

Jeronda Benjamin

From: Tom Gariepy <tgariepy@bgcofslc.org>
Sent: Tuesday, February 22, 2022 2:57 PM
To: Grants Administration Division
Subject: Application for funding -- Public Service Grant 2022
Attachments: Ft. Pierce grant application.pdf; 2022 Org Chart revised Feb.pdf; Approved Budget 2020-21.pdf; Articles of Incorporation.pdf; Audited Financial Statement 2020.pdf; Budget 2021-2022.pdf; Letter re Board approval.pdf; 2022 Board members.xls; Bank Account November to today.xls; Statement re advertising.docx; Bartz letter.pdf; Boyle letter.pdf; Hester letter.PDF; drums (2).pdf; uniforms.pdf; Learn & Earn Luminaries Full.jpg; Youth of the Year 2022 Luminaries Cover.jpg; Youth of the Year 2022 Luminaries Story.jpg

BEM

SECURITY WARNING: This email originated outside of the City of Fort Pierce systems. Please use caution when clicking links or opening attachments. For questions or concerns please contact IT immediately. .

Attached is our application for funding for a 2022 PSA grant. Our attachments are also attached. Please let me know if you have questions or need additional information.

Thank you for your consideration.

Tom Gariepy

Tom Gariepy - Grant Writer
tgariepy@bgcofslc.org

Cell:
Business: 772-460-9918 x.110



Grant Amount Requested: \$ 5,000



Date and Time Stamp

(Do Not Write In This Box)

2021-2022 PUBLIC SERVICE GRANT APPLICATION

Organization Legal Name: Boys & Girls Clubs of St. Lucie County

Mailing Address: 3104 avenue J, Fort Pierce, FL 34947

Physical Address: 3104 Avenue J, Fort Pierce, FL 34947

Contact Person: Tom Gariepy Title: Grant Writer

BEST CONTACT Phone Number: 772-460-9918 x110 Email Address: tgariepy@bgcofslc.org

Website Address: www.bgcofslc.org

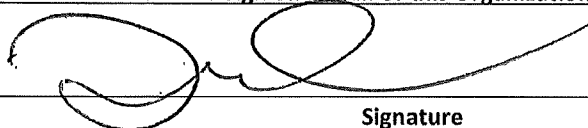
LEGAL STATUS OF ORGANIZATION:

(x) Incorporated, Not-for-Profit - Month and Year of incorporation/creation: November 1994

INCLUDE COPY OF CURRENT 501(c)(3) DOCUMENTATION FROM INTERNAL REVENUE SERVICE.

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Person Authorized to Sign on Behalf of this Organization. Signature Must Be Notarized.

 Today's Date: 2/21/2022
Signature

Print Name: William Armstead Title: Chief Executive Officer

Telephone Number: 772-460-9918 Email Address: warmstead@bgcofslc.org

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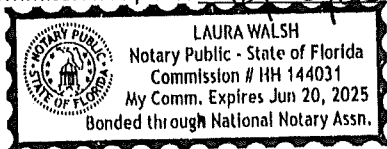
NOTARY STATE OF FLORIDA, COUNTY OF ST. LUCIE

BEFORE ME, an officer duly authorized by law to administer oaths and take acknowledgements, personally appeared William Armstead, who is personally known to me or produced _____, as identification, and acknowledged he/she executed the forgoing Agreement for the use and purposes mentioned in it and that the instrument is his/her act and deed.

IN WITNESS OF THE FORGOING, I have set my hand and official seal in the State and County aforesaid in this 21st day of February, 2022

NOTARY PUBLIC Laura Walsh

My Commission Expires: 6/20/2025



PLEASE SUBMIT ONE COMPLETE SCANNED APPLICATION via email to: grantsadministration@cityofortpierces.com



2021-2022 PUBLIC SERVICE GRANT APPLICATION

PLEASE NOTE: INFORMATION MUST BE LEGIBLE.

1. Describe your organization and list your Mission Statement.

Boys & Girls Clubs of St. Lucie County (BGCSLC) serves young people in grades K-12, mostly from disadvantaged economic, social and family circumstances. With 23 locations throughout the County, we serve more than 10,000 members and non-members annually at three neighborhood Clubhouses and a school-based Club at Forest Grove Middle School within the city limits of Fort Pierce; and a school-based Club at Lakewood Park Elementary School, within Fort Pierce but outside city limits; and at two neighborhood Clubhouses and 15 school-based Clubs in Port St. Lucie. In addition, our Westside Clubhouse, on Jenkins Road in Fort Pierce, is a large facility which provides the full range of Boys & Girls Clubs services to the young people it serves.

Our mission is to enable all young people, especially those who need us most, to reach their full potential as productive, caring, responsible citizens.

2. Describe your organization's history and prior experience, including a description of programs/projects similar to the one you are applying for in this application.

Now in our 28th year of public service, we work with young people in grades K-12, mostly from disadvantaged economic, social and family circumstances. We provide daily access to a broad range of programs focusing on academic success, healthy lifestyles and good character and citizenship, serving more than 10,000 members and non-members annually.

We are part of Boys & Girls Clubs of America (BGCA), a national organization that assists local Clubs through program creation, staff and resource development, organizational planning and administration.

Our Clubs offer daily access to programs that promote educational, vocational, character and leadership development. Programs are designed to foster a sense of competence and influence that builds self-confidence and self-esteem, filling a need for positive influences in the lives of these at-risk young people. For example, our SMART Kids programs use age-appropriate lessons to teach kids how to make intelligent choices that may affect their lives for years to come. They learn how to say no to tobacco, alcohol, illegal drugs and premature sexual activity, and how to resist the lure of gang life. As a result, Club kids spend more time in positive activities of all kids, and less time on the streets and in gangs.

We are requesting a \$5,000 grant to help us expand the Infinity Clubhouse drum line, an innovative program that is providing discipline, structure and excitement in the lives of some members of the Infinity Clubhouse, 1101 N. 23rd St., in the Lincoln Park neighborhood. Our organization has a history of introducing programs that stimulate the minds and imaginations of the young people we serve, making it fun to come to our Clubhouses and take part in our programs. Participation in the drum line is a way of using music to help kids feel good about themselves, giving them a chance to participate in an activity that they don't get in school. At the same time, drum line teaches discipline and motivates them to improve their behavior and their performance in school. The grant will allow us to purchase more equipment, allowing more kids to take part in the program.

BGCSLC has created a number of music programs in its Clubhouses. For example, there's a successful drum line for older kids at our Fort Pierce Teen Center, and we've recently expanded our Teen Center music program by opening the BEATS! music studio, where members can learn recording techniques. This was the program that our teen members said they wanted the most, and they have responded by supporting it enthusiastically.

3. List all previous grants awarded by the City of Fort Pierce to YOU or any organization(s) you were previously or are currently associated with. If None, write N/A below:

<u>Program Year</u>	<u>Amount</u>	<u>Purpose</u>
2020-21	0	
2019-20	\$4,000	TUF Curriculum
2018-19	\$2,000	Career & College Boot Camp

Please Note: Organizations/Applicants who have received funding for three consecutive years WILL NOT RECEIVE PRIORITY in order to provide funding for newer activities.

4. If you have received funding from the City of Fort Pierce for Public Service projects in the past, please explain **HOW** the program/project described in this grant application is **NEW OR EXPANDED:**

This funding being requested in this grant would expand an existing project. We currently have approximately 15 Club members participating in Infinity Drum Line. As it is, there is not enough equipment to go around, so members take turns using the equipment. The grant would allow us to purchase more equipment, which would allow more kids to participate and allow a significant expansion of the program to 20-25 members. It also would allow us to purchase uniforms, giving drum line members the opportunity to appear in performances wearing clothing that identifies them as members of the unit. Previously they have worn street clothes. Uniforms would give our members a sense of confidence, purpose and motivation as they proudly represent their Club.

5. What is your organization's annual budget? Describe how your organization is currently funded.

Our 2020-21 budget is \$6,987,396. We work to ensure that we receive funding from a variety of sources, so our funding can be as stable as possible. Funding sources include program services, grants and private and corporate contributions. This year, \$3,217,796 is funded through grants from a variety of sources; \$2,880,451 from program income; \$352,500 from special events; \$305,000 from individual contributions; \$1256,000 from corporate contributions; \$95,000 from rental and lease charges; and \$10,650 from investments.

6. Do the City of Fort Pierce and/other local organizations in Fort Pierce provide services similar to your agency?

If you answered Yes, how do your services compliment their offerings? If yes, explain.

How are your services different?

Other organizations offer a variety of programs for young people in the Fort Pierce area. However, none offer the range of services and variety of locations that we do. Some programs offered by other agencies are available only for younger children or for teens, but we offer programs and services for children in kindergarten through Grade 12. In addition to our six Clubs, strategically located throughout the city in disadvantaged areas, our Truancy Prevention Project provides its unique services in eight Fort Pierce schools.

7. Project Name (please keep it short): Infinity Clubhouse Drum Line



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Department of Housing and Urban Development (HUD) 2020 Income Limits								
Number of People Living in Household	1	2	3	4	5	6	7	8
Extremely Low Income	15,050	17,420	21,960	26,500	31,040	35,580	40,120	44,660
Very Low Income	25,050	28,600	32,200	35,750	38,650	41,500	44,350	47,200
Low Income	40,050	45,800	51,500	57,200	61,800	66,400	70,950	75,550

8. U.S. Dept. of Housing & Urban Development (HUD) National Objective Activities: (check one)
- Area benefit** activity (the activity benefits/is open to everyone in a particular low-income neighborhood or geography)
 - Limited Clientele** activity (particular individuals or households receive a benefit, and the majority of them qualify as low income)
 - Presumed Benefit** activity (the activity benefits a group of individuals presumed by HUD to qualify for a benefit: battered spouses, homeless, elderly, severely disabled adults, abused children, illiterate adults, persons with HIV/AIDS, or migrant farm workers)

9. Which National Objective(s) shown below does your project/program(s) meet?
- Benefit low to moderate-income persons.
 - Help in the prevention of slums or blight; and/or
 - Meet other community needs having a particular urgency because other financial resources are not available to meet such needs.

10. Beneficiaries from National Objective Activities (#8 Above)

- A. Who are the intended beneficiaries of this program/project? Describe how the project will ensure that the intended beneficiaries are being served and the target population will be reached, including how beneficiaries are identified, and any outreach performed:

The intended beneficiaries are young people in grades K-8 who will be attending our Infinity Clubhouse, located at 1101 N. 23rd St., Fort Pierce, FL 34947.

Demographics and income information are collected from all registered Club members. Member attendance and other program history are then tracked through our tracking system, VISION, an electronic system used at Boys & Girls Clubs. Local outreach is performed through community give-back projects, special events hosted in the community and local advertising, public relations and social media.

- B. If the project will provide an "Area Benefit", please clearly define the geographic area to be served by the proposed activity. Include a map, if necessary.
- C. If the project will benefit "Limited Clientele", list the approximate number and percentage of total persons assisted through this project/program who will be Low to Moderate Income (LMI) and how their income level will be determined.



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Based on current Club records and our knowledge of the area, we estimate that all youth served by this program will
2020-2021 PUBLIC SERVICE GRANT APPLICATION

qualify for free or reduced-cost lunch at school.

