



THE SUNRISE CITY
FORT PIERCE
PURCHASING
DEPARTMENT

Florida

TO: Shyanne Harnage , Community Redevelopment Agency Administrator
FROM: Monica Gonzales, Purchasing Specialist *Monica Gonzales*
SUBJECT: RFP No. 2025-017– Fort Pierce Sunrise Theatre Operations Concession
DATE: April 15, 2025

On February 11, 2025, the Purchasing Division received specifications to go out for bid on the above subject proposal. The proposal was advertised on January 28 and February 04, 2025, with a scheduled opening at 3:00 PM on March 5, 2025. Attached is the tabulation sheet for the above referenced proposal and the submittal checklist. A copy of each submittal received will be sent via email or OneDrive. The file is available for review in the Purchasing Division.

The invitation was sent to 1141 vendors. Twelve (12) vendors requested specifications with six (6) responding (50%) 0 “No Bid” (50 % total responses).

Please note the Purchasing Team has reviewed all submissions and has provided an RFP Response Checklist to assist you in evaluating the submittals.

The next step in this process is the Evaluation Phase. The purpose of this phase is to determine whether the proposals received are responsive to RFP requirements, ranked, and determine a recommendation to award. This phase consists of identifying an Evaluation Committee, meetings, and ranking of the proposals.

The members of the Evaluation Committee will need to be identified as well as scheduling the **initial meeting**. It is my recommendation that a committee of three or five members are selected with you acting as Team Leader. A representative from Purchasing will serve as the Committee Liaison and should be present for any meetings.

During the initial meeting, the following roles are suggested to be assigned, if applicable to the project scope of work and necessary to determine an awardee:

1. **Team Leader:** Sets up team, coordinates strategies, sets timetables, assigns roles along with the Project Manager.
2. **Project Manager:** Person or representative responsible for leading the entire project through initiation, planning, execution, control, and completion; representative from department involved in service.
3. **Financial Analyst:** Price and Cost Analyst to compare proposals and check financial data.
4. **Technical Advisor(s):** References, licensing, background checks, local preference, etc.
5. **Committee Member:** Evaluates the solicitation and will cast a vote.

Copies of the proposals and supporting documentation will be emailed to you and those carbon copied on this memo. Once the Evaluation Committee members have been established, they will be provided copies of each submittal.

A recommendation to award form (see attached) will need to be completed and attached to the appropriate approving authority's document (City Manager's - Requisition or City Commission – Agenda Item).

The entire process including approval of Commission must be complete by **May 26, 2025**, which is the expiration date of the proposal and responses.

/mg

Attachments: Bid Tabulation and Submittal Response Checklist



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**CITY OF FORT PIERCE
 TABULATION OF PROPOSALS**

| | |
|---------------------------|--|
| RFP ON: | FORT PIERCE SUNRISE THEATRE OPERATIONS CONCESSION |
| RFP NUMBER: | 2025-017 |
| OPENING DATE: | 3/27/25 |
| RECOMMENDED AWARD: | Pending |

| |
|------------------|
| RESPONSE |
| 5 of 12 = 41.67% |
| 0 "No Bids" |
| Total = 41.67% |

"Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late."

| VENDOR |
|--|
| Boca Black Box <i>Boca Raton, FL</i> |
| Emprise Partners LLC <i>Apopka, FL</i> |
| HZIP LLC <i>Dania Beach, FL</i> |
| Ryan Management Group, Inc <i>Boca Raton, FL</i> |
| VenuWorks <i>Ames, IA</i> |

PLEASE NOTE: COMMISSION MEETINGS ARE HELD THE FIRST AND THIRD MONDAY OF EVERY MONTH. CHECK THE CITY'S WEBSITE, [https://www.cityoffortpierce.com/223/Agendas- Minutes](https://www.cityoffortpierce.com/223/Agendas-Minutes) or CALL THE PURCHASING DIVISION, (772) 467-3102, WEDNESDAY PRIOR TO THE MEETINGS FOR RECOMMENDATION OF AWARD



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