

INVESTMENT UPDATE

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CITY OF FORT PIERCE  
RETIREMENT AND BENEFIT SYSTEM

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*Thursday, May 16, 2019*

*b y*

Paul H. Lundmark, CFA  
*Managing Director*  
*Portfolio Manager*



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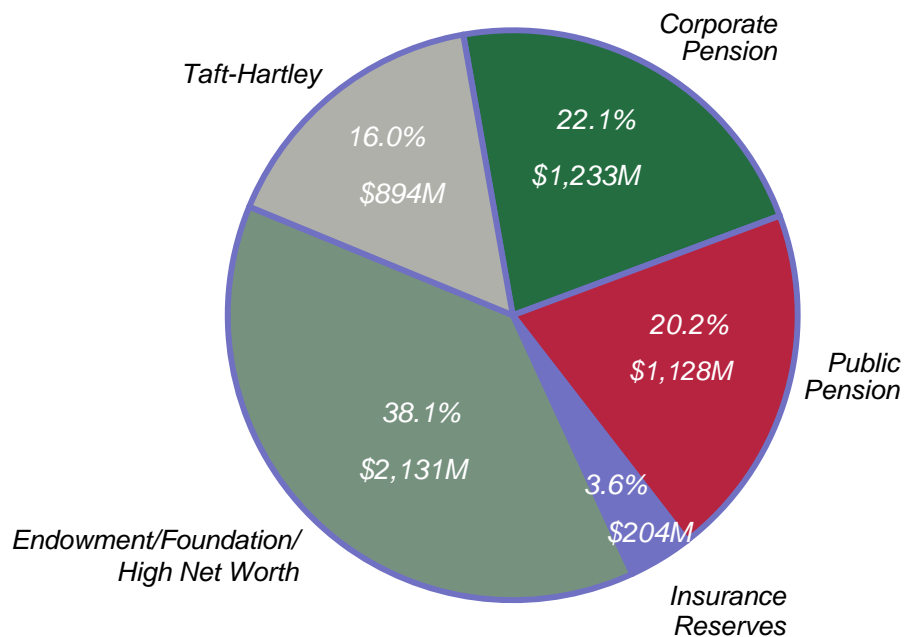
RICHMOND CAPITAL MANAGEMENT  
*Experience, Knowledge, Service*

## ORGANIZATION

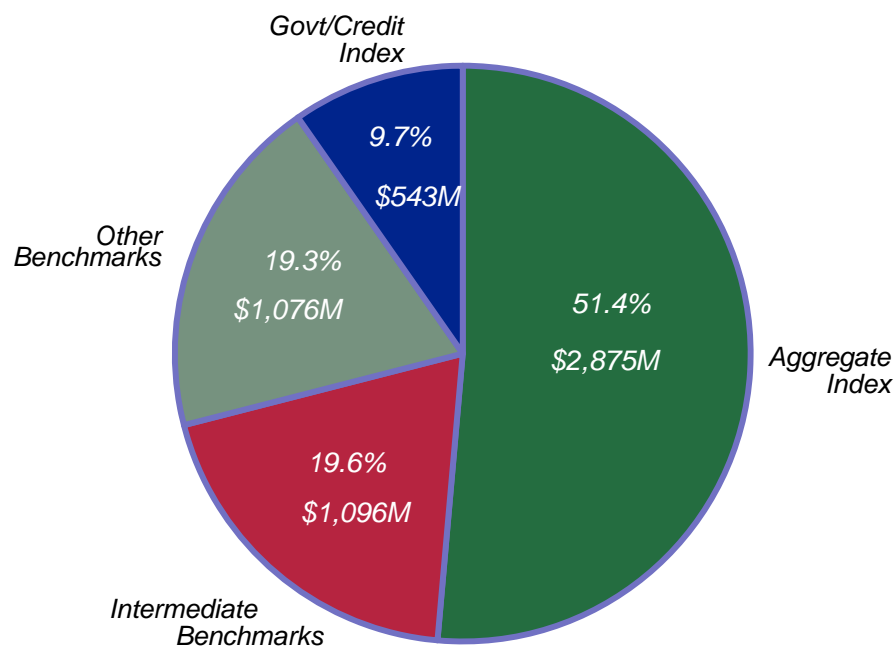
As of March 31, 2019

- » Independent Investment Advisor since 1987
- » 100% Employee Owned
- » Seasoned Investment Team of Bond Specialists
- » \$5.6 Billion Under Management

