



AXON

Fort Pierce Police Dept - FL

AXON SALES REPRESENTATIVE

Evan MacIntyre

emacintyre@axon.com

ISSUED

4/17/2019



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

Q-210062-43572.757EM

Issued: 04/17/2019

Quote Expiration: 06/30/2019

Account Number: 109357

Payment Terms: Net 30
 Delivery Method: Fedex - Ground

This quote is provided for the purpose of cost estimation only. Further review and approval required before an official quote can be provided.

SHIP TO

Jason Braun
 Fort Pierce Police Dept - FL
 920 S. US 1
 Fort Pierce, FL 34950
 US

BILL TO

Fort Pierce Police Dept - FL
 920 S. US 1
 Fort Pierce, FL 34950
 US

SALES REPRESENTATIVE

Evan MacIntyre
 Phone:
 Email: emacintyre@axon.com
 Fax:

PRIMARY CONTACT

Jason Braun
 Phone: (772) 461-3820
 Email: jbraun@fppd.org

Year 1

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80156	FLEET 2 UNLIMITED PACKAGE: YEAR 1 PAYMENT	70	1,548.00	1,548.00	108,360.00
85739	FLEET EVIDENCE.COM STORAGE, UNLIMITED	70	0.00	0.00	0.00
Hardware					
71088	AXON FLEET 2 KIT	70	0.00	0.00	0.00
80192	5 YEAR TAP, FLEET 2 KIT	70	0.00	0.00	0.00
11634	CRADLEPOINT IBR900-1200M-NPS+5 YEAR NETCLOUD ESSENT (PRIME)	70	1,509.00	1,509.00	105,630.00
11511	ROUTER ANTENNA, FLEET	70	270.00	270.00	18,900.00
74110	CABLE, CAT6 ETHERNET 25 FT, FLEET	70	0.00	0.00	0.00
Services					
74063	STANDARD FLEET INSTALLATION (PER VEHICLE)	70	1,200.00	1,200.00	84,000.00
11620	ADDITIONAL CUSTOM FLEET TRIGGER and INSTALLATION (1 PER)	5	99.00	99.00	495.00
Subtotal					317,385.00
Estimated Shipping					0.00
Estimated Tax					0.00
Total					317,385.00

Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
71088	AXON FLEET 2 KIT	2	0.00	0.00	0.00

Spares (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)					
80192	5 YEAR TAP, FLEET 2 KIT	2	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80157	FLEET 2 UNLIMITED PACKAGE: YEAR 2 PAYMENT	70	1,548.00	1,548.00	108,360.00
85739	FLEET EVIDENCE.COM STORAGE, UNLIMITED	70	0.00	0.00	0.00
				Subtotal	108,360.00
				Estimated Tax	0.00
				Total	108,360.00

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80158	FLEET 2 UNLIMITED PACKAGE: YEAR 3 PAYMENT	70	1,548.00	1,548.00	108,360.00
85739	FLEET EVIDENCE.COM STORAGE, UNLIMITED	70	0.00	0.00	0.00
				Subtotal	108,360.00
				Estimated Tax	0.00
				Total	108,360.00

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80159	FLEET 2 UNLIMITED PACKAGE: YEAR 4 PAYMENT	70	1,548.00	1,548.00	108,360.00
85739	FLEET EVIDENCE.COM STORAGE, UNLIMITED	70	0.00	0.00	0.00
				Subtotal	108,360.00
				Estimated Tax	0.00
				Total	108,360.00

Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80160	FLEET 2 UNLIMITED PACKAGE: YEAR 5 PAYMENT	70	1,548.00	1,548.00	108,360.00

Year 5 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)					
85739	FLEET EVIDENCE.COM STORAGE, UNLIMITED	70	0.00	0.00	0.00
				Subtotal	108,360.00
				Estimated Tax	0.00
				Total	108,360.00
Grand Total					750,825.00



Summary of Payments

Payment	Amount (USD)
Year 1	317,385.00
Spares	0.00
Year 2	108,360.00
Year 3	108,360.00
Year 4	108,360.00
Year 5	108,360.00
Grand Total	750,825.00



Axon Enterprise, Inc.
 17800 N 85th St.
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 Phone: (800) 978-2737

Q-210015-43571.849AS

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Quote Expiration: 10/31/2019

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 920 S. US 1
 Fort Pierce, FL 34950
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BILL TO

