



Prepared For



FORT PIERCE POLICE DEPARTMENT - FORT PIERCE, FL - Necessary Video Update And
enhancements Full cloud solution - 561049-24

Jason (Captain) Braun
FORT PIERCE POLICE DEPARTMENT
920 South U.S. Highway 1
FORT PIERCE, FL, 34950
Phone: 772.467.6824
jbraun@fppd.org

Prepared By

Securitas Technology Corporation
3800 Tabs Drive Uniontown, OH 44685
Phone: 1-855-331-0359

Miguel Casanova
Sr Account Executive Regional Enterprise
Phone: 914-872-4470
miguel.casanova@securitates.com

Project Site

FORT PIERCE POLICE DEPARTMENT
920 S US 1
FORT PIERCE ,FL ,34950
Phone: 772.467.6824



Why Choose Us

We See Electronic Security Differently

We understand that selecting a partner for your electronic security is a key business decision, and we thank you for the opportunity to present this proposal. We are proud to be a trusted advisor to thousands of organizations in over 40 countries across the globe.

Why? Because we see electronic security differently.



73%

Of Clients Have Been with Us for 6+ Years*

Client Engagement

Working hand in hand with your business, we serve not only as your specialist security provider, but as a **security technology partner and trusted advisor** you can rely on for a bespoke, personalized client experience over the long term.



5,000+

Highly Skilled Technicians Worldwide

Installation

The depth and breadth of our solutions is surpassed only by the proficiency of our installation teams. From project initiation to completion, our skilled designers, engineers, technicians, and project managers follow centralized processes to deliver **outstanding installations and system integrations**.



50M+

Monitoring Signals Handled Annually Across the Globe

Monitoring Services

From our **44 industry-leading monitoring centers worldwide, staffed with 2,000+ highly trained operators**, we offer you the widest spectrum of interactive alarm, video monitoring, and remote services available today.

Innovation

Our **sharp focus on innovation, strategic partnerships with industry leaders, and expansive knowledge** of security products, integrations, engineering processes, and design applications enables us to create the security systems of tomorrow, today.



30+

Strategic Global Technology Partners

Service and Maintenance

Service excellence is embedded within our DNA. By providing a comprehensive service and preventative maintenance program delivered by thousands of technicians across multiple countries, **we are nearby when our clients need us most.**



1M+

Service Calls Handled Per Year

Advanced Services

From security technology life cycle management to our **SecureStat HQ™ digital platform, we take the complexity out of security management** with our extensive range of remote, hosted, cloud, embedded, and advanced managed services.



80,000+

Registered Users of SecureStat HQ™ and Growing

Certifications

SOC Certification

Securitas Technology has achieved Service Organization Control (SOC) 2 certification for adherence to a strict set of five “trust principles,” including security, privacy, availability, processing integrity and confidentiality.



SAFETY Act Designation

After an extensive review by the Department of Homeland Security (DHS) of the service standards adopted and followed by Securitas Technology, the DHS awarded Securitas Technology SAFETY Act protection (Designated).



TMA Five Diamond Designation

Our alarm monitoring network is UL, ULC, UL2050 and TMA Five Diamond certified – the latter of which is granted by The Monitoring Association (TMA) to monitoring centers that meet “five points of excellence.”



Top 5 Reasons Why Our Clients Choose Us

*Based on data collected from the Securitas Technology 2023 Global Client Survey with 2,369 responses worldwide.

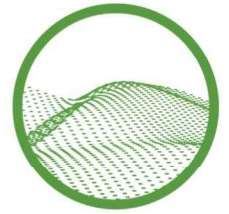
- 1 **Service Maintenance and Repair Capabilities**
- 2 **Reputation / Brand and Specialized Expertise**
- 3 **Sales Relationship / Account Management**
- 4 **Installation and Project Management Capabilities**
- 5 **Monitoring Services and Remote Services Capabilities**



With our global footprint, local operations, scalable systems, personalized services, and intense focus on operational excellence, we are uniquely positioned to be the best technology partner in the industry.

