

MARK SOHANEY

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December 10, 2024

Dear Members of the Hiring Committee,

I am writing to express my sincere interest in the City Manager position for Fort Pierce, Florida. With over 37 years of leadership experience in the military, including key command roles at Joint Base Pearl Harbor-Hickam and Naval Air Station Key West, I bring a robust background in program management, strategic planning, and community engagement that will significantly enhance the quality of life for Fort Pierce residents.

As the Commanding Officer of Joint Base Pearl Harbor-Hickam, I effectively managed a comprehensive military installation that serves as a critical nexus for the U.S. Navy and Air Force. My role required the successful execution of diverse, high-stakes projects while adhering to strict fiscal constraints. I pride myself on utilizing resources efficiently and effectively, emphasizing sustainability and resilience in development to address the impacts of climate change.

My tenure at Naval Air Station Key West greatly expanded my ability to oversee extensive operational infrastructures and reinforced the value of collaborative leadership. I cultivated strong relationships with stakeholders, ensuring community interests were prioritized in all decision-making processes. This experience instilled a deep commitment to transparent governance and community-driven initiatives, which I believe are essential for fostering trust and engagement.

I am eager to apply my expertise in financial oversight and community relations to help Fort Pierce achieve its developmental goals. My leadership philosophy is grounded in open communication and consensus-building, recognizing that inclusive dialogue is crucial in shaping our cities' futures. I am dedicated to fostering partnerships that can generate innovative solutions for the community.

Considering the opportunity to bring my experience and passion for public service to the role of City Manager in Fort Pierce, I am excited about the prospect of contributing to the city's growth and sustainability. I look forward to the opportunity to discuss how my military background and leadership skills align with the needs of your community.

Thank you for considering my application. I am enthusiastic about the chance to work together in addressing the challenges and opportunities that lie ahead for Fort Pierce.

Warm regards,

Mark Sohaney

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EXECUTIVE SUMMARY

Results-driven leader with 37 years of distinguished experience in public sector management, specifically within the military and civilian domains. Notable accomplishments include the successful oversight of complex projects and initiatives at Joint Base Pearl Harbor-Hickam, which directly benefited a community of 93,000. Demonstrated expertise in budget management, strategic planning, and interdepartmental coordination, alongside a proven commitment to sustainable development and community engagement.

- Extensive experience in budget preparation and financial analysis, managing an annual budget of \$243 million while maintaining compliance and operational efficiency.
- Expertise in crisis management and emergency response, successfully navigating challenges such as hurricanes and ensuring the safety and resilience of vital infrastructure.
- Strong leadership in fostering collaboration across departments and with community stakeholders to implement projects that enhance public safety and environmental sustainability.

Areas of expertise include:

Municipal Operations Management | Strategic Planning & Development | Community Engagement & Collaboration | Emergency Response & Crisis Management | Sustainable Infrastructure Development | Budget Development & Financial Oversight | Interdepartmental Coordination | Performance Metrics Implementation | Public Administration Excellence | Project Oversight & Delivery

PROFESSIONAL EXPERIENCE

Chief Executive Officer

(2022 – 2024)

Joint Base Pearl Harbor-Hickam – Pearl Harbor, HI

Addressed the challenge of managing the most strategic, historic, and complex military installation in the world, by leading the transformation efforts through the development and implementation of strategic initiatives, resulting in improved sustainability and operational effectiveness. Oversaw a dual-use military and civilian international airport, extensive deep-water naval port facility, which included 12 annexes spread over 15,000 acres with more than 4,000 facilities, all valued at approximately \$30.8 billion.

- Responded to the need for significant infrastructure improvement by spearheading major capital improvement projects, including a \$1.4 billion Biodiesel Plant and Solar Farm and a \$1.2B Wastewater Treatment Plant, achieving environmental sustainability and positioning the base as a leader in eco-friendly operations.
- Encountered complicated airport modernization needs and directed the successful \$865 million infrastructure upgrade, collaborating with all stakeholders to ensure seamless operation with Honolulu International Airport.
- Tackled the complexities of integrating a major construction project by leading the \$3.4 billion Dry Dock project, ensuring that execution occurred without disrupting base operations, resulting in heightened community support and operational continuity.
- Met the necessity for infrastructure readiness by directing the integration of \$1.2 billion in repairs for piers and wharves, enhancing the resilience and readiness of critical infrastructure without interrupting naval operations.
- Collaborated with city, state, and elected officials to address hurricane and wildfire preparedness, leading to the creation of a \$200 million project that significantly improved emergency evacuation procedures for Honolulu County.

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Chief Executive Officer

(2019 – 2022)

Naval Air Station Key West – Key West, FL

As the largest employer and landowner in the Florida Keys, committed to remaining open for business during the COVID-19 pandemic was crucial not only for the military, but also for the economic stability of the community. Navigated these unprecedented challenges with unwavering resilience and determination, prioritizing the safety and welfare of over 5,000 personnel across our extensive 5,800-acre installation, encompassing 35,000 square miles of airspace, comprising of more than 500 facilities valued at \$2.5 billion.

- Addressed the need for effective emergency and crisis management by being recognized as an expert, collaborating with Monroe County leadership to enhance safety and sustainability throughout hurricanes and other emergencies, resulting in increased resilience for the community.
- Identified operational improvement opportunities within the Parks and Recreation department and directed various services and facility management efforts that resulted in excellent P&L outcomes, enhancing community engagement and local support.
- Responded to environmental challenges by developing strategic plans for future construction projects that proactively addressed sea level rise impacts, ensuring long-term resilience and compliance with regulatory standards.

Executive Assistant to the Director of Maritime Operations

(2017 – 2019)

U.S. Pacific Fleet – Pearl Harbor, HI

- Managed the operational oversight of a vast maritime force comprising 200 ships, submarines, 900 aircraft, and 145,000 personnel through effective leadership of a \$15 million budget, resulting in enhanced resource allocation and mission success.
- Directed complex maritime missions across the Pacific theater by orchestrating tactical and operational efforts, ensuring effective responses to diverse challenges, from humanitarian assistance to combat operations.

Chief Executive Officer

(2014 – 2017)

Boeing P-8A Poseidon Fleet Introduction Team – Jacksonville, FL

Addressed the challenge of leading the Navy's largest maritime aircraft transition program in over half a century through strategic integration of the P-8 Poseidon aircraft, achieving adherence to budget and timeline constraints while managing a \$25 billion program.

Chief Executive Officer

(2013 – 2014)

Patrol Squadron Twenty-Six – Jacksonville, FL

Managed the intricate coordination of maritime operations during a highly strategic deployment by leading a diverse team of 525 personnel, enhancing multinational maritime security efforts within a coalition environment and ensuring seamless integration of operations.

EDUCATION

NAVAL WAR COLLEGE, MA, **National Security and Strategic Studies**, Newport, RI
SAN DIEGO STATE UNIVERSITY, BA, **Economics**, San Diego, CA

ADDITIONAL INFORMATION

International City Managers Association, Member
Florida City and County Management Association, Member