D. If a project will provide a “Presumed Benefit”, please identify the group(s):

- | | |
|---|---|
| <input type="checkbox"/> Abused Children | <input type="checkbox"/> Illiterate Adults |
| <input type="checkbox"/> Lower Income Senior Citizens | <input type="checkbox"/> Migrant Farm Workers |
| <input type="checkbox"/> Elderly | <input type="checkbox"/> Persons with HIV/AIDS |
| <input type="checkbox"/> Homeless | <input type="checkbox"/> Severely Disabled Adults |
| <input type="checkbox"/> Lower Income Youth | <input type="checkbox"/> Severely Disabled Children/Youth |
| <input type="checkbox"/> Other _____ | |

11. Describe the existing problems or needs to be addressed by this program/project.

Boys & Girls Clubs of St. Lucie County believes every child deserves a great future. Unfortunately, today’s youth face tremendous obstacles. About 1.7 million more kids live in low-income families now than during the Great Recession. According to the U.S. Census Bureau (2019), In St. Lucie County that equates to more than 20% of youth living in poverty. And in the City of Fort Pierce, where three of our Clubhouses are located, nearly 49% of children are living in poverty. According to the latest full-year statistics available, all of members attending the three Clubhouses located in the Lincoln Park neighborhood of fort Pierce – including the Teen Center -- qualify to receive free or reduced-cost lunches at school.

This situation has only been made worse by the COVID pandemic. While we do not have access to recent unemployment statistics for Lincoln Park, we know that business closings forced significant layoffs in the neighborhood. Workers laid off from marginal jobs sought temporary or entry-level positions, the exact jobs that teens would ordinarily be seeking. As a result, many neighborhood young people were unable to find work. In addition to an overall increase in poverty, one disturbing result was a significant increase in gang activity.

At the same time, we know that many of our members suffer from the effects of Adverse Childhood Experiences, or ACEs. These traumatic events that occur in their lives may be drug or alcohol abuse in the home, the violent death of a loved one, homelessness, child abuse, incarceration of a parent, or extreme poverty. Any of these can cause issues for a child. But we know, through an understanding of the circumstances of our members’ lives and through a recent survey of members in our Clubhouses, that many of them suffer from two or more ACES. Statistics say that these young people – those who suffer from multiple ACES -- are more likely to get into trouble, underachieve in school, join gangs, turn to drugs and alcohol, and drop out of school. These are the young people we are trying to reach with programs like the drum line, that will attract them to the Clubhouse and keep them engaged in productive activities and off the streets.

12. Describe your proposed project’s activities and how they will address the problems/needs you listed in #11 above. The program is now in its third year. Classes are held twice a week. Instructor Joseph Richardson takes students through extensive warm-up exercises, leading to sessions where they learn how to pay and care for their instruments. In addition, they learn about the tones each instrument creates and how each instrument fits into the whole unit. Each lesson reinforces the material taught in previous lessons.

Throughout the session, students practice on their instruments and work on basic drumming skills, including playing to a beat, playing uniformly, and how to properly position their hands and drumsticks. They work on exercises designed to build their endurance on their instrument, as well as specific marching techniques, including how to work in unison and various steps used by drum lines.



Research shows that participation in music activities builds interest and excitement in the overall organization, whether it is school or after-school activities. The young people who are drum line members are more enthusiastic about belonging to the Club and more inclined to be involved in its activities.

Our Club Director reported that there have been changes in the behavior of some drum line members. In one case, she said, "ever since he has been a part of the drum line he is more focused on completing his school work and passing his classes. His grades have improved because he understands that if he doesn't do well in school he cannot be on the drum line." Participants are enthusiastic. An 11-year-old said that "When I'm mad I can hit a drum and not get in trouble for it. I get to express my emotions making beats and rhythms with the drums." A nine-year-old boy agreed. "I get to play with my friends and make noise," he said. "Being on the drum line gives us the opportunity to go to different places and perform. I feel happy when that happens."

13. List the physical addresses where your proposed project activities (listed in #12 above) will take place. Use street addresses within the City limits of Fort Pierce.

Boys & Girls Clubs of St. Lucie County Infinity Clubhouse, 1101 N, 23rd St., Fort Pierce FL 34947.

14. List this project's measurable goals and objectives, as well as the date(s) when each will be met.
By end of summer session:

1. 75% of participants will demonstrate an increase in knowledge of music and drumming skills.
2. 85% of participants will maintain or increase their rate of Club attendance

15. How will you track the results of these goals and objectives? (This information will be required with your monthly status reports.)

Increase in music/drumming knowledge will be determined by the instructor. Attendance will be determined by the VISION software that tracks member attendance in all our programs.

16. Briefly describe measurements of outcomes for each of the activities listed in #12. (Examples - number of unduplicated low/moderate income youth served, number of unduplicated senior citizens served, number of unduplicated Veterans served, number of unduplicated adults served, etc.)



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We will measure the overall number of youth attending the program and the number of youth gaining knowledge in various aspects of the program.

17. Amount of Grant Funds requested in this application: \$5,000 Amount of other funds secured for this program/project: \$1,639 Amount of other funds earmarked for the program/project: \$1,639 Total amount needed to complete this program/project: \$6,639

18. Describe your contingency plan in the event this grant request is not fully funded, or not funded at all by the City of Fort Pierce:

If we do not receive the requested funds, we will attempt to find other funds with which to purchase the equipment and uniforms.

19. If this is a multi-year project, how will you continue to implement this project if City grant funds are not available in future years?

Our organization strives to diversify its funding with all programming. Each year our executive team, finance committee, and resource development team work toward a budget that is balanced with income streams from public support, government and local grants, program fees, corporate partnerships, individual giving, and special events.

20. Select every qualifier below that best describes your project.

Improve or enhance education opportunities

Improve or enhance job training opportunities

Improve or enhance employment opportunities

Promote cultural diversity

Promote outdoor activities and a healthy lifestyle

Spur interest and participation in neighborhood improvement activities

Encourage citizen involvement and leverage resources to revitalize low and moderate-income neighborhoods

Encourage partnerships between City Hall, residents and other community organizations that will result in projects and activities that benefit a community

Instill and foster community pride

Promote neighborhood beautification and revitalization

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- Promote activities that protect the environment
- Discourage adverse activity such as crime, drug use, and vandalism
- Inspire and support the healthy development of youth



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21. Write an explanation below of how your project will perform each qualifier you selected above:
- Improve Education Opportunities:** Studies have shown that students who take music education improve their discipline and generally improve their academics as well. Those who become interested in music tend to value their time in school more because they enjoy music so much. At the Infinity Clubhouse, drum line membership is used as an incentive so that young people who otherwise might be reluctant to complete homework assignments on time will complete their work and will work harder in school.
- Promote Outdoor Activities and a Healthy Lifestyle.** Watch anyone who is good at drum line and you can reach only one conclusion: Drumming is hard work! Among other things, our instructor must teach drum line members to build their stamina, so they can perform for relatively long periods of time while maintaining proper posture and holding their hands and drum sticks in the correct position. In addition, many of the performances by the drum line are held outdoors, and members look forward to these outdoor activities as ways to demonstrate their skills to friends and neighbors.
- Instill Community Pride:** The drum line has been performing at community events since its founding three years ago, and has become a source of pride both to the immediate Infinity Clubhouse community and to the City of Fort Pierce. The ability to engage in these activities while in uniform will only increase community pride. It's also fascinating to see that pride reflected back to the drum line members themselves – to watch the look of pride – that "I can do that!" look on their faces as they perform for a live audience of admiring adults.

22. Date project to begin: 6/1/2022 Date project to be completed: 7/31/2022

23. Describe any participant fees that will be required as part of this project/program. Please see "New for Program Year 2021-2022" on Page 4 of the Grant Guidance.

none

24. Applicants must demonstrate that the selection of participants is an objective process and Grant Recipient may not limit participation on the basis of race, gender, nationality, ethnicity, religion, creed, or disability. How will your project comply with this expectation?

We have no registration requirements other than serving youths in Kindergarten through Grade 12. Additionally, our organizational policies and procedures directly address this issue and forbid any employee from limiting participation on the basis of race, gender, nationality, ethnicity, creed, or disability. Furthermore, because we receive federal grants, we are required, by law, to meet this expectation.

25. If this project is sponsored by a church or religious group, participation may not be limited to members of the church. What efforts will you make to ensure that the community at-large is aware of this project and the opportunity for participation?

This project is not sponsored by a church or religious organization. Many participants in the program will be drawn from membership in our Fort Pierce Teen Center at Percy Peek. In addition, we regularly publicize our activities in local media that circulate and broadcast across the county. To do so, we issue news releases, including announcement of grants that fund specific programs.

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26. List the locations throughout the community, as well as online, where your program is advertised:



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News releases and feature stories announcing our programs are sent to all local media. In addition, we advertise our programs on our website, www.bgcofslc.com and through our active presence in social media -- Facebook, Twitter, Instagram and YouTube.

27. Provide a COMPLETE, detailed budget for **THIS** project in the budget chart below. List proposed City grant funds and other committed funds and 'in-kind contributions', donated professional services, fees and other resources that will be used to complete the project. List a detailed breakdown of individual items. Use specific descriptions, not broad categories. Remember, committed funds and/or in-kind services must equal at least 25% of your grant request.

Be sure to include verification documentation of all funds listed below as 'Committed' or 'In-Kind'. Commitments listed in the budget below that lack documentation will not be counted as commitments.

NOTE: Volunteer Hours may be calculated at \$12/hour.

- o **Please provide at least one (1) quote for each item listed that you will purchase with this grant award** in the above Budget under 'Expense/Description'. Each quote should list vendor/company with contact information.

Program/Project Expense/Description	City Grant	Other Committed Funds and/or \$\$ Amount or In-Kind	Source of Other Committed Funds or In-Kind Services (Please provide written verification of <u>Every</u> in-kind service listed here from the "Source")
10 Evans apprentice drum pads @21.99 Lone Star Percussion	\$219.90		
3 Pearl Junior Marching Trio Tenors with Carriers @509.99 Lone Star Percussion	\$1,529.97		
2 Sabian Marching band Crash Cymbal Pairs @259.99 Lone Star Percussion	\$519.98		
2 Pearl Junior Marching Snare Drum w/ Carrier @\$349.00 Lone Star Percussion	\$699.98		
1 Pearl Junior Marching Bass Drum w/ Carrier Lone Star Percussion	\$404.99		
2 Pearl Bass Drum Rim Shooter @ 28.99 Lone Star Percussion	\$57.98		
6 Vic Firth Small Puff 18-20" @\$37.49 Lone Star Percussion	\$224.94		
10 Vic Firth Corpmaster Magnum Marching Snare Drum Sticks \$20.99 Lone Star Percussion	\$209.90		
2 Evans 10" Clear Head @\$17.99 Lone Star Percussion	\$35.98		
1 Pearl 20"x8" Junior Marching Bass Drum x/ Carrier Lone Star Percussion	\$419.99		
1 Pearl 16" x 8" Junior Marching Bass Drum With Carrier Lone Star Percussion	\$389.99		



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Percussion Shipping	\$286.40	\$211.98	Individual contributions
40 Uniforms	1,427.20	1,427.20	Individual contributions
TOTALS	\$5000	1,639.18	



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26. Organization Staff and Volunteers

Please complete the information listed below for ***each person*** in your organization who will work on **THIS** project and the percentage of time they will dedicate to the project, including all volunteers.

Name #1: Mathew Churchey

Telephone: 772-409-4491 x 208

Email: mchurchey@bgcofslc.org

Organization position: Vice President of Operations and Club Services

City of Residence: Port St. Lucie

Qualifications: More than 25 years experience in the Boys & Girls Clubs Movement. More than 15 years in senior Club management positions.

Professional Licenses: Certified in CPR and First Aid. Instructor in AED.

Role in project: Oversees project

% of Time Dedicated to Project: 10

Name #2: Tanesha Jones

Telephone Number: 772-460-9918 x 205

Email Address: tjones@bgcofslc.org

Organization Position: Club Area Director

City of Residence: Fort Pierce

Qualifications: Club Director, 2017-19; Director of Programming, 2019-20; Courses in Business Admin.; Certified Mental Health Tech. Certified in CPR and First Aid.

