

**AMENDMENT NUMBER 2**  
**FORT PIERCE UTILITIES AUTHORITY**  
**CONTRACT FOR**  
**SECURITY GUARD SERVICES**  
**WITH**  
**EXCELSIOR DEFENSE, INC.**

Effective upon execution, in consideration of the premises and of the mutual covenants and agreements contained herein, the parties hereto agree to amend the above-named Contract, made on **May 15, 2018** as follows:

**Section 5**

**Delete:** "Total job price: not to exceed \$103,300.00 (one hundred three thousand three hundred dollars and zero cents) for the initial three (3)-year contract term, and renewal options not to exceed \$37,786.25 (thirty seven thousand seven hundred eighty six dollars and twenty five cents) for the first renewal period, and not to exceed \$38,466.25 (thirty eight thousand four hundred sixty six dollars and twenty five cents) for the second renewal period, on the terms contained in Contractor's said proposal for the doing of said work and the said award therefore, and the Specifications herein specifically referred to and made a part of this Contract."

**Replace with:** "Total job price: not to exceed \$50,000.00 (fifty thousand dollars and zero cents) annually, on the terms contained in Contractor's said proposal for the doing of said work and the said award therefore, and the Specifications herein specifically referred to and made a part of this Contract. FPUA accepts the Price Increase Proposal dated August 4, 2021 included as Attachment A."

**Section 9**

**Delete:** "This Contract shall commence upon June 1, 2018 and end on May 31, 2021. There shall be two (2) one (1)-year renewal options on terms and conditions that are mutually acceptable in writing to the parties. This Contract will remain in effect in the event of a natural disaster."

**Replace with:** "This Contract shall commence upon June 1, 2018 and end on May 31, 2021. There shall be four (4) one (1)-year renewal options on terms and conditions that are mutually acceptable in writing to the parties. This Contract will remain in effect in the event of a natural disaster."

#### **Section 14**

The following shall be included as a new Section 14:

- A. E-Verify Required.** Pursuant to 448.095, Florida Statutes, FPUA and every Contractor and subcontractor entering into an agreement to provide labor, supplies or services to FPUA must use the E-Verify system ([www.e-verify.gov](http://www.e-verify.gov)) to verify the work authorization status of any newly hired employees. If a Contractor subcontracts any of the labor or services for FPUA, the subcontractor must provide the Contractor with an affidavit stating that it does not employ, contract or subcontract with any person not authorized to work in the United States. The contractor must keep a copy of the affidavit on file for the duration of the contract. If FPUA or any Contractor or subcontractor has a good faith belief that a person or entity with which it is contracting has knowingly employed, hired, or recruited an unauthorized alien for public or private employment, it must terminate the contract with that person or entity. Pursuant to 448.095 a contract terminated under this provision is not a breach of contract.
- B. Scrutinized Companies List.** Pursuant to Section 287.135, Florida Statutes, a company is ineligible and may not bid on, submit a proposal, or enter into or renew a contract with an agency or local governmental entity, and FPUA is prohibited from contracting or renewing contracts for goods or services: (1) for any amount with a company that is on the Scrutinized Companies that Boycott Israel List, created pursuant to Section 215.4725, or is engaged in a boycott of Israel; (2) for \$1,000,000 or more with a company that is on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Section List, created pursuant to Section 215.473; or (3) is engaged in business operations in Cuba or Syria. By signing below Contractor certifies that it is not on any of the above referenced lists, is not engaged in a boycott of Israel, and is not engaged in business operations in Cuba or Syria. The company further acknowledges that FPUA may immediately terminate any contract if the company is found to have falsely certified that it is not on any of the forgoing lists, been placed on any of the foregoing lists, been engaged in a boycott of Israel, or engaged in business operations in Cuba or Syria.
- C. Public Records.**  
**IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT PUBLICRECORDS@FPUA.COM, (772) 466-1600, OR PO BOX 3191, FORT PIERCE, FL 34948-3191.**

