



**International Golf Maintenance, Inc.**

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www.golfmaintenance.com

September 13, 2018

Danny Visconti, PGA  
 Director of Golf / GM  
 City of Fort Pierce  
 100 North U.S. 1  
 Fort Pierce, Florida 34950

Dear Mr. Visconti:

First, we would like to thank you, the City, the operation’s staff and the players at Indian Hills for your business and support over the last year. With your leadership and the improved golf course conditions, there is a resounding level of player excitement and endearment at the course once again. We are proud of the work Chris Garrett and our maintenance team have accomplished over the last year, and we are excited about the opportunity to continue the positive trend as the City’s golf course maintenance provider.

We agree to the City’s request to “piggyback” onto our contract with the City of Lauderhill, Florida. The contract terms and conditions are very similar to those we are performing at Indian Hills. A description of the maintenance services we provide to Indian Hills is below.

<b>Services</b>	<b>Description</b>
Utilities and Water	Provided by City
Phones / Internet / IT Support at Maintenance	Provided by IGM
Insurance	General Liability / WC provided by IGM
Capital Projects	Provided by City - IGM will assist with planning, budgeting and oversight
Invoicing / Payment	Monthly
<b>Equipment / Irrigation Services</b>	<b>Description</b>
Maintenance Facility	IGM to use facility and storage areas
Equipment Supply	Provided by City w/ IGM providing a rough mower

Inventory Records	Provided by IGM
Equipment and Irrigation Maintenance and Normal Repair	Provided by IGM
Pump Station and Well Repair and Maintenance	Provided by City
Fuel for Maintenance Operations	Provided by IGM
<b>Employee Services</b>	<b>Description</b>
Background Checks	Provided by IGM upon hire
Uniforms	Provided by IGM
Employee Training Program	Included
Job Safety Program	Included
Activity Reports (Quality, Field)	Included - Daily verbal - Monthly written recap
<b>Routine Services</b>	<b>Frequency</b>
Mow Greens	7x per week
Mow Tees, Collars and Approaches	3x per week
Mow Fairways	2-3x per week
Mow Tee and Green Slopes	1-2x per week
Mow Rough	1x per week
Rake Bunkers	4x per week
Change Cups and Tee Markers	5x per week unless rounds do not exceed 50 during the previous day
<b>Accessories/Materials/Services</b>	<b>Description</b>
Regulation and Practice Flags	Included - 1x per year
Regulation and Practice Flagsticks	Replaced 1x per year
Regulation and Practice Cups	Replaced 1x per year
Signage	Repair included if possible, replacement provided by City
Bunker Rakes	Repair and as-needed replacement included
Bunker Sand	Provided by City if needed
Soil Tests	Included

Topdressing and Divot Sand	Included
Wall, Bridge and Water Feature Repair	Provided by City if needed
Fungicides	Included
Herbicides	Included for irrigated areas
Insecticides	Included
Fertilizers	Included
Tree Pruning	Included up to a height of 12 feet
Cart Path Repair	Provided by City
Disposal of Organic and Inorganic Debris	Provided by City

The fees for the new contract term include:

Annual Fee Year 1 (Oct 2018 – Sept 2019)	\$567,476 (equal to current amount)
Year 2	\$584,500
Year 3	\$593,268
Option Year 4	\$602,167
Option Year 5	\$611,199

Please let us know if we can answer any questions regarding this proposal, and we look forward to serving you and the City for another contract term.

Best Regards,



Steve Gano  
Vice President of Operations