



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
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SALES REPRESENTATIVE

Brendan Rome

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PRIMARY CONTACT

Phone:

Email:

SHIP TO

Fort Pierce Police Dept - FL
920 S. US 1
Fort Pierce, FL 34950
US

BILL TO

Fort Pierce Police Dept - FL
920 S. US 1
Fort Pierce, FL 34950
US

Year 1

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	60	2	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	130	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	60	130	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	3,900	0.00	0.00	0.00
73680	RESPOND DEVICE PLUS LICENSE	60	130	0.00	0.00	0.00
73681	AXON RECORDS FULL	60	130	0.00	0.00	0.00
73739	PERFORMANCE LICENSE	60	130	0.00	0.00	0.00
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	60	130	0.00	0.00	0.00
20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS LICENSE	60	130	0.00	0.00	0.00
73618	CITIZEN FOR COMMUNITIES USER ACCESS LICENSE	60	130	0.00	0.00	0.00
73478	REDACTION ASSISTANT USER ACCESS LICENSE	60	130	0.00	0.00	0.00
11642	THIRD-PARTY VIDEO SUPPORT LICENSE	60	130	0.00	0.00	0.00
73687	EVIDENCE.COM VIEWER LICENSE	60	1	0.00	0.00	0.00
73682	AUTO TAGGING LICENSE	12	130	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	15	0.00	0.00	0.00
73840	EVIDENCE.COM BASIC ACCESS LICENSE	60	25	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER		115	0.00	0.00	0.00
75015	SIGNAL SIDEARM KIT		130	0.00	0.00	0.00
20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER		15	0.00	0.00	0.00
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT		3	0.00	0.00	0.00
73202	AXON BODY 3 - NA10		12	699.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		390	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		390	0.00	0.00	0.00
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		130	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		130	0.00	0.00	0.00
22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS		50	0.00	0.00	0.00
22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		50	0.00	0.00	0.00
71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK		260	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		260	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		260	0.00	0.00	0.00
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		260	0.00	0.00	0.00
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		260	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL		156	0.00	0.00	0.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR		156	0.00	0.00	0.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR		2	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		2	0.00	0.00	0.00
74200	TASER 7 6-BAY DOCK AND CORE		2	0.00	0.00	0.00
73202	AXON BODY 3 - NA10		113	0.00	0.00	0.00
74210	AXON BODY 3 - 8 BAY DOCK		17	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)						
80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7		2	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		12	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		12	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		113	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		113	0.00	0.00	0.00
12221	AXON AIR, X2E STARTER KIT		1	16,499.00	16,499.00	16,499.00
Other						
73944	OFFICER SAFETY PLAN 7 + BUNDLE HEADER	60	130	0.00	0.00	0.00
73957	OFFICER SAFETY PLAN 7 + PAYMENT	12	130	2,508.00	2,288.86	297,551.80
Not Eligible/Customer Declined Channel Services	Not Eligible/Customer Declined Channel Services		130	0.00	0.00	0.00
73827	AB3 CAMERA TAP WARRANTY	60	12	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
73827	AB3 CAMERA TAP WARRANTY	60	113	0.00	0.00	0.00
73265	TRANSFERRED AB3 CAMERA TAP WARRANTY	60	5	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
73828	AB3 8 BAY DOCK TAP WARRANTY	60	17	0.00	0.00	0.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)		2	0.00	0.00	0.00
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		17	0.00	0.00	0.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	15	468.00	0.00	0.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	25	180.00	0.00	0.00
20286	FULL VR TASER 7 ADD-ON PAYMENT	12	130	150.00	75.00	9,750.00
20378	HTC FOCUS 3 VR HEADSET		5	1,050.00	0.00	0.00
20271	AXON VR CONTROLLER KIT		2	2,500.00	0.00	0.00