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 Fort Pierce, FL 34950
 US

SALES REPRESENTATIVE

Adam Smith
 Phone: (480) 463-2201
 Email: asmith@taser.com
 Fax: (480) 463-2201

PRIMARY CONTACT

Jason Braun
 Phone: (772) 461-3820
 Email: jbraun@fppd.org

Year 1

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
20141	TASER 7 EVIDENCE.COM LICENSE	1	0.00	0.00	0.00
20140	TASER 7 DUTY CARTRIDGE REPLENISHMENT PROGRAM	46	0.00	0.00	0.00
20141	TASER 7 EVIDENCE.COM LICENSE	46	0.00	0.00	0.00
Hardware					
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	750.00	750.00	750.00
20010	TASER 7 HANDLE, STANDARD, CLASS III	46	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR	46	0.00	0.00	0.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR	1	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	92	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	92	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	92	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	92	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3)	92	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	92	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, STANDARD	55	0.00	0.00	0.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR	55	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)					
20063	TASER 7 HOLSTER - SAFARILAND, RIGHT HAND	46	0.00	0.00	0.00
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	0.00	0.00	0.00
74200	DOCK AND CORE, TASER 7	1	0.00	0.00	0.00
20016	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE)	14	0.00	0.00	0.00
20017	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	14	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	0.00	0.00	0.00
Other					
20144	TASER 7 CERTIFICATION PLAN	46	0.00	0.00	0.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	0.00	0.00	0.00
20147	AXON DEVELOPED OCULUS TRAINING CONTENT ACCESS	1	0.00	0.00	0.00
20135	OCULUS GO STANDALONE VIRTUAL REALITY HEADSET	1	0.00	0.00	0.00
20146	TASER 7 ONLINE TRAINING CONTENT ACCESS	46	0.00	0.00	0.00
20088	TASER 7 CERTIFICATION PLAN YEAR 1 PAYMENT	46	720.00	720.00	33,120.00
Services					
85168	CEW FULL SERVICE WITH INSTRUCTOR TRAINING	1	16,500.00	16,500.00	16,500.00
Subtotal					50,370.00
Estimated Shipping					0.00
Estimated Tax					0.00
Total					50,370.00

Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20010	TASER 7 HANDLE, STANDARD, CLASS III	1	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR	1	0.00	0.00	0.00
Subtotal					0.00
Estimated Tax					0.00
Total					0.00

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	92	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	92	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	92	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	92	0.00	0.00	0.00
Other					
20089	TASER 7 CERTIFICATION PLAN YEAR 2 PAYMENT	46	720.00	720.00	33,120.00
				Subtotal	33,120.00
				Estimated Tax	0.00
				Total	33,120.00

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	92	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	92	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	92	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	92	0.00	0.00	0.00
Other					
20090	TASER 7 CERTIFICATION PLAN YEAR 3 PAYMENT	46	720.00	720.00	33,120.00
				Subtotal	33,120.00
				Estimated Tax	0.00
				Total	33,120.00

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	92	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	92	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	92	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	92	0.00	0.00	0.00
Other					
20091	TASER 7 CERTIFICATION PLAN YEAR 4 PAYMENT	46	720.00	720.00	33,120.00
				Subtotal	33,120.00
				Estimated Tax	0.00
				Total	33,120.00

Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	92	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	92	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	92	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	92	0.00	0.00	0.00
Other					
20092	TASER 7 CERTIFICATION PLAN YEAR 5 PAYMENT	46	720.00	720.00	33,120.00
				Subtotal	33,120.00
				Estimated Tax	0.00
				Total	33,120.00

Grand Total	182,850.00
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Summary of Payments

Payment	Amount (USD)
Year 1	50,370.00
Spares	0.00
Year 2	33,120.00
Year 3	33,120.00
Year 4	33,120.00
Year 5	33,120.00
Grand Total	182,850.00

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____ Date: _____
Name (Print): _____ Title: _____
PO# (Or write N/A): _____

Please sign and email to Adam Smith at asmith@taser.com or fax to (480) 463-2201

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-210015-43571.849AS

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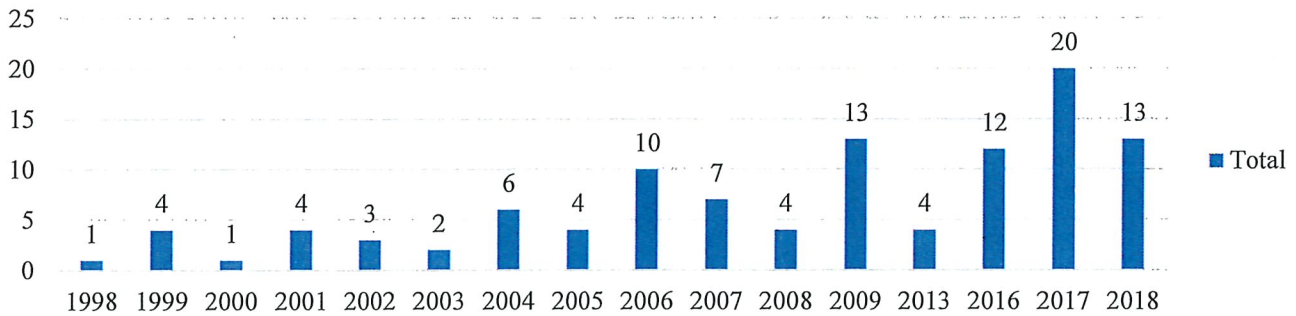
THE SUNRISE CITY
FORT PIERCE
 POLICE DEPARTMENT
 "In Honor We Serve" *Florida*