Tony Byerly,
Global President,
Securitas Technology





Sustainable Security Initiative

Securing a More Sustainable Future, Together

Securitas Technology is working together with our clients and industry partners for a more sustainable future **in three key areas.**



In Our Operations: Science Based Targets

Securitas AB, our corporate parent, is the first global security solutions company to have its sustainability targets validated by the Science Based Targets initiative (SBTi). The company has committed to reducing absolute scope 1, 2, and 3 greenhouse gas emissions by 42% by 2030 from a 2022 base year, aligned to the 1.5-degree goal set by the Paris Agreement and endorsed by the SBTi.



With Our Industry Partners: Emissions Data

Energy consumption is the largest component of the lifetime environmental impact of electronic security devices. Securitas Technology is documenting energy consumption and CO₂ equivalent (CO₂e) in every proposal, bringing an important awareness and choice to our clients.



For Our Clients: Remote Services & Insights

Securitas Technology is committed to offering the widest range of remotely delivered services that reduce or eliminate travel to sites and the associated emissions. In addition, we help clients leverage their security infrastructure to reduce energy use.

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I. The Equipment and Material:

Securitas Technology is pleased to provide you with pricing quotation for the Attached list of Licensing and services based on the terms and conditions stated herein. This quotation reflects our best estimate based on information received from your organization. The determination of the exact requirements for this project is the responsibility of the purchasing agency.

II. Installation:

The installation services included in this proposal are all encompassing and are sufficient for the complete installation as described on Schedules. Installation is to be done during normal business hours. Work shall begin and finish in one complete continuous effort. There is no planned phased delivery for this project. After hour access shall be provided if requested and coordinated in advance. Installation price is based on free air cabling and a construction environment composed of mainly lift out ceiling (10ft max. height), and hollow walls. Specific exceptions to the required Installation above are as follows:

Because

permits and compliance fees vary considerably from area, they have been excluded from this proposal. Permits and compliance fees for this project will be billed under separate cover once the fees have been identified.

Securitas Technology Security Inc. Will Provide and install a Full cloud video solution for the main Police Department building and substation as per walk-through and below sketch provided by Fort Pierce PD. 30 day cloud solution for all cameras