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
12232	AXON AIR, SKYDIO 3D SCAN FOR X2E	12	1	4,199.00	4,199.00	4,199.00
12230	AXON AIR, SAEF X2E	12	1	1,999.00	1,999.00	1,999.00
12234	AXON AIR, AXON AIR + MS & LIVESTREAM	12	1	3,749.00	3,749.00	3,749.00
Services						
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE		1	0.00	0.00	0.00
20386	FULL VR TRAINING ENTERPRISE (101 - 150) LICENSE	12	1	0.00	0.00	0.00
85147	CEW STARTER		1	2,750.00	0.00	0.00
11609	SMART WEAPON TRANSITION SERVICE		1	2,000.00	0.00	0.00
12239	AXON AIR, TRAINING - ONLINE: SKYDIO X2E		1	200.00	200.00	200.00
73896	STANDARDS SERVICE, BASIC		1	10,000.00	10,000.00	10,000.00
					Subtotal	343,947.80
					Estimated Shipping	0.00
					Estimated Tax	0.00
					Total	343,947.80

Year 1: Fleet 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80410	FLEET, EVIDENCE LICENSE, 1 CAMERA STORAGE, ACCESS	60	130	0.00	0.00	0.00
80400	FLEET, VEHICLE LICENSE, ACCESS	60	65	0.00	0.00	0.00
80401	FLEET 3, ALPR LICENSE, 1 CAMERA, ACCESS	60	65	0.00	0.00	0.00
80402	RESPOND DEVICE LICENSE - FLEET 3 - ACCESS	60	65	0.00	0.00	0.00
Hardware						
72036	FLEET 3 STANDARD 2 CAMERA KIT		65	0.00	0.00	0.00
11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD		65	0.00	0.00	0.00
71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL		65	0.00	0.00	0.00
70112	AXON SIGNAL UNIT		65	0.00	0.00	0.00
70117	AXON SIGNAL UNIT, CABLE ASSEMBLY		65	0.00	0.00	0.00

Year 1: Fleet 3 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)						
74110	FLEET ETHERNET CABLE, CAT6, 25 FT		65	0.00	0.00	0.00
Other						
80425	TAP, FLEET 3, 2 CAMERA KIT, 1 REFRESH ACCESS		65	0.00	0.00	0.00
73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)		65	0.00	0.00	0.00
80459	FLEET 3 ADVANCED BUNDLE WITH TAP PAYMENT	12	65	2,496.00	2,296.32	149,260.80
					Subtotal	149,260.80
					Estimated Tax	0.00
					Total	149,260.80

Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		4	0.00	0.00	0.00
73202	AXON BODY 3 - NA10		4	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		4	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		4	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		4	0.00	0.00	0.00
Other						
73827	AB3 CAMERA TAP WARRANTY	60	4	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		260	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		260	0.00	0.00	0.00
Other						
73957	OFFICER SAFETY PLAN 7 + PAYMENT	12	130	2,508.00	2,508.00	326,040.00

Year 2 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	15	468.00	0.00	0.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	25	180.00	0.00	0.00
20286	FULL VR TASER 7 ADD-ON PAYMENT	12	130	150.00	75.00	9,750.00
12232	AXON AIR, SKYDIO 3D SCAN FOR X2E	12	1	4,199.00	4,199.00	4,199.00
12230	AXON AIR, SAEF X2E	12	1	1,999.00	1,999.00	1,999.00
12234	AXON AIR, AXON AIR + MS & LIVESTREAM	12	1	3,749.00	3,749.00	3,749.00
80459	FLEET 3 ADVANCED BUNDLE WITH TAP PAYMENT	12	65	2,496.00	2,296.32	149,260.80
					Subtotal	494,997.80
					Estimated Tax	0.00
					Total	494,997.80

Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		260	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		260	0.00	0.00	0.00
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		260	0.00	0.00	0.00
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		260	0.00	0.00	0.00
Other						
73309	AXON CAMERA REFRESH ONE		130	0.00	0.00	0.00
73957	OFFICER SAFETY PLAN 7 + PAYMENT	12	130	2,508.00	2,508.00	326,040.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
73309	AXON CAMERA REFRESH ONE		4	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
73689	MULTI-BAY BWC DOCK 1ST REFRESH		17	0.00	0.00	0.00