### Assets by Client Type



### Assets by Benchmark



## PROFESSIONALS FOCUSED ON YOUR PORTFOLIO

### Portfolio Management Team

Howard K. Bos, CFA\*  
**President, Portfolio Manager**  
**RCM since 1999**

Prior Experience: Key Capital Partners  
B.A. College of William & Mary, 1985

William H. Schultz, CFA\*  
**Managing Director, Portfolio Manager**  
**RCM since 1991**

Prior Experience: Sovran Capital Management  
M.S. University of Wisconsin, 1978  
B.B.A. University of Wisconsin, 1975

Paul H. Lundmark, CFA\*  
**Managing Director, Portfolio Manager**  
**RCM since 2003**

Prior Experience: USAA Investment Management  
M.B.A. University of Minnesota, 1987  
B.S. University of Minnesota, 1983

David W. Schultz, CFA  
**Investment Officer, Portfolio Manager**  
**RCM since 2017**

Prior Experience: Virginia Retirement System  
M.S. Sloan School, Mass. Institute of Technology, 2014  
B.S. University of Virginia, 2011

Beth L. Baron, CFA, CFP®\*  
**Managing Director, Portfolio Manager**  
**RCM since 2000**

Prior Experience: Banc of America Investment Svcs.  
B.S. University of Virginia, 1983

Patton H. Roark, Jr., CFA\*  
**Managing Director, Portfolio Manager**  
**RCM since 2003**

Prior Experience: AFL-CIO Housing Invest. Trust  
B.S. Shepherd University, 1989

R. Wheatley McDowell, CFA\*  
**Managing Director, Portfolio Manager**  
**RCM since 2001**

Prior Experience: Lehman Brothers  
M.B.A. University of Virginia, 1987  
B.A. University of Virginia, 1982

John R. Sides  
**Investment Officer, Portfolio Manager**  
**RCM since 2019**

Prior Experience: J.P. Morgan Investment Mgmt.  
B.A. University of Pennsylvania, 2011  
CFA Level III Candidate

### Client Services, Operations, Compliance, and Business Development

Elizabeth M. Harris\*  
**Managing Director, Client Services**  
**RCM since 1984**

B.S. Virginia Commonwealth University, 1984

Janis H. Warren\*  
**Managing Director, Operations**  
**RCM since 1987**

B.S. Bob Jones University, 1979

Geoffrey B. Sale\*  
**Chief Compliance Officer**  
**RCM since 2002**

Prior Experience: Wachovia Securities  
M.B.A. University of Richmond, 1996  
B.S. Clemson University, 1988

O. Gregory Glatt III  
**Head of Business Development**  
**RCM since 2018**

Prior Experience: Thompson Davis, BB&T  
B.A. Albright College, 1993  
CFA Level I Candidate

\*Shareholder



# CITY OF FORT PIERCE RETIREMENT AND BENEFIT SYSTEM

## Portfolio Review

As of March 31, 2019

Cash Flows Since Inception Through March 31, 2019	
Market Value (8/1/1989)	\$12,816,948
Change in Market Value of Holdings	3,251,071
Interest Earned	68,408,110
Contributions/ Withdrawals	26,508,163 (63,132,198)
Total	\$47,852,094

Portfolio Review Through March 31, 2019	
Average Maturity	7.70 Years
Portfolio Duration (Barclays Aggregate)	5.64 Years 5.82 Years
Average Yield to Maturity (Barclays Aggregate)	3.04% 2.94%
Average Quality	AA

Statistics in this report are calculated by Bloomberg PORT Fixed Income Analytic models.