To: Diane Hobley-Burney, Chief of Police
 From: Jason Braun, Sergeant
 Date: Monday, May 6, 2019
 Ref: Support Services Bureau Budget Vehicle Justification

The Police Department currently has 126 sworn and 40 civilian positions and maintains a fleet of 164 vehicles, not including special use vehicles. The fleet is broken down between patrol/marked vehicles and unmarked/admin vehicles. There are 108 patrol/marked vehicles and 56 unmarked/admin vehicles. In those numbers are both assigned vehicles and spare vehicles that are necessary for continuity of operations.

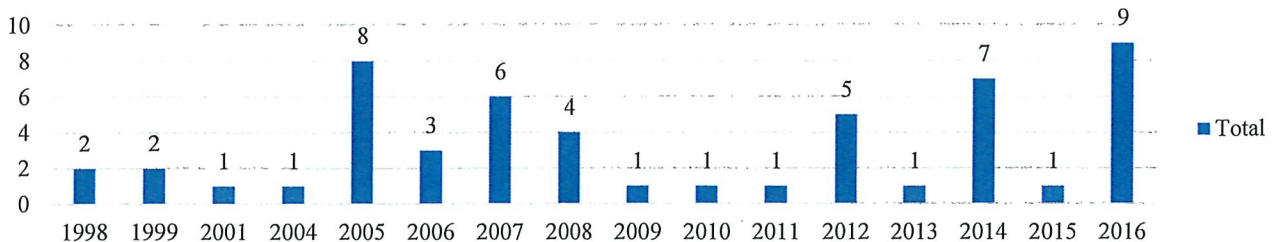
The patrol/marked fleet vehicles are generally severe duty vehicles that are pursuit rated. These vehicles range from model year 1998 to 2018 with 63 vehicles seven years old or older. Approximately half of the marked/patrol fleet, 56 vehicles, have an excess of 100,000 miles and are in poor condition. The lack of consistent replacement of aging vehicles contributed to the current state of the fleet. The Department only purchase five patrol vehicles over the course of seven years, between 2009 and 2016.

Patrol/Marked Fleet



The unmarked/admin fleet consist of light duty vehicles that are used by our detectives, undercover and administrative staff. Although not appearing as dire, these vehicles are not purpose built for the severe duty that comes with police use. The unmarked/admin fleet consists of vehicles that range from model year 1998 to 2016 with about 70% or 39 of the 56 vehicles in this fleet were purchased prior to 2013. About half of these vehicles have an excess 90,000 miles and are in poor condition.

Unmarked/Admin Fleet



The age of the fleet has created several significant issues. First, with the excessive mileage and age, the vehicles require more frequent and extensive service. The mechanics are required to perform expensive and time consuming repairs to keep the fleet operational. Getting the vehicles to the garage for repair and transferring equipment to a spare vehicle creates downtime that removes officers from focusing on their primary role of policing the community. Secondly, due to the age of the vehicles, many of the parts are no longer available. This is requiring the garage personnel to search for suitable replacement parts which often times means sourcing used parts. Finally, these vehicles not only serve as the officer's office for 11 and a half hours a day, but are also the most visual representation of the Department and the City.

To begin updating the fleet while working to stay within budgetary restrictions, the Department is requesting the following vehicles:

- 20 Patrol Ford Explorer Interceptor Utility
- 3 Sergeant Patrol Ford Explorer Interceptor Utility
- 3 Lieutenant Patrol Ford Explorer Interceptor Utility
- 7 Detective Ford Escapes
- 2 K-9 (1 marked/1 unmarked)
- 3 Admin Ford Explorers
- 2 4X4 F250 XLT Crew Cab Pickups

The vehicles on the above list will be used replace the vehicles in the worst condition while also filling some shortages in needs. These vehicles will still require the Department to maintain some of the higher mileage/older vehicles as both assigned vehicles and spares.