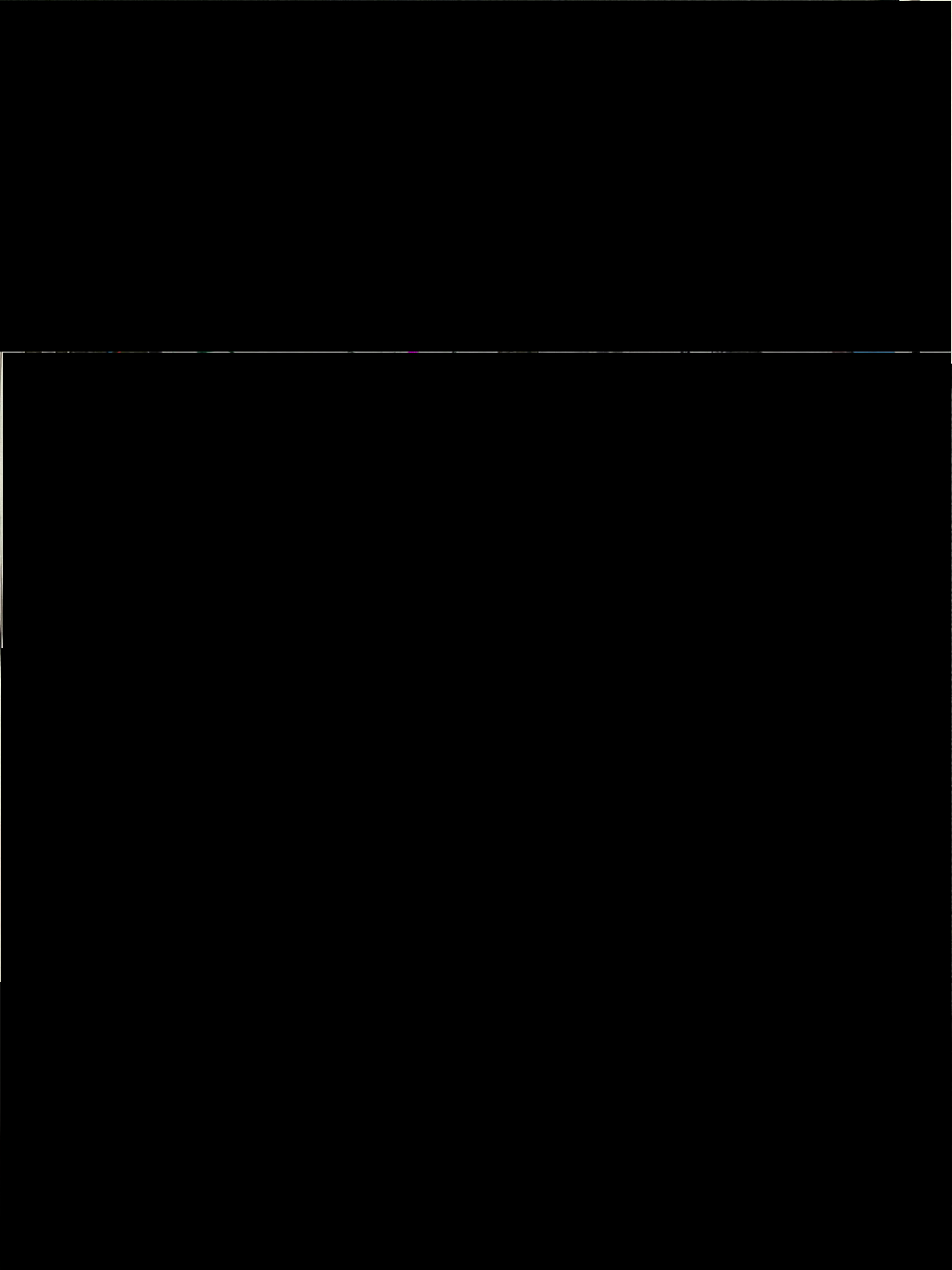
Additional installation time required to complete the work beyond the quantities stated may be subject to charge if sufficient access cannot be reasonably coordinated, if phased delivery is required, or if work by others is not complete and causes unforeseen delays.