To the extent the Contract includes providing services and acting on behalf of a FPUA as provided under section 119.011(2), Florida Statutes, the Contractor agrees to comply with Florida Public Records Law, Chapter 119, Florida Statutes, and shall:

- 1) Keep and maintain public records required by FPUA to perform the service;
- 2) Upon request from FPUA's custodian of public records, provide FPUA with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119 or as otherwise provided by law;
- 3) Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the contract term and following completion of the contract if the contractor does not transfer the records to FPUA;
- 4) Upon completion of the Contract, transfer, at no cost to FPUA, all public records in possession of the company or keep and maintain public records required by FPUA to perform the service. If all public records are transferred to FPUA upon completion of the contract Contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Contractor maintains public records upon completion of the contract, it shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to FPUA upon request in a format compatible with FPUA's information technology systems.

[signatures are on the following page]

IN WITNESS WHEREOF, the parties hereto have hereunto set their hands and seals to this Contract the day and year set forth below.

Signed, sealed, and delivered in the presence of:

EXCELSIOR DEFENSE, INC.

BY: Kris Halverson  
Signature/Officer of Firm (Manual)

KRIS HALVERSON  
Name (Typed or Printed)

TITLE: PRESIDENT

ATTEST:

[Signature]

Secretary

(FPUA Seal)

FORT PIERCE UTILITIES AUTHORITY

BY: [Signature]  
Chairman

DATE: 10/19/21

APPROVED AS TO FORM & CORRECTNESS:

BY: RNK  
Fort Pierce Utilities Authority Attorney

# EXCELSIOR DEFENSE

August 04, 2021

Nicole Tipton  
Fort Pierce Utilities Authority (FPUA)

**REF: RATE INCREASE (FPUA)**

Dear Ms. Tipton,

It is never easy to send out notifications of a bill rate increase; however, as a result of a security industry demand of higher wages, not to mention the current market and economic conditions, we are seeing rates increase across the board including the consumer price index pushing up yearly inflation and minimum wages in Florida. Unfortunately, we have no option but to increase our fees. Please know that we continue to look for ways to cut costs so we can pass savings to our customers.

FPUA	MFC	
	Guard I	
DESCRIPTION		
SCA WAGE BASE RATE		\$15.00
Uniform		\$0.04
<b>Subtotal</b>		<b>\$15.04</b>
<i>Fringe and Overhead</i>	<b>% of Total</b>	
Vacation Pay (5 Days): [40/2040]	1.96%	\$0.29
Social Security:	6.20%	\$0.93
Medicare:	1.45%	\$0.22
FUTA:	6.00%	\$0.90
Liability Insurance:		\$0.22
Workman Comp:		\$0.60
<b>Subtotal</b>		<b>\$18.21</b>
G&A	6.25%	\$1.14
PROFIT	5.75%	\$1.05
<b>Total Bill Rate</b>		<b>\$20.39</b>

**(FPUA) 206 South 6th St, Fort Pierce, FL 34950**

**One unarmed (GUARD II) to cover: Monday – Friday: 0900-1700, 8.5 Hours Per Day, excluding Holidays and Weekends. Plus .5 hours extra for opening after a Federal holiday.**

**PERIOD: October 01, 2021 – September 30, 2022**

Period	DESCRIPTION NAME	QTY	UNIT	UNIT PRICE	Total
247 Days 11 Holidays	Guard II Armed	2125	HR	\$20.39	<b>\$43,328.75</b>

**PERIOD: October 01, 2022 – September 30, 2023**

Period	DESCRIPTION NAME	QTY	UNIT	UNIT PRICE	Total
246 Days 11 Holidays	Guard II Armed	2125	HR	\$21.00	<b>\$44,626.00</b>

**PERIOD: October 01, 2023 – September 30, 2024**

Period	DESCRIPTION NAME	QTY	UNIT	UNIT PRICE	Total
247 Days 11 Holidays	Guard II Armed	2125	HR	\$21.63	<b>\$45,963.75</b>

If you have any questions, please contact us at (727) 527-9600. We thank you for your continued support.

Sincerely,  
Kris Halverson  
President