# CITY OF FORT PIERCE RETIREMENT AND BENEFIT SYSTEM

## *Performance Summary*

*As of March 31, 2019*

	<b>City of Fort Pierce Retirement and Benefit System</b>	Barclays Aggregate Index	Value Added
1st Quarter, 2019	3.04%	2.94%	+0.10%
Six Months to Date	4.75%	4.62%	+0.13%
12 Months to Date	4.78%	4.48%	+0.30%
Annualized: 3 Years	2.44%	2.03%	+0.41%
5 Years	3.16%	2.74%	+0.42%
10 Years	5.11%	3.93%	+1.18%
Annualized Since Inception (8/1/1989)	6.46%	5.91%	+0.55%

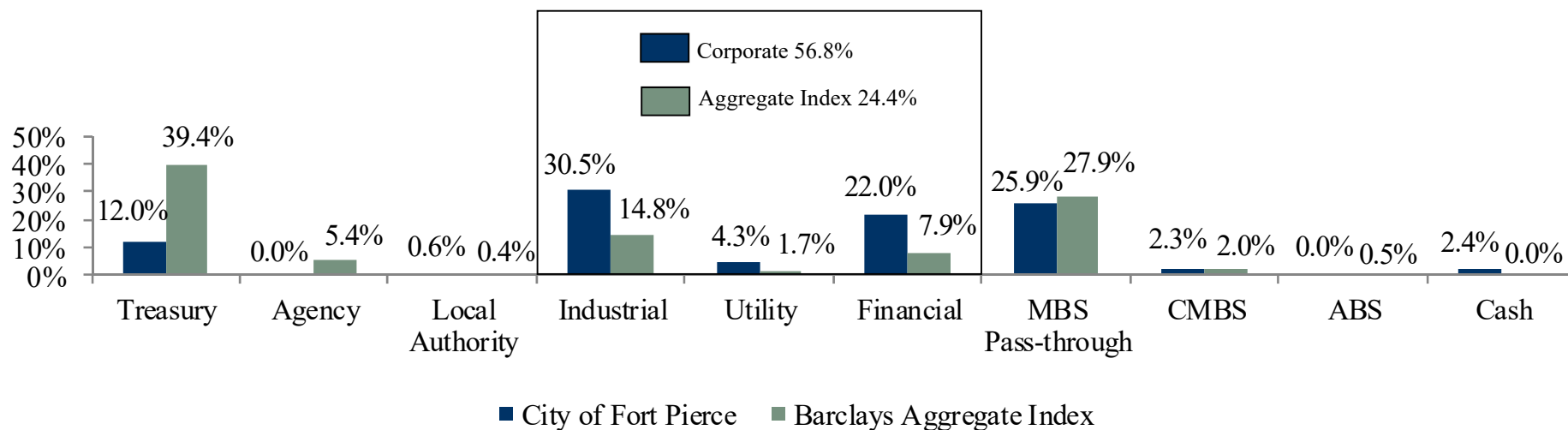
*Barclays G/C 8/1/89 to 5/31/13, Barclays Aggregate 6/1/13 forward  
Fiscal Year End September 30th*



# CITY OF FORT PIERCE RETIREMENT AND BENEFIT SYSTEM

As of March 31, 2019

Quality Distribution		
	City of Fort Pierce	Barclays Aggregate Index
AAA	44.2%	72.4%
AA	4.6%	3.4%
A	34.0%	10.6%
BAA	17.2%	13.6%



Statistics in this report are calculated by Bloomberg PORT Fixed Income Analytic models.