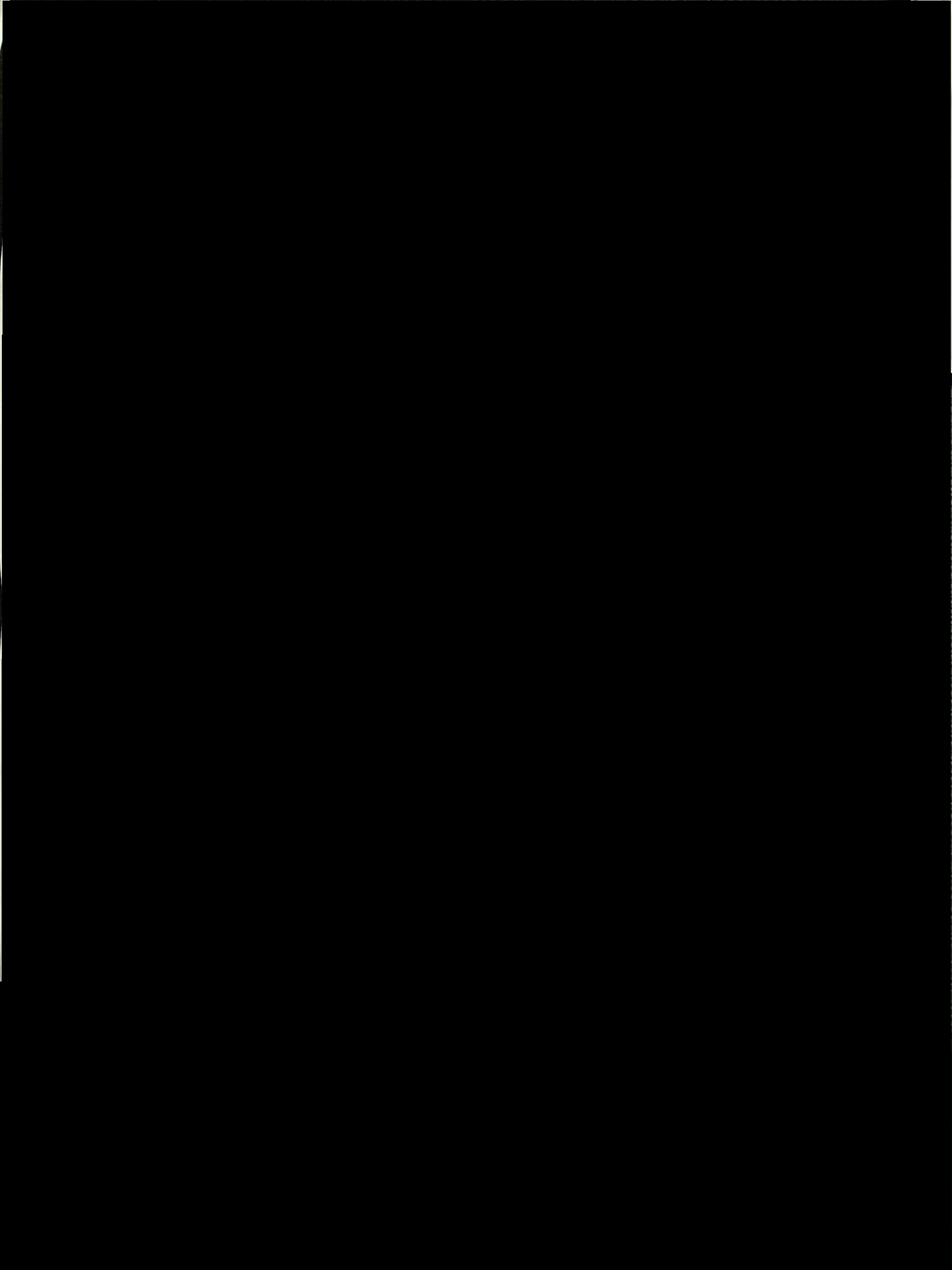
III. Work by Others:

