



May 13, 2022

Mr. Danny Visconti
Indian Hills Golf Course
1600 South 3rd St
Ft. Pierce, FL 34950

On behalf of the entire team at Yamaha Golf-Car Company, I would like to express my most sincere gratitude for the opportunity to submit this proposal for a new fleet of Yamaha golf cars at **Indian Hills GC**. Consistently ranked among the most beloved and recognized brands in the world, Yamaha prides itself on providing superior engineering and efficiency in its vehicles, and our quality and image align seamlessly with that of your fine facility. We simply believe Yamaha will be the easiest and best decision you ever make.

Since the launch of 'The Drive' model golf car in late 2006, Yamaha has been on a steady climb to the top of the industry, gaining more than 15% market share over that span. The legacy and growth continues with the Drive² and UMAX, evolutions which maintained all the popular features of previous models while enhancing golfer comfort and connectivity and lowering the cost of ownership for your facility.

- Industry - Leading Factory Direct Fleet Service
- Classy Body Styling & Premium Accessories
- Ergonomic Engineering that Emphasizes Player Comfort and Functionality
- Lowest-Maintenance and Cost of Ownership Golf Car in the Industry

Our primary goal at Yamaha is to look out for the best interests of your Club while maintaining your out-of-pocket maintenance costs and eliminating down time. I want to emphasize how confident we are you and your members' needs and expectations will be met and far exceeded with our world class vehicles and the personal touch of excellence from our Industry-Leading Service.

In closing, please know that Yamaha is not only committed to earning your trust and your business on this deal, but building a long-term partnership as your golf car and utility fleet provider for years to come.

Most sincere regards,

A handwritten signature in black ink, appearing to read "Guy Mancini".

Guy Mancini
District Sales Manager
561-402-2846
guy_mancini@yamaha-motor.com



Proposal and Acceptance

Delivery: Dec 2022 (Approx.) or earlier.

*Gas cars may deliver sooner pending any significant production delays.

Model	# of Cars	Term	Payment Per Car	Total Monthly	Roll Out
2023 Yamaha DRIVE2 AFI Std. Black Seat	65	48 Month Municipal Lease	\$70* *Price includes property tax amount of \$8.58 per car.	\$4550	36 Months

2019 Used cars 5 No charge to Course

If this proposal is acceptable under the above terms, please sign and date below:

By: Guy Mancini, PGA – District Sales Manager SE FL Date: 5/13/22

By: _____ Date _____

Indian Hills GC

By: _____ Date _____

YGC Regional Manager



Proposal Details and Acceptance

Delivery: **Dec 2022 or earlier (Pending any production issues)**

Upon entering into the third year of the lease with YMFUS, if all terms and conditions of the lease have been satisfactorily met, YMFUS will grant customer the option of rolling into a new fleet of Yamaha golf cars. The new agreement must be with YMFUS and will be subject to their credit approval process. The new payment will be based upon current fleet condition, product pricing, and interest rates at that time.

The preceding quotation does not include any applicable taxes or insurance and is subject to the final approval of YMFUS and Yamaha Golf-Car Company; additional documentation to follow. This quotation is valid for fourteen (14) days and is subject to change beyond that date. Furthermore, this proposal constitutes the entire understanding and agreement amongst the parties, whether oral or in writing. Neither party has made any further representations or promises to the other with respect to the subject matter of this agreement, except as set forth in this agreement. This agreement supersedes any previous agreements made between parties and is confidential in nature.

If this proposal is acceptable the above terms, please sign and date below:

Accepted by:  Date: 5/13/22

Yamaha District Sales Manager

Accepted by: _____ Date: _____

Indian Hills GC

Accepted by: _____ Date: _____

Yamaha Regional Sales Manager