

Thank you for your interest in DART Range!

DART is a big step forward for firearms training that comes in a very small package. Because DART is different from other firearms training simulators that you may be familiar with, we have created a general information packet to give you a detailed overview of our product and what it offers. This package includes:

- Introductory Letter
- DART Brochure
- DART Specification Sheet
- Sole Source Letter
- Skills Mastery List
- Customer Quotes
- Budget Justification Document
- Digimation W-9 Form
- Lease to Own Information

If you would like further information or a customized quote, please don't hesitate to contact us.

To schedule an online demo, visit dartrange.com/book.

Thank you again for your interest and for what you do!

Dave Nielsen
Vice President of Sales
daven@dartrange.com

Schedule an onsite or online demo at dartrange.com/book



CONFIDENCE THROUGH FREQUENT PRACTICE.

DART Range is the only firearms training system that is practical enough to use every day and capable of supporting intense training in a wide range of critical skills.

From basic qualification courses to full scenarios with customizable human subjects and environments, DART provides more time on trigger in an easy-to-use, safe, and extremely cost effective way.

See for yourself by scheduling a brief online demo and learn how DART can help your officers stay highly trained and always ready. Learn more at dartrange.com.

DARTTM
Simulation Training



DART™ Firearms Training Simulator

Virtual range training has proven to be an effective tool for providing more frequent, more intense weapons training without the cost, logistic problems, or safety concerns of a live-fire range.

The DART firearms training simulator offers all the benefits of virtual range training at a price affordable for departments of any size.

Built around innovative computer hardware, the DART system includes realistic digital range software and powerful course editing capabilities that allow the creation of limitless courses of fire -each with their own graphics, rules, and targets.

- Train in a completely safe environment
- Requires very little space to set up
- Overtime expenses reduced
- Ammunition costs and range fees reduced
- Weapons maintenance costs reduced
- Marksmanship and judgmental training
- Training can be conducted during work shift
- The most affordable professional system available

DART Hardware

We believe that training should go to the people, not the other way around. That's why DART was designed with mobility in mind. In fact, it's the first firearms simulator to integrate computer and optical components in a package this small.

- Size 6 x 3.5 x 4.5 inches
- Weight 1.9 pounds
- Integrated IR camera and Windows computer
- Soft-sided carrying case
- One-year warranty

DART Hardware Accessories

- A variety of IR training weapons
- HDMI projector
- Hard-sided travel case

DART Range™

DART Range is the heart of the DART system and allows you to practice marksmanship and critical firearms skills on a realistic digital replica of a live-fire range. Load pre-made courses of fire, or create your own using DART Creator/Studio.

- Easy to setup and use by a single person
- Fast and accurate shot detection
- Run unlimited courses created in DART Creator
- Simple calibration process

DART Creator™

DART Creator is included with every DART system. It is used to develop and customize basic courses of fire specific to department training objectives.

Courses are made up of one or more stages – each with its own range settings, target, scoring options, requirements, and rules. Creator's powerful features are rolled up in an interface that is exceptionally easy to use. With DART Creator, you'll be creating specialized training courses in minutes.

- More than 100 real-world targets
- Create courses with up to 30 stages
- Simulated recoil replicates weapon recoil
- Set max shots and time allowed
- Set minimum shots required in specific zones
- Create your own targets with the Target Editor

DART Studio™ (optional)

DART Studio is a more powerful version of DART Creator used to create an expanded variety of courses, scenarios, and simulations that go well beyond qualification courses.

DART Studio includes all of the features found in DART Creator and adds options for realistic people (known as TruTargets™), multiple targets per stage, and moveable props and buildings.

- TruTargets can change from non-threat to threat
- Targets respond to lethal and non-lethal hits
- Use up to ten targets per stage
- Each target can move along its own path
- Combine traditional targets with 3D TruTargets
- Select from 65 pre-built wall and room props

DART Trace™ (optional)

DART Trace is a shot tracking extension that tracks the movement of a firearm during all phases of a shot: target acquisition, aim, trigger pull, and follow through. Once a shot is made, the shooter's aim point can be replayed in real-time along with various data points, which can be used to analyze shooting performance.

DART Training (optional)

Available on-site or at our offices in Orlando, Florida.

DART[™]
Simulation Training

Learn more at dartrange.com

To Whom it May Concern:

Digimation (dba DART) is the manufacturer and sole source provider of the following products:

- DART Range Training Simulator (hardware)
- DART Range (software)
- DART Creator (software)
- DART Studio (software)
- DART Trace (software)
- DART Trace Training Pistol (hardware)
- DART Trace Training Rifle (hardware)
- Visible Weapon (software)
- DART Training Academy (software)

This letter is to confirm that the DART Training Simulator is a sole source product manufactured, sold, and distributed exclusively by Digimation, Inc.

No other company makes a similar product that utilizes 3D graphics as the simulation engine, provides an editor to build and edit 3D simulations, and features hardware measuring 6 x 6 x 6 inches or smaller. The DART system must be purchased directly from Digimation as there are no third-party resellers for this product.

If you desire additional information, please see the attached specification sheet, visit our website at dartrange.com, or contact us directly.

Thank you for your interest in our products.

David Avgikos
President
davida@digimation.com

A mastery list showing some of the skills that can be practiced using DART Range.