Year 3 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	15	468.00	0.00	0.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	25	180.00	0.00	0.00
20286	FULL VR TASER 7 ADD-ON PAYMENT	12	130	150.00	75.00	9,750.00
12232	AXON AIR, SKYDIO 3D SCAN FOR X2E	12	1	4,199.00	4,199.00	4,199.00
12230	AXON AIR, SAEF X2E	12	1	1,999.00	1,999.00	1,999.00
12234	AXON AIR, AXON AIR + MS & LIVESTREAM	12	1	3,749.00	3,749.00	3,749.00
80459	FLEET 3 ADVANCED BUNDLE WITH TAP PAYMENT	12	65	2,496.00	2,296.32	149,260.80
					Subtotal	494,997.80
					Estimated Tax	0.00
					Total	494,997.80

Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		260	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		260	0.00	0.00	0.00
Other						
73957	OFFICER SAFETY PLAN 7 + PAYMENT	12	130	2,508.00	2,508.00	326,040.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	15	468.00	0.00	0.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	25	180.00	0.00	0.00
20286	FULL VR TASER 7 ADD-ON PAYMENT	12	130	150.00	75.00	9,750.00
12232	AXON AIR, SKYDIO 3D SCAN FOR X2E	12	1	4,199.00	4,199.00	4,199.00
12230	AXON AIR, SAEF X2E	12	1	1,999.00	1,999.00	1,999.00
12234	AXON AIR, AXON AIR + MS & LIVESTREAM	12	1	3,749.00	3,749.00	3,749.00

Year 4 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
80459	FLEET 3 ADVANCED BUNDLE WITH TAP PAYMENT	12	65	2,496.00	2,296.32	149,260.80
					Subtotal	494,997.80
					Estimated Tax	0.00
					Total	494,997.80

Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		260	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		260	0.00	0.00	0.00
Other						
73310	AXON CAMERA REFRESH TWO		130	0.00	0.00	0.00
73957	OFFICER SAFETY PLAN 7 + PAYMENT	12	130	2,508.00	2,508.00	326,040.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
73310	AXON CAMERA REFRESH TWO		4	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
73688	MULTI-BAY BWC DOCK 2ND REFRESH		17	0.00	0.00	0.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	15	468.00	0.00	0.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	25	180.00	0.00	0.00
20286	FULL VR TASER 7 ADD-ON PAYMENT	12	130	150.00	75.00	9,750.00
12232	AXON AIR, SKYDIO 3D SCAN FOR X2E	12	1	4,199.00	4,199.00	4,199.00
12230	AXON AIR, SAEF X2E	12	1	1,999.00	1,999.00	1,999.00
12234	AXON AIR, AXON AIR + MS & LIVESTREAM	12	1	3,749.00	3,749.00	3,749.00
72040	FLEET REFRESH, 2 CAMERA KIT		65	0.00	0.00	0.00

Year 5 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
80459	FLEET 3 ADVANCED BUNDLE WITH TAP PAYMENT	12	65	2,496.00	2,296.32	149,260.80
					Subtotal	494,997.80
					Estimated Tax	0.00
					Total	494,997.80
Grand Total						2,473,199.80

Discounts (USD)

Quote Expiration: 06/30/2021

List Amount	2,696,322.00
Discounts	223,122.20
Total	2,473,199.80

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	343,947.80
Year 1: Fleet 3	149,260.80
Spares	0.00
Year 2	494,997.80
Year 3	494,997.80
Year 4	494,997.80
Year 5	494,997.80
Grand Total	2,473,199.80

STATEMENT OF WORK & CONFIGURATION DOCUMENT

Axon Fleet In-Car Recording Platform





This document details a proposed system design

Agency Created For: Fort Pierce Police Dept - FL

Quote: Q-300444-44340.641BR

Sold By:	Brendan Rome
Designed By:	Blake Giles
Installed By:	Axon
Target Install Date:	

VEHICLE OVERVIEW

SITE NAME		CUSTOMER NAME	
Headquarters		Fort Pierce Police Dept - FL	
Total Configured Vehicles <ul style="list-style-type: none"> 65 Total Vehicles with this Configuration 			 Axon Camera  Signal Unit  In-Car Router  Battery Box
Video Capture Sources <ul style="list-style-type: none"> 130 Total Cameras Deployed 1 Axon Signal Unit(s) Per Vehicle 			
Mobile Data Terminal Per Vehicle <ul style="list-style-type: none"> 1 Located In Each Vehicle 			
Mobile Router Per Vehicle <ul style="list-style-type: none"> 1 IBR900-1200M-B 			
Offload Mechanism <ul style="list-style-type: none"> 4G LTE Cellular 			
Evidence Management System <ul style="list-style-type: none"> Evidence.com 			