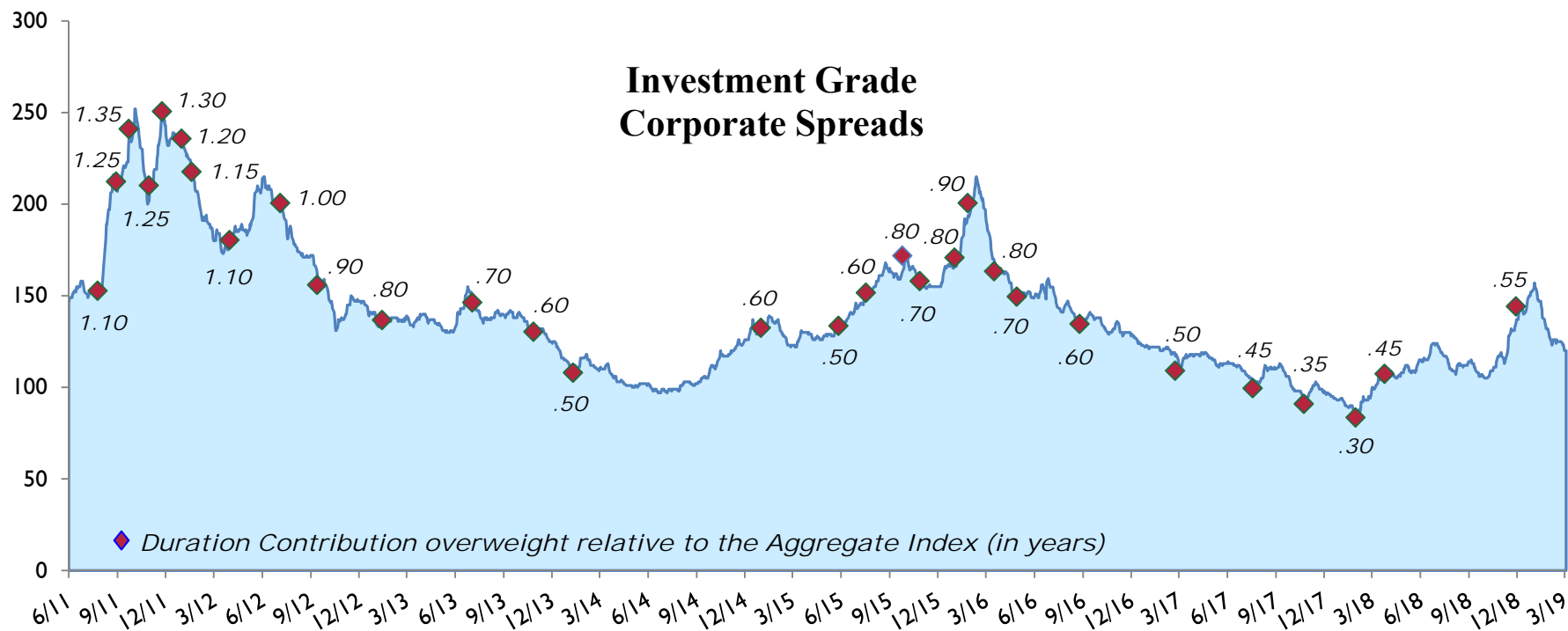
# INVESTMENT THEME: OPPORTUNISTIC CORPORATE BOND ALLOCATION

## Credit Spreads Snap Back

**Action:**  
Moderate Corporate Overweight

- We are very disciplined in our approach to overweighting the corporate sector.
- An end-of-year spread widening allowed us to increase our allocation to the corporate sector.

OAS Spread (bps)