- Accuracy/Marksmanship
- Breathing
- Clearing/handling malfunctions
- Decision-making
- Directional shooting
- Discretionary shooting - shoot/no shoot (with and without stress)
- Disorientation and recovery
- Double taps/controlled pairs
- Draw fluidity
- Draw speed
- Dynamic entry vs. stealth entry
- Dynamic movement (i.e. lateral movement)
- Economy of motion
- Field stripping
- Fine motor skills vs. gross motor skills
- Focus
- Grip
- Hip shooting
- Holstering
- Long walls vs. short walls
- Long-range weapons
- Nighttime shooting/shooting in the dark/shooting with a flashlight
- Physical dexterity
- Positional shooting - seated, supine, etc.
- Reacquiring target - simulated recoil
- Recovery
- Reloading (with and without stress)
- Room entry
- Shooting speed
- Sight picture/alignment
- Situational awareness
- Smooth transitions
- Stance/body positioning
- Target acquisition
- Target recognition
- Transitioning
- Trigger control
- Walking/running
- Weak-hand shooting
- Weapon handling (with and without stress)

Highly Trained. Always Ready.

"DART is always set up and accessible to our officers allowing them to achieve the level of skill they aspire to. and we have seen a significant improvement in marksmanship during qualification after a mandated DART initiative."

Chief Adam Bolton - Umatilla Florida Police Department

"DART allows our officers to be exposed to much more firearms training with a significant decrease in cost and man hours."

Lt. Colonel Tom Burrell - Pennsylvania Bureau of Law Enforcement

"Certain training drills are a must. Some are inherently more dangerous than others like off-hand shooting, malfunctions, and reloading. Using the DART system allows us to train and practice these drills anytime and anywhere and under conditions which give more control and reduces liability. This system is a must have."

Lt. Derrick Becton - Altamonte Springs Police Department

"We're just scratching the surface of the possibilities this system offers, they are endless. The benefits for us have been seen immediately on the range during live fire and have assisted many of our shooters. Our virtual round count is almost 30,000 virtual rounds as of this week."

Donald Kiefhaber - Range Master, St. Petersburg College of Public Safety

"The key to the DART Range Training System is using it to practice and improve. There is no other product in the world, that I am aware of, that allows any department, big or small to finally coach and the train the way we should."

David Verdier - Greenville-Spartanburg International Airport Police

"It has been worth its money! I spent four days on it with a problem shooter who was then able to pass the SQC on the first try without wasting ammo. I was able to design courses to work with her individual issues. Had another one that I worked a few days with and had the same result."

Lt. Tony Bobbitt - Sumter County Sheriff's Office

The Need for Training

An average police officer in the United States visits a firing range twice per year and receives eight hours of firearms instruction annually, to say nothing of how often they actually pull the trigger and practice.

Like any skill, firearms training is a perishable skill. Frequent practice is vital for an officer's body to react instinctively if the situation might require it.

Range training is often limited to qualification and often times does not focus on teaching or consistently practicing critical skills such as weak-hand shooting, reload drills, performance under stress, discretionary shooting, combat and precision shooting etc.

In addition, there are important skills, such as performance under stress or disorientation, that are difficult (if not impossible) to replicate on a live-fire range due to safety concerns.

However, these life-saving skills could be trained to and practiced to proficiency- or even mastery - with a consistent extra hour of instruction and/or practice per week.

Firearms Training Held Hostage by Limitations of Money and Time

What would it require in time and money to provide an extra hour of range training each week?

If we assume an hourly wage for an officer of \$25, ammo expense of .20¢ per round, and \$10 for travel expense and range fees, an hour of training would conservatively cost \$50.

That equates to an annual cost of \$2,600 per officer (\$50 X 52 weeks). For a department of fifty officers, that extra training would conservatively total \$130,000 (50 officers X \$2,600).

Using a DART system (which can be set up in a conference room or spare office), fifty officers can easily log an hour of training per week; either in two 30-minute sessions during the week, or four 15-minute sessions before a shift.

The result is a 750% increase in training time, without the cost or travel logistics associated with a live-fire range. DART training occurs in a completely safe environment, any time of day, regardless of weather conditions. An added emphasis on training also helps mitigate liability associated with failure-to-train lawsuits.

All this for just 5% of the equivalent cost of range practice for a single year.

Highly Trained. Always Ready.

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Digimation, Inc.

2 Business name/disregarded entity name, if different from above
DART Range

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

Individual/sole proprietor or single-member LLC

C Corporation

S Corporation

Partnership

Trust/estate

Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

Other (see instructions) ▶ _____

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____

Exemption from FATCA reporting code (if any) _____

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
4300 W Lake Mary Blvd. Suite 1010, #405

6 City, state, and ZIP code
Lake Mary, Florida 32746

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

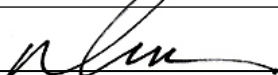
Social security number									
			-			-			
or									
Employer identification number									
7	2	-	1	2	6	2	7	1	4

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ▶ 	Date ▶ January 12, 2022
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

DART Lease to Own Program

The DART training simulator can be leased through The Bancorp. The Bancorp is a lending company specializing in municipal and federal lease options for vehicles and equipment used by law enforcement agencies throughout the United States.

Monthly payments vary, but payments for a typical \$13,000 system are generally between \$250-\$950 per month depending on the term of the lease. At the end of the lease, the system is yours to own for a final payment of \$1.

The application and approval process is quick and easy. Most municipal department financial information is available online. In this case, all you need to provide is:

- Tax ID number
- Most recent audited financials
- Prior year-end statement
- Choose the term of your lease (1, 3, 4, or 5 years)

Bancorp will do the rest! Once approved, all you need to do is sign a three-page lease agreement with your payment schedule and a letter of acceptance once you take delivery of your DART system.

Contact us to learn more about our lease to own program.