

EXCELSIOR DEFENSE

September 30, 2021

Mike Reals
 Director of Public Works
 City of Fort Pierce
 52 Savannah Rd.
 Fort Pierce, FL. 34982

REF: RATE PROPOSAL (CITY HALL)

(CITY HALL)

Two Armed (GUARD II) to cover: Monday – Friday: 0800-1700, 9 Hours Per Day, excluding Holidays and Weekends.

PERIOD: October 01, 2021 – September 30, 2022

Period	DESCRIPTION NAME	QTY	UNIT	UNIT PRICE	Total
247 Days	Guard II Armed	3952	HR	\$20.39	\$80,581.28
247 Days	Overtime	247	HR	\$30.58	\$7,554.49

PERIOD: October 01, 2022 – September 30, 2023

Period	DESCRIPTION NAME	QTY	UNIT	UNIT PRICE	Total
246 Days	Guard II Armed	3936	HR	\$21.00	\$82,656.00
246 Days	Overtime	249	HR	\$31.50	\$7,843.50

PERIOD: October 01, 2023 – September 30, 2024

Period	DESCRIPTION NAME	QTY	UNIT	UNIT PRICE	Total
247 Days	Guard II Armed	3952	HR	\$21.63	\$85,481.76
247 Days	Overtime	247	HR	\$32.44	\$8,013.91

CITY HALL	MFC	
	Guard II	
DESCRIPTION		
SCA WAGE BASE RATE		\$15.00
Uniform		\$0.04
Subtotal		\$15.04
<i>Fringe and Overhead</i>	% of Total	
Vacation Pay (5 Days): [40/2040]	1.96%	\$0.29
Social Security:	6.20%	\$0.93
Medicare:	1.45%	\$0.22
FUTA:	6.00%	\$0.90
Liability Insurance:		\$0.22
Workman Comp:		\$0.60
Subtotal		\$18.21
G&A	6.25%	\$1.14
PROFIT	5.75%	\$1.05
Total Bill Rate		\$20.39

If you have any questions, please contact us at (727) 527-9600. We thank you for your continued support.

Sincerely,
Kris Halverson
Managing Director