



Quoted By: Tim Vickers  
 Date: 4/14/2021  
 Quote Expiration: 10/10/2021  
 Quote Name: City of Fort Pierce-ERP-Munis-Full Solution  
 Quote Number: 2021-126430  
 Quote Description: 5 Year SaaS Quote

**Sales Quotation For**

City of Fort Pierce  
 100 N US Highway 1  
 Fort Pierce , FL 34950-4205  
 Phone: +1 (772) 467-3000

Description	# Years	Annual Fee	One Time Fees
			Data Conversion
<b>SaaS</b>			
<b>Financials</b>			
Accounting/GL	5.0	\$17,343	\$10,200
Accounts Payable	5.0	\$5,021	\$0
Bid Management	5.0	\$1,923	\$0
BMI Asset Track Interface	5.0	\$1,321	\$0
BMI CollectIT Interface	5.0	\$1,321	\$0
Budgeting	5.0	\$5,021	\$0
Capital Assets	5.0	\$4,233	\$2,000
Cash Management	5.0	\$2,875	\$0
Contract Management	5.0	\$1,897	\$0
Employee Expense Reimbursement	5.0	\$2,162	\$0
eProcurement	5.0	\$2,875	\$0
Inventory	5.0	\$3,935	\$2,400
Project & Grant Accounting	5.0	\$3,378	\$4,000
Purchasing	5.0	\$7,274	\$1,800
Standard Fuel Interface - SeeComments	5.0	\$1,321	\$0
<b>Human Capital Management</b>			
ExecuTime Time & Attendance - 379 Employees	5.0	\$12,880	\$0
ExecuTime Time & Attendance Mobile Access	5.0	\$3,003	\$0
Human Resources & Talent Management	5.0	\$6,668	\$0
Payroll w/ESS	5.0	\$8,250	\$10,400
Recruiting	5.0	\$1,562	\$0
Risk Management	5.0	\$1,777	\$0
<b>Revenue</b>			
Accounts Receivable	5.0	\$3,694	\$0
General Billing	5.0	\$2,467	\$1,000
Tyler Cashiering	5.0	\$6,322	\$0

**Civic Services**

Asset Maintenance ( 30 )	5.0	\$24,720	\$7,000
Asset Performance ( 5 )	5.0	\$1,360	\$0
Citizen Self Service	5.0	\$3,694	\$0
EnerGov Advanced Automation Bundle	5.0	\$13,995	\$0
EnerGov Business Management Suite ( 5 )	5.0	\$4,755	\$8,225
EnerGov Community Development Suite ( 35 )	5.0	\$33,285	\$10,575
EnerGov Core Foundation Bundle	5.0	\$1,811	\$0
EnerGov e-Reviews	5.0	\$8,558	\$0
EnerGov iG Workforce Apps ( 12 )	5.0	\$3,804	\$0
Tyler 311/Incident Management	5.0	\$2,910	\$0
Tyler GIS ( 70 )	5.0	\$15,820	\$0

**Data and Reporting**

3rd Party Citizen Portal API Connector for Munis	5.0	\$2,925	\$0
EnerGov Business Management Insights	5.0	\$3,600	\$0
EnerGov Community Development Insights	5.0	\$5,400	\$0
EnerGov Credit Card Payment API	5.0	\$2,644	\$0
EnerGov IVR API	5.0	\$2,644	\$0
EnerGov Report Toolkit	5.0	\$1,721	\$0
Munis Analytics & Reporting	5.0	\$6,631	\$0

**Document Management**

Tyler Content Manager SE	5.0	\$7,450	\$0
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**Tyler Forms**

Tyler ReadyForms Processing (including Common Form Set)	5.0	\$3,773	\$0
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<i>Sub-Total:</i>		<b>\$260,023</b>	<b>\$57,600</b>
<i>Less Discount:</i>		<b>\$39,043</b>	<b>\$0</b>
<b>TOTAL:</b>		<b>\$220,980</b>	<b>\$57,600</b>