Role in project: Project Supervisor

% of Time Dedicated to Project: 20

Name #3: Rasheedah Ahmad

Telephone Number: 772-242-1599

Email Address: rahmad@bgcofslc.org

Organization Position: Club Director

City of Residence: Vero Beach

Qualifications: Has worked in a variety of positions with BGCSLC since 2011.

Associates Degree, Indian River State College CPR and First Aid certified.

Role in project: Direct responsibility

% of Time Dedicated to project: 30

27. Please attach **ALL** of the documents listed below to your application. Include a written explanation for EACH document not included:

- Articles of Incorporation and By-Laws or Sunbiz.org copy
- Federal Tax-Exempt determination letter and Employee Identification Number
- List of Board of Directors with contact information
- Organizational Chart for your Organization
- Board of Director's authorization to apply for this grant
- Last three month's bank statements
- Annual budgets for 2021-2022
- Most recent audit report (if this is not available, provide written explanation)
- Matching funds and In-Kind Services commitment documentation (Budget, #26)
- Three (3) Letters of Support for this project



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- Copy of advertisement for program
- Newspaper articles, and Thank-You letters, etc., as available, for your organization's work within the City of Fort Pierce.

END OF 2021-2022 PUBLIC SERVICE GRANT APPLICATION

Budget 2021-2022

Budget 2021-22	Budget Ops 2021-22
Income	
Total 43410 · Corporate Contributions	125,000
Total 43450 · Individual Contributions	305,000
Total 44500 · Grants	3,217,795
Total 44800 · Indirect Public Support	-
Total 45000 · Investments	10,650
Total 47200 · Program Income	2,880,451
Total 47500 · Rental & Lease	96,000
49060 · Special Events Other	352,500
OPS	
Total Income	6,987,396

Total 60900 · Business Expenses	16,500
Total 62100 · Contract Services	160,364
Total 62800 · Facilities and Equipment	680,408
Total 65000 · Operations	311,919
Total 65070 · Food Expenses	315,875
Total 65100 · Other Types of Expenses	811,397
Total 66000 · Payroll Expenses	4,150,689
Total 68300 · Travel and Meetings	120,000
Total Other Expenses	182,124
Total Expenses	6,749,277
Net Income OPS	238,119
Percentage of Revenue	3.41%

Budget 2021-2022

Budget 2021-22	Budget Ops 2021-22
Income	
Total 43410 · Corporate Contributions	125,000
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Total 44500 · Grants	3,217,795
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Total 66000 · Payroll Expenses	4,150,689
Total 68300 · Travel and Meetings	120,000
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Total Expenses	6,749,277
Net Income OPS	238,119
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ORGANIZATIONAL CHART

Will Armstead
Chief Executive Officer

Leslie Kristof
Board President

Susanne Patterson
Chief Financial Officer

Tricia Jenkins
Executive Assistant

Finance & HR Team

Laura Walsh
Accounting MGR

Nabria Randolph
HR Director

Maurine Septimus
HR Manager

Mahogany Hill
HR Assistant

Julia Thomas
Grant & Inventory Spec.
Ashlie Stiegt
Accounting Asstr.
Mia Morrison
Jr. Accounting Assistant

Anastasia Legakes
VP of Continuous Quality Improvement

Tom Ganepy
Grant Writer

Mat Churchley
VP of Operations & Club Services

Linda Soto
VP of Specialized Programs

Pamela Coleman
Chief Operating Officer

A+ Attendance
Ashley Ulyce
Lead Attendance Advocate
Vernia Jones
Specialized Program Coord.
Ron Basile
Attendance Advocate
Tara Craig
Attendance Advocate
Nancy Borges
Attendance Advocate
Pedro Luna
Attendance Advocate

Workforce Readiness
Cynthia Sanchez
Director of Teen Initiatives
Jevon Weston
Teens Future Coordinator

Food & Facilities
Terrell Mongo
General Manager of Specialized Programs

Michelle Oakley
Dir. of Special Events
Mitch Kloorfain
Dir. of Marketing/
Public Relations
Grace Hodges
RD Assistant

Thomas John
VP of Philanthropy

Gabriela Simpson
Director of Donor Stewardship

Jennifer Fairtrace
Philanthropy Coordinator

Kaitlyn Spera
Club Area Director & Project Dir.

Garden Terrace
Ketia Deravlon-Club Dir.

Ken Pruitt
Jacqueline Gonzalez
Sr. Club Dir.

Palm Pointe
Dasis Sanchez
School Based Club Dir.

Oak Hammock
Kathy Sall -Club Dir.

Mariposa
Jadyn Martinez
School Based Club Dir.

Chuck Hill
Kaitlyn Bolden
Club Director

Tracy Brown
Sr. School Based Dir.
Morningside

West Gate
Christine Montenegro
School Based Club Dir.

Bayside
Stacey Paterkin
School Based Club Dir.

Tanisha Jones
Club Area Director

Allapattah Flats
Kaernecisia Davis
School Based Club Dir

Forest Grove
Kaernecisia Davis
School Based Club Dir

Rivers Edge
Porchea Wilson
School Based Club Dir.

Percy Peek Teen Center
Kayla Turner
Sr. Club Dir.

Northport
Jasmine Russel
School Based Club Dir.

Windmill Point
Destinee Friss
School Based Club Dir.

Jalene Henley
Club Area Director

St Lucie West
Jeri Canton
School Based Club Dir.

Lakewood Park
Allurath Rezendes
School Based Club Dir.

Floresta
Gabriella Hussain
Acting School Based Club Dir.

Infinity
Rasheedah Ahmad
School Based Club Dir.

Westside Complex
Alex Hall
Club Director

Budget 2020-2021

Budget 2020-21	Total Budget Sept'21
Income	
Total 43410 · Corporate Contributions	229,000
	-
Total 43450 · Individual Contributions	227,165
	-
Total 44500 · Grants	2,658,046
	-
Total 44800 · Indirect Public Support	-
	-
Total 45000 · Investments	225
Total 47200 · Program Income	2,872,169
Total 47500 · Rental & Lease	124,371
49060 · Special Events Other	418,000
Total Income	6,528,975

Expense

Total 60900 · Business Expenses	6,000
	-
Total 62100 · Contract Services	99,550
	-
Total 62800 · Facilities and Equipment	655,696
	-
Total 65000 · Operations	192,261
	-
Total 65070 · Food Expenses	317,786
	-
Total 65100 · Other Types of Expenses	574,297
	-
Total 66000 · Payroll Expenses	4,318,375
	-
Total 68300 · Travel and Meetings	109,926
	-
Total Other Expenses	76,200
	-
Total Expenses	6,350,091
	-
Net Income	178,885

Percentage of Revenue

State of Florida



Department of State

I certify the attached is a true and correct copy of the Articles of Incorporation of BOYS & GIRLS CLUB OF ST. LUCIE COUNTY, INC., a Florida corporation, filed on August 5, 1994, as shown by the records of this office.

The document number of this corporation is N94000003896.

Given under my hand and the
Great Seal of the State of Florida,
at Tallahassee, the Capital, this the
Ninth day of August, 1994



CR2EO22 (2-91)

Jim Smith

Jim Smith
Secretary of State

Bernice Rue
Housing Authority
707 North 7th Street
Fort Pierce, FL 34950

Richard Stratman
674 SW Bayshore Boulevard
Port St. Lucie, FL 34952

Khadijah Bright
Post Office Box 7727
Port St. Lucie, FL 34985

Thomas Teter
Post Office Box 8412
Port St. Lucie, FL 34985-8412

Doug Bussell
4400 SW Idlewild Street
Port St. Lucie, FL 34963

Ed Croke
412 SW Aileen Street
Port St. Lucie, FL 34983

ARTICLE IX - REGISTERED OFFICE, AGENT AND ADDRESS

The street address and city of the initial registered office of the corporation shall be 1209 Delaware Avenue, Fort Pierce, Florida 34950, and the name of the initial registered agent at such address shall be David Wynn, 3282 SW Fillmore Street, Port St. Lucie, Florida 34952.

ARTICLE X - DISTRIBUTION OF ASSETS UPON DISSOLUTION

Upon dissolution of the corporation, the Board of Directors shall, after paying or making provision for the payment of all the liabilities of the corporation, dispose of all of the assets of the corporation exclusively for the purposes of the corporation in such manner, or to such organization or organizations organized and operated exclusively for charitable and educational purposes as shall at the time qualify as an exempt organization or organizations under Section 501(c)(3) of the Internal Revenue Code of 1986 as amended, or under any corresponding provisions of any subsequent federal tax laws, as the Board of Directors shall determine. Any such assets not so disposed of shall be disposed of by a court of competent jurisdiction in the county in which the principal office of the corporation is then located, exclusively for such purposes or to such organization or organizations as such court shall determine, which are organized and operated exclusively for such purposes.

ARTICLE XI - AMENDMENT OF ARTICLES

Subject to any limitations set forth in the Florida Not For Profit Corporation Act, Chapter 617, Florida Statutes, these Articles may be amended upon a two-thirds (2/3) vote of the members present and voting at any meeting of the corporation, provided that a copy of the proposed amendment shall have been mailed to each member of the corporation at least thirty (30) days before the date of the meeting at which the proposed amendment is to be acted upon.

ARTICLE XII - INCORPORATORS

The name and address of each incorporator of the corporation is:

Name: I.A. Mascioli
1209 Delaware Avenue
Fort Pierce, FL 34950

Genny Jackson
2501 SE Jason Avenue
Port St. Lucie, FL 34952

B. The corporation shall have no capital stock, its object and purpose being solely of a benevolent character and not for individual pecuniary gain or profit to its members.

C. Notwithstanding any other provisions of these Articles, the corporation shall not carry on any activities not permitted to be carried on by an organization exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code of 1986, as amended, or under any corresponding provisions of any subsequent federal tax laws.

D. Notwithstanding any other provision of these Articles, the corporation shall not engage in any activities or exercise any powers that are not in furtherance of the purposes of the corporation.

ARTICLE VI - MEMBERSHIP

The corporation shall have members, and the qualifications for and other matters relating to its members shall be as provided for in the bylaws of the corporation.

ARTICLE VII - DIRECTORS

The affairs of the corporation shall be managed by a Board of Directors. The number and method of election or appointment of the directors of the corporation shall be as provided for in the bylaws of the corporation.

ARTICLE VIII - INITIAL DIRECTORS

The names and addresses of the individuals who are to serve as the initial members of the Board of Directors are as follows:

I.A. Mascioli
1209 Delaware Avenue
Fort Pierce, FL 34950

Genny Jackson
2501 SE Jason Avenue
Port St. Lucie, FL 34952

Mickey Bradley
1682 SE Mistletoe Street
Port St. Lucie, FL 34983

Gloria B. Hines
2209 Avenue M
Fort Pierce, FL 34950

Al Reinhart
1401 SE Cambridge Drive
Port St. Lucie, FL 34952

Chuck Hill
Fort St. Lucie Elementary School
198 NW Marion Avenue
Port St. Lucie, FL 34983

John W. Hannaford
838 Saltonstall Terrace
Port St. Lucie, FL 34953

Antoinette "Toni" Lamore
242 SW Cherry Hill Road
Port St. Lucie, FL 34953

Christina Allen
911 Delaware Avenue
Fort Pierce, FL 34950

Jerry Nord
743 SE Autumn Terrace
Port St. Lucie, FL 34983

R. Duke Nelson
1404 Avenue O
Fort Pierce, FL 34950

Dave Erickson
Post Office Box 9244
Port St. Lucie, FL 34985

ARTICLES OF INCORPORATION
OF
BOYS & GIRLS CLUB OF ST. LUCIE COUNTY, INC.
a Florida Nonprofit Corporation

FILED

94 AUG -5 AM 8:36

SECRETARY OF STATE
TALLAHASSEE, FLORIDA

ARTICLE I - NAME

The name of this corporation is: "Boys & Girls Club of St. Lucie County, Inc."