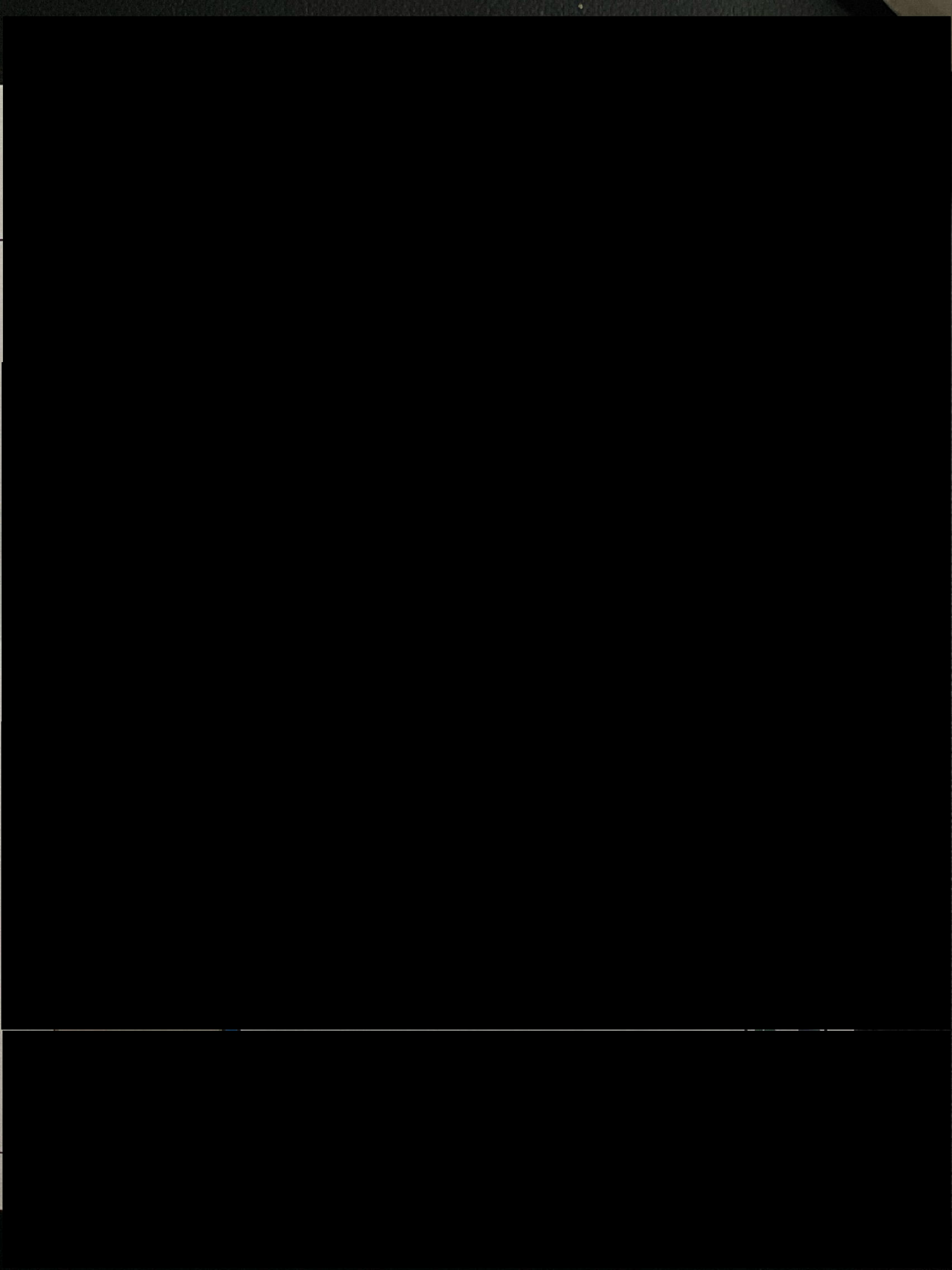
The following work is the responsibilities of others and is required to be complete and in place before Securitas Technology begins the installation:

1. Power
2. Network connections
3. IP Addresses
4. Core Drilling
5. Environmental
6. Fire Alarm Interface
7. Fire Stopping
8. Lift rental
9. Painting and patching









1 .Proposal Schedules

Material Schedule :

Material Line Items

Description	Qty
[Redacted Content]	

Freight and Handling:

\$8,194.65

Labor Schedule

2 .Service and Support Schedules

Service and Support Schedule

Categories	Qty	Internal Part #	Monthly Charges
Ava Aware License 1 year	55	AWA-CLD-1Y	\$1,043.90
<p>Securitas Technology one (1) year subscription to video management. The service analyzes video feeds from all cameras in real-time, identifies objects and events, and sends instant notifications and alarms based on rules and unusual-activity detection. Service requires equipment, including access control system, door locking hardware and internet connectivity priced separately. Client to provide mobile phone devices with applicable cell phone service coverage, client employee training and customization information required for service. Price per integration. Annual billing required.</p>			
Annual Preventative Maintenance III - Video	2	PLAN C VID	\$130.00
<p>Scheduled Preventative Maintenance (Mon - Fri, 8am - 5pm local time) may include a review of cameras, housings, monitors, controls, storage, DVR/NVR, converter devices and batteries associated with the applicable video system covered and listed under the terms of the contract. Components are typically visually inspected and tested for proper operation and functionality per the STC Preventative Maintenance (PM) Checklist, which includes 30 minutes of travel time. PM service does not include national holidays, battery replacement(s), after hours or weekends, or lift/specialty rentals required to perform the PM. Repairs identified during the PM, additional travel time, non standard business hours, return trips, and specialty rentals will be billed at standard time and material rates, unless covered under a STC Service Plan.</p>			

Customer required to provide free and clear access to equipment and the ability to inspect and test devices as necessary to perform PM service.