Source: Bloomberg Barclays

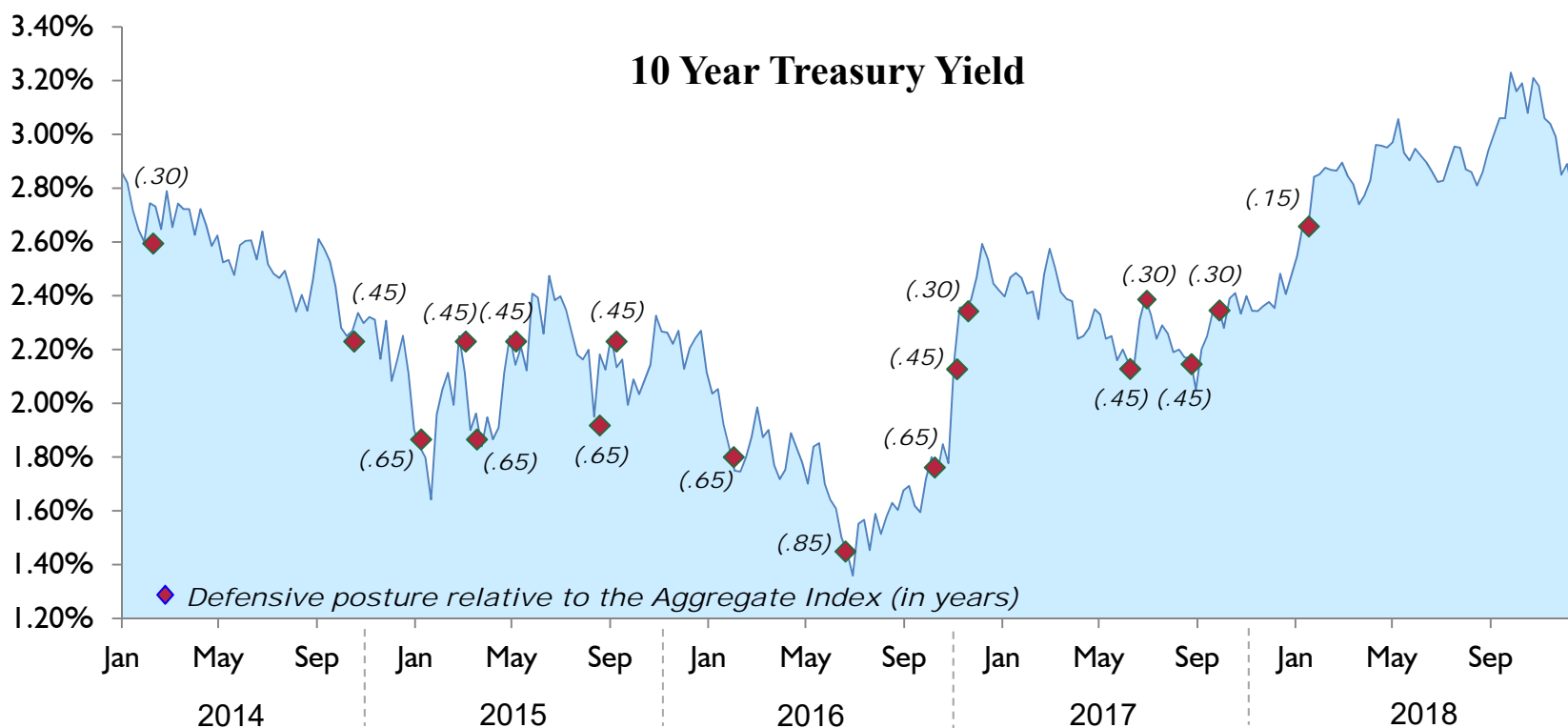


## INVESTMENT THEME: INTEREST RATES

**Market Direction  
Uncertain**

**Action:**  
Slight Defensive Duration

- We employ an emotionless duration schedule to take advantage of volatility.
- In December, Fed Funds futures trading implied a 60% probability of a rate hike in June, 2019. Today, that probability is 0%.



