

Prepared For:



CITY OF FORT PIERCE (FL) - CITY OF FORT PIERCE MARINA Security Enhancement - 338504-18

DeVoshay Johnson
City of Fort Pierce
100 North U.S. 1
Fort Pierce, FL 34950
772.467.3135
DJohnson@City-FtPierce.Com

Prepared By:
Securitas Electronic Security, Inc.
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Uniontown, OH 44685
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Sr Account Executive Regional Enterprise
914-872-4470
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Project Site:
CITY OF FORT PIERCE (FL)
100 N US HWY 1
FORT PIERCE, FL 34950
772.467.3135

ALL OUTDOOR WITH IR

[REDACTED]

Main building

INDOOR CAMERAS

[REDACTED]

ACCESS CONTROL

[REDACTED]

Gift Shop/Fuel Dock building

[REDACTED]

ACCESS CONTROL

[REDACTED]

Laundry / Grill building

[REDACTED]

PROPOSAL SCHEDULES

Material Schedule

[REDACTED]

<u>Manufacturer</u>	<u>Part Number</u>	<u>Qty</u>	<u>Unit Price</u>	<u>Total Price</u>
[REDACTED]	[REDACTED]	2	\$987.89	\$1,975.78
[REDACTED]	[REDACTED]	8	\$1,314.33	\$10,514.64
[REDACTED]	[REDACTED]	5	\$744.79	\$3,723.95
[REDACTED]	[REDACTED]	1	\$1,840.06	\$1,840.06
[REDACTED]	[REDACTED]	4	\$2,102.92	\$8,411.68
[REDACTED]	[REDACTED]	6	\$1,840.06	\$11,040.36
[REDACTED]	[REDACTED]	13	\$77.31	\$1,005.03
[REDACTED]	[REDACTED]	11	\$83.25	\$915.75
[REDACTED]	[REDACTED]	3	\$302.30	\$906.90
[REDACTED]	[REDACTED]	11	\$289.15	\$3,180.65
[REDACTED]	[REDACTED]	1	\$48.19	\$48.19
[REDACTED]	[REDACTED]	11	\$140.20	\$1,542.20
[REDACTED]	[REDACTED]	11	\$140.20	\$1,542.20
[REDACTED]	[REDACTED]	8	\$78.86	\$630.88
[REDACTED]	[REDACTED]	11	\$131.43	\$1,445.73

[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	29	\$249.11	\$7,224.19
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	1	\$30,925.28	\$30,925.28
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	26	\$82.75	\$2,151.50
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

Group Subtotal: \$89,024.97

Vigitron, Inc. Networks

Manufacturer	Part Number	Qty	Unit Price	Total Price
[REDACTED]	[REDACTED]	3	\$1,677.78	\$5,033.34
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	6	\$88.56	\$531.36
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

Group Subtotal: \$5,564.70

ACCESS

Manufacturer	Part Number	Qty	Unit Price	Total Price
[REDACTED]	[REDACTED]	3	\$6,694.16	\$20,082.48
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	6	\$225.21	\$1,351.26
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	1	\$232.04	\$232.04
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	20	\$21.77	\$435.40
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	18	\$91.46	\$1,646.28
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	18	\$241.03	\$4,338.54
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	18	\$261.36	\$4,704.48
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	18	\$117.60	\$2,116.80
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]



[Redacted]

8

\$26.27

\$210.16

Group Subtotal: \$35,117.44

aluminum poles

Manufacturer	Part Number	Qty	Unit Price	Total Price
[Redacted]	[Redacted]	6	\$1,234.25	\$7,405.50

Group Subtotal: \$7,405.50

Ubiquiti

Manufacturer	Part Number	Qty	Unit Price	Total Price
[Redacted]	[Redacted]	4	\$154.88	\$619.52
[Redacted]	[Redacted]	4	\$19.40	\$77.60
[Redacted]	[Redacted]	4	\$46.57	\$186.28
[Redacted]	[Redacted]	2	\$1,816.43	\$3,632.86
[Redacted]	[Redacted] A	1	\$364.13	\$364.13
[Redacted]	[Redacted]	1	\$264.84	\$264.84
[Redacted]	[Redacted]	3	\$154.88	\$464.64
[Redacted]	[Redacted]	4	\$19.79	\$79.16
[Redacted]	[Redacted]	4	\$46.57	\$186.28
[Redacted]	[Redacted]	3	\$1,816.43	\$5,449.29
[Redacted]	[Redacted] A	1	\$364.13	\$364.13
[Redacted]	[Redacted]	1	\$264.84	\$264.84



