ECONOLITE SYSTEMS

December 17, 2024

Richard Marino
Traffic Operations Administrator
City of Ft Pierce, Engineering Department
100 North US-1
Fort Pierce, FL 34950
Tel: 772-467-3784

RE: T&M Rates for Traffic Signal Maintenance Services

Mr. Marino,

Econolite Systems, Inc. is pleased to offer the following Time and Material rates for the City of Ft Pierce, Florida. These rates can be used for traffic signal, ITS and lighting maintenance, testing, installation, repair, and associated services for various locations throughout the City.

T&M Rates:

TABLE 1. Labor Rates

	Rate/Hour
Traffic Signal Tech, IMSA III - Daytime Weekdays (8am – 5pm)	$78.00
Traffic Signal Tech, IMSA III - Overnight Weekdays (5pm – 8am), Weekends, and Holidays	$117.00
Traffic Signal Tech, IMSA II - Daytime Weekdays (8am – 5pm)	$70.00
Traffic Signal Tech, IMSA II - Overnight Weekdays (5pm – 8am), Weekends, and Holidays	$105.15
Technician - Daytime Weekdays (8am – 5pm)	$63.30
Technician - Overnight Weekdays (5pm – 8am), Weekends, and Holidays	$95.00
Master Electrician - Daytime Weekdays (8am – 5pm)	$113.00
Master Electrician - Overnight Weekdays (5pm – 8am), Weekends, and Holidays	$169.50
Project Manager / Supervisor	$147.00

TABLE 2. Equipment Rates

Bucket Truck	$44.00
Pickup Truck	$28.70

TABLE 3. Materials and Subcontractors, as Required

Actual Cost (including shipping and tax) Plus	10%

General Terms and Conditions:

- Prices are valid through December 31st, 2025. At that time, rates identified in Table 1 and Table 2 will escalate 3% per year, or by the Annual Increase in the Consumer Price Index for Urban areas between December of the renewal year and the previous year, which ever is greater.
- Work will be performed per direction received from the City's Traffic Operations Administrator or designee.
- Rates will be billed hourly in 1/2 hour increments with a minimum of 4 hours for after hours callout
- Econolite will be paid labor and equipment rates for travel time to and from the field site.
- Econolite will submit invoices on a monthly basis. Backup may include timesheets, the technician daily log or similar records (e.g., TeamE or MMS report) to substantiate the hours billed.
- This price quotation is valid for 45 days.
- Payment terms are Net 30 days from date of invoice.
- This proposal does not include any permit costs or inspection fees.
- Pricing is inclusive of markup and sales tax.
- Prices may be used for additional field support in case of State of Emergency, such as for hurricanes.
- If Econolite provides additional staff and equipment from outside of the Ft Pierce area, Econolite shall be reimbursed for travel costs and expenses at cost plus 10% markup. Travel time to be paid at the provided labor & equipment rates.
- Note that Econolite currently does not have a maintenance / storage facility in the Ft Pierce, FL area.

Thank you, and please feel free to contact me with any questions.

Sincerely,
Econolite Systems, Inc.

Stephanie DeFazio

Stephanie K. DeFazio, PE
Vice President, Field Services