SYSTEM CONFIGURATION DETAILS

The following sections detail the configuration of the Axon Fleet In-Car System

Vehicle Hardware

Vehicle Hardware	2	Axon Fleet Cameras will be installed in each vehicle
	2	Axon Fleet Battery Boxes will be installed in each vehicle
	1	Axon Signal Units will be installed in each vehicle
	1	IBR900-1200M-B router will be installed in each vehicle
Axon Battery Boxes	The battery box provides power to its connected camera for up to 4 hours allowing for video offload while the vehicle ignition state is OFF and the MDT is connected and available.	
Signal Activation Methods	When triggered, the Axon Signal Vehicle (ASV) device will activate the recording mechanism for all configured Axon cameras within 30 feet of the vehicle.	
Mobile Data Terminal	Each vehicle will be equipped with a Mobile Data Terminal provided by the customer.	
Mobile Data Terminal Requirements	<p>Operating System: Windows 7 or Windows 10 - x32 or x64 with the most current service packs and updates</p> <p>Hard Drive: Must have 25GB+ of free disk space</p> <p>RAM/Memory: Windows 7 - 4GB or greater Windows 10 - 8GB or greater</p> <p>Ethernet Port: The system requires the MDT to have one dedicated and available Ethernet port reserved for an Ethernet cable from router. The Ethernet port can be located on an electronic and stationary mobile docking station. If a docking station is used, it is the preferred location for the Ethernet port.</p> <p>Wi-Fi Card: The system requires an 802.11n compatible Wi-Fi card using 5Ghz band.</p> <p>USB Ports: If the computer is assigned to the officer and does not remain with the vehicle, then the number dongles ordered should equal the number of officers or the number of computers assigned. At least one dedicated and available USB 2.0 port for the Fleet USB dongle USB Port on MDT or Dock.</p>	

Additional Considerations	If the customer has a MiFi hotspot, embedded cellular, or USB 4G, then the customer must purchase a Cradlepoint router with an external antenna and Cradlecare. For agencies that use NetMotion Mobility, Axon traffic must be passed through; such that it does not use the Mobility VPN tunnel. Customer must provide IT and / or Admin resources at time of installation to ensure data routing if functional for Axon Fleet operation.	
	In the event an Agency is unable to support the IT requirements associated with the installation, Axon reserves the right to charge the Agency for additional time associated with on-site work completed by an Axon Employee.	
Hardware Provisioning	Axon will provide the following router for all vehicles:	IBR900-1200M-B
	The customer will provide a MDT for each vehicle	

In-Car Network Considerations

Network Requirements	IBR900-1200M-B will create a dedicated 5Ghz WiFi network within each vehicle. This network will join the Axon Fleet cameras and Mobile Data Terminal together.		
Network Addressing	IP Addressing		Total IPs Required
	Axon Fleet Cameras	130	260
	Mobile Data Terminal	65	
	IBR900-1200M-B	65	
Hardware Provisioning	Customer to provide all IP addressing and applicable network information		

Network Consideration Agreement

Network Consideration Agreement	Customer acknowledges the minimum requirements for the network to support this Statement of Work.
	All Axon employees performing services under this SOW are CJIS certified.
	If the network provided by Customer does not meet the minimum requirements, or in the event of a requested change in scope of the project, a Change Order will be required and additional fees may apply. Additional fees would also apply if Axon is required to extend the installation time for reasons caused by the customer or the customer network accessibility.

