

# CITY OF FORT PIERCE

## CITY COMMISSION AGENDA

City Commission Meeting - Monday, February 9, 2026 - 9:00 a.m.

City Hall - Commission Chambers, 100 North U.S. #1, Fort Pierce, Florida

1. **Call to Order**

2. **Pledge of Allegiance**

3. **Roll Call**

4. **Approval of Minutes**

- A. Approval of the minutes from the January 12, 2026, Day Meeting

5. **Proclamations**

- A. 211 on the Treasure Coast, 211 Awareness Month

6. **Additions or deletions to agenda and approval of the agenda.**

7. **COMMENTS FROM THE PUBLIC**

Any person who wishes to comment on any subject may be heard at this time. Please limit your comments to three (3) minutes or less, as directed by the Mayor, as this section of the Agenda is limited to thirty minutes. The City Commission will not be able to take any official actions under Comments from the Public. Speakers will address the Mayor, Commissioners, and the Public with respect. Inappropriate language will not be tolerated.

8. **Miscellaneous Reports and Presentations**

- A. Kings Highway Jobs Corridor Initiative Phase I Final Report - Economic Development Council of St. Lucie County
- B. Main Street Fort Pierce, Inc. First Quarter Program Update covering FY2026 (October 1, 2025 to December 30, 2025).
- C. First Quarter Financial Report

9. **Consent Agenda**

- A. Approval of Main Street Fort Pierce Inc.'s First Quarter Disbursement in the amount of \$12,500 subject to acceptance of the Third Quarter Report.
- B. Approval to piggyback the Play Power, Inc. Agreement for the CDBG Coach Fenn Park Improvement Project to Install Playground Shade Structures for a Total Cost Not to Exceed \$91,763.78.

10. **City Commission - Resolutions**

- A. Resolution 26-R07 Expressing Support for Mohnark Pharmaceuticals as a Qualified Economic Development Ad Valorem Tax Exemption Applicant

11. **New Business - City Commission Discussion Items**

- A. Review and discussion regarding Mayor and City Commission assignments to various Boards and Committees

12. **City Commission Boards and Committees Updates**

13. **Adjournment**

Immediately following adjournment, please move toward the doors and exit the chambers. This allows for the safe and courteous exit of all persons, and those on the dais. Conversations after the meeting should be held outside of chambers, in the foyer or elsewhere, but not in the commission chambers where lights will be out as soon as the chambers are empty.

In accordance with the Americans with Disabilities Act and Section 286.26, Florida Statutes, persons with disabilities needing special accommodation to participate in this meeting should contact the City Clerk's Office at (772) 467-3065 at least 48 hours prior to the meeting.

**City Commission Day Meeting 9:00 AM**

**4. A.**

**Meeting Date:** 02/09/2026

**Re:**

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**SUBJECT:**

Approval of the minutes from the January 12, 2026, Day Meeting

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**Attachments**

Minutes

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MINUTES OF A DAY MEETING OF THE CITY COMMISSION OF THE CITY OF FORT PIERCE, FLORIDA, HELD IN THE CITY HALL COMMISSION CHAMBERS, 100 NORTH U.S. #1, FORT PIERCE, FLORIDA, AT 9:00 A.M. ON MONDAY, JANUARY 12, 2026.

1. **Call to Order**

Mayor Hudson called the meeting to order at 9:00 a.m.

2. **Pledge of Allegiance**

3. **Roll Call**

Present: Commissioner Arnold Gaines; Commissioner Curtis Johnson, Jr.; Mayor Linda Hudson

Absent: Commissioner Michael Broderick

Staff Present: City Manager Richard Chess  
Assistant City Attorney Camille Wallace  
City Clerk Linda Cox

Commissioner Broderick arrived at 9:02.

4. **Approval of Minutes**

A. Approval of the minutes from the December 08, 2025, Day Meeting.

Motion was made by Commissioner Curtis Johnson, Jr., seconded by Commissioner Arnold Gaines to approve minutes.

AYE: Commissioner Michael Broderick, Commissioner Arnold Gaines, Commissioner Curtis Johnson, Jr., Mayor Linda Hudson

Passed

5. **Proclamations**

6. **Additions or deletions to agenda and approval of the agenda.**

Motion was made by Commissioner Curtis Johnson, Jr., seconded by Commissioner Arnold Gaines to set the agenda as printed.

AYE: Commissioner Michael Broderick, Commissioner Arnold Gaines, Commissioner Curtis Johnson, Jr., Mayor Linda Hudson

Passed

7. **COMMENTS FROM THE PUBLIC**

Any person who wishes to comment on any subject may be heard at this time. Please limit your comments to three (3) minutes or less, as directed by the Mayor, as this section of the Agenda is limited to thirty minutes. The City Commission will not be able to take any official actions under Comments from the Public. Speakers will address the Mayor, Commissioners, and the Public with respect. Inappropriate language will not be tolerated.

No comments from the public.

8. **Miscellaneous Reports and Presentations**

A. Infrastructure Surtax Referendum Discussion and Review of Project List

Erick Gill, Communications Director for St. Lucie County provided a presentation offering background on the 1/2 cent sales tax which is planned to go on the referendum ballot in November, 2026. He shared an update on the referendum committee activities and how the County, Fort Pierce and Port St. Lucie are working together. He also shared plans on the future messaging plans. The Commissioners asked that they be provided an opportunity to weigh in on the messaging and to be sure to include the costs of construction so it will resonate with the public as to the importance of continuing the surtax revenues. Mark Zrallak, City Engineer, also shared the City's proposed ten-year project list which will become part of the effort. This list will correspond with the 10-year capital program of the City.

B. Update on Sunrise Theatre management negotiations and status of audio and lighting equipment rental as follow up from October 20, 2025 City Commission meeting.

Richard Chess, City Manager, provided a brief update on negotiations with the successful bidder for Sunrise Theatre negotiations. He didn't want to provide a lot of detail since they were still in negotiations, but he felt that things were going well and there were no deal breakers that he anticipated. Marissa Quijano, Interim Sunrise Theatre Executive Director provided an update on the lighting and audio equipment rentals. She reports that she has a new technical director on staff who is conducting a review of their existing equipment and evaluating ways in which they may be able to save money. Additionally, they have been approached by organizations and members of the public who may have an interest in donating some of the necessary equipment for the theater. They continue to evaluate the various options available to the theater.

9. **Consent Agenda**

A. Approval of Amendment No. 2 to Agreement No. 24PLN31 for the City of Fort Pierce Comprehensive Vulnerability Assessment FDEP Resilient Florida Grant Agreement in the amount of \$159,665.00.

B. Approval to Increase Purchase Order No. 260062 in the Amount of \$70,840 for Special Election Costs to the St. Lucie County Supervisor of Elections; \$60,000.00 estimated costs for the run-off election on January 13 and an additional \$10,840.00 of actual costs for the special election of November 4.

C. Approval for Mayor Hudson to attend the 2026 Florida League of Mayors Regional Roundtable in Ocala, Florida from February 12 to February 13, 2026 at the cost of \$527.04.

D. Approval of the Chief of Police employment contract between the City of Fort Pierce and David Smith.

Motion was made by Commissioner Curtis Johnson, Jr., seconded by Commissioner Michael Broderick to approve items 9A and 9B, Commissioner Gaines pulled 9C and Commissioner Johnson pulled 9D.

AYE: Commissioner Michael Broderick, Commissioner Arnold Gaines,  
Commissioner Curtis Johnson, Jr., Mayor Linda Hudson

Passed

As to Item 9C, Commissioner Johnson wanted the mayor to have the opportunity to explain her role with the Florida League of Mayors. The mayor commented that she was elected to be on the Florida League of Mayors Board. The Commissioners mentioned the importance of the mayor being a part of this board and their efforts to lobby with the State for the upcoming legislative session.

Motion was made by Commissioner Curtis Johnson, Jr., seconded by Commissioner Michael Broderick to approve item 9C.

AYE: Commissioner Michael Broderick, Commissioner Arnold Gaines,  
Commissioner Curtis Johnson, Jr., Mayor Linda Hudson

Passed

As to item 9D, Commissioner Gaines pulled this item to get confirmation that the contract is completed and Mr. Smith will be starting February 2nd. Human Resources Manager Jared Sorensen, let the Commissioners know that the contract is in place and there were a few items that Mr. Smith wanted specifically in the contract like the salary, the accrual for vacation and sick time, and a police vehicle with sirens. February 2nd is the date Mr. Smith will be sworn in. The Commissioners and Mr. Chess thanked Chief Ridle for him stepping up when he was asked.

Motion was made by Commissioner Arnold Gaines, seconded by Commissioner Michael Broderick to approve item 9D.

AYE: Commissioner Arnold Gaines, Commissioner Curtis Johnson, Jr., Mayor  
Linda Hudson

Passed

10. **City Commission - Resolutions**

11. **New Business - City Commission Discussion Items**

12. **City Commission Boards and Committees Updates**

Commissioner Gaines mentioned the Treasure Coast Council of Local Government is the only board that has met so far this year. They elected the same group as the officers, and they are working on a scholarship. The City is celebrating Martin Luther King with multiple events, like a youth event where he was able to speak. He mentioned that Mr. Kenneth Drummond was laid to rest over the past weekend. He was a pioneer for the City of Fort Pierce as he built many of the buildings in the Lincoln Park area in the City.

Commissioner Johnson mentioned he is no longer the chairperson of the Fire Board. That position now belongs to the Mayor of Port St. Lucie. They are continually facing the challenge of staffing within the Fire Department. He also mentioned he is no longer the chairperson of the Transportation Planning Organization; they are continuing the planning for the growth within our area. The Port Advisory Board met, things are moving along with the Port and the development of the northern marina area. Treasure Coast Regional Planning Council has a meeting coming up, and he will be discussing homelessness with them. He mentioned the Wreath Laying Ceremony on Saturday at 1 PM. He will be the Master of Ceremony.

Commissioner Broderick mentioned the TPO meeting where they discussed the FEC. The parking Committee meets this week. They will be bringing the discussion of the Pay to Park scenario to the Commission. The contract the City has with the Pay to Park Company is not favorable to the City. The Parking Committee will be letting the Commission know they voted to change their recommendations to no longer keep the contract. Commissioner Gaines asked when they come to discuss the Pay to Park program if they would be able to discuss the Parking Garage and Downtown Parking. Commissioner Broderick has an update on that; they received a study that shows where the city should build a garage, but they were using locations the city does not own. The area that he

suggests is the JC Penny Parking lot to build an additional garage. Mayor Hudson mentioned she will be the Mistress of Ceremony for the Martin Luther King Breakfast, and she will be in attendance for the Wreath Ceremony as well as the parade on Monday the 19<sup>th</sup>. The Florida League of Mayors was discussed. The Fort Pierce Utilities Authority had a great ribbon cutting event. At the Fire Board meeting they discussed there is a statewide shortage of Fire Fighters. The Treasure Coast Regional League of Cities will meet this coming week. The Mayor and Commissioner Johnson will be in Tallahassee for the Florida League of Cities Legislative Action Days. There was a great turnout for the History Fest. She also mentioned that the 13<sup>th</sup> is election day for the City of Fort Pierce Commissioner seat for District 2. Commissioner Broderick is asking the district 2 residents to come out to vote. He has a conflict for the January 20<sup>th</sup> Commission meeting, so he will not be in attendance. Commissioner Johnson mentioned the opening reception for the Highwaymen Museum exhibit at the A.E. Backus Museum this Friday the 16<sup>th</sup>. He also asked what City staff has planned for the celebration of the City's 125<sup>th</sup> year.

13. **Adjournment**

Immediately following adjournment, please move toward the doors and exit the chambers. This allows for the safe and courteous exit of all persons, and those on the dais. Conversations after the meeting should be held outside of chambers, in the foyer or elsewhere, but not in the commission chambers where lights will be out as soon as the chambers are empty.

Mayor Hudson adjourned the meeting at 10:43 A.M.

ATTEST:

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CITY CLERK

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MAYOR COMMISSIONER

**City Commission Day Meeting 9:00 AM**

**5. A.**

**Meeting Date:** 02/09/2026

**Re:**

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**SUBJECT:**

211 on the Treasure Coast, 211 Awareness Month

**SUMMARY:**

**RECOMMENDATION:**

**ALTERNATIVES:**

**RESPONSIBLE STAFF:**

**COORDINATED WITH:**

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**Attachments**

211 Awareness Month Proclamation

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CITY OF FORT PIERCE, FLORIDA

PROCLAMATION

**WHEREAS,** 211 Palm Beach and Treasure Coast has responded to more than 3 million calls to the 211 HelpLine since its inception in 1971 and receives over 120,000 requests for help each year; and

**WHEREAS,** 211's highly trained and accredited team continues to serve as frontline responders 24 hours a day, every day of the year, including times of disaster and great uncertainty; and

**WHEREAS,** 211 provides free, confidential and 24/7 access to life-saving crisis intervention, suicide prevention, emotional support, and community navigation services year-round; and

**WHEREAS,** the mental health of many in our community is at risk due to challenges with health, addiction, and a lack of basic needs such as housing, utility payments, food and transportation—211's team handles every request with compassion and empathy, de-escalating crisis situations and helping people navigate community resources to overcome everyday struggles and life's darkest moments; and

**WHEREAS,** 211 also offers specialized advocacy and support programs to groups who face a higher risk of crisis, including seniors, veterans and first responders, and children with developmental delays and other special needs; and

**WHEREAS,** 211 is also the regional responder for the national 988 Suicide & Crisis Lifeline, the Florida Veterans Support Line, and other special projects designed to help people facing unique crisis situations.

**NOW, THEREFORE,** I, Linda Hudson, Mayor of the City of Fort Pierce, Florida, do hereby proclaim February 2026 as:

***211 Awareness Month***

in the City of Fort Pierce and are proud to honor and recognize the hard work of the 211 responders.

**IN WITNESS WHEREOF,** I have hereunto set my hand and caused the Official Seal of the City of Fort Pierce, Florida, to be affixed this 9<sup>th</sup> day of February 2026.

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**MAYOR/COMMISSIONER**



**City Commission Day Meeting 9:00 AM**

**8. A.**

**Meeting Date:** 02/09/2026

**Re:** Kings Highway Jobs Corridor Initiative Report

**Submitted For:** Shyanne Harnage, Director, Community and Economic Dev

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**SUBJECT:**

Kings Highway Jobs Corridor Initiative Phase I Final Report - Economic Development Council of St. Lucie County

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**Attachments**

Kings Highway Jobs Corridor Initiative Phase I Final Report

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# Kings Highway Jobs Corridor Initiative Phase I

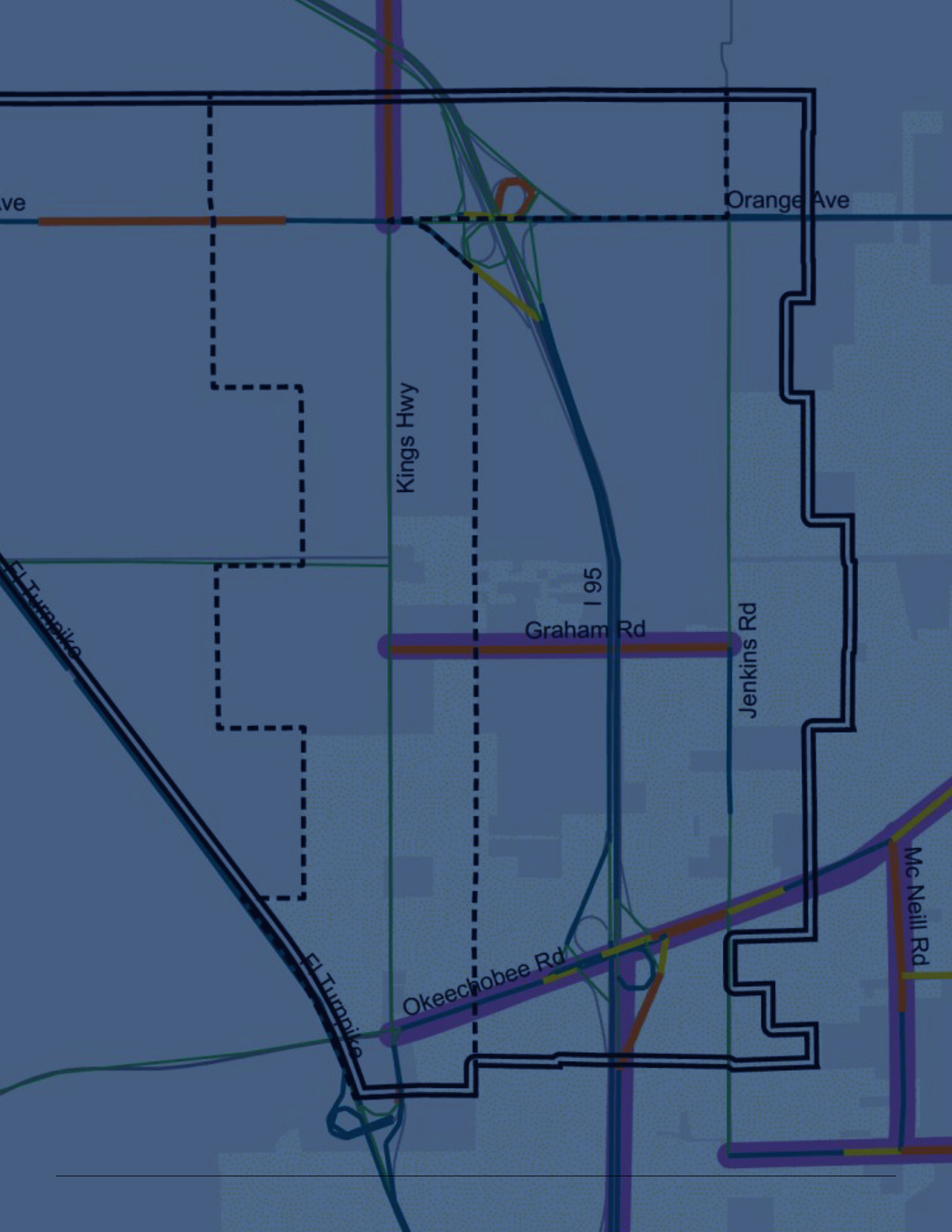
FINAL Report  
& Recommendations



August 14, 2025 prepared by:



DISTRICT  
PLANNING  
GROUP



ve

Orange Ave

Kings Hwy

I 95

Graham Rd

Jenkins Rd

El Turpiko

El Turpiko

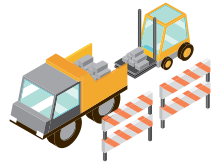
Okeechobee Rd

Mc Neill Rd

# Executive Summary

The Kings Highway Jobs Corridor Initiative is a collaborative effort led by the Economic Development Council of St. Lucie County (EDC) on behalf of the City of Fort Pierce and Fort Pierce Utilities Authority with strong involvement from local landowners, businesses, and the Kings Highway Corridor Association. Its goal is to chart a path for transforming Kings Highway into a thriving hub for quality jobs, modern industry, and supporting services.

## Why This Study Matters



Limited-time opportunity to transform a key roadway corridor for long-term growth



Already 5+ million sq. ft. industrial & logistics space at key intersections



Large underdeveloped tracts = rare chance to shape future development intentionally

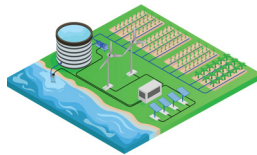
## Strengths

### Strong Stakeholder Support



Property owners, businesses, utilities & officials are excited for a unified approach.

### Jurisdictional & Regulatory Complexity



Large underdeveloped tracts = rare chance to shape future development intentionally

## Challenges



Split across City & County: Different rules + Slower approvals = Development uncertainty.



Already 5+ million sq. ft. industrial & logistics space at key intersections

## Our Key Recommendations



### 1. Focus on Jobs, Not Just Buildings:

Ability for streamlined approvals will attract more quality development.

### 2. Address Critical Power Needs:

Coordinate with FPL and FPUA to secure adequate electric capacity.

### 3. Create a Unified Overlay District:

Adopt a joint overlay zone between the City and County that:

- Allows developers to opt in for streamlined approvals.
- Establishes shared design standards and a clear menu of permitted uses.
- Offers faster, staff-level approvals for large projects that meet quality benchmarks.
- Implements an initial 3-Year Pilot Program to measure its efficacy before a permanent roll-out.

### 4. Conduct Economic & Fiscal Analysis:

Use independent experts to quantify the corridor's potential economic impact and benefits to local tax revenues.

### 5. Create a City of Fort Pierce Economic Development Fund:

Set aside recurring funding to provide Economic Development Match Grants for impactful attraction/expansion/retention projects to leverage outside funding.

## Next Steps

On August 11, 2025, the City of Fort Pierce City Commission directed the EDC to make changes to finalize this Phase One Plan for adoption, and begin scoping the work recommended in this Plan for Phase Two of the project to include creation of a unified Overlay District for the Phase One Study Area, and the creation of an economic and fiscal analysis.

This Phase One Plan has been updated to reflect Commission feedback in preparation for adoption at an upcoming Public Hearing.

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# About the Study

The Kings Highway Jobs Corridor is one of the most promising areas in St. Lucie County for new business growth. Local landowners, businesses, and economic development leaders – including the Kings Highway Corridor Association, District Planning Group (DPG), Planning & Economic Strategies Consulting (PES), through the Economic Development Council (EDC) – have come together to create a roadmap for development that benefits everyone.

## Study Method

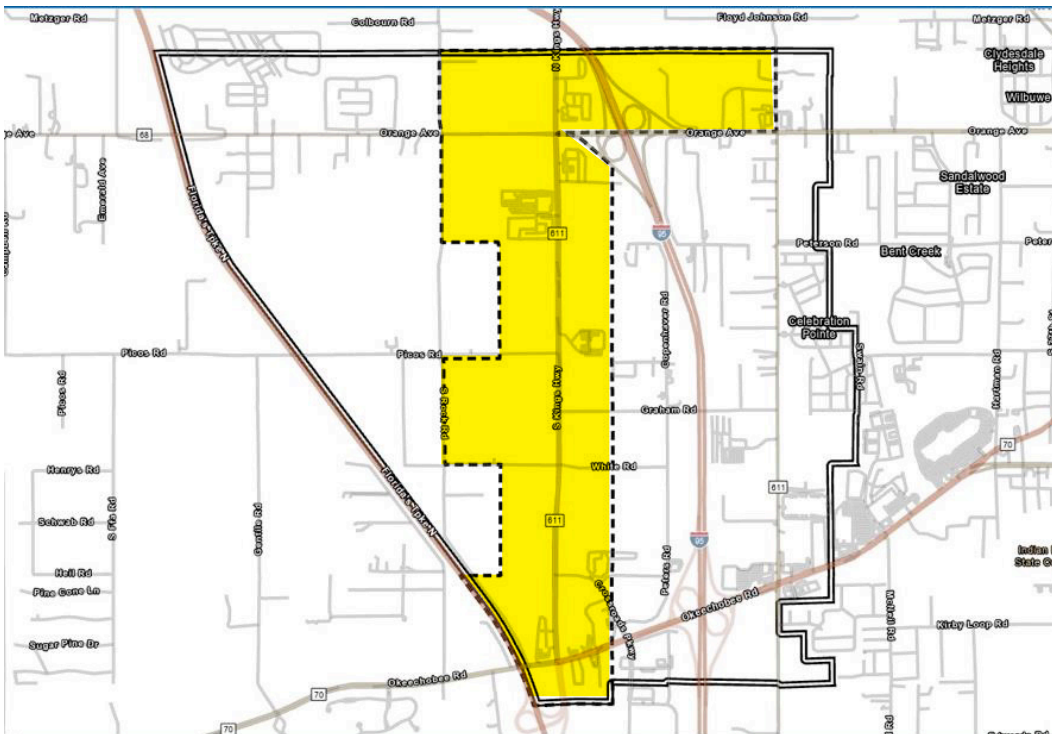
The project team used a simple, common-sense approach to guide the study:

- Define the focus area and why it matters
- Create maps and collect data on pertinent information, including existing land use, future land use, development proposals, zoning, and utilities
- Review land uses, development patterns, challenges and opportunities
- Collect stakeholder feedback from local property owners, businesses, government staff and elected officials
- Draft a shared vision for the corridor's future and recommend steps to make that vision a reality.

## Area of Focus

The study looks at two connected areas:

1. **Primary Study Area:** Properties with direct access to Kings Highway, between Okeechobee Rd. (SR 70) and Orange Avenue
2. **Expanded Area:** The surrounding land that supports development in the corridor, including housing and services, which expands the Study Area west to the Turnpike and east to include both sides of Jenkins Road.



## Core Study Area

Shown in yellow within the dashed black line - consists of properties or parcels fronting on Kings Highway from just north of Orange Avenue south to the State Road 70 / Okeechobee Road intersection.

Figure 1: Core Study Area

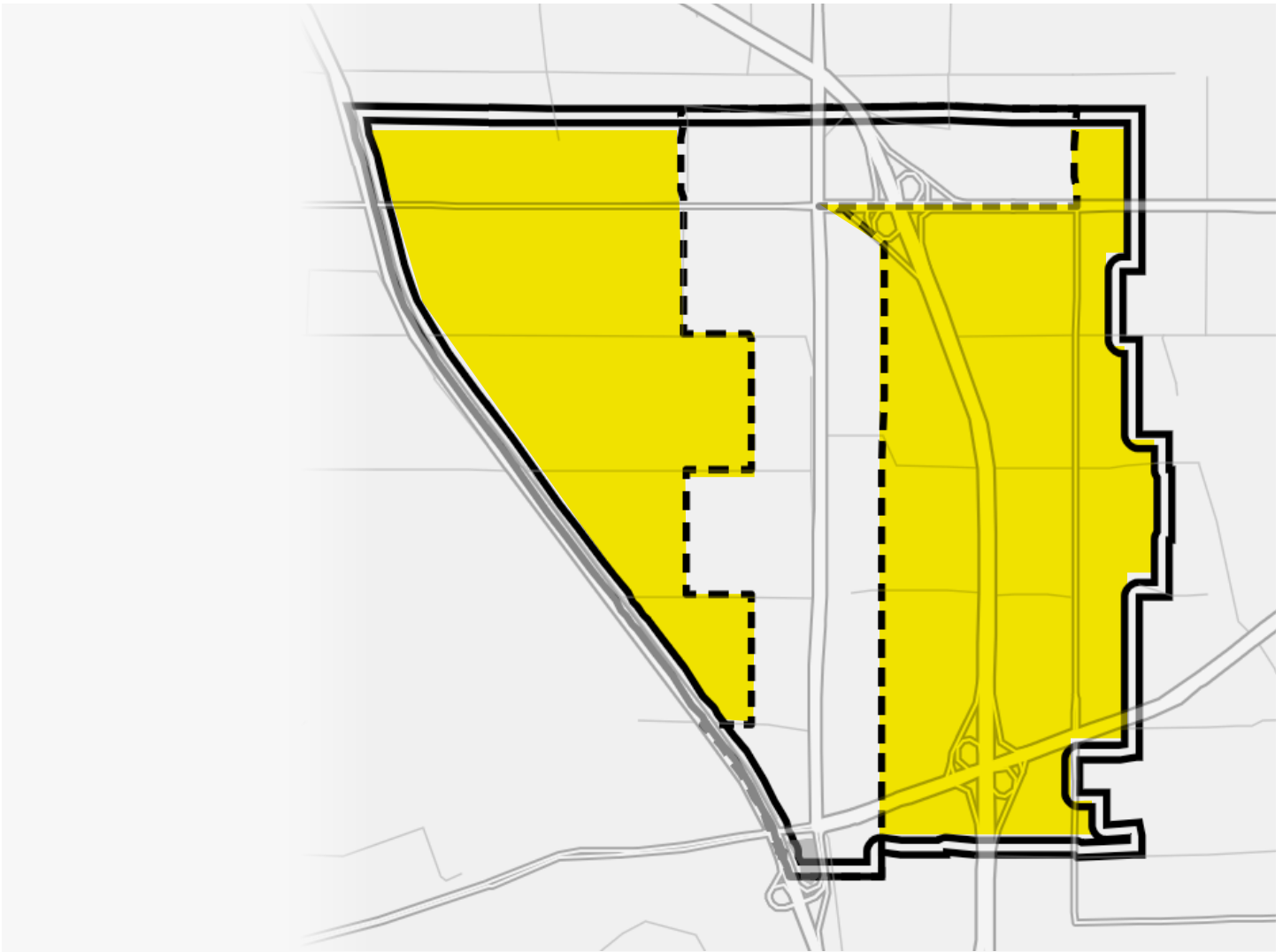


Figure 2: Expanded Study Area

## Existing Conditions: What's There Now

Understanding the existing conditions surrounding the primary Study Area is an important step in determining the capacity of the area to support a robust Jobs Corridor. This includes an analysis of available and proposed housing, commercial uses like restaurants, services, offices and retail, and support services for incoming businesses. Most development today is clustered around the Okeechobee Rd. and Orange Ave. intersections of Kings Highway. This includes fast food, gas stations, and service plazas alongside new warehouses and logistics centers.

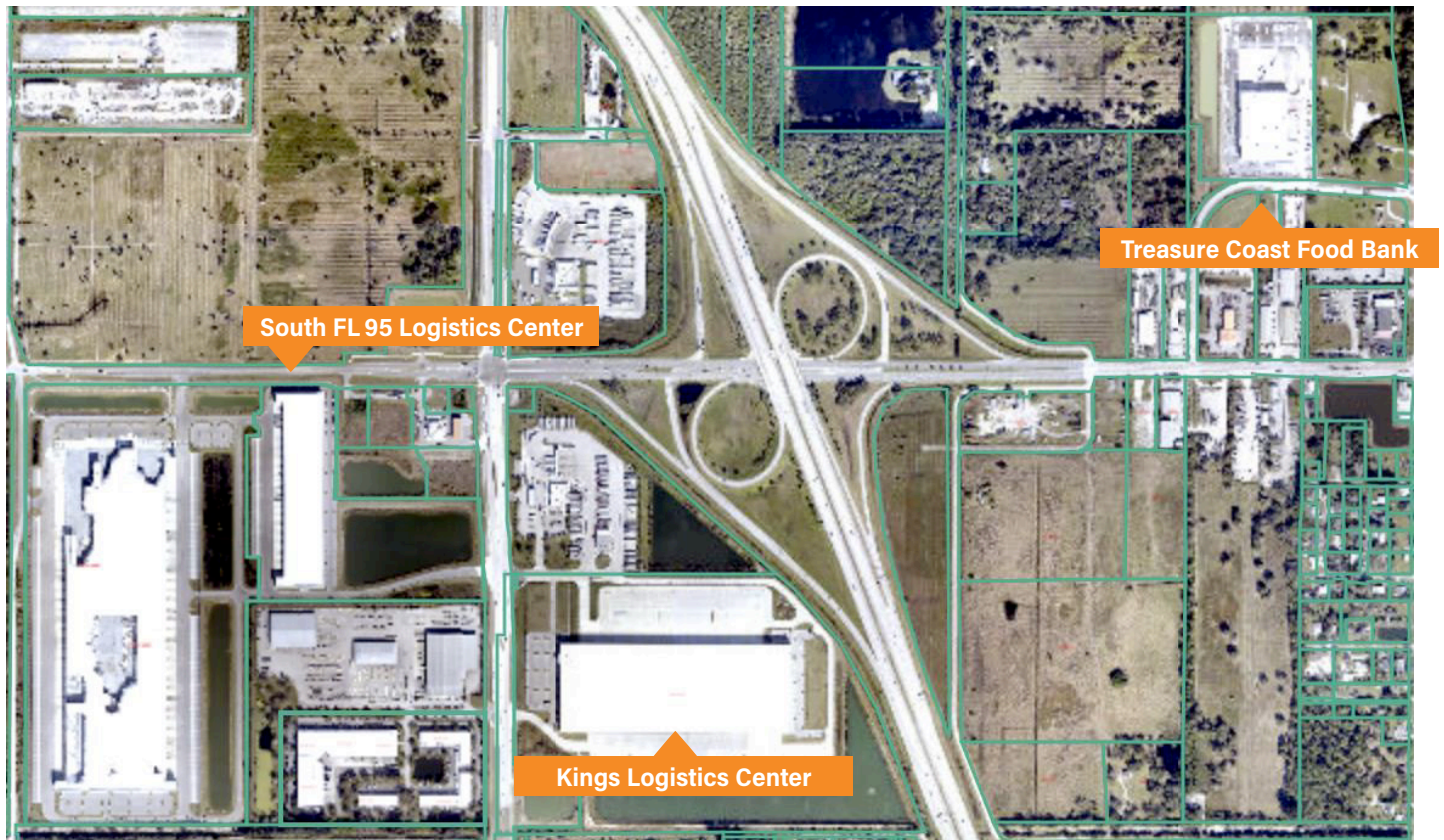
Over 2 million square feet of large industrial buildings have been built recently in the southern section of the corridor, south of Okeechobee Road. Most of the remaining development in this area is older commercial in the process of being redeveloped, or in need of redevelopment. The figure on the following page shows the new industrial development to the south with the older commercial development lining Okeechobee Road between the Turnpike and I-95 intersections. New development includes General RV to the north, and redevelopment includes Florida Nexus Park, which was previously constructed as a furniture outlet mall. This site is now 100% leased, which is indicative of market demand for this general area.

Roughly 3 million square feet of warehouse and logistics centers have been constructed at the north end of the Study Area at the Orange Avenue and Kings Highway intersection, including the Treasure Coast Food Bank, Kings Logistics Center and the South FL 95 Logistics Center.

Between Orange Avenue and Okeechobee Road is largely vacant land, much of it ready for development now that Kings Highway has been expanded. The County and School District recently returned about 159 acres of land in the Treasure Coast Education and Research Park back to private ownership, opening the door for future projects. The street view below shows this undeveloped County land at the central intersection of Graham Road and King's Highway. While this shows undeveloped land, it is the future site of the Pruitt Commerce Center under development by Ashley Capital. The site is in the entitlement process, with construction expected to begin in late 2026. When fully developed this will be the City's first Class A Commerce Center, and will provide an anchor for the area with over 1.5M square feet of small, mid-size and large industrial locations for employers. Its central location at Graham Road provides the only additional east/west connection over I-95 in the Study Area besides the Orange Avenue and Okeechobee Road arterials. This additional connection point, linking Jenkins Road to Kings Highway will be an important reliever to those busy arterials as the King's Highway Corridor builds out with businesses that will drive economic development in the City.



*Southern Study Area:  
Okeechobee Road*



*Northern Study Area: Orange Avenue*



*Central Study Area: Graham Road and Okeechobee Road*

The expanded Study Area is currently divided between City of Fort Pierce and St. Lucie County jurisdictions. Land within the City is mostly zoned appropriately for future growth, but in the unincorporated County, the land is still mostly zoned for farming, institutional uses or very low-density housing. Consequently, new projects often need special approvals, adding time and complexity the development approval process.

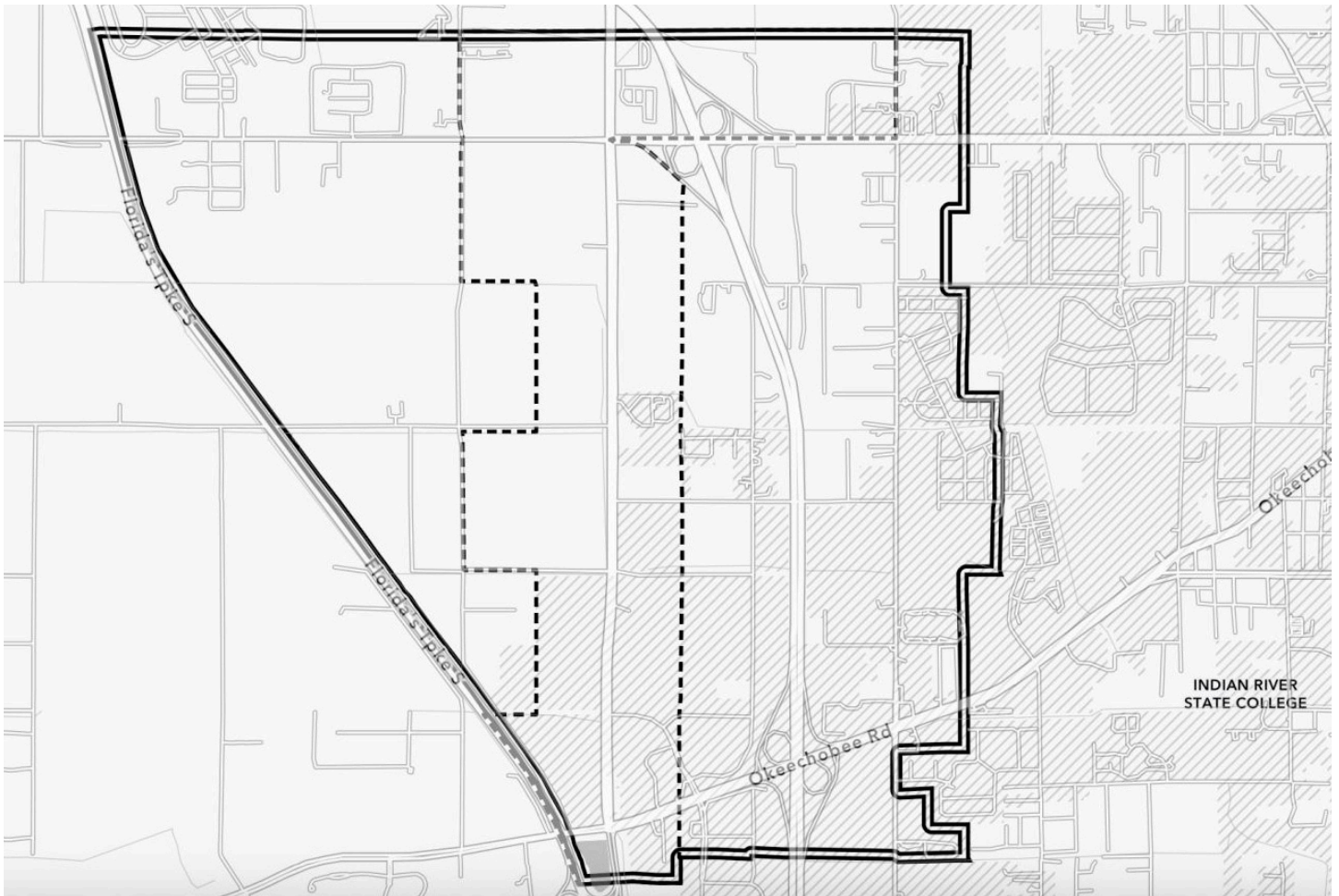
The existing uses in the Core Study Area are predominantly agricultural or vacant. Lands classified as "Vacant" make up 40% of the core Study Area, which does not include the lands within the Treasure Coast Education, Research and Development Authority (TCERDA), most of which are also vacant.

# Characteristics of the area

## Mix of Jurisdictional Authority

The Study Area is a mix of jurisdictional authorities and utility service areas. Unincorporated St. Lucie County is shown in the Jurisdictional Map, below in white. City of Fort Pierce jurisdiction is shown in the diagonal hatched area, which covers most of the southeast portion of the Study Area. Each jurisdiction has its own policies and regulations related to development, and this issue will be discussed further in the report.

Figure 3: Jurisdictions Map



## Utilities Service Areas

In addition to the jurisdictional mix within the Study Area, Utility Service Areas also play an important role in the ultimate development of this area.

## Fort Pierce Annexation Area

The City of Fort Pierce expands its jurisdictional boundaries through FPUA Water Agreements, signed by property owners when they develop their property and hook up to FPUA utilities. These Agreements make annexation from Unincorporated St. Lucie County into the City of Fort Pierce mandatory when the parcel is developed and becomes contiguous with (touching) the City's boundaries. This means that the future boundaries of the City of Fort Pierce are the same as the FPUA Water Service Territory. This FPUA Water Service map is below, and identifies the future boundaries of the City of Fort Pierce.

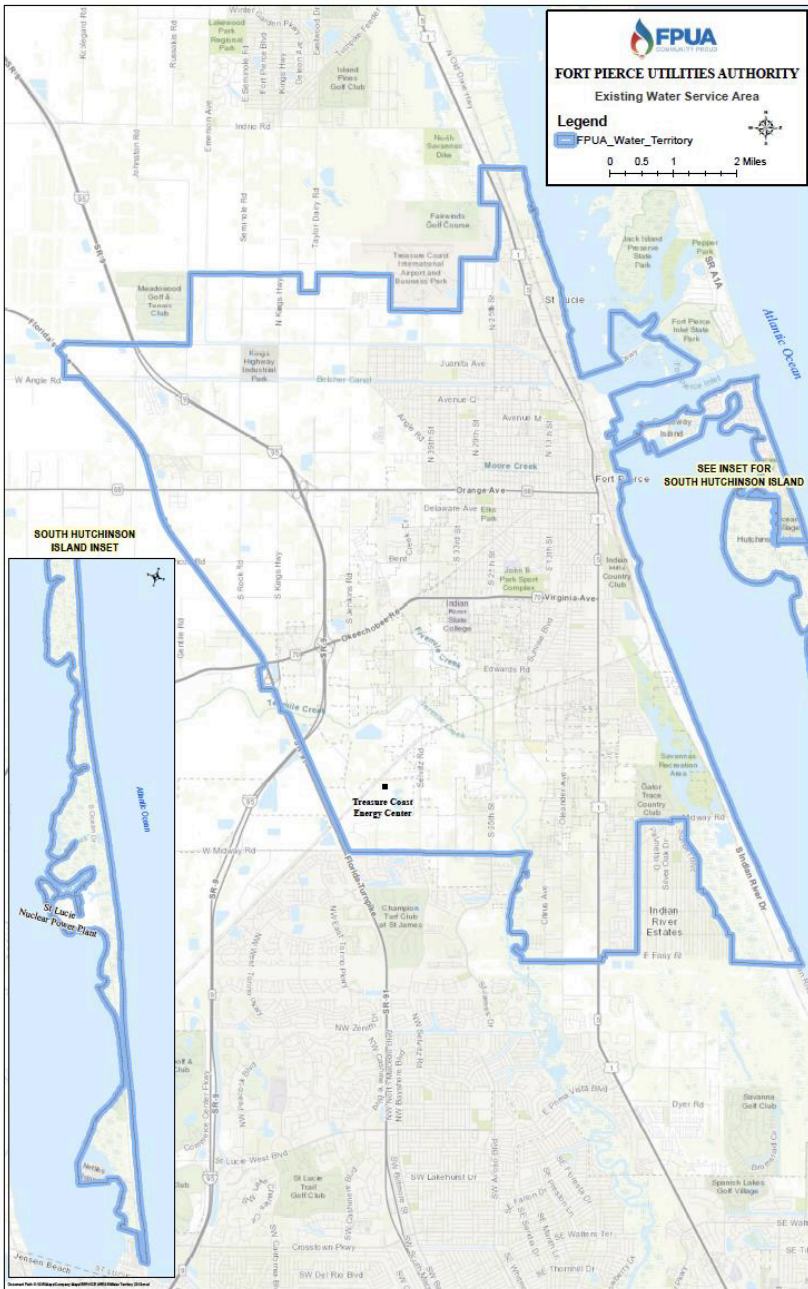


Figure 4: FPUA Water Service Area

The FPUA Water Service Area Map, shown to the left, identifies the planned, future City boundaries, as when these parcels develop and connect to FPUA Utilities, they will be annexed by Agreement into the City of Fort Pierce.

Ultimately, as this area develops, the City will have jurisdiction over the entirety of the Study Area.

### Electrical Service Areas

The Study Area is served by two electrical utility providers: FPL and FPUA. FPUA Electrical Service Area is depicted in Figure 5 in a yellow hatched overlay. All other areas (both light gray and dark gray) are served by FPL electric. This Figure shows that the majority of the Study Area will be served by FPL for their electrical needs.

In interviews with FPL and FPUA staff, both agencies indicated that there is limited transmission availability to serve the remainder of the undeveloped Study Area, with FPL at a critically low capacity of 0.5 megawatts (MW) to serve the area. This will limit the capacity of future employers to make the necessary improvements to serve their business' electrical needs unless action is taken expeditiously to increase availability.

Utilities do not have a mechanism for multiple future users to pay into a fund for the development of electrical infrastructure serving more than one customer. Because of this, the EDC, with their specialized skillset and outside partner status, is taking an active role to bring resolution to this issue. The EDC is in conversations with FPL regarding their plans to increase electric capacity and availability in this area to be available concurrent with development project completion.

Infrastructure deficiencies like these are one reason this Plan recommends creation of a City of Fort Pierce Economic Development Fund where both City and developer funds could be aggregated to address funding needs for infrastructure to support economic development projects.

When capacity is limited, the Utilities require that the Industrial or Commercial users front the cost of improving the necessary infrastructure, even if that user does not need all of electrical capacity created by that improvement. This requirement creates a significant hurdle for the development of an area with limited infrastructure, such as within this Study Area.

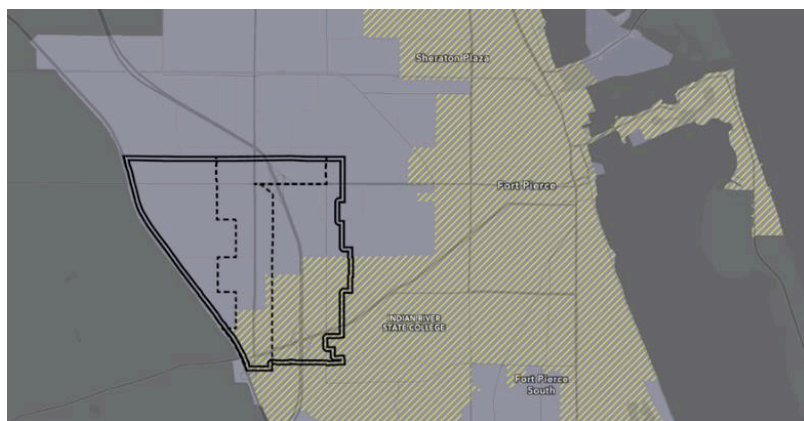


Figure 5: FPUA Electric Service Area

## Existing Jurisdictional Future Land Use and Zoning

One challenge this study addresses is existing deficiencies in the GIS tools necessary for a comprehensive environment scan of the Study Area. Until now, developers or city/county staff could only do land analysis of areas in either City of Fort Pierce or Unincorporated St. Lucie County. It was not possible to overlay all jurisdictional findings on a single map. Included in this report are interactive GIS maps that combine city and county parcels in the Study Area, showing Future Land Use, Zoning, Existing Uses, Utilities and Demographics. These interactive map links can be found in Exhibit 1, and will remain available for use for staff, developers and the public.

The Future Land Use and Zoning maps, on the following pages, illustrate the disconnect between the current policy direction of developing the King's Highway Corridor with quality job-creating businesses and the existing Future Land Use and Zoning. Much of the City's available land is set up for either commercial or residential development, and much of the County's land is set up for either farming, institutional or very low-density residential development. The new GIS tools developed for this project allow visualization of these issues across jurisdictions.



# Future Land Use

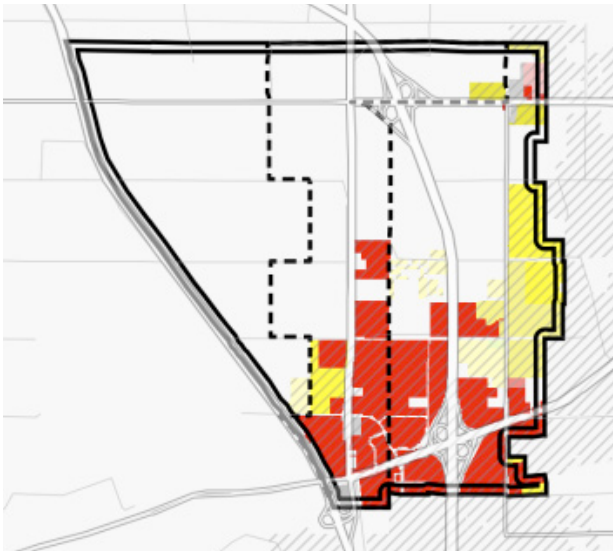


Figure 6: City of Fort Pierce Future Land Use

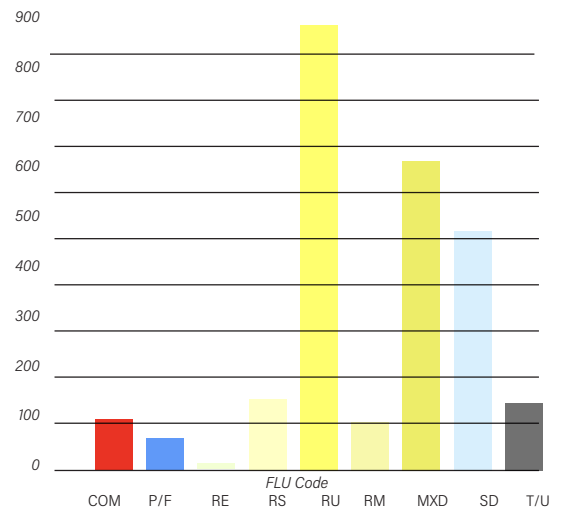


Figure 7: St. Lucie County Future Land Use

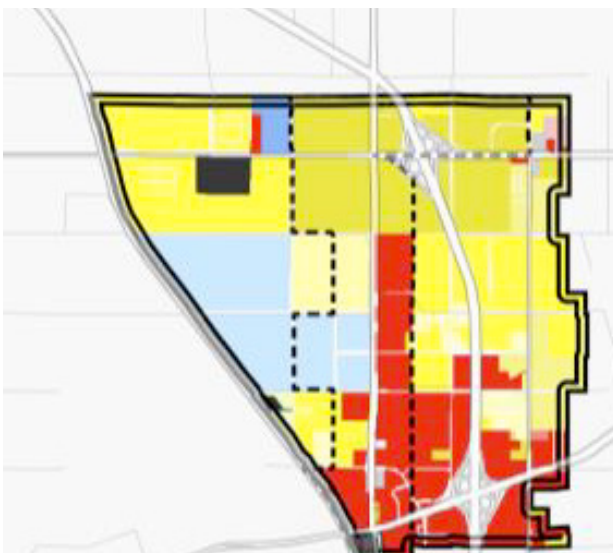
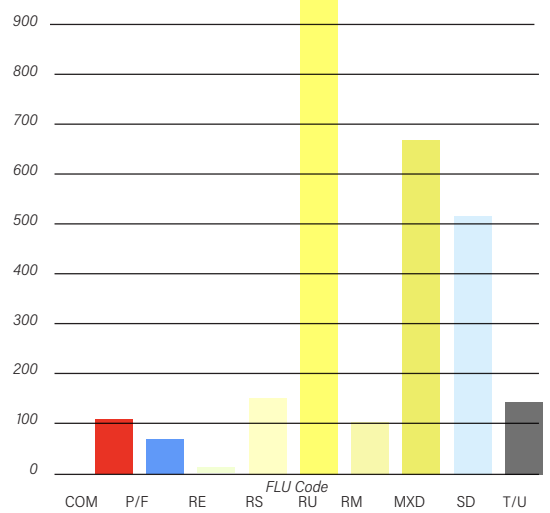
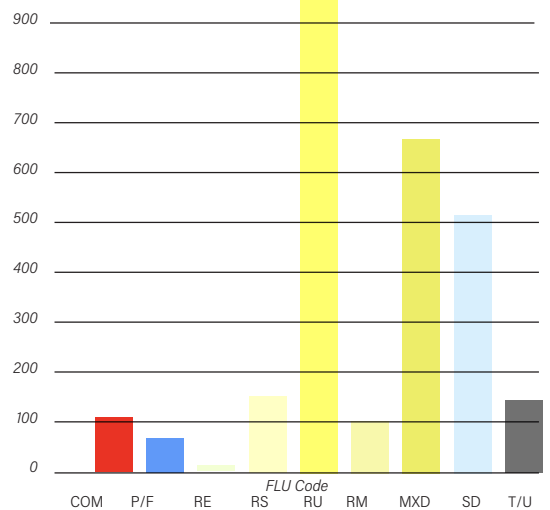


Figure 8: Combined Future Land Use



# Zoning



Figure 9: City of Fort Pierce Zoning

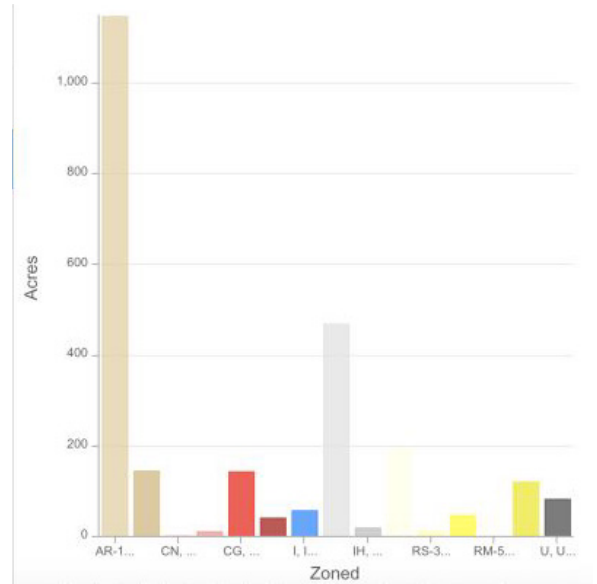


Figure 10: St. Lucie County Zoning

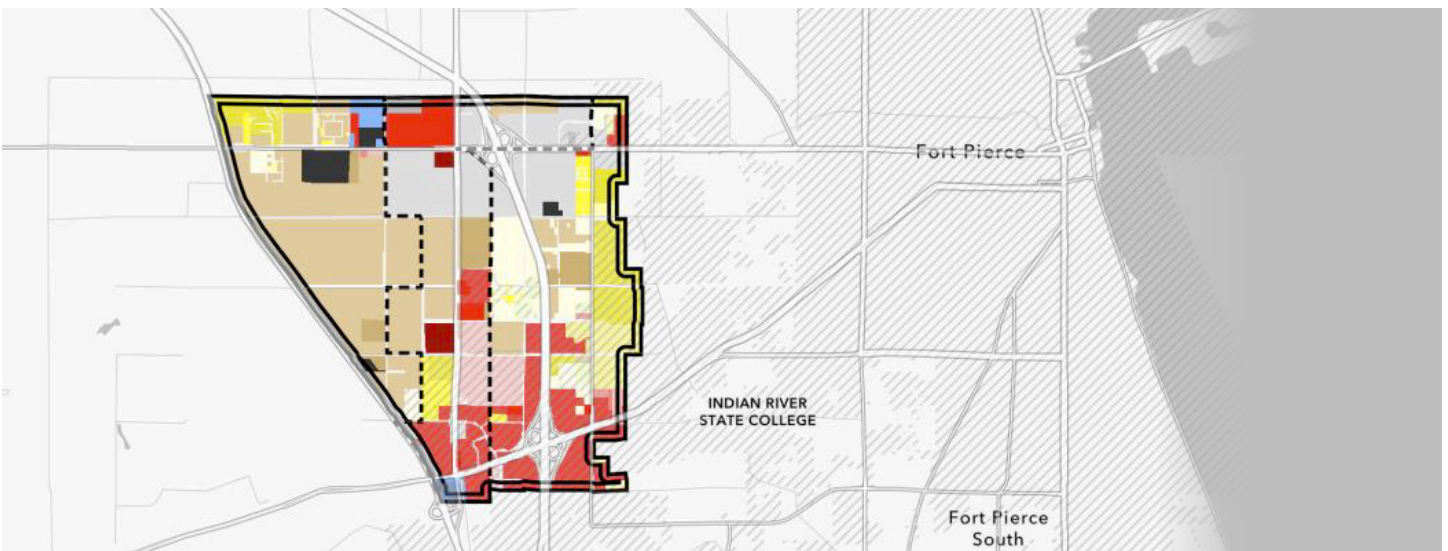
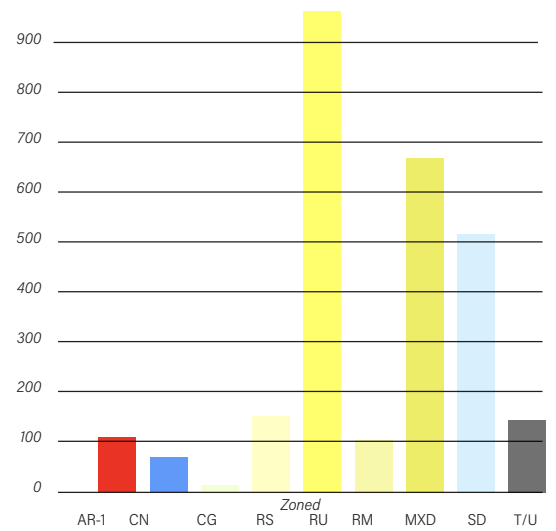


Figure 11: Combined Zoning

# What is available: Vacant Land in the Study Area

## Summary of Development Potential

There are 1,959 acres of vacant land divided amongst 476 parcels in the Study Area. These undeveloped parcels have existing land uses that can generally be described as either Residential or Nonresidential. Among Nonresidential land uses, specific use types include: Agricultural, Commercial, Institutional, and Industrial.

Land Use Type	Parcels	Acres	Estimated Capacity
Nonresidential	91	861	9,163,292 sq ft of development
Residential*	383	1,097	Up to 5,455 housing units

\*At least two of the parcels are undeveloped lots in the approved planned developments of Celebration Point and Morningside.

Based on GIS analysis, only 1% of the Study Area has an existing Land Use Classification of Vacant Industrial, and 7% of the Existing Land Use Classification is Vacant Commercial. The largest single segment of existing Land Use in this area is Grazing/Land Crop at 18% of total land area.

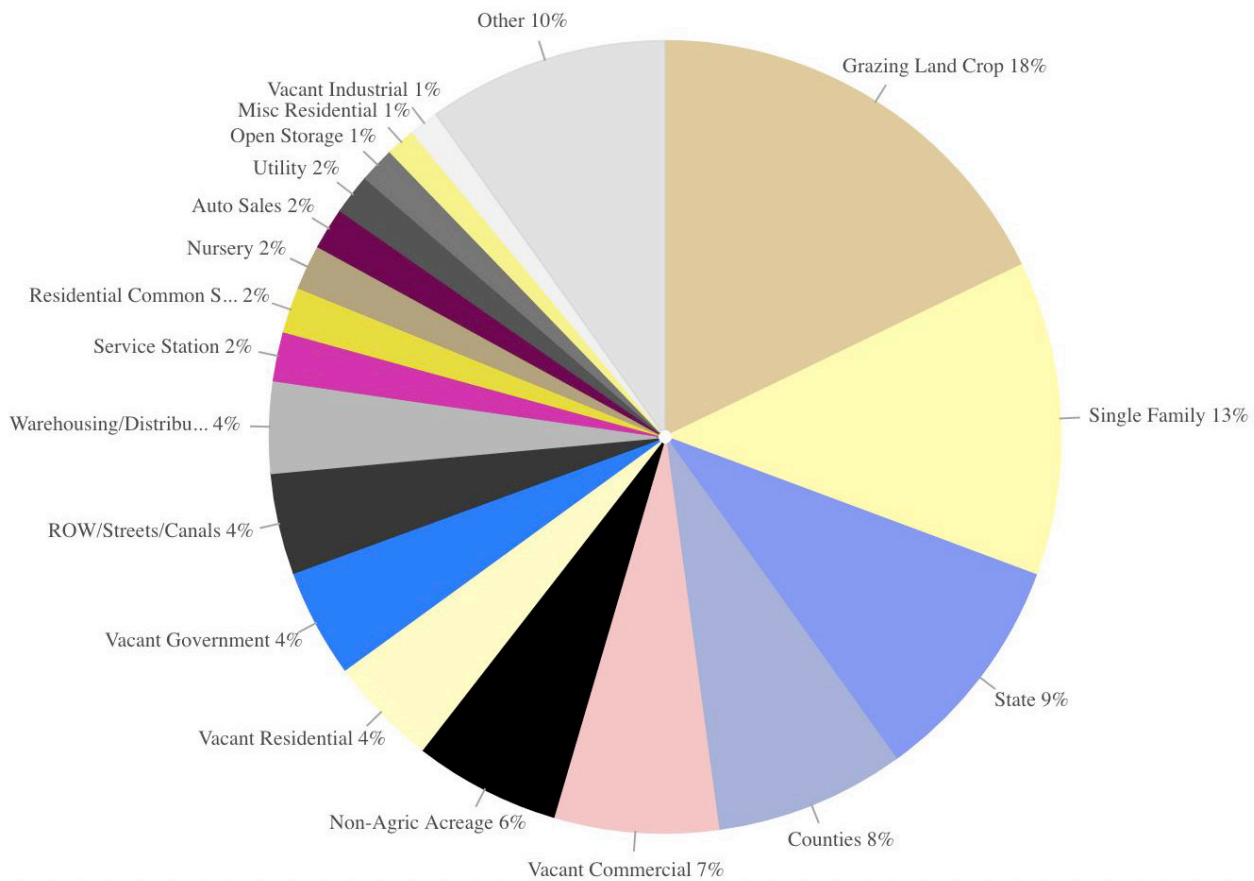


Figure 12: Existing Land Uses Chart

<b>Study Area Existing Uses</b>	<b>% of Agreeage</b>
Industrial	6%
Vacant Commercial	7%
Retail	0%
Service	2%
Office	0%
Restaurant	0%
Residential	18%
Agricultural	27%
Institutional	24%
ROW/Water/Common Space	16%

Figure 13: Existing Land Uses Summary Table

This analysis shows there is little land area appropriately entitled for the kinds of uses that will enable or support a Jobs Corridor without significant change to regulatory entitlements.

There are two takeaways from these findings. First, there is very little available, properly zoned land to affect the development of this corridor with Class A Commerce Park development. Second, there is available land to develop if the Future Land Use and Zoning on these parcels is made ready for such development.

## Stakeholder Feedback

District Planning Group interviewed and surveyed a wide range of people — elected officials, City and County staff, utility providers, local landowners, real estate agents, and business owners — to understand what’s working and what’s not; where there are opportunities and challenges; what stakeholders want to make happen for the future in this area. Key takeaways from those conversations:

- The area needs better infrastructure, especially electric power to serve a variety of industrial needs
- The development approval process is too slow and uncertain, which keeps the business community from leveraging market timing and interest
- Zoning rules are inconsistent across the City and County
- We need for more affordable housing nearby
- People want better-looking buildings and landscaping; not metal buildings with unsightly and unscreened outdoor storage
- The Tradition Class A Commerce Park area was mentioned as a local success story and a model for the Kings Highway Jobs Corridor
- Create a mix of high paying jobs with entry-level positions and a clear path toward growth
- Desire for better coordination among local governments

### Kings Highway Corridor Association Feedback

Interviews and surveys were conducted with the Kings Highway Corridor Association members to garner their feedback on the desired development of this corridor. The interview form and individual feedback can be found in Exhibit 2 of this report.

There was significant support for developing this corridor to support the economic development of Fort Pierce through high quality job creation. The project team spoke to a variety of stakeholders who pointed to aspirational descriptors for future uses. The chart below identifies the number of times each use type was mentioned by a respondent. Industrial uses were followed by housing as the most needed in this general area. Based on our data and analysis, this report finds that the King’s Highway Corridor Phase One primary study area will be supported by significant residential development on Jenkins Road and Angle Road area, and therefore does not recommend incentivizing residential uses on King’s Highway at this time.

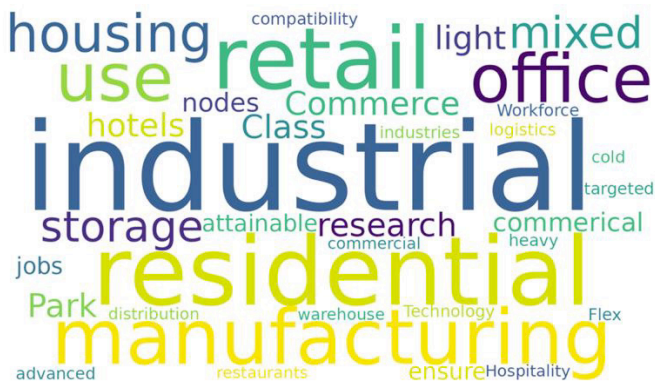


Figure 14: Stakeholder aspirational descriptors

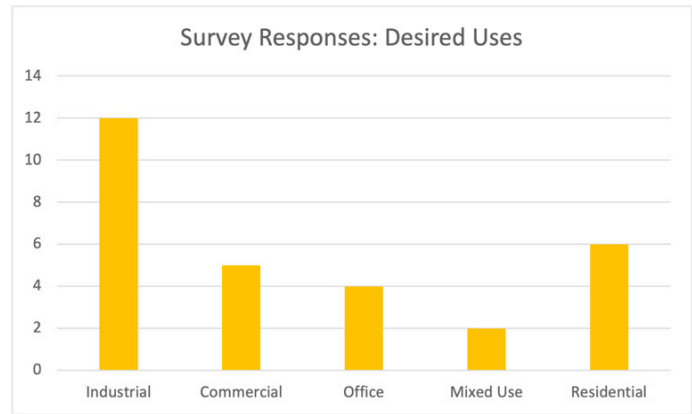


Figure 15: Stakeholder Desired Uses

## Elected Official Feedback

### City of Fort Pierce

**Balancing Commercial Growth with Housing and Mobility:** Commercial development occurring without sufficient *housing, transit, or bike/pedestrian connectivity*. To support more integrated growth, suggestions included expanding *micro transit*, creating *additional access points across I-95*. Desired commercial amenities included *hotels, restaurants, service businesses, and parking for long-haul trucking*.