**Other Services**

Description	Quantity	Unit Price	Extended Price	Maintenance
Civic Services - Onsite Hours	232	\$195	\$45,240	\$0
Civic Services - Remote Hours	656	\$163	\$106,928	\$0
Data and Reporting - Onsite Hours	44	\$195	\$8,580	\$0
Data and Reporting - Remote Hours	116	\$163	\$18,908	\$0
Document Management - Onsite Hours	8	\$195	\$1,560	\$0
Document Management - Remote Hours	24	\$163	\$3,912	\$0
Financials - Onsite Hours	152	\$195	\$29,640	\$0
Financials - Remote Hours	408	\$163	\$66,504	\$0
Human Capital Management - Onsite Hours	112	\$195	\$21,840	\$0
Human Capital Management - Remote Hours	320	\$163	\$52,160	\$0
Revenue - Onsite Hours	36	\$195	\$7,020	\$0
Revenue - Remote Hours	100	\$163	\$16,300	\$0
EnerGov Business Management Forms Library (6 Forms)	1	\$3,825	\$3,825	\$0
EnerGov Community Development Forms Library (5 Forms)	1	\$3,825	\$3,825	\$0
VPN Device	1	\$4,000	\$4,000	\$0

Munis Executive Insights Implementation	1	\$4,800	\$4,800	\$0
50% of Dedicated Project Manager (Monthly)	26	\$14,800	\$384,800	\$0
Miscellaneous Onsite Implementation Hours if Needed	64	\$195	\$12,480	\$0
Miscellaneous Remote Implementation Hours if Needed	176	\$163	\$28,688	\$0
<b>Total:</b>			<b>\$821,010</b>	<b>\$0</b>

### Third Party Hardware, Software and Services

Description	Quantity	Unit Price	Unit Discount	Total Price	Maintenance	Maintenance Discount	Total Maintenance
Tyler Secure Signature System with 2 Keys	1	\$1,650	\$0	\$1,650	\$0	\$0	\$0
Cash Drawer	1	\$260	\$0	\$260	\$0	\$0	\$0
Hand Held Scanner - Model 1950GSR	1	\$450	\$0	\$450	\$0	\$0	\$0
Hand Held Scanner Stand	1	\$30	\$0	\$30	\$0	\$0	\$0
Printer (TM-S9000)	1	\$1,623	\$0	\$1,623	\$0	\$0	\$0
BMI CollectIT V2 Inventory Mobile Scanning Device Kit	1	\$3,250	\$0	\$3,250	\$0	\$0	\$0
BMI AssetTrak ARS V3 Fixed Asset Mobile Scanning Device Kit - Munis/ATARS	1	\$2,790	\$0	\$2,790	\$0	\$0	\$0
BMI Bar Code Printer Kit for CollectIT Inventory	1	\$795	\$0	\$795	\$0	\$0	\$0
Touchscreen 7: Proximity Reader	1	\$2,195	\$0	\$2,195	\$0	\$0	\$0
Touchscreen 7: Proximity Reader - Maintenance	1	\$0	\$0	\$0	\$220	\$0	\$220
<b>TOTAL:</b>				<b>\$13,043</b>			<b>\$220</b>

Summary	One Time Fees	Recurring Fees
Total Tyler Software	\$0.00	\$0.00
Total Tyler SaaS		\$220,980.00
Total Tyler Services	\$878,610.00	\$0.00
Total Third Party Hardware, Software and Services	\$13,043.00	\$220.00
<b>Summary Total</b>	<b>\$891,653.00</b>	<b>\$221,200.00</b>
<b>Contract Total (Excluding Estimated Travel)</b>	<b>\$1,996,773.00</b>	
<b>Estimated Travel Expenses</b>	<b>\$34,250.00</b>	

### Detailed Breakdown of Conversions (Included in contract total)

Description	Unit Price	Unit Discount	Extended Price
<b>Conversion Services</b>			
AC - Actuals	\$1,000	\$0	\$1,000
AC - Budgets	\$1,000	\$0	\$1,000
AC Standard COA	\$2,000	\$0	\$2,000
AP - Checks	\$2,200	\$0	\$2,200
AP - Invoice	\$2,800	\$0	\$2,800
AP Standard Master	\$1,200	\$0	\$1,200
CA Std Master	\$2,000	\$0	\$2,000
GB Std CID	\$1,000	\$0	\$1,000
IN Std Master	\$2,400	\$0	\$2,400