Standard Service Plan

1

CP OPTION A

\$2,720.12

Plan coverage includes troubleshooting, diagnosis, adjustment, repair and/or replacement, if required, of non-functioning security system devices covered and listed per contract terms. Service is for repair purposes only and covers normal wear and tear. Coverage does not include battery replacement(s), lift or specialty rentals, system upgrades, add ons, technology enhancements, equipment obsolescence, Acts of God, vandalism, customer or third-party alterations or misuse, and other exemptions as identified per contract terms, which will be billed at STC prevailing service rates. Plan covers labor during normal business hours (Monday thru Friday, 8am-5pm local time); does not include national holidays, weekends or after hours service, which will be billed at STC prevailing hourly rates. Customer required to provide free and clear access to equipment and the ability to perform repair services as necessary. Customer is responsible to perform their own onsite device and signal testing to identify and report any system malfunctions or service repair needs.

Service & Support
Schedule Subtotal
\$3,894.02

Service & Support
Schedule Subtotal
(After Warranty Period):
\$3,894.02

3 .Purchase Investment Summary

Pricing Breakdown

Material Schedule:	\$158,430.00
Labor Schedule:	\$13,360.00
Subcontracting & Cable Schedule:	\$84,055.72
Total:	\$255,845.72

*Prices quoted do not include Sales or Use tax. Applicable Sales and Use tax will be added to the quoted prices.

Billing Terms:

0% On Order Entry - 40% Upon Installation - 60% On Installation Completion. Payment Terms: Due Upon Receipt.

Service and Support Schedule (Monthly per Location): \$3,894.02

Note: Billing for all Services, including applicable Service Plans, will be begin upon installation completion or in-service date.

Client agrees to pay Securitas Technology Corporation this monthly sum, plus all applicable taxes, per location, for the Services indicated on the Service & Support Schedule, prepaid Annually for a period of 5 year(s).

This proposal shall be governed by the terms and conditions of the existing agreement between the parties. Any additional or inconsistent terms or conditions contained in a Purchase Order or other document submitted by Buyer shall not be binding on either party.

This proposal is valid for **30** days.

Thank you for the opportunity to provide this proposal. Please sign, date and return the proposal in its entirety to

Email: miguel.casanova@securitases.com

Please issue any Purchase Order or other contract documents to Securitas Technology Corporation

Client Expected Completion Date:

This Agreement shall not become binding on Securitas Technology Corporation until approved and accepted by Securitas Technology Corporation management as provided below.

Seller:

Securitas Technology Corporation

Company

Address

Miguel Casanova, Sr Account Executive Regional Enterprise

Account Representative Name & Title

Securitas Technology Corporation Management

Securitas Technology Corporation Date

Management Signature

Buyer:

FORT PIERCE POLICE DEPARTMENT

Trade, partnership or corporate name if different from above.


920 South U.S. Highway 1

FORT PIERCE FL 34950

Address

DeVoshay "Shay" Johnson Sr
Deputy City Manager, City of Fort Pierce

Name & Title

 12/19/24

Authorized Signature Date

4. Sustainability Summary



Securitas Technology is working together with our clients and industry partners for a more sustainable future.

This proposal includes a CO₂ equivalent (CO₂e) calculation so that you can better understand the environmental footprint of the proposed solution. Contact us if you would like to discuss other more sustainable options.

Manufacturer	Part Number	Qty	Annual CO ₂ e (lbs.)

Annual Total : **24,233.84 lbs.**

This is equivalent to these offset actions:²

- CO₂ sequestered annually by **12.84 acres of mature forest**
- CO₂ avoided through **3.88 tons of waste recycled instead of landfilled**

¹Annual emissions are calculated based on energy consumption for the solution in use 24 hours a day, multiplied by the emissions factor for electricity generated in the United States.

²Source: Environmental Protection Agency, Greenhouse Gas Equivalencies Calculator