**Transportation and Traffic Management:** There were multiple concerns about *traffic congestion*, especially on *Jenkins and Graham Roads*, and if an expanded traffic crisis on *North Kings Highway*. A lack of action was noted from the TPO and County on roadway improvements and stressed the importance of addressing these bottlenecks as development continues.

Commissioners are interested in advancing plans to expand Graham Road in the 2050 Long Range Transportation Plan, currently under development by the St. Lucie Transportation Planning Organization.

**Design and Aesthetics at Gateway Locations:** Recommendations included *larger-scale landscaping* at the entry points off I-95 and the Turnpike to enhance corridor appeal. Advocation for *overlay planning* and *design standards* to ensure consistency in landscaping/materials among industrial users.

**Preferred Commercial Uses and Restrictions:** They expressed support for more restaurants, including breweries or distilleries, and generally *mixed-use environments* that contribute to vibrancy. They also emphasized avoiding *undesirable uses* such as *scrap yards* or *heavy industrial operations*.

### Interest in Overlay, Data, and Coordination:

Commissioners showed interest in the *overlay district strategy*, as well as in gaining access to *approved or in-process site plans*, and performing a *tax analysis* for the area. This reflects a desire for data-driven decision-making and forward-looking governance. Commissioners focused on ensuring the appropriate uses are identified in the Overlay; avoiding heavy industrial uses that create excessive noise, dust, odor and unsightly outdoor storage, while focusing on light industrial/commerce park uses that include manufacturing, distribution, contractor services, office and job training. Design standards were emphasized as critical to the success of the Overlay.

Commissioners expressed interest in incentivizing appropriate uses with design standards through an Overlay while ensuring appropriate government oversight of the approvals, and a 3-year pilot of the Overlay to ensure it is evaluated for effectiveness and sunset if it is not found to be useful. Feedback on the appropriateness of making the approval process for projects subject to the Overlay was mixed and will require further conversation.

The City Commission also expressed interest in expanding this Initiative northward along King's Highway to its connection to Indrio Road in the future.

Commissioners are interested in developing an annexation strategy that will aid in the City's ability to drive these desired economic development uses along the Corridor.

## St. Lucie County

**Balancing Housing and Employment Uses:** Advocacy for land uses that would generate *higher-paying jobs*, such as manufacturing, aviation, boating companies, and large retail anchors to support both existing and future industries.

**Residential Development Location Concerns:** There was a strong preference to *avoid placing residential development along Kings Highway*, with recommendations for *light industrial* and *agritourism* uses instead. This reflects a desire for compatibility with existing industrial uses and to preserve the corridor's economic focus.

**Support for Mixed-Use and Diverse Housing:** Diverse housing, including apartments and a range of options. They suggested *mixed-use nodes*,

especially in areas like *Orange Avenue* and *Graham Road*, where commercial uses could be integrated with residential (e.g., apartments above retail). This supports both smart growth and community vibrancy.

**Concerns About Rapid Residential Growth:** There was concern over the pace of *“cluster residential” development*, particularly when it outpaces supporting infrastructure and services, such as schools and teachers.

**Planning and Mapping Needs:**

Access to *clear development maps*, showing approved and in-process projects with their densities and intensities.

## State Rep. Toby Overdorf Feedback

**Affordable Housing and Skilled Workforce:** Need for *affordable housing* and ensuring the availability of *skilled workers* to meet the demands of incoming businesses. Workforce readiness was identified as essential to supporting sustained economic expansion.

**Commercial and Technology Infrastructure:** As part of commercial readiness, he noted the *need for robust data transfer capabilities* to support business operations and future technologies.

**Trade, Tariffs, and State Support:** Consider the role of the *airport* and *port* in *supporting import/export activity* and expressed concerns about the *potential impact of tariffs*. Additionally, he advised stakeholders to *engage the state for funding and support opportunities*, highlighting the importance of intergovernmental collaboration.

## Senior Staff Feedback

### City of Fort Pierce

**Annexation and Communication Gaps:** Staff highlighted challenges around annexation, specifically the need to *extend municipal services* (such as police and fire) to newly incorporated areas. It was noted that some residents are unaware they are within city boundaries, signaling a *communication gap*.

**Importance of Transparent Reporting:** Identify *anticipated tax contributions* resulting from development of annexation activities.

**Transportation Funding and Aesthetics:** A primary concern was how to establish a *funding mechanism* that ensures development contributes proportionately to transportation improvements. Staff noted that *transportation infrastructure*

*influences the type of development* the city can attract and retain. There was also an emphasis on corridor aesthetics, including landscaping and beautification of bordering properties and medians along Kings Highway.

**Commercial and Interstate-Oriented Development:** The conversation also touched on the need for *interstate-oriented services*, such as *nicer hotels, large retail, and commercial amenities* to support both economic activity and traveler needs.

**Community Engagement and Site Activation:** There was interest in highlighting *active commercial locations* (e.g., Jenkins Road area), especially those where people can observe daily operations. This reflects a community desire for transparency, walkability, and engagement with local businesses and a need for recreational sites.

## St. Lucie County

**Transit and Micro Transit Services:** The corridor is zoned for Micro Transit, and current services include approximately 350 bus stops weekly (Monday through Saturday). Staff shared details on a forthcoming van pool program launching in July, as well as ART (Area Regional Transit) services. The corridor falls within Micro Transit Zone 3, spanning from 25th Street to Kings Highway. While these services are not 24-hour, they represent growing investment in flexible transit options.

**Development Activity:** There are considerations for density and multimodal connections, highlighting coordinated planning efforts in the area due to upcoming residential development.

**Long-Term Planning and Infrastructure:** Staff indicated that the Expanded transportation outlook is still in the early stages. The Transportation Planning Organization (TPO) has initiated new planning work, including future improvements to Graham Road.

## FPUA

**Electric Utility Strain and Underutilized Areas:** Staff noted **electric capacity concerns**, particularly along **Jenkins Road**, where infrastructure is strained by facilities like the Tesla charging station. There were also concerns about **underutilized areas north of Orange Avenue**, which have a prevalence of vacant housing but are still fully serviced by FPUA.

**Parks, Recreation, and Aesthetic Enhancements:** There was an expressed desire to see more **parks and recreation amenities**, similar to what has been developed in Port St. Lucie. Staff also recommended additional **beautification efforts**, especially at corridor **entry points**, to elevate the area's visual appeal.

**Gas and Water Service Capacity:** Despite concerns about **electric load, gas and water capacities in the Kings Highway Jobs Corridor (KHJC)** area are currently sufficient, and **fiber is not a limiting issue**.

**Data Requests and Future Planning:** FPUA leadership expressed interest in **data related to future development** within the KHJC area, which would support future infrastructure planning and load assessments.

## FPL

FPL indicates they have approximately 0.5 megawatts (MW) of availability left in this area without substantial infrastructure upgrades, which must be paid for by the end industrial or commercial user who needs it first. FPL is aware of the deficiency and is beginning internal conversations about possible long-term solutions. That said, it is unclear what solutions will be available to meet the immediate needs of industrial developers and end users in order to advance this Jobs Corridor development.

FPUA has megawattage available to serve this general area, and has plans to build a new 35MW substation near Indian River State College in the coming 5 years.

Both utilities also indicated the need to understand the amount of residential development in the pipeline, as this impacts their need to possibly speed up infrastructure development to serve those incoming residential units.

## St. Lucie Fire District

**Water Capacity/Communication:** The District raised concerns about water capacity and being able to serve the area based on what is coming into the area.

# Analysis

## Utilities Availability

### Electric

Because residential demand impacts both utilities timeframes for infrastructure development, this report also collates the approved and “in-review” residential site plans approved in this general vicinity, extending up to Indrio Road in order to share this data with both FPL and FPUA for their planning purposes. Based on our review of available online information, there are at least 5,000 units approved or proposed in the Study Area and the areas adjacent.

<i>Development Name</i>	<i>Units</i>	<i>Jurisdiction</i>	<i>General Location</i>	<i>Core/Anc</i>	<i>Approved/In Review</i>	<i>Provider</i>
<i>Whispering Oaks</i>	372	SLC	<i>N Jenkins Rd</i>	<i>Ancillary</i>	<i>Approved</i>	<i>FPL</i>
<i>Farrell Communities</i>	488	FP	<i>S Kings Hwy</i>	<i>Core</i>	<i>Approved</i>	<i>FPUA/FPL</i>
<i>Eagle Bend</i>	1713	SLC	<i>Jenkins Rd Overlay</i>	<i>Ancillary</i>	<i>Approved</i>	<i>FPL</i>
<i>Pineapple Grove</i>	402	SLC	<i>N Kings</i>	<i>Ancillary (N)</i>	<i>Approved</i>	<i>FPL</i>
<i>Sunnyland Farms</i>	458	SLC	<i>NW Kings</i>	<i>Ancillary (NW)</i>	<i>Approved</i>	<i>FPL</i>
<i>Hillpointe Residential</i>	252	FP	<i>S Jenkins</i>	<i>Ancillary</i>	<i>Approved</i>	<i>FPUA</i>
<i>Waypoint Jenkins</i>	324	FP	<i>S Jenkins</i>	<i>Ancillary</i>	<i>Approved</i>	<i>FPUA</i>
<i>Regatta Apartments</i>	312	FP	<i>S Jenkins</i>	<i>Ancillary</i>	<i>Approved</i>	<i>FPUA</i>
<i>Viva West</i>	222	FP	<i>S Jenkins</i>	<i>Ancillary</i>	<i>Approved</i>	<i>FPUA</i>
<i>Pulte Cornerstone</i>	212	FP	<i>S Jenkins</i>	<i>Ancillary</i>	<i>Approved</i>	<i>FPUA</i>
<i>4540 N Kings Hwy</i>	231	SLC	<i>N Kings</i>	<i>Outside</i>	<i>Approved</i>	<i>FPL</i>
<i>Viva East</i>	206	FP	<i>Edwards</i>	<i>Outside</i>	<i>Approved</i>	<i>FPUA</i>
<i>Sunset Gardens</i>	112	FP	<i>Edwards</i>	<i>Outside</i>	<i>Approved</i>	<i>FPUA</i>
<b>Total Units</b>	<b>5,304</b>					

Figure 16: Residential Development in Process

### Water and Wastewater

**Water Availability:** FPUA serves the entirety of the Core and Expanded Study Area with water. 12" water mains serve King's Highway, Jenkins Road and Rock Road. A variety of smaller supply lines serve Picos Road, Graham Road, Pruitt Research Center Road, Copenhaver Road, Peters Road and other ancillary roads.

**Sewer Availability:** FPUA serves the entirety of the Core and Expanded Study Area with sewer with a variety of line sizes and types, ranging from a 24" force main on north Jenkins Road to smaller force mains and gravity mains throughout the Study Area.

Line types and sizes can be explored on the Study's FPUA Utilities GIS map at the following link:



FPUA Utilities Map  
(<https://arcg.is/m5uKy>)

### Fiber

FPUA Net has fiber services available in this area, but the exact geographical availability is not a part of the existing GIS layers included in the FPUA Utilities Map. This can be added in Phase 2, if desired.

### Gas

FPUA serves the Study Area with 4" gas lines on King's Highway, Jenkins Road and Pruitt Research Road.

## Transportation

The King's Highway corridor was identified for this study as a prime focus for economic development and job creation in large part due to its excellent transportation facilities. It has recently been widened to a 4-lane divided major arterial, and has three interchanges serving it: one Turnpike interchange, and two I-95 interchanges. There are few areas in our region with this kind of ready access to the State's Intermodal System paired with available land and excellent geographical location.

In addition to these excellent transportation facilities, this Study also addresses how people, goods and services will move within the local area to support these new businesses. A part of this evaluation addresses where employees may live and how they'll get to work.

As seen in the Zoning Maps and in Residential Developments (Figure 16) chart, there is significant residential development along the Jenkins Road corridor that will serve as housing opportunities for future employees of the businesses that locate along King's Highway. Moving people between Jenkins Road and Kings Highway will be an important consideration for future transportation planning of the area. As such, the St. Lucie TPO's initial findings for the 2050 Long Range Transportation Plan are instructive.

As seen in the 2045 Failing Roads map to the right developed for the 2050 Reimagine Mobility Long Range Transportation Plan, moving people between Jenkins Road and Kings Highway will become more difficult unless attention and funding are focused on this area. Of primary importance is Graham Road, which is the only connector of Kings Highway and Jenkins Road outside the already congested Okeechobee Road and Orange Avenue corridors.

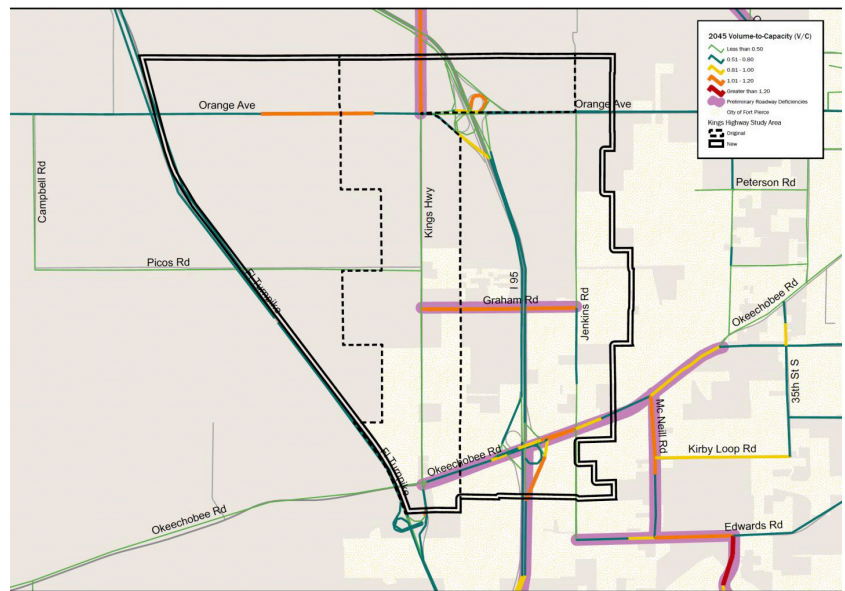


Figure 17: Failing Roads Map for 2050 L RTP

It is a recommendation of this Study to advocate in the 2050 L RTP to prioritize the widening of Graham Road, along with its bridge over I-95, and prioritize multi-purpose sidewalks connections from King's Highway to and along the entirety of Jenkins Road to provide for multimodal transportation options for employees: walking and bicycling.

## St. Lucie County Right of Way Protection Map

Graham Road, a County road, is identified on the St. Lucie County Right of Way Protection Map as a future 80' ROW. This study recommends further evaluating whether this future ROW width is adequate to manage the multimodal traffic this important connector will be required to serve.

## Transit

St. Lucie County ART (Area Regional Transit) serves this area with a free micro transit ride sharing service called ART on Demand. The Study Area is located within Zone 3, and if travelling between any two points within that Zone's map area, individuals can use the ART app to call for a door-to-door ride. Links to download the app can be found on the St. Lucie County Art on Demand webpage. If travelling between Zones, users must transfer at Meet Up Points, identified on the map on the following page.

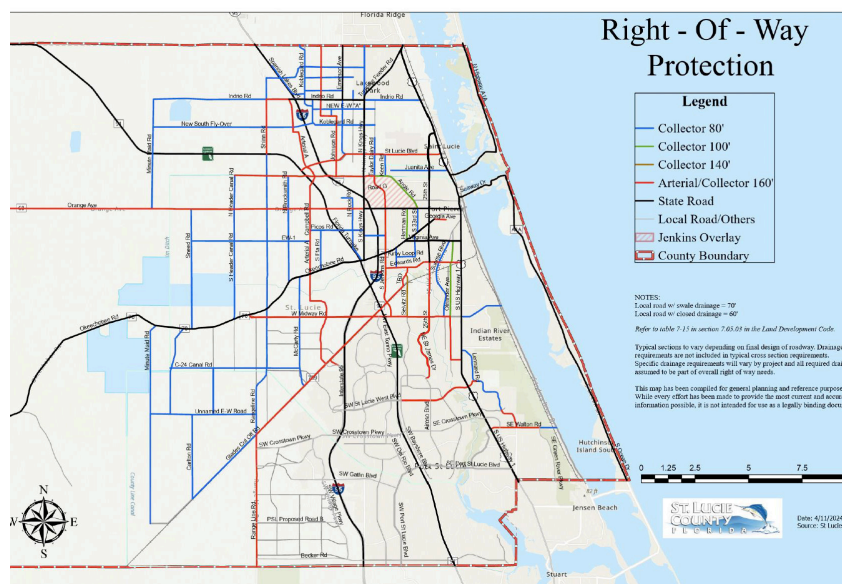


Figure 18: St. Lucie County ROW Protection Map

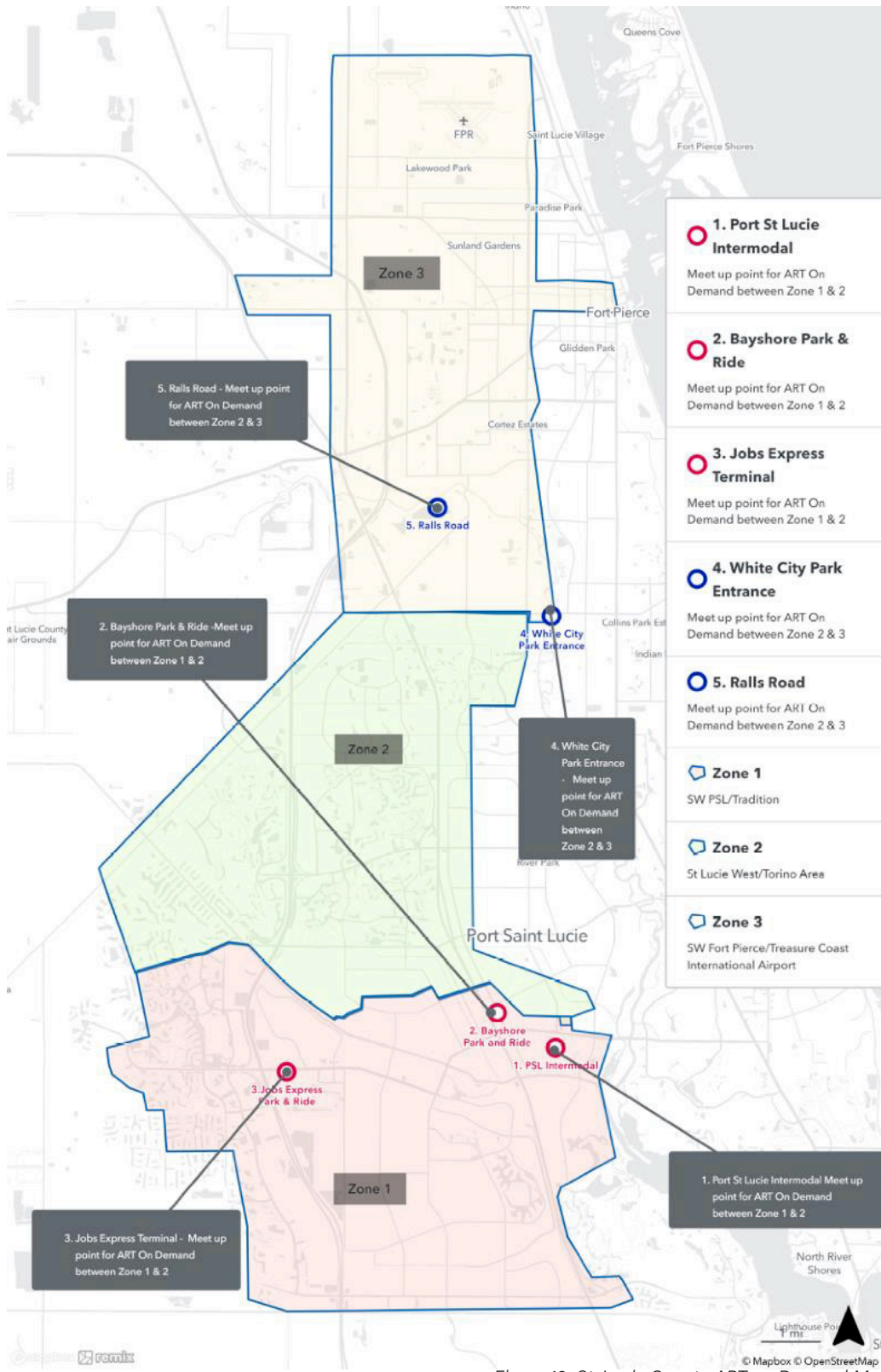


Figure 19: St. Lucie County ART on Demand Map

Based on interviews with senior County staff, there are no current plans to develop a fixed bus route for the Kings Highway corridor in the Study Area, but the Bus Service map, below, does show an existing bus route (Route 3) serving the area along Okeechobee Road.

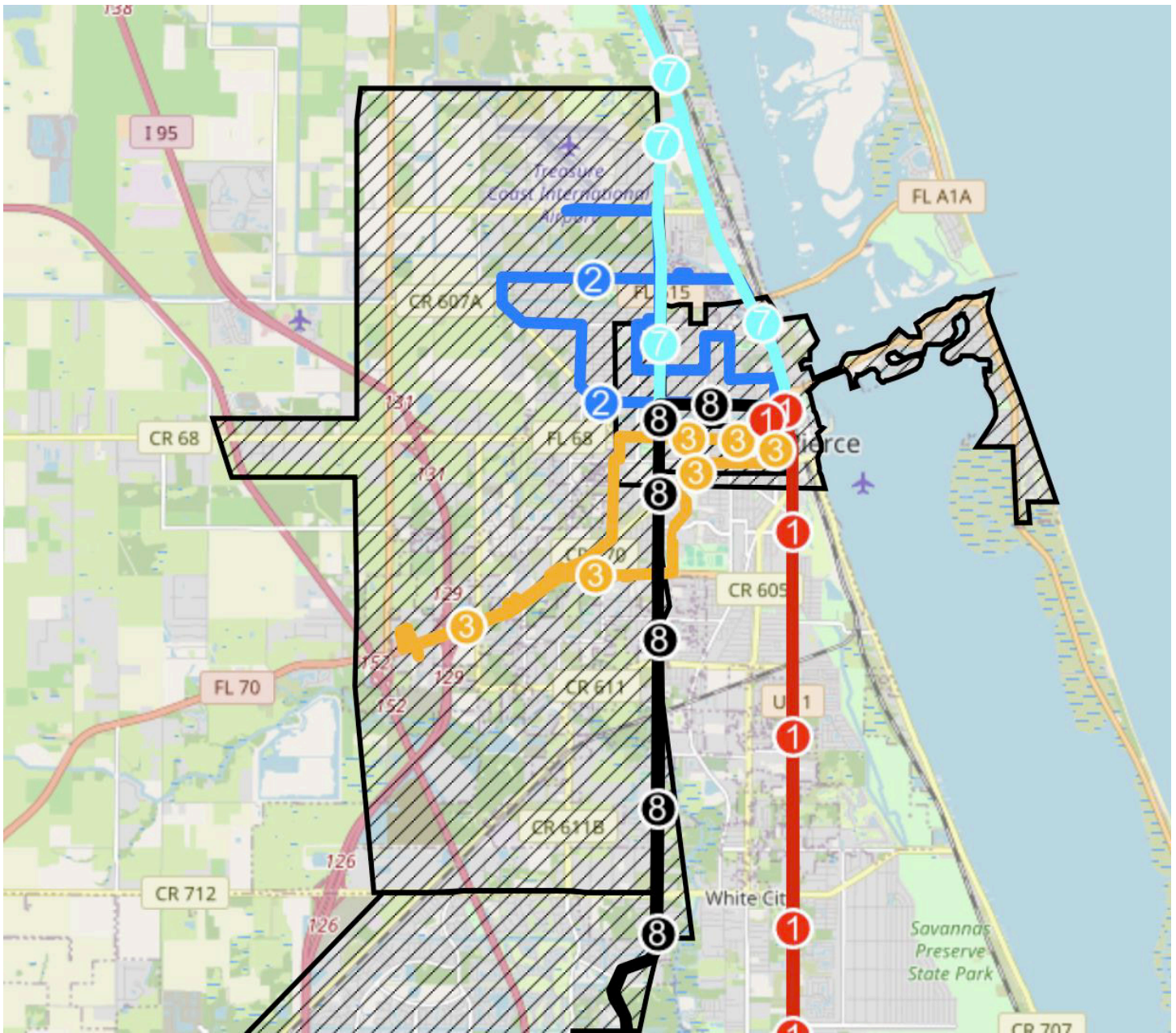


Figure 20: St. Lucie County ART Fixed Route Bus Map

## Airport Connector Recommended Alternative Map

The St. Lucie TPO has also prioritized the development of the North County Connector/Airport Connector future roadways to create new interchanges at the Turnpike and I-95, and connect to St. Lucie Boulevard to create efficient connections for the TCIA Airport.

Below is a map of the proposed alignment of the Airport Connector between I-95 and St. Lucie Boulevard. These new roads and interchanges, when constructed, will alleviate congestion near the Study interchanges and provide additional transportation options for businesses that locate on the King's Highway Jobs Corridor.

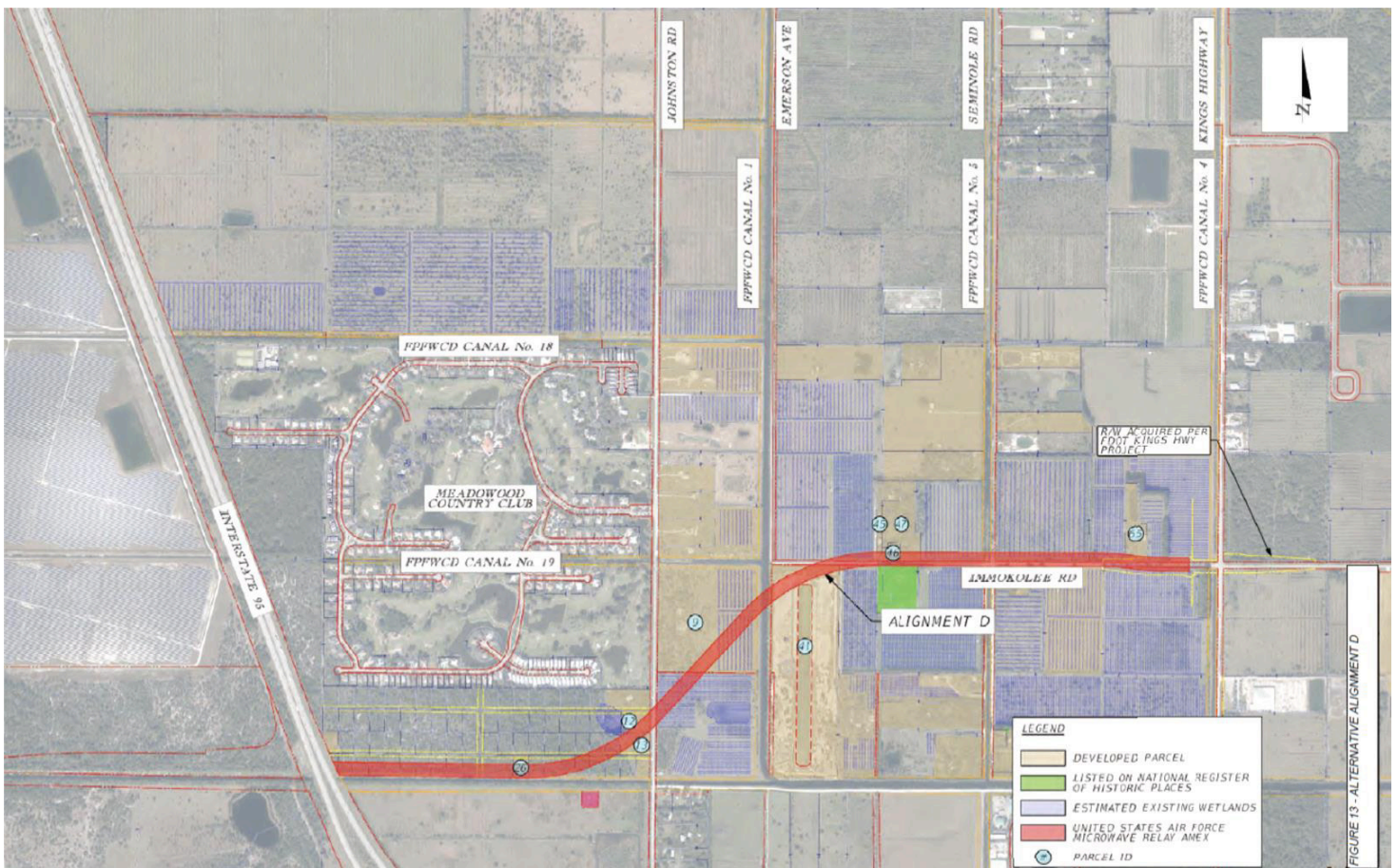


Figure 21: St. Lucie County Airport Connector Proposed Alignment Map

## SUMMARY OF DEVELOPMENT POTENTIAL



### FORT PIERCE

No. of Parcels	Total Acreage	Estimated, Approved or Maximum Potential Residential Density	Estimated Maximum Non-residential Calculated at 25% of Land Area
248	585	2,583	3,986,829



### ST LUCIE COUNTY

No. of Parcels	Total Acreage	Approved or Maximum Density under Current SLC Zoning	*Residential Density Allowed by SLC Future Land Use	Estimated Maximum Non-residential Calculated at 25% of Land Area
226	1,958	1,373	2,872	5,176,462



### COMBINED CITY AND COUNTY

No. of Parcels	Total Acreage	Combined Density SLC & Fort Pierce Current Zoning	*Combined Density With SLC Future Land Use	Estimated Maximum Non-residential Calculated at 25% of Land Area
226	1,958	1,373	2,872	5,176,462

\* The St Lucie County Zoning and Future Land Use does not align on a number of parcels this column reflects the potential density increase allowed under the Future Land Use.

The summary data reflects an approximated estimate of maximum development potential based upon existing zoning and comprehensive land use designations. Actual development will likely be less intense than permitted under the zoning and land use designations. Many factors reduce actual development potential of land; including rights-of-way, driveways, easements, open space, setbacks, parking lots, stormwater, along with landscape, conservation and buffering requirements.

The maximum intensity analysis makes sense because it provides the upper threshold of development for which the Fort Pierce Utility Authority may plan in the area. Knowing that the max threshold is unlikely, but possible, current and projected capacity demand can be better planned.

The City's zoning and future land use are aligned for the most part. As such, the County's vacant land analysis includes development potential under current zoning and then the Future Land Use, while the City analysis includes development potential under existing Zoning.

Future non-residential square foot development is calculated on a 25% maximum land usage scenario. This Study reviewed eight recent non-residential developments in the general vicinity of the Study Area as a predictor of site development potential. Building footprints ranged from approximately 7% to 35%, with most being in the 20% to 25% usage range. The smallest square footage was at the Wawa at Kings and Orange and the largest was in the BroadRange Logistics.

## Future Land Use and Zoning Consistency

While stakeholder engagement identified a desire for the Kings Highway Study Area to be developed with Class A Commerce Centers, the existing Future Land Uses and Zoning designations are in conflict with that goal. The existing development pattern at the major intersections of SR 70 and Orange Avenue is highway-oriented commercial of fast food, gas stations and motels. The other major uses are truck-oriented service plazas and newly constructed large warehouse, distribution and logistics facilities.

Between the two major intersections, the land is mostly undeveloped. St Lucie County and the St Lucie School District

## St Lucie County

As a result of the County's existing future land use and zoning of the undeveloped parcels, each new industrial or commercial proposal within the County will likely require future land use amendment and rezoning petition, which adds uncertainty, time and cost to each economic development project. The county had addressed the demand for large scale development at the Orange/Kings intersection and along Orange Avenue with MXD-Mixed Use, CG-Commercial General, IL-Industrial Light, or Planned Nonresidential Development (PNRD) zonings.

The recently developed, large-scale warehouse facilities near the Kings and Orange intersection have an industrial light zoning. For the remaining large undeveloped parcels, the legacy underlying low density/agricultural-oriented future land use and zoning has remained in place and/or has been overlaid with Special District Future Land Use in the case of the Treasure Coast Research Park. The related Treasure Coast Research Park Overlay was intended to accommodate the basic research-oriented development that was desired at the time, and not more general light industrial, commercial or logistics-type development into which the corridor has begun to develop. The county has taken steps in recent years to sell some of that land purchased to support the Research Park, and development of that land requires text amendments, future land use amendments, and rezonings. These time consuming and expensive processes work against the ability of the business community to be responsive to the economy and market.

Other undeveloped parcels in the primary corridor have a residential and commercial land use - the desired development on Kings isn't supported by these designations and will require future land use amendments and rezonings.

are in the process of divesting about 159 acres of property that was part of the Treasure Coast Educational and Research Park back to private ownership. Within the Expanded Study Area, jurisdiction is about equally split between City of Fort Pierce and unincorporated St Lucie County.

Much of the land within the City generally has zoning and land use appropriate for the current and future uses. Conversely, the lands outside of the Kings Highway and Orange Avenue intersection in the unincorporated County has agriculture, low density residential or special district land use and zoning.

The county's desired path for non-residential development is to support a change of future land use to Mixed Use (MXD). The MXD Future Land Use requires a planned development zoning for most rezonings. The county prefers this path because it allows flexibility in application of development standards - but also tends to add time and cost to a development because the process encourages staff and the policy makers to negotiate site development items that the developer wouldn't necessarily do under a straight zoning development. This path has been adopted in order to require a higher quality development than what is required in Industrial zoning, which has no architectural requirements and can lead to unsightly developments over time with metal buildings and burgeoning outdoor storage. The County uses the tools it has to avoid this potential outcome: MXD Future Land Use and Planned Development zoning. This approach to development entitlements is not only more time intensive and cost intensive, it could create inconsistent design outcomes for the Corridor, as each Planned Development's site and architectural design is negotiated for each application.

As an example, for the requested development flexibility in a PNRD, the County may request (require) other concessions for things such additional traffic improvements, open space set-asides or conservation areas, enhanced landscaping or other site improvements not required for a straight site plan approval.

This Study recommends the development of a King's Highway Jobs Corridor Overlay which could be adopted by both the County and City to provide for more straightforward entitlement processes in return for higher quality development standards.

## City of Fort Pierce

The City's Future Land Use designation in the Core Study Area is nearly all General Commercial with one parcel having an RL designation. Many of the parcels are already developed with an existing commercial use.

The larger undeveloped parcels have a CP-1 Commercial Parkway zoning designation "which is established for the purpose of providing space for large lot development along principal vehicular approaches into the city. This is a mixed-use district which should provide for certain types of office, commercial, and industrial operations which are typically characterized by a business park setting.

This district may function as a transition zone between commercial/light industrial activities and uses which may be sensitive to nuisance such as residential land uses."

The CP-1 zoning allows for a wide range of permitted and conditional uses with offices, clinics, schools, limited vehicle repair, light industrial, warehouse and freight and wholesale uses as permitted - while other land uses such as vehicle sales, animal care, retail sales, grocery, and heavy equipment sales are conditional uses.

All major site plans for development require going through the process as outlined in Section 125-313 of the City Land Development Code, Major and Minor Site Plans. All major site plans must go through Technical Review Committee and the Design Review Board,

and proceed to public hearings before the Planning Board and the City Commission. Conditional Uses must also comply with Sections 125-235 through 247. The process for achieving approval for a conditional use is similar to the site plan process, but entails a higher level of scrutiny and focuses on mitigating potential negative impacts on existing, neighboring development.

The City of Fort Pierce also appears to prefer applications be made in the form of Planned Developments. Like St. Lucie County, the City's Light Industrial zoning district does not apply Design Review requirements, and therefore discourages that type of "straight zoning" to this Corridor in order to reduce risk of unsightly industrial development. The City has stated a desire to improve the type and quality of development and uses the planned development process to leverage a negotiated site design. The approval process is similar to that of a major site plan, and the City will process a preliminary and final planned development together. However, a planned development requires a planned development agreement which adds review time and negotiations with the City Attorney's office.

In order to attain a higher quality development outcome while making the process more streamlined and predictable, this Study recommends the development of a King's Highway Jobs Corridor Overlay which could be adopted by both the County and City to provide for more straightforward entitlement processes in return for higher quality development standards.

The intent of such an overlay is to provide regulatory

predictability in the process while outlining clear expectations of developers. An overlay will allow developers to forecast costs and schedules, which is difficult under the current County and City preferences of Planned Development. This type of predictability makes development more attractive to job creators who put a high value on development time savings and regulatory predictability.

### Design Requirements for Industrial Zoning

In both the City of Fort Pierce and in unincorporated St. Lucie County, neither jurisdiction applies design requirements to Industrial zoning. As a result, a rezoning to an Industrial zoning category means the site can be developed with metal buildings and visible outdoor storage. One of the primary areas of feedback we have received from stakeholders, including landowners and elected officials, is that it is vital for the economic vitality of this area as a Jobs Corridor for the quality of development to be of a Class A Commerce Park quality.

St. Lucie County generally addresses this issue by recommending Planned Developments within the Study Area, as discussed in the section above. Recommending Planned Development allows the jurisdiction to require a higher quality development through the negotiated Planned Development process. While this advances the desired policy of high-quality design, it also adds uncertainty, longer development review time periods and higher costs to the entitlement process and may dampen market interest in developing the corridor for job creators. What if there were a process by which the County could support the policy direction of Class A Commerce Park design with the certainty and predictability of by-right zoning?

DPG recommends the development of an Overlay District that could be adopted for the Study Area that blends the goals of high-quality site design with predictability. If possible, this Overlay could be:

- Adopted by both the City of Fort Pierce and St. Lucie County,
- Applicable to the Core Study Area,
- Adopted as a pilot program that will sunset within 3-years unless extended by each jurisdiction,
- Applicable on a parcel-by-parcel basis as an option, not a requirement.

# Summary: Outcomes and Recommendations

This report assembles an array of data and analyses on the Kings Highway Jobs Corridor for the purpose of planning the future of one of the most promising new business growth areas in St. Lucie County. To restate the options for moving forward with the next phase of this planning exercise, our key recommendations are:

- 1. Focus on Jobs, Not Just Buildings:** Target businesses that create a mix of high-paying and entry-level jobs with clear advancement opportunities.
- 2. Address Critical Power Needs:** Coordinate with FPL and FPUA to secure adequate electric capacity.
- 3. Create a Unified Overlay District:** Adopt a joint overlay zone between the City and County that:
  - a. Allows developers to opt in for streamlined approvals.
  - b. Establishes shared design standards and a clear menu of permitted uses.
  - c. Offers faster, staff-level approvals for large projects that meet quality benchmarks.
  - d. Implements an initial 3-Year Pilot Program to measure its efficacy before a permanent roll-out.
- 4. Conduct Economic & Fiscal Analysis:** Use independent experts to quantify the corridor's potential economic impact and benefits to local tax revenues.
- 5. Create a City of Fort Pierce Economic Development Fund:** Set aside recurring funding to provide Economic Development Match Grants for impactful attraction/expansion/retention projects to leverage outside funding.

1. Development of a Kings Highway Jobs Corridor Overlay District, including
  - a. Incentivized uses, permitted by right; and
  - b. Design and Landscape Standards; and
  - c. The ability of landowners to utilize the Overlay on a voluntary basis; and
  - d. Approval process that may include staff approval when utilizing Overlay standards, with monthly notice to the City Commission
  - e. Sunset date for the Code unless re-certified by the City Commission
2. Conduct an economic and fiscal analysis to quantify the impact of the development of this Jobs Corridor
3. Continue working with FPL and FPUA to ensure adequate infrastructure is available concurrent with market demand

# Exhibits

## Exhibit 1:

Kings Hwy Jobs Corridor GIS Map Links

**Zoning Map:** Kings Hwy Jobs Corridor Plan

**Future Land Use Map:** Kings Hwy Jobs Corridor Study

**Land Use Map:** Kings Hwy Jobs Corridor Study

**FPUA Utilities Map**

**Future Development Map:** Kings Hwy Jobs Corridor Plan

**Built Out vs Vacant Map:** Kings Hwy Jobs Corridor Plan

**Kings Hwy - Demographics**

# Exhibits

## Exhibit 2:

Stakeholder Survey and Individual Feedback

### Survey Form:

1. Do you live in St Lucie County? Yes / No
2. What is your primary interest in the Kings Highway Corridor Study Area?  
(Property Owner / Business Owner / Developer / Realtor / Other)
3. Do you own or lease property in the Kings Highway Corridor Study Area? (Owner / Lessor)
4. Do you own developed or undeveloped land? (Developed / Undeveloped)
5. If you own land, how many Acres? \_\_\_\_\_ Acres
6. How long have you owned the land? \_\_\_\_\_ Years
7. Do you own building(s) that you lease or occupy? Yes / No
8. If you own buildings, how many square feet in each building? Bldg 1: \_\_\_\_\_ Bldg 2: \_\_\_\_\_ Bldg 3: \_\_\_\_\_
9. If you own developed property, when was your property developed, and did you develop it? (Developed / Undeveloped)
10. What type of tenants do you have in your building(s)? \_\_\_\_\_
11. What is the average per square foot rent you charge? \_\_\_\_\_
12. Do you know the zoning and land use designation on your property(s)?  
Fort Pierce LU: \_\_\_\_\_ Zoning: \_\_\_\_\_ | St Lucie County LU: \_\_\_\_\_ Zoning: \_\_\_\_\_
13. What is/are the biggest challenges facing the corridor? \_\_\_\_\_
14. If your property is undeveloped, what is/are the most significant challenge to proceeding with development? \_\_\_\_\_
15. Have you developed other properties in St Lucie County, Fort Pierce or Port St Lucie?
16. In your opinion, what improvements can be made to the development process in the City of Fort Pierce?
17. Why do you think the corridor has remained underdeveloped for so long given its access to the State's Strategic Intermodal System - I-95, Turnpike, Airport, etc.?
18. What land uses would you like to see locate within the corridor Study Area?
19. What would you like for the future appearance of the corridor to be?
20. Are you a member of the Economic Development Council of St Lucie County? Yes / No

## Stakeholder Feedback

### Stakeholder Questions

What is/are the biggest challenges facing the corridor?

- Electric Capacity, housing, Transit, Lengthy approvals
- Getting approvals quickly would be very beneficial
- Cohesive master plan and coordination with SLC and CofFp
- Power
- Access to east/west arterial roadways
- Power and utilities - Transportation for employees
- Attracting more industrial user to the corridor
- FPL Lacks capacity to serve the corridor. A 1-megawatt substation is needed.
- Disjointed ownerships and interests - infrastructure
- Lack of speculative development of buildings under 200,000 square feet with available spaces under 30,000 square feet.
- If your property is outside the USB in SLC, we face limited access to public utilities and slower emergency services. Land use and zoning restrictions could limit development options and increase permitting challenges. We also risk the need to cover infrastructure costs, like road maintenance and utility connections, out of pocket
- Traffic and housing

If your property is undeveloped, what is/are the most significant challenge(s) to proceeding with development?

- Development Approval time
- Speed of Approval Process
- Lack of utilities and time it takes to get ready for development
- This is not specific to City or FPUA but a general statement to always move the needle forward on business-friendly policies. Exhausting processes for review and permitting and inadequate infrastructure are the most significant challenges in development. Power is a major challenge currently on the corridor
- Getting power to the site and working with the County to get a PNRD
- Lack of electric power
- Financing and constructions costs
- The most significant challenge to developing underdeveloped property outside the USB is the lack of access to public utilities. Installing private systems (like well and septic) can be costly and may face regulatory hurdles. Additionally, zoning and land use restrictions could limit the type and scale of development allowed
- We have 1.4 acres undeveloped - the challenge is securing a retail build to suit.

In your opinion, what improvements can be made to the development process in the City of Fort Pierce?

- Create overlay
- Transportation for future residents
- Better communication between city and county
- More capacity for water, sewer, fiber, cable and wider roadways
- To make sure the process is effective and efficient for all parties involved. Delays or roadblocks are reviewed and addressed so that developers, business owners, everyone involved has a clear understanding of the process and not that it's this way because it always has been. How do we gain accountability in the process? Like any service organization (which the cities and county are service organizations) have realistic deadlines. Collaboration between the city and county with overlay zones would be impactful to helping with the right level of development.
- It will be key for City Commissioners to be aligned with the new City Manager

- Better coordination between the Planning Dept, Engineering and the legal department. Lack of coordination leads to missteps and delays.
- More expertise - can't all be done "in-house"
- Have a reliable calendar, once a submittal is determined complete (the "in" date), then the final approval date (the "out" date) should be certain.
- Strategic development to be permitted along the I-95 and Turnpike corridor to maximize the benefits of its prime logistical location
- Speed in permitting

Why do you think the Corridor has remained undeveloped for so long?

- Lack of demand
- Timing/TCERDA lease
- Time it takes to get approvals
- No demand
- The focus has been on development in PSL
- Time, cost and process for land use and rezoning: Infrastructure expansion costs and lack of infrastructure; Demand and need for the right size product in the marketplace
- St Lucie County was overlooked by significant developers and or owner users outside of some industrial users or farm related activities because it has historically been seen as a bedroom community for more metro areas to the north and south. The community lacked infrastructure, access to workforce (skilled labor), and synergies with other like kind companies.
- Tax millage rate is higher in Fort Pierce; transportation; Employment base
- In the past, developers walked away from large down payments because it took years to get site plan approval. No cooperation from the County.
- Issues with Kings Highway expansion and the costs and uncertainty that it created for developers.
- Disjointed messaging - no "catalyst" project
- There wasn't much activity
- It had to wait its turn. It was out positioned by PSL Tradition Jobs Corridor, so that developed first
- Viewed as a truck stop and not a business corridor. Demand is growing though.

What land use uses would you like to see locate within the corridor Study Area?

- Industrial
- Allow Residential
- Uniform Class A - similar to Tradition - Eliminate the TVC
- Residential
- Primarily a mixed use designation that combines industrial, office, retail, hotels, residential, etc
- The north county corridor Study Area, sited within a mile of I-95 and Florida's Turnpike is one of the fastest growing and regional areas. The road network, interstate access and location lends itself to light industrial activities that can include both office and research components. Also, ancillary commercial nodes along the corridor and attainable housing options off the main corridor are important to serve the corridor intended as a jobs corridor, restrict heavy industrial uses within the corridor to ensure compatibility and quality of place.
- Believe the land use aligns with heavy industrial, manufacturing (including advanced manufacturing), storage type facilities (cold storage), and or other logistical type companies needing to move goods up and down the main thoroughfare of I-95 and the turnpike or even the port in Fort Pierce.
- Industrial workforce housing developed in the area off either side of Kings Highway
- Manufacturing and targeted industries
- Flex/Tech Office/industrial - retail, hospitality

- Industrial, warehouse, restaurants, retail, mixed use with residential
- Primarily industrial distribution and manufacturing uses
- Industrial due to the area's logistical advantages because of the close proximity to 2 major highways, commercial and residential to support employees for any business that would exist along the corridor.
- More retail and housing

What would you like for the future appearance of the corridor to be?

- Ashley Capital type
- Uniform Class A - Similar to Tradition Jobs Corridor
- Similar to PSL
- A cohesive land use plan that can create value on a mixed-use project like those listed in §18
- There should be minimum design standards along the main corridor to ensure a quality business scape. Recommend exploring the addition of credit for specific non-native plants that can add beautification and at the same time be environmentally conscious in water conservation. Recommend a developer roundtable to identify current code items that are impacts to structures, impervious area etc. from experience and utilize that feedback as a platform for potential enhancements to design standards in the code.
- The appearance needs to be one of a professional corridor and not just big boxes with just an industrial feel.
- A booming Class A industrial commerce park with other amenities including gas stations, truck stops, restaurants, hotels, etc.
- Industrial/warehouse, but attractive buildings
- High tech
- A mixed use that offers essential housing, live/work opportunities, and a corridor that promotes day/night activity
- Architectural styles or building siting are not critical factors
- The I-95/Turnpike corridors offer a strategic location and significant advantage for businesses involved in delivery of goods. The location reduces transit costs and improves supply chain efficiency. Attractive for distribution, manufacturing and commercial. Future development should focus on attracting these uses, enhancing infrastructure to support high-volume freight and create a business-friendly environment that encourages growth and innovation - while also providing housing options.
- Kings Highway 4 laned into Vero. Standardized and pre-approved development rules, signs

## Additional Comments

- Transit, more food choices and more predictable development process
- Having a master plan to fall back on for the Tradition project helped make the Tradition Project successful, because there was a predictable timeline that purchasers and developers alike could count on
- Thank you!
- As a long-time resident of The Treasure Coast, and Regional Market President of Seacoast Bank (with this geography directly in my leadership) as well as the Incoming Chair for the EDC of St Lucie County this corridor is vitally important to the overall character and prudent/strategic economic growth of the region.
- Thank you for all that you are doing
- I've been working with the TPO and many bus lines can be expanded in the area.
- We own approximately 890 acres west of the Turnpike, about half of which is inside the USB. It's a prime location to accommodate a mix of residential, commercial, and industrial projects. The property is well-positioned to support a range of development like housing, retail, and industrial facilities. This type of development can provide a significant boost to continue diversification of the local economy.
- Pre-approved development rules will move the development process faster. See Arvida Park of Commerce in Boca Raton or the other master planned parks. This will minimize government involvement as many developments will be predetermined.



**For more information:**

**Economic Development Council of  
St. Lucie County, Inc.**

1790 SW Gatlin Blvd., Suite 202  
Port St. Lucie, FL 34953  
(located on the second floor of Seacoast Bank)



**Mailing address:**

PO Box 881358  
Port St. Lucie, FL 34988



772.324.2014

**City Commission Day Meeting 9:00 AM**

**8. B.**

**Meeting Date:** 02/09/2026

**Re:** Main Street Fort Pierce, Inc. Quarterly Program Update

**Submitted For:** Audria Moore, Special Projects Coordinator, City Manager

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**SUBJECT:**

Main Street Fort Pierce, Inc. First Quarter Program Update covering FY2026 (October 1, 2025 to December 30, 2025).

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**Attachments**

FY2026 First Quarter Presentation

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# **Quarterly Presentation**

**February 9, 2026**

# Introduction - MSFP Overview

## Main Street Fort Pierce Program

A community-driven initiative focused on revitalizing the Downtown Fort Pierce.

## Main Street Four Point Approach

- **Economic Vitality:** Strengthening the district's economic base
- **Design:** Enhancing physical appearance and historic preservation
- **Promotion:** Marketing the district's unique characteristics
- **Organization:** Building partnerships and fostering collaboration

# Economic Vitality

## **Goals:**

- Strengthen the Downtown District's economic base by supporting existing businesses, attracting new businesses, and ensuring a diverse and thriving economic mix; and
- Achieve a 70% occupancy rate for commercial spaces

# **Economic Vitality - Business Development**

## **Key Deliverables**

### **New Business Attraction**

Contact at least one new business and report progress quarterly

### **Job Creation & Retention**

Track and report on jobs created and/or retained within the Downtown District

### **Business Directory**

Compile and publish a comprehensive business directory for the Downtown District

### **District Guide**

Maintain an online map of downtown businesses, government buildings, landmarks, activities and free parking

### **Shopping & Dining Guide**

Distribute Downtown shopping and dining guides

# Economic Vitality - Business Development

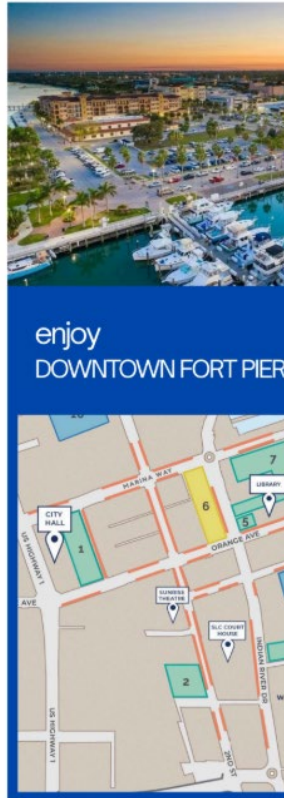


Key Deliverables	Status
New Business Attraction	MSFP continues to run a regular article in The Main Street Focus to highlight available commercial property in the Downtown District. Made contact with 4 new businesses during the reporting period.
Job Creation & Retention	Per accessible information, 9 full-time and 4 part-time new jobs were gained during the Q1 reporting period.
Business Directory	MSFP maintains a comprehensive business directory that is provided to Florida Main Street at regular intervals. The information is also utilized to maintain the Downtown District Map created and published by MSFP, which is directly linked on the website homepage.
District Guide	The online map is updated as necessary, with a focus on keeping all data current. A QR code for easy linking has been distributed. (Please see direct link to map below or visit <a href="https://mainstreetfortpierce.org">https://mainstreetfortpierce.org</a> and select Downtown Map in the top navigation.) <a href="https://www.google.com/maps/d/u/0/viewer?mid=1nI4sLl2JNqw38pLVCXIP-xV3ePXcaAd7&amp;ll=27.448649631631188%2C-80.32354862850366&amp;z=15">https://www.google.com/maps/d/u/0/viewer?mid=1nI4sLl2JNqw38pLVCXIP-xV3ePXcaAd7&amp;ll=27.448649631631188%2C-80.32354862850366&amp;z=15</a>
Shopping & Dining Guide	Printed shopping/dining guides are provided to Downtown Businesses upon request. During December, a season-specific retail shopping guide was produced in partnership with the DBA.

# Economic Vitality - Business Development



SCAN ME



## Orange Ave

- **VARSITY SPORT SHOP**  
UNIQUE FT. PIERCE GIFTS AND APPAREL (M-F 10-5P)
- **I AM ACTIVEWEAR**  
ACTIVE APPAREL (T-SA 10-5P)
- **PIERCE PUBLIC MARKET**  
SHOPPING & DINING (SU-W TH 9P-TH F 5A-6-8P)
- **LISA JILL ALLISON ART GALLERY**  
ART GALLERY & GIFTS (T-SA 10-4P)
- **INNER VOICES OUTER VISION**  
EXPRESSIVE ART & CLASSES (T-SA 10-5P)
- **ST. LUCIE CULTURAL ALLIANCE**  
SUPPORTING ALL THINGS ARTS & CULTURE (T-SA 11-5P)

## 2nd Street

- **ROSSLOW'S**  
WOMEN'S APPAREL & ACCESSORIES (M-F 10-5P SA 10-4P)
- **NOTIONS & POTIONS**  
LOCAL ARTISAN BOUTIQUE (M-SA 10-5P FR 10-5P)
- **MADISON HOME DECOR & BOUTIQUE**  
HOME DECOR & GIFTS (SU 11-4P M 10-4P / T-SA 10-5P)
- **2ND STREET ART**  
ART GALLERY FEATURING LOCAL ARTISTS (T-SA 11-6P)
- **CHANEY'S HOUSE OF FLOWERS & SAUBERFICATION**  
FLORIST & GIFTS (M-F 9-4P SA 10-5P)
- **HIPPIE HUT**  
RETRO APPAREL & ACCESSORIES (M TH 10-6P F-SA 10-6P)
- **DOWNTOWN SPORTS NUTRITION**  
QUALITY NUTRITIONAL PRODUCTS (M-F 10-5P SA 9-7P)

## Marina Way

- **SWEET'S JEWELERS**  
JEWELER & REPAIRS (M-F 9:30-4:30 / SA 9:30-2P)
- **FT. PIERCE CITY MARINA**  
GIFT SHOP (M-W 9-5P TH-SA 9-5P SU 9-4P)

## Indian River Drive

- **MANATEE CENTER**  
GIFT SHOP (T-SA 10-4P)
- **AE BACKUS MUSEUM & GALLERY**  
GIFT SHOP (W-SA 10-4P SU 12-4P)



## Shopping and Entertainment Guide



Historic Downtown Fort Pierce



Farmer's Market Saturday Mornings 8-1



## Celebrate Downtown Holiday Traditions During the *Hot Cocoa Crawl!*



The merchants of downtown Fort Pierce invite you to participate in this fun, family event. The festivities begin at **Notions & Potions** to pick up your bag. Travel downtown to participating businesses and go to all the stops and complete your cup of hot cocoa (while supplies last). Once completed go

back to **Notions & Potions** for a raffle ticket to enter to win our basket of cheer valued over \$300. Drawing will be held at 8:15 p.m. on Facebook live. You do not have to be present to win! Good luck and let's have some *holiday fun!* Must be 21 or older to enter for the basket of cheer! 🏠

# **Economic Vitality - Business Development**

## **Key Deliverables**

### **Technical Assistance**

Provide technical assistance to at least one property owner, developer, or business on renovation/repurpose of commercial space

### **Property Listing**

Create and maintain a listing of vacant and occupied commercial properties with detailed building characteristics

### **Prospect Database**

Create and maintain a database of individuals interested in properties to facilitate efficient connections with available properties

# Economic Vitality - Property Development



Key Deliverables	Status
Technical Assistance	Worked with local retail business on partial repurpose of existing space/layout.
Property Listing	Internal list currently maintained. MSFP also includes a three-quarter full-color page in The Main Street Focus with available Downtown Commercial locations and contact info for property managers, updated based on available information.
Prospect Database	MSFP has created a Business Interest Form to collect information on individuals interested in vacant properties. Assisted a developer in identifying available space.

# Economic Vitality - Property Development



• DOWNTOWN MAP  
FORT PIERCE •

## SCAN HERE TO NAVIGATE



### HISTORIC DOWNTOWN FORT PIERCE

“...the heart of the most exciting town on the Treasure Coast.”



PHOTOS BY MARK KRANCER

If you are looking to open or expand your business,  
**Downtown Fort Pierce is the place to be!**

Fresh and exciting projects continue to make the Downtown area even more inviting and attractive to visitors. See listings for available **office, retail, and restaurant** space below.

116 North 2nd Street		Ralph Fahey		772-577-4145
124 2nd St., Suite A, 201 S 2nd St., 101 N US Hwy 1, 415 Avenue A		Brian Stone		772-370-4777
111 Orange Avenue		Ryan Andrew		772-932-1444
208 Avenue A		K & K II		772-971-1934
131 N. 2nd St.		Christine Coke		772-252-4501
210 N. 2nd St.		Ledarius Mock		786-529-8881
100 S 2nd St., #101, 200 N Hwy 1, 300 S 6th St.		Angel Barreca/Pierce Harbor Realty		772-801-0750
108 N Depot Dr.		Eric Reikenis/SLC Commercial		561-339-1344

# Design

## **Goals:**

- Assist in improving the physical appearance of the Downtown District by preserving historic architecture, enhancing public spaces, and partnering with the City to ensure a visually appealing environment
- Develop a plan to effectively communicate and promote Fort Pierce Redevelopment Agency programs and initiatives, including grants, incentives (such as the impact fee moratorium), community meetings, surveys, technical assistance for grant applications, and participation in the Downtown Master Plan and potential design standards
- Encourage compliance with historic preservation guidelines
- Encourage adherence to Architectural Design Standards

# Design - Physical Improvements & Historic Preservation

## Key Deliverables

### **Façade Grant Program**

Promote the Fort Pierce Redevelopment Agency Commercial Façade Grant Program and assist businesses with applications

### **Impact Fee Moratorium**

Provide and distribute information on the City's Impact Fee Moratorium extension to builders, developers, and investors

### **Historic Preservation**

Facilitate the continued preservation and maintenance of the Historic Platts/Backus House

### **Master Plan Input**

Coordinate with Fort Pierce Redevelopment Agency staff to educate the Downtown businesses about the Downtown Master Plan

# Design - Physical Improvements & Historic Preservation



Key Deliverables	Status
Façade Grant Program	Details on the FPRA Façade grant program and Paint Program were provided to multiple Downtown Businesses, announced at DBA meetings, and featured in The Main Street Focus Magazine.
Impact Fee Moratorium	MSFP has published articles on the Impact Fee Moratorium extension (most recently December 2025) as well as providing information to developers.
Historic Preservation	MSFP facilitates the continued preservation and maintenance of the Historic Platts/Backus House: Pest Control, Termite Mitigation, A/C repair and maintenance, Alarm service, Lawn Maintenance, and Fire Inspection/Suppression service and repair.
Master Plan Input	<p>MSFP regularly publishes content from FPRA programs in The Main Street Focus, provides an open platform at Coffee with the Mayor, and facilitates speaking opportunities by coordinating with the DBA, in addition to one-on-one outreach.</p> <p>Most recently, MSFP hosted the survey team for feedback on Festival Street at August 2025 Friday Fest, as well as including an article in the September Focus issue on FPRA project outcomes. Shared surveys requesting public input on potential projects.</p>

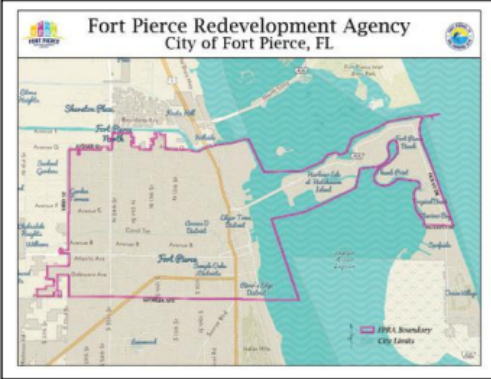
# Design - Physical Improvements & Historic Preservation



## City of Fort Pierce Extends Impact Fee Waiver for New Construction in Redevelopment Area

Thinking about building a new home or business in the heart of Fort Pierce? Now is the perfect time. The City has extended its impact fee waiver for new residential and commercial construction within the *Urban Infill and Redevelopment Area* through November 2026.

The *City of Fort Pierce* is proud to announce the extension of its impact fee moratorium, reaffirming a strong commitment to encouraging new residential and commercial construction within the *Urban Infill and Redevelopment Area*. First adopted in 2020, this initiative has helped reduce



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bringing new homes, businesses, core neighborhoods.

This extension reflects the City’s or revitalizing neighborhoods and suppo

# Promotion

## **Goals:**

- Implement a marketing and community engagement plan that promotes the Downtown District's unique characteristics and rich history to shoppers, investors, and visitors through events, advertising, and branding to enhance its image and attract businesses.
- Implement ongoing creative programming that engages the Downtown District businesses, residents, and visitors.

# Promotion - Marketing and Events

## Key Events

The Ghosts of Fort Pierce Past Historic Walking Tours

Friday Fest

Coffee with the Mayor

Shop Small Saturday

## Marketing Goals

Plan, coordinate, promote, and host no fewer than 20 promotional and/or educational events annually with an average attendance of 100 participants each.

Reach 8,000 social media impressions via various platforms and MSFP-powered website

# Promotion – Events & Marketing



Key Deliverables	Status
The Ghosts of Fort Pierce Past Historic Walking Tours	Ghosts of Fort Pierce Past Historic Walking Tours on 10/22/2025, 10/23/2025, and 10/25/2025 (5 tours over 3 days)
Friday Fest	Friday Fest was held on 11/7/2025 and 12/5/2025. (October Friday Fest was rained out.)
Coffee with the Mayor	Coffee with the Mayor was held on 10/17/2025, 11/21/2025, and 12/19/2025.
Shop Small Saturday	Shop Small Saturday on 11/29/2025.
Plan, coordinate, promote, and host no fewer than 20 promotional and/or educational events	<p>Art Shows featuring local artists were held on 11/13-11/14/2025 and 11/20-11/21/2025. MSFP launched a pop-up Christmas Market on 11/20/2025 and continued each Thursday (12/4, 12/11 &amp; 12/18) leading up to Christmas.</p> <p>While outside of this agreement requirements, MSFP also hosted Sights &amp; Sounds Festival and Parade on 12/7/2025 and New Year’s Eve Fireworks on 12/31/2025.</p>
Reach 8,000 social media impressions via various platforms and MSFP-powered website	Per reporting dashboards, social media views during this period were 185,781. Social media reach/viewers were 47,467.

## Promotion – Events & Marketing



MAIN STREET  
FORT PIERCE

# CHRISTMAS MARKET

HANDCRAFTED PRODUCTS  
*live music from*  
FORT PIERCE JAZZ & BLUES SOCIETY

**Thursdays 5 p.m. to 7 p.m.**  
**Nov 20<sup>th</sup> - Dec 18<sup>th</sup>**  
(excludes Thanksgiving)

Platts Backus House | 122 A.E. Backus Ave.

The poster features a festive design with a string of colorful lights at the top, the Main Street Fort Pierce logo, and a row of colorful houses at the bottom.

## 'Tis the Season to Shop Local

DOWNTOWN  
FORT PIERCE

# SHOP SMALL

MAIN STREET  
FORT PIERCE

DOWNTOWN  
FORT PIERCE

# Shop Small Saturday

PASSPORT

The poster features a central circular graphic with the text "SHOP SMALL" and three stars. It is flanked by two Christmas trees and includes the Main Street Fort Pierce logo and "DOWNTOWN FORT PIERCE" text.

# Promotion - Branding & Positive Image

## Key Deliverables

### Brand Recognition Surveys

Conduct quarterly surveys with minimum 25 respondents (100 annually)

### Main Street Focus Magazine

Publish monthly beginning October 1

### Website & Social Media

Complete website updates and increase traffic by 10% annually

### Community Testimonials

Collect testimonials from 12+ visitors and 6+ residents

# Promotion - Branding & Positive Image



Key Deliverables	Status
Brand Recognition Surveys	MSFP plans to resume surveys after a sufficient period to test the feedback from previous surveys and will present results in the following reports and presentations.
Main Street Focus Magazine	<p>9,600 issues were printed and distributed in the Downtown District and surrounding areas or by mail during the reporting period. October cover highlighted the Ghost Walk, November 2025 featured the Sights &amp; Sounds Parade and December 2025 displayed the Dancing Lights in Marina Square.</p> <p>Articles containing City announcements include Sights &amp; Sounds, Veterans Day Remembrance, Impact Fee Waiver extension, and Groundbreaking Ceremony for Indian River Drive Corridor Improvements Project.</p>
Website & Social Media	Currently, the MSFP website includes a calendar of events through June of 2026, as well as links to partners and the Focus archive. For Q1, 11,955 unique visitors came to the MSFP website.
Community Testimonials	MSFP continues to collect testimonials and will publish results in the following reports and presentations.