PG - Actuals	\$1,000	\$0	\$1,000
PG - Budgets	\$1,000	\$0	\$1,000
PGA Standard	\$2,000	\$0	\$2,000
PR Payroll - Deductions	\$1,800	\$0	\$1,800
PR Payroll - Accrual Balances	\$1,500	\$0	\$1,500
PR Payroll - Accumulators	\$1,400	\$0	\$1,400
PR Payroll - Check History	\$1,200	\$0	\$1,200
PR Payroll - Earning/Deduction Hist	\$2,500	\$0	\$2,500
PR Payroll - Standard	\$2,000	\$0	\$2,000
AM - Work Order Asset	\$4,000	\$0	\$4,000
AM - Closed WO History No Cost Data	\$3,000	\$0	\$3,000
Purchasing - Standard	\$1,800	\$0	\$1,800
EnerGov Community Development Conversion	\$10,575	\$0	\$10,575
EnerGov Business Management Conversion	\$8,225	\$0	\$8,225
<b>Total:</b>			<b>\$57,600</b>

#### Tyler SaaS / Subscription Discount Detail

Description	Annual Fee	Annual Fee Discount	Annual Fee Net
<b>Financials</b>			
Accounting/GL	\$17,343	\$2,601	\$14,742
Accounts Payable	\$5,021	\$753	\$4,268
Bid Management	\$1,923	\$288	\$1,635
BMI Asset Track Interface	\$1,321	\$198	\$1,123
BMI CollectIT Interface	\$1,321	\$198	\$1,123
Budgeting	\$5,021	\$753	\$4,268
Capital Assets	\$4,233	\$635	\$3,598
Cash Management	\$2,875	\$431	\$2,444
Contract Management	\$1,897	\$285	\$1,612
Employee Expense Reimbursement	\$2,162	\$324	\$1,838
eProcurement	\$2,875	\$431	\$2,444
Inventory	\$3,935	\$590	\$3,345
Project & Grant Accounting	\$3,378	\$507	\$2,871
Purchasing	\$7,274	\$1,091	\$6,183
Standard Fuel Interface - SeeComments	\$1,321	\$198	\$1,123
<b>Human Capital Management</b>			
ExecuTime Time & Attendance - 379 Employees	\$12,880	\$1,932	\$10,948
ExecuTime Time & Attendance Mobile Access	\$3,003	\$450	\$2,553
Human Resources & Talent Management	\$6,668	\$1,000	\$5,668
Payroll w/ESS	\$8,250	\$1,238	\$7,012
Recruiting	\$1,562	\$234	\$1,328
Risk Management	\$1,777	\$267	\$1,510

<b>Revenue</b>			
Accounts Receivable	\$3,694	\$554	\$3,140
General Billing	\$2,467	\$370	\$2,097
Tyler Cashiering	\$6,322	\$948	\$5,374
<b>Civic Services</b>			
Asset Maintenance	\$24,720	-\$20,176	\$21,000
Asset Performance	\$1,360	-\$883	\$1,155
Citizen Self Service	\$3,694	\$554	\$3,140
EnerGov Advanced Automation Bundle	\$13,995	\$2,099	\$11,896
EnerGov Business Management Suite	\$4,755	-\$3,089	\$4,040
EnerGov Community Development Suite	\$33,285	-\$27,329	\$28,280
EnerGov Core Foundation Bundle	\$1,811	\$272	\$1,539
EnerGov e-Reviews	\$8,558	\$1,284	\$7,274
EnerGov iG Workforce Apps	\$3,804	-\$2,911	\$3,228
Tyler 311/Incident Management	\$2,910	\$437	\$2,473
Tyler GIS	\$15,820	-\$13,214	\$13,440
<b>Data and Reporting</b>			
3rd Party Citizen Portal API Connector for Munis	\$2,925	\$439	\$2,486
EnerGov Business Management Insights	\$3,600	\$540	\$3,060
EnerGov Community Development Insights	\$5,400	\$810	\$4,590
EnerGov Credit Card Payment API	\$2,644	\$397	\$2,247
EnerGov IVR API	\$2,644	\$397	\$2,247
EnerGov Report Toolkit	\$1,721	\$258	\$1,463
Munis Analytics & Reporting	\$6,631	\$995	\$5,636
<b>Document Management</b>			
Tyler Content Manager SE	\$7,450	\$1,118	\$6,332
<b>Tyler Forms</b>			
Tyler ReadyForms Processing (including Common Form Set)	\$3,773	\$566	\$3,207
<b>Total:</b>	<b>\$260,023</b>	<b>\$39,043</b>	<b>\$220,980</b>