Source: Bloomberg

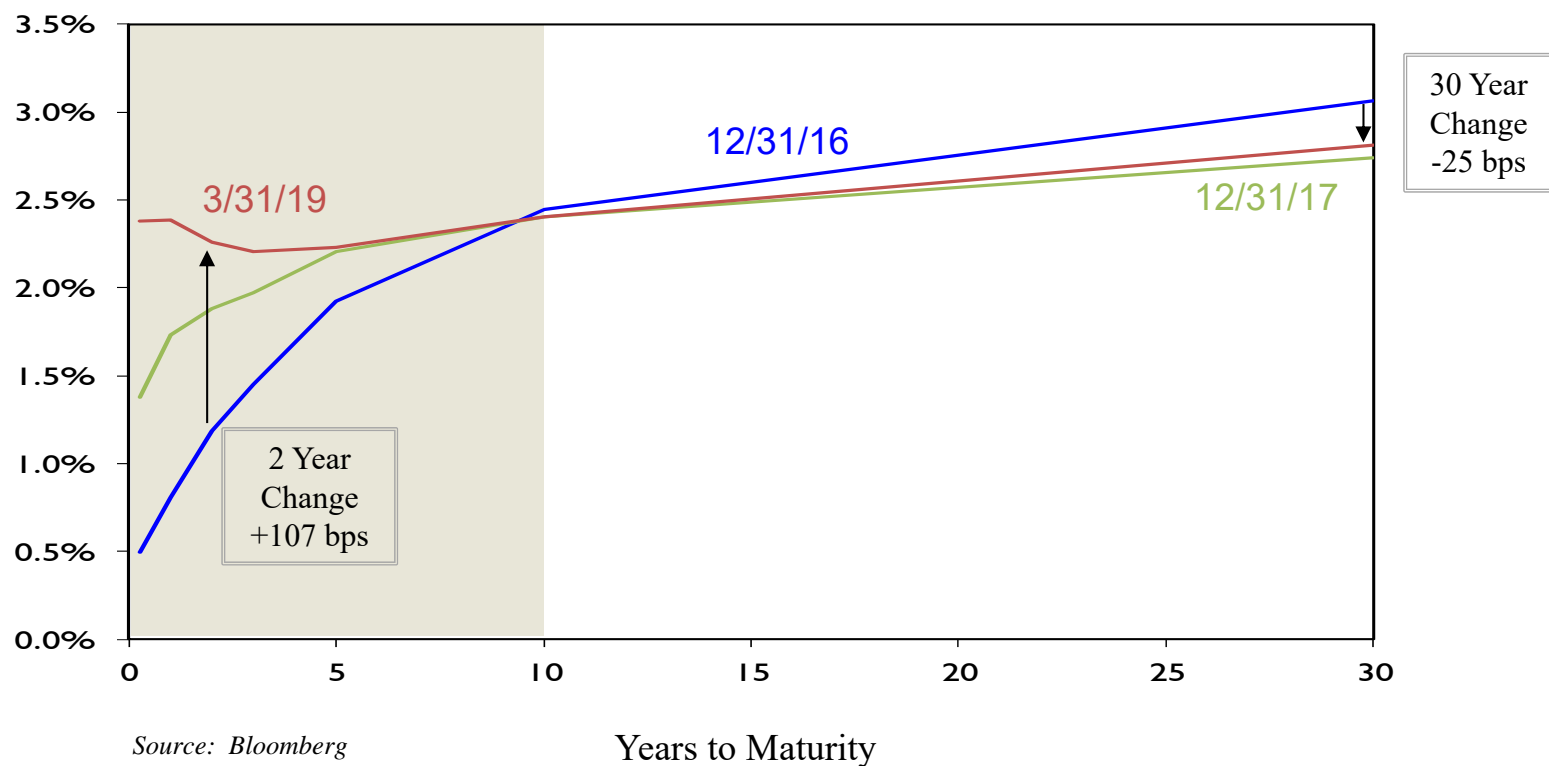


## INVESTMENT THEME: FLATTER YIELD CURVE

### Yield Curve Flatter

**Action:**  
Even Yield Curve  
Distribution

- As the yield curve has flattened, we have reduced our underweight to the front end of the yield curve.
- We are currently yield curve agnostic, particularly out the curve.



Source: Bloomberg

Years to Maturity



## INVESTMENT THEME SUMMARY

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- » Interest rate direction uncertain, modestly defensive to protect against rising rates.
- » Reduced corporate exposure as spreads tighten. Adding as spreads widen.
- » Diversified portfolio to reduce risk.
- » Yield curve agnostic.