ARTICLE II - NONPROFIT CORPORATION

The corporation is a nonprofit corporation organized pursuant to the Florida Not For Profit Corporation Act, Chapter 617, Florida Statutes.

ARTICLE III - PRINCIPAL OFFICE AND ADDRESS

The initial address of the principal office of the corporation shall be 1209 Delaware Avenue, Fort Pierce, Florida, and the initial mailing address of the corporation shall be 1209 Delaware Avenue, Fort Pierce, Florida 34950.

ARTICLE IV - PURPOSE

The purposes for which the corporation is formed are the following:

A. To help youth of all backgrounds, with special concerns for those from disadvantaged circumstances, develop the qualities needed to become responsible citizens and leaders, irrespective of race, color, creed or national origin; to receive, invest and disburse funds for such purposes; and to hold property for such purposes.

B. To operate exclusively in any other manner for such charitable and educational purposes as will qualify the corporation as an exempt organization under Section 501(c)(3) of the Internal Revenue Code of 1986, as amended, or under any corresponding provisions of any subsequent federal tax laws.

ARTICLE V - EARNINGS AND ACTIVITIES OF CORPORATION

A. The corporation is not organized and shall not be operated for pecuniary gain or profit. No part of the net earnings or property of the corporation shall inure to the benefit of, or be distributable to, its members, directors, officers, or other private persons, except that the corporation shall be authorized and empowered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the purposes set forth in Article IV hereof.

AUG 12 1994



FLORIDA DEPARTMENT OF STATE

Jim Smith
Secretary of State

August 9, 1994

MCCAIN & LYNCH, P.A.
% STEVEN R. MCCAIN
900 VIRGINIA AVE. #12
FT. PIERCE, FL 34982

The Articles of Incorporation for BOYS & GIRLS CLUB OF ST. LUCIE COUNTY, INC. were filed on August 5, 1994, and assigned document number N94000003896. Please refer to this number whenever corresponding with this office.

Enclosed is the certification requested.

A corporation annual report will be due this office between January 1 and May 1 of the year following the calendar year of the file date year. A Federal Employer Identification (FEI) number will be required before this report can be filed. Please apply NOW with the Internal Revenue Service by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have questions regarding corporations, please contact this office at the address given below.

Loria Poole
Corporate Specialist
New Filings Section
Division of Corporations

Letter Number: 594A00036424

**BOYS & GIRLS CLUB
OF ST. LUCIE COUNTY, INC.**

**Financial Statements
with
Independent Auditors' Report**

September 30, 2020

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To the Board of Directors
Boys & Girls Club of St. Lucie County, Inc.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Boys & Girls Club of St. Lucie County, Inc. as of September 30, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Kmetz, Elwell, Graham & Associates, PLLC
Certified Public Accountants

Kmetz, Elwell, Graham & Associates

Vero Beach, Florida
February 3, 2021



Boys & Girls Club of St. Lucie County, Inc.
Statement of Financial Position
September 30, 2020

	2020
	Total
Assets	
Current Assets	
Cash and cash equivalents	\$ 32,114
Grants receivable	632,190
Prepaid expenses	57,588
Total Current Assets	721,892
Other Assets	
Beneficial interest in assets held by Community Foundation	264,432
Property and equipment, net	830,884
Total Other Assets	1,095,316
Total Current Assets	\$ 1,817,208
Liabilities and Net Assets	
Current Liabilities	
Accounts payable	\$ 21,944
Accrued payroll expenses	235,036
Accrued compensated absences	68,934
Deferred revenue	58,583
Note payable, current portion	349,889
Total Current Liabilities	734,386
Long-term Liabilities	
Note Payable	687,423
Total Long-term Liabilities	687,423
Net Assets	
Without donor restrictions	353,591
With donor restrictions	41,808
Total Net Assets	395,399
	\$ 1,817,208

See accompanying notes to consolidated financial statements.



Boys & Girls Club of St. Lucie County, Inc.
Statement of Activities and Changes in Net Assets
Year ended September 30, 2020

2020

	Without Donor Restrictions	With Donor Restrictions	Total
Revenues and other support			
Federal, State and Local funding	\$ 2,101,240	\$ -	\$ 2,101,240
Program Services	1,625,577	-	1,625,577
Contributions	987,002	33,559	1,020,561
In-kind contributions	1,950,335	-	1,950,335
Fundraising events/projects	382,912	-	382,912
Memberships	51,149	-	51,149
Net investment income	9,709	-	9,709
Net assets released from restrictions through satisfaction of purpose	94,546	(94,546)	-
Total revenues and other support	7,202,470	(60,987)	7,141,483
Expenses			
Program services:			
School based clubs	2,538,142	-	2,538,142
Clubhouses	3,248,358	-	3,248,358
Outside Services	612,904	-	612,904
Total program services	6,399,404	-	6,399,404
Supporting services:			
Management and general	381,654	-	381,654
Fundraising	332,271	-	332,271
Total supporting services	713,925	-	713,925
Total expenses	7,113,329	-	7,113,329
Excess (deficit) revenues over expenses	89,141	(60,987)	28,154
Other non-operating items			
Interest Income	1,410	-	1,410
Total other non-operating items	1,410	-	1,410
Increase (decrease) in net assets	90,551	(60,987)	29,564
Net assets, beginning of year	263,040	102,795	365,835
Net assets, end of year	\$ 353,591	\$ 41,808	\$ 395,399

See accompanying notes to consolidated financial statements.



Boys & Girls Club of St. Lucie County, Inc.
Statement of Functional Expenses
Year ended September 30, 2020

2020

	Program Services				Supporting Services			Total Expenses
	Clubhouses	School Based Clubs	Outside Services	Total	Management and General	Fundraising	Total	
Salaries and wages	\$ 1,199,417	\$ 1,227,007	\$294,453	\$ 2,720,877	\$ 229,517	\$ 135,243	\$ 364,760	\$ 3,085,637
Staff benefits and payroll taxes	211,540	200,190	74,473	486,203	58,812	32,004	90,816	577,019
Rent expense	358,435	1,285,473	39,351	1,683,259	26,500	27,150	53,650	1,736,909
Special events	11,475	11,474	-	22,949	5,737	86,059	91,796	114,745
Advertising	66,391	77,456	33,197	177,044	22,130	22,130	44,260	221,304
Food	70,831	61,081	140,883	272,795	4,012	4,699	8,711	281,506
Program supplies	123,903	93,135	7,519	224,557	-	-	-	224,557
Field trip expense	52,979	-	-	52,979	-	-	-	52,979
Insurance	24,930	49,860	3,562	78,352	3,562	3,561	7,123	85,475
Travel	14,799	10,811	4,914	30,524	10,427	5,955	16,382	46,906
Utilities	50,371	-	725	51,096	-	-	-	51,096
Building and grounds maintenance	57,602	-	-	57,602	-	-	-	57,602
Interest expense	26,047	-	-	26,047	-	-	-	26,047
Professional services	73,967	33,069	1,449	108,485	1,524	1,449	2,973	111,458
Telephone	14,766	29,532	2,109	46,407	2,110	2,110	4,220	50,627
Office supplies	10,281	19,808	1,361	31,450	1,361	1,361	2,722	34,172
Conferences and conventions	5,113	10,227	731	16,071	731	730	1,461	17,532
Miscellaneous	77,113	114,584	4,400	196,097	6,080	4,623	10,703	206,800
Membership dues	5,163	10,227	730	16,120	730	731	1,461	17,581
Equipment rental and repairs	7,860	6,545	1,240	15,645	3,098	816	3,914	19,559
Employment expenses	4,459	5,886	1,807	12,152	1,504	896	2,400	14,552
Awards and grants	5,700	1,900	-	7,600	-	-	-	7,600
Taxes and licenses	2,311	-	-	2,311	-	-	-	2,311
Postage and shipping	63	93	-	156	413	2,525	2,938	3,094
Depreciation	62,626	-	-	62,626	3,406	229	3,635	66,261
Total expenses	\$ 2,538,142	\$ 3,248,358	\$612,904	\$ 6,399,404	\$ 381,654	\$ 332,271	\$ 713,925	\$ 7,113,329

See accompanying notes to consolidated financial statements.



Boys & Girls Club of St. Lucie County, Inc.
Statement of Cash Flows
Year ended September 30, 2020

	2020
	Total
Cash flows from operating activities:	
Increase in net assets	\$ 29,564
Adjustments to reconcile increase (decrease) in net assets to net cash provided by operating activities:	
Depreciation	66,261
Realized (gains) losses on investments	(1,252)
Unrealized (gains) losses on investments	(8,180)
Changes in assets and liabilities:	
Grants receivable	(262,100)
Accounts receivable	6,690
Prepaid expenses	5,487
Accounts payable and accrued expenses	1,144
Accrued wages and vacation pay	105,285
Deferred revenue	(92,811)
Net cash used for operating activities	(149,912)
Cash flows from investing activities:	
Purchase of property and equipment	(314,870)
Purchase of investments	(255,000)
Net cash used for investing activities	(569,870)
Cash flows from financing activities:	
Principal payments on notes payable	(51,060)
Proceeds from note payable PPP	552,700
Net cash provided by financing activities	501,640
Net decrease in cash	(218,142)
Cash, beginning of year	250,256
Cash, end of year	\$ 32,114
Supplemental disclosure:	
Cash paid for interest expense	\$ 26,047

See accompanying notes to consolidated financial statements.



Note 1 – Nature of Organization

The Boys & Girls Club of St. Lucie County, Inc. (the “Club”) was formed on August 5, 1994, to help local youth develop the qualities needed to become responsible citizens and leaders in the community. The organization grew from humble beginnings in an elementary school classroom to become one of the largest youth development organizations in the county. The Club serves more than 16,000 children ages 5-18 each year and hundreds of additional youths through community outreach. It operates at 23 locations within St. Lucie County. The Club welcomes children of all backgrounds, with special emphasis placed on those from disadvantaged circumstances.

The Club locations are open from 7 a.m. until school starts, after school until 6 p.m. and all day during summer and school breaks. Scholarships are provided for any child who is unable to pay the attendance fee. When children walk through the doors of the Club, they enter a safe, positive environment with caring youth development professionals and world-class programs. Key initiatives offered by the Club include homework help and tutoring, technology programs, athletics, field trips, and preparation for college and careers through the Character and Leadership Development program. As the demand and need for the Boys & Girls Club increases, the organization continues to diversify its revenue streams, drawing support from individual donors, corporations and various agency grants.

Note 2 – Summary of Significant Accounting Policies

Basis of Accounting

The financial statements of the Club have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

The Club presents its financial statements in accordance with ASU 2016-14, Not-for-Profit Entities (Topic 958) - Presentation of Financial Statements of Not-for-profit Entities. Contributions, including certain grants, are recorded as with or without donor restrictions, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in donor restricted net assets, depending on the nature of the restriction. When a restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, donor restricted net assets are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Program service and other revenues and expenses are unrestricted activities.

Cash and Cash Equivalents

Cash and cash equivalents include cash and deposit accounts that are readily convertible into cash and have original maturities of three months or less. The Club maintains its cash in bank deposit accounts which at times may exceed federally insured limits. The Club has not experienced any losses in such accounts.