<b>Optional SaaS</b>			<b>One Time Fees</b>	
Description	Years	Annual Fee	Data Conversion	
<b>Human Capital Management</b>				
ExecuTime Advanced Scheduling - 75 Employees	5.0	\$6,079	\$0	
ExecuTime Advance Scheduling Mobile Access	5.0	\$2,000	\$0	
<b>Data and Reporting</b>				
Comprehensive Annual Financial Report Statement Builder	5.0	\$5,550	\$0	
Socrata Open Finance	5.0	\$12,000	\$0	
<b>Tyler Cybersecurity</b>				
Tyler Detect	5.0	\$15,000	\$0	
<i>Sub-Total:</i>		\$40,629	\$0	
<b>Total:</b>		<b>\$40,629</b>	<b>\$0</b>	

<b>Optional Other Services</b>				
Description	Quantity	Unit Price	Extended Price	Maintenance

Data and Reporting - Onsite Hours	8	\$195	\$1,560	\$0
Data and Reporting - Remote Hours	16	\$163	\$2,608	\$0
Human Capital Management - Onsite Hours	12	\$195	\$2,340	\$0
Human Capital Management - Remote Hours	36	\$163	\$5,868	\$0
Install Fee - Socrata Open Finance	1	\$3,200	\$3,200	\$0
Install Fee - Tyler Detect	1	\$1,000	\$1,000	\$0
<b>Total:</b>			<b>\$16,576</b>	<b>\$0</b>

**Optional Third Party Hardware, Software and Services**

Description	Quantity	Unit Price	Unit Discount	Total Price	Maintenance	Maintenance Discount	Total Maintenance
Pattern Stream Automated Document System - Implementation	40	\$160	\$0	\$6,400	\$0	\$0	\$0
Pattern Stream Automated Document System	1	\$17,500	\$0	\$17,500	\$0	\$0	\$0
Pattern Stream Automated Document System - Maintenance	1	\$0	\$0	\$0	\$3,500	\$0	\$3,500
<b>Total:</b>				<b>\$23,900</b>			<b>\$3,500</b>

**Optional Detailed Breakdown of Conversions**

Description	Hours	Unit Price	Programming Fee	Extended Price
Conversion Services				
GB - Recurring Invoices			\$1,680	\$1,680
GB - Bills			\$3,500	\$3,500
IN - Commodity Codes			\$840	\$840
HR Human Resources - Certifications			\$1,400	\$1,400
HR Human Resources - Education			\$1,400	\$1,400
HR Human Resources - Recruiting			\$1,400	\$1,400
HR Human Resources - PM Action History			\$1,400	\$1,400
HR Human Resources - Position Control			\$1,400	\$1,400
PR Payroll - State Retirement Tables			\$1,400	\$1,400
Contracts			\$3,000	\$3,000
<b>Total:</b>				<b>\$17,420</b>

Unless otherwise indicated in the contract or amendment thereto, pricing for optional items will be held for six (6) months from the Quote date or the Effective Date of the contract, whichever is later.

Client Approval: \_\_\_\_\_ Date: \_\_\_\_\_  
 Print Name: \_\_\_\_\_ P.O.#: \_\_\_\_\_

## Comments

Tyler recommends the use of a 128-bit SSL Security Certificate for any Internet Web Applications, such as the Munis Web Client and the MUNIS Self Service applications if hosted by the Client. This certificate is required to encrypt the highly sensitive payroll and financial information as it travels across the public internet. There are various vendors who sell SSL Certificates, with all ranges of prices.

The Tyler Software Product Tyler ReadyForms Processing must be used in conjunction with a Hewlett Packard printer supported by Tyler for printing checks.

Conversion prices are based on a single occurrence of the database. If additional databases need to be converted, these will need to be quoted.

Tyler's quote contains estimates of the amount of services needed, based on our preliminary understanding of the size and scope of your project. The actual amount of services depends on such factors as your level of involvement in the project and the speed of knowledge transfer.