Professional Services & Training

<p>Project Management</p>	<p>Axon will assign a Project Manager that will provide the expertise to execute a successful Fleet camera deployment and implementation. The Project Manager will have knowledge and experience with all phases of the project management lifecycle and with all application modules being implemented. He/she will work closely with the customer's project manager and project team members and will be responsible for completing the tasks required to meet all contract deliverables.</p>
<p>Vehicle Installation</p>	<p>Axon will be performing the installation of all Axon Fleet vehicle hardware. Installation services purchased from Axon include a "clip" and removal of existing in-car system hardware. This does not include "full removal" of existing wiring. A "full removal" of all existing hardware and wiring is subject to additional fees. Axon provides basic Fleet operation overview to the customer lead and/or Admin at the time of install.</p> <p>Clip vs Rip installation removal:</p> <ul style="list-style-type: none"> ○ It is necessary to differentiate between the type of equipment removal to be provided by Axon. Standard Fleet Installation includes hardware removal in a fashion considered "Clip" which means Axon cuts the wires from the old system without removing multiple panels, removing all wiring and parts from the old system. In the case Axon removes the hardware Axon is not responsible for the surplus of hardware or any devices that may have been physically integrated with the removed system. In some situations, radar systems are integrated with the in-car video system and have a cable that connects to the system, if Axon removes the old in car system then Axon is not responsible for the radar system as part of the removal. ○ A "Rip" removal should be contracted through ProLogic directly. The Rip would be similar to a complete and full removal, which is more common when they retire a vehicle from service.
<p>Custom Trigger Installation</p>	<p>Axon Signal Units have multiple trigger configuration options. Any trigger configurations that include a door or magnetic door switch are considered "custom" and may be subject to additional fees. An Axon representative has discussed with the Agency the standard triggers of the Fleet System. Those standard triggers include light-bar activation, speed, crash and gun-locks. The light-bar must have a controller to allow Axon to interface for the desired position, gun-locks must be installed with existing hardware in the vehicle. Doors are considered "CUSTOM" since they required additional hardware and time for installation, typically requiring the door may need to be taken apart for the installation.</p>
<p>Training</p>	<p>End-user go-live training provides individual device set up and configuration assistance, training on device use, Evidence.com and AXON View XL. End-user go-live training and support is not included in the installation fee scope.</p>

4G / Cellular Offload Considerations

Network Considerations	The IBR900-1200M-B will be the connection which allows 4G upload of recorded video
	The customer will ensure that their cellular contract does not allow for data throttling, or service denial, once a set data threshold is met. Throttling or denial of service will negatively affect Fleet upload capabilities.
	The MDT's 4G connection will facilitate the upload of recorded video content.
Hardware Provisioning	The customer will provide all 4G sim cards as required by their mobile provider.

Notes

Agency has existing contracts #00018583, 00018584, 00018585 (originated via Q-173259), 00012832 (originated via Q-114444) and is terminating that contract upon the new license start date (10/15/2021) of this quote.

The parties agree that Axon is granting a refund of \$28,488.20 (applied to Year 1 licenses) to refund paid, but undelivered services. This discount is based on a ship date range of 9/15/2021-9/30/2021, resulting in a 10/15/2021 license date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon.

This credit is contingent upon agency payment of any outstanding invoices including and not limited to Invoice SI-1731514, SI-1731875 and Year 5 Billing of contract 00012832.

100% discounted body-worn camera and docking station hardware contained in Year 1 reflects a TAP replacement for hardware purchased under existing contract #00018584. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

If, prior to the shipment of drone hardware listed on this quote, the U.S. government imposes additional import tariffs and/or duties on drone hardware, then the parties agree that Axon may, in its sole discretion, increase the price of the above-mentioned drone hardware by the same percentage of said tariff and/or duty increase. The Customer shall pay the increased price as reflected on the invoice provided by Axon to the Customer, per the terms of this agreement. ..

Purchase of TASER 7 are governed by the TASER 7 Agreement located at <https://www.axon.com/legal/sales-terms-and-conditions> and not the Master Services and Purchasing Agreement referenced below.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions) and the **Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience** (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. **The Axon Customer Experience Improvement Program Appendix ONLY applies to Customers in the USA.** In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it contemplates the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____ **Date:** _____
Name (Print): _____ **Title:** _____
PO# (Or write N/A): _____

Please sign and email to Brendan Rome at brome@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

The trademarks referenced above are the property of their respective owners.

Axon Internal Use Only

		SFDC Contract #:
		Order Type:
		RMA #:
		Address Used:
		SO #:
Review 1	Review 2	
Comments:		

ATTENTION

This order may qualify for freight shipping, please fill out the following information.

What is the contact name and phone number for this shipment?	
What are your receiving hours? (Monday-Friday)	
Is a dock available for this incoming shipment?	
Are there any delivery restrictions? (no box trucks, etc.)	