Boys & Girls Club of St. Lucie County, Inc.
Notes to the Financial Statements (continued)

Note 2 – Summary of Significant Accounting Policies (continued)

Investments

Investments are reported in accordance with FASB ASC 320, Investments in Debt and Equity Securities. Under this topic, investments are recorded at the fair market value in the Statement of Financial Position. Realized and unrealized gains and losses are reflected in the Statement of Activities.

Property and Equipment

Property and equipment acquisitions greater than \$1,000 are capitalized and stated at cost. Donated property and equipment are recorded at the fair market value at the date of the gift. Depreciation is provided on a straight-line basis over the estimated useful life of the asset.

Estimated useful lives of property and equipment range as follows:

Vehicles	3-5 years
Furniture, Fixtures & Computers	3-10 years
Equipment	5-10 years
Leasehold Improvements	5-10 years
Building and Improvements	5-40 years

Compensated Absences

Compensated absences are calculated based on the pay rates in effect at year end and is included in accrued expenses.

Revenue Recognition

Contributions are recognized when the donor makes a promise to give to the Club that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restriction and reported in the statement of activities as net assets released from restrictions.

Contributed Services

The Club receives donated services from unpaid volunteers who assist in fund-raising, administration and program services. However, these amounts have not been recognized in the accompanying financial statements because the criteria for recognition of such volunteer effort have not been satisfied.

Advertising Costs

Advertising costs are generally expensed when incurred. Advertising cost consists primarily of public service announcements and media spots used to notify the public of services provided.



Boys & Girls Club of St. Lucie County, Inc.
Notes to the Financial Statements (continued)

Note 2 – Summary of Significant Accounting Policies (continued)

Functional Allocation of Expenses

The cost of providing the various programs and other activities has been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited using specific identification or time & effort analysis as appropriate to the underlying natural expense categories.

The significant expenses that are allocated include the following:

Expense	Method of Allocation
Salaries and benefits	Time and Effort
Occupancy	Location or Program
Program activities	Location or Program
Depreciation	Location

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Income Taxes

The Club is a nonprofit organization as described in Sec. 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes. In addition, the Club has been determined not to be a private foundation within the meaning of Section 509(a) of the Code.

Note 3 – Uninsured Cash/Investment Balances and Credit Risk

Financial instruments which potentially subject the Club to a concentration of credit risk include cash and investments held at financial institutions, which at times exceed FDIC/SIPC insurance limits or are subject to risks associated within the underlying securities. The Club has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk related to its cash and investment balances.

Note 4 – Beneficial Interest in Assets held by Community Foundation

During 2020, the Club established Boys & Girls Club of St. Lucie County Agency Fund (the "Fund") with the Community Foundation Martin – St. Lucie (the "Foundation") and named the Club as beneficiary. The Fund is perpetual in nature and all money and property transferred to the Fund is an irrevocable gift to the Foundation. Variance power was granted to the Foundation, which allows the Foundation to modify any restriction or condition on the use or distribution of the income and principal of the Fund if, in the sole judgement of the Foundation's Board of Directors, such restriction or condition becomes unnecessary, incapable of fulfillment, or inconsistent with the charitable needs of the community. The Fund is held and invested by the Foundation for the benefit of the Club and is reported at fair value in the statement of financial position, with distributions and changes in fair value recognized in the statement of activities.



Boys & Girls Club of St. Lucie County, Inc.
Notes to the Financial Statements (continued)

Note 4 – Beneficial Interest in Assets held by Community Foundation (continued)

The beneficial interests in assets held by the community foundation are valued using Level 1 and Level 3 measurements and represent a percentage of pooled investments of the Foundation consisting of cash equivalents, fixed income, and equity pools managed under a moderate risk-based investment mix.

The composition of investments at September 30, 2020 is:

Cash Equivalents Pool	\$ 101,960
Charles Schwab Actively Managed Pool	162,472
	\$ 264,432

Note 5 – Accounts Receivable

The accounts receivable represents charges for services rendered and billed either under contractual terms or to the family or other responsible party of the children attending the Club. The Club considers all grants receivable to be collectable. As of September 30, 2020, grants receivable were \$632,190. Accounts receivable related to program service fees are considered on a case by case basis, as families unable to pay will be qualified for scholarships and receivable amounts will be written off, once the scholarship has been approved. As of September 30, 2020, no program service fee receivables were recorded in the financial statements.

Note 6 – Property and Equipment, net

The following is a summary of property and equipment:

	September 30, 2019	Additions	Deletions	September 30, 2020
Land	\$ 155,623	\$ -	\$ -	\$ 155,623
Building	479,894	-	-	479,894
Building Improvements	210,060	41,822	-	251,882
Leasehold Improvements	69,032	25,757	-	94,789
Equipment	82,089	6,945	-	89,034
Furniture, Fixtures & Computers	17,986	5,709	-	23,695
Vehicles	91,657	234,637	-	326,294
	1,106,341	314,870	-	1,421,211
Less accumulated depreciation	(524,066)	(66,261)	-	(590,327)
	\$ 582,275	\$ 248,609	\$ -	\$ 830,884



Boys & Girls Club of St. Lucie County, Inc.
Notes to the Financial Statements (continued)

Note 7 – Operating Leases

The Club leases six locations serving as clubhouses and administrative offices. Five of the six leases were renewed through July 31, 2024. The remaining lease renews annually on June 30th of each year. Rent for these locations range from \$100 to \$3,000 per month. The club has estimated the fair value of these locations to be \$417,624 of which the Club remits an annual rental amount, which was \$34,201 in the current year. The difference of \$383,423 has been recognized in the accompanying financial statements as an in-kind contribution and as rental expense.

The Club leases 15 school facilities for a use fee of \$495 per school utilized during the academic year, plus an additional fee for the summer programs from the St. Lucie County School Board. The Club also leases the Chuck Hill location from the St. Lucie County School Board for an annual lease payment of \$1 per year. The lease for these locations expires on June 15, 2021. The Club has estimated the fair value of these locations to be \$517,410 of which the Club remits \$7,423 annually. The difference of \$509,987 has been recognized in the accompanying financial statements as an in-kind contribution and as rental expense.

In order to comply with the social distancing requirements as a result of the COVID-19 pandemic during the summer of 2020, the Club rented the Midflorida Event Center to accommodate the summer programs normally held at various other locations already leased by the Club. The lease payment for this location was \$75 for the 13 week period. The Club has estimated the fair value of the lease to be \$791,625. The difference of \$791,550 has been recognized in the accompanying financial statements as an in-kind contribution and as rental expense.

The future minimum lease payments are as follows:

Year Ending September 30,		
2021	\$	37,204
2022		10,202
2023		10,202
2024		8,502
2025 and thereafter		6
	\$	66,116



Boys & Girls Club of St. Lucie County, Inc.
Notes to the Financial Statements (continued)

Note 7 – Operating Leases (continued)

The Club leases several copiers under 60-month operating leases, with total monthly lease and maintenance payments of \$818. These leases will expire in February and September of 2025 respectively. Various other equipment and a storage facility are rented on a month-to-month basis and therefore are not included in future minimum lease payments. Future annual operating lease payments due under these leases are as follows:

Year Ending September 30,	
2021	\$ 9,481
2022	9,481
2023	9,481
2024	9,481
2025	6,905
	\$ 44,829

Note 8 – Unemployment Compensation Fund

The Federal Unemployment Tax Act of 1972 (FUTA) requires employers to pay an unemployment tax based on payroll to the federal government. The FUTA also requires that approved state unemployment compensation arrangements allow a 501(c)(3) organization such as the Club, to elect whether to contribute to a state program in accordance with state law or to pay annually into the state program an amount equal to actual unemployment benefits paid out by the state on the account of employment services previously provided to the organization.

During 2010, the Board of Directors discontinued contributions to the state unemployment program and instead elected to pay the actual unemployment benefits paid out by the state. The Club entered into an agreement with the 501(c) Agencies Trust (the “Trust”) to establish a fund for unemployment claims and to facilitate the payment of unemployment claims to the state. Under this agreement, the Club pays assessments to the Trust based on an estimate of future claims and its history of actual claims an unemployment fund from which to pay claims is established. The funding of the unemployment fund is recorded as an asset of the Club. Payments for unemployment claims and related fund expenses by the Trust from the Club’s unemployment fund are recorded as an expense to the Club. As of September 30, 2020, the Trust determined the dollar amount needed to adequately maintain the Club’s unemployment fund for the 2020 calendar year to be \$16,234. The balance of the fund at September 30, 2020 was \$36,226 and is included as an asset in the accompanying financial statements.



Boys & Girls Club of St. Lucie County, Inc.
Notes to the Financial Statements (continued)

Note 9 – Grant Income

Grant income includes revenues received under federal grant awards as well as state and local grant revenues. The following schedule provides the breakdown of federal, state and local grant revenues for the fiscal year ended September 30, 2020:

Federal Grants	\$ 631,046
State grants	315,258
Local grants	1,154,936
	\$ 2,101,240

Note 10 – Long Term Debt

Long term debt consists of the following on September 30, 2020:

	Principal Outstanding 9/30/2019	Additions	Reductions	Principal Outstanding 9/30/2020	Amounts Due Within One Year
Note payable, secured by real property thereon situated in St. Lucie County, Florida, due April 2028, monthly principal and interest payments of \$6,426, at a fixed rate of 5% for the first 119 equal payments, with a final payment due April 2028.	\$ 535,672	\$ -	\$ (51,060)	\$ 484,612	\$ 53,783
Note payable, secured under the Paycheck Protection Program, a non-recourse loan made by the U.S. Small Business Administration due April 2022, with terms outlined in the requirements of the Paycheck Protection Program including the provisions of Section 1106 of the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) (P.L. 116-136). If not forgiven, monthly payments will be \$37,369, at a fixed interest rate of 1.0% for the first 15 equal payments, with a final payment due April 2022.	-	552,700	-	552,700	296,106
	\$ 535,672	\$ 552,700	\$ (51,060)	\$ 1,037,312	\$ 349,889

On April 22, 2020, the Club received loan proceeds in the amount of \$552,700 under the Paycheck Protection Program (“PPP”). The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act (“CARES Act”), provides for loans to qualifying businesses and nonprofits for amounts up to 2.5 times the average monthly payroll expenses of the qualifying organization. The funds must be spent over the “Covered Period” which is either twenty-four weeks or, if the Club elects, eight weeks from the loan disbursement date.



Boys & Girls Club of St. Lucie County, Inc.
Notes to the Financial Statements (continued)

Note 10 – Long Term Debt (continued)

The PPP loan provides for grantees to apply for loan forgiveness any time on or before the maturity date of the loan, including before the end of the Covered Period. The PPP loan and accrued interest are forgivable, as long as the Club used the loan proceeds for eligible purposes, including payroll, benefits, rent and utilities, and maintained its payroll levels. The amount of loan forgiveness can be reduced if the borrower terminates employees or reduces salaries during the Covered Period. The Club’s management believes that its use of the loan proceeds will meet the conditions for complete forgiveness of the loan.

Annual maturities of long-term debt are as follows:

Year Ending September 30,	
2021	\$ 349,889
2022	313,168
2023	59,509
2024	62,556
2025 & after	252,190
	\$ 1,037,312

Interest expense, which approximated interest paid, was \$26,047 for the year ended September 30, 2020.

Note 11 – Fair Value Measurements

Generally accepted accounting principles establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels. A financial instrument’s categorization within the fair value hierarchy is based upon the lowest level of input that is available and significant to the fair value measurement. The three levels of inputs that may be used to measure value are as follows:

Level 1 – Quoted prices in active markets for identical assets or liabilities.

Level 2 – Observable inputs other than quoted prices in active markets for identical assets and liabilities, quoted prices for identical or similar assets or liabilities in inactive markets, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 – Inputs that are generally unobservable and typically reflect management’s estimates of assumptions that market participants would use in pricing the asset or liability.