Unless otherwise noted, prices submitted in the quote do not include travel expenses incurred in accordance with Tyler's then-current Business Travel Policy.

Tyler's prices do not include applicable local, city or federal sales, use excise, personal property or other similar taxes or duties, which you are responsible for determining and remitting. Installations are completed remotely, but can be done onsite upon request at an additional cost.

In the event Client cancels services less than two (2) weeks in advance, Client is liable to Tyler for (i) all non-refundable expenses incurred by Tyler on Client's behalf; and (ii) daily fees associated with the cancelled services if Tyler is unable to re-assign its personnel.

Implementation hours are scheduled and delivered in four (4) or eight (8) hour increments.

Tyler provides onsite training for a maximum of 12 people per class. In the event that more than 12 users wish to participate in a training class or more than one occurrence of a class is needed, Tyler will either provide additional days at then-current rates for training or Tyler will utilize a Train-the-Trainer approach whereby the client designated attendees of the initial training can thereafter train the remaining users.

Tyler's Standard Fuel Interface is available from several vendors. Fuelman, FuelForce, Phoenix AFC, Phoenix SCC, Fuel Master, TRN85-Fuelman, Fuelmaster-Plus and Gasboy CFN. If your vendor does not appear on this list, we will need to quote a Custom Interface in addition to the Standard Interface to cover the additional development costs.

## Comments

In the event Client acquires from Tyler any edition of Tyler Content Manager software other than Enterprise Edition, the license for Content Manager is restricted to use with Tyler applications only. If Client wishes to use Tyler Content Manager software with non-Tyler applications, Client must purchase or upgrade to Tyler Content Manager Enterprise Edition.

Payroll library includes: 1 PR check, 1 direct deposit, 1 vendor from payroll check, 1 vendor from payroll direct deposit, W2, W2c, ACA 1095B, ACA 1095C and 1099 R.

General Billing library includes: 1 invoice, 1 statement, 1 general billing receipt and 1 miscellaneous receipt.

Includes digitizing two signatures, additional charges will apply for additional signatures.

Personnel Actions Forms Library includes: 1 Personnel Action form - New and 1 Personnel Action Form - Change.

Tyler's pricing is based on the scope of proposed products and services being obtained from Tyler. Should portions of the scope of products or services be removed by the Client, Tyler reserves the right to adjust prices for the remaining scope accordingly.

Tyler Content Manager SE includes up to 1TB of storage. Should additional storage be needed it may be purchased as needed at an annual fee of \$5,000 per TB.

Financial library includes: 1 A/P check, 1 EFT/ACH, 1 Purchase order, 1099M, 1099INT, 1099S, and 1099G.

The Munis SaaS fees are based on 32 concurrent users. Should the number of concurrent users be exceeded, Tyler reserves the right to re-negotiate the SaaS fees based upon any resulting changes in the pricing categories.

BMI CollectIT V2 Inventory Mobile Scanning Device Kit: PA760 Rugged Mobile Scanning Device with 2D Imager, Includes: CollectIT V2 (Wi-Fi/Batch) Inventory Software MSD Users License, Munis Inventory Communicator Desktop Utility, 4G LTE ATT/TMobile, WLAN, Bluetooth 5.0, IP 67 Sealed, 6 ft Drop, GPS, Camera, Android 9 OS, Pistol Grip, USB C Cable with power supply, 2.2 GHz Octa-core Processor, 4GB Ram, 64GB Rom with Standard 1 year manufacturer's depot warranty. Includes: 1 year phone support & software upgrades, up to 4 hours of remote install/training via GoTo Meeting. Software support and upgrades renewal for CollectIT Inventory Software Included - \$295.00ea will be billed by BMI Systems Group after the first year. NOTE: Requires the Munis Web Services Inventory Module Interface.

EnerGov e-Reviews requires Bluebeam Studio Prime, at an estimated yearly subscription cost of \$3,000/100 users. Further pricing detail is available by contacting Bluebeam at <https://www.bluebeam.com/solutions/studio-prime>

## Comments

Business Management Forms Library Includes: 1 Licensing - Business License, 1 Licensing - Business License Renewal, 1 Licensing - Business License Delinquent, 1 Licensing - Profession License, 1 Licensing - Profession License Renewal, 1 Licensing --Profession License Delinquent.