# Promotion - Branding & Positive Image



## City of Fort Pierce Hosted Groundbreaking Ceremony for Indian River Drive Corridor Improvements Project

The City of Fort Pierce hosted a Groundbreaking Ceremony for the *Indian River Drive Corridor Improvements Project* on Thursday, November 6, at Veterans Memorial Park, located at 600 N. Indian River Drive in Downtown Fort Pierce. This transformative \$10.25 million project will reconstruct a key corridor in the heart of Downtown Fort Pierce, improving safety, mobility, and the overall experience for residents, businesses, and visitors alike.

The project includes: Full roadway reconstruction along Indian River Drive between Seaway Drive and Marina Way; additional on-street parking to support local businesses and events; bridge reconstruction to enhance safety and structural integrity; and pedestrian and streetscape improvements to create a more walkable, accessible, and attractive waterfront environment.

Funded through a partnership of local and state sources, including the Half-Cent Infrastructure Surtax, Road Impact Fees, the *Fort Pierce Redevelopment Agency* (FPRA), and a Florida Job Growth Infrastructure Grant through FloridaCommerce, this project represents a shared investment in Fort Pierce's future.

Downtown Fort Pierce is one of the most visited destinations in St. Lucie County, attracting residents and visitors from across the region. Continued investment in infrastructure






**"FORT PIERCE THROUGH THE DECADES"**




THERE WILL BE MAGIC IN THE AIR AND MUSIC ALL AROUND ON SUNDAY, DECEMBER 7, 2025 AS MAIN STREET FORT PIERCE, CITY OF FORT PIERCE, AND THE SUNRISE KIWANIS KICK OFF THE 37TH ANNUAL SIGHTS & SOUNDS ON SECOND PARADE IN HISTORIC DOWNTOWN FORT PIERCE.

Santa arrives at the **Sights & Sounds Festival** at 1:30 p.m. There will be children's activities along with street vendors, entertainment, and the much-anticipated **Christmas Parade** at 4 p.m.

Immediately following the parade will be the lighting of the **Christmas Tree** in the roundabout at Marina Way & Indian River Drive. After the tree lighting, stay around for the **Holiday Lights Spectacular** in Marina Square on Melody Lane presented by the City of Fort Pierce. The light show consists of over 100,000 lights synchronized to holiday music and is a must-see!



SCAN FOR THE 2025 PARADE ROUTE

# Organization

## **Goals:**

- **Develop a strong foundation for a sustainable revitalization effort that aligns with the City's goals, including engaging stakeholders, forming partnerships, and fostering a collaborative environment**

# Organization – Partnerships, Volunteer Engagement & Resource Mgmt.

## Key Deliverables

### Collaboration

Complete two joint projects with partner organizations

### Volunteer Recruitment

Recruit/retain 25 volunteers annually

Attain 500 volunteer hours annually

Executive Director maintain active participation on 2 committees

### Resources

No more than 40% of funds received from the City under this Agreement on salaries  
explore sustainable funding sources beyond the program period and report on explored and received funding sources

Explore sustainable funding sources beyond the program period, excluding City of Fort Pierce funds, to support long-term organizational viability

## Organization – Partnerships, Volunteer Engagement & Resource Mgmt.

Key Deliverables	Status
Collaboration	Continued collaboration with the Downtown Business Alliance, Fort Pierce Yacht Club, and FPUA. Year-round partnership with Fort Pierce Sunrise Kiwanis and Fort Pierce Police Department to plan the Sights & Sounds Parade. MSFP partners with St. Lucie Historical Society to research Ghost Walk stories.
Volunteer Recruitment	<p>Main Street Fort Pierce maintains an annual roster of over 100 active volunteers. New volunteers are most often acquired by word of mouth (current volunteers recruit friends, family, colleagues, or acquaintances) although interest is also generated by event attendance and participation in partner organizations.</p> <p>During this period, volunteers included several descendants of local historic figures portraying their family members during the Ghost Walk. Documented volunteer hours for Q1 are 1,092 hours. Per the multiplier value used by Florida Main Street of \$31.61, the total hours value for this reporting period is \$34,518.12.</p>
Resources	MSFP does not rely on funds from the City for employee salaries. A percentage of funding has been included in financial reporting under salaries and wage expense as a partial representation of the staff time required to administer the projects undertaken in this agreement.
Sustainability Strategy	City funds make up only a portion of MSFP's operating budget, which is largely comprised of membership and fundraising activity.

**Organization – Partnerships, Volunteer Engagement & Resource Mgmt.**



# Budget

## **Goals:**

- The following information will be included in its quarterly financial reports and its quarterly presentations to the City Commission:
  - (a) Budget Summary
  - (b) Income Sources:
  - (c) Detailed Expenses:
  - (d) Budget Justification:
  - (e) Conclusion

# Budget



## Revenue:

Revenue Source	Q1 Amount	Q2 Amount	Q3 Amount	Q4 Amount	Year-to-Date Total
Municipal Revenue	\$12,500.00				\$12,500.00
Donations	\$2,250.00				\$2,250.00
Fundraising Events	\$21,158.87				\$21,158.87
Membership Fees	\$1,685.00				\$1,685.00
Program Service Revenue	\$1,000.00				\$1,000.00
Other Income	\$5,979.00				\$5,979.00
<b>Total Revenue</b>	<b>\$44,572.87</b>				<b>\$44,572.87</b>

# Budget



## Expense:

Revenue Source	Q1 Amount	Q2 Amount	Q3 Amount	Q4 Amount	Year-to-Date Total
Salaries and Wages	\$5,000.00				\$5,000.00
Rent/Utilities	\$8,515.65				\$8,515.65
Office Supplies	\$4,593.33				\$4,593.33
Program Expenses	\$3,000.00				\$3,000.00
Marketing/Outreach	\$342.91				\$342.91
Contracted Events	\$13,209.63				\$13,209.63
Travel & Training	\$0.00				\$0.00
Professional Services	\$3,387.50				\$3,387.50
Other Expenses	\$645.75				\$645.75
<b>Total Expenses</b>	<b>\$38,694.77</b>				<b>\$38,694.77</b>

# Budget



## Summary:

Expense Category	Q1 Amount	Q2 Amount	Q3 Amount	Q4 Amount	Year-to-Date Total
Total Revenue	\$44,572.87				\$44,572.87
Total Expenses	\$38,694.77				\$38,694.77
<b>Net Surplus/Deficit</b>	\$5,878.10				\$5,878.10

# Questions

**City Commission Day Meeting 9:00 AM**

**8. C.**

**Meeting Date:** 02/09/2026

**Re:** First Quarter Financial Report

**Submitted For:** Johnna Morris, Finance Director, Finance Department

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**SUBJECT:**

First Quarter Financial Report

**SUMMARY:**

The Finance Director prepares and presents to the City Commission and Citizens a quarterly report on the financial status of the different funds of the City. The financial report for the period ending December 31, 2025, encompasses General, Marina, Solid Waste, Golf Course, Sunrise Theatre, Building, Code Enforcement, Animal Shelter, and FPRA Funds.

**RECOMMENDATION:**

The Finance Department welcomes any suggestions and/or changes to the format or contents.

**ALTERNATIVES:**

The report can be enhanced or changed completely.

**RESPONSIBLE STAFF:**

Director of Finance

**COORDINATED WITH:**

Finance Department and City Manager.

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**Fiscal Impact**

**Budgeted Y/N:** Y

**Fiscal Year:** 2026

**OTHER INFORMATION:**

Report on FY 2026 budgeted Revenue and Expenditures

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**Attachments**

Report

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THE SUNRISE CITY

# FORT PIERCE *Florida*

FY 2025/26



FORT PIERCE  
FLORIDA

## FIRST QUARTER FINANCIAL REPORT

**CITY OF FORT PIERCE, FLORIDA  
FUND EVALUATION REPORT  
FOR THE QUARTER ENDING  
December 31, 2025**

Evaluation Criteria	General Fund	Marina Fund	Solid Waste	Storm Water	Golf Course	Sunrise Theatre	Animal Shelter	Building & Code
The revenue projections for the fund are on target.	YES	NO	YES	YES	YES	YES	NO	NO
The expense budget is on target.	YES	NO	NO	NO	YES	YES	YES	NO
Positive Net Operating Income	YES	YES	YES	YES	NO	NO	NO	YES
The fund cash balance is positive.	YES	YES	YES	YES	NO	NO	NO	YES
The fund current financial position is stable.	YES	YES	YES	YES	NO	NO	NO	YES

Evaluation Criteria	101 Police	101/3005 Police/FPRA	104 FPRA	103 CDBG	105 SHIP	106 HHR
The revenue projections for the fund are on target.	NO	YES	YES	NO	YES	NO
The expense budget is on target.	YES	YES	NO	NO	NO	NO
The fund cash balance is positive.	YES	YES	YES	YES	YES	YES
The fund current financial position is stable.	YES	YES	YES	YES	YES	YES

City of Fort Pierce  
Financial Position/Resources and Uses  
December 31, 2025  
1st Quarter Fiscal 2026

	001 General	401 Marina	402 Solid Waste	403 Storm Water	405 Golf Course	406 Sunrise Theatre	407 Animal Shelter	420 Building Code
Avail. Resources Sept. 30, 2025	17,272,890	4,452,183	543,810	3,804,955	(711,911)	998,259	(1,390,985)	13,492,476
Less:								
10% Budget Reserve	(6,778,721)							
2026 Budget Appropriation	0	(1,826,927)	(754,888)	0	0	(917,313)	0	(430,291)
<b>10/01/2025 Unrestricted Resources</b>	<b>10,494,169</b>	<b>2,625,256</b>	<b>(211,078)</b>	<b>3,804,955</b>	<b>(711,911)</b>	<b>80,946</b>	<b>(1,390,985)</b>	<b>13,062,185</b>
1st Quarter Revenues	34,798,407	1,370,396	2,889,306	2,642,190	390,737	992,058	17,630	932,136
2026 Budget Appropriation	0	0	0	0	0	0	0	0
2027 Budget Appropriation	(600,000)	0	0	0	0	0	0	0
<b>10/01/25 thru 12/31/25 Resources</b>	<b>34,198,407</b>	<b>1,370,396</b>	<b>2,889,306</b>	<b>2,642,190</b>	<b>390,737</b>	<b>992,058</b>	<b>17,630</b>	<b>932,136</b>
1st Quarter Expenses	23,252,086	1,318,346	1,702,062	1,136,159	535,566	1,492,138	210,463	662,890
Less Accum. Depreciation	0	(283,780)	(120,477)	(390,969)	(62,666)	(147,841)	(573)	(19,146)
<b>Total Uses</b>	<b>23,252,086</b>	<b>1,034,566</b>	<b>1,581,585</b>	<b>745,190</b>	<b>472,900</b>	<b>1,344,297</b>	<b>209,890</b>	<b>643,744</b>
<b>FY 2026 Net Resources</b>	<b>10,946,321</b>	<b>335,830</b>	<b>1,307,722</b>	<b>1,897,000</b>	<b>(82,163)</b>	<b>(352,239)</b>	<b>(192,260)</b>	<b>288,392</b>
<b>Total Resources Available</b>	<b>21,440,490</b>	<b>2,961,086</b>	<b>1,096,644</b>	<b>5,701,955</b>	<b>(794,074)</b>	<b>(271,293)</b>	<b>(1,583,246)</b>	<b>13,350,578</b>



FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

GENERAL FUND - REVENUE DETAIL

	2025/26 Proposed	FYTD Actual	YR Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Unrealized
<b>Taxes</b>						
311 010 Current Ad Valorem	\$ 33,697,722	\$ 25,586,001	75.93%	\$ 8,424,431	\$ 17,161,570	\$ 8,111,721
311 015 Ad Valorem Adjustment Amount	(1,684,886)	0	0.00%	(421,222)	421,222	(1,684,886)
311 020 Delinquent Ad Valorem	50,000	3,387	6.77%	12,500	(9,113)	46,613
312 410 Local Option Gas Tax	1,425,000	364,838	25.60%	356,250	8,588	1,060,162
312 420 New Local Option Gas Tax	1,000,000	251,655	25.17%	250,000	1,655	748,345
314 100 Public Service Electricity	2,900,000	616,522	21.26%	725,000	(108,478)	2,283,478
314 101 Electricity FPL	575,000	181,241	31.52%	143,750	37,491	393,759
315 200 Telecommunications Tax	1,585,000	383,226	24.18%	396,250	(13,024)	1,201,774
314 300 Public Service Water	475,000	68,502	14.42%	118,750	(50,248)	406,498
319 900 Misc. Taxes	900	0	0.00%	225	(225)	900
<b>Total Taxes</b>	<b>\$ 40,023,736</b>	<b>\$ 27,455,372</b>	<b>68.60%</b>	<b>\$ 10,005,934</b>	<b>\$ 17,449,438</b>	<b>\$ 12,568,364</b>
<b>Licenses and Permits</b>						
316 000 Certificates of Use	\$335,000	\$104,596	31.22%	\$ 83,750	\$ 20,846	\$ 230,404
322 910 Planning & Zoning Fees	140,000	15,739	11.24%	35,000	(19,261)	124,261
322 920 Amendments	25,000	2,200	8.80%	6,250	(4,050)	22,800
322 930 Sign Fees	8,000	2,385	29.81%	2,000	385	5,615
322 940 Miscellaneous	125,000	18,253	14.60%	31,250	(12,997)	106,747
329 501 Animal Licenses	6,500	1,133	17.43%	1,625	(492)	5,367
329 502 Lot Clearing Permits	10,000	278	2.78%	2,500	(2,222)	9,722
329 503 Demolition Permits	15,000	0	0.00%	3,750	(3,750)	15,000
329 505 Special Event	250	0	0.00%	63	(63)	250
329 506 Vendor Permit/Application Fees	250	0	0.00%	63	(63)	250
329 599 Other Licenses/Permits	500	0	0.00%	125	(125)	500
<b>Total Licenses and Permits</b>	<b>\$ 665,500</b>	<b>\$ 144,584</b>	<b>21.73%</b>	<b>\$ 166,375</b>	<b>(\$21,791)</b>	<b>\$ 520,916</b>
<b>Intergovernmental Revenues</b>						
331 200 Other Public Safety/Federal	\$ 0	(\$88,180)	100.00%	\$ 0	(\$88,180)	\$ 88,180
331 392 Physical Environment	0	(142,609)	100.00%	0	(142,609)	142,609
334 510 Disaster Relief/State	0	0	100.00%	0	0	0
335 125 State Revenue Sharing	2,250,000	550,311	24.46%	562,500	(12,189)	1,699,689
335 180 Half Cent Sales Tax	2,800,000	603,582	21.56%	700,000	(96,418)	2,196,418
335 140 Mobile Home License	66,000	25,771	39.05%	16,500	9,271	40,229
335 150 Beverage License	55,000	1,965	3.57%	13,750	(11,785)	53,035
335 630 Infrastructure Sales Tax	3,000,000	697,883	23.26%	750,000	(52,117)	2,302,117
312 520 Casualty Premium Tax	575,000	0	0.00%	143,750	(143,750)	575,000
335 450 Fuel Tax Refund	55,000	6,657	12.10%	13,750	(7,093)	48,343
338 020 County Shared Occup. License	55,000	16,252	29.55%	13,750	2,502	38,748
339 010 Payments in Lieu of Tax-Hsg Auth	34,500	0	0.00%	8,625	(8,625)	34,500
<b>Total Intergovernmental Rev.</b>	<b>\$ 8,890,500</b>	<b>\$ 1,671,632</b>	<b>18.80%</b>	<b>\$ 2,222,625</b>	<b>(\$550,993)</b>	<b>\$ 7,218,868</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

GENERAL FUND - REVENUE DETAIL

	2025/26 Proposed	FYTD Actual	YR Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Unrealized
<b>Charges for Services</b>						
341 341 Sale Maps and Publications	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
341 310 Certified Copying & Rec Search	45,000	11,552	25.67%	11,250	302	33,448
341 315 Reproduction-City Hall	7,500	877	11.69%	1,875	(998)	6,623
341 320 Application Fee	15,000	0	0.00%	3,750	(3,750)	15,000
341 325 Investigative Surcharge	27,500	1,929	7.01%	6,875	(4,946)	25,571
341 330 Jury Duty and Fees	100	0	0.00%	25	(25)	100
341 335 Qualifying Fees	500	0	0.00%	125	(125)	500
343 910 Lot Clearing-Admin. Charge	28,500	3,976	13.95%	7,125	(3,149)	24,524
343 920 Rotation Towing-Admin. Charge	30,000	6,625	22.08%	7,500	(875)	23,375
354 010 Parking Fines	50,000	900	1.80%	12,500	(11,600)	49,100
354 015 Traffic Fines	40,000	5,664	14.16%	10,000	(4,336)	34,336
345 910 Vacation Rental Reg Fee	100,000	18,375	18.38%	25,000	(6,625)	81,625
347 415 Community Center/Bus. Social	115,000	25,153	21.87%	28,750	(3,597)	89,847
347 420 Comm. Center Special Events	35,000	9,980	28.51%	8,750	1,230	25,020
347 425 Comm. Center Rental Fees	35,000	5,300	15.14%	8,750	(3,450)	29,700
347 430 Comm. Center Events	17,750	4,491	25.30%	4,438	53	13,259
347 435 Comm. Center Insurance & Other	12,000	2,235	18.63%	3,000	(765)	9,765
347 950 Youth Activity Funds	55,000	7,542	13.71%	13,750	(6,208)	47,458
<b>Total Charges for Services</b>	<b>\$ 613,850</b>	<b>\$ 104,598</b>	<b>17.04%</b>	<b>\$ 153,463</b>	<b>(\$48,864)</b>	<b>\$ 509,252</b>
<b>Fines and Forfeitures</b>						
351 910 Court Fines	\$ 4,500	\$ 458	10.17%	\$ 1,125	(\$667)	\$ 4,042
351 920 Police Education	6,500	672	10.34%	1,625	(953)	5,828
354 055 Alarm Permit Violations	160,000	38,117	23.82%	40,000	(1,883)	121,883
354 030 License Penalties	10,000	0	0.00%	2,500	(2,500)	10,000
354 040 Animal Control	10,000	1,625	16.25%	2,500	(875)	8,375
354 050 Property Code Violations	150,000	22,634	15.09%	37,500	(14,866)	127,366
<b>Total Fines &amp; Forfeitures</b>	<b>\$ 341,000</b>	<b>\$ 63,506</b>	<b>18.62%</b>	<b>\$ 85,250</b>	<b>(\$21,744)</b>	<b>\$ 277,494</b>
<b>Miscellaneous Revenues</b>						
361 100 Interest on Investments	\$ 15,000	\$ 2,279	15.19%	\$ 3,750	(\$1,471)	\$ 12,721
361 101 Other Interest Earnings	5,000	0	0.00%	1,250	(1,250)	5,000
362 013 Rent - Little Jim	31,200	7,915	25.37%	7,800	115	23,285
362 014 Rental	45,000	11,250	25.00%	11,250	0	33,750
362 015 Misc. Rental	3,000	760	25.33%	750	10	2,240
325 210 Liens	125,000	8,765	7.01%	31,250	(22,485)	116,235
325 220 Demolition Lien	5,000	2,565	51.31%			2,435
325 230 Lot Clearing	75,000	15,877	21.17%	18,750	(2,873)	59,123

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

GENERAL FUND - REVENUE DETAIL

	2025/26 Proposed	FYTD Actual	YR Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Unrealized
<b><u>Miscellaneous Revenues, cont'd.</u></b>						
325 240 Interest on Assessments	100	1	0.84%	25	(24)	99
325 250 Emergency Repair Liens	5,000	1,187	23.73%	1,250	(63)	3,813
364 005 Sale of Surplus Equipment	25,000	198,658	0.00%	6,250	192,408	(173,658)
366 000 Other Contributions/Donations	2,500	0	0.00%	625	(625)	2,500
361 400 Gain/Loss on Sale of Investments	0	722	100.00%	0	722	(722)
369 904 Reimbursement of Expenditures	275,000	93,348	33.94%	68,750	24,598	181,652
369 905 Purchasing Card Rebate	48,500	0	0.00%	12,125	(12,125)	48,500
369 909 Wellness Program	3,000	0	0.00%	750	(750)	3,000
 <i><u>Reimbursement Contractual Services</u></i>						
369 928 Community Dev. Block Grant	0	0	0.00%	\$ 0	\$ 0	\$ 0
369 915 Stormwater	625,000	111,826	17.89%	156,250	(44,424)	513,174
369 942 Golf Course	33,000	0	0.00%	8,250	(8,250)	33,000
369 913 Sunrise Theatre	0	0	0.00%	0	0	0
369 924 Other Misc Revenues	100,000	0	0.00%	25,000	(25,000)	100,000
 <i><u>Administrative Reimbursement</u></i>						
369 940 Ft. Pierce Redevelopment Agcy	186,500	0	0.00%	46,625	(46,625)	186,500
369 952 Marina	48,000	0	0.00%	12,000	(12,000)	48,000
369 921 Solid Waste	85,000	21,250	25.00%	21,250	(0)	63,750
369 922 Retirement & Benefit System	275,000	68,750	25.00%	68,750	(0)	206,250
369 953 Police Department/Detail Work	199,500	0	0.00%	49,875	(49,875)	199,500
369 906 Building Department	319,500	79,875	25.00%	79,875	0	239,625
 <i><u>Other Miscellaneous Reimbursements</u></i>						
369 917 St. Lucie County	0	0	0.00%	0	0	0
369 916 State of Florida	600,000	11,714	1.95%	150,000	(138,286)	588,286
369 300 Settlement	75,000	35,977	47.97%	18,750	17,227	39,023
369 990 Other Misc. Revenues	125,000	5,594	4.48%	31,250	(25,656)	119,406
<b>Total Miscellaneous Revenues</b>	<b>\$ 3,334,800</b>	<b>\$ 678,312</b>	<b>20.34%</b>	<b>\$ 832,450</b>	<b>(\$156,703)</b>	<b>\$ 2,656,488</b>
 <b><u>Interfund Transfers</u></b>						
381 089 Restricted Fund	975,000	34,208	3.51%	243,750	(209,542)	940,792
381 091 FPRA	4,290,825	4,452,444	103.77%	1,072,706	3,379,738	(161,619)
381 092 CDBG/Grants	500,000	0	0.00%	125,000	(125,000)	500,000
381 098 Building	0	0	0.00%	0	0	0
<b>Total Interfund Transfers</b>	<b>\$ 5,765,825</b>	<b>\$ 4,486,652</b>	<b>77.81%</b>	<b>\$ 1,441,456</b>	<b>\$ 3,045,196</b>	<b>\$ 1,279,173</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

GENERAL FUND - REVENUE DETAIL

	2025/26 Proposed	FYTD Actual	YR Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Unrealized
<b>Contribution from Enterprise Funds</b>						
382 010 Electricity	\$ 4,635,222	\$ 0	0.00%	\$ 1,158,806	(\$1,158,806)	\$ 4,635,222
382 020 Water	1,706,777	0	0.00%	426,694	(426,694)	1,706,777
382 030 Gas	351,617	0	0.00%	87,904	(87,904)	351,617
382 040 Sewer	1,282,737	0	0.00%	320,684	(320,684)	1,282,737
382 045 UA Other	647	0	0.00%	162	(162)	647
382 050 Solid Waste Transfer	500,000	125,000	25.00%	125,000	0	375,000
382 060 Marina Transfer	275,000	68,750	25.00%	68,750	0	206,250
382 090 Building Department	0	0	0.00%	0	0	0
<b>Total Contribution from Enterprise</b>	<b>\$ 8,752,000</b>	<b>\$ 193,750</b>	<b>2.21%</b>	<b>\$ 193,912</b>	<b>(\$162)</b>	<b>\$ 581,897</b>
<b>Installment Purchases</b>						
383 105 Loan Proceeds	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
383 100 Capital Lease Proceeds	0	0	0.00%	0	0	0
<b>Total Installment Purchases</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>Total Revenue</b>	<b>\$ 68,387,211</b>	<b>\$ 34,798,407</b>	<b>50.88%</b>	<b>\$ 17,096,803</b>	<b>\$ 17,701,604</b>	<b>\$ 33,588,804</b>
Appropriated Fund Balance	0	0	0.00%	0	0	0
Restricted Revenue	(600,000)	0	0.00%	(150,000)	150,000	(600,000)
Unrestricted Fund Balance	0	0	0.00%	0	0	0
<b>TOTAL GENERAL FUND RESOURCES</b>	<b>\$ 67,787,211</b>	<b>\$ 34,798,407</b>	<b>51.33%</b>	<b>\$ 16,946,803</b>	<b>\$ 17,851,604</b>	<b>\$ 32,988,804</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

GENERAL FUND - SUMMARY OF EXPENDITURES BY DEPARTMENT

		2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>City Commission</b>							
10 00	Personnel Services	\$ 274,546	\$ 49,523	18.04%	\$ 68,636	(\$19,114)	\$ 225,023
	Operating Expense	51,163	9,926	19.40%	12,791	(2,865)	41,237
	Capital Outlay	0	0	0.00%	0	0	0
		<u>\$ 325,709</u>	<u>\$ 59,449</u>	<u>18.25%</u>	<u>\$ 81,427</u>	<u>(\$21,979)</u>	<u>\$ 266,260</u>
<b>City Manager</b>							
13 00	Personnel Services	\$ 1,120,850	\$ 184,799	16.49%	\$ 280,212	(\$95,413)	\$ 936,051
	Operating Expense	62,549	15,104	24.15%	15,637	(533)	47,445
	Capital Outlay	0	0	0.00%	0	0	0
		<u>\$ 1,183,399</u>	<u>\$ 199,903</u>	<u>16.89%</u>	<u>\$ 295,850</u>	<u>(\$95,946)</u>	<u>\$ 983,496</u>
<b>City Attorney</b>							
14 00	Personnel Services	\$ 982,888	\$ 210,584	21.43%	\$ 245,722	(\$35,138)	\$ 772,304
	Operating Expense	127,600	27,848	21.82%	31,900	(4,052)	99,753
	Capital Outlay	0	0	0.00%	0	0	0
		<u>\$ 1,110,488</u>	<u>\$ 238,432</u>	<u>21.47%</u>	<u>\$ 277,622</u>	<u>(\$39,190)</u>	<u>\$ 872,056</u>
<b>City Clerk</b>							
16 00	Personnel Services	\$ 561,257	\$ 120,485	21.47%	\$ 140,314	(\$19,829)	\$ 440,772
	Operating Expense	52,273	64,602	123.59%	13,068	51,534	(12,329)
	Capital Outlay	0	0	0.00%	0	0	0
		<u>\$ 613,530</u>	<u>\$ 185,087</u>	<u>30.17%</u>	<u>\$ 153,383</u>	<u>\$ 31,704</u>	<u>\$ 428,443</u>
<b>Human Resources</b>							
22 00	Personnel Services	\$ 677,775	\$ 169,032	24.94%	\$ 169,444	(\$412)	\$ 508,743
	Operating Expense	96,241	4,243	4.41%	24,060	(19,817)	91,998
	Capital Outlay	0	0	0.00%	0	0	0
		<u>\$ 774,016</u>	<u>\$ 173,275</u>	<u>22.39%</u>	<u>\$ 193,504</u>	<u>(\$20,229)</u>	<u>\$ 600,741</u>
<b>Finance</b>							
24 00	Personnel Services	\$ 1,302,159	\$ 303,163	23.28%	\$ 325,540	(\$22,376)	\$ 998,996
	Operating Expense	63,535	3,779	5.95%	15,884	(12,104)	59,756
	Capital Outlay	0	0	0.00%	0	0	0
		<u>\$ 1,365,694</u>	<u>\$ 306,943</u>	<u>22.48%</u>	<u>\$ 341,424</u>	<u>(\$34,481)</u>	<u>\$ 1,058,751</u>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

GENERAL FUND - SUMMARY OF EXPENDITURES BY DEPARTMENT

		2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b><u>Grants Administration</u></b>							
24 05	Personnel Services	\$ 510,863	\$ 82,369	16.12%	\$ 127,716	(\$37,390)	\$ 420,538
	Operating Expense	11,000	0	0.00%	2,750	(2,750)	11,000
	Capital Outlay	0	0	0.00%	0	0	0
		<u>\$ 521,863</u>	<u>\$ 82,369</u>	<u>15.78%</u>	<u>\$ 130,466</u>	<u>(\$40,140)</u>	<u>\$ 431,538</u>
<b><u>Information Technology</u></b>							
25 00	Personnel Services	\$ 1,507,998	\$ 294,592	19.54%	\$ 377,000	(\$82,408)	\$ 1,213,406
	Operating Expense	1,520,774	103,397	6.80%	379,944	(276,912)	1,417,377
	Capital Outlay	0	0	0.00%	0	0	0
		<u>\$ 3,028,772</u>	<u>\$ 397,988</u>	<u>13.14%</u>	<u>\$ 756,943</u>	<u>(\$359,320)</u>	<u>\$ 2,630,784</u>
<b><u>Purchasing</u></b>							
26 00	Personnel Services	\$ 377,589	\$ 91,411	24.21%	\$ 94,397	(\$2,986)	\$ 286,177
	Operating Expense	26,335	2,547	9.67%	6,584	(4,037)	23,788
	Capital Outlay	0	0	0.00%	0	0	0
		<u>\$ 403,924</u>	<u>\$ 93,958</u>	<u>23.26%</u>	<u>\$ 100,981</u>	<u>(\$7,023)</u>	<u>\$ 309,965</u>
<b><u>Community &amp; Economic Development</u></b>							
28 00	Personnel Services	\$ 576,284	\$ 155,720	27.02%	\$ 144,071	\$ 11,649	\$ 420,564
	Operating Expense	26,345	7,014	26.62%	6,586	428	19,331
	Capital Outlay	0	0	0.00%	0	0	0
		<u>\$ 602,629</u>	<u>\$ 162,735</u>	<u>27.00%</u>	<u>\$ 150,657</u>	<u>\$ 12,077</u>	<u>\$ 439,894</u>
<b><u>Planning</u></b>							
29 01	Personnel Services	\$ 792,713	\$ 188,208	23.74%	\$ 198,178	(\$9,970)	\$ 604,505
	Operating Expense	162,100	42,965	26.51%	40,525	2,440	119,135
	Capital Outlay	0	0	0.00%	0	0	0
		<u>\$ 954,813</u>	<u>\$ 231,173</u>	<u>24.21%</u>	<u>\$ 238,703</u>	<u>(\$7,531)</u>	<u>\$ 723,640</u>
<b><u>Community Response/Code Enforcement</u></b>							
29 03	Personnel Services	\$ 1,216,786	\$ 191,840	15.77%	\$ 304,197	(\$112,357)	\$ 1,024,946
	Operating Expense	445,133	73,171	16.44%	111,283	(38,112)	371,962
	Capital Outlay	0	0	0.00%	0	0	0
		<u>\$ 1,661,919</u>	<u>\$ 265,011</u>	<u>15.95%</u>	<u>\$ 415,480</u>	<u>(\$150,469)</u>	<u>\$ 1,396,909</u>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

GENERAL FUND - SUMMARY OF EXPENDITURES BY DEPARTMENT

		2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Police</b>							
3000	Personnel Services	\$ 20,569,429	\$ 4,511,085	21.93%	\$ 5,142,357	(\$631,272)	\$ 16,058,344
	Operating Expense	2,286,842	380,862	16.65%	571,711	(195,601)	1,910,733
	Capital Outlay	0	81,500	0.00%	0	81,500	(81,500)
		<u>\$ 22,856,271</u>	<u>\$ 4,973,447</u>	<u>21.76%</u>	<u>\$ 5,714,068</u>	<u>(\$745,373)</u>	<u>\$ 17,887,577</u>
<b>Public Works/Director</b>							
40 02	Personnel Services	\$ 85,230	\$ 20,760	24.36%	\$ 57,459	(\$548)	\$ 64,470
	Operating Expense	25,800	2,662	10.32%	6,450	(3,788)	23,138
	Capital Outlay	0	0	0.00%	0	0	0
		<u>\$ 111,030</u>	<u>\$ 23,422</u>	<u>21.10%</u>	<u>\$ 63,909</u>	<u>(\$4,336)</u>	<u>\$ 87,608</u>
<b>Public Works/Fleet Maintenance</b>							
40 03	Personnel Services	\$ 910,981	\$ 213,483	23.43%	\$ 227,745	(\$14,262)	\$ 697,498
	Operating Expense	47,150	3,698	7.84%	11,788	(8,090)	43,452
	Capital Outlay	0	0	0.00%	0	0	0
		<u>\$ 958,131</u>	<u>\$ 217,181</u>	<u>22.67%</u>	<u>\$ 239,533</u>	<u>(\$22,352)</u>	<u>\$ 740,950</u>
<b>Public Works/Facilities Maintenance</b>							
40 04	Personnel Services	\$ 1,016,881	\$ 215,970	21.24%	\$ 254,220	(\$38,250)	\$ 800,911
	Operating Expense	607,650	64,876	10.68%	151,913	(87,036)	542,774
	Capital Outlay	0	0	0.00%	0	0	0
		<u>\$ 1,624,531</u>	<u>\$ 280,846</u>	<u>17.29%</u>	<u>\$ 406,133</u>	<u>(\$125,286)</u>	<u>\$ 1,343,685</u>
<b>Public Works/Parks &amp; Grounds</b>							
40 05	Personnel Services	\$ 2,010,834	\$ 418,946	20.83%	\$ 502,709	(\$83,762)	\$ 1,591,888
	Operating Expense	921,000	70,571	7.66%	230,250	(159,679)	850,429
	Capital Outlay	0	0	0.00%	0	0	0
		<u>\$ 2,931,834</u>	<u>\$ 489,518</u>	<u>16.70%</u>	<u>\$ 732,959</u>	<u>(\$243,441)</u>	<u>\$ 2,442,316</u>
<b>Public Works/Streets &amp; Drainage</b>							
40 06	Personnel Services	\$ 1,523,377	\$ 360,221	23.65%	\$ 380,844	(\$20,623)	\$ 1,163,156
	Operating Expense	1,262,000	206,184	16.34%	315,500	(109,316)	1,055,816
	Capital Outlay	0	0	0.00%	0	0	0
		<u>\$ 2,785,377</u>	<u>\$ 566,405</u>	<u>20.33%</u>	<u>\$ 696,344</u>	<u>(\$129,939)</u>	<u>\$ 2,218,972</u>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

GENERAL FUND - SUMMARY OF EXPENDITURES BY DEPARTMENT

		2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Leisure Services</b>							
45 04	Personnel Services	\$ 526,012	\$ 99,142	18.85%	\$ 131,503	(\$32,361)	\$ 426,870
	Operating Expense	294,347	35,212	11.96%	75,837	(35,014)	259,525
	Capital Outlay	0	0	0.00%	0	0	0
		<u>\$ 820,359</u>	<u>\$ 134,354</u>	<u>16.38%</u>	<u>\$ 207,340</u>	<u>(\$67,375)</u>	<u>\$ 686,395</u>
<b>Engineering</b>							
44 00	Personnel Services	\$ 1,408,961	\$ 305,901	21.71%	\$ 352,240	(\$46,339)	\$ 1,103,060
	Operating Expense	588,250	71,557	12.16%	147,063	(75,506)	516,693
	Capital Outlay	0	0	0.00%	0	0	0
		<u>\$ 1,997,211</u>	<u>\$ 377,458</u>	<u>18.90%</u>	<u>\$ 499,303</u>	<u>(\$121,845)</u>	<u>\$ 1,619,753</u>
<b>Administrative</b>							
60 00	Personnel Services	\$ 750,000	\$ 5,944	0.79%	\$ 187,500	(\$181,556)	\$ 744,056
	Operating Expense	10,322,940	8,627,649	83.58%	2,580,735	6,046,914	1,695,291
	Capital Outlay	4,148,026	429,920	10.36%	1,037,007	(607,086)	3,718,106
	Grants and Aid	595,500	232,589	39.06%	148,875	83,714	362,912
	Non-Oper. Transfer	5,339,242	4,497,031	84.23%	1,334,811	3,162,221	842,211
		<u>\$ 21,155,709</u>	<u>\$ 13,793,133</u>	<u>65.20%</u>	<u>\$ 5,288,927</u>	<u>\$ 8,504,206</u>	<u>\$ 7,362,576</u>
<b>All Departments</b>							
	Personnel Services	\$ 38,703,412	\$ 8,193,180	21.17%	\$ 9,712,005	(\$1,474,717)	\$ 30,502,276
	Operating Expense	19,001,030	9,817,866	51.67%	4,752,258	5,066,101	9,188,306
	Capital Outlay	4,148,026	511,420	12.33%	1,037,007	(525,586)	3,636,606
	Grants and Aid	595,500	232,589	39.06%	148,875	83,714	362,912
	Non-Oper. Transfer	5,339,242	4,497,031	84.23%	1,334,811	3,162,221	842,211
		<u>\$ 67,787,211</u>	<u>\$ 23,252,086</u>	<u>34.30%</u>	<u>\$ 16,984,955</u>	<u>\$ 6,311,733</u>	<u>\$ 44,532,311</u>
<b>TOTAL GENERAL FUND EXPENDITURES</b>							

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: General Department: City Commission  
 Fund/Division Number: 1000 Division:

		2025/26 Proposed					
<b>Budgeted Staffing Level</b>							
Mayor/Commissioner		1					
Commissioners		4					
<b>Total Budgeted Staffing Level</b>		<b>5</b>					
		2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Personnel Services</b>							
1010	Salaries and Wages-Mayor	\$ 42,588	\$ 7,309	17.16%	\$ 10,647	(\$3,338)	\$ 35,279
1010	Salaries and Wages-Commissioners	131,040	22,490	17.16%	32,760	(10,270)	108,550
1030	Accrued Compensation	0	0	0.00%	0	0	0
2010	FICA	15,348	2,424	15.79%	3,837	(1,413)	12,925
2020	Retirement Contributions	25,867	3,992	15.43%	6,467	(2,475)	21,875
2030	Life & Health Insurance	57,833	12,773	22.09%	14,458	(1,685)	45,060
2035	Dental Insurance	1,522	294	19.35%	381	(86)	1,228
2040	Workers' Compensation	347	241	69.41%	87	154	106
<b>Total Personnel Services</b>		<b>\$ 274,546</b>	<b>\$ 49,523</b>	<b>18.04%</b>	<b>\$ 68,636</b>	<b>(\$19,114)</b>	<b>\$ 225,023</b>
<b>Operating Expense</b>							
4010	Car Allowance	\$ 27,000	\$ 5,400	20.00%	\$ 6,750	(\$1,350)	\$ 21,600
4030	Conferences	18,918	2,797	14.78%	4,730	(1,933)	16,121
4110	Communications	0	0	0.00%	0	0	0
4120	Freight and Postage	0	0	0.00%	0	0	0
4710	Reproduction	0	0	0.00%	0	0	0
4810	Advertising	895	0	0.00%	224	(224)	895
4990	Miscellaneous Expense	1,000	0	0.00%	250	(250)	1,000
5110	Office Supplies	1,000	119	11.91%	250	(131)	881
5150	Miscellaneous Equipment	0	260	100.00%	0	260	(260)
5250	Uniforms	500	0	0.00%	125	(125)	500
5410	Books, Pubs, Subscriptions & Mbrshp	1,850	1,350	72.97%	463	888	500
<b>Total Operating Expense</b>		<b>\$ 51,163</b>	<b>\$ 9,926</b>	<b>19.40%</b>	<b>\$ 12,791</b>	<b>(\$2,865)</b>	<b>\$ 41,237</b>
<b>Capital Outlay</b>							
6410	Office Equipment & Machinery	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
<b>Total Capital Outlay</b>		<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>		<b>\$ 325,709</b>	<b>\$ 59,449</b>	<b>18.25%</b>	<b>\$ 81,427</b>	<b>(\$21,979)</b>	<b>\$ 266,260</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: General Department: City Manager  
 Fund/Division Number: 1300 Division:

	2025/26 Proposed
<b>Budgeted Staffing Level</b>	
City Manager	1
Deputy City Manager	2
Executive Assist/City Manager	1
Administrative Assistant	1
Special Projects Coordinator	1
<b>Total Budgeted Staffing Level</b>	<b>6</b>

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 806,202	\$ 126,022	15.63%	\$ 201,551	(\$75,529)	\$ 680,180
1030 Accrued Compensation	15,000	4,071	27.14%	3,750	321	10,930
1040 Overtime	0	2,900	100.00%	0	2,900	(2,900)
2010 FICA Taxes	64,061	10,142	15.83%	16,015	(5,873)	53,919
2020 Retirement Contributions	162,105	26,587	16.40%	40,526	(13,940)	135,519
2030 Life & Health Insurance	68,557	13,382	19.52%	17,139	(3,757)	55,175
2035 Dental Insurance	3,281	556	16.94%	820	(265)	2,725
2040 Workers' Compensation	1,642	1,140	69.41%	411	729	502
<b>Total Personnel Services</b>	<b>\$ 1,120,850</b>	<b>\$ 184,799</b>	<b>16.49%</b>	<b>\$ 280,212</b>	<b>(\$95,413)</b>	<b>\$ 936,051</b>
<b>Operating Expense</b>						
3490 Contractual Fees	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
3495 Temporary Employee Services	0	8,193	0.00%	0	8,193	(8,193)
4010 Car Allowance	16,200	2,700	16.67%	4,050	(1,350)	13,500
4020 Travel and Education	10,400	2,188	21.04%	2,600	(412)	8,212
4030 Conferences	0	0	0.00%	0	0	0
4110 Communications	0	0	0.00%	0	0	0
4120 Freight and Postage	600	1	0.25%	150	(149)	599
4410 Equipment Rental	5,000	635	12.70%	1,250	(615)	4,365
4651 Vehicle Parts	350	0	0.00%	87	(87)	350
4660 Equipment Maintenance	500	0	0.00%	125	(125)	500

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: General Department: City Manager  
 Fund/Division Number: 1300 Division:

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense contd.</b>						
4675 Software Maintenance	2,500	0	0.00%	625	(625)	2,500
4710 Reproduction	0	0	0.00%	0	0	0
4720 Outside Printing	3,000	71	2.37%	750	(679)	2,929
4810 Advertising	4,000	0	0.00%	1,000	(1,000)	4,000
4990 Miscellaneous Expense	6,000	297	4.95%	1,500	(1,203)	5,703
5110 Office Supplies	5,500	904	16.43%	1,375	(471)	4,596
5120 EDP Supplies	0	25	0.00%	0	25	(25)
5150 Misc. Equipment Expense	0	0	0.00%	0	0	0
5210 Gas & Oil	1,200	90	7.49%	300	(210)	1,110
5250 Uniforms	800	0	0.00%	200	(200)	800
5410 Books, Pubs, Subscriptions & Mbrshp	6,500	0	0.00%	1,625	(1,625)	6,500
<b>Total Operating Expense</b>	<b>\$ 62,549</b>	<b>\$ 15,104</b>	<b>24.15%</b>	<b>\$ 15,637</b>	<b>(\$533)</b>	<b>\$ 47,445</b>
<b>Capital Outlay</b>						
6410 Office Equipment & Machinery	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 1,183,399</b>	<b>\$ 199,903</b>	<b>16.89%</b>	<b>\$ 295,850</b>	<b>(\$95,946)</b>	<b>\$ 983,496</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: General Department: City Attorney  
 Fund/Division Number: 1400 Division:

	2025/26 Proposed
<b>Budgeted Staffing Level</b>	
City Attorney	1
Senior Assistant City Attorney	1
Asst. City Attorney	1
Legal Assistant/Paralegal	1
Risk Manager	1
Risk Manager Admin. Specialist	1
<b>Total Budgeted Staffing Level</b>	<b>6</b>

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 709,291	\$ 147,067	20.73%	\$ 177,323	(\$30,256)	\$ 562,224
1030 Accrued Compensation	2,000	3,782	189.09%	500	3,282	(1,782)
1040 Overtime	0	0	0.00%			
2010 FICA Taxes	54,826	9,462	17.26%	13,707	(4,244)	45,364
2020 Retirement Contributions	140,408	29,347	20.90%	35,102	(5,755)	111,062
2026 Retirement Contributions/ICMA	10,198	2,350	23.04%	2,550	(200)	7,848
2030 Life & Health Insurance	62,368	17,274	27.70%	15,592	1,682	45,094
2035 Dental Insurance	3,039	776	25.55%	760	17	2,263
2040 Workers' Compensation	757	525	69.41%	189	336	232
<b>Total Personnel Services</b>	<b>\$ 982,888</b>	<b>\$ 210,584</b>	<b>21.43%</b>	<b>\$ 245,722</b>	<b>(\$35,138)</b>	<b>\$ 772,304</b>

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense</b>						
3100 Professional Services	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
3120 Legal Fees	0	0	0.00%	0	0	0
3125 Trial Extra Ordinary Services	0	0	0.00%	0	0	0
3136 Outside Attorney/Consultants	50,000	6,419	12.84%	12,500	(6,082)	43,582
3140 Paralegal Fees	0	0	0.00%	0	0	0
3490 Contractual Fees	0	0	0.00%	0	0	0
3495 Temporary Employee Services	0	3,137	0.00%	0	3,137	(3,137)
4010 Car Allowance	5,400	1,350	25.00%	1,350	0	4,050
4020 Travel & Education	5,000	0	0.00%	1,250	(1,250)	5,000
4030 Conferences	5,000	4	0.08%	1,250	(1,246)	4,996
4110 Communications	0	0	0.00%	0	0	0
4120 Freight and Postage	100	31	30.88%	25	6	69
4410 Equipment Rental	3,000	603	20.10%	750	(147)	2,397

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: General Department: City Attorney  
 Fund/Division Number: 1400 Division:

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense contd.</b>						
4675 Software Maintenance	10,000	0	0.00%	2,500	(2,500)	10,000
4710 Reproduction	1,500	0	0.00%	375	(375)	1,500
4720 Outside Printing	100	0	0.00%	25	(25)	100
4810 Advertising	1,000	0	0.00%	250	(250)	1,000
4947 Wellness	35,000	15,048	42.99%	8,750	6,298	19,952
4990 Miscellaneous Expense	500	0	0.00%	125	(125)	500
5110 Office Supplies	2,000	39	1.97%	500	(461)	1,961
5120 EDP Supplies	0	0	0.00%	0	0	0
5410 Books,Pubs,Subscriptions & Mbrshp	9,000	1,217	13.52%	2,250	(1,033)	7,783
<b>Total Operating Expense</b>	<b>\$ 127,600</b>	<b>\$ 27,848</b>	<b>21.82%</b>	<b>\$ 31,900</b>	<b>(\$4,052)</b>	<b>\$ 99,753</b>
<b>Capital Outlay</b>						
6410 Office Equipment & Machinery	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 1,110,488</b>	<b>\$ 238,432</b>	<b>21.47%</b>	<b>\$ 277,622</b>	<b>(\$39,190)</b>	<b>\$ 872,056</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: General Department: City Clerk  
 Fund/Division Number: 1600 Division:

	2025/26 Proposed
<b>Budgeted Staffing Level</b>	
City Clerk	1
Records Management Coordinator	1
Deputy City Clerk II	1
Deputy City Clerk I	2
<b>Total Budgeted Staffing Level</b>	<b>5</b>

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 391,636	\$ 78,602	20.07%	\$ 97,909	(\$19,307)	\$ 313,034
1030 Accrued Compensation	3,500	3,346	95.60%	875	2,471	154
1040 Overtime	0	0	0.00%	0	0	0
2010 FICA Taxes	30,641	6,151	20.07%	7,660	(1,509)	24,490
2020 Retirement Contributions	78,000	16,320	20.92%	19,500	(3,180)	61,680
2030 Life & Health Insurance	54,287	14,720	27.12%	13,572	1,149	39,566
2035 Dental Insurance	2,404	797	33.14%	601	196	1,607
2040 Workers' Compensation	790	548	69.41%	198	351	242
<b>Total Personnel Services</b>	<b>\$ 561,257</b>	<b>\$ 120,485</b>	<b>21.47%</b>	<b>\$ 140,314</b>	<b>(\$19,829)</b>	<b>\$ 440,772</b>
<b>Operating Expense</b>						
3480 Election Fees	\$ 0	\$ 60,000	100.00%	\$ 0	\$ 60,000	(\$60,000)
3490 Contractual Fees	4,000	128	3.21%	1,000	(872)	3,872
3495 Temporary Employee Svcs.	0	0	100.00%	0	0	0
4010 Car Allowance	5,400	1,350	25.00%	1,350	0	4,050
4020 Travel and Education	12,000	1,569	13.07%	3,000	(1,431)	10,431
4110 Communications	4,620	0	0.00%	1,155	(1,155)	4,620
4120 Freight and Postage	2,750	17	0.60%	688	(671)	2,733
4410 Equipment Rental	3,590	610	16.98%	898	(288)	2,980
4675 Software Maintenance	0	0	0.00%	0	0	0
4710 Reproduction	495	0	0.00%	124	(124)	495
4720 Outside Printing	400	0	0.00%	100	(100)	400
4810 Advertising	1,000	734	73.39%	250	484	266

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: General Department: City Clerk  
 Fund/Division Number: 1600 Division:

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense contd.</b>						
4960 Administrative Charges	14,633	60	0.41%	3,658	(3,598)	14,573
4990 Miscellaneous Expenses	0	0	0.00%	0	0	0
5110 Office Supplies	1,400	0	0.00%	350	(350)	1,400
5120 EDP Supplies	500	0	0.00%	125	(125)	500
5410 Books,Pubs,Subscriptions & Mbrshp	1,485	135	9.09%	371	(236)	1,350
<b>Total Operating Expense</b>	<b>\$ 52,273</b>	<b>\$ 64,602</b>	<b>123.59%</b>	<b>\$ 13,068</b>	<b>\$ 51,534</b>	<b>(\$12,329)</b>
<b>Capital Outlay</b>						
6410 Office Equip & Machinery	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 613,530</b>	<b>\$ 185,087</b>	<b>30.17%</b>	<b>\$ 153,383</b>	<b>\$ 31,704</b>	<b>\$ 428,443</b>

**FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025**

<b>Fund Title: General</b>	<b>Department: Human Resources</b>
<b>Fund/Division Number: 2200</b>	<b>Division:</b>

	<b>2025/26 Proposed</b>
<b><u>Budgeted Staffing Level</u></b>	
Human Resources Manager	1
Assistant Manager'	1
Employee Relations Spec.	1
Information System Specialist	1
Human Resources Specialist	1
Human Resources Assistant	1
<b>Total Budgeted Staffing Level</b>	<b>6</b>

	<b>2025/26 Proposed</b>	<b>FYTD Actual</b>	<b>Yr. Lapse 25%</b>	<b>FYTD Estimated</b>	<b>FYTD Variance</b>	<b>FYTD Balance</b>
<b><u>Personnel Services</u></b>						
1010 Salaries and Wages	\$ 483,966	\$ 116,740	24.12%	\$ 120,992	(\$4,252)	\$ 367,226
1030 Accrued Compensation	8,000	1,219	15.24%	2,000	(781)	6,781
1040 Overtime	0	0	100.00%	0	0	0
2010 FICA Taxes	38,048	8,795	23.12%	9,512	(717)	29,253
2020 Retirement Contributions	97,114	23,414	24.11%	24,279	(865)	73,700
2030 Life & Health Insurance	47,669	17,432	36.57%	11,917	5,515	30,237
2035 Dental Insurance	1,994	749	37.57%	499	251	1,245
2040 Workers' Compensation	984	683	69.41%	246	437	301
<b>Total Personnel Services</b>	<b>\$ 677,775</b>	<b>\$ 169,032</b>	<b>24.94%</b>	<b>\$ 169,444</b>	<b>(\$412)</b>	<b>\$ 508,743</b>

<b><u>Operating Expense</u></b>						
3120 Legal Fees	\$ 12,500	\$ 0	0.00%	\$ 3,125	(\$3,125)	\$ 12,500
3180 Medical Services	25,000	450	1.80%	6,250	(5,800)	24,550
3190 Consultant Fees	6,000	220	3.67%	1,500	(1,280)	5,780
3490 Misc. Contractual Fees	5,500	0	0.00%	1,375	(1,375)	5,500
3495 Temporary Employee Svcs.	0	0	0.00%	0	0	0
4010 Car Allowance	0	0	0.00%	0	0	0
4020 Travel and Education	10,000	0	0.00%	2,500	(2,500)	10,000
4110 Communications	0	0	0.00%	0	0	0

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: General Department: Human Resources  
 Fund/Division Number: 2200 Division:

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense contd.</b>						
4120 Freight and Postage	500	15	2.93%	125	(110)	485
4410 Equipment Rental	4,000	627	15.68%	1,000	(373)	3,373
4651 Vehicle Parts	0	0	0.00%	0	0	0
4675 Software Maintenance	3,741	0	0.00%	935	(935)	3,741
4720 Outside Printing	0	0	0.00%	0	0	0
4810 Advertising	5,000	0	0.00%	1,250	(1,250)	5,000
4850 Service Awards	12,000	1,740	14.50%	3,000	(1,260)	10,260
4990 Miscellaneous Expenses	3,500	11	0.30%	875	(864)	3,489
5110 Office Supplies	3,500	895	25.56%	875	20	2,605
5120 EDP Supplies	500	0	0.00%	125	(125)	500
5150 Misc. Equipment Expense	500	0	0.00%	125	(125)	500
5210 Gas & Oil	0	108	0.00%	0	108	(108)
5410 Books,Pubs,Subscriptions & Mbrshp	4,000	178	4.44%	1,000	(822)	3,822
<b>Total Operating Expense</b>	<b>\$ 96,241</b>	<b>\$ 4,243</b>	<b>4.41%</b>	<b>\$ 24,060</b>	<b>(\$19,817)</b>	<b>\$ 91,998</b>
<b>Capital Outlay</b>						
6410 Office Equip & Machinery	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
6420 Furniture & Furnishings	0	0	0.00%	0	0	0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 774,016</b>	<b>\$ 173,275</b>	<b>22.39%</b>	<b>\$ 193,504</b>	<b>(\$20,229)</b>	<b>\$ 600,741</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

<b>Fund Title: General</b>	<b>Department: Finance</b>
<b>Fund/Division Number: 2400</b>	<b>Division:</b>

	<b>2025/26 Proposed</b>
<b>Budgeted Staffing Level</b>	
Director of Finance	1
Chief Accountant	1
Accountant	1
Senior Accounting Analyst	4
Payroll & Benefits Coordinator	1
Pension Analyst	1
Executive Assistant	1
Budget Analyst	1
<b>Total Budgeted Staffing Level</b>	<b>11</b>

	<b>2025/26 Proposed</b>	<b>FYTD Actual</b>	<b>Yr. Lapse 25%</b>	<b>FYTD Estimated</b>	<b>FYTD Variance</b>	<b>FYTD Balance</b>
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 943,015	\$ 205,286	21.77%	\$ 235,754	(\$30,468)	\$ 737,729
1030 Accrued Compensation	10,000	10,977	109.77%	2,500	8,477	(977)
1040 Overtime	0	0	0.00%	0	0	0
2010 FICA Taxes	73,319	16,039	21.88%	18,330	(2,291)	57,280
2020 Retirement Contributions	130,489	30,921	23.70%	32,622	(1,701)	99,567
2030 Life & Health Insurance	136,341	36,771	26.97%	34,085	2,686	99,570
2035 Dental Insurance	7,090	1,847	26.05%	1,773	75	5,243
2040 Workers' Compensation	1,906	1,323	69.41%	477	846	583
<b>Total Personnel Services</b>	<b>\$ 1,302,159</b>	<b>\$ 303,163</b>	<b>23.28%</b>	<b>\$ 325,540</b>	<b>(\$22,376)</b>	<b>\$ 998,996</b>
<b>Operating Expense</b>						
3490 Misc. Contractual Fees	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
4010 Car Allowance	5,400	1,350	25.00%	1,350	0	4,050
4020 Travel and Education	13,500	690	5.11%	3,375	(2,685)	12,810
4110 Communications	0	0	0.00%	0	0	0
4120 Freight and Postage	3,000	507	16.90%	750	(243)	2,493
4660 Equipment Maintenance	3,000	0	0.00%	750	(750)	3,000
4720 Outside Printing	1,500	0	0.00%	375	(375)	1,500
4810 Advertising	3,100	0	0.00%	775	(775)	3,100
4960 Administrative Charges	14,550	181	1.25%	3,638	(3,456)	14,369
4990 Miscellaneous Expenses	5,000	701	14.02%	1,250	(549)	4,299

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: General Department: Finance  
 Fund/Division Number: 2400 Division:

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense, contd.</b>						
5110 Office Supplies	5,000	125	2.50%	1,250	(1,125)	4,875
5120 EDP Supplies	4,985	0	0.00%	1,246	(1,246)	4,985
5410 Books,Pubs,Subscriptions & Mbrshp	4,500	225	5.00%	1,125	(900)	4,275
<b>Total Operating Expense</b>	<b>\$ 63,535</b>	<b>\$ 3,779</b>	<b>5.95%</b>	<b>\$ 15,884</b>	<b>(\$12,104)</b>	<b>\$ 59,756</b>
<b>Capital Outlay</b>						
6410 Office Equipment & Machinery	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
6420 Furniture & Furnishings	0	0	0.00%	0	0	0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 1,365,694</b>	<b>\$ 306,943</b>	<b>22.48%</b>	<b>\$ 341,424</b>	<b>(\$34,481)</b>	<b>\$ 1,058,751</b>

**FIRST QUARTER FINANCIAL REPORT -MONTH ENDING DECEMBER 31, 20025**

<b>Fund Title:</b>	<b>General</b>	<b>Department:</b>	<b>Financial Services</b>
<b>Fund/Division Number:</b>	<b>2405</b>	<b>Division:</b>	<b>Grants Administration</b>

	<b>2025/26 Proposed</b>					
<b><u>Budgeted Staffing Level</u></b>						
Grants Divison Manager	1					
Grants Writer	1					
Grants Reporting Specialist	1					
Community Resource Specialist	1					
Environmental Specialist/Admin. Assistant	1					
<b>Total Budgeted Staffing Level</b>	<b>5</b>					
	<b>2025/26 Proposed</b>	<b>FYTD Actual</b>	<b>Yr. Lapse 25%</b>	<b>FYTD Estimated</b>	<b>FYTD Variance</b>	<b>FYTD Balance</b>
<b><u>Personnel Services</u></b>						
1010 Salaries and Wages	\$ 357,701	\$ 57,651	16.12%	\$ 89,425	(\$31,775)	\$ 300,050
1030 Accrued Compensation	500	0	0.00%	125	(125)	500
1040 Overtime	0	0	0.00%	0	4,152	(4,152)
2010 FICA Taxes	27,402	4,152	42.68%	6,851	4,844	15,707
2020 Retirement Contributions	70,709	11,695	11.25%	17,677	(9,721)	62,753
2030 Life & Health Insurance	51,644	7,956	15.41%	12,911	(4,955)	43,688
2035 Dental Insurance	2,191	419	19.13%	548	(129)	1,772
2040 Workers' Compensation	716	497	69.41%	179	318	219
<b>Total Personnel Services</b>	<b>\$ 510,863</b>	<b>\$ 82,369</b>	<b>16.12%</b>	<b>\$ 127,716</b>	<b>(\$37,390)</b>	<b>\$ 420,538</b>
<b><u>Operating Expense</u></b>						
3490 Misc. Contractual Fees	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
3495 Temp Employee Svc	0	0	0.00%	0	0	0
4020 Travel and Education	5,000	0	0.00%	1,250	(1,250)	5,000
4120 Freight and Postage	500	0	0.00%	125	(125)	500
4410 Equipment Rental	1,000	0	0.00%	250	(250)	1,000
4660 Equipment Maintenance	0	0	0.00%	0	0	0
4675 Software Maintenance	0	0	0.00%	0	0	0
4810 Advertising	0	0	0.00%	0	0	0
4990 Miscellaneous Expenses	2,000	0	0.00%	500	(500)	2,000
5110 Office Supplies	1,500	0	0.00%	375	(375)	1,500
5120 EDP Supplies	0	0	0.00%	0	0	0
5150 Miscellaneous Equipment	0	0	0.00%	0	0	0
5210 Gas and Oil	500	0	0.00%	125	(125)	500
5410 Books,Pubs,Subscriptions & Mbrshp	500	0	0.00%	125	(125)	500
<b>Total Operating Expense</b>	<b>\$ 11,000</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 2,750</b>	<b>(\$2,750)</b>	<b>\$ 11,000</b>
<b><u>Capital Outlay</u></b>						
6410 Office Equipment & Machinery	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 521,863</b>	<b>\$ 82,369</b>	<b>15.78%</b>	<b>\$ 130,466</b>	<b>(\$40,140)</b>	<b>\$ 431,538</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

<b>Fund Title: General</b>	<b>Department: Information Technology</b>
<b>Fund/Division Number: 2500</b>	<b>Division:</b>

	<b>2025/26 Proposed</b>
<b>Budgeted Staffing Level</b>	
IT Network Administrator	1
IT Support Division Manager	1
Systems Analyst II	2
Systems Analyst I	1
GIS Division Manager	1
GIS Analyst II	1
ERP Business System Administrator	1
ERP Business Systems Analyst	1
IT Communications & Marketing Manager	1
IT Media Specialist	1
Executive Assitant	1
<b>Total Budgeted Staffing Level</b>	<b>12</b>

	<b>2025/26 Proposed</b>	<b>FYTD Actual</b>	<b>Yr. Lapse 25%</b>	<b>FYTD Estimated</b>	<b>FYTD Variance</b>	<b>FYTD Balance</b>
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 1,038,189	\$ 183,403	17.67%	\$ 259,547	(\$76,144)	\$ 854,786
1030 Accrued Compensation	10,000	7,499	74.99%	2,500	4,999	2,501
1040 Overtime	15,000	11,825	78.83%	3,750	8,075	3,175
2010 FICA Taxes	81,334	15,064	18.52%	20,334	(5,270)	66,270
2020 Retirement Contributions	209,874	40,327	19.21%	52,469	(12,141)	169,547
2030 Life & Health Insurance	144,307	33,313	23.08%	36,077	(2,764)	110,994
2035 Dental Insurance	7,168	1,685	23.50%	1,792	(107)	5,483
2040 Workers' Compensation	2,126	1,476	69.41%	532	944	650
<b>Total Personnel Services</b>	<b>\$ 1,507,998</b>	<b>\$ 294,592</b>	<b>19.54%</b>	<b>\$ 377,000</b>	<b>(\$82,408)</b>	<b>\$ 1,213,406</b>
<b>Operating Expense</b>						
3190 Consultant Fees	\$ 176,799	\$ 10,890	6.16%	\$ 44,200	(\$33,310)	\$ 165,909
3490 Misc. Contractual Fees	3,000	0	0.00%	750	(750)	3,000
3495 Temporaty Employee Services	0	8,151	0.00%	0	8,151	(8,151)
4010 Car Allowance	0	0	0.00%	0	0	0
4020 Travel and Education	25,000	0	0.00%	6,250	(6,250)	25,000
4110 Communications	300,000	3,471	1.16%	75,000	(71,529)	296,529
4120 Freight and Postage	500	0	0.00%	125	(125)	500
4410 Equipment Rental	20,000	0	0.00%	5,000	(5,000)	20,000

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: General Department: Information Technology  
 Fund/Division Number: 2500 Division:

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense contd.</b>						
4651 Vehicle Parts	0	0	0.00%	0	0	0
4660 Equipment Maintenance	500	0	0.00%	125	(125)	500
4670 Computer Maintenance	30,000	0	0.00%	7,500	(7,500)	30,000
4675 Software Maintenance	936,000	78,564	8.39%	234,000	(155,436)	857,436
4710 Reproduction	0	0	0.00%	0	0	0
4720 Outside Printing	0	0	0.00%	0	0	0
4810 Advertising	15,000	1,175	7.83%	3,750	(2,575)	13,825
4990 Miscellaneous Expenses	1,500	255	17.01%	375	(120)	1,245
5110 Office Supplies	1,200	71	5.91%	300	(229)	1,129
5120 EDP Supplies	9,950	264	2.66%	2,488	(2,223)	9,686
5150 Miscellaneous Equipment	0	190	0.00%	0	190	(190)
5210 Gas & Oil	325	0	0.00%	81	(81)	325
5410 Books,Pubs,Subscriptions & Mbrshp	1,000	365	36.50%	250	115	635
<b>Total Operating Expense</b>	<b>\$ 1,520,774</b>	<b>\$ 103,397</b>	<b>6.80%</b>	<b>\$ 379,944</b>	<b>(\$276,912)</b>	<b>\$ 1,417,377</b>
<b>Capital Outlay</b>						
6410 Office Equip & Machinery	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
6420 Furniture & Furnishings	0	0	0.00%	0	0	0
6490 SBITA	0	0	0.00%	0	0	0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 3,028,772</b>	<b>\$ 397,988</b>	<b>13.14%</b>	<b>\$ 756,943</b>	<b>(\$359,320)</b>	<b>\$ 2,630,784</b>

**FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025**

<b>Fund Title: General</b>	<b>Department: Purchasing</b>
<b>Fund/Division Number: 2600</b>	<b>Division:</b>