Boys & Girls Club of St. Lucie County, Inc.
Notes to the Financial Statements (continued)

Note 11 – Fair Value Measurements(continued)

Fair values of assets measured on a recurring basis at September 30, 2020 are as follows:

Fair Value Measurements at Reporting Date Using				
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Beneficial interest in assets held by Community Foundation	\$ 264,431	\$ 101,960	\$ -	\$ 162,471
	\$ 264,431	\$ 101,960	\$ -	\$ 162,471

Note 12 –Net Assets With Donor Restrictions

Net assets with donor restrictions consist of the following as of September 30, 2020:

Garden construction	\$ 3,000
Reading Program at clubs	5,000
Playground	25,559
Other purpose grants	8,249
	\$ 41,808

Net assets released from donor restrictions during the fiscal year ended September 30, 2020 are as follows:

Addiction education and supplies	\$ 60,000
Food and transportation	20,000
Tennis instruction and event	5,000
Teen programs and supplies	9,546
	\$ 94,546

Note 13 –Net Assets Without Donor Restriction – Board Designated

As of September 30, 2020, the Board of Directors has designated \$20,417 of net assets without donor restrictions for future capital expansion and club growth. This balance can only be expended with a 2/3 majority approval vote by the Board of Directors.

Boys & Girls Club of St. Lucie County, Inc.
Notes to the Financial Statements (continued)

Note 14 – Employee Benefit Plan

The Club currently participates in the Boys & Girls Club of St. Lucie County 401(k) Plan, a defined contribution 401(k) profit sharing plan. Each employee is eligible to participate when they reach 21 years of age and have completed 90 days of service to the Club. Under the plan, the Club contributes 5% of each eligible employee’s salary on calendar year basis. Employees are vested under a graded schedule with 100% vested after 6 years of continuous service. Plan expenses incurred for the year ended September 30, 2020 were \$107,581.

Note 15 – In-Kind Contributions

The Club receives partially donated rental spaces for its administrative offices, clubhouses, school-based sites and summer program venues. The Club’s estimated fair rental value of these spaces are \$1,726,659 for the year ended September 30, 2020, based on current fair value rental rates. The Club remits total annual rent in the amount of \$41,609 for these locations. The difference of \$1,684,960 has been recognized in the accompanying financial statements as an in-kind contribution and as rental expense. Additionally, the Club received in-kind contributions for advertising and computer services valued by the Club at \$200,000 and \$65,375 respectively. Total in-kind contributions for the year ended September 30, 2020 were \$1,950,335.

Note 16 – Fundraising Activities

The following is a summary of fundraising activities conducted during the year ending September 30, 2020:

	Income	Direct Expenses	Net Income
Chili Cookoff	\$ 96,040	\$ 6,257	\$ 89,783
Chuck Hill Golf Classic	71,748	17,439	54,309
Steak & Stake	108,593	29,467	79,126
Youth of the Year	23,750	12,146	11,604
Fishing for Future	29,638	12,110	17,528
Other events	53,143	37,326	15,817
	\$ 382,912	\$ 114,745	\$ 268,167

Note 17 – Related Parties

The Club purchases program marketing services from DLF Media, which is owned by a member of the Board of Directors. The Club paid \$8,400 to DLF Media for program marketing expenses and also received in-kind advertising services valued by management at \$200,000 for the year. Additionally, a member of the Board of Directors is an employee at CenterState Bank, at which the Club maintains a Money Market account.



Boys & Girls Club of St. Lucie County, Inc.
Notes to the Financial Statements (continued)

Note 18 – Liquidity and Availability of Financial Assets

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use within one year of September 30, 2020 are:

Cash	\$ 32,114
Grants receivable	632,190
Less:	
Amounts with donor restrictions	(41,808)
Board designated amounts	(20,417)
Total financial assets available for general expenditure	\$ 602,079

The Club primarily funds operations through government grants, contributions and program service revenues.

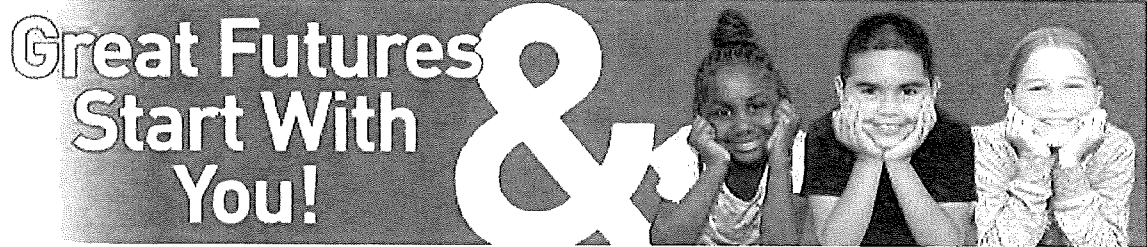
Note 19 – Risks and Uncertainties

In March 2020, a global pandemic was declared by the World Health Organization as a result of the rapidly growing outbreak of the coronavirus, COVID-19. The pandemic has significantly impacted the economic conditions in the United States, including disrupting supply chains and affecting production and sales across a range of industries. The extent of the ultimate effects of COVID-19 on the Club's operating and financial performance cannot be predicted at this time, as they are dependent on many factors, including, but not limited to: (i) the duration and spread of the outbreak, (ii) the impact on our patients, staff, and service providers, and (iii) the impact on the local, state, national and global economies.

Note 20 – Disclosure of Subsequent Events

Management has evaluated subsequent events through February 3, 2021, the date the financial statements were available to be issued. After consideration of the above, management is not aware of any events subsequent to the statement of financial position date which would require additional adjustments to, or disclosure in, the accompanying financial statement.





BOARD OF DIRECTORS

Leslie Kristof
Board Chair

Rich Del Toro
Immediate Past Chair

Chief Deputy Brian Hester
Chair Elect

Jay McBee, CPA
Treasurer

Angelique Lyons, Esq.
Secretary

Jack Barrett

Linda Bartz

Brian Bauer

Diane Hobley-Burney

Charles Cuomo

Doug Farrell

Matthew Guettler

Taylor Hoskins

Cecilia Jalmos

Michael Lafreniere

Dr. Martin Lesin

Genia Leonard

Dr. Kevin Perry

Michael Piazza

David Pickett

Sarah Pride

Nate Spera

William Armstead
Chief Executive Officer

February 18, 2022

TO: City of Fort Pierce Grants Committee

Please note that our Board Directors' meeting is the same day this grant is due. Nick Mimms suggested I let you know that the Board's approval for this grant will be forwarded to you on February 23.

Thank you!

Will Armstead
CEO

PROUDLY SUPPORTED BY:



United Way
of St. Lucie County



2022 Boys Girls Clubs of SLC Board of Directors

as of 2/22/2022

Last Name	First Name	Business/Company	Preferred Mailing Address	City	Zip	Contact#	E-mail
Armstead	Will	Chief Executive Officer/Boys & Girls Clubs of St. Lucie County	3104 Avenue J 12192 SW Sea Springs Rd	Fort Pierce Port St. Lucie	34947 34987	772-460-9918 (work) 845-987-4675	warmstead@bgcofslc.org jacklbarrett6@gmail.com
Barrett	Jack	Retired Professional Fundraiser					
Bauer	Brian	President/CEO, Career Source Research Coast	584 NW University Blvd, Ste 100	Port St. Lucie	34986	866-482-4473 ext 418	bbauer@careersourcerc.com
Bartz	Linda	SLC BOCC, Commissioner	2300 Virginia Avenue	Fort Pierce	34982	772-462-1100	bartzl@stlucieco.org
Cuomo	Charles	Retired Educator/Principal	5500 Pinetree Drive	Fort Pierce	34982	772-924-6823	ccuomo550@hotmail.com
Del Toro	Richard	Assistant Chief/City of Port St. Lucie Police Department	121 SW Port St. Lucie Blvd.	Port St. Lucie	34984	772-370-7782	richarddeltoro@yahoo.com
Farrell	Doug	President/DLF Media Consultants	1595 SE Port St. Lucie Blvd.	Port St. Lucie	34952	772-337-0049	dlfmedia@dlfmedia.com
Guettler	Matthew	Guettler Brothers Construction	4401 Whiteway Dairy Rd.	Fort Pierce	34947	772-461-8345	guettler.matthew@gmail.com
Hester	Brian	Chief Deputy/St. Lucie County Sheriffs Office	4700 W. Midway Road	Fort Pierce	34981	772-462-7300	hesterb@stluciesheriff.com
Hobley-Burney	Diane	Chief of Police/Fort Pierce Police Department	920 S. US1	Fort Pierce	34950	772-467-6803	dhobley-burney@fpod.org
Hoskins	Taylor	Associate Attorney, Law Firm of Hoskins, Turco, Lloyd & Lloyd	2933 N. Indian River Dr.	Fort Pierce	34946	772-464-4600	taylor@HTLLFirm.com
Jaimes	Cecilia	Commercial Lender VP, CenterState Bank	2033 SW Beauregard St.	Port St. Lucie	34953	772-337-0733	cjaimes@centerstatebank.com
Kristof	Leslie	Campus President/Keiser University	9400 SW Discovery Way	Port St. Lucie	34987	772-203-8267	lkristof@keiseruniversity.edu
Lafreniere	Mike	Retired Business Owner	2355 NW Waterbury St.	Jensen Bch	34947	772-919-5388	naturesgrounds@yahoo.com
Leonard	Genia	Community Volunteer	10101 Crosby Pl	Port St. Lucie	34986	772-201-3257	gleonard30@gmail.com
Lesin	Martin	Retired Chiropractor	526 NW Bellworth Pl	Jensen Bch	34957	772-979-1904	backdocc234@aol.com

2022 Boys Girls Clubs of SLC Board of Directors

as of 2/22/2022

Lyons	Angelique	Attorney/Constangy, Brooks & Smith & Prophete LLP	1680 SW Bayshore Blvd, Ste. 108	Port St. Lucie	34984	772-878-5767	alyons@constangy.com
McBee	Jay	CPA/DiBartolomeo, McBee, Hartley & Barnes, P.A	2222 Colonial Road, Ste. 200	Fort Pierce	34950	772-461-8833	jimabee@dmnhcpa.com
Perry, Dr.	Kevin	Assistant Superintendent/SLC Schools	9461 Brandywine Lane	Port St. Lucie	34986	772-429-3915	kevin.perry@stlucieschools.org
* Pickett	David	City of PSL Council	2473 Gallano Rd	Port St. Lucie	34987	772-201-9570	davidpickett9570@gmail.com
Piazza	Mike	Lum Wealth Management Group/Raymond James	309 S.E. Oseola Street #300	Stuart	34994	772-834-7937	michael.piazza@raymondjames.com
Pride	Sarah	Community Volunteer	6457 NW Fontana Street	Port St. Lucie	34986	772-216-0865	sarahpride83@gmail.com
Spera	Nate	Chief, St. Lucie County Fire Department	5160 NW Milner Drive	Port St. Lucie	34983	772-408-2401	speran@msn.com
* Boys & Girls Club Alumni							

Statement of Boys & Girls Clubs of St. Lucie County Regarding Advertising for Infinity Clubhouse

Our grant request is for equipment and uniforms for the Infinity Clubhouse drum line. We have not specifically advertised this program, but we market Infinity Clubhouse and all our neighborhood Clubhouses throughout the year. For example, visitors to our social media pages and website are encouraged to go to or call their neighborhood Clubhouse.