Community Development Forms Library Includes: 1 Permits - Building, 1 Permits - Trade, 1 Planning - Certificate, 1 Permits - Occupancy/Completion, 1 Code - Violation Notice.

If a Tyler client desires clocks that do not have direct connectivity back to the network server ExecuTime resides on, then a VPN device installation, to be provided at Tyler's then-current prices, will be needed for every location where a clock may reside. Clocks will be shipped upon receipt of a signed quote or addendum.

Clock prices include Tyler instruction regarding clock configuration and connection to the ExecuTime software. Client is responsible for clock installation and connection to applicable network.

If annual maintenance is purchased at the same time as the applicable clock is purchased, the maintenance period for the clock will begin when the clocks is shipped. Annual maintenance will automatically renew upon the expiration date of the then current term (with each renewal being a "Renewal Term" unless either party indicates its decision to not renew at least thirty (30) days in advance of a Renewal Term.

If annual maintenance for a clock is added at a future date, the annual maintenance term will begin upon receipt of a signed quote unless indicated otherwise.

The maintenance plan includes direct replacement of the clock if it cannot be fixed through the standard helpdesk process provided, however, clocks that have been damaged due to neglect or misuse, vandalism, electrical surges, terrorism, or alterations done by other than a Tyler representative are not provided at no charge. Upon request, Tyler will provide a quote for such clock replacements. Further, it is Client's responsibility is to promptly return the failed unit using the preaddressed and prepaid mailer and reusable container provided with the replacement clock. If Client fails to ship the defective clock within one (1) week of receiving replacement, Client shall be liable for the costs associated with the replacement clock.

Replacements clocks will be shipped for overnight delivery. Orders placed before Noon Eastern time will ship the same day. Orders placed after that time will be shipped the following business day.

Development modifications, interfaces and services, where applicable, shall be invoiced to the client in the following manner: 50% of total upon authorized signature to proceed on program specifications and the remaining 50% of total upon delivery of modifications, interface and services.

## Comments

Any forms included in this quote are based on the standard form templates provided. Custom forms, additional forms and any custom programming are subject to additional fees not included in this quote. The additional fees would be quoted at the time of request, generally during the implementation of the forms. Please note that the form solution provided requires the use of approved printers. You may contact Tyler's support team for the most current list of approved printers.

EnerGov Business Management: Tyler leads and owns the "Assess and Define" and "Configuration" of 2 unique business transactions, 2 template business transactions, 2 geo-rules and 2 automation events. Configuration elements beyond this will be owned by the client.

EnerGov Community Development: Tyler leads and owns the "Assess and Define" and "Configuration" of 4 unique business transactions, 4 template business transactions, 2 geo-rules and 2 automation events. Configuration elements beyond this will be owned by the client.

PA760 Rugged Mobile Scanning Device with 2D Imager, Includes: AssetTrak ARS V3 (WiFi/Batch) Capital Asset Software MSD Users License, Munis Asset Communicator Desktop Utility, 4G LTE ATT/TMobile, WLAN, Bluetooth 5.0, IP 67 Sealed, 6 ft Drop, GPS, Camera, Andriod 9 OS, USB C Cable/Power supply, 2.2GHz Octa-core Processor, 4GB Ram, 64GB Rom with Standard 1 year manufacturer's depot warranty. Includes: 1 year phone support & software upgrades, up to 2 hours of remote install/training via GoTo Meeting. Software support and upgrades renewal for AssetTrak ARS Software Included - \$ 295.00ea will be billed by BMI Systems Group after the first year. NOTE: Does NOT require the above AssetTrak ARS Software Application (Part # - GBMIATARSKT). Requires the Munis Web Services Fixed Asset Module Interface.

BMI Barcode Printer Kit - Includes - GoDEX 700i Thermal Transfer Printer, GoLabel Software with MUNIS Inventory Module Integration, 1 ribbon & 1 roll of 3" by 1" paper labels.

Each API Toolkit or Connector comes with 8 free hours of API Development Consulting hours. Each API Bundle comes with 16 free API Development Consulting hours. Additional hours can be purchased beyond this standard offering.