		<u>2025/26</u>					
		<u>Proposed</u>					
<b>Budgeted Staffing Level</b>							
Purchasing Manager		1					
Purchasing Agent		2					
Purchasing Specialist		1					
<b>Total Budgeted Staffing Level</b>		<u>4</u>					
		<u>2025/26</u>	<u>FYTD</u>	<u>Yr. Lapse</u>	<u>FYTD</u>	<u>FYTD</u>	<u>FYTD</u>
		<u>Proposed</u>	<u>Actual</u>	<u>25%</u>	<u>Estimated</u>	<u>Variance</u>	<u>Balance</u>
<b>Personnel Services</b>							
1010	Salaries and Wages	\$ 274,965	\$ 61,916	22.52%	\$ 68,741	(\$6,826)	\$ 213,049
1030	Accrued Compensation	3,500	2,612	74.62%	875	1,737	888
1040	Overtime	0	0	100.00%	0	0	0
2010	FICA Taxes	21,303	4,882	22.92%	5,326	(444)	16,421
2020	Retirement Contributions	54,969	12,845	23.37%	13,742	(897)	42,124
2030	Life & Health Insurance	21,020	8,427	40.09%	5,255	3,172	12,593
2035	Dental Insurance	1,275	344	26.94%	319	25	932
2040	Workers' Compensation	556	387	69.49%	139	248	170
	<b>Total Personnel Services</b>	<u>\$ 377,589</u>	<u>\$ 91,411</u>	<u>24.21%</u>	<u>\$ 94,397</u>	<u>(\$2,986)</u>	<u>\$ 286,177</u>
<b>Operating Expense</b>							
3490	Misc. Contractual Fees	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
3495	Temporary Employee Services	0	0	0.00%	0	0	0
4020	Travel and Education	7,000	0	0.00%	1,750	(1,750)	7,000
4110	Communications	0	0	0.00%	0	0	0
4120	Freight and Postage	1,500	51	3.43%	375	(324)	1,449
4410	Equipment Rental	4,685	977	20.86%	1,171	(194)	3,708
4651	Vehicle Parts	0	0	0.00%	0	0	0
4810	Advertising	6,500	1,151	17.71%	1,625	(474)	5,349
4990	Miscellaneous Expenses	1,500	0	0.00%	375	(375)	1,500
5110	Office Supplies	2,500	367	14.68%	625	(258)	2,133
5120	EDP Supplies	150	0	0.00%	38	(38)	150
5150	Miscellaneous Equipment Expense	0	0	0.00%	0	0	0
5210	Gas & Oil	500	0	0.00%	125	(125)	500
5410	Books,Pubs,Subscriptions & Mbrshp	2,000	0	0.00%	500	(500)	2,000
	<b>Total Operating Expense</b>	<u>\$26,335</u>	<u>\$2,547</u>	<u>9.67%</u>	<u>\$6,584</u>	<u>(\$4,037)</u>	<u>\$23,788</u>
<b>Capital Outlay</b>							
6410	Office Equipment & Machinery	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
	<b>Total Capital Outlay</b>	<u>\$ 0</u>	<u>\$ 0</u>	<u>0.00%</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 0</u>
	<b>TOTAL APPROPRIATIONS</b>	<u><u>\$ 403,924</u></u>	<u><u>\$ 93,958</u></u>	<u><u>23.26%</u></u>	<u><u>\$ 100,981</u></u>	<u><u>(\$7,023)</u></u>	<u><u>\$ 309,965</u></u>

**FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025**

<b>Fund Title:</b> General	<b>Department:</b> Community & Economic Development
<b>Fund/Division Number:</b> 2800	<b>Division:</b>

<b>2025/26 Proposed</b>	
<b>Budgeted Staffing Level</b>	
Community & Economic Development Direct	1
Redevelopment Specialist	3
Redevelopment Assistant	1
<b>Total Budgeted Staffing Level</b>	<b>5</b>

	<b>2025/26 Proposed</b>	<b>FYTD Actual</b>	<b>Yr. Lapse 25%</b>	<b>FYTD Estimated</b>	<b>FYTD Variance</b>	<b>FYTD Balance</b>
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 404,163	\$ 101,570	25.13%	\$ 101,041	\$ 529	\$ 302,593
1030 Accrued Compensation	4,500	6,267	139.27%	1,125	5,142	(1,767)
1040 Overtime	0	0	100.00%	0	0	0
2010 FICA Taxes	31,676	7,982	25.20%	7,919	63	23,694
2020 Retirement Contributions	80,670	21,298	26.40%	20,168	1,130	59,372
2030 Life & Health Insurance	51,315	17,036	33.20%	12,829	4,207	34,279
2035 Dental Insurance	3,143	1,001	31.84%	786	215	2,142
2040 Workers' Compensation	817	567	69.41%	204	363	250
<b>Total Personnel Services</b>	<b>\$ 576,284</b>	<b>\$ 155,720</b>	<b>27.02%</b>	<b>\$ 144,071</b>	<b>\$ 11,649</b>	<b>\$ 420,564</b>
<b>Operating Expense</b>						
3490 Misc. Contractual Fees	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
3495 Temp Employee Svc	0	0	0.00%	0	0	0
4020 Travel and Education	12,125	3,027	24.97%	3,031	(4)	9,098
4110 Communications	0	0	0.00%	0	0	0
4010 Car Allowance	5,400	1,350	25.00%	1,350	0	4,050
4120 Freight and Postage	0	0	0.00%	0	0	0
4410 Equipment Rental	0	111	100.00%	0	111	(111)
4410 Equipment Maintenance	0	0	0.00%	0	0	0
4675 Software Maintenance	0	0	0.00%	0	0	0
4810 Advertising	0	0	0.00%	0	0	0
4990 Miscellaneous Expenses	0	63	0.00%	0	63	(63)
5110 Office Supplies	4,850	2,463	50.79%	1,213	1,251	2,387
5120 EDP Supplies	0	0	0.00%	0	0	0
5150 Miscellaneous Equipment	0	0	0.00%	0	0	0
5210 Gas and Oil	970	0	0.00%	243	(243)	970
5410 Books,Pubs,Subscriptions & Mbrshp	3,000	0	0.00%	750	(750)	3,000
<b>Total Operating Expense</b>	<b>\$ 26,345</b>	<b>\$ 7,014</b>	<b>26.62%</b>	<b>\$ 6,586</b>	<b>\$ 428</b>	<b>\$ 19,331</b>
<b>Capital Outlay</b>						
6410 Office Equipment & Machinery	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 602,629</b>	<b>\$ 162,735</b>	<b>27.00%</b>	<b>\$ 150,657</b>	<b>\$ 12,077</b>	<b>\$ 439,894</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: General Department: Planning  
 Fund/Division Number: 2901 Division:

2025/26 Proposed	
<b>Budgeted Staffing Level</b>	
Planning Director	1
Assistant Planning Director	1
Senior Planner	1
Planner	1
Senior Planner/Historic Preservation Officer	1
Planning & Development Administrator	1
Growth Management Coordinator	0
<b>Total Budgeted Staffing Level</b>	<b>6</b>

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 552,634	\$ 127,309	23.04%	\$ 138,159	(\$10,849)	\$ 425,325
1030 Accrued Compensation	3,500	2,540	72.58%	875	1,665	960
1040 Overtime	0	0	100.00%	0	0	0
2010 FICA Taxes	42,957	9,625	22.41%	10,739	(1,114)	33,332
2020 Retirement Contributions	109,781	25,887	23.58%	27,445	(1,558)	83,894
2030 Life & Health Insurance	79,424	21,185	26.67%	19,856	1,329	58,239
2035 Dental Insurance	3,275	869	26.53%	819	50	2,406
2040 Workers' Compensation	1,142	793	69.41%	286	507	349
<b>Total Personnel Services</b>	<b>\$ 792,713</b>	<b>\$ 188,208</b>	<b>23.74%</b>	<b>\$ 198,178</b>	<b>(\$9,970)</b>	<b>\$ 604,505</b>
<b>Operating Expense</b>						
3140 Contractual Planning	\$ 100,000	\$ 34,500	34.50%	\$ 25,000	\$ 9,500	\$ 65,500
3490 Contractual Fees	0	0	0.00%	0	0	0
4010 Car Allowance	5,400	1,350	25.00%	1,350	0	4,050
4020 Travel and Education	6,000	(57)	-0.95%	1,500	(1,557)	6,057
4110 Communications	0	0	0.00%	0	0	0
4120 Freight and Postage	1,500	198	13.17%	375	(178)	1,303
4410 Equipment Rental	7,000	643	9.19%	1,750	(1,107)	6,357
4651 Vehicle Parts	500	0	0.00%	125	(125)	500
4720 Outside Printing	500	0	0.00%	125	(125)	500
4810 Advertising	30,000	5,478	18.26%	7,500	(2,022)	24,522
4990 Miscellaneous Expenses	1,000	839	83.92%	250	589	161
5110 Office Supplies	4,000	13	0.34%	1,000	(987)	3,987
5120 EDP Supplies	200	0	0.00%	50	(50)	200
5210 Gas and Oil	500	0	0.00%	125	(125)	500
5232 Other Supplies	500	0	0.00%	125	(125)	500
5410 Books,Pubs,Subscriptions & Mbrshp	5,000	0	0.00%	1,250	(1,250)	5,000
<b>Total Operating Expense</b>	<b>\$ 162,100</b>	<b>\$ 42,965</b>	<b>26.51%</b>	<b>\$ 40,525</b>	<b>\$ 2,440</b>	<b>\$ 119,135</b>

FIRST QUARTER FINANCIAL REPORT -MONTH ENDING DECEMBER 31, 2025

Fund Title: General Department: Planning  
 Fund/Division Number: 2901 Division:

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Capital Outlay</b>						
6410 Office Equipment & Machinery	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
<b>Total Capital Outlay</b>	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 954,813</b>	<b>\$ 231,173</b>	<b>24.21%</b>	<b>\$ 238,703</b>	<b>(\$7,531)</b>	<b>\$ 723,640</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

<b>Fund Title: General</b>	<b>Department: Community Response</b>
<b>Fund/Division Number: 2903</b>	<b>Division: Code Enforcement</b>

	<b>2025/26 Proposed</b>
<b>Budgeted Staffing Level</b>	
Director of Community Response	1
Deputy Director of Community Response	1
Senior Code Enforcement Officer	1
Code Enforcement Officer	4
Code Enforcement/Parking Specialist (PT)	1
Executive Assistant	1
Administrative Assistant II	0
Administrative Assistant I	1
Animal Control Officer	4
<b>Total Budgeted Staffing Level</b>	<b>14</b>

	<b>2025/26 Proposed</b>	<b>FYTD Actual</b>	<b>Yr. Lapse 25%</b>	<b>FYTD Estimated</b>	<b>FYTD Variance</b>	<b>FYTD Balance</b>
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 804,519	\$ 106,610	13.25%	\$ 201,130	(\$94,520)	\$ 697,909
1030 Accrued Compensation	3,500	1,418	40.51%	875	543	2,082
1040 Overtime	10,000	10,746	107.46%	2,500	8,246	(746)
2010 FICA Taxes	62,992	9,026	14.33%	15,748	(6,722)	53,966
2020 Retirement Contributions	161,477	23,937	14.82%	40,369	(16,432)	137,540
2030 Life & Health Insurance	147,838	25,124	16.99%	36,960	(11,835)	122,714
2035 Dental Insurance	6,484	1,113	17.16%	1,621	(508)	5,371
2040 Workers' Compensation	19,976	13,865	69.41%	4,994	8,871	6,111
<b>Total Personnel Services</b>	<b>\$ 1,216,786</b>	<b>\$ 191,840</b>	<b>15.77%</b>	<b>\$ 304,197</b>	<b>(\$112,357)</b>	<b>\$ 1,024,946</b>
<b>Operating Expense</b>						
3440 Demolition	\$ 2,500	\$ 0	0.00%	\$ 625	(\$625)	\$ 2,500
3449 Nuisance Abatement	20,000	307	1.54%	5,000	(4,693)	19,693
3490 Contractual Fees	12,000	3,724	31.03%	3,000	724	8,276
3492 Spay/Neuter Vouchers	0	0	0.00%	0	0	0
3495 Temp Employee Svc	0	11,073	0.00%	0	11,073	(11,073)
4010 Car Allowance	5,400	0	0.00%	1,350	(1,350)	5,400
4020 Travel and Education	7,500	1,904	25.39%	1,875	29	5,596
4110 Communications	0	0	0.00%	0	0	0
4120 Freight and Postage	14,000	3,959	28.28%	3,500	459	10,041

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

<b>Fund Title: General</b>	<b>Department: Community Response</b>
<b>Fund/Division Number: 2903</b>	<b>Division: Code Enforcement</b>

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense contd.</b>						
4410 Equipment Rental	5,000	991	19.81%	1,250	(259)	4,009
4650 Vehicle Maintenance	500	0	0.00%	125	(125)	500
4651 Vehicle Parts	5,000	845	16.91%	1,250	(405)	4,155
4675 Software Maintenance	25,000	0	0.00%	6,250	(6,250)	25,000
4720 Outside Printing	2,000	0	0.00%	500	(500)	2,000
4810 Advertising	1,000	0	0.00%	250	(250)	1,000
4960 Administrative Fees	59,733	15,839	26.52%	14,933	906	43,894
4990 Miscellaneous Expenses	2,000	(641)	-32.05%	500	(1,141)	2,641
5110 Office Supplies	4,000	478	11.94%	1,000	(522)	3,522
5120 EDP Supplies	0	0	0.00%	0	0	0
5150 Miscellaneous Equipment	2,500	0	0.00%	625	(625)	2,500
5210 Gas and Oil	18,000	2,588	14.38%	4,500	(1,912)	15,412
5221 Animal Control Supplies	1,500	726	48.43%	375	351	774
5222 Animal Care & Services	0	0	0.00%	0	0	0
5223 Medical/Pharmaceutical Supplies	0	0	0.00%	0	0	0
5224 Animal Registrations	500	0	0.00%	125	(125)	500
5231 Safety Supplies	500	0	0.00%	125	(125)	500
5232 Other Supplies	2,000	0	0.00%	500	(500)	2,000
5250 Uniforms	2,000	184	9.20%	500	(316)	1,816
5253 Clean & Safe Initiative	250,000	31,102	12.44%	62,500	(31,398)	218,898
5410 Books,Pubs,Subscriptions & Mbrshp	2,500	91	3.64%	625	(534)	2,409
<b>Total Operating Expense</b>	<b>\$ 445,133</b>	<b>\$ 73,171</b>	<b>16.44%</b>	<b>\$ 111,283</b>	<b>(\$38,112)</b>	<b>\$ 371,962</b>
<b>Capital Outlay</b>						
6410 Equipment & Machinery	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
6450 Radios	0	0	0.00%	0	0	0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 1,661,919</b>	<b>\$ 265,011</b>	<b>15.95%</b>	<b>\$ 415,480</b>	<b>(\$150,469)</b>	<b>\$ 1,396,909</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

<b>Fund Title: General</b>	<b>Department: Police</b>
<b>Fund/Division Number: 3000</b>	<b>Division:</b>

	<b>2025/26 Proposed</b>
<b><u>Budgeted Staffing Level</u></b>	
Chief of Police	1
Deputy Chief of Police	2
Police Major	2
Captian	2
Lieutenant	7
Sergeant	18
Police Officer	103
Public Information Officer	1
Comm. Service Officers	5
Crime Scene Investigator	3
Crime Analyst	4
Evidence Technician	1
Accreditation Specialist	1
Executive Assistant	1
Administrative Assistant	3
Grant Writer	1
Records Specialists	4
Records Supervisor	1
School Crossing Guard (p/t)	8
Senior Accounting Clerk	3
Information System Administrator	1
Information Systems Analyst II	1
Information Systems Analyst I	1
Digital Evidence Specialist II	1
Digital Evidence Specialist I	1
<b>Total Budgeted Staffing Level</b>	<b>176</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: General Department: Police  
 Fund/Division Number: 3000 Division:

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 13,405,163	\$ 2,400,770	17.91%	\$ 3,351,291	(\$950,521)	\$ 11,004,393
1020 Incentive Pay	90,000	49,121	54.58%	22,500	26,621	40,879
Housing Allowance	0	12,750	100.00%	0	12,750	(12,750)
1030 Accrued Compensation	60,000	145,673	242.79%	15,000	130,673	(85,673)
1040 Overtime	400,000	207,627	51.91%	100,000	107,627	192,373
1050 Holiday Overtime	200,000	123,215	61.61%	50,000	73,215	76,785
2010 FICA Taxes	1,082,870	217,977	20.13%	270,718	(52,740)	864,893
2020 Retirement/General	549,524	90,087	16.39%	137,381	(47,294)	459,437
2025 Retirement/Police Officers	2,097,527	451,176	21.51%	524,382	(73,206)	1,646,351
2026 Retirement/ICMA	0	0	0.00%	0	0	0
2030 Life & Health Insurance	2,189,312	512,694	23.42%	547,328	(34,634)	1,676,618
2035 Dental Insurance	95,760	22,861	23.87%	23,940	(1,079)	72,899
2040 Workers' Compensation	399,273	277,133	69.41%	99,818	177,315	122,140
<b>Total Personnel Services</b>	<b>\$ 20,569,429</b>	<b>\$ 4,511,085</b>	<b>21.93%</b>	<b>\$ 5,142,357</b>	<b>(\$631,272)</b>	<b>\$ 16,058,344</b>
<b>Operating Expense</b>						
3130 Professional Services	\$ 35,000	\$ 6,400	18.29%	\$ 8,750	(\$2,350)	\$ 28,600
3180 Medical Services	0	0	0.00%	0	0	0
3190 Consultant Fees	6,000	0	0.00%	1,500	(1,500)	6,000
3490 Misc. Contractual Fees	4,000	0	0.00%	1,000	(1,000)	4,000
3510 Crime Lab	248,458	62,115	25.00%	62,115	0	186,344
3530 Investigative Supplies	38,000	2,182	5.74%	9,500	(7,318)	35,818
4030 Conferences	0	0	0.00%	0	0	0
4110 Communications	315,125	9,043	2.87%	78,781	(69,738)	306,082
4120 Freight & Postage	5,500	1,604	29.17%	1,375	229	3,896
4310 Utilities	110,000	18,121	16.47%	27,500	(9,379)	91,879
4410 Equipment Rental	30,000	14,586	48.62%	7,500	7,086	15,414
4420 Vehicle Rental & Towing	14,100	0	0.00%	3,525	(3,525)	14,100
4430 Equipment Lease	0	0	0.00%	0	0	0
4610 Building Maintenance	20,000	813	4.06%	5,000	(4,188)	19,188
4650 Vehicle Maintenance	37,500	3,506	9.35%	9,375	(5,869)	33,994
4651 Vehicle Parts	45,500	4752.87	10.45%	11,375	(7,918)	42,043
4652 Tires, Tubes & Batteries	25,000	3,457	13.83%	6,250	(3,550)	22,300
4660 Equipment Maintenance	22,000	2,700	12.27%	5,500	(3,683)	20,183
4670 Computer Maintenance	20,000	1,817	9.08%	5,000	130,571	(115,571)
4675 Software Maintenance	300,000	135,571	45.19%	75,000	(75,000)	300,000
4680 Radio Maintenance	20,000	0	0.00%	5,000	(5,000)	20,000

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: General Department: Police  
 Fund/Division Number: 3000 Division:

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense contd.</b>						
4720 Outside Printing	10,000	480	4.80%	2,500	(2,020)	9,520
4820 Crime Prevention	9,000	0	0.00%	2,250	(2,250)	9,000
4830 Public Relations	35,000	3,538	10.11%	8,750	(5,212)	31,462
4930 Citizen Volunteer Program	0	0	0.00%	0	0	0
4980 Contingency	50,000	0	0.00%	12,500	(12,500)	50,000
4990 Miscellaneous Expenses	5,000	210	4.21%	1,250	(1,040)	4,790
5110 Office Supplies	20,000	221	1.10%	5,000	(4,780)	19,780
5120 EDP Supplies	11,000	0	0.00%	2,750	(2,750)	11,000
5150 Misc. Equipment Exp.	10,000	0	0.00%	2,500	(2,500)	10,000
5210 Gas and Oil	434,500	54,598	12.57%	108,625	(54,027)	379,902
5220 K-9 Operations	30,000	2,184	7.28%	7,500	(5,316)	27,816
5230 Cleaning Supplies	1,500	0	0.00%	375	(375)	1,500
5232 Other Supplies	3,000	32	1.07%	750	(718)	2,968
5250 Uniforms	200,000	27,585	13.79%	50,000	(22,415)	172,415
5251 Military Supplies	90,000	4,772	5.30%	22,500	(17,728)	85,228
5410 Books,Pubs,Subscriptions & Mbrshp	8,000	2,130	26.62%	2,000	130	5,870
5420 Educ Reimbursement	10,000	0	0.00%	2,500	(2,500)	10,000
5430 Law Enforcement Educ	63,659	18,444	28.97%	15,915	2,529	45,215
<b>Total Operating Expense</b>	<b>\$ 2,286,842</b>	<b>\$ 380,862</b>	<b>16.65%</b>	<b>\$ 571,711</b>	<b>(\$195,601)</b>	<b>\$ 1,910,733</b>
<b>Capital Outlay</b>						
6200 Buildings	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
6320 Improvements Other Than Bldg.	0	0	0.00%	0	0	0
6410 Office Equip & Machinery	0	81,500	100.00%	0	81,500	(81,500)
6420 Furniture & Furnishings	0	0	0.00%	0	0	0
6440 Vehicles	0	0	0.00%	0	0	0
6450 Radios	0	0	0.00%	0	0	0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 81,500</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 81,500</b>	<b>(\$81,500)</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 22,856,271</b>	<b>\$ 4,973,447</b>	<b>21.76%</b>	<b>\$ 5,714,068</b>	<b>(\$745,373)</b>	<b>\$ 17,887,577</b>

**FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025**

<b>Fund Title: General</b>	<b>Department: Public Works</b>	
<b>Fund/Division Number: 4002</b>	<b>Division:</b>	<b>Director's Office</b>

	<u>2025/26</u> <u>Proposed</u>					
<b>Budgeted Staffing Level</b>						
Executive Assistant	1					
<b>Total Budgeted Staffing Level</b>	<b>1</b>					
	<b>2025/26</b>	<b>FYTD</b>	<b>Yr. Lapse</b>	<b>FYTD</b>	<b>FYTD</b>	<b>FYTD</b>
	<b>Proposed</b>	<b>Actual</b>	<b>25%</b>	<b>Estimated</b>	<b>Variance</b>	<b>Balance</b>
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 57,353	\$ 12,684	22.12%	\$ 14,338	(\$1,654)	\$ 44,669
1030 Accrued Compensation	1,300	1,324	101.81%	325	999	(24)
1040 Overtime	0	0	100.00%	0	0	0
2010 FICA Taxes	4,487	1,068	23.80%	1,122	(54)	3,419
2020 Retirement Contributions	11,578	2,804	24.22%	2,895	(90)	8,774
2030 Life & Health Insurance	10,395	2,799	26.92%	2,599	200	7,596
2035 Dental Insurance	0	0	0.00%	0	0	0
2040 Workers' Compensation	117	81	69.40%	29	52	36
<b>Total Personnel Services</b>	<b>\$ 85,230</b>	<b>\$ 20,760</b>	<b>24.36%</b>	<b>\$ 57,459</b>	<b>(\$548)</b>	<b>\$ 64,470</b>
<b>Operating Expense</b>						
3490 Contractual Fees	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
3495 Temporary Employee Services	0	0	0.00%	0	0	0
4020 Travel and Education	5,000	0	0.00%	1,250	(1,250)	5,000
4120 Freight and Postage	100	0	0.00%	25	(25)	100
4410 Equipment Rental	4,500	1,708	37.96%	1,125	583	2,792
4675 Software Maintenance	0	0	0.00%	0	0	0
4810 Advertising	2,000	0	0.00%	500	(500)	2,000
4990 Miscellaneous Expenses	2,500	0	0.00%	625	(625)	2,500
5110 Office Supplies	4,000	551	13.77%	1,000	(449)	3,449
5120 EDP Supplies	100	0	0.00%	25	(25)	100
5210 Gas and Oil	2,100	63	2.99%	525	(462)	2,037
5231 Safety Supplies	1,500	0	0.00%	375	(375)	1,500
5232 Other Supplies	1,000	229	22.93%	250	(21)	771
5410 Books,Pubs,Subscriptions & Mbrshp	3,000	111	3.70%	750	(639)	2,889
<b>Total Operating Expense</b>	<b>\$25,800</b>	<b>\$2,662</b>	<b>10.32%</b>	<b>\$6,450</b>	<b>(\$3,788)</b>	<b>\$23,138</b>
<b>Capital Outlay</b>						
6410 Office Equip & Machinery	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 111,030</b>	<b>\$ 23,422</b>	<b>21.10%</b>	<b>\$ 63,909</b>	<b>(\$4,336)</b>	<b>\$ 87,608</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

<b>Fund Title: General</b>	<b>Department: Public Works</b>
<b>Fund/Division Number: 4003</b>	<b>Division: Fleet Maintenance</b>

<b>2025/26 Proposed</b>	
<b>Budgeted Staffing Level</b>	
Fleet Manager	1
Garage Foreman	1
Auto Mechanic	3
Diesel Mechanic	1
Master Mechanic	2
Senior Storekeeper	1
Service Advisor	1
<b>Total Budgeted Staffing Level</b>	<b>10</b>

	<b>2025/26 Proposed</b>	<b>FYTD Actual</b>	<b>Yr. Lapse 25%</b>	<b>FYTD Estimated</b>	<b>FYTD Variance</b>	<b>FYTD Balance</b>
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 590,149	\$ 127,781	21.65%	\$ 147,537	(\$19,757)	\$ 462,368
1030 Accrued Compensation	6,500	4,585	70.54%	1,625	2,960	1,915
1040 Overtime	7,500	601	8.01%	1,875	(1,274)	6,899
2010 FICA Taxes	46,217	9,943	21.51%	11,554	(1,612)	36,274
2020 Retirement Contributions	119,259	26,487	22.21%	29,815	(3,327)	92,772
2030 Life & Health Insurance	119,434	31,119	26.06%	29,859	1,260	88,315
2035 Dental Insurance	5,026	1,240	24.68%	1,257	(16)	3,786
2040 Workers' Compensation	16,895	11,727	69.41%	4,224	7,503	5,168
<b>Total Personnel Services</b>	<b>\$ 910,981</b>	<b>\$ 213,483</b>	<b>23.43%</b>	<b>\$ 227,745</b>	<b>(\$14,262)</b>	<b>\$ 697,498</b>

<b>Operating Expense</b>						
3490 Contractual Fees	\$ 4,500	\$ 1,006	22.36%	\$ 1,125	(\$119)	\$ 3,494
3495 Temporary Employee Services	0	0	0.00%	\$ 0	\$ 0	\$ 0
4020 Travel and Education	0	0	0.00%	0	0	0
4410 Equipment Rental	2,750	0	0.00%	688	(688)	2,750
4651 Vehicle Parts	12,000	0	0.00%	3,000	(3,000)	12,000
4652 Tires, Tubes, & Batteries	500	128	25.61%	125	3	372
4660 Equipment Maintenance	1,500	0	0.00%	375	(375)	1,500
4990 Miscellaneous Expenses	1,000	100	9.97%	250	(150)	900
5120 EDP Supplies	150	0	0.00%	38	(38)	150
5150 Miscellaneous Equipment Expense	0	0	0.00%	0	0	0
5210 Gas and Oil	7,500	183	2.45%	1,875	(1,692)	7,317
5230 Cleaning Supplies	750	0	0.00%	188	(188)	750
5231 Safety Supplies	1,500	23	1.55%	375	(352)	1,477
5232 Other Supplies	5,000	757	15.15%	1,250	(493)	4,243

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

<b>Fund Title: General</b>	<b>Department: Public Works</b>
<b>Fund/Division Number: 4003</b>	<b>Division: Fleet Maintenance</b>

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense contd.</b>						
5250 Uniforms	7,500	0	0.00%	1,875	(1,875)	7,500
5260 Expendable Tools	2,000	1,500	75.00%	500	1,000	500
5410 Books,Pubs,Subscriptions & Mbrshp	500	0	0.00%	125	(125)	500
<b>Total Operating Expense</b>	<b>\$ 47,150</b>	<b>\$ 3,698</b>	<b>7.84%</b>	<b>\$ 11,788</b>	<b>(\$8,090)</b>	<b>\$ 43,452</b>
<b>Capital Outlay</b>						
6410 Office Equipment & Mach.	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
6420 Furniture & Furnishings	0	0	0.00%	0	0	0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 958,131</b>	<b>\$ 217,181</b>	<b>22.67%</b>	<b>\$ 239,533</b>	<b>(\$22,352)</b>	<b>\$ 740,950</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

<b>Fund Title: General</b>	<b>Dej Department: Public Works</b>
<b>Fund/Division Number: 4004</b>	<b>Divi Division: Facilities Maintenance</b>

<b>2025/26 Proposed</b>	
<b>Budgeted Staffing Level</b>	
Supervisor	1
Facilities Administrative Assistant	1
Foreman II	1
Electrician	1
Facilities Maint Technician	2
Facilities Maint Technician Asst.	3
Facilities Maint Repair Worker	3
<b>Total Budgeted Staffing Level</b>	<b>12</b>

	<b>2025/26 Proposed</b>	<b>FYTD Actual</b>	<b>Yr. Lapse 25%</b>	<b>FYTD Estimated</b>	<b>FYTD Variance</b>	<b>FYTD Balance</b>
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 650,742	\$ 117,255	18.02%	\$ 162,686	(\$45,430)	\$ 533,487
1030 Accrued Compensation	5,500	4,094	74.43%	1,375	2,719	1,406
1040 Overtime	7,500	11,804	157.38%	1,875	9,929	(4,304)
2010 FICA Taxes	50,776	10,525	20.73%	12,694	(2,169)	40,251
2020 Retirement Contributions	131,023	27,736	21.17%	32,756	(5,020)	103,287
2030 Life & Health Insurance	143,466	28,264	19.70%	35,867	(7,603)	115,202
2035 Dental Insurance	6,510	1,465	22.50%	1,628	(163)	5,045
2040 Workers' Compensation	21,364	14,829	69.41%	5,341	9,488	6,535
<b>Total Personnel Services</b>	<b>\$ 1,016,881</b>	<b>\$ 215,970</b>	<b>21.24%</b>	<b>\$ 254,220</b>	<b>(\$38,250)</b>	<b>\$ 800,911</b>

<b>Operating Expense</b>						
	<b>2025/26 Proposed</b>	<b>FYTD Actual</b>	<b>Yr. Lapse 25%</b>	<b>FYTD Estimated</b>	<b>FYTD Variance</b>	<b>FYTD Balance</b>
3490 Contractual Fees	\$ 250,000	\$ 43,490	17.40%	\$ 62,500	(\$19,010)	\$ 206,510
3495 Temporary Employee Services	15,000	0	0.00%	3,750	(3,750)	15,000
4020 Travel & Education	1,500	0	0.00%	375	(375)	1,500
4410 Equipment Rental	4,000	476	11.90%	1,000	(524)	3,524
4610 Building Maintenance	70,000	2,497	3.57%	17,500	(15,003)	67,503
4620 Building Repair Supplies	150,000	10,660	7.11%	37,500	(26,840)	139,340
4630 Air Condition Maintenance	15,000	1,127	7.51%	3,750	(2,623)	13,873
4651 Vehicle Parts	5,000	0	0.00%	1,250	(1,250)	5,000
4652 Tires, Tubes & Batteries	1,000	0	0.00%	250	(250)	1,000
4680 Radio Maintenance	1,000	0	0.00%	250	(250)	1,000
4990 Miscellaneous Expenses	150	0	0.00%	38	(38)	150
5110 Office Supplies	1,000	0	0.00%	250	(250)	1,000
5210 Gas and Oil	23,000	3,601	15.66%	5,750	(2,149)	19,399
5230 Cleaning Supplies	50,000	2,579	5.16%	12,500	(9,921)	47,421
5231 Safety Supplies	1,500	75	5.01%	375	(300)	1,425
5232 Other Supplies	4,000	354	8.84%	1,000	(646)	3,646

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: General Department: Public Works  
 Fund/Division Number: 4004 Division: Facilities Maintenance

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense contd.</b>						
5250 Uniforms	3,000	0	0.00%	750	(750)	3,000
5260 Expendable Tools	2,500	17	0.68%	625	(608)	2,483
5310 Paint and Sign Supplies	10,000	0	0.00%	2,500	(2,500)	10,000
5410 Books,Pubs,Subscriptions & Mbrshp	0	0	0.00%	0	0	0
<b>Total Operating Expense</b>	<b>\$ 607,650</b>	<b>\$ 64,876</b>	<b>10.68%</b>	<b>\$ 151,913</b>	<b>(\$87,036)</b>	<b>\$ 542,774</b>
<b>Capital Outlay</b>						
6320 Other Improvements	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
6445 Other Equipment	0	0	0.00%	0	0	0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 1,624,531</b>	<b>\$ 280,846</b>	<b>17.29%</b>	<b>\$ 406,133</b>	<b>(\$125,286)</b>	<b>\$ 1,343,685</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

<b>Fund Title: General</b>	<b>Department: Public Works</b>
<b>Fund/Division Number: 4005</b>	<b>Division: Parks &amp; Grounds</b>

	<b>2025/26 Proposed</b>
<b>Budgeted Staffing Level</b>	
Supervisor	1
Foreman II	1
Foreman I	4
Equipment Operator III	2
Equipment Operator II	2
Maintenance Worker	5
Chief Tree Trimmer	1
Tree Trimmer	1
Ground Maintenance Specialist	6
Irrigation Specialist	2
<b>Total Budgeted Staffing Level</b>	<b>25</b>

	<b>2025/26 Proposed</b>	<b>FYTD Actual</b>	<b>Yr. Lapse 25%</b>	<b>FYTD Estimated</b>	<b>FYTD Variance</b>	<b>FYTD Balance</b>
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 1,303,494	\$ 246,654	18.92%	\$ 325,874	(\$79,220)	\$ 1,056,840
1030 Accrued Compensation	3,500	2,480	70.86%	875	1,605	1,020
1040 Overtime	25,000	7,991	31.96%	6,250	1,741	17,009
2010 FICA Taxes	101,898	19,089	18.73%	25,474	(6,385)	82,808
2020 Retirement Contributions	242,162	46,822	19.34%	60,540	(13,718)	195,339
2030 Life & Health Insurance	281,157	64,936	23.10%	70,289	(5,353)	216,221
2035 Dental Insurance	13,664	3,238	23.70%	3,416	(178)	10,426
2040 Workers' Compensation	39,960	27,736	69.41%	9,990	17,746	12,224
<b>Total Personnel Services</b>	<b>\$ 2,010,834</b>	<b>\$ 418,946</b>	<b>20.83%</b>	<b>\$ 502,709</b>	<b>(\$83,762)</b>	<b>\$ 1,591,888</b>

<b>Operating Expense</b>						
	<b>2025/26 Proposed</b>	<b>FYTD Actual</b>	<b>Yr. Lapse 25%</b>	<b>FYTD Estimated</b>	<b>FYTD Variance</b>	<b>FYTD Balance</b>
3490 Contractual Fees	\$ 200,000	\$ 4,945	2.47%	\$ 50,000	(\$45,055)	\$ 195,055
3495 Temporary Employee Services	30,000	0	0.00%	\$ 7,500	(\$7,500)	\$ 30,000
4020 Travel and Education	8,000	0	0.00%	2,000	(2,000)	8,000
4310 Utilities	400,000	48,802	12.20%	100,000	(51,198)	351,198
4410 Equipment Rental	4,000	548	13.69%	1,000	(452)	3,452
4650 Vehicle Maintenance	500	0	0.00%	125	(125)	500
4651 Vehicle Parts	40,000	521	1.30%	\$ 10,000	(\$9,479)	\$ 39,479
4652 Tire, Tubes & Batteries	2,500	1,423	0.00%	625	798	1,077
4990 Miscellaneous Expenses	500	0	0.00%	125	(125)	500
5210 Gas and Oil	75,000	11,182	14.91%	18,750	(7,568)	63,818
5231 Safety Supplies	3,000	91	3.04%	750	(659)	2,909
5232 Other Supplies	35,000	459	1.31%	8,750	(8,291)	34,541
5241 Horticultural Supplies	50,000	117	0.23%	12,500	(12,383)	49,883
5242 Chemicals	10,000	0	0.00%	2,500	(2,500)	10,000

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

<b>Fund Title: General</b>	<b>Department: Public Works</b>
<b>Fund/Division Number: 4005</b>	<b>Division: Parks &amp; Grounds</b>

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense contd.</b>						
5250 Uniforms	7,000	0	0.00%	1,750	(1,750)	7,000
5270 Parks Supplies	55,000	2,484	4.52%	13,750	(11,266)	52,516
5410 Books,Pubs,Subscriptions & Mbrshp	500	0	0.00%	125	(125)	500
<b>Total Operating Expense</b>	<b>\$ 921,000</b>	<b>\$ 70,571</b>	<b>7.66%</b>	<b>\$ 230,250</b>	<b>(\$159,679)</b>	<b>\$ 850,429</b>
<b>Capital Outlay</b>						
6430 Heavy Equipment	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
6440 Vehicles	0	0	0.00%	0	0	0
6445 Other Equipment	0	0	0.00%	0	0	0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 2,931,834</b>	<b>\$ 489,518</b>	<b>16.70%</b>	<b>\$ 732,959</b>	<b>(\$243,441)</b>	<b>\$ 2,442,316</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

<b>Fund Title: General</b>	<b>Department: Public Works</b>
<b>Fund/Division Number: 4006</b>	<b>Division: Streets</b>

<b>2025/26 Proposed</b>	
<b>Budgeted Staffing Level</b>	
Supervisor	1
Foreman II	1
Foreman I	2
Equipment Operator IV	1
Equipment Operator III	6
Maintenance Repair Worker	4
Maintenance Worker	2
Sign Maintenance Technician	1
<b>Total Budgeted Staffing Level</b>	<b>18</b>

	<b>2025/26 Proposed</b>	<b>FYTD Actual</b>	<b>Yr. Lapse 25%</b>	<b>FYTD Estimated</b>	<b>FYTD Variance</b>	<b>FYTD Balance</b>
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 966,186	\$ 180,293	18.66%	\$ 241,547	(\$61,253)	\$ 785,893
1030 Accrued Compensation	4,500	18,184	404.09%	1,125	17,059	(13,684)
1040 Overtime	35,000	12,279	35.08%	8,750	3,529	22,721
2010 FICA Taxes	76,935	15,326	19.92%	19,234	(3,908)	61,609
2020 Retirement Contributions	171,818	33,935	19.75%	42,955	(9,019)	137,883
2030 Life & Health Insurance	182,713	44,144	24.16%	45,678	(1,534)	138,569
2035 Dental Insurance	8,284	1,961	23.67%	2,071	(110)	6,323
2040 Workers' Compensation	77,941	54,098	69.41%	19,485	34,613	23,843
<b>Total Personnel Services</b>	<b>\$ 1,523,377</b>	<b>\$ 360,221</b>	<b>23.65%</b>	<b>\$ 380,844</b>	<b>(\$20,623)</b>	<b>\$ 1,163,156</b>
<b>Operating Expense</b>						
3490 Contractual Fees	\$ 30,000	\$ 0	0.00%	\$ 7,500	(\$7,500)	\$ 30,000
3495 Temporary Employee Services	0	0	0.00%	0	0	0
4020 Travel & Education	5,000	150	3.00%	1,250	(1,100)	4,850
4310 Utilities	425,000	46,362	10.91%	106,250	(59,888)	378,638
4320 Street Light Energy	575,000	142,665	24.81%	143,750	(1,085)	432,335
4410 Equipment Rental	25,000	538	2.15%	6,250	(5,712)	24,462
4651 Vehicle Parts	40,000	2,196	5.49%	10,000	(7,804)	37,804
4652 Tires, Tubes & Batteries	2,500	0	0.00%	625	(625)	2,500
4990 Miscellaneous Expenses	3,500	40	1.14%	875	(835)	3,460
5210 Gas and Oil	50,000	9,675	19.35%	12,500	(2,825)	40,325
5231 Safety Supplies	3,000	84	2.81%	750	(666)	2,916
5232 Other Supplies	6,000	838	13.96%	1,500	(662)	5,162
5242 Chemicals	1,000	0	0.00%	250	(250)	1,000
5250 Uniforms	2,500	0	0.00%	625	(625)	2,500
5260 Expendable Tools	3,000	278	9.28%	750	(472)	2,722

**FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025**

<b>Fund Title: General</b>	<b>Department: Public Works</b>	
<b>Fund/Division Number: 4006</b>	<b>Division: Streets</b>	

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense contd.</b>						
5310 Paint & Sign Supplies	12,000	400	3.33%	3,000	(2,600)	11,600
5330 Surface Patching	18,000	2,496	13.87%	4,500	(2,004)	15,504
5340 Street Supplies	35,000	155	0.44%	8,750	(8,595)	34,845
5350 Sidewalk/Curb Supplies	15,000	307	2.05%	3,750	(3,443)	14,693
5360 Stormwater Maintenance Supplies	10,000	0	0.00%	2,500	(2,500)	10,000
5410 Books,Pubs,Subscriptions & Mbrshp	500	0	0.00%	125	(125)	500
<b>Total Operating Expense</b>	<b>\$ 1,262,000</b>	<b>\$ 206,184</b>	<b>16.34%</b>	<b>\$ 315,500</b>	<b>(\$109,316)</b>	<b>\$ 1,055,816</b>
<b>Capital Outlay</b>						
6430 Heavy Equipment	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
6445 Other Equipment	0	0	0.00%	0	0	0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 2,785,377</b>	<b>\$ 566,405</b>	<b>20.33%</b>	<b>\$ 696,344</b>	<b>(\$129,939)</b>	<b>\$ 2,218,972</b>

**FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025**

<b>Fund Title: General</b>	<b>Department: Administrative Services/Recreation</b>	
<b>Fund/Division Number: 4504</b>	<b>Division: Leisure Services</b>	

	2025/26 Proposed
<b>Budgeted Staffing Level</b>	
Leisure Services Manager	1
Special Events Permit Coordinator	1
Reservation Specialist	1
Programs Coordinator	1
Programs Specialist	1
Tram Operator (PT)	1
Recreation Programs Aide (PT)	1
<b>Total Budgeted Staffing Level</b>	<b>7</b>

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 356,555	\$ 51,579	14.47%	\$ 89,139	(\$37,560)	\$ 304,976
1030 Accrued Compensation	2,500	0	0.00%	625	(625)	2,500
1040 Overtime	0	12,711	100.00%	0	12,711	(12,711)
2010 FICA Taxes	27,468	4,697	17.10%	6,867	(2,170)	22,771
2020 Retirement Contributions	70,877	12,830	18.10%	17,719	(4,889)	58,046
2030 Life & Health Insurance	62,154	14,052	22.61%	15,538	(1,487)	48,102
2035 Dental Insurance	2,592	589	22.74%	648	(59)	2,003
2040 Workers' Compensation	3,867	2,684	69.41%	967	1,717	1,183
<b>Total Personnel Services</b>	<b>\$ 526,012</b>	<b>\$ 99,142</b>	<b>18.85%</b>	<b>\$ 131,503</b>	<b>(\$32,361)</b>	<b>\$ 426,870</b>

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense</b>						
3490 Contractual Services	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
3495 Temporary Employee Services	0	7,866	0.00%	0	7,866	(7,866)
4020 Travel & Education	7,500	431	5.74%	1,875	(1,444)	7,069
4120 Postage & Freight	100	60	59.99%	25	35	40
5441 Equipment Rental	5,000	592	11.85%	1,250	(658)	4,408
4540 Insurance/Liability & Property	10,000	0	0.00%	2,500	(2,500)	10,000
4560 Insurance/Special Events	16,500	1,983	12.02%	4,125	(2,143)	14,518
4610 Building Maintenance	5,000	0	0.00%	1,250	(1,250)	5,000
4611 Janitorial Services	20,897	5,584	26.72%	5,224	360	15,313
4620 Building Supplies	1,000	0	0.00%	250	(250)	1,000
4651 Vehicle Parts	500	0	0.00%	125	(125)	500
4675 Software Maintenance	1,000	0	0.00%	250	(250)	1,000
4810 Advertising	750	0	0.00%	188	(188)	750
4960 Administrative Charge	15,000	2,369	15.79%	3,750	(1,381)	12,631
4990 Miscellaneous Expenses	1,500	0	0.00%	375	(375)	1,500
4992 Youth Activities	200,000	15,007	7.50%	50,000	(34,994)	184,994
5110 Office Supplies	3,000	389	12.97%	3,000	3,000	3,000
5120 EDP Supplies	500	0	0.00%	125	(125)	500
5150 Misc. Equipment Exp.	1,500	0	0.00%	375	(375)	1,500
5210 Gas & Oil	600	290	48.32%	150	140	310
5232 Other Supplies	2,500	27	1.10%	625	(598)	2,473
5250 Uniforms	1,000	614	61.40%	250	364	386
5410 Books,Pubs,Subscriptions & Mbrshp	500	0	0.00%	125	(125)	500
<b>Total Operating Expense</b>	<b>\$ 294,347</b>	<b>\$ 35,212</b>	<b>11.96%</b>	<b>\$ 75,837</b>	<b>(\$35,014)</b>	<b>\$ 259,525</b>
<b>Capital Outlay</b>						
6210 Buildings	\$ 0	\$ 0	100.00%	\$ 0	\$ 0	\$ 0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 820,359</b>	<b>\$ 134,354</b>	<b>16.38%</b>	<b>\$ 207,340</b>	<b>(\$67,375)</b>	<b>\$ 686,395</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: General Department: Engineering  
 Fund/Division Number: 4400 Division:

	2025/26 Proposed
<b>Budgeted Staffing Level</b>	
City Engineer	1
Asst. City Engineer/Manager	1
Stormwater Engineer Supervisor	1
Projects Coordinator	2
Chief Design Drafter	1
Engineering Inspector Supervisor	1
SMU Technical Assistant/GIS	1
Executive Assistant	1
Traffic Operations Administrator	1
Engineering Services Specialist	1
<b>Total Budgeted Staffing Level</b>	<b>11</b>

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 993,073	\$ 204,566	20.60%	\$ 248,268	(\$43,702)	\$ 788,507
1030 Accrued Compensation	3,500	1,762	50.35%	875	887	1,738
1040 Overtime	5,000	0	0.00%	1,250	(1,250)	5,000
2010 FICA Taxes	77,446	15,400	19.89%	19,361	(3,961)	62,045
2020 Retirement Contributions	169,486	34,676	20.46%	42,371	(7,695)	134,809
2030 Life & Health Insurance	130,510	31,242	23.94%	32,628	(1,385)	99,268
2035 Dental Insurance	5,591	1,349	24.13%	1,398	(49)	4,242
2040 Workers' Compensation	24,356	16,905	69.41%	6,089	10,816	7,451
<b>Total Personnel Services</b>	<b>\$ 1,408,961</b>	<b>\$ 305,901</b>	<b>21.71%</b>	<b>\$ 352,240</b>	<b>(\$46,339)</b>	<b>\$ 1,103,060</b>
<b>Operating Expense</b>						
3490 Contractual Fees	\$ 190,000	\$ 179	0.09%	\$ 47,500	(\$47,321)	\$ 189,821
3492 FDOT/Closed Loop	285,000	65,600	23.02%	71,250	(5,650)	219,400
4010 Car Allowance	10,800	2,700	25.00%	2,700	0	8,100
4020 Travel and Education	1,000	0	0.00%	250	(250)	1,000
4110 Communications	0	0	0.00%	0	0	0
4120 Freight and Postage	500	0	0.00%	125	(125)	500

**FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025**

<b>Fund Title: General</b>	<b>Department: Engineering</b>
<b>Fund/Division Number: 4400</b>	<b>Division:</b>

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense</b>						
4410 Equipment Rental	8,000	1,805	22.56%	2,000	(195)	6,195
4650 Vehicle Maintenance	500	0	0.00%	125	(125)	500
4651 Vehicle Parts	500	0	0.00%	125	(125)	500
4660 Equipment Maintenance	0	0	0.00%	0	0	0
4675 Software Maintenance	0	0	0.00%	0	0	0
4710 Reproduction	500	0	0.00%	125	(125)	500
4810 Advertising	500	0	0.00%	125	(125)	500
4990 Miscellaneous Expenses	100	135	134.93%	25	110	(35)
5110 Office Supplies	4,500	146	3.25%	1,125	(979)	4,354
5120 EDP Supplies	100	125	125.00%	25	100	(25)
5210 Gas and Oil	4,500	481	10.69%	1,125	(644)	4,019
5231 Safety Supplies	500	0	0.00%	125	(125)	500
5232 Other Supplies	0	0	0.00%	0	0	0
5250 Uniforms	1,000	0	0.00%	250	(250)	1,000
5260 Expendable Tools	0	0	0.00%	0	0	0
5320 Traffic Signal Materials	80,000	67	0.08%	20,000	(19,933)	79,933
5410 Books,Pubs,Subscriptions & Mbrshp	250	319	127.60%	63	257	(69)
<b>Total Operating Expense</b>	<b>\$ 588,250</b>	<b>\$ 71,557</b>	<b>12.16%</b>	<b>\$ 147,063</b>	<b>(\$75,506)</b>	<b>\$ 516,693</b>
<b>Capital Outlay</b>						
6410 Office Equipment & Machinery	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 1,997,211</b>	<b>\$ 377,458</b>	<b>18.90%</b>	<b>\$ 499,303</b>	<b>(\$121,845)</b>	<b>\$ 1,619,753</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: General Department: Administrative Services  
 Fund/Division Number: 6000 Division:

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Personnel Services</b>						
1010 Salary & Wages	\$0	\$0	0.00%	\$ 0	\$ 0	\$ 0
1030 Accrued Compensation	0	0	0.00%	0	0	0
2010 FICA Taxes	0	0	0.00%	0	0	0
2020 Retirement/General Members	0	0	0.00%	0	0	0
2025 Retirement/Police Officers	575,000	0	0.00%	143,750	(143,750)	575,000
2030 Life & Health Insurance	175,000	5,944	3.40%	43,750	(37,806)	169,056
<b>Total Personnel Services</b>	<b>\$ 750,000</b>	<b>\$ 5,944</b>	<b>0.79%</b>	<b>\$ 187,500</b>	<b>(\$181,556)</b>	<b>\$ 744,056</b>
<b>Operating Expense</b>						
3110 Insurance Consultant	\$ 25,000	\$ 4,163	16.65%	\$ 6,250	(\$2,088)	\$ 20,838
3190 Consultant Fees	5,000	0	0.00%	1,250	(1,250)	5,000
3200 Accounting and Auditing	44,000	0	0.00%	11,000	(11,000)	44,000
3490 Contractual Fees	275,000	28,700	10.44%	68,750	(40,050)	246,300
4020 Travel & Education	0	1,110	100.00%	0	1,110	(1,110)
4110 Communications	0	0	0.00%	0	0	0
4120 Freight and Postage	25,000	6,550	26.20%	6,250	300	18,450
4310 Utilities	575,000	79,524	13.83%	143,750	(64,226)	495,476
4410 Equipment Rental	50,000	0	0.00%	12,500	(12,500)	50,000
4440 Land Lease	5,000	0	0.00%	1,250	(1,250)	5,000
4510 Insurance & Fidelity Bond	1,750,000	987,561	56.43%	437,500	550,061	762,439
4530 Fla. Unemploy. Comp Fund	7,500	0	0.00%	1,875	(1,875)	7,500
4550 Workers' Comp. Claims	0	0	0.00%	0	0	0
4550 Liability & Property Claims	0	0	0.00%	0	0	0
4590 Property Damage Reimb	5,000	0	0.00%	1,250	(1,250)	5,000
4650 Vehicle Maintenance	50,000	9,246	18.49%	12,500	(3,254)	40,754
4675 Software Maintenance	220,000	77,824	35.37%	55,000	22,824	142,176
4710 Reproduction	0	0	0.00%	0	0	0
4810 Advertising	0	0	0.00%	0	0	0
4925 Computer Loans	15,000	75	0.50%	3,750	(3,675)	14,925
4936 Emergency Supplies	0	0	0.00%	0	0	0
4940 Bad Debt Expense	0	0	0.00%	0	0	0
4945 Refunds	0	9,716	0.00%	0	9,716	(9,716)
4947 Wellness	0	0	0.00%	0	0	0
4950 Settlements	0	0	0.00%	0	0	0
4960 Administrative Charges	1,700	120	7.06%	425	(305)	1,580

**FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025**

<b>Fund Title: General</b>	<b>Department: Administrative Services</b>
<b>Fund/Division Number: 6000</b>	<b>Division:</b>

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense contd.</b>						
4970 Inventory Adjustments	1,000	0	0.00%	250	(250)	1,000
4980 Contingency	0	0	0.00%	0	0	0
4985 Tax Increment Financing	7,097,740	7,310,686	103.00%	1,774,435	5,536,251	(212,946)
4986 Stormwater Fees	91,000	76,018	83.54%	22,750	53,268	14,982
4990 Miscellaneous Expenses	40,000	17,241	43.10%	10,000	7,241	22,759
4993 Keep Ft. Pierce Beautiful	15,000	1,311	8.74%	3,750	(2,439)	13,689
5110 Office Supplies	0	0	0.00%	0	0	0
5120 EDP Supplies	0	0	0.00%	0	0	0
5150 Miscellaneous Equipment	0	0	0.00%	0	0	0
5210 Gas & Oil	0	(946)	0.00%	0	(946)	946
5251 Military Supplies	0	0	0.00%	0	0	0
5410 Books,Pubs,Subscriptions & Mbrshp	25,000	18,750	75.00%	6,250	12,500	6,250
<b>Total Operating Expense</b>	\$ 10,322,940	\$ 8,627,649	83.58%	\$ 2,580,735	\$ 6,046,914	\$ 1,695,291
<b>Capital Outlay</b>						
6200 Buildings	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
6310 Roads & Bridges	0	0	0.00%	0	0	0
6315 Infrastructure Sales Tax Projects	3,000,000	0	0.00%	750,000	(750,000)	3,000,000
6320 Other Structures & Facilities	0	294,761	0.00%	0	294,761	(294,761)
6410 Office Equipment & Machinery	1,148,026	0	0.00%	287,007	(287,007)	1,148,026
6420 Furniture & Furnishing	0	0	0.00%	0	0	0
6430 Heavy Equipment	0	0	0.00%	0	0	0
6440 Vehicles	0	135,159	0.00%	0	135,159	(135,159)
6445 Other Equipment	0	0	0.00%	0	0	0
<b>Total Capital Outlay</b>	\$ 4,148,026	\$ 429,920	10.36%	\$ 1,037,007	(\$607,086)	\$ 3,718,106
<b>Grants and Aids</b>						
8230 Economic Development Co	\$ 62,500	\$ 0	0.00%	\$ 15,625	(\$15,625)	\$ 62,500
8255 Chamber of Commerce	35,000	35,000	100.00%	8,750	26,250	0
8270 SLC Council on Aging	15,000	0	0.00%	3,750	(3,750)	15,000
Special Events:						
8393 Sights & Sounds Parade	15,000	0	0.00%	3,750	(3,750)	15,000
8394 Christmas Decorations	125,000	17,682	14.15%	31,250	(13,568)	107,318
8395 Fireworks	43,000	38,000	88.37%	10,750	27,250	5,000
8392 Miscellaneous Special Events	0	0	0.00%	0	0	0
8396 Mainstreet	50,000	0	0.00%	12,500	(12,500)	50,000
8231 Lincoln Park Mainstreet	50,000	0	0.00%	12,500	(12,500)	50,000
8399 United For Animals	10,000	10,000	100.00%	2,500	7,500	0
8398 Youth & Crime Prevention Activities	10,000	387	3.87%	2,500	(2,113)	9,613
8396 Jazz on Moore's Creek	10,000	0	0.00%	2,500	(2,500)	10,000
8396 Juneteenth Festival	20,000	0	0.00%	5,000	(5,000)	20,000
8410 Community Projects	25,000	6,520	26.08%	6,250	270	18,480
8110 Community Housing	125,000	125,000	100.00%	31,250	93,750	0
<b>Total Grants and Aids</b>	\$ 595,500	\$ 232,589	39.06%	\$ 148,875	\$ 83,714	\$ 362,912

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: General Department: Administrative Services  
 Fund/Division Number: 6000 Division:

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>NON-OPERATING EXPENDITURES</b>						
9179 Debt Service Series 2019	2,293,250	2,293,250	100.00%	573,313	1,719,937	0
9176 Debt Service Series 2020A/2014 Energ	734,269	734,269	100.00%	183,567	550,701	0
9179 Debt Service Series 2020C/2018 Series	561,724	561,724	100.00%	140,431	421,293	0
9180 Capital Leases- White Fleet	600,000	0	0.00%	150,000	(150,000)	600,000
9180 Capital Leases- Police Fleet	1,100,000	0	0.00%	275,000	(275,000)	1,100,000
9184 Special Revenue/Police Grant	50,000	209,906	419.81%	12,500	197,406	(159,906)
9197 Half Cent Infrastructure	0	697,883	0.00%	0	697,883	(697,883)
9199 Transfer to Stormwater	0	0	0.00%	0	0	0
9300 Transfer to Animal Shelter	0	0	0.00%	0	0	0
<b>Total Non-Operating</b>	<b>\$ 5,339,242</b>	<b>\$ 4,497,031</b>	<b>84.23%</b>	<b>\$ 1,334,811</b>	<b>\$ 3,162,221</b>	<b>\$ 842,211</b>
<b>TOTAL ADMINISTRATIVE</b>	<b>\$ 21,155,709</b>	<b>\$ 13,793,133</b>	<b>65.20%</b>	<b>\$ 5,288,927</b>	<b>\$ 8,504,206</b>	<b>\$ 7,362,576</b>
<b>TOTAL GENERAL FUND APPROPRIATIONS</b>	<b>\$ 67,787,211</b>	<b>\$ 23,252,086</b>	<b>34.30%</b>	<b>\$ 16,984,955</b>	<b>\$ 6,311,733</b>	<b>\$ 44,532,311</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: Restricted Fund Department: Police Grants  
 Fund/Division Number: 101-3005 Division:

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Interfund Grants</b>						
331 20 16 COPS-CHRP	\$ 0	0	0.00%	\$ 0	\$ 0	\$ 0
331 20 59 FDLE 2013-JAGC - STLU-1-D7 - 180	0	0	0.00%	0	0	0
331 20 30 VOCA	147,662	0	0.00%	36,916	(36,916)	147,662
331 20 35 OJP Bullet Proof Vests	0	0	0.00%	0	0	0
331 20 37 OJP Bullet Proof Vests '23	28,900	0	0.00%	7,225	(7,225)	28,900
331 20 38 OJP Bullet Proof Vests '24	24,300	0	0.00%	6,075	(6,075)	24,300
331 20 50 IRSC-College Policing	94,000	23,500	25.00%	23,500	0	70,500
331 20 59 FDLE JAG	0	0	0.00%	0	0	0
331 20 59 FDLE 2020-JAGC-STLU	0	0	0.00%	0	0	0
331 21 00 Other Federal Grants	0	0	0.00%	0	0	0
334 20 66 FDOT Grant	20,000	0	0.00%	5,000	(5,000)	20,000
334 20 61 OJP Bullet Proof Vests	0	0	0.00%	0	0	0
334 20 62 Jag Bryne	0	0	0.00%	0	0	0
334 90 00 PSN22	0	0	0.00%	0	0	0
334 90 00 PSN23	181,338	0	0.00%	45,335	(45,335)	181,338
334 90 66 DOJ BJA FY '21 Byrne Grant Countyshare	0	0	0.00%	0	0	0
334 90 00 JABC - STILU - 078	0	0	0.00%	0	0	0
334 90 00 DOJ JAG Shared w/SLC	35,000	0	0.00%	8,750	(8,750)	35,000
334 90 00 FDLE Human Trafficking	0	0	0.00%	0	0	0
334 90 00 DOJ JAG 25 Grant	20,000	0	0.00%	5,000	(5,000)	20,000
334 90 00 FDLE NIBRIS Grant	0	0	0.00%	0	0	0
334 90 00 FDLE Project Safe Neighborhood	0	0	0.00%	0	0	0
334 90 00 Other State Grants	0	0	0.00%	0	0	0
334 90 00 COPS MiCRO23	0	0	0.00%	0	0	0
334 90 00 COPS Micro 24	0	0	0.00%	0	0	0
<b>Total Interfund Grants</b>	<b>\$ 551,200</b>	<b>\$ 23,500</b>	<b>4.26%</b>	<b>\$ 137,800</b>	<b>(\$114,300)</b>	<b>\$ 527,700</b>
<b>Miscellaneous Revenue</b>						
361 10 00 Interest on Investments	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
366 90 00 Other Contribution/Donation	0	0	0.00%	0	0	0
369 40 00 Reimb.-Contract Svcs.	0	0	0.00%	0	0	0
<b>Total Miscellaneous Revenues</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>Interfund Transfers</b>						
381 01 00 Transfer from General (Grant)	\$50,000	0	0.00%	\$ 12,500	(\$12,500)	\$ 50,000
381 91 0 FPRA	0	0	0.00%	0	0	0
<b>Total Interfund Transfers</b>	<b>\$ 50,000</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 12,500</b>	<b>(\$12,500)</b>	<b>\$ 50,000</b>
<b>TOTAL RESOURCES</b>	<b>\$ 601,200</b>	<b>\$ 23,500</b>	<b>3.91%</b>	<b>\$ 150,300</b>	<b>(\$126,800)</b>	<b>\$ 577,700</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

**Fund Title: Restricted Fund** Department: **Police Grants**  
**Fund/Division Number: 101-3005** Division:

2025/26  
Proposed

**Budgeted Staffing Level**

Victim Advocate Lead	1
Victim Assistant	2
Police Officer	1
Rich House Counselor	2
Police Crime Analyst	0
<b>Total Budgeted Staffing Level</b>	<b>6</b>

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 257,297	\$ 24,365	9.47%	\$ 64,324	(\$39,959)	\$ 232,932
1020 Incentive Pay	0	0	0.00%	0	0	0
1040 Overtime	5,000	6,154	123.08%	1,250	4,904	(1,154)
1050 Holiday Overtime	0	0	0.00%	0	0	0
2010 FICA Taxes	20,065	2,436	12.14%	5,016	(2,580)	17,630
2020 Retirement/General	40,074	6,096	15.21%	10,019	(3,922)	33,978
2020 Retirement/Police	12,083	0	0.00%	3,021	(3,021)	12,083
2030 Life & Health Insurance	21,020	462	2.20%	5,255	(4,793)	20,558
2035 Dental Insurance	848	16	1.94%	212	(196)	832
2040 Workers' Compensation	2,421	1,680	69.41%	605	1,075	741
<b>Total Personnel Services</b>	<b>\$ 358,808</b>	<b>\$ 41,210</b>	<b>11.49%</b>	<b>\$ 89,702</b>	<b>(\$48,492)</b>	<b>\$ 317,598</b>
<b>Operating Expense</b>						
3190 Consultant Fees	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
3490 Misc. Contractual Fees	0	0	0.00%	0	0	0
4020 Travel and Education	0	0	0.00%	0	0	0
4110 Communications	0	0	0.00%	0	0	0
4410 Equipment Rental	0	0	0.00%	0	0	0
4675 Software Maintenance	0	0	0.00%	0	0	0
4830 Public Relations	0	0	0.00%	0	0	0
4990 Misc. Expenses	6,740	0	0.00%	1,685	(1,685)	6,740
4945 Refunds	0	0	0.00%	0	0	0
4999 Unallocated	117,886	0	0.00%	29,472	(29,472)	117,886

**FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025**

<b>Fund Title: Restricted Fund</b>		<b>Department: Police Grants</b>				
<b>Fund/Division Number: 101-3005</b>		<b>Division:</b>				
	<b>2025/26 Proposed</b>	<b>FYTD Actual</b>	<b>YR. LAPSE 25%</b>	<b>FYTD Estimated</b>	<b>FYTD Variance</b>	<b>FYTD Balance</b>
<b><u>Operating Expense, cont'd.</u></b>						
5110	Office Supplies	0	0	0.00%	\$ 0	\$ 0
5150	Misc. Equipment	0	0	0.00%	0	0
5250	Uniforms	0	0	0.00%	0	0
5251	Military Supplies	58,739	10,918	18.59%	14,685	(3,766)
5430	Law Enforcement Education	0	0	0.00%	0	0
	<b>Total Operating Expense</b>	<b>\$ 183,365</b>	<b>\$ 10,918</b>	<b>5.95%</b>	<b>\$ 45,841</b>	<b>(\$34,923)</b>
						<b>\$ 172,447</b>
<b><u>Capital Outlay</u></b>						
6410	Office Equip & Machinery	\$ 59,027	\$ 103,307	175.02%	\$ 14,757	\$ 88,550
6420	Furniture & Fixtures	0	0	0.00%	0	0
6440	Vehicles	0	0	0.00%	0	0
	<b>Total Capital Outlay</b>	<b>\$ 59,027</b>	<b>\$ 103,307</b>	<b>175.02%</b>	<b>\$ 14,757</b>	<b>\$ 88,550</b>
						<b>(\$44,280)</b>
<b><u>Transfers</u></b>						
9110	Transfer to General	\$ 0	\$ 0	0.00%	\$ 0	\$ 0
9111	Transfer to Police FPRA	0	0	0.00%	0	0
	<b>Total Transfers</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>
	<b>TOTAL APPROPRIATIONS</b>	<b>\$ 601,200</b>	<b>\$ 155,435</b>	<b>25.85%</b>	<b>\$ 150,300</b>	<b>\$ 5,135</b>
						<b>\$ 445,765</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: Restricted Fund		Department: Community Redevelopment					
Fund/Division Number: 101-3005		Division: Police Grants/FPRA					
		2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Interfund Grants</b>							
331 20 16	COPS Hiring Grant-202	\$ 0	\$ 0	0.00%	0	0	0
334 90 00	American Rescue Plan	0	0	0.00%	0	0	0
<b>Total Interfund Grants</b>		<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>Interfund Transfers</b>							
381 91 0	FPRA	\$ 1,104,514	\$ 186,759	16.91%	276,129	(89,370)	917,755
<b>Total Interfund Transfers</b>		<b>\$ 1,104,514</b>	<b>\$ 186,759</b>	<b>16.91%</b>	<b>\$ 276,129</b>	<b>( \$89,370)</b>	<b>\$ 917,755</b>
<b>TOTAL RESOURCES</b>		<b>\$ 1,104,514</b>	<b>\$ 186,759</b>	<b>16.91%</b>	<b>\$ 276,129</b>	<b>( \$89,370)</b>	<b>\$ 917,755</b>

**FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025**

<b>Fund Title: Restricted Fund</b>	<b>Department: Community Redevelopment</b>
<b>Fund/Division Number: 101-3007</b>	<b>Division: Police Grants/FPRA</b>

	<b>2025/26 Proposed</b>
<b>Budgeted Staffing Level</b>	
Police Officer	10
<b>Total Budgeted Staffing Level</b>	10

	<b>2025/26 Proposed</b>	<b>FYTD Actual</b>	<b>YR. LAPSE 25%</b>	<b>FYTD Estimated</b>	<b>FYTD Variance</b>	<b>FYTD Balance</b>
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 705,380	\$ 102,244	14.49%	\$ 176,345	(\$74,101)	\$ 603,136
1020 Incentive Pay	10,000	4,314	43.14%	2,500	1,814	5,686
Housing Allowance	0	750	0.00%	0	750	(750)
1030 Accrued Compensation	5,000	3,849	76.98%	1,250	2,599	1,151
1040 Overtime	25,000	9,132	36.53%	6,250	2,882	15,868
1050 Holiday Overtime	15,000	8,234	54.90%	3,750	4,484	6,766
2010 FICA Taxes	58,169	9,710	16.69%	14,542	(4,833)	48,459
2020 Retirement/Police	154,965	26,538	17.13%	38,741	(12,203)	128,427
2030 Life & Health Insurance	89,041	18,445	20.71%	22,260	(3,816)	70,596
2035 Dental Insurance	5,006	1,087	21.71%	1,252	(165)	3,919
2040 Workers' Compensation	23,953	16,626	69.41%	5,988	10,637	7,327
<b>Total Personnel Services</b>	\$ 1,091,514	\$ 200,929	18.41%	\$ 272,879	(\$71,950)	\$ 890,585
<b>Operating Expense</b>						
3190 Consultant Fees	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
3490 Misc. Contractual Fees	0	0	0.00%	0	0	0
4020 Travel and Education	0	0	0.00%	0	0	0
4110 Communications	5,000	0	0.00%	1,250	(1,250)	5,000
4675 Software Maintenance	0	0	0.00%	0	0	0
4945 Refunds	0	0	0.00%	0	0	0
4990 Misc. Expenses	0	0	0.00%	0	0	0
4999 Unallocated	0	0	0.00%	0	0	0

**FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025**

<b>Fund Title: Restricted Fund</b>	<b>Department: Community Redevelopment</b>	
<b>Fund/Division Number: 101-0000</b>	<b>Division: Police Grants/FPRA</b>	

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b><u>Operating Expense, cont'd.</u></b>						
5110 Office Supplies	0	0	0.00%	\$ 0	\$ 0	\$ 0
5250 Uniforms	6,000	1,500	25.00%	1,500	0	4,500
5251 Military Supplies	2,000	0	0.00%	500	(500)	2,000
5430 Law Enforcement Education	0	0	0.00%	0	0	0
<b>Total Operating Expense</b>	<b>\$ 13,000</b>	<b>\$ 1,500</b>	<b>11.54%</b>	<b>\$ 3,250</b>	<b>(\$1,750)</b>	<b>\$ 11,500</b>
<b><u>Capital Outlay</u></b>						
6410 Office Equip & Machinery	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
6440 Vehicles	0	0	0.00%	0	0	0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b><u>Transfers</u></b>						
9111 Transfer to General	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
<b>Total Transfers</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
 <b>TOTAL APPROPRIATIONS</b>	 <b>\$ 1,104,514</b>	 <b>\$ 202,429</b>	 <b>18.33%</b>	 <b>\$ 276,129</b>	 <b>(\$73,700)</b>	 <b>\$ 902,085</b>

**FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025**

<b>Fund Title: Community Redevelopment</b>	<b>Department: Community Redevelopment</b>
<b>Fund/Division Number: 104-0000</b>	<b>Division: FPRA</b>

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b><u>Taxes</u></b>						
311 10 Ad Valorem Taxes	\$ 14,275,325	\$ 14,621,372	102.42%	\$ 3,568,831	\$ 11,052,541	(\$346,047)
<b>Total Taxes</b>	\$ 14,275,325	\$ 14,621,372	102.42%	\$ 3,568,831	\$ 11,052,541	(\$346,047)
<b><u>Licenses and Permits</u></b>						
329 20 Lot Clearing Permits	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
<b>Total Licenses and Permits</b>	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
<b><u>Intergovernmental</u></b>						
343 91 Admin Charge - Liens	\$2,300	\$0	100.00%	\$ 575	(\$575)	\$ 2,300
347 54 Marina Dockage	5,000	0	0.00%	1,250	(1,250)	5,000
384 90 Other Grants	0	0	0.00%	0	0	0
<b>Total Intergovernmental</b>	\$ 7,300	\$ 0	0.00%	\$ 1,250	(\$1,250)	\$ 5,000
<b><u>Miscellaneous Revenue</u></b>						
361 10 Interest on Investments	\$ 500	\$ 119	23.74%	\$ 125	(\$6)	\$ 381
362 14 Leases	370,000	76,470	20.67%	92,500	(16,030)	293,530
363 10 Liens	1,000	0	0.00%	250	(250)	1,000
369 31 Reimburse of Expenditures	0	0	0.00%	0	0	0
369 45 Sale of Surplus Land	0	0	0.00%	0	0	0
369 90 Other Misc. Revenues	0	0	0.00%	0	0	0
<b>Total Miscellaneous Revenues</b>	\$ 371,500	\$ 76,589	20.62%	\$ 92,875	(\$16,286)	\$ 294,911
<b><u>Transfers</u></b>						
Transfer from General Fund	\$ 0	\$ 209,906	0.00%	\$ 0	\$ 209,906	(\$209,906)
Transfer from Construction Fund	0	0	0.00%	0	0	0
Transfer from Police Grants Fund	0	0	0.00%	0	0	0
Transfer from Restricted Fund	0	0	0.00%	0	0	0
<b>Total Transfers</b>	\$ 0	\$ 209,906	0.00%	\$ 0	\$ 209,906	(\$209,906)
<b>Total Revenues</b>	<b>\$ 14,654,125</b>	<b>\$ 14,907,867</b>	101.73%	<b>\$ 3,662,956</b>	<b>\$ 11,244,911</b>	<b>(\$256,042)</b>
Fund Balance Appropriation	0	0	0.00%	0	0	0
<b>TOTAL RESOURCES</b>	<b>\$ 14,654,125</b>	<b>\$ 14,907,867</b>	<b>101.73%</b>	<b>\$ 3,662,956</b>	<b>\$ 11,244,911</b>	<b>(\$256,042)</b>

**FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025**

<b>Fund Title: Community Redevelopment</b>	<b>Department: Community Redevelopment</b>
<b>Fund/Division Number: 104-0000</b>	<b>Division: FPRA</b>

	<b>2025/26 Proposed</b>					
<b>Budgeted Staffing Level</b>						
<b>Total Budgeted Staffing Level</b>	0					
	<b>2025/26 Proposed</b>	<b>FYTD Actual</b>	<b>Yr. Lapse 25%</b>	<b>FYTD Estimated</b>	<b>FYTD Variance</b>	<b>FYTD Balance</b>
<b>Personnel Services</b>						
<b>Total Personnel Services</b>	\$ 0	\$ 0	0.00%	0	0	0
<b>Operating Expense</b>						
3120 Legal Fees	\$ 15,000	\$ 4,953	33.02%	\$ 3,750	\$ 1,203	\$ 10,048
3190 Consultant Fees	100,000	656	0.66%	25,000	(24,344)	99,344
3200 Accounting & Auditing	8,000	0	0.00%	2,000	(2,000)	8,000
3440 Demolition	0	0	0.00%	0	0	0
3468 Marina Operation	0	0	0.00%	0	0	0
3490 Contractual Fees	800,000	10,020	1.25%	200,000	(189,980)	789,980
4020 Travel & Education	0	3	0.00%	0	3	(3)
4110 Communications	0	0	0.00%	0	0	0
4120 Freight and Postage	500	21	4.23%	125	(104)	479
4310 Utilities	40,000	10,932	27.33%	10,000	932	29,068
4410 Equipment Rental	0	126	0.00%	0	126	(126)
4430 Land Lease	125,000	0	0.00%	31,250	(31,250)	125,000
4510 Insurance	225,000	97,880	43.50%	56,250	41,630	127,120
4620 Site Maintenance	75,000	0	0.00%	18,750	(18,750)	75,000
4650 Vehicle Maintenance	0	0	0.00%	0	0	0
4651 Vehicle Parts	0	0	0.00%	0	0	0
4675 Software Maintenance	0	0	0.00%	0	0	0
4720 Outside Printing	2,000	0	0.00%	500	(500)	2,000
4810 Advertising	1,000	0	0.00%	250	(250)	1,000

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

<b>Fund Title: Community Redevelopment</b>	<b>Department: Community Redevelopment</b>
<b>Fund/Division Number: 104-0000</b>	<b>Division: FPRA</b>

	2025/26 Proposed	FYTD Actual	Yr. Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense, cont'd</b>						
4911 Loan Interest	0	0	0.00%	0	0	0
4940 Bad Debts	0	0	0.00%	0	0	0
4960 Administrative Fees	186,500	47,587	25.52%	46,625	962	138,913
4980 Contingency	1,298,106	0	0.00%	324,527	(324,527)	1,298,106
4985 Real Estate Taxes	50,000	48,304	96.61%	12,500	35,804	1,696
4990 Miscellaneous Expenses	0	0	0.00%	0	0	0
5110 Office Supplies	0	0	0.00%	0	0	0
5120 EDP Supplies	0	0	0.00%	0	0	0
5210 Gas and Oil	1,000	0	0.00%	250	(250)	1,000
5410 Books, Pubs, Subscriptions & Mbrshp	0	0	0.00%	0	0	0
<b>Total Operating Expense</b>	<b>\$ 2,927,106</b>	<b>\$ 220,482</b>	<b>7.53%</b>	<b>\$ 731,777</b>	<b>(\$511,294)</b>	<b>\$ 2,706,624</b>
<b>Capital Outlay</b>						
6100 Land	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
6200 Buildings	150,000	87,909	58.61%	37,500	50,409	62,091
6310 Roads & Bridges	1,000,000	42,235	4.22%	250,000	(207,765)	957,765
6320 Other improvements	825,000	92,474	11.21%	206,250	(113,777)	732,527
6410 Office Equip & Machinery	0	0	0.00%	0	0	0
6440 Office Equip & Machinery/Vehicle	0	0	0.00%	0	0	0
<b>Total Capital Outlay</b>	<b>\$ 1,975,000</b>	<b>\$ 222,617</b>	<b>11.27%</b>	<b>\$ 493,750</b>	<b>(\$271,133)</b>	<b>\$ 1,752,383</b>
<b>Other Programs &amp; Projects</b>						
8340 Other Grants & Aids	\$ 450,000	\$ 10,000	2.22%	\$ 112,500	(\$102,500)	\$ 440,000
8347 School Resorce Officers	350,000	0	0.00%	87,500	(87,500)	350,000
8348 Community Policing	500,000	151,548	30.31%	125,000	26,548	348,452
8392 Youth Activities	100,000	0	0.00%	25,000	(25,000)	100,000
<b>Total Programs &amp; Projects</b>	<b>\$ 1,400,000</b>	<b>\$ 161,548</b>	<b>11.54%</b>	<b>\$ 350,000</b>	<b>(\$188,452)</b>	<b>\$ 1,238,452</b>
<b>Transfers</b>						
90 01 General-Debt Service/(2019A)	\$ 2,063,925	\$ 2,063,925	100.00%	\$ 515,981	\$ 1,547,944	\$ 0
9118 Debt Service 2015A	1,625,480	1,625,480	100.00%	406,370	1,219,110	0
9120 Debt Service 2021	831,200	831,200	100.00%	207,800	623,400	0
9131 Construction Fund	0	5,477,451	100.00%	0	5,477,451	(5,477,451)
9166 Sunrise Theatre	500,000	0	0.00%	125,000	(125,000)	500,000
9167 General	2,226,900	2,388,519	107.26%	556,725	1,831,794	(161,619)
9184 Special Revenue Fund	0	0	0.00%	0	0	0
9189 Police Grants/FPRA	1,104,514	186,759	0.00%	276,129	(89,370)	917,755
<b>Total Transfers</b>	<b>\$ 8,352,019</b>	<b>\$ 12,573,333</b>	<b>150.54%</b>	<b>\$ 2,088,005</b>	<b>\$ 10,485,329</b>	<b>(\$4,221,314)</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 14,654,125</b>	<b>\$ 13,177,981</b>	<b>89.93%</b>	<b>\$ 3,663,531</b>	<b>\$ 9,514,450</b>	<b>\$ 1,476,144</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

<b>Fund Title:</b> Department of Urban Redevelopment	<b>Department:</b> CDBG & SHIP
<b>Fund/Division Number:</b> 103 & 105	<b>Division:</b>

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>CDBG REVENUE</b>						
331 90 Entitlement Grant	\$ 574,680	\$ 0	0.00%	\$ 143,670	(\$143,670)	\$ 574,680
334 50 Program Income	0	0	0.00%	0	0	0
361 39 Other Interest Earnings	0	165	0.00%	0	165	(165)
366 00 Contributions from Private Sources	0	0	0.00%	0	0	0
369 31 Reimbursement of Expenditures	0	0	0.00%	0	0	0
CDBG Carry Over Funding	2,076,108	161,187	7.76%	519,027	(357,840)	1,914,921
CDBG COVID Carry Over Funding	228,393	0	0.00%	57,098	(57,098)	228,393
<b>Total REVENUE</b>	<b>\$ 2,879,181</b>	<b>\$ 161,352</b>	<b>5.60%</b>	<b>\$ 719,795</b>	<b>(\$558,443)</b>	<b>\$ 2,717,829</b>
<b>TRANSFERS</b>						
369 41 Contractual Svc./CDBG	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
369 42 Contractual Svc./SHIP	0	0	0.00%	0	0	0
369 43 Contractual Svc./Grants Admin.	0	0	0.00%	0	0	0
369 30 Settlement	0	0	0.00%	0	0	0
381 10 Transfer from General	434,383	0	0.00%	108,596	(108,596)	434,383
381 11 Transfer from FPRA	0	0	0.00%	0	0	0
<b>Total TRANSFERS</b>	<b>\$ 434,383</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 108,596</b>	<b>(\$108,596)</b>	<b>\$ 434,383</b>
<b>Total CDBG REVENUE</b>	<b>\$ 3,313,564</b>	<b>\$ 161,352</b>	<b>4.87%</b>	<b>\$ 828,391</b>	<b>(\$667,039)</b>	<b>\$ 3,152,212</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

<b>Fund Title: Department of Urban Redevelopment</b>	<b>Department: CDBG &amp; SHIP</b>
<b>Fund/Division Number: 103 &amp; 105</b>	<b>Division:</b>

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b><u>Budgeted Staffing Level</u></b>						
Grants Administration Manager	0					
Grants Writer	0					
Community Resource Specialist	0					
Reporting & Grants Specialist	0					
Administrative Assistant	0					
<b>Total Budgeted Staffing Level</b>	<b>0</b>					

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b><u>Personnel Services</u></b>						
<b>Total Personnel Services</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>

**CDBG Department Expenditures**

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b><u>Administrative</u></b>						
3200 Accounting & Auditing	\$ 890	\$ 0	0.00%	\$ 223	(\$223)	\$ 890
3495 Administrative-Contractual	0	0	0.00%	0	0	0
4960 Administrative Expenses	250,000	3,137	1.25%	62,500	(59,363)	246,863
<b><u>Rehabilitation Department</u></b>						
83 10 Housing Rehabilitation	\$ 0	\$ 0	0.00%	0	0	0
83 30 Senior Citizens Housing	0	0	0.00%	0	0	0
83 40 Other Grants & Aids	890	0	0.00%	223	(223)	890
83 45 Weatherization	0	0	0.00%	0	0	0
<b><u>Neighborhood Revitalization</u></b>						
83 80 Lincoln Park Mainstreet	\$ 0	\$ 0	0.00%	0	0	0
83 80 Fort Pierce Mainstreet	0	0	0.00%	0	0	0
83 83 Lincoln Park/Orange Ave. Business Dev	0	0	0.00%	0	0	0
83 86 Local Art/Cultural Heritage	0	0	0.00%	0	0	0
86 86 FPAT	0	0	0.00%	0	0	0
83 87 Commercial Facades	0	0	0.00%	0	0	0
<b><u>Economic Development</u></b>						
83 88 Micro-Bus/Economic Development	\$ 0	\$ 0	0.00%	0	0	0
83 88 Job Fair & Lincoln Park Business Expo	0	0	0.00%	0	0	0

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: Department of Urban Redevelopment Department: CDBG & SHIP  
 Fund/Division Number: 103 & 105 Division:

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Public Service</b>						
83 97 Public Facility Improvements	\$ 1,117,598	\$ 678	0.06%	279,400	(278,721)	1,116,920
83 97 Public Amenities	0	0	0.00%	0	0	0
83 88 Public Service Agencies	33,877	0	0.00%	8,469	(8,469)	33,877
8426 Rapid Rehousing	0	0	0.00%	0	0	0
<b>Total Operating Expenditures</b>	<b>\$ 1,403,255</b>	<b>\$ 3,815</b>	<b>0.27%</b>	<b>\$ 287,869</b>	<b>(\$287,191)</b>	<b>\$ 1,399,440</b>
<b>Grants-Programs &amp; Projects</b>						
83 10 Housing Rehabilitation (Roll-over)	1,100,000	\$ 29,141	0.00%	\$ 275,000	(\$245,859)	\$ 1,070,859
83 41 Commercial Façade (Roll-over)	0	0	0.00%	0	0	0
83 83 Micro-Bus/Economic Development	0	0	0.00%	0	0	0
83 86 Local Art/Cultural Heritage	0	0	0.00%	0	0	0
83 98 Public Service	0	0	0.00%	0	0	0
83 99 COVID19 Projects	228,393	0	0.00%	57,098	(57,098)	228,393
Administrative Expenses	284,940	0	0.00%	71,235	(71,235)	284,940
<b>Total Roll-Over Expenditures</b>	<b>\$ 1,613,333</b>	<b>\$ 29,141</b>	<b>0.00%</b>	<b>\$ 691,202</b>	<b>(\$661,383)</b>	<b>\$ 1,584,192</b>
<b>Capital</b>						
63 10 Road & Bridge Improvement	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
63 20 Other Improvements	296,976	0	0.00%	74,244	(74,244)	296,976
64 10 Office Equipment & Machinery	0	0	0.00%	0	0	0
64 45 Other Equipment	0	0	0.00%	0	0	0
99 99 Unencumbered	0	0	0.00%	0	0	0
<b>Total Capital</b>	<b>\$ 296,976</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 893,779</b>	<b>(\$863,960)</b>	<b>\$ 296,976</b>
<b>TOTAL CDBG APPROPRIATIONS</b>	<b>\$ 3,313,564</b>	<b>\$ 32,956</b>	<b>0.99%</b>	<b>\$ 1,872,850</b>	<b>(\$1,812,534)</b>	<b>\$ 3,280,608</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: Department of Urban Redevelopment Department: CDBG & SHIP  
 Fund/Division Number: 103 & 105 Division:

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>SHIP REVENUES</b>						
344 90 SHIP	\$ 356,368	\$ 132,054	37.06%	\$ 89,092	\$ 42,962	\$ 224,314
334 50 Program Income	500	200	40.00%	125	75	300
361 10 Interest on Investments	100	80	80.14%	25	55	20
369 90 Other Misc. Revenues	0	0	0.00%	0	0	0
381 90 Program Income HHR	0	0	0.00%	0	0	0
Carry Over Funding	0	0	0.00%	0	0	0
<b>Total SHIP Revenue</b>	<b>\$ 356,968</b>	<b>\$ 132,334</b>	<b>37.07%</b>	<b>\$ 2,855,871</b>	<b>(\$2,633,402)</b>	<b>\$ 224,634</b>
<b>SHIP EXPENDITURES</b>						
Total Operating Expenses	\$ 35,637	\$ 759	2.13%	\$ 8,909	(\$8,151)	\$ 34,878
Housing Rehabilitation	171,331	0	0.00%	42,833	(42,833)	171,331
DownPayment Assistance	150,000	50,000	33.33%	37,500	12,500	100,000
<b>TOTAL SHIP APPROPRIATIONS</b>	<b>\$ 356,968</b>	<b>\$ 50,759</b>	<b>14.22%</b>	<b>\$ 2,945,263</b>	<b>(\$2,671,755)</b>	<b>\$ 306,209</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: Department of Urban Redevelopment  
Fund/Division Number: 106

Grant Administration

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Grants</b>						
334 505 State Reach Grant	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
334 510 Disaster Relief	0	0	0.00%	0	0	0
334 513 Program Income	0	2,831	100.00%	0	2,831	(2,831)
<b>Total Intergovernmental</b>	<b>\$ 0</b>	<b>\$ 2,831</b>	<b>\$ 100</b>	<b>\$ 0</b>	<b>\$2,831</b>	<b>(2,831)</b>
<b>Miscellaneous Revenue</b>						
361 100 Interest on Investments	\$ 243	\$ 76	31.33%	\$ 61	\$ 15	\$ 167
361 103 HHRP Loan	0	0	0.00%	0	0	0
369 904 Reimb. Of Expenditures	23,919	0	0.00%	5,980	(5,980)	23,919
369 908 Other Misc. Revenues	0	0	0.00%	0	0	0
334 553 Carry Forward Funding	478,338	0	0.00%	119,585	(119,585)	478,338
<b>Total Miscellaneous Revenues</b>	<b>\$ 502,500</b>	<b>\$ 76</b>	<b>0.02%</b>	<b>\$ 125,625</b>	<b>(\$125,549)</b>	<b>\$ 502,424</b>
<b>Interfund Transfers</b>						
381 10 General Fund	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
381 91 FPRA	0	0	0.00%	0	0	0
<b>Total Interfund Transfers</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>Total Revenues</b>	<b>\$ 502,500</b>	<b>\$2,907</b>	<b>0.58%</b>	<b>\$ 125,625</b>	<b>(\$122,718)</b>	<b>\$ 499,593</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: Department of Urban Redevelopment  
Fund/Division Number: 106

Grant Administration

	2025/26 Proposed					
<b>Budgeted Staffing Level</b>						
Lincoln Park Revitalization Coordinator	0					
<b>Total Budgeted Staffing Level</b>	<b>0</b>					
	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Personnel Services</b>						
10 10 Salaries and Wages	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
10 30 Accrued Compensation	0	0	0.00%	0	0	0
10 40 Overtime	0	0	0.00%	0	0	0
20 10 FICA Taxes	0	0	0.00%	0	0	0
20 20 Retirement	0	0	0.00%	0	0	0
20 30 Life & Health Insurance	0	0	0.00%	0	0	0
20 35 Dental Insurance	0	0	0.00%	0	0	0
20 40 Workers' Compensation	0	0	0.00%	0	0	0
<b>Total Personnel Services</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>Operating Expense</b>						
3120 Legal Fees	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
4020 Travel & Education	0	0	0.00%	0	0	0
4120 Freight and Postage	100	0	0.00%	25	(25)	100
4810 Advertising	0	0	0.00%	0	0	0
4960 Administrative Fees	2,400	0	0.00%	600	(600)	2,400
4965 Escrow Expenses	0	0	0.00%	0	0	0
4990 Miscellaneous Expenses Programs & Projects	0	0	0.00%	0	0	0
<b>Total Operating Expense</b>	<b>\$ 2,500</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 625</b>	<b>(\$625)</b>	<b>\$ 2,500</b>
<b>Interfund Transfers</b>						
Transfer to CDBG	\$ 500,000	\$ 0	0.00%	\$ 125,000	(\$125,000)	\$ 500,000
Transfer to SHIP	0	0	0.00%	0	0	0
<b>Total Interfund Transfers</b>	<b>\$ 500,000</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 125,000</b>	<b>(\$125,000)</b>	<b>\$ 500,000</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 502,500</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 125,625</b>	<b>(\$125,625)</b>	<b>\$ 502,500</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

**Fund Title:** Marina Fund  
**Fund/Division Number:** 401-0000

	2025/26 Proposed	FYTD Actual	Yr Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Grants</b>						
331 50 Disaster Relief/Federal	\$0	\$0	0.00%	\$ 0	\$ 0	\$ 0
334 39 Physical Environmental Grant	243,750	0	0.00%	60,938	(60,938)	243,750
334 50 Disaster Relief/State	0	0	0.00%	0	0	0
<b>Total Grants</b>	<b>\$ 243,750</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 60,938</b>	<b>(\$60,938)</b>	<b>\$ 243,750</b>
<b>Charges for Services</b>						
347 54 Dockage	\$ 1,800,000	\$ 534,847	29.71%	\$ 450,000	\$ 84,847	\$ 1,265,153
347 55 Transient Dockage	1,250,000	240,348	19.23%	312,500	(72,152)	1,009,652
<b>Total Charges for Services</b>	<b>\$ 3,050,000</b>	<b>\$ 775,195</b>	<b>25.42%</b>	<b>\$ 762,500</b>	<b>\$ 12,695</b>	<b>\$ 2,274,805</b>
<b>Miscellaneous Revenue</b>						
361 10 Interest Earnings	\$ 2,500	\$ 127	5.09%	\$ 625	(\$498)	\$ 2,373
361 33 Other Investment Interest	0	0	0.00%	0	0	0
362 14 Leases	3,500	98,062	2801.78%	875	97,187	(94,562)
362 16 Crabby's Lease	280,000	30	0.01%	70,000	(69,970)	279,970
369 31 Reimburse of Expenditures	0	0	0.00%	0	0	0
369 49 Misc. Revenues	12,000	0	0.00%	3,000	(3,000)	12,000
369 85 Settlement of Claims	0	0	0.00%	0	0	0
369 90 Other Misc. Revenue	0	3,030	100.00%	0	3,030	(3,030)
369 91 Gas and Oil Sales	1,800,000	345,351	19.19%	450,000	(104,649)	1,454,649
369 92 Electric Utility Sales	150,000	43,885	29.26%	37,500	6,385	106,115
369 93 Utility Fees	65,000	24,273	37.34%	16,250	8,023	40,727
369 94 Soda, Candy & Ice Sales	210,000	45,302	21.57%	52,500	(7,198)	164,698
369 96 Late Payment Charges	3,500	40	1.14%	875	(835)	3,460
369 97 Live Aboards	80,000	29,006	36.26%	20,000	9,006	50,994
369 98 Other Miscellaneous Revenues	22,000	6,095	27.70%	5,500	595	15,905
<b>Total Miscellaneous Revenue</b>	<b>\$ 2,628,500</b>	<b>\$ 595,201</b>	<b>22.64%</b>	<b>\$ 657,125</b>	<b>(\$61,924)</b>	<b>\$ 2,033,299</b>
<b>Total Revenue</b>	<b>\$ 5,922,250</b>	<b>\$ 1,370,396</b>	<b>23.14%</b>	<b>\$ 1,480,563</b>	<b>( \$110,167)</b>	<b>\$ 4,551,854</b>
Appropriated Retained Earnings	1,826,927	0	0.00%	456,732	(456,732)	1,826,927
<b>TOTAL RESOURCES</b>	<b>\$ 7,749,177</b>	<b>\$ 1,370,396</b>	<b>17.68%</b>	<b>\$ 1,937,294</b>	<b>(\$566,899)</b>	<b>\$ 6,378,781</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

**Fund Title:** Marina Fund  
**Fund/Division Number:** 401-4100-575

	2025/26 Proposed
<b>Budgeted Staffing Level</b>	
Marina Manager	1
Senior Accounting Analyst	1
Operations Supervisor	1
Assistant Dockmaster	2
Marina Concierge Retailer	1
Executive Assistant/Asst. Concierge Retailer	1
Storekeeper (FT)	1
Marine Waterways Enforcement Officer	2
Maintenance Technician	1
<b>Total Budgeted Staffing Level</b>	<b>11</b>

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 685,249	\$ 116,416	16.99%	\$ 171,312	(\$54,897)	\$ 568,833
1030 Accrued Compensation	3,500	1,978	56.52%	875	1,103	1,522
1040 Overtime	5,000	0	0.00%	1,250	(1,250)	5,000
# 2010 FICA Taxes	53,485	8,991	16.81%	13,371	(4,380)	44,494
2020 Retirement Contributions	95,945	14,230	14.83%	23,986	(9,757)	81,715
2030 Life & Health Insurance	108,936	26,386	24.22%	27,234	(848)	82,550
2035 Dental Insurance	4,722	1,109	23.49%	1,181	(71)	3,613
2040 Workers' Comp.	19,252	13,363	69.41%	4,813	8,550	5,889
<b>Total Personnel Services</b>	<b>\$ 976,089</b>	<b>\$ 182,472</b>	<b>18.69%</b>	<b>\$ 244,022</b>	<b>(\$61,550)</b>	<b>\$ 793,617</b>

<b>Operating Expense</b>						
3120 Legal Fees	\$ 3,000	\$ 0	0.00%	\$ 750	(\$750)	\$ 3,000
3190 Consulting Fees	500,000	700	0.14%	125,000	(124,300)	499,300
3200 Accounting & Auditing	3,255	0	0.00%	814	(814)	3,255
3490 Misc. Contract Services	50,000	0	0.00%	12,500	(12,500)	50,000
3495 Temp Employee Svc	435,000	88,677	20.39%	108,750	(20,073)	346,323
4010 Car Allowance	5,400	1,350	25.00%	1,350	0	4,050
4020 Travel & Education	22,000	3,576	16.26%	5,500	(1,924)	18,424
4110 Communications	30,000	625	2.08%	7,500	(6,875)	29,375
4120 Freight and Postage	1,500	204	13.57%	375	(171)	1,296
4310 Utilities	175,000	24,676	14.10%	43,750	(19,074)	150,324
4410 Equipment Rental	4,500	385	8.55%	1,125	(740)	4,115
4430 Land Lease	50,000	0	0.00%	12,500	(12,500)	50,000

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: Marina Fund  
 Fund/Division Number: 401-4100-575

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense contd.</b>						
4510 Insurance & Fidelity Bond	800,000	53,153	6.64%	200,000	(146,847)	746,847
4540 FLC Liability & Property	70,000	63,104	90.15%	17,500	45,604	6,896
4610 Building Maintenance	15,000	531	3.54%	3,750	(3,219)	14,469
4620 Restroom/Laundry Maint.	7,500	1,287	17.17%	1,875	(588)	6,213
4630 Pier Maintenance	45,000	11,257	25.01%	11,250	7	33,743
4650 Vehicle Maintenance	2,500	0	0.00%	625	(625)	2,500
4651 Vehicle Parts	700	0	0.00%	175	(175)	700
4660 Equipment Maintenance	15,000	679	4.53%	3,750	(3,071)	14,321
4670 Computer Maintenance	2,500	0	0.00%	625	(625)	2,500
4675 Software Maintenance	42,000	43,341	103.19%	10,500	32,841	(1,341)
4710 Reproduction	1,500	0	0.00%	375	(375)	1,500
4810 Advertising	35,000	7,586	21.67%	8,750	(1,164)	27,414
4920 Cost of Goods Sold Fuel	1,350,000	289,376	21.44%	337,500	(48,124)	1,060,624
4930 Cost of Goods Sold	110,000	26,163	23.78%	27,500	(1,337)	83,837
4935 Disaster Charges	5,000	963	19.25%	1,250	(287)	4,037
4950 Settlement of Claims	0	0	0.00%	0	0	0
4960 Administrative Charges	250,000	72,817	29.13%	62,500	10,317	177,183
4970 Inventory Adjustment	2,500	0	0.00%	625	(625)	2,500
4975 Taxes	20,000	63,259	316.30%	5,000	58,259	(43,259)
4990 Miscellaneous Expense	5,000	719	14.37%	1,250	(531)	4,281
5110 Office Supplies	7,500	2,932	39.10%	1,875	1,057	4,568
5120 EDP Supplies	500	280	55.99%	125	155	220
5150 Misc. Equipment	20,500	0	0.00%	5,125	(5,125)	20,500
5210 Gas and Oil	5,000	756	15.12%	1,250	(494)	4,244
5230 Cleaning Supplies	16,000	862	5.39%	4,000	(3,138)	15,138
5231 Safety Supplies	1,500	0	0.00%	375	(375)	1,500
5232 Other Supplies	1,000	259	25.90%	250	9	741
5241 Horticultural Supplies	3,500	0	0.00%	875	(875)	3,500
5250 Uniforms	2,500	0	0.00%	625	(625)	2,500
5260 Expendable Tools	2,500	1,048	41.91%	625	423	1,452
5410 Books,Pubs,Subscriptions&Mbrshp	1,500	200	13.33%	375	(175)	1,300
5900 Depreciation	1,101,700	283,780	25.76%	275,425	8,355	817,920
<b>Total Operating Expense</b>	<b>\$ 5,222,555</b>	<b>\$ 1,044,545</b>	<b>20.00%</b>	<b>\$ 1,305,639</b>	<b>(\$261,094)</b>	<b>\$ 4,178,010</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

**Fund Title:** Marina Fund  
**Fund/Division Number:** 401-4100-575

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Capital Outlay</b>						
6200 Buildings	\$ 175,000	\$ 0	0.00%	\$ 43,750	(\$43,750)	\$ 175,000
6310 Other Improvements	1,360,000	0	0.00%	340,000	(340,000)	1,360,000
6320 Other Structures Facility	0	0	0.00%	0	0	0
6360 Hurricane Improvements	0	0	0.00%	0	0	0
6410 Office Equip & Machinery	4,000	0	0.00%	1,000	(1,000)	4,000
6420 Furniture & Furnishings	1,500	0	0.00%	375	(375)	1,500
6445 Other Equipment	150,000	22,579	15.05%	37,500	(14,921)	127,421
<b>Total Capital Outlay</b>	<b>\$ 1,690,500</b>	<b>\$ 22,579</b>	<b>1.34%</b>	<b>\$ 378,875</b>	<b>(\$356,296)</b>	<b>\$ 1,492,921</b>
<b>Debt Service</b>						
7010 Principal	\$ 511,041	\$ 0	0.00%	\$ 127,760	(\$127,760)	\$ 511,041
7020 Interest	148,884	0	0.00%	37,221	(37,221)	148,884
7030 Other Debt Service Cost	26,809	0	0.00%	6,702	(6,702)	26,809
<b>Total Debt Service</b>	<b>\$ 686,734</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 171,683</b>	<b>(\$171,683)</b>	<b>\$ 686,734</b>
<b>Non-Operating Expenses</b>						
9110 Transfer to General	\$ 275,000	\$ 68,750	25.00%	\$ 68,750	\$ 0	\$ 206,250
9200 Loan Principal	0	0	0.00%	0	0	0
9300 Loan Interest	0	0	0.00%	0	0	0
<b>Total Non-Operating Expenses</b>	<b>\$ 275,000</b>	<b>\$ 68,750</b>	<b>25.00%</b>	<b>\$ 68,750</b>	<b>\$ 0</b>	<b>\$ 206,250</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 8,850,877</b>	<b>\$ 1,318,346</b>	<b>14.90%</b>	<b>\$ 2,168,969</b>	<b>(\$850,624)</b>	<b>\$ 7,357,531</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: Solid Waste  
 Fund/Division Number: 402-0000

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Grants</b>						
331 50 Disaster Relief/Federal	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
331 50 Disaster Relief/State	0	0	0.00%	0	0	0
<b>Total Grants</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>Charges for Services</b>						
343 400 Residential Service	\$ 4,975,641	\$ 1,234,223	24.81%	\$ 1,243,910	(\$9,687)	\$ 3,741,418
343 410 Commercial Service	6,741,546	1,627,232	24.14%	1,685,387	(58,154)	5,114,314
343 430 Commercial Trash	101,300	25,323	25.00%	25,325	(2)	75,977
343 440 Recycling/Billing	699,639	1,985	0.28%	174,910	(172,925)	697,654
343 45 Other Income	70,000	0	0.00%	17,500	(17,500)	70,000
343 460 Recycling Program	5,000	537	10.74%	1,250	(713)	4,463
<b>Total Charges for Services</b>	<b>\$ 12,593,126</b>	<b>\$ 2,889,300</b>	<b>22.94%</b>	<b>\$ 3,148,282</b>	<b>(\$258,981)</b>	<b>\$ 9,703,826</b>
<b>Miscellaneous Revenue</b>						
361 100 Interest on Investments	\$ 1,000	\$ 6	0.61%	\$ 250	(\$244)	\$ 994
361 20 Interest of SBA	0	0	0.00%	0	0	0
365 010 Sale of Surplus	0	0	0.00%	0	0	0
389 410 Contributions/Private Sources	0	0	0.00%	0	0	0
369 904 Reimbursement of Expenses	0	0	0.00%	0	0	0
369 990 Miscellaneous Revenue	0	0	0.00%	0	0	0
<b>Total Miscellaneous Revenue</b>	<b>\$ 1,000</b>	<b>\$ 6</b>	<b>0.61%</b>	<b>\$ 250</b>	<b>(\$244)</b>	<b>\$ 994</b>
<b>Total Revenues</b>	<b>\$ 12,594,126</b>	<b>\$ 2,889,306</b>	<b>22.94%</b>	<b>\$ 3,148,532</b>	<b>(\$259,225)</b>	<b>\$ 9,704,820</b>
Appropriated Retained Earnings	(754,888)	0	0.00%	(188,722)	188,722	(754,888)
<b>TOTAL RESOURCES</b>	<b>\$ 11,839,238</b>	<b>\$ 2,889,306</b>	<b>24.40%</b>	<b>\$ 2,959,810</b>	<b>(\$70,503)</b>	<b>\$ 8,949,932</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

**Fund Title:** Solid Waste  
**Fund/Division Number:** 402-4200-534

		2025/26					
		Proposed					
<b>Budgeted Staffing Level</b>							
	Public Works Director		1				
	Deputy Public Works Director		1				
	Division Manager		1				
	Operations Manager-Fleet		1				
	Executive Assistant		1				
	Administrative Assistant		2				
	Engagement & Outreach Coordinator		1				
	Inspector		1				
	Solid Waste Foreman II		1				
	Solid Waste Foreman I		1				
	Lead Sanitation Driver		2				
	Sanitation Driver		22				
	Garage Foreman		1				
	Master Mechanic		1				
	Diesel Mechanic		3				
	Maintenance Worker		9				
	Dispatcher		1				
	Fleet Manager		0				
	<b>Total Budgeted Staffing Level</b>		<b>50</b>				
<b>Personnel Services</b>							
		<b>2025/26</b>	<b>FYTD</b>	<b>Yr Lapse</b>	<b>FYTD</b>	<b>FYTD</b>	
		<b>Proposed</b>	<b>Actual</b>	<b>25%</b>	<b>Estimated</b>	<b>Variance</b>	
						<b>FYTD</b>	
						<b>Balance</b>	
1010	Salaries and Wages	\$ 2,913,104	\$ 471,004	16.17%	\$ 728,276	(\$257,272)	\$ 2,442,100
1030	Accrued Compensation	20,000	21,631	108.15%	5,000	16,631	(1,631)
1040	Overtime	50,000	57,511	115.02%	12,500	45,011	(7,511)
2010	FICA Taxes	228,621	41,048	17.95%	57,155	(16,107)	187,572
2020	Retirement Contributions	576,254	103,831	18.02%	144,064	(40,232)	472,423
2030	Life & Health Insurance	537,793	111,897	20.81%	134,448	(22,551)	425,896
2035	Dental Insurance	23,642	5,163	21.84%	5,911	(747)	18,479
2040	Workers' Comp.	124,605	86,488	69.41%	31,151	55,336	38,117
	<b>Total Personnel Services</b>	<b>\$ 4,474,018</b>	<b>\$ 898,574</b>	<b>20.08%</b>	<b>\$ 1,118,505</b>	<b>(\$219,931)</b>	<b>\$ 3,575,444</b>
<b>Operating Expense</b>							
3200	Accounting & Auditing	\$ 7,420	\$ 0	0.00%	\$ 1,855	(\$1,855)	\$ 7,420
3420	U.A. Customer Service Admin.	194,000	60,649	31.26%	48,500	12,149	133,351
3430	Landfill Contract	2,600,000	485	0.02%	650,000	(649,515)	2,599,515
3469	Towing	8,000	4,737	100.00%	2,000	2,737	3,263
3490	Misc. Contract Services	275,000	705	0.26%	68,750	(68,045)	274,295
3495	Temp Employee Svcs	600,000	108,380	18.06%	150,000	(41,620)	491,620
4010	Car Allowance	5,400	900	16.67%	1,350	(450)	4,500
4020	Travel & Education	6,000	0	0.00%	1,500	(1,500)	6,000
4110	Communications	35,000	247	0.70%	8,750	(8,503)	34,753

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: Solid Waste  
 Fund/Division Number: 402-4200-534

	2025/26 Proposed	FYTD Actual	Yr Lapse 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense contd.</b>						
4120 Freight and Postage	500	0	0.00%	125	(125)	500
4310 Utilities	18,750	5,020	26.77%	4,688	333	13,730
4410 Equipment Rental	105,000	30,239	28.80%	26,250	3,989	74,761
4510 Insurance & Fidelity Bond	285,000	208,749	73.25%	71,250	137,499	76,251
4550 Liability & Property Claims	0	0	0.00%	0	0	0
4650 Vehicle Maintenance	5,000	1,536	30.73%	1,250	286	3,464
4651 Vehicle Parts	530,000	26,507	5.00%	132,500	(105,993)	503,493
4652 Tires, Tubes & Batteries	310,000	80	0.03%	77,500	(77,420)	309,920
4653 Unforeseeable	15,000	1,050	7.00%	3,750	(2,700)	13,950
4660 Equipment Maintenance	25,000	0	0.00%	6,250	(6,250)	25,000
4670 Computer Maintenance	750	0	0.00%	188	(188)	750
4675 Software Maintenance	14,000	3,313	23.66%	3,500	(188)	10,688
4680 Radio Maintenance	1,800	0	0.00%	450	(450)	1,800
4710 Reproduction	6,000	215	3.58%	1,500	(1,285)	5,785
4810 Advertising	0	0	0.00%	0	0	0
4950 Settlement of Claims	0	0	0.00%	0	0	0
4960 Administrative Charges	85,000	21,250	25.00%	21,250	(0)	63,750
4990 Miscellaneous Expense	4,000	665	16.62%	1,000	(335)	3,335
5110 Office Supplies	5,000	1,137	22.74%	1,250	(113)	3,863
5120 EDP Supplies	200	118	59.00%	50	68	82
5150 Miscellaneous Equip Expense	4,900	296	6.05%	1,225	(929)	4,604
5210 Gas and Oil	460,000	75,180	16.34%	115,000	(39,820)	384,820
5232 Other Supplies	14,000	1,271	9.08%	3,500	(2,229)	12,729
5242 Chemicals	8,000	160	1.99%	2,000	(1,840)	7,840
5250 Uniforms	33,000	5,123	15.52%	8,250	(3,127)	27,877
5260 Expendable Tools	5,000	0	0.00%	1,250	(1,250)	5,000
5410 Books,Pubs,Subscriptions&Mbrshp	10,000	0	0.00%	2,500	(2,500)	10,000
5900 Depreciation	508,500	120,477	23.69%	127,125	(6,648)	388,023
<b>Total Operating Expense</b>	<b>\$ 6,185,220</b>	<b>\$ 678,488</b>	<b>10.97%</b>	<b>\$ 1,546,305</b>	<b>(\$867,817)</b>	<b>\$ 5,506,732</b>
<b>Capital Outlay</b>						
6200 Buildings	\$ 160,000	\$ 0	0.00%	\$ 40,000	(\$40,000)	\$ 160,000
6320 Other Improvements	60,000	0	0.00%	15,000	(15,000)	60,000
6410 Office Equip & Machinery	10,000	0	0.00%	2,500	(2,500)	10,000
6420 Furniture & Furnishings	7,700	0	0.00%	1,925	(1,925)	7,700
6430 Heavy Equipment	666,000	0	0.00%	166,500	(166,500)	666,000
6445 Other Equipment	53,000	0	0.00%	13,250	(13,250)	53,000
6490 SBITA	0	0	0.00%	0	0	0
<b>Total Capital Outlay</b>	<b>\$ 956,700</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 239,175</b>	<b>(\$239,175)</b>	<b>\$ 956,700</b>
<b>Non-Operating Expense</b>						
9110 Transfer to General	\$ 500,000	\$ 125,000	25.00%	\$ 125,000	\$ 0	\$ 375,000
9200 Capital Loan Payment	224,000	0	0.00%	56,000	(56,000)	224,000
9200 Debt Service/Radios	0	0	0.00%	0	0	0
9300 Loan Interest	7,800	0	0.00%	1,950	(1,950)	7,800
<b>Total Non-Operating Expense</b>	<b>\$ 731,800</b>	<b>\$ 125,000</b>	<b>17.08%</b>	<b>\$ 182,950</b>	<b>(\$57,950)</b>	<b>\$ 606,800</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 12,347,738</b>	<b>\$ 1,702,062</b>	<b>13.78%</b>	<b>\$ 3,086,935</b>	<b>(\$1,384,873)</b>	<b>\$ 10,645,676</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: Golf Course Fund  
 Fund/Division Number: 405 0000

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Charges for Services</b>						
347 200 Membership Dues	\$ 49,000	\$ 19,325	39.44%	\$ 12,250	\$ 7,075	\$ 29,675
347 220 Other Memberships	38,000	112	0.30%	9,500	(9,388)	37,888
347 240 Golf Fees	1,355,000	317,897	23.46%	338,750	(20,853)	1,037,103
347 241 Adjustment Golf Fees	0	(2,934)	0.00%	0	(2,934)	2,934
347 250 Driving Range	50,000	9,611	19.22%	12,500	(2,889)	40,389
<b>Total Charges for Services</b>	<b>\$ 1,492,000</b>	<b>\$ 344,010</b>	<b>23.06%</b>	<b>\$ 373,000</b>	<b>(\$28,990)</b>	<b>\$ 1,147,990</b>
<b>Miscellaneous Revenue</b>						
361 100 Interest Earnings	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
369 920 Pro Shop Merchandise	80,000	16,339	20.42%	20,000	(3,661)	63,661
369 904 Reimbursement of Expenses	0	0	0.00%	0	6,433	6,433
369 931 Events	0	234	0.00%	0	1,425	1,425
369 933 Food	18,000	4,771	26.50%	4,500	22,606	22,606
000 000 Settlement of Claims	0	(15)	0.00%	0	0	0
369 935 Alcoholic Beverages	85,000	18,362	21.60%	21,250	48,693	48,693
369 919 Snacks & Beverages	35,000	6,593	18.84%	8,750	23,453	23,453
369 990 Other Misc Revenues	70,265	444	0.63%	17,566	600	600
<b>Total Miscellaneous Revenue</b>	<b>\$ 288,265</b>	<b>\$ 46,727</b>	<b>16.21%</b>	<b>\$ 72,066</b>	<b>\$ 99,548</b>	<b>\$ 166,871</b>
<b>Total Revenues</b>	<b>\$ 1,780,265</b>	<b>\$ 390,737</b>	<b>21.95%</b>	<b>\$ 445,066</b>	<b>\$ 70,559</b>	<b>\$ 1,314,861</b>
<b>Transfers</b>						
381 01 Transfer from General Fund	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
382 50 Transfer from Solid Waste	0	0	0.00%	0	0	0
<b>Total Transfers</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
Appropriated Retained Earnings	0	0	0.00%	0	0	0
<b>TOTAL RESOURCES</b>	<b>\$ 1,780,265</b>	<b>\$ 390,737</b>	<b>21.95%</b>	<b>\$ 445,066</b>	<b>\$ 70,559</b>	<b>\$ 1,314,861</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

**Fund Title:** Golf Course Fund  
**Fund/Division Number:** 405-0000

	2025/26 Proposed
<b>Budgeted Staffing Level</b>	
Golf Course Manager	1
Golf Pro	1
Superintendent	1
Assistant Superintendant	1
<b>Total Budgeted Staffing Level</b>	<u>4</u>

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 305,560	\$ 67,712	22.16%	\$ 76,390	(\$8,678)	\$ 237,848
1030 Accrued Compensation	3,500	5,717	163.34%	875	4,842	(2,217)
1040 Overtime	0	0	0.00%	0	0	0
2010 FICA Taxes	23,643	5,572	23.57%	5,911	(339)	18,071
2020 Retirement Contributions	61,008	14,626	23.97%	15,252	(626)	46,383
2030 Life & Health Insurance	46,568	12,547	26.94%	11,642	905	34,022
2035 Dental Insurance	2,008	541	26.93%	502	39	1,467
2040 Workers' Comp.	340	236	69.41%	85	151	104
<b>Total Personnel Services</b>	<u>\$ 442,628</u>	<u>\$ 106,949</u>	24.16%	<u>\$ 110,657</u>	<u>(\$3,708)</u>	<u>\$ 335,679</u>

<b>Operating Expense</b>						
3490 Consultant Fees	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
3200 Accounting & Auditing	2,250	0	0.00%	563	(563)	2,250
3480 Aquatic Weed Control	4,800	1,100	22.92%	1,200	(100)	3,700
3490 Contractual Fees	0	0	0.00%	0	0	0
3495 Temp Employee Svcs	280,000	52,530	18.76%	70,000	(17,470)	227,470
4110 Communications	20,000	405	2.02%	5,000	(4,595)	19,595
4120 Freight and Postage	500	12	2.48%	125	(113)	488
4310 Utilities	93,000	10,580	11.38%	23,250	(12,670)	82,420
4410 Equipment Rental-Golf Carts	58,000	9,639	16.07%	15,000	(5,361)	50,361
4430 Land Lease	60,000	37,985	30.39%	31,250	6,735	87,015
4510 Insurance & Fidelity Bond	125,000	70,834	56.67%	31,250	39,584	54,166
4610 Building Maintenance	0	0	0.00%	0	0	0
4620 Building Supplies	1,500	291	19.40%	375	(84)	1,209
4631 Irrigation Maintenance	13,000	0	0.00%	3,250	(3,250)	13,000
4651 Vehicle Parts	0	0	0.00%	0	0	0

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

**Fund Title:** Golf Course Fund  
**Fund/Division Number:** 405-0000

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense contd.</b>						
4660 Equipment Maintenance	16,000	1,889	11.81%	4,000	(2,111)	14,111
4670 Computer Maintenance	3,550	0	0.00%	888	(888)	3,550
4675 Software Maintenance	18,000	766	4.26%	4,500	(3,734)	17,234
4810 Advertising	7,000	1,520	21.72%	1,750	(230)	5,480
4925 Cost of Events	0	0	0.00%	0	0	0
4930 Cost of Goods Sold	24,000	4,020	16.75%	6,000	(1,980)	19,980
4932 Liquor Expense	35,000	9,215	26.33%	8,750	465	25,785
4935 Merchandise CGS	50,000	12,515	25.03%	12,500	15	37,485
4940 Bad Debt Expense	0	0	0.00%	0	0	0
4960 Administrative Charges	70,000	20,682	29.55%	17,500	3,182	49,318
4979 License and Fees	800	0	0.00%	200	(200)	800
4980 Over/Short Expense	0	8	0.00%	0	8	(8)
4985 Taxes	15,175	3,339	22.00%	3,794	(455)	11,837
4990 Miscellaneous Expense	0	0	0.00%	0	0	0
5110 Office Supplies	1,000	21	2.10%	250	(229)	979
5120 EDP Supplies	0	0	0.00%	0	0	0
5150 Misc Equipment Expense	0	0	0.00%	0	0	0
5210 Gas and Oil	40,000	3,679	9.20%	10,000	(6,321)	36,321
5231 Safety Supplies	0	0	0.00%	0	0	0
5232 Other Supplies	10,000	2,002	20.02%	2,500	(498)	7,998
5235 Maintenance Supplies	0	0	0.00%	0	0	0
5240 Golf Supplies	6,000	1,584	26.41%	1,500	84	4,416
5241 Horticultural Supplies	0	0	0.00%	0	0	0
5242 Chemicals	43,000	8,713	20.26%	10,750	(2,037)	34,287
5243 Turf Supplies	8,000	575	7.19%	2,000	(1,425)	7,425
5244 Fertilizer	165,000	74,101	44.91%	41,250	32,851	90,899
5250 Uniforms	1,500	0	0.00%	375	(375)	1,500
5260 Expandable Tools	0	0	0.00%	0	0	0
5410 Books,Pubs,Subscriptions&Mbrshp	4,000	456	11.41%	1,000	(544)	3,544
5900 Depreciation	245,954	62,666	25.48%	61,489	1,178	183,288
<b>Total Operating Expense</b>	<b>\$ 1,422,029</b>	<b>\$ 391,130</b>	<b>27.51%</b>	<b>\$ 372,257</b>	<b>\$ 18,873</b>	<b>\$ 1,097,899</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

**Fund Title:** Golf Course Fund  
**Fund/Division Number:** 405-0000

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Capital Outlay</b>						
6200 Buildings	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
6320 Other Structures Facility	0	0	0.00%	0	0	0
6410 Office Equip & Machinery	50,000	23,640	47.28%	12,500	11,140	26,360
6420 Furniture & Furnishings	0	0	0.00%	0	0	0
6445 Other Equipment	0	0	0.00%	0	0	0
<b>Total Capital Outlay</b>	<b>\$ 50,000</b>	<b>\$ 23,640</b>	<b>0.00%</b>	<b>\$ 12,500</b>	<b>\$ 11,140</b>	<b>\$ 26,360</b>
<b>Non-Operating Expense</b>						
9110 Transfer to General	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
7110 Equipment Lease	96,005	13,847	14.42%	24,001	(10,154)	82,158
9201 Loan Principal	0	0	0.00%	0	0	0
9010 Loan Interest	15,557	0	0.00%	3,889	(3,889)	15,557
<b>Total Non-Operating Expense</b>	<b>\$ 111,562</b>	<b>\$ 13,847</b>	<b>12.41%</b>	<b>\$ 27,891</b>	<b>(\$14,043)</b>	<b>\$ 97,715</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 2,026,219</b>	<b>\$ 535,566</b>	<b>26.43%</b>	<b>\$ 523,305</b>	<b>\$ 12,262</b>	<b>\$ 1,557,652</b>

**FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025**

<b>Fund Title:</b>	<b>Sunrise Theatre Fund</b>
<b>Fund/Division Number: 406 0000</b>	

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Grants</b>						
331 00 Federal Grants	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
334 70 State Grant/DCF	0	0	0.00%	0	0	0
<b>Total Grants</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>Charges for Services</b>						
347 563 Ticket Sales	\$ 1,800,000	\$ 514,797	28.60%	\$ 450,000	\$ 64,797	\$ 1,285,203
347 561 Ticket Sales - Rentals	600,000	277,782	46.30%	150,000	127,782	322,218
347 562 Ticket Handling Fees	300,000	101,183	33.73%	75,000	26,183	198,817
347 566 Sponsorship Fees	10,000	10,915	109.15%	2,500	8,415	(915)
347 564 Memberships	100,000	1,725	1.73%	25,000	(23,275)	98,275
347 565 Donations & Pledges	10,000	758	7.58%	2,500	(1,742)	9,242
<b>Total Charges for Services</b>	<b>\$ 2,820,000</b>	<b>\$ 907,160</b>	<b>32.17%</b>	<b>\$ 705,000</b>	<b>\$ 202,160</b>	<b>\$ 1,912,840</b>
<b>Miscellaneous Revenue</b>						
361 100 Interest Earning	\$ 0	\$ 298	100.00%	\$ 0	\$ 298	(\$298)
362 014 Rents and Royalties	200,000	5,142	2.57%	50,000	(44,858)	194,858
369 901 Souvenir	5,000	5,608	112.16%	1,250	4,358	(608)
369 904 Reimb. of Expenditures	1,000	0	0.00%	250	(250)	1,000
369 931 Events	25,000	62	0.25%	6,250	(6,188)	24,938
369 935 Packaged Sales	200,000	73,442	36.72%	50,000	23,442	126,558
369 990 Miscellaneous Revenues	1,000	346	34.60%	250	96	654
369 907 Commission/Tips/Merch.	0	0	0.00%	0	0	0
000 000 Late Payment Charges	0	0	0.00%	0	0	0
<b>Total Miscellaneous Revenues</b>	<b>\$ 432,000</b>	<b>\$ 84,898</b>	<b>19.65%</b>	<b>\$ 108,000</b>	<b>(\$23,102)</b>	<b>\$ 347,102</b>
<b>Other Resources</b>						
381 01 Transfer from General	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
381 91 Transfer from FPRA	500,000	0	0.00%	125,000	(125,000)	500,000
381 89 Transfer from Restricted Fund	0	0	0.00%	0	0	0
381 90 Transfer from Restricted Fund-SVOG	0	0	0.00%	0	0	0
<b>Total Other Resources</b>	<b>\$ 500,000</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 125,000</b>	<b>( \$125,000)</b>	<b>\$ 500,000</b>
Appropriated Retained Earnings	917,313		0.00%	229,328	(229,328)	917,313
<b>TOTAL RESOURCES</b>	<b>\$ 4,669,313</b>	<b>\$ 992,058</b>	<b>21.25%</b>	<b>\$ 1,167,328</b>	<b>(\$175,271)</b>	<b>\$ 3,677,255</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: Sunrise Theatre Fund  
 Fund/Division Number: 406-4600-575

	2025/26 Proposed
<b>Budgeted Staffing Level</b>	
Executive Director	1
Marketing & Development Manager	1
Technical/Facilities Manager	1
Box House/Operations Manager	1
Facilities Maintenance Technician	1
<b>Total Budgeted Staffing Level</b>	<b>5</b>

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 379,367	\$ 20,148	5.31%	\$ 94,842	(\$74,694)	\$ 359,219
1030 Accrued Compensation	500	8,239	1647.80%	125	8,114	(7,739)
1040 Overtime	0	0	0.00%	0	0	0
2010 FICA Taxes	29,473	2,133	7.24%	7,368	(5,235)	27,340
2020 Retirement Contributions	74,986	4,312	5.75%	18,747	(14,434)	70,674
2030 Life & Health Insurance	65,476	4,370	6.67%	16,369	(11,999)	61,106
2035 Dental Insurance	2,851	186	6.51%	713	(527)	2,665
2040 Workers' Comp	760	528	69.41%	190	338	232
<b>Total Personnel Services</b>	<b>\$ 553,413</b>	<b>\$ 39,915</b>	<b>7.21%</b>	<b>\$ 138,353</b>	<b>(\$98,439)</b>	<b>\$ 513,499</b>

<b>Operating Expense</b>						
	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
3120 Legal Fees	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
3200 Accounting & Auditing	5,000	0	0.00%	1,250	(1,250)	5,000
3490 Misc. Contract Services	250,000	40,176	16.07%	62,500	(22,324)	209,824
3491 Custodial	75,000	9,141	12.19%	18,750	(9,609)	65,859
3496 House Crew	175,000	53,235	30.42%	43,750	9,485	121,765
3493 Support Staff	80,000	37,072	46.34%	20,000	17,072	42,928
3495 Temp Employee Svc	75,000	21,913	29.22%	18,750	3,163	53,087
3499 Security	35,000	6,534	18.67%	8,750	(2,216)	28,466
4010 Car Allowance	5,400	0	0.00%	1,350	(1,350)	5,400
4020 Travel & Education	8,000	0	0.00%	2,000	(2,000)	8,000
4040 Hospitality/Entertainment	2,000	216	10.81%	500	(284)	1,784
4043 Food	40,000	7,602	19.00%	10,000	(2,399)	32,399
4044 Transportation	500	1,351	270.14%	125	1,226	(851)
4045 Lodging	0	0	0.00%	0	0	0
4110 Communications	30,000	194	0.65%	7,500	(7,306)	29,806
4120 Freight and Postage	1,500	49	3.27%	375	(326)	1,451
4310 Utilities	200,000	30,821	15.41%	50,000	(19,179)	169,179
4410 Equipment Rental	200,000	87,080	43.54%	50,000	37,080	112,920
4411 Audio Gear	7,500	0	0.00%	1,875	(1,875)	7,500
4412 Backline	40,000	0	0.00%	10,000	(10,000)	40,000
4413 Lighting	5,000	0	0.00%	1,250	(1,250)	5,000

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: Sunrise Theatre Fund  
 Fund/Division Number: 406-4600-575

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense contd.</b>						
4414 Rigging	10,000	0	0.00%	2,500	(2,500)	10,000
4415 Visual	0	0	0.00%	0	0	0
4450 Theatre	0	0	0.00%	0	0	0
4510 Insurance & Fidelity Bond	436,000	243,012	55.74%	109,000	134,012	192,988
4540 FLC Liability & Property	0	0	0.00%	0	0	0
4610 Building Maintenance	5,000	2,413	48.25%	1,250	1,163	2,588
4629 A/C Maintenance	30,000	2,548	8.49%	7,500	(4,952)	27,452
4620 Building Repair Supplies	10,000	953	9.53%	2,500	(1,547)	9,047
4646 Theatre Supplies	5,000	4,848	96.96%	1,250	3,598	152
4660 Equipment Maintenance	10,000	0	0.00%	2,500	(2,500)	10,000
4670 Computer Maintenance	25,000	13,300	53.20%	6,250	7,050	11,700
4675 Software Maintenance	0	689	0.00%	0	689	(689)
4710 Reproduction	0	0	0.00%	0	0	0
4720 Outside Printing	0	0	0.00%	0	0	0
4810 Advertising	20,000	45,354	226.77%	5,000	40,354	(25,354)
4925 Cost of Events	1,500,000	382,504	25.50%	375,000	7,504	1,117,496
4926 Cost of Events/Rent Reimb	500,000	156,120	31.22%	125,000	31,120	343,880
4930 Cost of Goods Sold	0	0	0.00%	0	0	0
4932 Packaged Sales	65,000	16,019	24.65%	16,250	(231)	48,981
4933 Concession Supplies	15,000	1,371	9.14%	3,750	(2,379)	13,629
4940 Bad Debt Expense	0	0	0.00%	0	0	0
4945 Refunds	65,000	25,915	39.87%	16,250	9,665	39,085
0000 Settlement of Claims	0	0	0.00%	0	0	0
4960 Administrative Charges	125,000	30,320	24.26%	31,250	(930)	94,680
4979 Licenses & Fees	2,000	0	0.00%	500	(500)	2,000
4990 Miscellaneous Expense	2,000	115	5.74%	500	(385)	1,885
5110 Office Supplies	5,000	227	4.55%	1,250	(1,023)	4,773
5120 EDP Supplies	8,000	0	0.00%	2,000	(2,000)	8,000
5150 Misc Equipment Expense	17,000	0	0.00%	4,250	(4,250)	17,000
5210 Gas & Oil	0	576	0.00%	0	576	(576)
5230 Cleaning Supplies	24,000	10,018	41.74%	6,000	4,018	13,982
5410 Books,Publications,Subs&Mbrshp	2,000	0	0.00%	500	(500)	2,000
5900 Depreciation	588,632	147,841	25.12%	147,158	683	440,791
<b>Total Operating Expense</b>	<b>\$ 4,704,532</b>	<b>\$ 1,379,528</b>	<b>29.32%</b>	<b>\$ 1,176,133</b>	<b>\$ 203,395</b>	<b>\$ 3,325,004</b>
<b>Capital Outlay</b>						
6200 Other Structures Facilities	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
6320 Other Improvements	0	72,696	0.00%	0	72,696	(72,696)
6410 Office Equip & Mach	0	0	0.00%	0	0	0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 72,696</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 72,696</b>	<b>(\$72,696)</b>
<b>Non-Operating Expense</b>						
9110 Transfer to General	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
<b>Total Transfers</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 5,257,945</b>	<b>\$ 1,492,138</b>	<b>28.38%</b>	<b>\$ 1,314,486</b>	<b>\$ 177,652</b>	<b>\$ 3,765,807</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: Building Fund  
 Fund/Division Number: 420-2902