Board of County Commissioners

Feb. 18, 2022

Chris Dzadovsky
DISTRICT 1

Grants Administrator
City of Fort Pierce
100 North US Highway 1
Fort Pierce, FL, 34950

Sean Mitchell
DISTRICT 2
Chair

Linda Bartz
DISTRICT 3

To Whom it May Concern:

Frannie Hutchinson
DISTRICT 4
Vice-Chair

Boys & Girls Clubs of St. Lucie County is proposing a 2021-22 Public Service Grant to purchase additional equipment for the Infinity Clubhouse drum line. Anyone who has been to the annual Children’s Services Council’s “Sounds of the Season” concert or one of their other performances has seen the dedication of these young people.

Cathy Townsend
DISTRICT 5

The Clubs do important work in the community, and this grant would increase the organization’s effectiveness. It would be money well spent, and I urge your support.

Administration

Linda Bartz
St. Lucie County Board of County Commissioners
District 3

Howard N. Tipton
COUNTY
ADMINISTRATOR

Dan McIntyre
COUNTY ATTORNEY

Statement of Boys & Girls Clubs of St. Lucie County Regarding Advertising for Infinity Clubhouse

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Council Members

Feb. 18, 2022

Chair

Linda Bartz

County Commissioner

Grants Administrator

City of Fort Pierce

Vice Chair

Amy Gregory

Circuit 19 Dept. of
Children & Families

100 North US Highway 1

Fort Pierce, FL, 34950

Secretary

Debbie Hawley

School Board Member

To Whom it May Concern:

Pat Alley

Governor Appointed

It gives me great pleasure to write in support of the request of Boys & Girls Clubs of St. Lucie County for expansion of the drum line program at the Infinity Clubhouse in Fort Pierce.

Richard Del Toro

Governor Appointed

Boys & Girls Clubs of St. Lucie Country is an outstanding youth development

organization serving youth K-12 in the county for more than 28 years. Children's

Services Council has partnered with Boys & Girls Clubs for over 20 years, and it has

consistently demonstrated its positive impact on our children.

Wayne Gent

Superintendent of Schools

The Clubs' request is worthwhile and worthy of your support. I am sure that if given

the opportunity, the Clubs will be a responsible steward of the City of Fort Pierce's

Community Block Grant Funding.

Amy Gregory

Circuit 19 Dept. of
Children & Families

Sincerely,

Carmine Izzo

Governor Appointed

Marilyn Lawless

Governor Appointed

Sean Boyle

Chief Executive Officer

Robert Meadows

Circuit Judge

Children's Services Council of St. Lucie County

546 NW University Boulevard, Suite 201, Port Saint Lucie, FL 34986

☎: 772-408-1100

*www.cscslc.org

✉: info@cscslc.org

Sheriff

KEN J. MASCARA

4700 West Midway Road, Fort Pierce, Florida 34981



Member National Sheriffs' Association
Member Florida Sheriffs' Association

Telephone: (772) 462-7300 • Fax: (772) 489-5851

Feb. 18, 2022

Grants Administrator
City of Fort Pierce
100 North US Highway 1
Fort Pierce, FL, 34950

To Whom It May Concern:

I am pleased to support the application of Boys & Girls Clubs of St. Lucie County for a 2020-22 Public Service Grant. This grant would allow the organization to increase its music program at the Infinity Clubhouse in Fort Pierce, allowing more children to take part in drum line. Because music education benefits students in many ways, including academically and emotionally, I believe the advantages of this program will ripple out to the community for years to come.

Boys & Girls Clubs of St. Lucie Country does great work in the community. I urge your support of this proposal.

Sincerely,

A handwritten signature in black ink, appearing to read "Brian Hester", with a long horizontal line extending to the right.

Brian Hester

Chief Deputy

St. Lucie County Sheriff's Office



Subtotal **\$5,211.98**

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"These guys have killer deals and best of all, their customer phone service is phenomenal... Lone Star Percussion has become to go to store, since the one's near me are very unhelpful. Thanks to Chad I believe and AC and all of you @ LSP" - Hennesys H.

We speak drum. At Lone Star Percussion, we're drummers too – we have a wealth of performance and teaching experience, so let us know [how we can help](#).

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Pearl BDR1

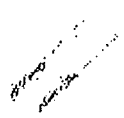
Bass Drum Rim Shooter (sold individually)

(x)

IN STOCK SOON : More on the way. Order Now!

Quantity: **2**

\$57.98



Vic Firth MB1S

Small Puff (18-20")

(x)

IN STOCK SOON : More on the way. Order Now!

Quantity: **6**

\$224.94



Vic Firth MS4

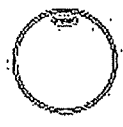
Corpsmaster Magnum Marching Snare Drum Sticks

(x)

IN STOCK SOON : More on the way. Order Now!

Quantity: **10**

\$209.90



Evans TT10EC2S

10" EC2S Clear Head

(x)

Quantity: **2**

\$35.98



Pearl MJB2008/CXN

20" x 8" Junior Marching Bass Drum with Carrier

(x)

SPECIAL ORDER : Usually ships in 2 to 3 months. Call for estimated delivery date

Quantity: **1**

\$419.99



Pearl MJB1608/CXN

16" x 8" Junior Marching Bass Drum with Carrier

(x)

SPECIAL ORDER : Usually ships in 2 to 3 months. Call for estimated delivery date

Quantity: **1**

\$389.99

Estimated Shipping
(Freight (US Only)) United States

\$498.38

YOUR CART

Need help? Have questions?
[Contact us](#) anytime!

PROCEED TO CHECKOUT



Evans ARF7GM

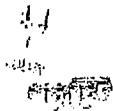
7" Apprentice Pad

Only 6 left in stock

Quantity:

\$219.90

(x)



Pearl MJT680/CXN

6/8/10" Junior Marching Trio Tenors with Carrier

SPECIAL ORDER : Usually ships in 2 to 3 months. Call for estimated delivery date

Quantity:

\$1,529.97

(x)



Sabian XSR1422B

14" XSR Marching Band Crash Cymbal Pair

SPECIAL ORDER : Usually ships in 2 to 3 weeks. Call for estimated delivery date

Quantity:

\$519.98

(x)



Pearl MJS1208/CXN

12" x 8" Junior Marching Snare Drum with Carrier

IN STOCK SOON : More on the way. Order Now!

Quantity:

\$699.98

(x)



Pearl MJB1808/CXN

18" x 8" Junior Marching Bass Drum with Carrier

SPECIAL ORDER : Usually ships in 2 to 3 months. Call for estimated delivery date

Quantity:


\$404.99

(x)

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PO Terms Created Payment Due
 Ref Ship Via Ship Date Deadline

BILL TO

Boys and Girls Club of St. Lucie County
Tommy John
584 NW University Blvd
Port St Lucie FL 34986

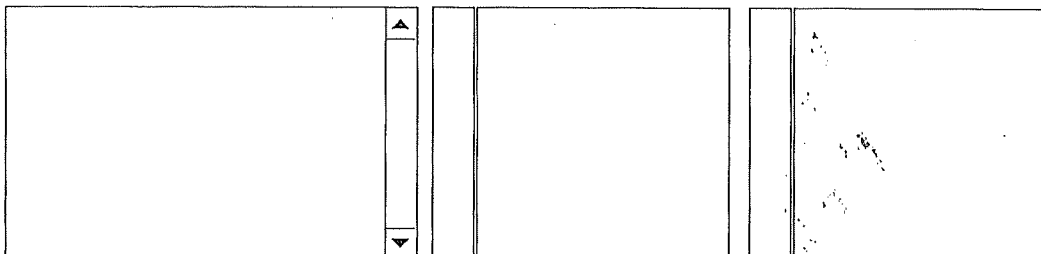
SHIP TO

Sales Rep

Phone: 219-331-5216 Ext

Description	Product Color	Size Qty.	S	M	L	XL	2 XL	3 XL	Total	Cost Ea.	Line Total
Gildan 50/50 T-Shirt	BLACK	S-XL 40							40	8.55	342.00
Gildan 50/50 T-Shirt	BLACK						1		1	10.55	10.55
Red Kap Elastic Insert Pant.	Black	S-XL 40							40	24.35	974.00
Red Kap Elastic Insert Pant.	Black						1		1	25.65	25.65

Number of Print Colors				Number of Stitches				Total Units
1	1							82
Front	Back	Right/S	Left/S	Front	Back	Right/S	Left/S	



Screens	40.00
Press Setup	
Shipping	
Art	35.00
Rush	
Define	
Film	
Total	1427.20
Tax	
Total With Tax	1427.20
Deposit	
Balance	

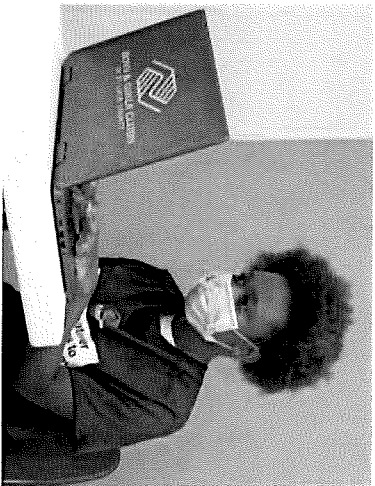
All prepress work including but not limited to screens, art work, films and embroidery files are the sole property of Dragon Fly. Customer Supplied Goods: In no way will Dragon Fly be held responsible for goods supplied from the customer. We will do everything in our power to do your job correctly. However the nature of this business lends itself to mistakes. Signing this invoice indicates you agree to these risks.

X _____

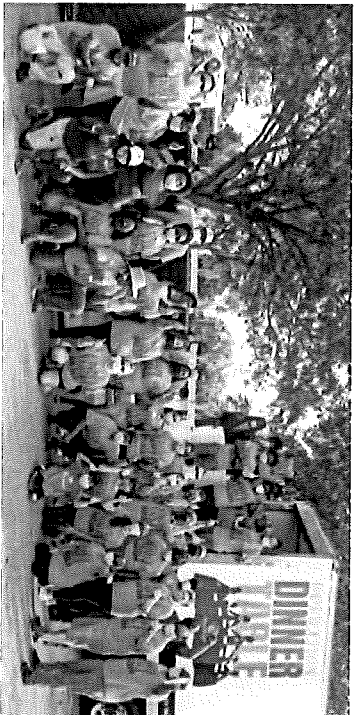
Luminaries

October 5, 2020

Martin Co., St. Lucie Co., Indian River Co.



GCSSLC provides path forward with new Learn & Earn program



ST. LUCIE COUNTY

COVER STORY

BGCSSLC enabling teens to pool

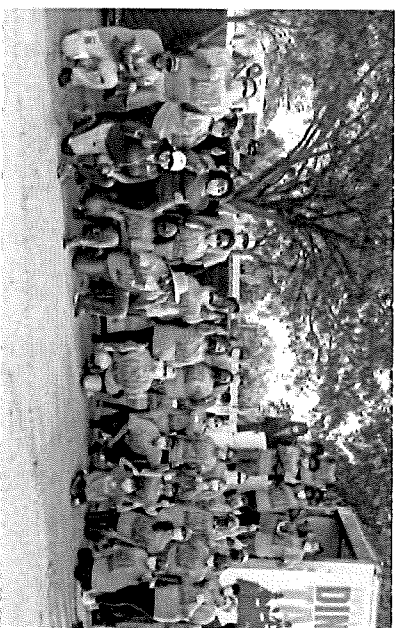
Mitch Kloofrain
Special to Treasure Coast Newspapers
USA TODAY NETWORK - FLORIDA

Boys & Girls Clubs of St. Lucie County (BGCSSLC) has showed its resiliency by stepping up and helping the community start to recover from COVID-19 through targeted initiatives. This is possible because of the outpouring of support from local individuals, businesses and government which have kept the club's critical initiatives going.