[REDACTED]	[REDACTED]	2	\$154.88	\$309.76
[REDACTED]	[REDACTED]	3	\$19.79	\$59.37
[REDACTED]	[REDACTED]	3	\$46.57	\$139.71
[REDACTED]	[REDACTED]	1	\$1,816.43	\$1,816.43
			Group Subtotal:	\$14,278.84

CABLE

<u>Manufacturer</u>	<u>Part Number</u>	<u>Qty</u>	<u>Unit Price</u>	<u>Total Price</u>
[REDACTED]	[REDACTED]	3	\$1,041.11	\$3,123.33
			Group Subtotal:	\$3,123.33

Freight & Handling \$6,622.06

Material Schedule Subtotal: \$161,136.84

Labor Schedule

<u>Categories</u>	<u>Hours</u>	<u>Hourly Rate</u>	<u>Extended Sell</u>
Project Management	80.0	\$123.29	\$9,863.01
I.T.	40.0	\$133.33	\$5,333.33
Pre-Fabrication	48.0	\$66.67	\$3,200.00
Engineering	24.0	\$102.74	\$2,465.75
CAD	24.0	\$100.00	\$2,400.00
Training	16.0	\$100.00	\$1,600.00
			Labor Schedule Subtotal: \$24,862.09

Subcontracting & Cable Schedule

<u>Categories</u>	<u>Qty</u>	<u>Unit</u>	<u>Price</u>
ACCESS Install Labor			\$30,000.00
Electrical connection and pole installation			\$41,666.67
Camera & Wireless Install Labor			\$32,083.33
			Subcontracting & Cable Schedule Subtotal: \$103,750.00

Service & Support Schedule

<u>Categories</u>	<u>Qty</u>	<u>Internal Part #</u>	<u>Monthly Charges</u>
Standard Service Plan (Parts & Labor M-F 8-5)	1	CP OPTION A	\$2,369.86



Third Party Software Management & Support Plan	3	00-148687-00ES	\$255.00
Remote Technical Assistance	1	00-118352-00ES	\$55.00

Service & Support Schedule Subtotal: \$2,679.86
Service & Support Schedule Subtotal (After Warranty Period): \$2,679.86

PURCHASE INVESTMENT SUMMARY

Total: \$289,748.93

*Prices quoted do not include Sales or Use tax. Applicable Sales and Use tax will be added to the quoted prices.

AIA / Progress Billing. Payment terms: Due thirty (30) days after receipt of invoice or as otherwise set forth in the agreement between the parties.

Service & Support Schedule (monthly, per location): \$2,679.86

Note: Billing for all services, including applicable Service Plans, will begin upon installation completion or in-service date.

Customer agrees to pay Securitas Electronic Security this monthly sum, plus all applicable taxes, per location, for the Services indicated on the Service & Support Schedule, prepaid Quarterly for a period of 5 year(s).

This proposal shall be governed by the terms and conditions of the existing agreement between the parties. Any additional or inconsistent terms or conditions contained in a Purchase Order or other document submitted by Buyer shall not be binding on either party.

This proposal is valid for 90 days

Thank you for the opportunity to provide this proposal. Please sign, date and return the proposal in its entirety to
eMail: miguel.casanova@securitates.com

Please issue any Purchase Order or other contract documents to Securitas Electronic Security, Inc.

This Agreement shall not become binding on Securitas Electronic Security, Inc. until approved and accepted by Securitas Electronic Security, Inc. management as provided below.

Seller:

Securitas Electronic Security, Inc.
Company

,
Address

Miguel Casanova, Sr Account Executive
Regional Enterprise
Account Representative Name & Title

Securitas ES Management

Securitas ES Management Signature Date

Buyer:

City of Fort Pierce
Trade, partnership or corporate name if different
from above

100 North U.S. 1

Fort Pierce, FL 34950
Address

DeVoshay Johnson

Name & Title

Authorized Signature Date

Camera Placement