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Licenses and Permits</b>						
322 010 Permits-Building Dept.	\$ 4,000,000	\$ 567,207	14.18%	\$ 1,000,000	(\$432,793)	\$ 3,432,793
322 020 Inspections	20,000	7,175	35.88%	5,000	2,175	12,825
322 090 Other Permit Fees	2,000,000	260,191	13.01%	500,000	(239,809)	1,739,809
367 010 Contractor's License	50,000	12,000	24.00%	12,500	(500)	38,000
<b>Total Licenses and Permits</b>	<b>\$ 6,070,000</b>	<b>\$ 846,574</b>	<b>13.95%</b>	<b>\$ 1,517,500</b>	<b>(\$670,926)</b>	<b>\$ 5,223,426</b>
<b>Grants</b>						
331 10 General Government	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
<b>Total Grants</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>Charge for Services</b>						
341 340 Cert, Copying, Rcd Search	\$ 0	\$ 400	100.00%	\$ 0	\$ 400	(\$400)
341 360 Administration Fees	0	0	0.00%	0	0	0
341 342 Demo & Flood Plain Mgmt	0	0	0.00%	0	0	0
341 340 Credit Card Process Fees	120,000	1,891	1.58%	30,000	(28,109)	118,109
<b>Total Charges for Services</b>	<b>\$ 120,000</b>	<b>\$ 2,291</b>	<b>1.91%</b>	<b>\$ 30,000</b>	<b>(\$27,709)</b>	<b>\$ 117,709</b>
<b>Fines &amp; Forfeits</b>						
354 070 Unlicensed Contracting	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
354 050 Violation of Local Ordinance	40,000	47,021	117.55%	10,000	37,021	(7,021)
<b>Total Fines &amp; Forfeits</b>	<b>\$ 40,000</b>	<b>\$ 47,021</b>	<b>117.55%</b>	<b>\$ 10,000</b>	<b>\$ 37,021</b>	<b>( \$7,021)</b>
<b>Miscellaneous Revenue</b>						
361 100 Interest on Investments	\$ 0	\$ 1,643	0.00%	\$ 0	\$ 1,643	(\$1,643)
361 33 Other Investment Interest	0	0	0.00%	0	0	0
369 904 Reimbursement of Expenditures	0	0	0.00%	0	0	0
369 917 St. Lucie County	100,000	25,850	25.85%	25,000	850	74,150
369 990 Other Misc. Revenues	50,000	8,758	17.52%	12,500	(3,742)	41,242
<b>Total Miscellaneous Revenues</b>	<b>\$ 150,000</b>	<b>\$ 36,251</b>	<b>24.17%</b>	<b>\$ 37,500</b>	<b>(\$1,249)</b>	<b>\$ 113,749</b>
<b>Total Revenues</b>	<b>\$ 6,380,000</b>	<b>\$ 932,136</b>	<b>14.61%</b>	<b>\$ 1,595,000</b>	<b>(\$662,864)</b>	<b>\$ 5,447,864</b>
<b>Interfund Transfers</b>						
381 10 General Fund	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
<b>TOTAL Interfund Transfers</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
Appropriated Retained Earnings	430,291		0.00%	0	0	430,291
<b>TOTAL RESOURCES</b>	<b>\$ 6,810,291</b>	<b>\$ 932,136</b>	<b>13.69%</b>	<b>\$ 1,595,000</b>	<b>(\$662,864)</b>	<b>\$ 5,878,155</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

**Fund Title:** Building Fund  
**Fund/Division Number:** 420-2902-524

	2025/26 Proposed
<b>Budgeted Staffing Level</b>	
Building Director/Official	1
Assistant Building Director	1
Executive Assistant	1
Administrative Assistant	1
Resiliency & CRS Navigator	1
Resiliency & CRS Specialist	1
Violations Coordinator	1
Records Management Coordinator	1
Special Projects Coordinator	1
Lead Plan Examiner	1
Building Inspector/Plans Examiner	1
Lead Building Inspector	1
Lead Building Investigator	1
Building Inspector /Investigator	8
Senior Permit Specialist	2
Permit Specialist	11
<b>Total Budgeted Staffing Level</b>	<b>34</b>

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Personnel Services</b>						
1010 Salaries and Wages	\$ 2,295,286	\$ 242,094	10.55%	\$ 573,822	(\$331,727)	\$ 2,053,192
1030 Accrued Compensation	9,000	14,292	158.80%	2,250	12,042	(5,292)
1040 Overtime	30,000	11,690	38.97%	7,500	4,190	18,310
2010 FICA Taxes	178,986	20,040	11.20%	44,747	(24,707)	158,946
2020 Retirement Contributions	460,788	51,778	11.24%	115,197	(63,419)	409,010
2030 Life & Health Insurance	388,743	62,135	15.98%	97,186	(35,051)	326,608
2035 Dental Insurance	17,399	2,901	16.67%	4,350	(1,449)	14,498
2040 Workers' Compensation	40,589	28,173	69.41%	10,147	18,025	12,416
<b>Total Personnel Services</b>	<b>\$ 3,420,791</b>	<b>\$ 433,103</b>	<b>12.66%</b>	<b>\$ 855,198</b>	<b>(\$422,095)</b>	<b>\$ 2,987,688</b>
<b>Operating Expense</b>						
3120 Legal Fees	\$ 5,000	\$ 0	0.00%	\$ 1,250	(\$1,250)	\$ 5,000
3170 Examination Fees	2,500	0	0.00%	625	(625)	2,500
3200 Accounting & Auditing	1,600	0	0.00%	400	(400)	1,600

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

**Fund Title:** Building Fund  
**Fund/Division Number:** 420-2902-524

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating contd.</b>						
3490 Contractual Fees	750,000	7,477	1.00%	187,500	(180,024)	742,524
3495 Temp Employee Svcs	200,000	61,541	30.77%	50,000	11,541	138,459
4010 Car Allowance	5,400	1,350	25.00%	1,350	0	4,050
4020 Travel and Education	70,000	379	0.54%	17,500	(17,121)	69,621
4110 Communications	40,000	0	0.00%	10,000	(10,000)	40,000
4120 Freight and Postage	10,000	560	5.60%	2,500	(1,940)	9,440
4410 Equipment Rental	100,000	4,093	4.09%	25,000	(20,907)	95,907
4510 Liability	20,000	13,864	69.32%	5,000	8,864	6,136
4650 Vehicle Maintenance	10,000	272	2.72%	2,500	(2,228)	9,728
4651 Vehicle Parts	10,000	152	1.52%	2,500	(2,348)	9,848
4652 Tires & Batteries	5,000	0	0.00%	1,250	(1,250)	5,000
4660 Equipment Maintenance	0	0	0.00%	0	0	0
4670 Computer Maintenance	0	0	0.00%	0	0	0
4675 Software Maintenance	250,000	27,096	10.84%	62,500	(35,404)	222,904
4680 Radio Maintenance	0	0	0.00%	0	0	0
4710 Reproduction	10,000	0	0.00%	2,500	(2,500)	10,000
4720 Outside Printing	15,000	1,765	11.76%	3,750	(1,985)	13,235
4810 Advertising	10,000	0	0.00%	2,500	(2,500)	10,000
4945 Refunds	10,000	551	5.51%	2,500	(1,949)	9,449
4960 Administrative Fees	450,000	85,550	19.01%	112,500	(26,950)	364,450
4990 Miscellaneous Expenses	500,000	2,100	0.42%	125,000	(122,900)	497,900
5110 Office Supplies	15,000	1,066	7.11%	3,750	(2,684)	13,934
5120 EDP Supplies	10,000	0	0.00%	2,500	(2,500)	10,000
5150 Misc. Equipment	200,000	258	0.13%	50,000	(49,742)	199,742
5210 Gas and Oil	40,000	1,728	4.32%	10,000	(8,272)	38,272
5232 Other Supplies	5,000	0	0.00%	1,250	(1,250)	5,000
5410 Books, Pubs, Subscriptions&Mbrshp	15,000	840	5.60%	3,750	(2,910)	14,160
5900 Depreciation	86,050	19,146	22.25%	21,513	(2,367)	66,904
<b>Total Operating Expense</b>	<b>\$ 2,845,550</b>	<b>\$ 229,787</b>	<b>8.08%</b>	<b>\$ 711,388</b>	<b>(\$481,601)</b>	<b>\$ 2,615,763</b>
<b>Capital Outlay</b>						
6320 Other Improvements	\$ 100,000	\$ 0	0.00%	\$ 25,000	(\$25,000)	\$ 100,000
6410 Office Equipment & Mach	200,000	0	0.00%	50,000	(50,000)	200,000
6425 Other Equipment & Mach	100,000	0	0.00%	25,000	(25,000)	100,000
6440 Vehicles	130,000	0	0.00%	32,500	(32,500)	130,000
6420 Furniture & Furnishings	100,000	0	0.00%	25,000	(25,000)	100,000
6450 Radios	0	0	0.00%	0	0	0
6490 SBITA	0	0	0.00%	0	0	0
<b>Total Capital Outlay</b>	<b>\$ 630,000</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 157,500</b>	<b>(\$157,500)</b>	<b>\$ 630,000</b>
<b>Non-operating Expenses</b>						
9201 Debt Service/Radios	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
<b>Total Non-Operating Expenses</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 6,896,341</b>	<b>\$ 662,890</b>	<b>9.61%</b>	<b>\$ 1,724,085</b>	<b>(\$1,061,196)</b>	<b>\$ 6,233,451</b>

**FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025**

**Fund Title:** Animal Shelter Fund  
**Fund/Division Number:** 407-0000

	<b>2025/26 Proposed</b>	<b>FYTD Actual</b>	<b>YR. LAPSE 25%</b>	<b>FYTD Estimated</b>	<b>FYTD Variance</b>	<b>FYTD Balance</b>
<b>Grants</b>						
331 000 General Grants	\$ 50,000	\$ 0	0.00%	12,500	(\$12,500)	50,000
<b>Total Grants</b>	<b>\$ 50,000</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 12,500</b>	<b>(\$12,500)</b>	<b>\$ 50,000</b>
<b>Charge for Services</b>						
346 410 Adoption Services	\$ 60,000	\$ 14,525	24.21%	\$ 15,000	(\$475)	\$ 45,475
346 420 Impound Fees	10,000	0	0.00%	2,500	(2,500)	10,000
346 430 Service Fees	25,000	710	2.84%	6,250	(5,540)	24,290
<b>Total Charges for Services</b>	<b>\$ 95,000</b>	<b>\$ 15,235</b>	<b>16.04%</b>	<b>\$ 23,750</b>	<b>(\$8,515)</b>	<b>\$ 79,765</b>
<b>Municipal Charges</b>						
329 501 License Fees	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
354 040 Citation Fees	0	0	0.00%	0	0	0
<b>Total Municipal Charges</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>Clinical Charges</b>						
346 310 Sterilization Surgeries	\$ 200,000	\$ 0	0.00%	\$ 50,000	(\$50,000)	\$ 200,000
346 320 Vaccinations	225,000	0	0.00%	56,250	(\$56,250)	225,000
<b>Total Clinical Charges</b>	<b>\$ 425,000</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 106,250</b>	<b>(\$106,250)</b>	<b>\$ 425,000</b>
<b>Miscellaneous Revenue</b>						
361 10 Interest on Investments	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
361 33 Merchandise Sales	2,500	1,200	48.00%	625	575	1,300
369 31 Animal Care Products (medical)	0	0	0.00%	0	0	0
369 58 Business Contributions/Donations	150,000	0	0.00%	37,500	(37,500)	150,000
369 59 Redemption Fee	0	1,195	0.00%	0	1,195	(1,195)
369 60 Reimbursement of Expenses	0	0	0.00%	0	0	0
369 90 Other Misc. Revenue	23,508	0	0.00%	5,877	(5,877)	23,508
<b>Total Miscellaneous Revenues</b>	<b>\$ 176,008</b>	<b>\$ 2,395</b>	<b>1.36%</b>	<b>\$ 44,002</b>	<b>(\$41,607)</b>	<b>\$ 173,613</b>
<b>Interfund Transfers</b>						
381 10 General Fund	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
381 50 Restricted Fund	250,000	0	0.00%	62,500	(62,500)	250,000
381 51 Restricted Fund - ARP	0	0	0.00%	0	0	0
<b>TOTAL Interfund Transfers</b>	<b>\$ 250,000</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>Total Revenues</b>	<b>\$ 996,008</b>	<b>\$ 17,630</b>	<b>1.77%</b>	<b>\$ 186,502</b>	<b>(\$168,872)</b>	<b>\$ 728,378</b>
Appropriated Retained Earnings	0	0	0.00%	0	0	0
<b>TOTAL RESOURCES</b>	<b>\$ 996,008</b>	<b>\$ 17,630</b>	<b>1.77%</b>	<b>\$ 186,502</b>	<b>(\$168,872)</b>	<b>\$ 728,378</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: Animal Shelter Fund  
 Fund/Division Number: 407

2025/26 Proposed						
<u>Budgeted Staffing Level</u>						
Operations Manager	1					
Animal Care Lead	1					
Animal Care Specialist I	6					
Administrative Assistant (PT)	2					
<b>Total Budgeted Staffing Level</b>	<b>10</b>					

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<u>Personnel Services</u>						
1010 Salaries and Wages	\$ 361,995	\$ 57,994	16.02%	\$ 90,499	(\$32,505)	\$ 304,001
1030 Accrued Compensation	0	1,406	0.00%	0	1,406	(1,406)
1040 Overtime	0	18,039	0.00%	0	18,039	(18,039)
2010 FICA Taxes	27,693	5,833	21.06%	6,923	(1,090)	21,860
2020 Retirement Contributions	71,458	15,393	21.54%	17,865	(2,471)	56,065
2030 Life & Health Insurance	78,358	16,783	21.42%	19,590	(2,806)	61,575
2035 Dental Insurance	3,914	887	22.66%	979	(92)	3,027
2040 Workers' Compensation	5,430	3,769	69.41%	1,358	2,411	1,661
<b>Total Personnel Services</b>	<b>\$ 548,848</b>	<b>\$ 120,104</b>	<b>21.88%</b>	<b>\$ 137,212</b>	<b>(\$17,108)</b>	<b>\$ 428,744</b>
<u>Operating Expense</u>						
3181 Veterinary Services-Steralization	\$ 100,000	\$ 6,554	6.55%	25,000	(18,446)	93,446
3181 Veterinary Services/Vaccinations	0	0	0.00%	0	0	0
3182 Veterinary Services/Miscellaneous	25,000	2,999	12.00%	6,250	(3,251)	22,001
3199 Janitorial Supplies	0	0	0.00%	0	0	0
3490 Contraactual Services	25,000	422	1.69%	6,250	(5,828)	24,578
3494 Spay/Neuter	0	0	0.00%	0	0	0
3495 Temporary Employee Services	128,660	68,256	53.05%	32,165	36,091	60,404
4020 Travel & Education	3,000	0	0.00%	750	(750)	3,000
4110 Communications	7,000	673	9.62%	1,750	(1,077)	6,327
4410 Equipment Rental	5,000	292	5.84%	1,250	(958)	4,708
4610 Building Maintenance	5,000	197	3.94%	1,250	(1,053)	4,803
4675 Software Maintenance	1,500	1,287	85.77%	375	912	214
4680 Pest Control	0	0	0.00%	0	0	0
4710 Outreach & Education	0	0	0.00%	0	0	0
4810 Advertising	3,500	0	0.00%	875	(875)	3,500
4830 Marketing & Promotions	1,000	0	0.00%	250	(250)	1,000
4928 Merchandise/Cost of Goods Sold	1,000	56	5.59%	250	(194)	944

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: Animal Shelter Fund  
 Fund/Division Number: 420-2902-524

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense contd.</b>						
4960 Administrative Fees	0	0	0.00%	0	0	0
4979 Licenses & Fees	0	0	0.00%	0	0	0
4990 Miscellaneous Expenses	5,000	874	17.48%	1,250	(376)	4,126
5110 Office Supplies	3,000	0	0.00%	750	(750)	3,000
5150 Miscellaneous Equipment	0	0	0.00%	0	0	0
5210 Gas & Oil	500	34	6.78%	125	(91)	466
5221 Animal Care-Food	15,000	0	0.00%	3,750	(3,750)	15,000
5222 Animal Care-Supplies	25,000	6,556	26.23%	6,250	306	18,444
5223 Medical Supplies	70,000	148	0.21%	17,500	(17,352)	69,852
5224 Rescue Cleaning Supplies	0	0	0.00%	0	0	0
5230 Cleaning Supplies	15,000	706	4.71%	3,750	(3,044)	14,294
5231 Safety Supplies	3,000	506	16.86%	750	(244)	2,494
5232 Other Supplies	2,500	0	0.00%	625	(625)	2,500
5250 Uniforms	1,500	47	3.13%	375	(328)	1,453
5410 Books, Pubs, Subscriptions&Mbrshp	1,000	180	18.00%	250	(70)	820
5900 Depreciation	2,293	573	24.99%	573	(0)	1,720
<b>Total Operating Expense</b>	<b>\$ 449,453</b>	<b>\$ 90,359</b>	<b>20.10%</b>	<b>\$ 81,113</b>	<b>(\$307)</b>	<b>\$ 243,647</b>
<b>Capital Outlay</b>						
6320 Other Improvements	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
6410 Office Equipment & Mach	0	0	0.00%	0	0	0
6420 Furniture & Furnishings	0	0	0.00%	0	0	0
6490 Clinic/Surgery Equipment	0	0	0.00%	0	0	0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 998,301</b>	<b>\$ 210,463</b>	<b>21.08%</b>	<b>\$ 218,325</b>	<b>(\$17,415)</b>	<b>\$ 672,391</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

**Fund Title:** Stormwater Fund  
**Fund/Division Number:** 403

	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Grants</b>						
331 390 Stormwater Management/Fed.	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
331 510 Disaster/Fed.	0	0	0.00%	0	0	0
334 360 Stormwater Management/State	0	0	0.00%	0	0	0
<b>Total Grants</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
<b>Physical Environment</b>						
343 900 Stormwater Utilities	\$ 3,624,589	\$ 2,641,855	72.89%	\$ 906,147	\$ 1,735,708	\$ 982,734
<b>Total Physical Environment</b>	<b>\$ 3,624,589</b>	<b>\$ 2,641,855</b>	<b>72.89%</b>	<b>\$ 906,147</b>	<b>\$ 1,735,708</b>	<b>\$ 982,734</b>
<b>Miscellaneous Revenue</b>						
361 100 Investment Interest	\$ 1,000	\$ 335	33.54%	\$ 250	\$ 85	\$ 665
361 101 Other Interest	1,000	0	0.00%	250	(250)	1,000
369 904 Reimbursement of Expenses	0	0	0.00%	0	0	0
369 990 Other Miscellaneous Revenue	0	0	0.00%	0	0	0
<b>Total Miscellaneous Revenue</b>	<b>\$ 2,000</b>	<b>\$ 335</b>	<b>16.77%</b>	<b>\$ 500</b>	<b>(\$165)</b>	<b>\$ 1,665</b>
<b>Total Revenues</b>	<b>\$ 3,626,589</b>	<b>\$ 2,642,190</b>	<b>72.86%</b>	<b>\$ 906,647</b>	<b>\$ 1,735,543</b>	<b>\$ 984,399</b>
<b>Interfund Transfers</b>						
381 001 General Fund	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
381 089 Restricted Fund	0	0	0.00%	0	0	0
<b>TOTAL Interfund Transfers</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>
Appropriated Retained Earnings	\$ 49,428	\$ 0	0.00%	\$ 0	\$ 0	\$ 49,428
<b>TOTAL RESOURCES</b>	<b>\$ 3,676,017</b>	<b>\$ 2,642,190</b>	<b>71.88%</b>	<b>\$ 906,647</b>	<b>\$ 1,735,543</b>	<b>\$ 1,033,827</b>

FIRST QUARTER FINANCIAL REPORT - MONTH ENDING DECEMBER 31, 2025

Fund Title: Stormwater Fund  
 Fund/Division Number: 420-2902-524

	2025/26 Proposed					
<b>Budgeted Staffing Level</b>						
Total Budgeted Staffing Level	0					
	2025/26 Proposed	FYTD Actual	YR. LAPSE 25%	FYTD Estimated	FYTD Variance	FYTD Balance
<b>Operating Expense</b>						
3120 Legal	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
3200 Accounting & Auditing	3,300	0	0.00%	825	(825)	3,300
3481 SMU Locates	40,000	644	1.61%	10,000	(9,356)	39,356
3487 Finance & Administration	67,000	52,837	78.86%	16,750	36,087	14,163
3490 Contractual Services	1,158,479	93,123	8.04%	289,620	(196,497)	1,065,356
4020 Travel and Education	2,500	0	0.00%	625	(625)	2,500
4120 Freight and Postage	1,000	0	0.00%	250	(250)	1,000
4410 Equipment Rental	5,000	0	0.00%	1,250	(1,250)	5,000
4612 Storm Drain	260,000	700	0.27%	65,000	(64,300)	259,300
4621 Canals	500,000	52,000	10.40%	125,000	(73,000)	448,000
4650 Vehicles	0	0	0.00%	0	0	0
4651 Vehicle Parts	0	0	0.00%	0	0	0
4670 Computer Maintenance	500	0	0.00%	125	(125)	500
4675 Software Maintenance	7,000	0	0.00%	1,750	(1,750)	7,000
4710 Reproduction	3,000	0	0.00%	750	(750)	3,000
4720 Bad Debt	0	0	0.00%	0	0	0
4960 Administrative Charges	452,081	111,826	24.74%	113,020	(1,194)	340,255
4990 Miscellaneous Expenses	1,000	22	2.22%	250	(228)	978
5120 EDP Supplies	1,500	0	0.00%	375	(375)	1,500
5150 Miscellaneous Equip Expense	0	0	0.00%	0	0	0
5410 Books, Pubs, Subscriptions&Mbrshp	1,000	0	0.00%	250	(250)	1,000
5900 Depreciation	1,485,037	390,969	26.33%	371,259	19,710	1,094,068
<b>Total Operating Expense</b>	<b>\$ 3,988,397</b>	<b>\$ 702,121</b>	<b>17.60%</b>	<b>\$ 997,099</b>	<b>(\$294,978)</b>	<b>\$ 3,286,276</b>
<b>Capital Outlay</b>						
6310 Roads & Bridges	\$ 0	\$ 0	0.00%	\$ 0	\$ 0	\$ 0
6320 Other Improvements	0	139,711	0.00%	0	139,711	(139,711)
6330 Sidewalk/Curb	0	0	0.00%	0	0	0
6410 Office Equipment	0	0	0.00%	0	0	0
6430 Heavy Machinery	0	0	0.00%	0	0	0
6440 Vehicles	0	0	0.00%	0	0	0
<b>Total Capital Outlay</b>	<b>\$ 0</b>	<b>\$ 139,711</b>	<b>0.00%</b>	<b>\$ 0</b>	<b>\$ 139,711</b>	<b>(\$139,711)</b>
<b>Non-operating Expenses</b>						
7110 Debt Service/Principle Payment	\$ 1,083,800	\$ 271,500	25.05%	\$ 270,950	\$ 550	\$ 812,300
7210 Debt Service/Interest	84,655	22,828	26.97%	21,164	1,664	61,827
7310 Other Debt Service Cost	4,202	0	0.00%	1,051	(1,051)	4,202
7311 Cost of Issuance	0	0	0.00%	0	0	0
9540 Debt Service Transfer	0	0	0.00%	0	0	0
<b>Total Non-Operating Expenses</b>	<b>\$ 1,172,657</b>	<b>\$ 294,328</b>	<b>0.00%</b>	<b>\$ 293,164</b>	<b>\$ 1,163</b>	<b>\$ 878,329</b>
<b>TOTAL APPROPRIATIONS</b>	<b>\$ 5,161,054</b>	<b>\$ 1,136,159</b>	<b>22.01%</b>	<b>\$ 1,290,264</b>	<b>(\$154,104)</b>	<b>\$ 4,024,895</b>

**City Commission Day Meeting 9:00 AM**

**9. A.**

**Meeting Date:** 02/09/2026

**Re:** Main Street Fort Pierce, Inc. First Quarter Report for FY2026

**Submitted For:** Audria Moore, Special Projects Coordinator, City Manager

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**SUBJECT:**

Approval of Main Street Fort Pierce Inc.'s First Quarter Disbursement in the amount of \$12,500 subject to acceptance of the Third Quarter Report.

**SUMMARY:**

During its meeting on January 5, 2026, the Commission approved an agreement with Main Street Fort Pierce, Inc. to provide services and deliverables in support of the City's revitalization and economic development objectives. The agreement covers the period from October 1, 2025, through September 30, 2026, with a not-to-exceed amount of \$50,000. In accordance with the agreement, funding is to be disbursed quarterly in \$12,500 increments, contingent upon receiving Commission approval.

**RECOMMENDATION:**

Staff will proceed as directed by the City Commission.

**ALTERNATIVES:**

The Commission can deny the quarterly disbursement, defer the decision, suspend or terminate the agreement.

**RESPONSIBLE STAFF:**

Audria V. Moore, Special Projects Coordinator

**COORDINATED WITH:**

Main Street Fort Pierce, Inc.

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**Fiscal Impact**

**Budgeted Y/N:** Y  
**Fiscal Year:** 2026  
**Account:** 0016000-582200  
**Amount:** \$12,000

**OTHER INFORMATION:**

The funds will be distributed quarterly in increments of \$12,500 from the General Fund, account 0016000-582200 AID TO PRIVATE ORG/DT MAINST.

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**Attachments**

FY2026 Q1 Report  
FY2026 Executed Agreement  
Required Insurance Coverage

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## Main Street Fort Pierce, Inc. Program Reporting Form

*To be completed by MSFP for each Report Period: Fiscal Year Ending, September 30, 2026*

Quarterly Reporting Period	Quarterly Report Due	City Commission Presentations
<input checked="" type="checkbox"/> Q1 – Reporting Period: Oct. 1-Dec. 31	<input checked="" type="checkbox"/> Q1 – Report due Jan. 15	<input checked="" type="checkbox"/> Q1 – Feb. 2026 Quarterly Report
<input type="checkbox"/> Q2 – Reporting Period: Jan. 1-Mar. 31	<input type="checkbox"/> Q2 – Report due April 15	<input type="checkbox"/> Q2 – May 2026 Quarterly Report
<input type="checkbox"/> Q3 – Reporting Period: April 1-June 30	<input type="checkbox"/> Q3 – Report due July 15	<input type="checkbox"/> Q3 – Aug. 2026 Quarterly Report
<input type="checkbox"/> Q4 – Reporting Period: July 1-Sept. 30	<input type="checkbox"/> Q4 – Report due Sept. 15	<input type="checkbox"/> Q4 – Sept. 2026 Quarterly Report

### Deliverables

**1. Economic Vitality:** This point aims to strengthen the district’s economic base by supporting existing businesses, attracting new businesses, and ensuring a diverse and thriving economic mix.

**A. Business Development**

1. Attract new businesses to the Downtown District – MSFP will make contact with at least one new business. **MSFP will include its efforts and progress in quarterly reports.**

**Status:** MSFP continues to run a regular article in The Main Street Focus to highlight available commercial property in the Downtown District. Made contact with 4 new businesses in Q1.

2. Job creation/retention – MSFP will report on jobs created and/or retained within the Downtown District quarterly. **MSFP will include its efforts and progress in quarterly reports.**

**Status:** Per accessible information, 9 full-time and 4 part-time jobs were gained during the reporting period.

3. MSFP will compile, publish, and maintain a comprehensive business directory that provides detailed information about businesses within the Downtown District. **MSFP will include its efforts and progress in quarterly reports.**

**Status:** MSFP maintains a comprehensive business directory that is provided to Florida Main Street at regular intervals. The information is also utilized to maintain the Downtown District Map created and published by MSFP, which is directly linked on the website homepage.

4. MSFP will maintain an online map of downtown businesses, government buildings, landmarks, activities and free parking. **MSFP will include its efforts and progress in quarterly reports.**

**Status:** The online map is updated as necessary, with a focus on keeping all data current. A QR code for easy linking has been distributed. (Please see direct link to map below or visit <https://mainstreetfortpierce.org> and select Downtown Map in the top navigation.)

<https://www.google.com/maps/d/u/0/viewer?mid=1nl4sLl2JNqw38pLVCXIP-xV3ePXcaAd7&ll=27.448649631631188%2C-80.32354862850366&z=15>

5. MSFP will distribute Downtown shopping and dining guides. **MSFP will include its efforts and progress in quarterly reports.**

**Status:** Printed shopping/dining guides are provided to Downtown Businesses upon request. During December, a season-specific retail shopping guide was produced in partnership with the DBA.

## B. Property Development

1. MSFP will provide technical assistance to one property owner, developer, or business on the renovation and/or repurpose of its commercial space. **MSFP will include its efforts and progress in quarterly reports.**

**Status:** Worked with incoming business on renovation of existing space/layout.

2. MSFP will create and maintain a listing of vacant and occupied commercial properties within the Downtown District within interior and exterior building characteristics including square footage, building use, zoning, address, property type, current use, etc. to assist potential tenants or buyers in finding suitable options. **MSFP will include its efforts and progress in quarterly reports.**

**Status:** Internal list currently maintained. MSPF also includes a three-quarter full-color page in the Main Street Focus with available Downtown Commercial locations and contact info for property managers, updated based on available information.

3. MSFP will create and maintain a thorough database to capture and store detailed information about individuals interested in properties enabling efficient connections with available vacant properties as they arise. **MSFP will include its efforts and progress in quarterly reports.**

**Status:** MSFP has created a Business Interest Form to collect information on individuals interested in vacant properties. Assisted a developer in identifying available space.

**2. Design:** This focuses on improving the physical appearance of the district by preserving historic architecture, enhancing public spaces, and partnering with the City to ensure a visually appealing environment.

**A. Physical Improvements**

1. MSFP will promote the Fort Pierce Redevelopment Agency Commercial Façade Grant Program to the Downtown business community and, during application cycles, assist businesses with completing the application process. **MSFP will include its efforts and progress in quarterly reports.**

**Status:** Details on the FPRA Façade grant program and Paint Program were provided to multiple Downtown Businesses, announced at DBA meetings, and featured in Focus Magazine.

2. MSFP will provide and distribute information on the City’s Impact Fee Moratorium extension to builders/developers/real estate investors and the community on the process and timelines involved. **MSFP will include its efforts in quarterly reports.**

**Status:** MSFP has published articles on the Impact Fee Moratorium extension (most recently June 2025) as well as providing information to developers.

**B. Historic Preservation**

1. MSFP will facilitate the continued preservation and maintenance of the Historic Platts/Backus House. **MSFP will include its efforts and progress in quarterly reports.**

**Status:** Pest Control, Termite Mitigation, A/C repair and maintenance, Alarm service, Lawn Maintenance and Fire Inspection/Suppression service and repair.

2. MSFP will coordinate with Fort Pierce Redevelopment Agency staff to educate the Downtown businesses about the Downtown Master Plan. **MSFP will include its efforts and progress in quarterly reports.**

**Status:** MSFP regularly publishes content from FPRA programs in The Main Street Focus, provides an open platform at Coffee with the Mayor, and facilitates speaking opportunities by coordinating with the DBA, in addition to one-on-one outreach. Most recently, MSFP hosted the

survey team for feedback on Festival Street at August 2025 Friday Fest, as well as including an article in the September Focus issue on FPRA project outcomes. Shared surveys requesting public input on potential projects.

**3. Promotion:** This involves marketing the district’s unique characteristics to shoppers, investors, and visitors through events, advertising, and branding to enhance its image and attract business.

**A. Marketing and Events**

1. MSFP will plan, coordinate, promote, and host no fewer than 20 promotional and/or educational events with an average attendance of 100 participants, to include:
  - The Ghosts of Fort Pierce Past Historic Walking Tours
  - Friday Fest
  - Coffee with the Mayor
  - Shop Small Saturday

**MSFP will include its efforts and progress in quarterly reports**

**Status:** Friday Fest was held on 11/7/2025 and 12/5/2025. (October Friday Fest was rained out) Coffee with the Mayor was held on 10/17/2025, 11/21/2025, and 12/19/2025. The Ghost Walk took place over 3 days: 10/22, 10/23, & 10/25/2025, with Art Shows featuring local artists were held on 11/13-11/14/2025 and 11/20-11/21/2025. MSFP launched a pop-up Christmas Market on 11/20/2025 and continued each Thursday (12/4, 12/11 & 12/18) leading up to Christmas. Shop Small Saturday was on 11/29/2025. While outside of this agreement requirements, MSFP also hosted Sights & Sounds Festival and Parade on 12/7/2025 and New Year’s Eve Fireworks on 12/31/2025.

2. MSFP will reach 8,000 social media impressions of marketing campaigns via various social media and MSFP -powered website. **MSFP will include its efforts and progress in quarterly reports.**

**Status:**

Per reporting dashboards, social media views during this period were 185,781. Social media reach/viewers were 47,467.

<b>B. Branding</b>
<p>1. MSFP will conduct quarterly surveys with a minimum of 25 respondents (totaling 100 respondents annually), to assess brand recognition via in-person and online methods. MSFP will publish the results of its surveys. <b>MSFP will include its efforts and progress in quarterly reports.</b></p>
<p><b>Status:</b> MSFP plans to resume surveys after a sufficient period to test the feedback from previous surveys and will present results in the following reports and presentations.</p>
<p>2. MSFP will publish the Main Street Focus Magazine monthly. <b>MSFP will include its efforts and progress in quarterly reports.</b></p>
<p><b>Status:</b> 9,600 issues were printed and distributed in the Downtown District and surrounding areas or by mail during the reporting period. October cover highlighted the Ghost Walk, November 2025 featured the Sights &amp; Sounds Parade and December 2025 displayed the Dancing Lights in Marina Square.</p> <p>Articles containing City announcements include Sights &amp; Sounds, Veterans Day Remembrance, Impact Fee Waiver extension, and Groundbreaking Ceremony for Indian River Drive Corridor Improvements Project.</p>
<p>3. MSFP will complete timely updates to MSFP website. MSFP will increase website and social media traffic related to District information by 10%, annually. MSFP will include its efforts and progress in quarterly reports including metrics related to website visits and social media activity. <b>MSFP will include its efforts and progress in quarterly reports.</b></p>
<p>Status: Currently, the MSFP website includes a calendar of events through June of 2026, as well as links to partners and the Focus archive. For Q1, 11,955 unique visitors came to the MSFP website.</p>
<b>C. Positive Image</b>
<p>1. MSFP will collect testimonials from 12 or more visitors and 6 or more residents. <b>MSFP will include its efforts and progress in quarterly reports.</b></p>
<p><b>Status:</b> MSFP continues to collect testimonials and will publish results in the following reports and presentations.</p>

**4. Organization:** This point emphasizes building a strong foundation for a sustainable revitalization effort, including engaging stakeholders, forming partnerships, and fostering a collaborative environment.

**A. Partnerships**

1. Collaborate with partner organizations – MSFP will complete two joint projects with partner organizations. **MSFP will include its efforts and progress in quarterly reports.**

**Status:** Continued collaboration with the Downtown Business Alliance, Fort Pierce Yacht Club, and FPUA. Year-round partnership with Fort Pierce Sunrise Kiwanis and Fort Pierce Police Department to plan the Sights & Sounds Parade. MSFP partners with St. Lucie Historical Society to research Ghost Walk stories.

**B. Volunteer Engagement**

1. MSFP will recruit and/or retain 25 volunteers annually. **MSFP will include its efforts and progress in quarterly reports.**

**Status:** Main Street Fort Pierce maintains an annual roster of over 100 active volunteers. New volunteers are most often acquired by word of mouth (current volunteers recruit friends, family, colleagues, or acquaintances) although interest is also generated by event attendance and participation in partner organizations.

2. MSFP will attain 500 volunteer hours annually. MSFP will include its efforts and progress in quarterly reports. **MSFP will include its efforts and progress in quarterly reports.**

**Status:** Documented volunteer hours for Q1 are 1,092 hours. Per the multiplier value used by Florida Main Street of \$31.61, the total hours value for this reporting period is \$34,518.12.

3. The MSFP Executive Director will maintain active participation on two volunteer committees. **MSFP will include its efforts and progress in quarterly reports.**

**Status:** Retiring Executive Director was an outgoing member of the City Parking Committee and member of the Downtown Business Alliance. Current Executive Director maintains active engagement in the DBA.

**C. Resource Management**

1. MSFP will spend no more than 40% of funds received from the City under this Agreement on salaries. **MSFP will include its efforts and progress in the March and September quarterly reports.**

**Status:** MSFP does not rely on funds from the City for employee salaries. A percentage of funding has been included in financial reporting under salaries and wage expense as a partial representation of the staff time required to administer the projects undertaken in this agreement.

2. MSFP will explore sustainable funding sources beyond the program period and report on explored funding sources outside of the City of Fort Pierce designated funds to ensure the organization's sustainability. **MSFP will include its efforts and progress in the March and September quarterly reports.**

**Status:**

City funds make up only a portion of MSFP's operating budget, which is largely comprised of membership and fundraising activity.

**5. Budget:** MSFP will include the following information in its quarterly financial reports and quarterly presentations to the City Commission. **Also, complete attached Revenue and Expense Reporting Form and submit.**

1. Budget Summary: MSFP will provide an overview of the total program funds received including a breakdown of the budget into major categories (e.g., personnel, supplies, equipment).

Please see attached Revenue & Expense Reporting Form

2. Income Sources: MSFP will specify other sources of income (if any) contributing to the program and highlight any matching funds or in-kind contributions.

Coffee with the Mayor is sponsored by the presenting business at \$350 per month in Q1. Friday Fest sponsors for Q1 include Southern Eagle as financial contributors, and Cobb's Landing and Little Jim Bait & Tackle as in-kind sponsors.

3. Detailed Expenses with Budget Justification: MSFP will itemize expenses with specific amounts for each category. Include both direct costs (directly related to the program) and indirect costs (overhead). MSFP will explain the rationale behind each expense.

Grants: Currently represented by contract funding from the City

Donations: Direct donations by Patrons of MSFP

Contracted Events: This reporting period includes revenue generated from contracted events, including Friday Fest and Coffee with the Mayor.

Membership Fees: Annual membership to MSFP from individuals and businesses.

Program Service Revenue: Fees for service to The Main Street Focus Magazine

Other Expenses (Art Shows): Revenue from sales during seasonal art shows

Salaries and Wages: A percentage of funding has been included in financial reporting under salaries and wage expense as a partial representation of the staff time required to administer the projects undertaken in this agreement.

Rent/Utilities: Mortgage and utilities

Office Supplies: Phone, internet service, copier contract, software licensing, office products

Program Expenses: Costs associated with creation and distribution of The Main Street Focus Magazine.

Marketing/Outreach: online advertising, ad placement

Contracted Events: This reporting period includes expenses from contracted events, including Friday Fest and Coffee with the Mayor. Notable expenses include insurance, permitting, law enforcement details, rentals, portlets and entertainment.

Travel & Training: Florida Main Street Quarterly Meeting

Professional Services: Bookkeeping

Other Expenses (Insurance): General Liability, Directors & Officers, Volunteer, Professional Liability Coverage, Property Insurance

4. Conclusion: MSFP will summarize financial performance. Mention any adjustments made during implementation.

MSFP has continued to stretch the public dollars entrusted and maximize service to the community. While the revenue for programs has decreased while expenses have increased, MSFP sees the importance of continuing events and services for the public good. Future plans include regular reevaluation of current projects and events to ensure financial health. Events like Friday Fest serve as a business incubator for small businesses, while Ghost Walk instills community pride and connection. MSFP prioritizes using local vendors whenever possible to keep dollars within the community. Further outside grant funding remains a priority that MSFP continues to explore.

**Exhibit C****Main Street Fort Pierce, Inc. Quarterly Revenue and Expense Reporting Form**  
Fiscal Year ending September 30, 2026

Organization Name: Main Street Fort Pierce, Inc.

Quarter ended: December 31, 2025

**Revenue Section**

Revenue Source	Q1 Amount	Q2 Amount	Q3 Amount	Q4 Amount	Year-to-Date Total
Municipal Revenue	\$12,500.00				\$12,500.00
Donations	\$2,250.00				\$2,250.00
Fundraising Events	\$21,158.87				\$21,158.87
Membership Fees	\$1,685.00				\$1,685.00
Program Service Revenue	\$1,000.00				\$1,000.00
Other Income - Art Shows	\$5,979.00				\$5,979.00
<b>Total Revenue</b>	<b>\$44,572.87</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$44,572.87</b>

**Expense Section**

Expense Category	Q1 Amount	Q2 Amount	Q3 Amount	Q4 Amount	Year-to-Date
Salaries and Wages	\$5,000.00				\$5,000.00
Rent/Utilities	\$8,515.65				\$8,515.65
Office Supplies	\$4,593.33				\$4,593.33
Program Expenses	\$3,000.00				\$3,000.00
Marketing/Outreach	\$342.91				\$342.91
Contracted Events	\$13,209.63				\$13,209.63
Travel & Training	\$0.00				\$0.00
Professional Services	\$3,387.50				\$3,387.50
Other Expenses - Insurance	\$645.75				\$645.75
<b>Total Expenses</b>	<b>\$38,694.77</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$38,694.77</b>

**Summary**

Expense Category	Q1 Amount	Q2 Amount	Q3 Amount	Q4 Amount	Year-to-Date
Total Revenue	\$44,572.87	\$0.00	\$0.00	\$0.00	\$44,572.87
Total Expenses	\$38,694.77	\$0.00	\$0.00	\$0.00	\$38,694.77
<b>Net Surplus/Deficit</b>	<b>\$5,878.10</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$5,878.10</b>

**AGREEMENT BETWEEN THE CITY OF FORT PIERCE AND  
MAIN STREET FORT PIERCE, INC.**

**THIS AGREEMENT** ("Agreement") is made and entered into on this 5th day of January 2026, by and between the CITY OF FORT PIERCE, FLORIDA, a municipal corporation, whose address is 100 N. U.S. Highway 1, Fort Pierce, Florida 34950 ("City"), and MAIN STREET FORT PIERCE, INC., a Florida not-for-profit corporation, with its principal office located at 122 A.E. Backus Avenue, Fort Pierce, FL 34950 ("Main Street FP") (collectively, "Parties").

**WITNESSETH:**

**WHEREAS**, the City seeks to promote and facilitate revitalization of communities within its jurisdiction to enhance the overall prosperity, preservation-based economic development, and quality of life for its residents; and

**WHEREAS**, Main Street FP has expertise, resources, and a mission aligned with boosting prosperity and improving the well-being and livability for community members; and

**WHEREAS**, since Main Street FP has assisted the City to achieve its revitalization and economic development goals pursuant to Federal Community Development Block Grant Agreements; and

**WHEREAS**, Main Street FP is willing to continue to assist the City to achieve its revitalization and economic development goals pursuant to this Agreement; and

**WHEREAS**, the City Commission approved \$50,000 in grants and aid to Main Street FP as part of its budget approval for Fiscal Year 2025-2026.

**NOW THEREFORE**, the Parties do hereby agree as follows:

1. **SCOPE OF SERVICES.** Main Street FP's responsibility under this Agreement is to provide those Services and Deliverables supporting the City's revitalization and economic development goals set forth in Exhibit A ("Services").
2. **TERM.** The term of this Agreement shall be one (1) year beginning on October 1, 2025, *nunc pro tunc*, unless extended in writing by both parties upon mutually acceptable terms and conditions or otherwise terminated in accordance with this Agreement.
3. **COMPENSATION.** The City agrees to compensate Main Street FP for services rendered pursuant to this Agreement in four installments as follows:

October 1, 2025                      Payment 1      \$12,500  
(or within thirty (30) days of Agreement approval, whichever is later)

March 1, 2026	Payment 2	\$12,500
	(or within thirty (30) days of City Commission approval, whichever is later)	
June 1, 2026	Payment 3	\$12,500
	(or within thirty (30) days of City Commission approval, whichever is later)	
September 1, 2026	Payment 4	\$12,500
	(or within thirty (30) days of City Commission approval, whichever is later)	

The City's obligation to pay Main Street FP under this Agreement does not arise if Main Street FP fails to satisfactorily perform those Services delineated in Exhibit A, fails to meet its Reporting and Accountability obligations set forth in Paragraph 4, or violates any terms of this Agreement.

The City shall deduct from any amount owed to Main Street FP under this Agreement all monies owed to the City or its affiliates under any other agreement or understanding if the amount owed by Main Street FP to the City or its affiliate has been outstanding for more than thirty (30) days.

**4. REPORTING AND ACCOUNTABILITY.**

- a. Quarterly Written Reports: Main Street FP shall provide the City with quarterly reports on or before January 15, 2026; April 15, 2026; July 15, 2026; and September 15, 2026 according to the requirements of Exhibit A and on the forms provided in Exhibit B and Exhibit C. Time is of the essence, and the City's obligation to pay Main Street FP any installment does not arise if Main Street FP fails to meet this obligation.
- b. Quarterly Presentations: Main Street FP shall provide the City with quarterly presentations on or before February 28, 2026; May 31, 2026; and August 31, 2026; that shall include at least the information contained in Exhibit B and Exhibit C. It shall be Main Street FP's responsibility to coordinate these City Commission meeting dates with staff. Time is of the essence, and the City's obligation to pay Main Street FP any installment does not arise if Main Street FP fails to meet this obligation.
- c. Financial Statements: Main Street FP shall submit financial statements quarterly with each quarterly report outlined in paragraph 4(a) above and within seven (7) days upon request of the City at any time, in the City's sole discretion, for any reason. Main Street FP shall submit the Main Street Quarterly Revenue and Expense Form in the form provided in Exhibit C each quarter, as outlined above and herein. Time is of the essence, and the City's obligation to pay Main Street FP any installment does not arise if Main Street FP fails to meet this obligation.
- d. Annual Reports: Main Street FP shall make an annual presentation to the City Commission on or before September 30, 2026, detailing its activities for the preceding months, progress of the economic development activities, project updates, and any other relevant information. It shall be Main Street FP's

responsibility to coordinate these City Commission meeting dates with staff. Time is of the essence, and the City's obligation to pay Main Street FP any installment does not arise if Main Street FP fails to meet this obligation.

5. **AUDIT.** Main Street FP agrees that the City or any of its duly authorized representatives shall, until the expiration of at least three (3) years, or as otherwise applicable under law, to include Public Records Laws, after receipt of any Payment under this Agreement, have access to and the right to examine any directly pertinent books, documents, papers, and records of Main Street FP involving transactions related to this Agreement. All required records shall be maintained until an audit is completed and all questions arising therefrom are resolved.
6. **NON-DISCRIMINATION.** Main Street FP covenants and agrees that it shall not discriminate against any employee or applicant for employment to be employed in the performance of the Agreement with respect to hiring, tenure, terms, conditions or privileges of employment, or any matter directly or indirectly related to employment because of race or color; or, except where based on a bona fide occupational qualification, because of religion, sex, condition of pregnancy, national origin, age, handicap, or marital status.
7. **TERMINATION.** This Agreement may be terminated by either party with sixty (60) days written notice if either party believes that the other party has failed to meet its obligations. Upon termination, the City shall have no further obligation to pay Main Street FP any additional money as contemplated in Paragraph 3 above.
8. **INDEPENDENT CONTRACTOR.** Main Street FP is and shall be an independent contractor and not an employee or agent of the City. Nothing in this Agreement shall be interpreted to establish any relationship other than that of an independent contract between the City and Main Street FP, its employees, agents, subcontractors, or assigns, during or after the performance of this Agreement.
9. **INSURANCE REQUIREMENTS.** Main Street FP will be required to provide certificates of insurance showing that it carries, or has in force, automobile liability insurance, general liability insurance, and professional liability insurance.

Limits of liability for automobility liability insurance shall be, at a minimum, \$1,000,000.00 combined single limit.

Limits of liability for general liability insurance shall be, at a minimum, \$1,000,000.00 per occurrence, \$1,000,000.00 personal and advertising injury, \$1,000,000.00 general aggregate and \$1,000,000.00 products/completed operations aggregate. General liability insurance will include coverage for contractually assumed liability.

Limits of liability for professional liability insurance shall be, at a minimum, \$1,000,000.00 per occurrence/claim and \$1,000,000.00 aggregate.

If the general liability insurance coverage and/or the professional liability insurance

coverage is on a claims-made basis, Main Street FP will maintain coverage in force for a period of two (2) years following the termination of the contract at the limits specified in this paragraph.

Main Street FP is responsible for the payment of any deductibles or self-insured retentions.

City will be named as additional insured under Main Street FP's general liability insurance and automobile liability insurance policies.

10. **INDEMNIFICATION.** Main Street FP shall, to the maximum extent permitted by law, indemnify the City and its officials, officers, agents, and employees from and against any and all liability, claims, demands, penalties, court costs, judgments, damages, losses, (whether in contract or in tort, including personal injury, accidental death or property damage, and regardless, of whether the allegations are false, fraudulent or groundless), and costs (including reasonable attorney fees, litigation, arbitration, mediation, appeal expenses) to the extent caused by the negligence, recklessness, or intentional wrongful misconduct of Main Street FP and persons employed by or utilized by Main Street FP in its performance of this Agreement.

Main Street FP's obligation to indemnify and hold harmless shall remain in effect and shall be binding upon Main Street FP whether such injury or damage shall accrue, or may be discovered, before or after termination of this Agreement.

Main Street FP's failure to comply with this section's provisions shall constitute a material breach upon which the City may immediately terminate or suspend this Agreement.

11. **E-VERIFY SYSTEM.** All requirements of Section 448.095, Florida Statutes, shall be complied with by Main Street FP.

In accordance with, Section 448.095, Florida Statutes, Main Street FP shall register with and utilize the E-Verify System operated by the United States Department of Homeland Security to verify the employment eligibility of all new employees hired during the term of the Agreement and shall expressly require any subcontractors performing work or providing services pursuant to this Agreement to likewise utilize the E-Verify System to verify the employment eligibility of all new employees hired by the subcontractor during the term of this Agreement. If Main Street FP enters into a contract with a subcontractor performing work or providing services on its behalf, Main Street FP shall also require the subcontractor to provide an affidavit stating that the subcontractor does not employ, contract with, or subcontract with an unauthorized alien.

Information on registration for and use of the E-Verify System can be obtained via the internet at the Department of Homeland Security Web site: <http://www.dhs.gov/E-Verify>.

Main Street FP shall, upon request, provide evidence of compliance with this provision to the City.

A contract terminated pursuant to Section 448.095 is not a breach of contract and may not be considered as such. If the City terminates this contract with a contractor, the contractor may not be awarded a public contract for at least 1 year after the date on which the contract was terminated. Main Street FP is liable for any additional costs incurred by the City as a result of the termination of this contract under Section 448.095, Florida Statutes.

12. **SOVEREIGN IMMUNITY.** Nothing contained in this Agreement shall be deemed or otherwise interpreted as waiving the City's sovereign immunity protections existing under the laws of the State of Florida or as increasing the limits of liability as set forth in Section 768.28, Florida Statutes.

13. **PUBLIC RECORDS.** Main Street FP shall abide by all public records laws, and specifically:

- a. Keep and maintain public records required by the public agency to perform the service.
- b. Upon request from the public agency's custodian of public records, provide the public agency with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in this chapter or as otherwise provided by law.
- c. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the contract term and following completion of the contract if the contractor does not transfer the records to the public agency.
- d. Upon completion of the contract, transfer, at no cost, to the public agency all public records in possession of the contractor or keep and maintain public records required by the public agency to perform the service. If the contractor transfers all public records to the public agency upon completion of the contract, the contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the contractor keeps and maintains public records upon completion of the contract, the contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the public agency, upon request from the public agency's custodian of public records, in a format that is compatible with the information technology systems of the public agency.

**IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONTRACTOR'S DUTY TO**

PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT 772-467-3065, PUBLICRECORDS@CITYOFFORTPIERCE.COM, 100 N. US HIGHWAY 1, FORT PIERCE, FL 34950.

14. **SUCCESSORS AND ASSIGNS, ASSIGNMENT.** The City and Main Street FP each binds itself and its partners, successors, executors, administrators and assigns to the other party and to the partners, successors, executors, administrators and assigns of such other party, in respect to all covenants of this Contract.

Neither the City nor Main Street FP shall assign, sublet, convey or transfer its interest in this Contract without the written consent of the other.

Nothing herein shall be construed as giving any rights or benefits hereunder to anyone other than the City and Main Street FP.

15. **AMENDMENTS.** Any amendments or modifications to this Agreement must be made in writing and signed by authorized representatives of both parties.

16. **NOTIFICATION.** All notices, requests, consents, and other communications required or permitted under this Agreement shall be in writing and shall be (as elected by the person giving such notice) hand delivered by messenger or courier service or mailed certified mail (postage prepaid) return receipt requested, addressed to:

CITY:  
City of Fort Pierce  
City Manager's Office  
100 North US Highway 1  
Fort Pierce, FL 34950

WITH COPIES TO:  
City Attorney's Office  
100 North US Highway 1  
Fort Pierce, FL 34950

MAIN STREET FP:  
Main Street Fort Pierce, Inc.  
c/o Michelle Cavalcanti  
122 A.E. Backus Ave.  
Fort Pierce, FL 34950

Either party may change the above-listed address at which it receives written notices by so notifying the other Party in writing. Each such notice shall be deemed delivered (a) on the date delivered if by personal delivery, (b) on the date upon which the return receipt is signed or delivery is refused or the notice is designated by the postal authorities as not deliverable, as the case may be, if mailed.

17. **JURISDICTION; VENUE; AND WAIVER OF JURY TRIAL.** EACH OF THE PARTIES IRREVOCABLY AND UNCONDITIONALLY: (A) AGREES THAT ANY SUIT, ACTION, OR OTHER LEGAL PROCEEDING ARISING FROM OR RELATING TO THIS

AGREEMENT SHALL BE BROUGHT IN THE STATE COURT SITUATED IN ST. LUCIE COUNTY, FLORIDA; AND (B) WAIVES ANY OBJECTION WHICH IT MAY HAVE TO THE LAYING OF VENUE OF ANY SUCH SUIT, ACTION, OR PROCEEDING IN ANY OF SUCH COURTS. EACH PARTY KNOWINGLY AND

VOLUNTARILY WAIVES ALL RIGHTS TO A TRIAL BY JURY IN ALL LITIGATION RELATING TO OR ARISING FROM THIS AGREEMENT.

18. **SEVERABILITY.** If any term or provision of this Agreement, or the application thereof to any person or circumstances shall, to any extent, be held invalid or unenforceable, the remainder of this Agreement, or the application of such terms or provisions to persons or circumstances other than those as to which it is held invalid or unenforceable, shall not be affected, and every other term and provision of this Agreement shall be deemed valid and enforceable to the extent permitted by law.
19. **WAIVER.** No waiver by the City of any provision of this Agreement shall be deemed to be a waiver of any other provisions hereof or of any subsequent breach of the same, or any other, provision, or the enforcement thereof. City's consent to or approval of any act by Main Street FP requiring consent or approval shall not be deemed to render unnecessary the obtaining of City's consent to or approval of any subsequent act by Main Street FP requiring consent or approval, whether or not similar to the act so consented or approved.
20. **COMPLIANCE WITH LAWS.** Main Street FP, its employees, subcontractors or assigns, shall comply with all applicable federal, state, and local laws and regulations relating to the performance of this Agreement. The City undertakes no duty to ensure such compliance, but will attempt to advise Main Street FP, upon request, as to any such laws of which it has present knowledge. Main Street FP agrees to secure all permits required for all events, including Special Event permits, and agrees to comply with all permit conditions.  
  
Before beginning services under this Agreement, Main Street FP shall complete, execute and deliver the Affidavit Regarding the Use of Coercion for Labor or Services (Exhibit D) to the City.
21. **ENTIRE AGREEMENT.** This Agreement constitutes the entire understanding between the City and Main Street FP and supersedes all prior agreements, understandings, or negotiations, whether written or oral.

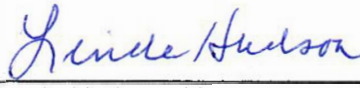
[Signature Page to Follow]

**IN WITNESS WHEREOF**, the Parties have caused this Agreement to be executed by their duly authorized representatives, as of the date first above written.

**ATTEST:**


  
Linda Cox, City Clerk

**CITY OF FORT PIERCE:**

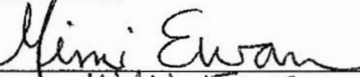
  
Linda Hudson, Mayor


1/5/2026  
Date:

**APPROVED AS TO FORM  
AND CORRECTNESS:**

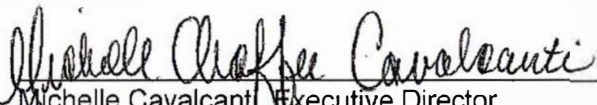
  
Sara Hedge, City Attorney

**WITNESSES:**

By:   
Name: Mimi Ewan  
Address: 3005 Bent Pine Dr.  
Ft. Pierce, FL 34951

By:   
Name: Max Duhalde  
Address: 2837 Navajo Ave  
Ft. Pierce, FL 34946

**MAIN STREET FORT PIERCE, INC**

  
Michelle Cavalcanti, Executive Director

12/15/2025  
Date:

**Exhibit A**



**Main Street Fort Pierce, Inc. Program  
Scope of Services and Deliverables**

During the Term of this Agreement, Main Street Fort Pierce, Inc. (“MSFP”) agrees to provide the services set forth in the table below by the deadlines listed below in support of the City’s revitalization and economic development goals for the Downtown District. MSFP shall provide quarterly updates for all services and deliverables below on the forms provided in Exhibit B and Exhibit C.

<b>Deliverables</b>	
<p><b>1. Economic Vitality</b></p> <p><u>Goals:</u></p> <ul style="list-style-type: none"> <li>• Strengthen the Downtown District’s economic base by supporting existing businesses, attracting new businesses, and ensuring a diverse and thriving economic mix</li> <li>• Achieve a 70% occupancy rate for commercial spaces</li> </ul>	
<b>A. Business Development</b>	<b>Deadline to Complete</b>
Attract new businesses to the Downtown District – MSFP will make contact with at least one (1) new business and include its efforts and progress in quarterly reports.	September 30 of the current fiscal year.
Job creation/retention – MSFP will report on jobs created and/or retained within the Downtown District and include its efforts and progress in quarterly.	September 30 of the current fiscal year.
MSFP will compile, publish, and maintain a comprehensive business directory that provides detailed information about businesses within the Downtown District and include its efforts and progress in quarterly reports.	September 30 of the current fiscal year.
MSFP will maintain an online map of downtown businesses, government buildings, landmarks, activities and free parking and include its efforts and progress in quarterly reports.	September 30 of the current fiscal year.
MSFP will distribute Downtown shopping and dining guides and include its efforts and progress in quarterly reports.	September 30 of the current fiscal year.
<b>B. Property Development</b>	<b>Deadline to Complete</b>
MSFP will provide technical assistance to one property owner, developer, or business on the renovation and/or repurpose of its commercial space. MSFP will include its efforts and progress in quarterly reports.	September 30 of the current fiscal year.
MSFP will create and maintain a listing of vacant and occupied commercial properties within the Downtown District within interior and exterior building characteristics including square footage, building use, zoning, address, property type, current use, etc. to assist potential tenants or buyers in finding suitable options and include its efforts and progress in quarterly reports.	September 30 of the current fiscal year.

MSFP will create and maintain a thorough database to capture and store detailed information about individuals interested in properties enabling efficient connections with available vacant properties as they arise and include its efforts and progress in quarterly reports.	September 30 of the current fiscal year.
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<p><b>2. Design</b></p> <p><u>Goals:</u></p> <ul style="list-style-type: none"> <li>• Assist in improving the physical appearance of the Downtown District by preserving historic architecture, enhancing public spaces, and partnering with the City to ensure a visually appealing environment</li> <li>• Develop a plan to effectively communicate and promote Fort Pierce Redevelopment Agency programs and initiatives, including grants, incentives (such as the impact fee moratorium), community meetings, surveys, technical assistance for grant applications, and participation in the Downtown Master Plan and potential design standards</li> <li>• Encourage compliance with historic preservation guidelines</li> <li>• Encourage adherence to Architectural Design Standards</li> </ul>	
<b>A. Physical Improvements</b>	<b>Deadline to Complete</b>
MSFP will promote the Fort Pierce Redevelopment Agency Commercial Façade Grant Program to the Downtown business community, during application cycles, and assist businesses with completing the application process. MSFP will include its efforts and progress in quarterly reports.	September 30, of the current fiscal year.
MSFP will provide and distribute information on the City’s Impact Fee Moratorium extension to builders/developers/real estate investors and the community on the process and timelines involved. MSFP will include its efforts in quarterly reports.	September 30, of the current fiscal year.
<b>B. Historic Preservation</b>	<b>Deadline to Complete</b>
MSFP will facilitate the continued preservation and maintenance of the Historic Platts/Backus House. MSFP will include its efforts and progress in quarterly reports.	September 30, of the current fiscal year.
MSFP will coordinate with Fort Pierce Redevelopment Agency staff to educate the Downtown businesses about the Downtown Master Plan. MSFP will include its efforts and progress in quarterly reports.	September 30, of the current fiscal year.

<p><b>3. Promotion</b></p> <p><u>Goals:</u></p> <ul style="list-style-type: none"> <li>• Implement a marketing and community engagement plan that promotes the Downtown District’s unique characteristics and rich history to shoppers, investors, and visitors through events, advertising, and branding to enhance its image and attract businesses.</li> <li>• Implement ongoing creative programming that engages the Downtown District businesses, residents, and visitors.</li> </ul>	
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<b>A. Marketing and Events</b>	<b>Deadline to Complete</b>
<p>MSFP will plan, coordinate, promote, and host no fewer than 20 promotional and/or educational events with an average attendance of 100 participants, to include:</p> <ul style="list-style-type: none"> <li>• The Ghosts of Fort Pierce Past Historic Walking Tours</li> <li>• Friday Fest</li> <li>• Coffee with the Mayor</li> <li>• Shop Small Saturday</li> </ul> <p>MSFP will include its efforts and progress in quarterly reports</p>	September 30, of the current fiscal year.
<p>MSFP will reach 8,000 social media impressions of marketing campaigns via various social media and MSFP - powered website. MSFP will include its efforts and progress in quarterly reports.</p>	September 30, of the current fiscal year.
<b>B. Branding</b>	<b>Deadline to Complete</b>
<p>MSFP will conduct quarterly surveys with a minimum of 25 respondents (totaling 100 respondents annually), to assess brand recognition via in-person and online methods. MSFP will publish the results of its surveys. MSFP will include its efforts and progress in quarterly reports.</p>	September 30, of the current fiscal year.
<p>MSFP will publish the Main Street Focus Magazine monthly. MSFP will include its efforts and progress in quarterly reports.</p>	Monthly beginning October 1 of the current fiscal year.
<p>MSFP will complete timely updates to MSFP website. MSFP will increase website and social media traffic related to District information by 10%, annually. MSFP will include its efforts and progress in quarterly reports including metrics related to website visits and social media activity.</p>	September 30, of the current fiscal year.
<b>C. Positive Image</b>	<b>Deadline to Complete</b>
<p>MSFP will collect testimonials from 12 or more visitors and 6 or more residents. MSFP will include its efforts and progress in quarterly reports.</p>	September 30, of the current fiscal year.

<b>4. Organization</b>	
<p><u>Goals:</u></p> <ul style="list-style-type: none"> <li>• Develop a strong foundation for a sustainable revitalization effort that aligns with the City’s goals, including engaging stakeholders, forming partnerships, and fostering a collaborative environment</li> </ul>	
<b>A. Partnerships</b>	<b>Deadline to Complete</b>
<p>Collaborate with partner organizations – MSFP will complete two joint projects with partner organizations. MSFP will include its efforts and progress in quarterly reports.</p>	September 30, of the current fiscal year.
<b>B. Volunteer Engagement</b>	<b>Deadline to Complete</b>
<p>MSFP will recruit and/or retain 25 volunteers annually. MSFP will include its efforts and progress in quarterly reports.</p>	September 30 of the current fiscal year.

MSFP will attain 500 volunteer hours annually. MSFP will include its efforts and progress in quarterly reports.	September 30 of the current fiscal year.
The MSFP Executive Director will maintain active participation on two volunteer committees. MSFP will include its efforts and progress in quarterly reports.	September 30 of the current fiscal year.
<b>C. Resource Management</b>	<b>Deadline to Complete</b>
MSFP will spend no more than 40% of funds received from the City under this Agreement on salaries. MSFP will include its efforts and progress in quarterly reports.	For Each Quarterly Installment Payment. (see 5. Budget and Budget Report Form).
MSFP will explore sustainable funding sources beyond the program period and report on explored funding sources outside of the City of Fort Pierce designated funds to ensure the organization’s sustainability. MSFP will include its efforts and progress in quarterly reports.	September 30 of the current fiscal year (see 5. Budget and Budget Report Form).

<b>5. Budget</b>
<p>MSFP will include the following information in its quarterly financial reports and its quarterly presentations to the City Commission:</p> <p><b>(a) Budget Summary:</b> MSFP will provide an overview of the total program funds received including a breakdown of the budget into major categories (e.g., personnel, supplies, equipment).</p> <p><b>(b) Income Sources:</b> MSFP will specify other sources of income (if any) contributing to the program and highlight any matching funds or in-kind contributions.</p> <p><b>(c) Detailed Expenses:</b> MSFP will itemize expenses with specific amounts for each category. Include both direct costs (directly related to the program) and indirect costs (overhead).</p> <p><b>(d) Budget Justification:</b> MSFP will explain the rationale behind each expense.</p> <p><b>(e) Conclusion:</b> MSFP will summarize the financial performance. Mention any adjustments made during implementation</p>



## Main Street Fort Pierce, Inc. Program Reporting Form

*To be completed by MSFP for each Report Period: Fiscal Year Ending, September 30, \_\_\_\_\_*

Quarterly Reporting Period	Quarterly Report Due	City Commission Presentations
_____ Q1 – Reporting Period: Oct. 1-Dec. 31	_____ Q1 – Report due Jan. 15	_____ Q1 – Feb. 2026 Quarterly Report
_____ Q2 – Reporting Period: Jan. 1-Mar. 31	_____ Q2 – Report due April 15	_____ Q2 – May 2026 Quarterly Report
_____ Q3 – Reporting Period: April 1-June 30	_____ Q3 – Report due July 15	_____ Q3 – Aug. 2026 Quarterly Report
_____ Q4 — Reporting Period: July 31-Sept. 30	_____ Q4 – Report due Sept. 15	_____ Q4 – Sept. 2026 Quarterly Report

### Deliverables

**1. Economic Vitality:** This point aims to strengthen the district’s economic base by supporting existing businesses, attracting new businesses, and ensuring a diverse and thriving economic mix.