Since March the club has provided childcare to essential employees, 275,000 meals, virtual and pop-up club programming and conducted over 5000 wellness checks. BGCSSLC was the first organization to open summer camp on the Treasure Coast with 20 teachers on staff, allowing parents to go back to work and provide over 850 youth with academic assistance. Club teens participated in the award winning Into the Future workforce readiness program in which 156 teens received either paid internships or jobs.

Currently BGCSSLC is offering the Learning Launchpad, a free school-day care for IvySchool virtual students and before and after school youth development at 20 clubs.

The club continues to focus on teens especially in the workforce readiness arena and has come up with the innovative Learn & Earn food truck to make



Members of Operation Dinner Table. CONTRIBUTED BY BGCSSLC

that happen.

"The club has a proven record of stepping-up for families in our community in this difficult time and we are grateful for the investment from our community to enable us to deepen our impact," said Leslie Kristof, BGCSSLC board chair and Keiser University Port St. Lucie campus president.

Of course, an endeavor like this cannot happen without community partners already committed to investing in the lives of the club teens. The Busch Family Foundation, which has been integral to BGCSSLC programs has made a

lead gift of \$30,000 as well as staff from Southern Eagle Distributing as mentors for the club teens.

"The Busch Family Foundation invested in the youth at the Boys & Girls Clubs of St. Lucie County for years and is proud to support the Learning & Earn program that will provide readiness and give teens the opportunity to check," said Philip Busch, president of Southern Eagle Distributing.

Recently four members of the club staff were paired with club teens during a sandwich-making session in the Westside kitchen s

Luminaries

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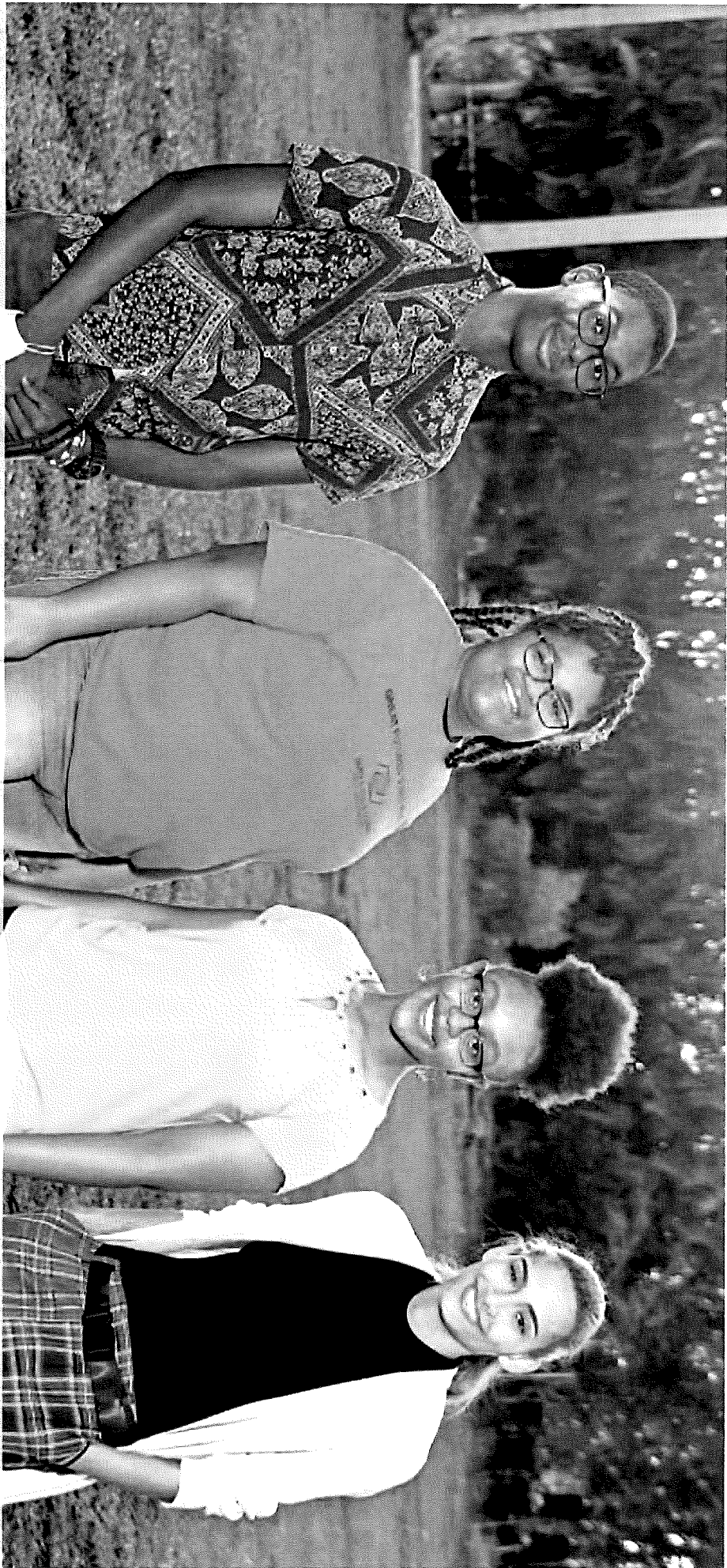
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2022 Youth of the Year
candidates make judging difficult

2022 Youth of the Year candidates make judging difficult

Courtesy of Mitch Kloorfain

Special to Treasure Coast Newspapers
USA TODAY NETWORK - FLORIDA

I think a role model is a mentor — someone you see on a daily basis, and you learn from them. - Denzel Washington Boys & Girls Club Alumnus

ST. LUCIE COUNTY — Boys & Girls Clubs of St. Lucie County is in the mentoring business every day. On Feb. 18, that mentoring will come to fruition at the BGCSLC Youth of the Year Celebration.

Four chosen teens will take the stage to share their heart before a live audience of friends, family and complete strangers. In addition to scholarships provided by GL Homes to the candidates, one will be chosen as the St. Lucie County 2022 Youth of the Year and will go on to compete in the state, regional and national Youth of the Year competitions.

In fall of 2021, 16 teens competed for the title of Youth of the Year in their respective Boys & Girls Clubhouses. The club teens presented their stories, plat-

forms and the aspirations they are passionate about to a group of community leaders serving as judges. The judges heard heartfelt stories of bullying, mental health awareness, loneliness and how they overcame obstacles. They heard the positivity from club teens plotting a course for careers in music, medicine, education and more.

“Every teen was outstanding. They made it hard to choose just one from each Clubhouse,” said judge Linda Bartz, St. Lucie County commissioner. “The growth our teens go through be-

tween being chosen at the club level through the County Celebration is remarkable. This year will be even more difficult for the judges to decide as all four candidates have been involved in the Youth of the Year program prior,” said Cynthia Sanchez, director of teen initiatives.

Mia, a junior at Lincoln Park Academy and five-year club member, was selected to represent Westside Club following her message of practicing self-

See YOUTH, Page 7R

On the cover
Jayden, Chuck Hill Club; Essence of the Percy Peek Teen Center; Mia of the Westside Club; and Elyse of the Ken Pruitt Club make their presentation in February before one is chosen to represent Boys & Girls Clubs of St. Lucie County as the 2022 Youth of the Year. Contributed by K2 Photography.

Youth

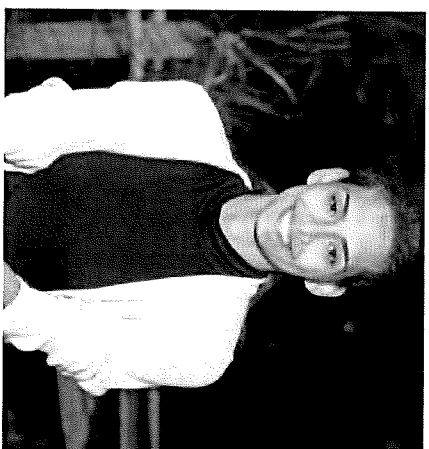
Continued from Page 2R

love and overcoming mental health obstacles while preparing for a career in engineering.

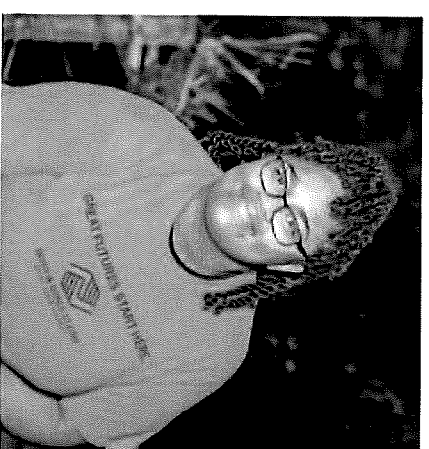
Originally a club member from the Bronx, Essence, also a student at Lincoln Park Academy and a club member

Jayden, a sophomore at Centennial High School, is in his ninth year as a club member and represents the Chuck Hill Club in Port St. Lucie. Also, a musically gifted club member, Jayden has performed at many BGCSLC functions on keyboards and seeks to be a music major. Jayden was chosen after the judges heard his platform of getting kids off the streets with positive programs.

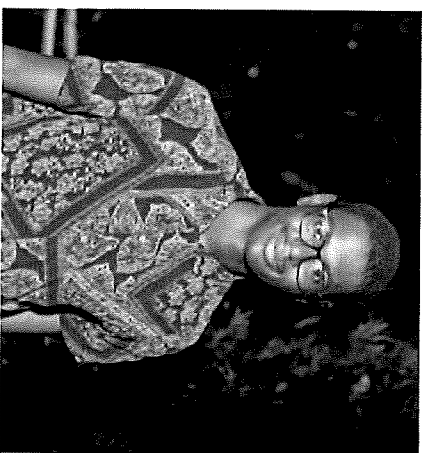
Elvse, a Centennial High School sen-



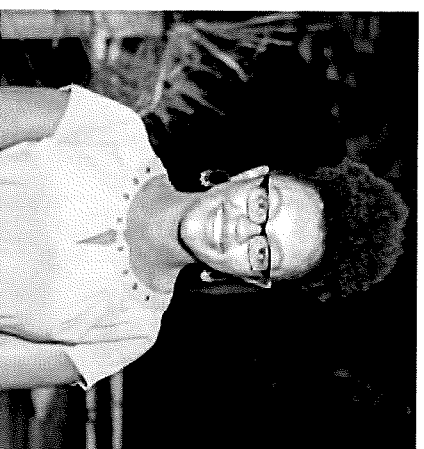
Elyse, candidate for St. Lucie County 2022 Youth of the Year. CONTRIBUTED BY K2 PHOTOGRAPHY



Essence, candidate for St. Lucie County 2022 Youth of the Year. CONTRIBUTED BY K2 PHOTOGRAPHY



Jayden, candidate for St. Lucie County 2022 Youth of the Year. CONTRIBUTED BY K2 PHOTOGRAPHY



Mia, candidate for St. Lucie County 2022 Youth of the Year. CONTRIBUTED BY K2 PHOTOGRAPHY

is to be a public defense attorney. Through her tenure as the 2021 Youth of the Year, Elyse interned at the law firm of Hoskins, Turco, Lloyd & Lloyd as part of the club’s “Into the Future” workforce readiness program.

“Listening to what is important to the teens in our clubs is on us as mentors to our youth. If we are not providing the path to their passions, then we are negligent. Hearin’ what is important to them and

ard, of A&G Concrete Pools; Kasey Blair, of the St. Lucie Mets; Javier Cisneros, of Fort Pierce Utilities Authority; Dr. Nicholas Brown, of Indian River State College; and Angela Kacprowicz, of Guaranteed Garage Repair and Southern Eagle Distributing.

The 2022 Youth of the Year Celebration will take place Feb. 18 at the Westside Church in Fort Pierce. Tickets can be purchased for \$20, which helps fund