**A. Business Development**

1. Attract new businesses to the Downtown District – MSFP will make contact with at least one new business. **MSFP will include its efforts and progress in quarterly reports.**

**Status:**

2. Job creation/retention – MSFP will report on jobs created and/or retained within the Downtown District quarterly. **MSFP will include its efforts and progress in quarterly reports.**

**Status:**

3. MSFP will compile, publish, and maintain a comprehensive business directory that provides detailed information about businesses within the Downtown District. **MSFP will include its efforts and progress in quarterly reports.**

<b>Status:</b>
4. MSFP will maintain an online map of downtown businesses, government buildings, landmarks, activities and free parking. <b>MSFP will include its efforts and progress in quarterly reports.</b>
<b>Status:</b>
5. MSFP will distribute Downtown shopping and dining guides. <b>MSFP will include its efforts and progress in quarterly reports.</b>
<b>Status:</b>

<b>B. Property Development</b>
1. MSFP will provide technical assistance to one property owner, developer, or business on the renovation and/or repurpose of its commercial space. <b>MSFP will include its efforts and progress in quarterly reports.</b>
<b>Status:</b>
2. MSFP will create and maintain a listing of vacant and occupied commercial properties within the Downtown District within interior and exterior building characteristics including square footage, building use, zoning, address, property type, current use, etc. to assist potential tenants or buyers in finding suitable options. <b>MSFP will include its efforts and progress in quarterly reports.</b>
<b>Status:</b>
3. MSFP will create and maintain a thorough database to capture and store detailed information about individuals interested in properties enabling efficient connections with available vacant properties as they arise. <b>MSFP will include its efforts and progress in quarterly reports.</b>

**Status:**

**2. Design:** This focuses on improving the physical appearance of the district by preserving historic architecture, enhancing public spaces, and partnering with the City to ensure a visually appealing environment.

**A. Physical Improvements**

1. MSFP will promote the Fort Pierce Redevelopment Agency Commercial Façade Grant Program to the Downtown business community and, during application cycles, assist businesses with completing the application process. **MSFP will include its efforts and progress in quarterly reports.**

**Status:**

2. MSFP will provide and distribute information on the City’s Impact Fee Moratorium extension to builders/developers/real estate investors and the community on the process and timelines involved. **MSFP will include its efforts in quarterly reports.**

**Status:**

**B. Historic Preservation**

1. MSFP will facilitate the continued preservation and maintenance of the Historic Platts/Backus House. **MSFP will include its efforts and progress in quarterly reports.**

**Status:**

2. MSFP will coordinate with Fort Pierce Redevelopment Agency staff to educate the Downtown businesses about the Downtown Master Plan. **MSFP will include its efforts and progress in quarterly reports.**

**Status:**

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**3. Promotion:** This involves marketing the district’s unique characteristics to shoppers, investors, and visitors through events, advertising, and branding to enhance its image and attract business.

**A. Marketing and Events**

1. MSFP will plan, coordinate, promote, and host no fewer than 20 promotional and/or educational events with an average attendance of 100 participants, to include:
  - The Ghosts of Fort Pierce Past Historic Walking Tours
  - Friday Fest
  - Coffee with the Mayor
  - Shop Small Saturday**MSFP will include its efforts and progress in quarterly reports**

**Status:**

2. MSFP will reach 8,000 social media impressions of marketing campaigns via various social media and MSFP - powered website. **MSFP will include its efforts and progress in quarterly reports.**

**Status:**

**B. Branding**

1. MSFP will conduct quarterly surveys with a minimum of 25 respondents (totaling 100 respondents annually), to assess brand recognition via in-person and online methods. MSFP will publish the results of its surveys. **MSFP will include its efforts and progress in quarterly reports.**

**Status:**

2. MSFP will publish the Main Street Focus Magazine monthly. **MSFP will include its efforts and progress in quarterly reports.**

<b>Status:</b>
3. MSFP will complete timely updates to MSFP website. MSFP will increase website and social media traffic related to District information by 10%, annually. MSFP will include its efforts and progress in quarterly reports including metrics related to website visits and social media activity. <b>MSFP will include its efforts and progress in quarterly reports.</b>
<b>Status:</b>
<b>C. Positive Image</b>
1. MSFP will collect testimonials from 12 or more visitors and 6 or more residents. <b>MSFP will include its efforts and progress in quarterly reports.</b>
<b>Status:</b>

<b>4. Organization:</b> This point emphasizes building a strong foundation for a sustainable revitalization effort, including engaging stakeholders, forming partnerships, and fostering a collaborative environment.
<b>A. Partnerships</b>
1. Collaborate with partner organizations – MSFP will complete two joint projects with partner organizations. <b>MSFP will include its efforts and progress in quarterly reports.</b>
<b>Status:</b>
<b>B. Volunteer Engagement</b>
1. MSFP will recruit and/or retain 25 volunteers annually. <b>MSFP will include its efforts and progress in quarterly reports.</b>
<b>Status:</b>

2. MSFP will attain 500 volunteer hours annually. MSFP will include its efforts and progress in quarterly reports. <b>MSFP will include its efforts and progress in quarterly reports.</b>
<b>Status:</b>
3. The MSFP Executive Director will maintain active participation on two volunteer committees. <b>MSFP will include its efforts and progress in quarterly reports.</b>
<b>Status:</b>
<b>C. Resource Management</b>
1. MSFP will spend no more than 40% of funds received from the City under this Agreement on salaries. <b>MSFP will include its efforts and progress in quarterly reports.</b> (see 5. Budget and Budget Report Form).
<b>Status:</b>
2. MSFP will explore sustainable funding sources beyond the program period and report on explored funding sources outside of the City of Fort Pierce designated funds to ensure the organization’s sustainability. <b>MSFP will include its efforts and progress in quarterly reports.</b>

**Status:**

**5. Budget:** MSFP will include the following information in its quarterly financial reports and quarterly presentations to the City Commission. **Also, complete attached Exhibit C Revenue and Expense Reporting Form and submit.**

1. Budget Summary: MSFP will provide an overview of the total program funds received including a breakdown of the budget into major categories (e.g., personnel, supplies, equipment).
2. Income Sources: MSFP will specify other sources of income (if any) contributing to the program and highlight any matching funds or in-kind contributions.
3. Detailed Expenses with Budget Justification: MSFP will itemize expenses with specific amounts for each category. Include both direct costs (directly related to the program) and indirect costs (overhead). MSFP will explain the rationale behind each expense.
4. Conclusion: MSFP will summarize financial performance. Mention any adjustments made during implementation.

**EXHIBIT C**

**Main Street Quarterly Revenue and Expense Reporting Form**

Fiscal Year ending September 30, \_\_\_\_\_

Organization Name:

Quarter ended: \_\_\_\_\_

**Revenue Section**

Revenue Source	Q1 Amount	Q2 Amount	Q3 Amount	Q4 Amount	Year-to-Date Total
Grants					
Donations					
Fundraising Events					
Membership Fees					
Program Service Revenue					
Other Income (specify)					
<b>Total Revenue</b>					

**Expense Section**

Expense Category	Q1 Amount	Q2 Amount	Q3 Amount	Q4 Amount	Year-to-Date Total
Salaries and Wages					

Rent/Utilities					
Office Supplies					
Program Expenses					
Marketing/Outreach					
Training					
Travel					
Professional Services					
Other Expenses (specify)					
<b>Total Expenses</b>					

### Summary

Expense Category	Q1 Amount	Q2 Amount	Q3 Amount	Q4 Amount	Year-to-Date Total
Total Revenue					
Total Expenses					
<b>Net Surplus/Deficit</b>					

Exhibit D

CITY OF FORT PIERCE

Affidavit Regarding the Use of Coercion for Labor or Services

Vendor Name: Main Street Fort Pierce, Inc.  
Authorized Representative's Name and Title: Michelle Chaffee Cavalcanti, Interim Director  
Address: 122 AE BOCKUS AVE  
City: Fort Pierce State: FL Zip Code: 34950  
Phone Number: 772-466-3880 Email Address: Michelle@MainStreetFortPierce.org

Section 787.06(13), Florida Statutes, requires all nongovernmental entities executing, renewing, or extending a contract with a governmental entity to provide an affidavit signed by an officer or representative of the nongovernmental entity under penalty of perjury that the nongovernmental entity does not use coercion for labor or services as defined in that statute. As the person authorized to sign on behalf of Vendor, I certify that the company identified does not:

- 1. Use or threaten to use physical force against any person;
- 2. Restrain, isolate, or confine or threaten to restrain, isolate, or confine any person without lawful authority and against her or his will;
- 3. Use lending or other credit methods to establish a debt by any person when labor or services are pledged as a security for the debt, if the value of the labor or services as reasonably assessed is not applied toward the liquidation of the debt, the length and nature of the labor or services are not respectively limited and defined;
- 4. Destroy, conceal, remove, confiscate, withhold, or possess any actual or purported passport, visa, or other immigration document, or any other actual or purported government identification document, of any person;
- 5. Cause or threaten to cause financial harm to any person;
- 6. Entice or lure any person by fraud or deceit; or
- 7. Provide a controlled substance as outlined in Schedule I or Schedule II of section 893.03, Florida Statutes, to any person for the purpose of exploitation of that person.

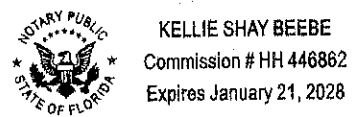
Under penalties of perjury, I declare that I have read the foregoing document and that the facts stated in it are true.

By: Michelle Chaffee Cavalcanti Michelle Chaffee Cavalcanti 11/13/2025  
Authorized Signature Printed Name and Title Date  
Interim Director

STATE OF FLORIDA  
COUNTY OF St Lucie

Sworn (or affirmed) and subscribed before me by means of  physical presence or  online, notarization this 13 day of November, 2025 by Michelle Cavalcanti who is  personally known or  produced identification (ID produced: \_\_\_\_\_).

Notary Public Signature: K Beebe (Seal)  
Print Name: Kellie Beebe My Commission Expires: 01-21-28





**City Commission Day Meeting 9:00 AM**

**9. B.**

**Meeting Date:** 02/09/2026

**Re:** Approval to Utilize the Play Power, Inc. Agreement for the CDBG Coach Fenn Park Improvement Project to Install Playground Shade Structures for a Total Cost Not to Exceed \$91,763.78

**Submitted For:** Devoshay Johnson, Deputy City Manager - Administrative Services, Administrative Services

**SUBJECT:**

Approval to piggyback the Play Power, Inc. Agreement for the CDBG Coach Fenn Park Improvement Project to Install Playground Shade Structures for a Total Cost Not to Exceed \$91,763.78.

**SUMMARY:**

As part of the Community Development Block Grant (CDBG) Coach Fenn Park Improvement Project, City staff engaged the services of Play Power, Inc. to install playground shade structures at Coach Fenn Park, located at 2306 Ave I, Fort Pierce, FL 34950.

Play Power, Inc.'s products and services are being procured through a cooperative purchasing program known as Sourcewell, which facilitates compliance with CDBG requirements given the project's tight deadline. City staff have thoroughly vetted Play Power, Inc. and confirmed its capability to deliver the project responsibly and within budget.

The total cost for this service is \$91,763.78 and will be reimbursed through CDBG.

**RECOMMENDATION:**

Approval of the Play Power, Inc. Agreement for the CDBG Coach Fenn Park Improvement Project to Install Playground Shade Structures for a Total Cost Not to Exceed \$91,763.78

**ALTERNATIVES:**

Staff will proceed as directed by the City Commission

**RESPONSIBLE STAFF:**

Marsha Commond, Special Projects Coordinator  
Richard Stauffer, Facilities Maintenance Manager

**COORDINATED WITH:**

Gelencia Carter, Purchasing Manager  
Camille Wallace, Sr. Assistant City Attorney  
Sara Hedges, City Attorney

**Fiscal Impact**

**Budgeted Y/N:** Y  
**Fiscal Year:** 2025-2026  
**Account:** 0014005572563200  
**Amount:** \$91,763.78

**FISCAL IMPACT:**

CDBG will reimburse this expense.

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**Attachments**

Signed Agreement

City Attorney Approval

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## PIGGYBACK CONTRACT

The City of Fort Pierce (“City”) enters this Piggyback Contract with **Play Power, Inc.** (Hereafter referred to as the “Vendor”), under the terms and conditions hereinafter provided. The City and the Vendor agree as follows:

1. The City’s Purchasing Policy allows for purchases to be made directly from any federal, state, county, city or other governmental contract providing that said contract was the result of a bona fide competitive process and is a current contract. As defined in this contract, the term “Piggyback” refers to City purchases made under the allowance in the City’s Purchasing Policy.
2. The parties agree that the Vendor has entered a contract with the **Sourcewell**, said contract being identified as: **Master Agreement #010521-LTS** under (said original contract being referred to as the “original government contract”).
3. The original government contract is incorporated here by reference and is attached as Exhibit “A” to this contract. The terms and conditions of **Exhibit “A”** shall be fully binding upon the City and the Vendor.
4. Notwithstanding the requirement that the original government contract is fully binding on the parties, the parties have agreed to modify certain technical provisions of the original government contract as applied to this contract between the Vendor and the City of Fort Pierce, as follows:
  - a) Time Period (“Term”) of agreement: **6/30/26**
  - b) Insurance Requirements: All insurance requirements in Exhibit “A” shall be followed by the Vendor. Additionally, Vendor shall comply with all insurance requirements in Exhibit “D”.
  - c) Contract Price: Amount shall not exceed \$91,763.78, the total cost for the Scope of Work set forth in **Exhibit “B”**
  - d) Any other provisions that will be modified:  
Address change for the City of Fort Pierce: Notwithstanding the address and contract information for the government entity as set out in Exhibit “A”, the Vendor agrees to send notices, invoices and will conduct all business with:

City of Fort Pierce, Florida  
Attention: Finance  
100 N. U.S. Hwy 1, Fort Pierce, FL 34954  
Telephone: (772) 467-3000  
Email: [dfaniel@cityoffortpiece.com](mailto:dfaniel@cityoffortpiece.com)

e) The City's Project Manager and associated contact information is listed below:

Name: Marsha Commond  
Title: Special Projects Coordinator  
Address: 52 Savannah Road, Fort Pierce, FL 34982  
Telephone: 772-467-3836  
Email: [mcommand@cityoffortpierce.com](mailto:mcommand@cityoffortpierce.com)

5. Notwithstanding any other provision in Exhibit "A" to the contrary, the venue of any dispute will be in St Lucie County, Florida. Litigation between the parties arising out of this contract must be St Lucie County Florida, in the Court of appropriate jurisdiction. The Laws of Florida will control any dispute between the parties arising out of or related to this Piggyback Contract, the performance thereof or any products or services delivered pursuant to such contract.
6. The parties understand, acknowledge and agree that City of Fort Pierce shall be substituted for any reference to Sourcewell and as user or buyer of the VENDOR'S goods and/or services provided that such reference does not increase City of Fort Pierce's liability and/or responsibilities for goods and/or services beyond those specifically described in Exhibit A of this Agreement. The Parties' Agreement shall consist of these terms and conditions, Exhibit A, Exhibit B, Exhibit C, and Exhibit D (hereinafter referred to as the "Agreement").
7. Notwithstanding any other provision in Exhibit "A" to the contrary, the venue of any dispute will be in St Lucie County, Florida. Litigation between the parties arising out of this contract must be St Lucie County Florida, in the Court of appropriate jurisdiction. The Laws of Florida will control any dispute between the parties arising out of or related to this Piggyback Contract, the performance thereof or any products or services delivered pursuant to such contract.
8. Notwithstanding any other provision in Exhibit "A" to the contrary, there shall be no arbitration with respect to any dispute between the parties arising out of this contract. Dispute Resolution shall be through voluntary and non-binding mediation, negotiation, or litigation in the court of appropriate jurisdiction in St Lucie County Florida, with the parties bearing the costs of their own legal fees with respect to any dispute resolution, including litigation.
9. At all times, Vendor shall comply with Florida's public records laws. Vendor shall abide by all public records laws, and specifically: (1) Keep and maintain public records required by the public agency to perform the service; (2) Upon request from the public agency's custodian of public records, provide the public agency with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in this chapter or as otherwise provided by law; (3) Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not

disclosed except as authorized by law for the duration of the contract term and following completion of the contract if the contractor does not transfer the records to the public agency; (4) Upon completion of the contract, transfer, at no cost, to the public agency all public records in possession of the contractor or keep and maintain public records required by the public agency to perform the service. If the contractor transfers all public records to the public agency upon completion of the contract, the contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the contractor keeps and maintains public records upon completion of the contract, the contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the public agency, upon request from the public agency's custodian of public records, in a format that is compatible with the information technology systems of the public agency.

**IF VENDOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CITY OF FORT PIERCE'S CUSTODIAN OF PUBLIC RECORDS AT [PUBLICRECORDS@CITYOFFORTPIERCE.COM](mailto:PUBLICRECORDS@CITYOFFORTPIERCE.COM) OR 772-467-3065; LOCATED AT 100 N. US HIGHWAY 1, FORT PIERCE, FL 34950.**

10. Nothing contained in Exhibits "A", Exhibit "C", or this Piggyback Contract is intended to or shall be read to waive the City's Sovereign Immunity or to increase the limits thereto, pursuant to section 768.28, Florida Statutes.
11. All requirements of Section 448.095, Florida Statutes, shall be complied with by Vendor. In accordance with, Section 448.095, Florida Statutes, Vendor shall register with and utilize the E-Verify System operated by the United States Department of Homeland Security to verify the employment eligibility of all new employees hired during the term of the Agreement and shall expressly require any subcontractors performing work or providing services pursuant to this Agreement to likewise utilize the E-Verify System to verify the employment eligibility of all new employees hired by the subcontractor during the term of this Contract. If Vendor enters into a contract with a subcontractor performing work or providing services on its behalf, Vendor shall also require the subcontractor to provide an affidavit stating that the subcontractor does not employ, contract with, or subcontract with an unauthorized alien. Information on registration for and use of the E-Verify System can be obtained via the internet at the Department of Homeland Security Web site: <http://www.dhs.gov/E-Verify>. Vendor shall, upon request, provide evidence of compliance with this provision to the City. An agreement terminated pursuant to Section 448.095 is not a breach of contract and may not be considered as such. If the City terminates this Agreement with Vendor, Vendor may not be awarded a public contract for at least one (1) year after the date on which the contract was terminated. Vendor is liable for any additional costs incurred by the City as a result of the termination of this Agreement under Section 448.095, Florida Statutes.
12. **Exhibit "C"** to this Piggyback Contract, an affidavit stating that Vendor does not use coercion for labor or services, must be signed by an officer or representative of

Vendor upon entering the Agreement, in accordance with Florida Statute Section 787.06(14).

13. Vendor shall, at all times hereafter, indemnify and hold harmless the City, its Board, members, directors, agents and employees from and against any and all claims, suits, actions, demands, causes of actions of any kind or nature, including all costs, expenses and attorney's fees, arising out of the negligent or wrongful act or omission of VENDOR, its officers, agents, employees, servants, independent contractors or subcontractors.
14. City shall not be liable for and Vendor agrees to indemnify City against any liability resulting from injury or illness, of any kind whatsoever, to Vendor's employees, agents, representatives, designees, or servants during the performance of the services, duties, and responsibilities contemplated herein.
15. Survival of Terms: Notwithstanding any other provision in the original government contract to the contrary, the indemnification provision as set forth in this Piggyback Contract shall survive the termination or expiration of this Agreement.
16. Conflicting Terms: If there is a conflict between these documents, then in order of preference the terms and conditions contained in this Piggyback Contract control first, then Exhibit A, then Exhibit C.

[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]

Entered this 4th day of February 2026.

**PLAY POWER, INC.:**

By: Rich Albright

Title: Chief Revenue Officer

Date: 2/4/26

Attested by: 

Name: Kevin Walker

**CITY OF FORT PIERCE:**

By: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Attested by: \_\_\_\_\_

Name: \_\_\_\_\_

**Approved as to Form and  
Correctness:**

\_\_\_\_\_  
**Sara Hedges, City Attorney**

**Exhibit A – Original Government Contract**

**Exhibit B – Scope of Work/Proposal**

**Exhibit C – Affidavit Regarding Use of Coercion for Labor or Services**

**Exhibit D – Insurance Requirements**

**EXHIBIT “A”**

**SOURCEWELL  
AND  
PLAY POWER, INC.**

**MASTER AGREEMENT #101625**

**CATEGORY:** Playground, Water Play and Aquatic Equipment, Site Amenities, and Outdoor Fitness Equipment with related Accessories and Services

**SUPPLIER:** PlayPower, Inc.

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, Staples, MN 56479 (Sourcewell) and PlayPower, Inc., 11515 Vanstory Drive, #100, Huntersville, NC 28078 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

**Article 1:  
General Terms**

The General Terms in this Article 1 control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article 2), and between Supplier and Participating Entity (Article 3), respectively. These Article 1 General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- 1) **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.
- 2) **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.
- 3) **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction.
- 4) **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about

Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

- 5) **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on December 17, 2029, unless it is cancelled or extended as defined in this Agreement.
  - a) **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.
  - b) **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.
- 6) **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.
- 7) **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in RFP #101625 – Category 4 to Participating Entities. In Scope solutions include but are not limited to:
  - a) **Playground Equipment**  
  
**and** at least one of the following:
    - b) Water Play or Aquatic Equipment );
    - c) Outdoor Site Amenities and Furnishings; and
    - d) Outdoor Fitness .
- 8) **Included Solutions.** Supplier’s Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier’s Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.
- 9) **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.
- 10) **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier’s Proposal is incorporated into this Master Agreement.
- 11) **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcewell when offering Included Solutions to Participating Entities. Participating Entities may request adjustments to pricing directly from Supplier during the negotiation and execution of any transaction.
- 12) **Open Market.** Supplier’s open market pricing process is included within its Proposal.

**13) Supplier Representations:**

- i) **Compliance.** Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.
- ii) **Licenses.** As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.
- iii) **Supplier Warrants.** Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended.
- 14) **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the term of this Agreement.
- 15) **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota, the United States federal government, or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time during the term of this Agreement.
- 16) **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).** Participating Entities that use United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Section, all references to "federal" should be interpreted to mean the United States federal government. The following list applies when a Participating Entity accesses Supplier's Included Solutions with United States federal funds.
- i) **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 C.F.R. § 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The equal opportunity clause is incorporated herein by reference.

ii) **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

iii) **CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708).** Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

iv) **RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT.** If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier

certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

v) **CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387).** Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.

vi) **DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689).** A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

vii) **BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).** Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

viii) **RECORD RETENTION REQUIREMENTS.** To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

ix) **ENERGY POLICY AND CONSERVATION ACT COMPLIANCE.** To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

x) **BUY AMERICAN PROVISIONS COMPLIANCE.** To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

- xi) **ACCESS TO RECORDS (2 C.F.R. § 200.336).** Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.
- xii) **PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.
- xiii) **FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.
- xiv) **NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.
- xv) **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.
- xvi) **FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.
- xvii) **CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.
- xviii) **U.S. EXECUTIVE ORDER 13224.** The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

xix) **PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT.** To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.

xx) **DOMESTIC PREFERENCES FOR PROCUREMENTS.** To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

## **Article 2: Sourcewell and Supplier Obligations**

The Terms in this Article 2 relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

- 1) **Authorized Sellers.** Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.
- 2) **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:
  - Identify the applicable Sourcewell Agreement number;
  - Clearly specify the requested change;
  - Provide sufficient detail to justify the requested change;
  - Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
  - Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

- 3) **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:
  - Maintenance and management of this Agreement;
  - Timely response to all Sourcewell and Participating Entity inquiries; and
  - Participation in reviews with Sourcewell.

Sourcewell's Authorized Representative is its Chief Procurement Officer.

- 4) **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.
- 5) **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.
- 6) **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Sourcewell Participating Entity Account Number;
- Transaction Description;
- Transaction Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Transaction was invoiced/sale was recognized as revenue by Supplier.

If collected by Supplier, the Report may include the following fields as available:

- Participating Entity Contact Name;
  - Participating Entity Contact Email Address;
  - Participating Entity Contact Telephone Number;
- 7) **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.
  - 8) **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.
  - 9) **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations

defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.

- 10) **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.
- 11) **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.
- 12) **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.
- 13) **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.
- 14) **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.
- 15) **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.
- 16) **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.
- 17) **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included

Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

- 18) **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.
- 19) **Grant of License.**
- a) **During the term of this Agreement:**
    - i) **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.
    - ii) **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.
  - b) **Limited Right of Sublicense.** The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.
  - c) **Use; Quality Control.**
    - i) Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
    - ii) Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.
  - d) **Termination.** Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.
- 20) **Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in

court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and Participating Entity to negotiate this term to within any transaction documents.

- 21) **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.
- 22) **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during the performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:
- a) **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.
    - \$1,500,000 each occurrence Bodily Injury and Property Damage
    - \$1,500,000 Personal and Advertising Injury
    - \$2,000,000 aggregate for products liability-completed operations
    - \$2,000,000 general aggregate
  - b) **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.
  - c) **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.
  - d) **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its

subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

- e) **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

- 23) **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' written notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.
- 24) **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of material breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

### **Article 3: Supplier Obligations to Participating Entities**

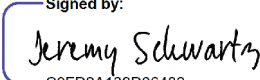
The Terms in this Article 3 relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article 1 General Terms control over any conflict with this Article 3. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- 1) **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Suppliers and Participating Entities are encouraged to include all cost specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.
- 2) **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs.
- 3) **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.
- 4) **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

- 5) **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier’s standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity’s unique Sourcewell account number.
  
- 6) **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.
  
- 7) **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.
  
- 8) **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar document extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

Sourcewell

PlayPower, Inc.

Signed by:  
  
 C0FD2A139D06489...  
 By: \_\_\_\_\_  
 Jeremy Schwartz  
 Title: Chief Procurement Officer  
 Date: 1/6/2026 | 6:09 PM CST

Signed by:  
  
 056F545DA18B46C...  
 By: \_\_\_\_\_  
 Rich Albright  
 Title: Vice President/General Manager  
 Date: 1/6/2026 | 1:20 PM CST

# RFP 101625 - Playground, Water Play and Aquatic Equipment, Site Amenities, and Outdoor Fitness Equipment with related Accessories and Services

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## Vendor Details

Company Name: PLAYPOWER, INC.  
Does your company conduct business under any other name? If yes, please state: NC  
Address: 11515 VANSTORY DR. STE 100  
HUNTERSVILLE, NC 28078  
Contact: Inc. PlayPower  
Email: brandy.clory@playpower.com  
Phone: 417-354-2509  
Fax: 417-354-2509  
HST#: 43-1681424

## Submission Details

Created On: Wednesday September 10, 2025 15:15:48  
Submitted On: Thursday October 16, 2025 15:36:32  
Submitted By: Inc. PlayPower  
Email: brandy.clory@playpower.com  
Transaction #: 743a84e3-e5ef-4b4d-95b7-312a3eefdb18  
Submitter's IP Address: 147.243.172.231

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**Specifications**

**Table 1: Proposer Identity & Authorized Representatives (Not Scored)**

**General Instructions** (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond “N/A” if the question does not apply to you (preferably with an explanation).

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, D.B.A., and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement award. Unawarded entities will not be permitted to later be added to an existing master agreement through operation of Proposer’s corporate organization affiliation.

Line Item	Question	Response *
1	Provide the legal name of the Proposer authorized to submit this Proposal.	PlayPower, Inc.
2	In the event of award, is this entity the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Yes
3	Identify all subsidiaries, D.B.A., authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal (i.e. Responsible Supplier(s) that will execute a master agreement with Sourcewell).	Miracle Recreation Equipment Company PlayPower LT Farmington, Inc. Playworld Systems Inc. E-Z-Dock, Inc. Shade Structures, Inc. Wabash Valley Manufacturing Inc. Soft Play - Playtime, LLC No Fault LLC
4	Provide your CAGE code or Unique Entity Identifier (SAM):	Miracle Recreation Equipment Company: Cage: 3Y251 UEI: ZEDZXAZD8BM6  PlayPower Lt Farmington, Inc: Cage: 1DSL3 UEI: L86VSX3PNNL8  Playworld Systems Inc: Cage: 1EJ63 UEI: J3DNXNA1ALK7  E-Z-Dock, Inc: Cage: 3BFJ8 UEI: CJLNNGH6RGU5  Shade Structures, Inc: Cage: 4HG41 UEI: KPW7BLUM5NR7  Wabash Valley Manufacturing Inc: Cage: 0FTL0 UEI: S461LC2F9L11  Soft Play - Playtime, LLC: Cage: 4HZ31 UEI: MSEZAJ93Y2D5  No Fault LLC: Cage: 9HHT1 UEI: PWG6DEZWHX75

5	Provide your NAICS code applicable to Solutions proposed.	<p>Below are the codes noted on our SAM registrations.</p> <p>238990 - All Other Specialty Trade Contractors                  314999 - All Other Miscellaneous Textile Product Mills                  332311 - All Other Miscellaneous Textile Product Mills                  326199 - All Other Plastics Product Manufacturing                  332312 - Fabricated Structural Metal Manufacturing                  334512 - Automatic Environmental Control Manufacturing For Residential, Commercial, And Appliance Use                  336611 - Ship Building And Repairing                  337127 - Institutional Furniture Manufacturing                  339920 - Sporting And Athletic Goods Manufacturing                  339999 - All Other Miscellaneous Manufacturing                  423910 - Sporting And Recreational Goods And Supplies Merchant Wholesalers                  488310 - Port And Harbor Operations                  488390 - Other Support Activities For Water Transportation                  561210 - Facilities Support Services                  713930 - Marinas                  713940 - Fitness And Recreational Sports Centers                  713990 - All Other Amusement And Recreation Industries</p>
6	Proposer Physical Address:	11515 Vanstory Drive #100, Huntersville, NC 28078
7	Proposer website address (or addresses):	www.PlayPower.com
8	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer):	<p>W. Todd Brinker                  Senior Vice President, Commercial Growth                  11515 Vanstory Drive #100,                  Huntersville, NC 28078                  Phone: 704-576-7928</p>
9	Proposer's primary contact for this proposal (name, title, address, email address & phone):	<p>Brandy D. Clory                  PlayPower Contracts Manager                  878 E Highway 60                  Monett, MO 65708                  Phone: 417-354-2509</p>
10	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	<p>Maura Garcia – EZ Dock                  Phone: 417 -737-2110                  Email: maura.garcia@playpower.com</p> <p>Brett Kidd - Little Tikes Commercial                  Phone: 573-701-2236                  Email: Brett.Kidd@playpower.com</p> <p>Mike Sutton – Miracle Recreation                  Phone: 724-458-4986                  Email: Mike.Sutton@playpower.com</p> <p>David Sheedy – Playworld                  Phone: 573-366-6337                  Email: David.Sheedy@playpower.com</p> <p>Brandy Clory – PlayPower Inc                  Phone: 417-354-2509                  Email: brandy.clory@playpower.com</p> <p>Rich Albright - Soft Play                  Phone: 929-496-8897                  Email: Rich.albright@playpower.com</p> <p>Whitney Klen – USA Shade &amp; Wabash Valley                  Phone: 512-915-7800                  Email: whitney.klen@USA-Shade.com</p> <p>Michele Munson – No Fault LLC                  Phone: 225-247-7449                  Email: Michele.munson@nofault.com</p>

**Table 2A: Financial Viability and Marketplace Success (50 Points, applies to Table 2A and 2B)**

Line Item	Question	Response *
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<p>11</p>	<p>Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested Solutions.</p>	<p>Our PlayPower team is not merely a playground equipment company; we're a family of brands that are dedicated to strengthening families, building lasting friendships, and encouraging people of all ages and backgrounds to experience the power of play! We realize the power that play can bring to unite a community and thus we seek to inspire by bringing fun and laughter to children and adults every day. Together, our PlayPower family has become a global leader in producing superior recreational equipment that has been beneficial to communities over many generations.</p> <p>PlayPower is the WORLD'S LARGEST, fully integrated manufacturer of commercial playground equipment, park &amp; site amenities, fabric shade structures, floating dock systems, lifts for boats and personal watercraft, innovative surfacing products and indoor contained play structures. Our PlayPower family offers full turnkey solutions to meet the specific recreational needs of communities everywhere.</p> <p>PlayPower is headquartered in Huntersville NC, with marketing, sales and manufacturing facilities in Baton Rouge, LA, Englewood, CO, Monett MO, Dallas TX, Lewisburg PA, Huntersville NC, United Kingdom, Poland, and Scotland.</p> <p>PlayPower's VISION is to be the leader in the development of legendary, innovative, and inclusive play and recreation experiences worldwide.</p> <p>PlayPower's MISSION is to engineer and manufacture recreational equipment that is safe, inclusive, highly durable, and easy to maintain so that the communities we serve can focus on fun!</p> <p>PlayPower's GOAL is to continue to be recognized as the trailblazer for inspiring and creating innovative products while providing excellent customer service. We will continue to leverage our brands globally to the benefit of all who use our products, and to our customers, employees, and shareholders.</p> <p>PlayPower VALUES honesty, integrity, respect and care for others, inclusivity, sustainability, transparency, collaboration, accountability, passion, purpose, and promotion of community engagement.</p> <p>PlayPower originally began in 1927 with Miracle Recreation and is now comprised of multiple companies (brands) focused on playgrounds, commercial recreation and leisure. PlayPower's impressive portfolio of companies include:          Miracle Recreation Equipment Company          Little Tikes Commercial          Playworld          Wabash Valley          EZ Dock          USA Shade &amp; Fabric Structures          Soft Play/Playtime          No Fault          Tayplay          HAGS</p> <p>PlayPower's companies are leaders in the markets in which they serve, and in combination, have HUNDREDS of years of experience bringing play and recreation to life.</p>
<p>12</p>	<p>What are your company's expectations in the event of an award?</p>	<p>Here at PlayPower, we believe that partnership extends beyond contracts. We greatly appreciate the opportunities we have had to work hand in hand with Sourcewell to bring recreation and joy to the many communities we serve. Our PlayPower teams have a long track record of going above and beyond for our Sourcewell agencies, and welcoming them to our PlayPower family as valued members of our team.</p> <p>Together with our Sourcewell partners, PlayPower is excited to continue to bring the power of play to the many wonderful communities of our Sourcewell agencies throughout the US and Canada. Our teams at PlayPower will continue engaging our Sourcewell agencies with our North American brands: Little Tikes Commercial, Miracle Recreation, Playworld, EZ Dock, Soft Play, USA Shade, Wabash Valley and No Fault.</p> <p>We will continue to employ our Sourcewell contract as our primary North American and Canadian cooperative contract solution, marketing through our corporate websites, dealer/rep websites, catalogs, brochures, mailings, social media, and trade shows</p> <p>Our goal, with having 8 of our strongest brands in our portfolio, would be at a minimum, to exceed \$60M annually in total contract sales over the term of the contract, including equipment, installations, and ancillary products and services.</p>

13	<p>Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response. DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION.</p>	<p>PlayPower is a company with more than \$500M in annual sales. We employ more than 1,800 individuals, working in 9 manufacturing facilities around the world, supporting 12 world-class brands. PlayPower is currently owned by the private equity firm Littlejohn &amp; Co, with \$8B in assets under management. Please see <a href="https://littlejohnllc.com/">https://littlejohnllc.com/</a> for additional details.</p> <p>However, it was announced in a press release on September 15, 2025 that Littlejohn &amp; Co has sold PlayPower to Platinum Equity. That sale is expected to have regulatory approval to close by the end of 2025.</p> <p>Press release can be found here: <a href="https://www.platinumequity.com/news/platinum-equity-to-acquire-playpower/">https://www.platinumequity.com/news/platinum-equity-to-acquire-playpower/</a>.</p> <p>Platinum has more than \$50B in assets under management.</p> <p>More details can be found through their direct website here: <a href="https://www.platinumequity.com/">https://www.platinumequity.com/</a>.</p>	*
14	<p>What is your US market share for the Solutions that you are proposing?</p>	<p>According to the Q4 2024 International Play Equipment Manufacturers Association (IPEMA) Report, PlayPower's Outdoor Playground equipment market share in the US is 26.0%.</p>	*
15	<p>What is your Canadian market share for the Solutions that you are proposing?</p>	<p>According to the Q4 2024 International Play Equipment Manufacturers Association (IPEMA) Report, PlayPower's outdoor Canadian market share is 32.0%.</p>	*
16	<p>Disclose all current and completed bankruptcy proceedings for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcwell if it enters a bankruptcy proceeding at any time during the pendency of this RFP evaluation.</p>	<p>None.</p>	*
17	<p>How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your organization, either a) or b).  a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned?  b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?</p>	<p>PlayPower, Inc. is best described as a manufacturer of recreational equipment, indoor and outdoor playground equipment, outdoor furnishings, fabric shade structures, floating dock systems, and playground surfacing. With a few exceptions, PlayPower Inc. operates with independent representatives / vendors that manage sales within all areas of North America and Internationally. All representatives are contractually responsible for selling and installing all products proposed within this RFP. In addition, all of PlayPower's employees and independent representatives / distributors / vendors are certified and factory trained to repair and service PlayPower's recreation and playground equipment, equipment and materials. We have included our list of representatives for each of our brands with this RFP.</p>	*
18	<p>If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.</p>	<p>PlayPower is licensed to sell our products in all 50 states, 10 Canadian provinces, along with many international locations. We are committed to providing Sourcwell agencies with a safe, enjoyable, inclusive, family friendly environment to play and grow. Our commitment to our Sourcwell agencies begins by meeting and / or surpassing safety performance specifications established by organizations and regulatory bodies such as ASTM International, CPSC, CSA and EN. In addition to exceeding these standards and guidelines, we also actively participate in ASTM and CPSC development, and we are active members of IPEMA. Our employees, sales representatives, distributors, vendors and trained installers take great pride in the commitment of safety in every aspect of designing, manufacturing and installing recreation and playground equipment, accessories and supplies. Our PlayPower team has the knowledge, expertise and experience to develop safe recreational play environments that build positive community fellowship and unity. Our team seeks to inspire communities, encourage imaginative and interactive play, promote inclusivity, and bridge generational gaps through the power of play.</p> <p>In the interest of safety, IPEMA provides a third-party Certification Service whereby a designated independent laboratory validates a participant's certification of conformance to ASTM F1487 &amp; ASTM F2373, Standard Consumer Safety Performance Specification for Playground Equipment for Public Use. The use of the corresponding logo in all of PlayPower's outdoor brand catalogs signifies that PlayPower has received written validation from the independent laboratory that the product(s) associated with the use of the logo conforms with the requirements of the indicated standard. Please refer to IPEMA's website to confirm product certification which can be found here: <a href="https://ipema.org/certified-product/">https://ipema.org/certified-product/</a>.</p>	*

19	Disclose all current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.	None.
20	Describe any relevant industry awards or recognition that your company has received in the past five years.	The Chicago Athenaeum: Museum of Architecture and Design awarded The Good Design Award to: - Quito by Playworld in 2023 - Tot Builders by Little Tikes Commercial in 2023 - Miracle Machines by Miracle Recreation in 2024
21	What percentage of your sales are to the governmental sector in the past three years?	Below are the sales averages for the government sector per brand for the past three years combined. - Little Tikes: 44% - Miracle: 47% - Playworld: 45% - Soft Play: 10% - USA Shade: 28% - Wabash Valley: 30% - EZ Dock: 10%
22	What percentage of your sales are to the education sector in the past three years?	Below are the sales averages for the education sector per brand for the past three years combined. - Little Tikes: 38% - Miracle: 40% - Playworld: 43% - Soft Play: 2% - USA Shade: 46% - Wabash Valley: 50% - EZ Dock: 1%
23	List all state, cooperative purchasing agreements that you hold. What is the annual sales volume for each of these agreement over the past three years?	PlayPower currently holds an active Sourcewell contract which has an average annual sales of approximately \$57Million per year. We currently hold an active CMAS contract which has an average annual sales of approximately \$4Million per year. We also have an active NASPO ValuePoint contract that encompasses NASPO state participating addendums with Arizona, Arkansas, Hawaii, Iowa, Kentucky, Missouri, Nebraska, New Mexico, Oklahoma, Oregon, South Carolina, South Dakota, Utah, and Washington, which has a total average annual sales of approximately \$2Million per year combined. We hold a CoStars contract which has an average annual sales of approximately \$50,000 per year and we also hold contracts with NJ Start which has an average annual sales of approximately \$200,000 per year. We also hold several local contracts with schools and/or municipalities which piggyback off our Sourcewell contract.
24	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	Our USA Shade brand is the only PlayPower brand in our Sourcewell contract with an active GSA contract in which they have an average annual sales of approximately \$250,000 per year.

**Table 2B: References/Testimonials**

**Line Item 25.** Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *
City of Knoxville Parks & Recreation	Joel Asher, Maintenance Superintendent	(865) 215-1703
Fairfax County Public Schools	Brandon A. Phillips, Office of Facilities Management	(703) 802-7500
Dearborn Public Schools	Mark Andrews, Director of Operations	(313) 590-9783

**Table 3: Ability to Sell and Deliver Solutions (150 Points)**

Describe your company’s capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *
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26	Sales force.	PlayPower's vast team of over 1,800 professional sales representatives, distributors, and vendors are eager to provide excellent service to Sourcewell members. PlayPower's large, diverse portfolio and sales network provides a significant advantage for Sourcewell agencies by providing turnkey solutions to meet their recreational and playground needs within an all-in-one source.	*
27	Describe the network of Authorized Sellers who will deliver Solutions, including dealers, distributors, resellers, and other distribution methods.	PlayPower's local representatives and distributors typically operate as exclusive independent, agencies. There are a few exceptions, where sales territories are managed through direct PlayPower employees.	*
28	Service force.	All representatives, distributors, vendors, and installers are professionally trained and certified to either sell and / or service our products. Included is a comprehensive global list of representatives for each brand.	*
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	Each of PlayPower's brands contains representatives/distributors that will vary by geographic location. Please refer to the most current distributor listing for each brand which has been provided with this RFP submittal. Once the Sourcewell agency has communicated the intent to make a purchase through our Sourcewell contract to our representative, our representative will confirm that the price quoted matches the purchase order and is discounted according to the terms of the contract. The price quoted will contain the appropriate pricing, Sourcewell contract discounts, freight terms, freight pricing, lead times, and any additional pertinent information that the customer may need or request. Once the final quote is signed and/or the agency purchase order is received, the PlayPower representative will submit an electronic equipment order directly to the corresponding PlayPower company so that the project can be scheduled for manufacturing and assigned a delivery date as requested by the agency. Prior to delivery of the equipment, a delivery driver or associate will reach out to the agency to discuss delivery times and details. Once the equipment is fully manufactured and shipped, an invoice will be generated and mailed to the agency. While this is the typical ordering process, the process can differ slightly based on differing agency requirements, proposal adjustments, etc. during the process.	*

30	<p>Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.</p>	<p>PlayPower Inc. takes great pride in delivering high quality equipment that meets / exceeds industry standards. Our products undergo rigorous quality control measures to ensure they meet or exceed customer expectations. While our independent representatives typically coordinate service, warranty, and repair needs, PlayPower Inc. is committed to providing excellent service throughout the purchasing journey. If Sourcewell agencies have questions, concerns, or need help with their orders, our brands have dedicated customer support teams that are always happy to help! Each of our many brands can be found on our PlayPower website located at <a href="https://playpower.com/">https://playpower.com/</a>.</p> <p>Playworld Systems, Inc. can be reached in writing at 1000 Buffalo Road, Lewisburg, PA 17837 USA. Playworld's Technical support line (800) 233-8404 is available 24/7 but non-urgent calls will be handled during normal business hours 8:00am to 4:30pm EST Monday-Friday. Our Playworld customer service team can also be reached at <a href="mailto:info@playworld.com">info@playworld.com</a> for requests. Online chat is also available 8:00am-4:30pm EST on our Playworld website at <a href="https://playworld.com">https://playworld.com</a>.</p> <p>Miracle Recreation Equipment Company can be reached in writing at 878 E. Hwy 60, Monett, MO 65708 USA. Miracle's Technical support line (888) 458-2752 seven days a week, 24 hours a day. However, non-urgent calls will be handled during normal business hours 8:00am to 5:00pm CST Monday-Friday. Our Miracle customer service team can also be reached at <a href="https://www.miracle-recreation.com/contact/">https://www.miracle-recreation.com/contact/</a> for requests and we also have online chat available 8:00am-4:30pm EST on our Miracle's website at <a href="https://www.miracle-recreation.com/">https://www.miracle-recreation.com/</a>.</p> <p>Little Tikes Commercial can be reached in writing at 878 E. Hwy 60, Monett, MO 65708 USA. Little Tikes Technical support line (800) 497-5246 during normal business hours between 8:00am to 5:00pm CST Monday-Friday. Urgent calls during after-hours or weekends can reach our 24-hour Customer Service Hotline by calling 866-LTC-4FUN (866-582-4386). Our Little Tikes customer service team can also be reached through our online contact form at <a href="https://response.littletikescommercial.com/contactus">https://response.littletikescommercial.com/contactus</a> or by email at <a href="mailto:ltc_customer_care@playpower.com">ltc_customer_care@playpower.com</a> to reach our Little Tikes Technical Support team or <a href="mailto:info@ltcps.com">info@ltcps.com</a> for basic information. For more information, please visit the Little Tikes website at <a href="https://littletikescommercial.com/">https://littletikescommercial.com/</a>.</p> <p>Wabash Valley can be reached in writing at 878 E. Hwy 60, Monett, MO 65708 USA. Wabash Valley Technical support line (800) 253-8619 during the business hours of 8:00am to 5:00pm CST Monday-Friday. Our Wabash Valley customer service team can also be reached by email at <a href="mailto:WVMSales@WabashValley.com">WVMSales@WabashValley.com</a>. For more information, please visit the Wabash Valley website at <a href="https://wabashvalley.com/">https://wabashvalley.com/</a>.</p> <p>EZ Dock can be reached in writing at 2580 Esters Blvd, Suite 100 DFW Airport, TX 75261 USA. Our EZ Dock Technical Support and Sales Administration Team can be reached at (800) 654-8168 during normal business hours 8:00am to 5:00pm CST Monday-Friday. Our EZ Dock customer support team can also be reached through our online contact form at <a href="https://www.ez-dock.com/contact-form/">https://www.ez-dock.com/contact-form/</a>. For more information, please visit the EZ Dock website at <a href="https://www.ez-dock.com/">https://www.ez-dock.com/</a>.</p> <p>USA Shade can be reached in writing at 2580 Esters Blvd, Suite 100 DFW Airport, TX 75261 USA. Our USA Shade Technical Support Team can be reached at (800) 966-5005 during normal business hours from 8:00am to 5:00pm CST Monday-Friday. Our USA Shade customer support team can also be reached through our online contact form at <a href="https://www.usa-shade.com/contact-us/">https://www.usa-shade.com/contact-us/</a>. For more information, please visit our USA Shade website at <a href="https://www.usa-shade.com/">https://www.usa-shade.com/</a>.</p> <p>No Fault can be reached in writing at 6750 Exchequer Dr. Baton Rouge, LA 70809 USA. Our No Fault Technical Support Team can be reached at (800) 232-7766 during normal business hours of 8:00am-5:00pm CST Monday-Friday. For standard information, our No Fault team can be reached at Toll-free: 866-NFSPORT or 866-637-7678. Your No Fault customer support team can also be reached through our online contact form at <a href="https://response.nofault.com/contactus">https://response.nofault.com/contactus</a>. For more information, please visit our No Fault website at <a href="https://nofault.com/">https://nofault.com/</a>.</p> <p>Soft Play / Playtime can be reached in writing at 13310 James E. Casey Ave. Englewood, CO 80112 USA. Our Soft Play Technical Support Team or Sales Administration team can be reached at (800) 782-7529 Ext. 3429 during normal business hours 8:00 to 5:00 MDT Monday-Friday. Our Soft Play customer support team can also be reached through our online contact form at <a href="https://www.softplay.com/contact-us/">https://www.softplay.com/contact-us/</a>. For more information, please visit our Soft Play website at <a href="https://www.softplay.com/">https://www.softplay.com/</a>.</p>
31	<p>Describe your ability and willingness to provide your products and services to Sourcewell participating entities.</p>	<p>We are happy to provide all of our products and services under PlayPower's portfolio to any and all of Sourcewell participating entities within the 50 US states!</p>

32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	We look forward to providing all of our products and services under PlayPower's portfolio to any and all Sourcewell participating entities in the 10 provinces of Canada as well!	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.	PlayPower covers ALL geographic areas of the United States and Canada	*
34	Identify any account type of Participating Entity which will not have full access to your Solutions if awarded an agreement, and the reasoning for this.	PlayPower happily serves all entity sectors.	*
35	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	There are no contract restrictions that would apply to members in Hawaii, Alaska and / or the US territories. We happily provide our products and services to our Hawaii and Alaska customers as well as all other US territories.	*
36	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	Yes, we are proud to partner with all Sourcewell participating nonprofit entities.	*

**Table 4: Marketing Plan (75 Points)**

Line Item	Question	Response *
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<p>37</p>	<p>Describe your marketing strategy for promoting this opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.</p>	<p>Our marketing objective is to consistently increase our reach and closure of projects by continuing to pursue / provide high-quality leads while also providing effective sales tools to our sales representatives in presenting the outstanding solutions that our contract provides for participating agencies. Our PlayPower Contracts Manager is dedicated to overseeing and managing our Sourcewell contract, as well as continually distributing leads to the appropriate PlayPower representatives. Our Contracts Manager assists our PlayPower marketing team and reviews Sourcewell marketing materials as they are being developed. From there, our PlayPower Contracts Manager and marketing team will work hand in hand with our teams throughout the US and Canada to promote our contract nationally, including a multi-program approach that overlays our current marketing strategy and future plans.</p> <p>Details of those programs are as follows:</p> <p><b>CATALOGS / BROCHURES:</b></p> <ul style="list-style-type: none"> <li>- Sourcewell Brochures             <ul style="list-style-type: none"> <li>- We have already created brand-specific brochures (Little Tikes Commercial, Miracle, and Playworld) detailing the benefits of our Sourcewell contract which are utilized during sales presentations, trade shows, and other important events.</li> <li>- These brochures are available in print and digital format, for use in multiple ways and are distributed to each of our representatives.</li> </ul> </li> <li>- Full Catalogs             <ul style="list-style-type: none"> <li>- Our brand-specific, full-line product catalogs are produced and distributed annually and are available each year in January.</li> <li>- Information regarding the Sourcewell contract is included within each new catalog that we develop annually.</li> </ul> </li> </ul> <p><b>WEBSITES:</b></p> <ul style="list-style-type: none"> <li>- We have a page specifically dedicated to actively feature and promote the benefits of Sourcewell membership on each of our brand websites shown below:             <ul style="list-style-type: none"> <li>- Miracle: <a href="https://www.miracle-recreation.com/planning/our-partners/sourcewell/">https://www.miracle-recreation.com/planning/our-partners/sourcewell/</a></li> <li>- Little Tikes Commercial: <a href="https://littletikescommercial.com/sourcewell/">https://littletikescommercial.com/sourcewell/</a></li> <li>- Playworld: <a href="https://playworld.com/sourcewell/">https://playworld.com/sourcewell/</a></li> <li>- No Fault: <a href="https://nofault.com/resources/">https://nofault.com/resources/</a></li> <li>- EZ Dock: <a href="https://www.ez-dock.com/resources/njpa/">https://www.ez-dock.com/resources/njpa/</a></li> <li>- USA Shade: <a href="https://www.usa-shade.com/about-us/contracts-affiliations/">https://www.usa-shade.com/about-us/contracts-affiliations/</a></li> </ul> </li> </ul> <p><b>EMAIL / PR:</b></p> <ul style="list-style-type: none"> <li>- Sourcewell will be featured in email campaigns to those individuals that have opted for PlayPower brand-specific e-communication.</li> </ul> <p><b>SOCIAL MEDIA:</b></p> <p>Content will be posted on brand-specific pages on various social platforms, including Meta (Facebook), X (formerly known as Twitter), and LinkedIn.</p> <p><b>TRADE SHOWS:</b></p> <ul style="list-style-type: none"> <li>- As part of our in-depth trade show plan, we include representation of this program at each trade show, including product brochures.</li> <li>- Little Tikes Commercial, Miracle Recreation, and Playworld, all have large booths and representation at the annual NRPA &amp; ASLA annual tradeshows/conferences, along with several other national trade shows, and hundreds of state and local trade shows.</li> </ul> <p><b>SALES TOOLS / TRAINING:</b></p> <ul style="list-style-type: none"> <li>- Brand-specific PowerPoint &amp; Digideck sales presentations were created to discuss selling features and benefits of the program to our rep agency partners. In addition, each of PlayPower's brands has training modules for all employees and representatives.</li> <li>- Regular brand-specific email newsletter to rep agencies (from Sales VP), promoting programs and providing tools for programs.</li> <li>- Rep Agency sales communication portal provides training/sales tools/resources for our sales reps to help promote programs and services.</li> </ul> <p>*Examples of our marketing materials as they relate to Sourcewell are included with this RFP submittal*</p>
<p>38</p>	<p>Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.</p>	<p>PlayPower's dedicated marketing team is constantly seeking new and innovative promotion techniques through the use of technology. Our current marketing strategy includes programs that promote our products and services through multiple digital media channels including:</p> <ul style="list-style-type: none"> <li>- Brand specific websites, on partner and funding pages</li> <li>- Email marketing campaigns</li> <li>- Social media, including Facebook/Meta, X (formerly known as Twitter), and LinkedIn.</li> </ul> <p>However, we also maintain promotional videos for each of our brands on YouTube as well.</p> <ul style="list-style-type: none"> <li>- Geotargeting campaigns promoting our Sourcewell contract</li> </ul>

39	In your view, what is Sourcewell's role in promoting agreements arising out of this RFP? How will you integrate a Sourcewell-awarded agreement into your sales process?	<p>Our goal is for Sourcewell to market this partnership on Sourcewell's website, at trade shows, in publications and directly to its participating agencies. On occasion, we would appreciate the support of a Sourcewell Representative to potentially assist with customer calls and / or visits when needed. We would also appreciate Sourcewell attendance at our annual sales meetings for our outdoor equipment brands when available. In acknowledgement of this, PlayPower Inc. understands the success of this program is most contingent upon our marketing of this partnership in the marketplace through publication, trade shows, our website and direct-to-customer marketing through our vast network of representatives.</p> <p>PlayPower takes great pride in its brands and looks forward to continuing to work with Sourcewell and marketing a partnership that includes sales training for all our representatives, partners, distributors / vendors, catalogs, and digital marketing. Our commitment to Sourcewell and its members will always remain transparent and constant: we are 100% committed to Sourcewell from our executive level through our rep network.</p>
40	Are your Solutions available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	<p>Project requirements vary from location to location and while most projects are designed most often using standard products, design layouts tend to be very customized. For this reason, e-procurement ordering would be very difficult, so therefore we do not offer e-procurement.</p>

**Table 5A: Value-Added Attributes (100 Points, applies to Table 5A and 5B)**

Line Item	Question	Response *
41	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	<p>PlayPower is committed to providing safe, durable, reliable, and innovative recreational equipment to all communities. Training for our Sourcewell agencies is not required or necessary, however we do offer maintenance and installation training upon request. All our representatives and installers are mandated to complete extensive product training and are certified to assist their customers in training when needed. Sourcewell participating agencies are invited to visit our factories, for touring and training as requested.</p>
42	Describe any technological advances that your proposed Solutions offer.	<p><b>ENGINEERING &amp; DESIGN:</b>                      Regardless of the Sourcewell participating agency's level of recreation or playground equipment expertise, PlayPower promises to provide as much help as they may need. Sourcewell agencies can virtually design their own playground on our websites for example, or they can work together with our network of professional design consultants that will assist them every step of the way. Our advanced computer-assisted design (CAD) capabilities provide our customers with the most versatile, detailed commercial playground equipment design service available. Our designers use advanced solid modeling (3D) design software to develop new and exciting products. Accurate, up-to-date, direct electronic access to product information is available to all PlayPower personnel. PlayPower sales representatives also have access to our product information, and they are able to conduct on-the-spot designs through our proprietary PlayCreator software for customers. Our consultants have the ability to produce instant two-dimensional top views or hidden-line three-dimensional proposal drawings of any custom design to meet Sourcewell participating agency needs. Our consultants can also send information directly to PlayPower for rapid production of high-resolution color views of the design in a variety of sizes. Once developed and finalized, designs (once approved) can then be transmitted to our internal system and scheduled for production.</p> <p><b>MATERIALS &amp; INNOVATION:</b>                      PlayPower creates state-of-the-art recreation, playground equipment, outdoor fitness, dock systems, contained play systems, shade, benches, tables, etc. utilizing the best in materials and processes. While we still use our Versalok® II clamping system, GatorGrip® for handrails, Flo-Coat® steel tubing, Mira-Cote® powder coating, Mira-Therm® for play structure steps, ramps, decks and bridges, Naturtek to replicate the actual look and feel of real rocks, trees and stumps, and Gelefish play component configurations, we've also been very busy developing brand new innovative play equipment! We are honored and excited to list a few of our state-of-the-art innovations below:</p> <p>PlayCubes® Sensory Additions have been a fantastic addition to our playground equipment offerings. PlayCubes® Sensory Additions make tactile, visual, and auditory engagement easy for all kids to experience! From spiraling spinners to a textured floor insert, these components inspire greater interaction not only on the playground, but within the community.</p> <p>Our Mighty Descent™ slide is another new addition to our products. We believe that everyone deserves to experience the distinct rush of sliding! Designed with an extra-wide bedway, Mighty Descent encourages visitors of every age and ability level to share in cross-generational fun as they race down its signature slope together.</p>

Our new PlayHills™ products provide our customers with a modern take on traditional hill play, PlayHills redefine new and existing play spaces through an abundance of climbing, sensory, and social activities that all community members can experience together.

We have a variety of new rope climbers to include Tianzi™, Naica™, and Quito™. Our new Tianzi products are designed for a wide variety of potential layouts. Tianzi features rope climbing nets with patterns that challenge kids' abilities. Additional features such as a rubber balance beam and bell culminate the experience, promising fun-filled adventure for any community. Our new Naica products are inspired by Mexico's Cave of the Crystals, Naica (pronounced Ni-Ka) combines triangular climbing nets with traditional components, such as the Mighty Descent, to encourage skill development through daring exploration. When connected to other rope products like Playworld's new Quito, it can form countless RopeScapes™ full of the subterranean adventure of its namesake. Thanks to its distinct design, Naica is sure to become the crowning jewel of any playground. Our new Quito (pronounced KEE-toe) is a freestanding net climber that takes kids on a journey to the center of the web. Its daring, distinctive design offers a commanding, compelling playground presence.

We also now offer PlaySoleil™ products to optimize community safety and minimize light pollution with PlaySoleil solar lighting, the low cost, eco-friendly answer to after-hours playground security.

Our PlayTown™ products were created with input from child development and inclusive play consultants to ensure that everyone is welcome. Each item is full of whimsical details to encourage solitary, social, and imaginative play. Clear lines of sight make supervision easy.

Our Sky Towers® now provides our communities with imaginative, innovative, and unforgettable Sky Towers to evoke the exciting sensation of climbing through the sky and being one with nature.

Our new Hex Quest™ collection consists of hexagonal climbers in a variety of configurations for kids to explore. Each hex is constructed of durable rotomolded plastic and features openings to provide kids with all kinds of play paths. As they choose how to move through geometric terrain, kids will build their decision-making skills and confidence along with their physical abilities. Caregivers can also keep watch easily thanks to clear sightlines. Available in numerous layouts with varying levels of difficulty, Hex Quest encourages your whole community to connect and have fun together.

We also collaborated with The Rube Goldberg® Institute for Innovation & Creativity to develop Rube Goldberg® Miracle Machines™. These products feature levers, pulleys, slides, and switches for kids to manipulate, while also adding a touch of whimsy to any playground. These elaborate play panels are designed to thrill and engage the senses for everyone ages 2 and up, helping to develop cognitive and fine motor skills as well as provide insights into cause- and-effect relationships.

With our new Physics® Moon collection, children can feel as though they are able to soar past the stratosphere. These products feature a mix of climbing challenges, proprioceptive thrills, and social spots. This modern lineup encourages kids ages 5 – 12 years old to build their all-around skills, meet new friends, and create lifelong memories.

Our new Interactive Play panels engage children of all ages and abilities. These additions are a simple yet effective way to introduce accessible, sensory activity to community play spaces. These new panels allow children to flick colorful switches and listen to the ring of chimes.

We have developed two new, inclusive seesaws. Our Inclusive Seesaw features four seats strategically designed to allow those with mobility devices to easily transition on and off of the equipment. Handlebars are located in front of each seat for support, and an optional five-point harness is available. Additional users can also join the center. We also have our new Dennis Inclusive Seesaw, which is a fun new addition that is perfect for playground visitors of all ages and abilities. Each seat on the Dennis Inclusive Seesaw is located at transfer-level height for easy accessibility and is designed with an optional five-point harness that secures users. They were also designed with handles on the back to allow caregivers to join in the play, with an optional third user sitting in the center, using the arched rail as support.

Our Hyperbolix™ products present playground visitors with a web of challenges that test a child's proprioception and vestibular system. Rope netting and handlebars alternate on each side of the metal, octagonal frames for varied climbing. Its center can be left open for kids to go through, or it can be covered.

We also know that care providers need innovative products. So, we developed a new bench line for those moments when our playground visitors need to sit down and relax. Our Miracle + Best Buddies Buddy Bench line can provide a beautiful bench for our customers, while also supporting Best Buddies volunteers and programs serving individuals with Intellectual and Developmental Disabilities (IDDs) and their families.

		<p>Our new Quiet Grove products were intentionally designed to create a cozy retreat for playground visitors by combining the calming essences of nature with sensory activities to help children ease the stress overstimulation can cause without having to leave the playground.</p> <p>Trusted by generations of parents, teachers, librarians, and children, The Very Hungry Caterpillar and Carle's other timeless storybooks come alive through our colorfully creative products, designed to engage minds as well as bodies, our whimsical character climbers inspire all members of a community to imagine, grow, and play together. Now, kids and community members can join the Caterpillar and Butterfly on a journey full of imagination, growth, and play through our whimsical character climbers. Our new Hungry Caterpillar products are constructed of glass fiber reinforced polymer. These 30" climbers are low maintenance, UV-stable, and lightweight yet durable—making them an easy way to add a touch of creativity to any play space.</p> <p>Inspired by the elements that sustain all life on earth, we developed four independent play events that work hand in hand. The first is our Twist product, which features a series of suspended steel rings. Twist helps kids grow their strength, balance, and coordination as they climb throughout their whimsical design. A Talk Tube and flex tread panel at the ground level also inspires social and sensory play for visitors. The second is our Rock product. The four sections of our Rock steel climber are designed at increasing heights and challenge levels. Flex tread cutouts and suspended panels allow kids to build their balance and coordination as they navigate across this unique terrain. The third is our Surf product. Surf features a combination of rope and flex tread panels; this play event creates a wave-like motion for kids of all ability levels to enjoy. Kids can shift their weight as they explore throughout the center or create movement by sitting and holding on to the handholds located on either end. And last but certainly not least is our new Burst product. Burst is intentionally designed to emulate a volcano! Sounds erupt from the sensory drum at the top of this creative climber. Kids reach its peak by scaling any of the three climbing paths surrounding the center, or hang out in the interior cozy space with friends.</p>	
43	Describe any "green" initiatives that relate to your company or to your Solutions, and include a list of the certifying agency for each.	<p>While PlayPower seeks to bring communities together, inspire creativity, encourage healthy physical activity, and promote intellectual development through play across all ages, we also recognize that improving the health and wellbeing of a community begins by doing our part to sustain our planet by implementing environmentally friendly initiatives. That's precisely why we devote so much of our time and attention to our playgrounds and site furnishings. Simple design changes can make significant improvements in how children play, learn, and interact with nature. While PlayPower's overall goals are to create playground and recreational equipment that are fantastic for your budget while improving your overall community, we also strive to ensure that our equipment is friendly to Mother Nature as well. In order to ensure that our PlayPower teams are doing our part to preserve our planet, we recycle unused powder coat paint in certain colors, after it is properly reclaimed during the painting process. Our PlayPower teams also take great pride in converting piles of used, disposed crumpled steel, along with truckloads of aluminum cans, and transforming this debris into stunning, innovative, state-of-the-art playground equipment. Our No Fault surfacing team has also prevented millions of tires from littering our US landfills by recycling them into colorful safety surfacing for playgrounds, beautiful walkways, and picturesque recreational areas with custom designed organizational logos. When our teams put recycling to work, we transform communities. We produce our equipment using as much recycled and recyclable material as possible, while still maintaining safety, durability and structural integrity. While PlayPower's steel posts, handrails, and guardrails are sturdy, durable, and economical, they are also made from at least 50% recycled steel. Post clamps and caps are made from as much as 100% post-consumer aluminum. And our roto-molded plastic slides are made from 100% recyclable resins. Simply put, nearly all of PlayPower's equipment is produced from at least 50% recyclable materials. Most importantly, our playgrounds are built with safety and longevity in mind. Our playgrounds are built to last for decades which drastically reduces carbon footprint.</p> <ul style="list-style-type: none"> <li>- PlayPower meets ISO 9001, ISO 14001 and OHSAS 45001 Standards</li> <li>- Other environmental initiatives:             <ul style="list-style-type: none"> <li>- All packing and shipping materials are 100% recyclable.</li> <li>- Recycling 95%+ of our waste.</li> <li>- Many of our raw materials contain 25% to 100% recycled content.</li> <li>- Reduced energy usage through conservation and lean manufacturing implementation.</li> <li>- Audits material content and operations for safety and environmental concerns</li> </ul> </li> </ul> <p>*Please also see PlayPower sustainability brochure included with this RFP*</p>	*
44	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the Solutions included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	<p>PlayPower facilities meet ISO 9001, ISO 14001 Standards. Playworld was the first company in the industry to receive Cradle-To-Cradle certification. In 2012, Playworld's headquarters and manufacturing facilities in Pennsylvania were LEED certified by the U.S. Green Building Council.</p>	*

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What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?

#### CUSTOMER CONVENIENCE:

PlayPower is the World's Largest, Fully Integrated Manufacturer. We have a large, 1,800+ group of professional sales representatives / distributors / vendors that are ready and able to serve Sourcewell's participating agencies. We have the most diversified line of products and services in the industry. No other businesses within the industry can compare to our user-friendly, effortless one-stop shop in recreational turnkey opportunities! Our multifaceted approach provides a significant advantage for Sourcewell agencies by making recreation and playground equipment purchases an effortless and stress-free process.

#### INCLUSIVITY & CUSTOMIZATION:

We actively use PlayCreator, a PlayPower exclusive proprietary software with safety & ADA accessibility in mind. Our proprietary playground design, rules-based PlayCreator software system only allows ADA compliant design. Our teams believe that fun does not discriminate, so play must not discriminate as well. Our commitment to all of our customers is to provide accessible playground equipment in order to promote a positive play experience for communities of ALL ages and ALL physical / social / emotional abilities. We fundamentally value and pursue inclusiveness by removing barriers that hinder childhood creativity and human development. With these values in mind, our engineering teams are constantly developing innovative equipment designs that are accessible, inviting, and immersive. Our PlayPower teams are excited to work with all Sourcewell participating agencies to ensure we design the recreational equipment that meets the needs of the communities they represent.

Providing accessibility to the play space involves more than basic compliance with minimum accessibility requirements, standards, and laws. It means providing a safe and inviting space where community members of all abilities can unite and experience play together. PlayPower's playground equipment allows customers to configure play areas that are compliant with the Americans with Disabilities Act (ADA) Accessibility Guidelines for Play Areas, while also giving our clients customizable creativity over their own projects.

#### QUALITY PRODUCTS:

PlayPower's commercial playground equipment, play structures, site amenities, shade products and dock systems etc. are manufactured utilizing proven processes that have been refined and enhanced over our combined 300+ years in business. Our state-of-the-art manufacturing processes include, but are not limited to:

- Powder-coating paint system
- Computer Numeric Controlled pipe/tube bending and plasma cutting for precise and fun designs
- Rotational molding machines, including the largest in our industry-- which provide the capacity for more innovative and fun products
- Compounded Resin – First in the industry to make/mix our own compounded resins. This is virtually a 99.9999% recycling process with minimal waste.
- Laser Tube Cutting – The first manufacturer in the industry to offer this precision method of cutting and creating intricate designs
- MIG/TIG weld stations
- Robotic welding
- Waterjet cutting
- Fiberglass fabrication
- Custom manufacturing – one of only a few playground manufacturers in the world to offer this
  - In-house CAD design team to help create your dream playground
  - All PlayPower representatives and installers are factory trained and certified
  - PlayPower has a custom design group and custom design facility enabling us to meet every need of Sourcewell agencies
  - PlayPower has the engineering, design and manufacturing capability to custom build a greater breadth of equipment than any other source, i.e. outdoor (steel & wood), contained play, early childhood hemed, etc.
  - We have recently installed a Quality Vision System in our manufacturing that tracks parts through the plant and assists in problem solving to prevent incorrect or missing parts.

#### PRODUCT SAFETY:

Nothing is more important to our PlayPower teams than providing a safe, positive, welcoming environment for children to play. PlayPower has developed and maintained one of the most strenuous product testing programs in the industry. Our commitment to providing such an environment begins with meeting and / or exceeding safety performance specifications established by professional organizations and recognized regulatory bodies such as ASTM International, CPSC, CSA and EN. Our PlayPower brands not only comply with these standards and guidelines, but we also actively participate with ASTM and CPSC in their development. Our employees, sales representatives, and trained installers take great pride in our commitment to safety in every aspect of designing, manufacturing and installing playground equipment. Our teams have the knowledge and experience to ensure that maximum play value for children of all ages and abilities.

Our staff maintains a very active role in the development and continuation of safety and performance guidelines and standards both within the U.S., and internationally. In fact, product safety is our core foundation before the concept phase of the development process even begins. Our team ensures that safety is our number one priority through monitoring both

injury trends and market changes to proactively implement this knowledge to our current and future products. During the design phase of development, we use sophisticated software to check and validate designs prior to prototyping. We then rigorously test the safety conditions, such as entrapment or protrusions, as well as structural performance using finite element analysis. Once a concept is approved, a prototype product is developed, and all testing is repeated using the physical model. The most severe testing requirements gleaned from standards worldwide are applied to prototypes. Components are subjected to loading requirements of various standards, and the product is re-analyzed after the test to make sure any permanent deformation does not affect product safety. These loading requirements have large factors of safety built in, which cover situations of misuse and abuse. In addition to the normal static loading requirements that define structural performance in playground standards like ASTM F1487, PlayPower takes testing to a higher level. Because customer safety and equipment reliability is our highest priority, our moving components and stationary products are subjected to dynamic testing which simulates usage over the life of the product. Components are loaded with the weight of the maximum user and cycled through their normal motion range for at least one million cycles. This process identifies material stresses or component wear that are missed in static load testing. Daily tests are conducted of production systems including paint/coatings cure and adhesion testing, impact testing, and color verification and cure testing on plastic components. PlayPower also conducts ongoing testing of our materials via UV and salt spray testing. We do not stop testing when a product is introduced to the market. We maintain a company policy that no test may exceed a 5-year span, which equates to retesting more than 20% of our released product annually.

We are also active members of IPEMA (International Play Equipment Manufacturers Association) Equipment Certification Program. In the interest of playground safety, IPEMA provides a third-party Certification Service whereby a designated independent laboratory validates a participant's certification of conformance to ASTM F1487, Standard Consumer Safety Performance Specification for Playground Equipment for Public Use. The use of the corresponding logo in our catalogs signifies that we have received written validation / certification from the independent laboratory that our product(s) conform to the requirements of the indicated standard. We encourage our Sourcewell members to check the IPEMA website to confirm product certification as needed, which can be found by going to <https://ipema.org>. All playground products can be found on the IPEMA certification program website and a certificate of compliance can be generated and printed at <https://ipema.org/>.

**CONTINUING EDUCATION:**

PlayPower offers professional development continuing education courses for those who share our goal of creating and inspiring innovative play solutions for communities worldwide. PlayPower is partnered with Mara Kaplan with the consulting firm Let Kids Play to provide valuable and convenient education opportunities. Mara is an educator and a nationally recognized expert with 25+ years of experience in the field of inclusivity and ADA play space design for children who may have disabilities. With the assistance of Mara, PlayPower is proud to provide educational opportunities to assist communities with future projects and design strategies that ensure that all children have the best play opportunities possible. We currently offer live webinars each quarter, however, we also record our live webinars to provide on-demand courses through our learning management system. Educational professionals, architects, landscape architects, construction professionals, non-profit organization professionals, park and recreational department professionals, or even parents can take courses from any of our 30+ on-demand course offerings. If any of our Sourcewell customers have a desire to learn more about innovative play solutions for their projects, they can count on PlayPower to assist with their continuing education or professional development accreditation. PlayPower is an approved CE provider through the American Society of Landscape Architects (ASLA).

**FINANCING:**

Financing – While financing playgrounds is not typical, PlayPower has a business relationship and partnership with NCL Government Capital as our financing option for our public & non-profit markets

**ECONOMIC IMPACT:**

Soft Goods Assembly and Rotational Molding is completed in America which has ultimately created more employment opportunities within the American economy. Not all manufacturers complete this level of in-house rotational molding or manufacturing.

**COMMITMENT & REPUTATION**

PlayPower has well over 300 combined years of business experience and is 100% committed to Sourcewell and its agencies. We have many years of experience and proven success through our previous contracts with Sourcewell and we have an established rapport with many Sourcewell agencies already. Moreover, we assist in promoting the benefits of Sourcewell contracts and strive daily to demonstrate that the partnership between PlayPower, Sourcewell, and our valuable Sourcewell agencies grows stronger year after year.

46 Describe in detail warranties offered and how they will be administered, including if they cover all products, parts, labor,

As previous stated, PlayPower Inc. takes great pride in delivering high quality equipment that meets / exceeds industry standards. Our products undergo rigorous quality control measures to ensure they meet or exceed customer expectations. While our independent reps typically coordinate service, warranty, and repair needs, PlayPower Inc. is committed to providing

technician travel, and geographic locations covered.

excellent service throughout the process, so if any of our Sourcewell members have any questions or concerns about their respective warranties, each of our brands have dedicated customer support teams that are always happy to help! Below you will find warranty information for each PlayPower brand.

If any Playworld products prove defective or non-conforming under normal use and within the prescribed warranty periods and material categories, Buyer must promptly notify Playworld Systems, Inc. in writing at 1000 Buffalo Road, Lewisburg, PA 17837 USA. Playworld may elect to inspect the alleged defect at Buyer's site or at Playworld's facility. Buyer shall not return products to Playworld unless authorized by Playworld to do so, and a Return Authorization number is issued to you from your Customer Service Representative. Upon verification of warranty coverage, Playworld may elect, in its sole discretion, to repair defective or non-conforming products, or replace them by delivering products or parts free of charge to the site. Playworld's limited warranties do not cover the cost of labor to remove defective or nonconforming parts or to install repaired or replacement parts. By use of these limited warranties, Buyers accept the terms and limitations and waive any rights it would otherwise have to claim or assert that such warranties fail for their essential purpose. Any return requests for items that are not in new condition, or that have already been installed will be denied. Authorized returns are subject to a 30% restocking fee and must be properly packaged and shipped prepaid and insured, at Buyer's expense. Any return requests made after 60 calendar days of the original ship date will be denied. All warranty periods begin on the date of Playworld's invoice. Repaired and/or replacement parts are warranted only for the balance of the original limited warranty period. Warranties extend only to the original Buyer/end user for products purchased from Playworld or a Playworld authorized reseller and are not transferable. Warranties apply only to Playworld products that are erected and installed in conformance with Playworld installation instructions, and that are maintained and inspected in conformance with Playworld maintenance and operational instructions. It is essential for customers to understand and acknowledge these terms and conditions prior to placing an order for Playworld equipment. Customers agree to abide by these policies upon proceeding with their purchase, therefore it is crucial for customers to review their order details carefully before finalizing their purchase. A link to view Playworld's detailed warranty can be found here: <https://playworld.com/wp-content/uploads/2024/01/Warranty.pdf>.

If any Miracle products prove defective or non-conforming under normal use and within the prescribed warranty periods and material categories, Buyers must promptly notify Miracle in writing at 878 E. Hwy 60, Monett, MO 65708 USA. Miracle does not warranty that any particular color will be available for any period of time, and reserves the right to discontinue any color for any reason, without recourse by the Purchaser or Owner of the discontinued color. Miracle may elect to inspect the alleged defect at Buyer's site or at Miracle's facility. Buyers shall not return products to Miracle unless authorized by Miracle to do so. Authorized returns must be properly packaged and shipped prepaid and insured, at Buyer's expense, and a Return Authorization number is issued to you from your Customer Service Representative. Upon verification of warranty coverage, Miracle may elect, in its sole discretion, to repair defective or non-conforming products, or replace them by delivering products or part(s) of similar functionality free of charge to the site. Miracle's limited warranties do not cover the cost of labor to remove defective or non-conforming part(s) or to install repaired or replacement part(s). By use of these limited warranties, Buyers accept the terms and limitations and waive any rights it would otherwise have to claim or assert that such warranties fail of their essential purpose. Any return requests for items that are not in new condition or that have already been installed will be denied. Authorized returns are subject to a 30% restocking fee and must be properly packaged and shipped prepaid and insured, at Buyer's expense. Any return requests made after 60 calendar days of the original ship date will be denied. All warranty periods begin on the date of Miracle's invoice. Repaired and/ or replacement part(s) are warranted only for the balance of the original limited warranty period. Warranties extend only to the original Buyer/end user for products purchased from Miracle or a Miracle authorized reseller and are not transferable. Warranties apply only to Miracle products that are erected and installed in conformance with Miracle's installation instructions, and that are maintained and inspected in conformance with Miracle maintenance and operational instructions. It is essential for customers to understand and acknowledge these terms and conditions prior to placing an order for Miracle equipment. Customers agree to abide by these policies upon proceeding with their purchase therefore it is crucial for customers to review their order details carefully before finalizing their purchase. Link to view Miracle's detailed warranty can be found here: [https://www.miracle-recreation.com/content/uploads/2024/01/MREC\\_2024-Warranties.pdf](https://www.miracle-recreation.com/content/uploads/2024/01/MREC_2024-Warranties.pdf).

If any products prove defective or non-conforming under normal use and within the prescribed warranty periods and material categories, Buyers must promptly notify Little Tikes Commercial in writing at 878 E. Hwy 60, Monett, MO 65708 USA. Little Tikes Commercial may elect to inspect the alleged defect at Buyer's site or at Little Tikes Commercial's facility. Buyers shall not return products to Little Tikes Commercial unless authorized by Little Tikes Commercial to do so. Authorized returns must be properly packaged and shipped, prepaid and insured, at Buyer's expense. Upon verification of warranty coverage, Little Tikes Commercial may elect, in its sole discretion, to repair defective or non-conforming products, or replace them by delivering products or part(s) free of charge to the site. Little Tikes Commercial's limited warranties do not cover the cost of labor to remove defective or nonconforming part(s) or to install repaired or replacement part(s). By use of these limited warranties, Buyers accept the

terms and limitations and waive any rights it would otherwise have to claim or assert that such warranties fail of their essential purpose. Any return requests for items that are not in new condition or that have already been installed will be denied. Authorized returns are subject to a 30% restocking fee and must be properly packaged and shipped prepaid and insured, at Buyer's expense. Any return requests made after 60 calendar days of the original ship date will be denied. All warranty periods begin on the date of Little Tikes Commercial's invoice. Repaired and/or replacement part(s) are warranted only for the balance of the original limited warranty period. Warranties extend only to the original Buyer/end user for products purchased from Little Tikes Commercial or a Little Tikes Commercial authorized reseller and are not transferable. Warranties apply only to Little Tikes Commercial products that are erected and installed in conformance with Little Tikes Commercial's installation instructions, and that are maintained and inspected in conformance with Little Tikes Commercial maintenance and operational instructions. It is essential for customers to understand and acknowledge these terms and conditions prior to placing an order for Tikes equipment. Customers agree to abide by these policies upon proceeding with their purchase, therefore it is crucial for customers to review their order details carefully before finalizing their purchase. Link to view Little Tikes detailed warranty can be found here: [https://littletikescommercial.com/wp-content/uploads/2023/01/LTC\\_Warranty\\_2024.pdf](https://littletikescommercial.com/wp-content/uploads/2023/01/LTC_Warranty_2024.pdf).

If a No Fault Agreement is terminated or cancelled by the purchaser / customer for convenience, then purchaser / customer must immediately notify No Fault of cancellation in writing at 6750 Exchequer Dr. Baton Rouge, LA 70809, or via email to the Director of Operations (David.Esslinger@nofault.com, Kevin.Hunter@nofault.com, and/or Rafael.Alzaga@nofault.com). All cancellations are subject to, 1) A Cancellation Fee; 2) A Restocking Fee; and 3) Reimbursement to No Fault for all costs incurred up to the date of cancellation / termination. Furthermore, all cancellations within two (2) weeks of the scheduled installation date will result in forfeiture of the total deposit amount, in addition to the Cancellation Fee, Restocking Fee, and applicable cost reimbursement. It is essential for customers to understand and acknowledge these terms and conditions prior to placing a No Fault order. Customers agree to abide by these policies upon proceeding with their purchase therefore it is crucial for customers to review their order details carefully before finalizing their purchase. No Fault takes great pride in ensuring our products meet or exceed industry standards therefore, if you encounter any issues that the warranty covers, please take a look at our warranty policy for how to further proceed: (<https://nofault.com/about/manufacturing-and-warranty/>).

At USA Shade, we strive to provide high quality shade structures that are built to order and tailored to meet the unique needs of our customers. Due to the nature of our business and the customization involved, we have implemented the following return policy: 1) No Cancellations or Changes: Once an order has been released for production, we cannot accept any cancellations or changes to the order. It is crucial for customers to review their order details carefully before finalizing their purchase. 2) No Returns: Due to the customized nature of our shade structures, we do not accept returns. Once the order has been delivered and installed, it is considered a final sale. We encourage customers to thoroughly assess their requirements and specifications before ordering. 3) Product Quality Assurance: We take great pride in delivering high quality shade structures that meet industry standards. Our products undergo rigorous quality control measures to ensure they meet or exceed customer expectations. In the unlikely event that there is a manufacturing defect or an issue with the products, please email your local USA Shade representative right away. 4) Warranty Coverage: Our shade structures are backed by a warranty against manufacturing defects or material faults. If you encounter any issues that the warranty covers, please take a look at our warranty policy for more instructions on how to proceed (<https://www.usa-shade.com/resources/warranty/>). 5) Customer support: We are committed to providing excellent customer service throughout your purchasing journey. If you have any questions or concerns, or if you need help with your order, your dedicated customer support team is here to help! Don't hesitate to contact us via our website's contact form (<https://www.usa-shade.com/contact-us/>), and we will gladly assist you! It is essential for customers to understand and acknowledge these terms and conditions prior to placing an order for our USA Shade products. Customers agree to abide by this return policy upon proceeding with their purchase.

Wabash Valley is committed to providing excellent service throughout your purchasing journey so if you have any questions or concerns, or if you need help with your order, your dedicated customer support team is always happy to help! Cancellations are only accepted with approval of Wabash Valley Manufacturing. No merchandise is to be returned without first obtaining written authorization from Wabash Valley Manufacturing, Inc. Please contact us for additional assistance at email ([WVMSales@WabashValley.com](mailto:WVMSales@WabashValley.com)), advise our customer service team of the invoice number, invoice date, and reason for the return. Any authorized merchandise must be carefully packed and in resalable condition to be accepted for return. A 25% re-stocking charge applies on all authorized returns when the error is not the fault of Wabash Valley. All returned merchandise must be shipped insured and with freight prepaid, within 90 calendar days following delivery to the purchaser / customer. Our Wabash Valley products are backed by a warranty against manufacturing defects or material faults. If you encounter any issues that the warranty covers, please review our warranty policy for more instructions on how to proceed: <https://wabashvalley.com/pages/warranty>.

EZ Dock cancellations are only accepted with the approval of our EZ Dock customer service team. The customer / purchaser must notify EZ Dock of their cancellation request, in writing, no less than 2 weeks before the scheduled shipping date. Once EZ Dock is notified in writing, either through EZ Dock customer service or the customer's local rep, the final determination will then be made if the order can be canceled. All orders that fall within two weeks of the scheduled ship date are considered final sales and are unable to be cancelled. When an order for "special order" parts and/or an order for customized equipment is processed, it is considered a final sale at the time of processing, and the order is unable to be cancelled at any time. Returns are only accepted with the approval of EZ Dock, Inc. The customer / purchaser must notify EZ Dock of their return request. Once EZ Dock is notified in writing, either through EZ Dock customer service or the customer's local rep, the final determination will then be made if the product is able to be returned. When an order for "special order" parts and/or an order for customized equipment is processed, it is considered a final sale at the time of processing, and the order is unable to be returned at any time. If the return is approved by EZ Dock, a 20% re-stocking charge will be applied on all returned merchandise. All returned merchandise must be shipped insured and with freight prepaid, within 90 calendar days following delivery to the purchaser / customer. Our EZ Dock products are backed by a warranty. If you encounter any issues that the warranty covers, please review our warranty policy for more instructions on how to proceed: <https://www.ez-dock.com/content/uploads/2024/05/EZ-Dock-Limited-Warranties-2024.pdf>.

If any Soft Play products prove defective or non-conforming under normal use and within the prescribed warranty periods and material categories, Buyers must promptly notify Soft Play in writing at 11515 Vanstory Drive, Suite 100 Huntersville, NC 28078 USA. Buyer agrees to promptly notify Seller of any defects immediately upon detection. Upon verification of warranty coverage, Soft Play may elect, in its sole discretion, to repair defective or non-conforming products, or replace them. During the stated warranty period the Seller shall service any play elements which were defective without charge to Buyer. Seller shall retain the right to close the operations of the Play Unit during any time that repairs are being made. Seller shall not be required to make any repairs or replace any parts if damage to the Play Unit is caused by vandalism, abuse, or by extraordinary wear and tear. Parts required which are not defective shall be replaced at additional cost to Buyer. Buyers shall not return any products to Soft Play unless authorized by Soft Play to do so. Authorized returns must be properly packaged and shipped prepaid and insured, at the guidance from your Soft Play Customer Service Representative. By use of these limited warranties, Buyers accept the terms and limitations and waive any rights it would otherwise have to claim or assert that such warranties fail of their essential purpose. Repaired and/ or replacement part(s) are warranted only for the remaining balance of the original limited warranty period. Warranties extend only to the original Buyer/end user for products purchased from Soft Play or a Soft Play authorized reseller and are not transferable. Warranties apply only to Soft Play products that are erected and installed in conformance with Soft Play's installation instructions, and that are maintained and inspected in conformance with Soft Play maintenance and operational instructions. It is essential for customers to understand and acknowledge these terms and conditions prior to placing an order for Soft Play equipment. Customers agree to abide by these policies upon proceeding with their purchase therefore it is crucial for customers to review their order details carefully before finalizing their purchase. Soft Play's full warranty will be included in this RFP. We also encourage our customers to visit our website if they have any additional questions or want any additional information <https://www.softplay.com/>.

<p>47</p>	<p>Describe how your products and/or services comply with all relevant accessibility requirements applicable in both the United States and Canada. Include details on how your organization ensures inclusivity and accommodates individuals with disabilities in the design, manufacture, installation, and support of your offerings.</p>	<p>It is important to note that when our PlayPower teams design and develop customized playground equipment, we intentionally use PlayCreator software. PlayCreator is a proprietary software that automatically factors Safety &amp; ADA Accessibility into the equipment model as the design is being built. Our design software automatically functions as a rules-based software system that commands or prompts our designers to build only ADA compliant designs and provides instant feedback when ADA compliance is achieved.</p> <p>Our outdoor playground brands each go above and beyond ADA standards and create truly inclusive play spaces.</p> <p>Little Tikes Commercial partners with Unlimited Play, a non-profit organization that uses universally accessible playgrounds to build environments where individuals on all levels can connect for a common cause. For more information about this inclusive program, we encourage our customers to visit: <a href="https://littletikescommercial.com/unlimited-play/">https://littletikescommercial.com/unlimited-play/</a></p> <p>Miracle Recreation has teamed up with Best Buddies International, a 501(c)(3) non-profit organization dedicated to supporting individuals with intellectual and developmental disabilities (IDD). For more information about this program, we encourage you visit <a href="https://www.miracle-recreation.com/best-buddies">https://www.miracle-recreation.com/best-buddies</a></p> <p>Playworld has created the 8 Keys to Inclusion, and an in-depth inclusive play design guide resource for Landscape Architects, Designers and communities. For more information about this program, please feel free to visit <a href="https://playworld.com/inclusive-play/">https://playworld.com/inclusive-play/</a></p> <p>Creating truly inclusive play spaces requires the right type of surfacing! No Fault surfacing has a variety of inclusive unitary surfacing options, including Poured in Place (PIP). For more information, please visit our website at <a href="https://nofault.com/about/inclusion/">https://nofault.com/about/inclusion/</a></p> <p>PlayPower is also partnering with Mara Kaplan with the consulting firm Let Kids Play to provide valuable and convenient education opportunities. Mara is an educator and a nationally recognized expert with 25+ years of experience in the field of inclusivity and ADA play space design for children who may have disabilities. With the assistance of Mara, PlayPower is proud to provide educational opportunities to assist communities with future projects and design strategies that ensure that all children have the best play opportunities possible. We currently offer live webinars each quarter however, we also record our live webinars in order to provide on-demand courses through our learning management system. Our local representatives are able to take part in these courses to ensure that their design strategies are innovative and inclusive. Detailed information can be found here: <a href="https://playpower.com/continuingeducation/">https://playpower.com/continuingeducation/</a></p>
<p>48</p>	<p>Identify any industry certification(s) that your business or the products included in your proposal have attained or received.</p>	<p>PlayPower meets ISO 9001, ISO 14001 standards. In addition, we are committed to provide products that meet or exceed safety performance specifications established by ASTM International, CPSC, CSA, and EN standards.</p>
<p>49</p>	<p>Describe any manufacturing processes or material specification-related attributes that differentiate your offering from your competitors.</p>	<p>At Little Tikes Commercial, we understand that the materials used in playgrounds are just as important as the design and functionality. That's why we use only the highest-quality materials, engineered for durability, safety, and fun. A three-step finishing process for posts fortifies high-tensile, cold-formed steel, resulting in exceptional durability, color fastness, and corrosion resistance. The steel we use is incredibly strong yet lightweight, making it ideal for creating the intricate shapes and structures of our play equipment. Even steel needs a little support sometimes though, so we use Zincrich internal coating on tubes including weldments. We also use Flo-Coat pure zinc galvanizing on the surface of the tubes. The process involves a continuous galvanizing technique where steel tubing passes through a molten bath of pure zinc, resulting in a uniform coating on the surface. Pure zinc offers excellent corrosion resistance, which is critical for extending the life span of steel products exposed to moisture and corrosive elements. We finish with polyester dry powder coating for vibrant color. We then coat every deck with vinyl to minimize heat transfer and promote resilience against aging and corrosion. This process makes the surface more comfortable for children. Compound resin gives our rotomolded products exceptional impact, durability, strength, and UV resistance. The color goes beyond the surface. Since it's integrated into the material, it's resistant to fading and chipping, even with prolonged exposure to the elements. Our Kid Builders structures support kids while they climb by utilizing a nonslip clamp design that's twice as strong as aluminum alloy clamps and includes tamper-resistant hardware. Our Play Builders structures feature the Direct Connect system that provides a unique dual-tempered fastener, adding strength and durability to the self-drilling tip and threads. For more information, please visit: Little Tikes Commercial: <a href="https://littletikescommercial.com/about/materials-manufacturing-process/">https://littletikescommercial.com/about/materials-manufacturing-process/</a></p> <p>At Miracle Recreation, our products are manufactured in our state-of-the-art production facility in Monett, Missouri, from materials as safe, high-quality and durable as they are fun by an expert staff of designers, innovators, engineers and fabricators. Our play equipment and structures are sturdy enough to withstand hundreds of kids playing every day, in all types of weather, so children and families can continue to enjoy them for years to come. Each piece of Miracle Recreation equipment is carefully designed for safety and undergoes rigorous testing to ensure that it meets the highest standards. We're committed to providing equipment that meets and/or exceeds the performance safety specifications established by</p>

organizations such as ASTM, CPSC, CSA, CPSIA, IPEMA and EN. Miracle developed this innovative clamp design, Versalok, which makes installation more efficient by eliminating the need to stack multiple clamps. The clamps are made from a recycled aluminum alloy for added strength and durability and feature stainless-steel fasteners that resist tampering. The Gator Grip handrails and rungs of our play components feature this unique 3D textured pattern that is available only from Miracle. This textured surface was specially designed to provide a safe and comfortable grip for kids' hands and makes it easy for them to make their next moves on our equipment. We utilize a five-stage painting process starting with our stainless-steel pre-treatment system with super-durable polyester paint that delivers maximum corrosion protection in your choice of color combinations for your play environment. The Monett facility contains more than 50,000 square feet dedicated to state-of-the-art fabrication equipment and welding technologies. From tube laser cutting to our 6000W fiber-sheet laser cutter, we provide the highest level of precision cutting coupled with advanced software to minimize waste. Our welders are certified through the Canadian Weld Bureau (CWB) and we have our own CWI-certified inspector on staff, so you're assured that you receive the most durable, well-built products on the market. Our textured PVC coating produces a durable, slip-resistant surface that is ideal for high-traffic areas and provides insulation against extreme temperatures. It's available in your choice of six standard colors: red, blue, brown, tan, green or gray. Our rotational-molding facility is the most advanced in the industry. This facility houses nine rotational-molding machines with an in-house twin-screw extrusion for compounding resin that provides superior strength and durability with advanced color fastness and UV resistance — all fully supported by our highly trained rotational-molding technicians and backed with the most advanced testing equipment available. For more information please visit Miracle Recreation: <https://www.miracle-recreation.com/about-us/our-innovative-difference/>

Playworld exists to unite communities through innovative and authentic play, creating equal play opportunities for all. Craftsmanship is our hallmark. We hold true to our high-quality manufacturing heritage, building every playground with passion and pride to enrich the lives of all through unstructured, outdoor play. Our products are made in the U.S.A., in our central Pennsylvania manufacturing facility, from domestic and foreign content. Only a few pieces of miscellaneous hardware, ropes, and mechanisms are made in modern factories in Germany and China and purchased through U.S. companies. This means that we have the utmost control over processes, materials, and testing, so we can guarantee quality through and through. Our super durable polyester powder coating is one of the longest lasting paint finishes in the industry, with the ability to resist abrasion, corrosion, and mechanical damage. We also increased UV resistance against color fading and color change to ensure that colors stay bright for years to come. Our HDPE Plastic is color-matched to our rotomolded plastics and powder coating for aesthetic appeal, and graffiti-resistant for easy cleaning. Our superior rotomolded plastic contains a high bond strength with improved surface contact. It holds superior color fastness while also maintaining UV resistance. It is made from 100% virgin thermally compounded resin with greater impact resistance over dry-blended plastic resin. Our Playworld easy-to-Install clamps, made of die cast aluminum, are built for precision fit and 360° compression. Our decks, platforms, and stairs contain Strong and Durable (LC) construction that is reinforced with extra support beams, then covered by a clean, safe, and colorful PVC coating. Our products are highly rust and fade resistant. We've baked our materials in dry Arizona sun and wet Florida heat to ensure superior resistance to rust and fading. Our materials and finishing are tested in 4,000 hours of salt spray. We take our products through a complete system that helps to prevent the formation of rust while also making it resistant to corrosion. This system prevents gloss and color fading while looking great for years to come. When we incorporate new materials into our products, we test them to the breaking point—even if that's hammer blows at -20°F. It's our responsibility to expect the unexpected extremes, so we test with blowtorches, wheelbarrow strikes, and more. We even test our electronics under water to ensure that our equipment is highly durable. For more information, please see Playworld: <https://playworld.com/craftsmanship/>

No Fault manufactures the highest quality safety surfacing in the industry while also preventing millions of tires from littering landfills in the United States! Our surfaces are constructed using premium materials and processes to withstand generations of activity in your community. No Fault surfaces are built to last with minimal routine maintenance. Our Poured-In-Place Surfacing (PIP) is a rubber surfacing comprised of two layers that is poured in place on-site to create a unitary surface for endless applications. The base cushioning layer consists of shredded recycled rubber tires. The top layer consists of Ethylene Propylene Diene Monomer (EPDM) which is made mostly from recycled materials, or Thermoplastic Vulcanizates (TPV) rubber granule and a binder to hold the granules together. Our Loose Rubber Mulch is made from 100% recycled rubber nuggets. The rubber comes from recycled tires. It is organically colored with UV protectors and is non-toxic. Bonded Rubber Mulch from No Fault consists of a single pour of shredded rubber mulch made from recycled rubber. It is blended with traditional polyurethane adhesive binder and poured in place to create a unitary surface. The Synthetic Turf from No Fault features proprietary sports performance fibers that are made from polyethylene slit tape. For more information, please visit No Fault: <https://nofault.com/about/manufacturing-and-warranty/>.

50	Describe how your offering addresses the needs of user's safety, well-being, and range or level of accessibility.	Our employees, sales representatives, and trained installers take great pride in our commitment to safety in every aspect of designing, manufacturing and installing playground equipment. In the interest of playground safety, IPEMA provides a third-party Certification Service whereby a designated independent laboratory validates a participant's certification of conformance to ASTM F1487, Standard Consumer Safety Performance Specification for Playground Equipment for Public Use.
51	Describe how your offering addresses the customer's desire to customize the offering.	All PlayPower brands can provide customization. Our playground engineers are able to design and customize to just about any imagination to include themed playgrounds.

**Table 5B: Value-Added Attributes**

Line Item	Question	Certification	Offered	Comment
52	Select any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation and a listing of dealerships, HUB partners or resellers if available. Select all that apply.		<input checked="" type="radio"/> Yes <input type="radio"/> No	Details are below.
53		Minority Business Enterprise (MBE)	<input checked="" type="radio"/> Yes <input type="radio"/> No	Representative Business Name: Hasley Recreation, Inc. Territories Served: Georgia and Alabama PlayPower Brand Representative: Miracle Recreation Equipment Company
54		Women Business Enterprise (WBE)	<input checked="" type="radio"/> Yes <input type="radio"/> No	Representative Business Name: Webuildfun, Inc Territories Served: Texas, New Mexico, Michigan, Florida PlayPower Brand Representative: Miracle Recreation Equipment Company  Representative Business Name: Site Specifics LLC Territories Served: Massachusetts PlayPower Brand Representative: Miracle Recreation Equipment Company  Representative Business Name: Miracle of KY & TN Territories Served: Kentucky, Tennessee PlayPower Brand Representative: Miracle Recreation Equipment Company  Representative Business Name: Hasley Recreation, Inc. Territories Served: Georgia, Alabama PlayPower Brand Representative: Miracle Recreation Equipment Company
55		Disabled-Owned Business Enterprise (DOBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A
56		Veteran-Owned Business Enterprise (VBE)	<input checked="" type="radio"/> Yes <input type="radio"/> No	Representative Business Name: Playworx Territories Served: South Carolina, Georgia, Florida PlayPower Brand Representative: Little Tikes Commercial
57		Service-Disabled Veteran-Owned Business (SDVOB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A

58		Small Business Enterprise (SBE)	<input checked="" type="radio"/> Yes <input type="radio"/> No	Representative Business Name: All Inclusive Rec LLC Territories Served: Missouri, Kansas, Illinois PlayPower Brand Representative: Little Tikes Commercial  Representative Business Name: Creative Recreation LLC Territories Served: Connecticut, Rhode Island, Massachusetts PlayPower Brand Representative: Miracle Recreation Equipment Company  Representative Business Name: Park Place Recreation Designs, Inc. Territories Served: South Texas PlayPower Brand Representative: Miracle Recreation Equipment Company  Representative Business Name: Garrett & Company, Inc. DBA Garrett Parks & Play Territories Served: Utah, Idaho, Montana, Western Wyoming PlayPower Brand Representative: Miracle Recreation Equipment Company  Representative Business Name: Playworx Territories Served: South Carolina, Georgia, Florida PlayPower Brand Representative: Little Tikes Commercial  Representative Business Name: Miracle of KY & TN Territories Served: Kentucky, Tennessee PlayPower Brand Representative: Miracle Recreation Equipment Company
59		Small Disadvantaged Business (SDB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	N/A
60		Women-Owned Small Business (WOSB)	<input checked="" type="radio"/> Yes <input type="radio"/> No	Representative Business Name: Miracle of KY & TN Territories Served: Kentucky, Tennessee PlayPower Brand Representative: Miracle Recreation Equipment Company

**Table 6A: Pricing (400 Points, applies to Table 6A and 6B)**

Provide detailed pricing information in the questions that follow below.

Line Item	Question	Response *
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61	Describe your payment terms and accepted payment methods.	<p>We do not typically accept payments direct to PlayPower. Once the equipment is manufactured and has shipped to the customer's assigned shipment destination, an invoice is simultaneously mailed to the customer's address from the corresponding PlayPower company with payment terms of 30 days from date of the invoice. Payments may be made to the respective brand directly (ie. Miracle, Little Tikes, Playworld, No Fault, Soft Play, Wabash Valley, EZ Dock, or USA Shade) however payments are often submitted to the local brand distributor / vendor directly. Please refer to the local representative / distributor for detailed payment information. In order to confirm representative / distributor information, PlayPower has provided Sourcewell with a list of our representatives for each brand with this RFP. We also include links below to further assist our Sourcewell participating agencies with locating their local representative/distributor:</p> <ul style="list-style-type: none"> <li>- Miracle's Rep Locator can be found here: <a href="https://www.miracle-recreation.com/contact/rep-locator/">https://www.miracle-recreation.com/contact/rep-locator/</a></li> <li>- Little Tikes Rep Locator can be found here: <a href="https://littletikescommercial.com/find-a-rep/">https://littletikescommercial.com/find-a-rep/</a></li> <li>- Playworld's Rep Locator can be found here: <a href="https://playworld.com/find-representative/">https://playworld.com/find-representative/</a></li> <li>- EZ Dock's Rep Locator can be found here: <a href="https://www.ez-dock.com/find-a-dealer/">https://www.ez-dock.com/find-a-dealer/</a></li> <li>- USA Shade's Rep Locator begins at this link: <a href="https://www.usa-shade.com/request-a-quote/">https://www.usa-shade.com/request-a-quote/</a></li> <li>- Wabash Valley's Rep Locator begins at this link: <a href="https://wabashvalley.com/pages/contact">https://wabashvalley.com/pages/contact</a></li> <li>- No Fault's Rep Locator can be found here: <a href="https://nofault.com/find-a-rep/">https://nofault.com/find-a-rep/</a></li> <li>- Soft Play's Rep Locator begins at this link: <a href="https://www.softplay.com/contact-us/">https://www.softplay.com/contact-us/</a></li> </ul> <p>Sourcewell members will also have a designated PlayPower contact for questions regarding our Sourcewell contract. Should questions arise, they can reach out to PlayPower's designated Sourcewell Contracts Manager, Brandy Clory, at <a href="mailto:brandy.clory@playpower.com">brandy.clory@playpower.com</a> for assistance.</p> <p>PlayPower's accepted payment methods are check, wire, ACH, and Credit Card.</p>
62	Describe any leasing or financing options available for use by educational or governmental entities.	<p>If budget is a concern for our customers with their playground purchases, they have the ability to take advantage of a government financing program through NCL Government Capital. PlayPower has partnered with NCL to offer Sourcewell agencies with a complete suite of finance solutions. NCL is the only Sourcewell-awarded vendor offering government financing programs to the cooperative members. The power of cooperative purchasing now stands even stronger. Agencies can purchase the highest quality recreation and playground equipment in the industry with a competitively bid PlayPower Inc. contract and finance that new purchase with a competitively bid government financing program through NCL Government Capital. NCL (Sourcewell contract #092424-NCL) and is an industry expert in municipal financing solutions The NCL website can be found here: <a href="https://nclgovcap.com/sourcewell/">https://nclgovcap.com/sourcewell/</a>. NCL offers leasing terms from 12-120 months on transactions from \$5,000.00 and up. Traditional leasing and financing programs will be offered along with programs specifically designed for schools and governmental entities including Tax-Exempt Municipal Leases and a Purchase Order Only program. There is no ownership, common ownership, or control between PlayPower and NCL.</p> <p>To further assist our customers, we have noted links to our funding / financing resources within each brand's website:</p> <ul style="list-style-type: none"> <li>- Miracle: <a href="https://www.miracle-recreation.com/planning/budgeting-and-grants/leasing-financing/">https://www.miracle-recreation.com/planning/budgeting-and-grants/leasing-financing/</a></li> <li>- Little Tikes Commercial: <a href="https://littletikescommercial.com/funding/financing/">https://littletikescommercial.com/funding/financing/</a></li> <li>- Playworld: <a href="https://playworld.com/financing/">https://playworld.com/financing/</a></li> <li>- Soft Play: <a href="https://www.softplay.com/resources/capabilities/financing/">https://www.softplay.com/resources/capabilities/financing/</a></li> <li>- EZ Dock: <a href="https://www.ez-dock.com/contact-form/">https://www.ez-dock.com/contact-form/</a></li> <li>- Wabash Valley: <a href="https://wabashvalley.com/pages/contact">https://wabashvalley.com/pages/contact</a></li> <li>- No Fault: <a href="https://nofault.com/resources/">https://nofault.com/resources/</a></li> <li>- USA Shade: <a href="https://www.usa-shade.com/resources/funding/">https://www.usa-shade.com/resources/funding/</a></li> </ul>
63	Describe any standard transaction documents that you propose to use in connection with an awarded agreement	<p>Customer agrees to regularly inspect and maintain their purchased equipment, and to provide, inspect and maintain appropriate safety</p>

(order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.

surfacing under and around the equipment, in accordance with the appropriate product literature and the most current Consumer Product Safety Commission Handbook for Public Playground Safety.

- In the event of payment default, each of our PlayPower brands shall have all remedies available to it at law or equity, including, without limitation, all remedies afforded a secured creditor under the Uniform Commercial Code. Customers agree to assist and cooperate with each of their respective PlayPower representatives and / or PlayPower team members, to accomplish its filing and / or enforcement of liens with respect to the equipment or its location or its repossession of the equipment. Customer expressly waives all rights to possess the equipment after an event of default. All remedies are cumulative and not alternative, and no exercise (by each of our respective brands) of a remedy will prohibit or waive the exercise of any other remedy.

- Our PlayPower brands make no equipment warranties except for those standard warranties noted. Each of our brands specifically disclaims any implied warranty of merchantability or fitness for a particular purpose and any liability for incidental or consequential damages. Customer agrees to defend, indemnify, and save PlayPower and their respective brands, harmless from all claims of any kind for damages of any kind arising out of customers alternation of the equipment, its failure to maintain the equipment, its failure to properly supervise equipment use, or its failure to provide and maintain appropriate types and depths of safety surfacing beneath and around the equipment in accordance with respective installation and owner's manuals and the most current Consumer Product Safety Commission Handbook for Public Playground Safety.

- Upon receipt of equipment / materials, until all contractual payments due hereunder are paid in full, customer shall not: (1) permit the equipment / materials to be levied upon or attached under any legal process; (2) transfer title to the equipment / materials or any of customer's rights therein; or (3) remove or permit the removal of the equipment / materials to any location without signed and written permission from a PlayPower corporate officer or a PlayPower authorized signatory.

- PlayPower and their respective brands will retain full title to all equipment until full payment is received. Upon acceptance of equipment / materials, customer then assumes all risk of loss, destruction of, or damage to the equipment by reason of theft, fire, water, or any other cause, and the occurrence of any such casualty shall not relieve the customer from its obligations hereunder and under any invoices. Until all amounts due hereunder are paid in full, customers must insure the equipment against all such losses and casualties.

- Our PlayPower brands may elect to waive a default hereunder, or under any invoice or other agreement between customer and PlayPower and their respective brands, or cure such a default at customer's expense, but shall have no obligation to do either. No waiver shall be deemed to have taken place unless it is in writing, signed by a PlayPower corporate officer or a PlayPower authorized signatory. Any one waiver shall not constitute a waiver of other defaults or the same kind of default at another time, or a forfeiture of any rights provided to PlayPower and their respective brands hereunder or under any invoice.

- A fully executed order, as supplemented by Change Orders and invoices containing exact amounts of estimates provided herein, constitutes the complete and exclusive exchange / agreement between all parties. A Change Order is a written instrument signed by the customer and PlayPower, their respective brands, and / or their authorized representatives stating their agreement as to any amendment in the terms of the original order. The customer acknowledges that Change Orders may result in delays and additional costs beyond the original agreement. The parties agree that all Change Orders should include appropriate adjustments in price and time frames relating to any requested amendments. Upon agreement and full execution of the terms of a change of order, the most current agreement shall supersede previous agreements and become binding.

		- Unless explicitly noted in the most recent written customer agreement, quotes written by PlayPower, their respective brand employees, or their authorized representatives do not include offloading of equipment / materials, or installation of equipment / materials, storage and/or security of equipment / materials after it has been delivered to customer, site inspections to include utility locators (commonly known as 811), demolition, removal/disposal of any existing equipment, materials, or debris, or equipment, services, and materials not specifically stated in the customers written agreement. Unless expressly stated otherwise in writing, all PlayPower quotes provided are valid for (30) days from the date issued, after which they will be considered expired and subject to reissuance. Extensions of the quote pricing and terms may be made at the discretion of PlayPower and their affiliates.	
64	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	No, unfortunately the benefits of P-card procurement is most beneficial for smaller transactions. PlayPower's average playground sold exceeds \$50,000 so the real benefits of P-card would not be recognized.	*
65	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	Due to the size and scope of our product offering along with eight separate brands (companies) offered in this proposal and the discount structures varying by brand, a separate pricing discount file has been provided with this RFP submittal. Please refer to the price sheets for specific pricing.	*
66	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	As stated above, due to the size and scope of our product offering along with eight separate brands (companies) offered in this proposal and the discount structures varying by brand, a separate pricing discount file has been provided with this RFP submittal. Please refer to the price sheets for specific pricing.	*
67	Describe any quantity or volume discounts or rebate programs that you offer.	Volume Rebates (per calendar year): - \$1,500,000 to \$2,999,999 = 1% rebate - \$3,000,000 to \$4,999,999 = 2% rebate - \$5,000,000 and up = 3% rebate	*
68	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "non-contracted items". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	At PlayPower, we are able to deliver a multifaceted approach by making recreation and playground equipment purchases an effortless and stress-free process for Sourcewell participating agencies. Our representatives are able to supply a variety of open market products and services, customized to meet the individual needs of Sourcewell agencies. Open-market products and services are coordinated by our independent representative / distributor networks and may vary in availability depending on location, size, and scope of the project. While PlayPower doesn't typically bill the customer directly, in the event we are directly billing, PlayPower will simply do a pass through on these services without adding a mark-up on the price agreement.	*

69	<p>Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.</p>	<p>Some projects related to our recreation and playground equipment products, accessories and supplies can be material-only that are procured, or more often, a turnkey solution. In the event of a turnkey solution project, sourced work such as installation, curbing, sidewalks, landscaping, and any other types of non-equipment related work could be involved. These services are not automatically provided upon purchase unless they are specifically requested and agreed upon by the customer and PlayPower or their respective affiliates. These services may be coordinated by our independent representative / distributor / vendor networks and must be noted in the written agreement and agreed to by both the customer and PlayPower or their respective brands / distributors. In the event PlayPower is billing, we simply do a pass-through with no markup on these services. Each service can vary due to location, size, and scope of work. Installation is specifically addressed in the pricing discount schedule which is provided with this RFP submittal.</p> <p>Unless explicitly noted in the most recent written customer agreement, quotes written by PlayPower, their respective brand employees, or their authorized representatives do not include offloading of equipment / materials, or installation of equipment / materials, storage and/or security of equipment / materials after it has been delivered to customer, site inspections to include utility locators (commonly known as 811), demolition, removal/disposal of any existing equipment, materials, or debris, or equipment, services, and materials not specifically stated in the customers written agreement. Unless expressly stated otherwise in writing, all PlayPower quotes provided are valid for (30) days from the date issued, after which they will be considered expired and subject to reissuance. Extensions of the quote pricing and terms may be made at the discretion of PlayPower and their affiliates.</p>	*
70	<p>If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.</p>	<p>Freight costs will vary based on destination and equipment weight, therefore freight will be evaluated by our PlayPower shipping departments and quoted by our affiliates as a separate line item. PlayPower does not apply discounts to freight, however, our shipping department promises to provide the best available rate and pass that rate along to our Sourcewell agencies during the quoting process.</p>	*
71	<p>Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.</p>	<p>Freight charges will be evaluated on a case-by-case basis by PlayPower's shipping department, according to the customer delivery location and degree of transport complexity. The best available rate and service will then be passed on to the Sourcewell member during the quote process. Orders will not be processed without first notifying the Sourcewell member of the associated cost of freight.</p>	*
72	<p>Describe any unique distribution and/or delivery methods or options offered in your proposal.</p>	<p>Whenever necessary, we use Intermodal freight transport which involves the transportation of freight in an intermodal container or vehicle, using multiple modes of transportation (rail, truck, ship), without any handling of the freight itself when changing modes. This reduces cargo handling, improves security, reduces potential for damage and loss, and also allows freight to be transported faster. Ultimately these transportation methods not only reduce freight costs for our Sourcewell members, but they also preserve the integrity of their equipment / materials during transport.</p>	*

73	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed agreement with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing.	<p>PlayPower's order entry system has required point and click requirements as it relates to contracts. When an order is entered, the system immediately prompts the user with the question "Is this a Sourcewell project?" and the user is required to answer YES or NO before they are able to proceed with the order. The order entry system also checks to ensure minimum discount compliance.</p> <p>Sourcewell orders are reviewed manually for compliance to ensure minimum Sourcewell pricing discounts and are entered with a Sourcewell code to ensure proper reporting and administrative fee.</p> <p>In addition, management reviews total amount of Sourcewell sales for accuracy and evaluates representatives' performance selling the Sourcewell contract on an annual basis.</p> <p>Sourcewell sales tracking is included in PlayPower's corporate budgeting process.</p> <p>PlayPower has a dedicated Sourcewell contracts manager to specifically assist Sourcewell members and internal PlayPower representatives / vendors with questions they may have or issues that may arise. Our dedicated contracts manager also manages quarterly reporting through cross checking for accuracy.</p>	*
74	If you are awarded an agreement, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the agreement.	<p>PlayPower has a dedicated Sourcewell Contracts Manager to specifically assist Sourcewell agencies and internal PlayPower representatives / distributors with questions they may have or issues that may arise. Our dedicated contracts manager also manages quarterly reporting through cross checking for accuracy. Quarterly reporting conducted by our dedicated Sourcewell contract manager will offer a precise measure of our success with our Sourcewell contract. Our contracts manager will also be responsible for forwarding Sourcewell training opportunities to PlayPower staff members and representatives, in addition to providing contractual updates to the PlayPower team.</p>	*
75	Provide a proposed Administration Fee payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The proposed Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.	<p>We propose a 1% administrative fee for all PlayPower Equipment sold. This is calculated at LIST PRICES and not discounted net sales. In addition, we propose a 1% administrative fee for all open market/turnkey solution products, work and services billed and provided to Sourcewell members directly from PlayPower or through our independent representative/distributor/dealer network.</p>	*

**Table 6B: Pricing Offered**

Line Item	The Pricing Offered in this Proposal is: *	Comments
76	The pricing offered is as good as or better than pricing typically offered through existing cooperative contracts, state contracts, or agencies.	<p>We greatly appreciate the Sourcewell customers that we serve, and we intend to continue to provide them with a positive experience, along with offering them the best possible pricing.</p>

**Table 7A: Depth and Breadth of Offered Solutions (225 Points, applies to Table 7A and 7B)**

Line Item	Question	Response *
77	Provide a detailed description of all the Solutions offered, including used Solutions if applicable, offered in the proposal.	Playground Equipment Fitness Equipment Shade structures – freestanding and playground equipment integrated Safety Surfacing – unitary, loose fill, tile, rubber Boat Docking Systems – boat & PWC lifts, swim platforms Indoor contained play systems Site amenities, benches tables etc. Outdoor Recreational furnishings
78	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	Custom Play Equipment Freestanding play equipment ADA/Inclusive Playground Equipment Rocks and Rope Play Nature Play Play Sculptures Musical Play Early Childhood Play Equipment Outdoor Park Benches Outdoor Tables / Picnic Tables Litter Receptacles Bollards Planters Outdoor Grills Adult & Youth Outdoor Fitness Equipment Outdoor Training Systems Sports Equipment Surfacing – unitary, loose fill, tile, rubber pour-in-place Slides Sports Courts Modular Docking Systems Boat Lifts PWC Lifts Kayak & Canoe ADA Accessible Launches Access Walkways & Floats Habitat Observation Platforms Waterway Work Platforms Mining Platforms Wetlands Walking Trails Fishing Piers Swimming Platforms Campsite Platforms Specialty Equipment ADA Accessible Ramps Concrete Curbing Sidewalks Site Inspections Equipment Installation & All Corresponding Site Works

**Table 7B: Depth and Breadth of Offered Solutions**

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Include which ones you are offering
79	Category 1 Select only ONE of the Categories below to respond to, NOT multiple categories. A proposer would respond here if their primary offering is Water Play or Aquatic Equipment, including but not limited to:  a) Water play and aquatic recreational structures and equipment, including, but not limited to: splash pads, waterparks, slides, docks, walkways, playable fountains, ground sprays and activity towers;	<input type="radio"/> Yes <input checked="" type="radio"/> No	See comments below.

80	<p>Category 2 Select only ONE of the Categories below to respond to, NOT multiple categories. A proposer would respond here if their primary offering is Outdoor Site Amenities and Furnishings, including but not limited to:</p> <p>a) Benches, picnic tables, bike racks, waste receptacles;                  b) Dog Park solutions;                  c) Playground and aquatic surfacing and fall protection;                  d) Shade coverings</p>	<p><input type="radio"/> Yes  <input checked="" type="radio"/> No</p>	See comments below.	*
81	<p>Category 3 Select only ONE of the Categories below to respond to, NOT multiple categories. A proposer would respond here if their primary offering is Outdoor Fitness, including but not limited to:</p> <p>a) Fitness equipment and related accessories of commercial grade (or better), principally designed or intended for use in an outdoor setting for activities such as:                  i. Cardio training;                  ii. Strength, agility, and mobility training; and                  iii. Vocational and exercise/sports rehabilitation or therapy of joint and muscle injuries.</p>	<p><input type="radio"/> Yes  <input checked="" type="radio"/> No</p>	See comments below.	*
82	<p>Category 4 Select only ONE of the Categories below to respond to, NOT multiple categories. A proposer would respond here if they have Playgrounds AND one or more of b, c, or d, including but not limited to:</p> <p>a) Playgrounds                  and at least one of the following:</p> <p>b) Water Play or Aquatic Equipment (See Category 1, above);                  c) Outdoor Site Amenities and Furnishings (See Category 2, above); and                  d) Outdoor Fitness (See Category 3, above).</p>	<p><input checked="" type="radio"/> Yes  <input type="radio"/> No</p>	<p>PlayPower's EZ Dock brand has been helping industrial, commercial, government and residential clients get better access to the water through our floating boat docks for many years. We design all of our EZ Dock products to be fully customizable. Our Wabash Valley brand offers site amenities such as outdoor benches, picnic tables, bike racks, and waste receptacles that add functional and beautiful accessories to any outdoor space. USA Shade provides fabric shade structures which can be a great addition over playground equipment, site amenities, or as an independent structure. Our No Fault brand offers durable, high quality safety surfacing as a perfect addition to any of our playground systems or as standalone décor for a beautiful outdoor walkway. Little Tikes, Miracle Recreation and Playworld are known for encouraging outdoor active play and exercise for children and adults alike, by manufacturing different styles of fitness equipment / fitness stations. Our durable, user-friendly outdoor fitness stations help develop physical skills such as strength, coordination, and balance which are often accompanied by signs or illustrations explaining how to properly use the equipment. Our Little Tikes, Miracle, Playworld, and Softplay brands combined deliver innovative playground solutions for all ages and abilities that exceed safety standards, foster greater inclusion, and last for generations. Together, our PlayPower brands are excited to show our Sourcewell members how powerful play can be!</p>	*
83	<p>Services and equipment related to the Category you are responding to, please indicate what in the box. This section is for all categories offered.</p>	<p><input checked="" type="radio"/> Yes  <input type="radio"/> No</p>	<p>In the event of a turnkey solution project, sourced work such as installation, curbing, sidewalks, landscaping, and any other types of non-equipment related work may be provided.</p>	*

**Table 8: Exceptions to Terms, Conditions, or Specifications Form**

**Line Item 84. NOTICE:** To identify any exception, or to request any modification, to Sourcewell standard Master Agreement terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) via redline in the Master Agreement Template provided in the “Bid Documents” section. Proposer must upload the redline in the “Requested Exceptions” upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcewell and will not automatically be included in the Master Agreement.

Do you have exceptions or modifications to propose?	Acknowledgement *
	<input type="radio"/> Yes <input checked="" type="radio"/> No

**Documents**

**Ensure your submission document(s) conforms to the following:**

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as “Marketing Plan.”
  - [Pricing](#) - !Sourcewell Contract #101625 PlayPower Price Lists.zip - Wednesday October 15, 2025 23:49:40
  - Financial Strength and Stability (optional)
  - [Marketing Plan/Samples](#) - !PlayPower-Marketing.zip - Thursday October 16, 2025 15:05:34
  - [WMBE/MBE/SBE or Related Certificates](#) - !PlayPower Rep Lists.xlsx - Thursday October 16, 2025 00:22:36
  - [Standard Transaction Document Samples](#) - !PlayPower COI - Warranties.zip - Thursday October 16, 2025 15:14:28
  - Requested Exceptions (optional)
  - Upload Additional Document (optional)

## Addenda, Terms and Conditions

### PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.
3. The Proposer certifies that:
  - (1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-
    - (i) Those prices;
    - (ii) The intention to submit an offer; or
    - (iii) The methods or factors used to calculate the prices offered.
  - (2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and
  - (3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.
5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.
6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.
7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
8. Proposer its employees, agents, and subcontractors are not:
  1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
  2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
  3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Brandy Clory, Contracts Manager, PlayPower Inc.

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

Yes  No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
<b>Addendum 3 Playground Equipment Outdoor Fitness RFP 101625</b> Fri October 3 2025 04:18 PM	<input checked="" type="checkbox"/>	4
<b>Addendum 2 Playground Equipment Outdoor Fitness RFP 101625</b> Wed October 1 2025 11:49 AM	<input checked="" type="checkbox"/>	3
<b>Addendum 1 Playground Equip Outdoor Fitness RFP 101625</b> Wed September 24 2025 01:18 PM	<input checked="" type="checkbox"/>	2

## **EXHIBIT “B”**

### **SCOPE OF WORK/PROPOSAL**



Miracle Recreation Equip. Co.  
 878 E. US Hwy 60  
 Monett, MO 65708  
 1-888-458-2752

QUOTE: OE25019573  
 CUSTOMER: 3495A06  
 PROJECT: 25020513

**Prepared For:**

Marsha Commond  
 City of Fort Pierce  
 PO Box 1480  
 Fort Pierce, FL 34954  
 772-710-7577 (phone)  
[mcommond@cityoffortpierce.com](mailto:mcommond@cityoffortpierce.com)

**Project Name & Location:**

**Coach Fenn Park Shades  
 Fort Pierce, FL**

**Prepared by:**

MIRACLE OF SOUTH FLORIDA, INC  
 Jack Dzoba 561-603-2097

Quote Number: OE25019573  
 Quote Date: 1/2/2026  
 Valid For: 30 Days From Quote Date

**Parts By Other**

Part Number	Description	Qty	Weight	Unit Price	Total
Drawings	Sealed Engineered Drawings	2	0.00	950.00	1,900.00
Footings	Concrete Footings 40' X 50' (Shade)	4	0.00	2,500.00	10,000.00
Footings	Concrete Footings (Shade)	4	0.00	1,800.00	7,200.00
GC	GC Pull Permit (Excludes Permit Fees)	1	0.00	2,500.00	2,500.00
Install 1	Installation of (40' x 50' Shade)	1	0.00	15,500.00	15,500.00
Install 2	Installation of (24' x 30' Shade)	1	0.00	5,200.00	5,200.00
USA Shade	40' x 50' x 16'h HIP Shade RBP FR, SS,	1	0.00	35,368.00	35,368.00*
USA Shade2	24' x 30' x 12'h HIP Shade RBP, FR, QR, SS	1	0.00	11,895.00	11,895.00*

**Totals:**

Equipment List: \$47,263.00\*  
 6% Discount Amount: -\$2,835.78  
 Equipment Price: \$44,427.22  
 Freight: \$5,036.56  
 Products by Other: \$42,300.00  
 SubTotal: \$91,763.78  
 Estimated Sales Tax\*: \$0.00  
**Grand Total: \$91,763.78**

**Notes:** Sourcewell Contract # 010521-LTS. Prices do not include removal or relocation of existing equipment, repair/replace existing safety surfacing or borders, building permit fees, storage of materials, site security, site preparation, soil testing, drainage, grading, landscape repair/replace, zoning approval, underground line location or repair, fencing, site plan or survey, ADA or sidewalk access, or any materials or services other than listed

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This Quote shall not become a binding contract until signed and delivered by both Customer and Miracle Recreation Equipment Company ("Miracle"). Sales Representative is not authorized to sign this Quote on behalf of Miracle or Customer, and signed Quotes cannot be accepted from Sales Representative. To submit this offer, please sign below and forward a complete signed copy of this Quote directly to "Miracle Sales Administration" via fax (417) 235-3551 or email: orders@miraclerec.com. Upon acceptance, Miracle will return a fully-signed copy of the Quote to Customer (with copy to Sales Representative) via fax or email.

THIS QUOTE IS LIMITED TO AND GOVERNED BY THE TERMS CONTAINED HEREIN. Miracle objects to any other terms proposed by Customer, in writing or otherwise, as material alterations, and all such proposed terms shall be void. Customer authorizes Miracle to ship the Equipment and agrees to pay Miracle the total amount specified. Shipping terms are FOB the place of shipment via common carrier designated by Miracle. Payment terms are Net-30 days from invoice date with approved credit and all charges are due and payable in full at PO Box 734154, Dallas, TX 75373-4154, unless notified otherwise by Miracle in writing. Customer agrees to pay all additional service charges for past due invoices. Customer must provide proper tax exemption certificates to Miracle, and shall promptly pay and discharge all otherwise applicable taxes, license fees, levies and other impositions on the Equipment at its own expense. Purchase orders and payments should be made to the order of Miracle Recreation Equipment Company.

**Quote Number:** OE25019573      **Quote Date:** 1/2/2026      **Equipment:** \$0.00      **Grand Total:** \$94,599.56

CUSTOMER HEREBY SUBMITS ITS OFFER TO PURCHASE THE EQUIPMENT ACCORDING TO THE TERMS STATED IN THIS QUOTE AND SUBJECT TO FINAL APPROVAL BY MIRACLE.

<b>Submitted By</b>	<b>Printed Name and Title</b>	<b>Date</b>
THE FOREGOING QUOTE AND OFFER ARE HEREBY APPROVED AND ACCEPTED BY MIRACLE RECREATION EQUIPMENT		
<b>By:</b>		<b>Date:</b>

# INSURANCE REQUIREMENTS

The Vendor shall, on a primary basis and at its sole expense, agree to maintain in full force and effect at all times during the life of this Contract, insurance coverage and limits, including endorsements, as described herein. The requirements contained herein, as well as City's review or acceptance of insurance maintained by the Vendor are not intended to and shall not in any manner limit or qualify the liabilities and obligations assumed by Vendor under the Contract.

The parties agree and recognize that it is not the intent of the City of Fort Pierce that any insurance policy/coverage that it may obtain pursuant to any provision of this Contract will provide insurance coverage to any entity, corporation, business, person, or organization, other than the City of Fort Pierce and the City shall not be obligated to provide any insurance coverage other than for the City of Fort Pierce or extend its immunity pursuant to Section 768.28, Florida Statutes, and as may be amended from time to time, under its self-insured program. Any provision contained herein to the contrary shall be considered void and unenforceable by any party. This provision does not apply to any obligation imposed on any other party to obtain insurance coverage for this project, and/or any obligation to name the City of Fort Pierce as an additional insured under any other insurance policy or otherwise protect the interests of the City of Fort Pierce as specified in this Contract.

**Workers' Compensation Insurance & Employer's Liability:** The Vendor shall agree to maintain Workers' Compensation Insurance & Employers' Liability in accordance with Section 440, Florida Statutes, and as may be amended from time to time. Employers' Liability must include limits of at least \$100,000.00 each accident, \$100,000.00 each disease/employee, and \$500,000.00 each disease/maximum. A Waiver of Subrogation Endorsement must be provided. Coverage shall apply on a primary basis. Should scope of work performed by the Vendor qualify its employee for benefits under Federal Workers' Compensation Statute (for example, U.S. Longshore & Harbor Workers Act or Merchant Marine Act), proof of appropriate Federal Act coverage must be provided.

**Commercial General Liability Insurance:** The Vendor shall agree to maintain Commercial General Liability insurance, issued under an Occurrence form basis, including Contractual liability, to cover the hold harmless agreement set forth herein, with limits of not less than:

Each occurrence	\$1,000,000
Personal/advertising injury	\$1,000,000
Products/completed operations aggregate	\$2,000,000
General aggregate	\$2,000,000
Fire damage	\$100,000 any 1 fire
Medical expense	\$10,000 any 1 person

**Additional Insured:** An Additional Insured endorsement must be attached to the certificate of insurance (should be CG2026) under the General Liability policy. Coverage is to be written on an



**EXHIBIT "C"**  
**CITY OF FORT PIERCE**  
**AFFIDAVIT REGARDING THE USE OF COERCION**  
**FOR LABOR OR SERVICES**

Vendor Name:

Miracle Recreation Authorized Representative's Name and Title: Kevin Walker, Manager  
 Address: 878 E Hwy 60 City: Monett State: MO Zip: 65708  
 Phone Number: 417-354-2234 Email Address: kevin.walker@playpower.com

Section 787.06(14), Florida Statutes, requires all nongovernmental entities executing, renewing, or extending a contract with a governmental entity to provide an affidavit signed by an officer or representative of the nongovernmental entity under penalty of perjury that the nongovernmental entity does not use coercion for labor or services as defined in that statute. As the person authorized to sign on behalf of Vendor, I certify that the company identified does not:

1. Use or threaten to use physical force against any person;
2. Restrain, isolate, or confine or threaten to restrain, isolate, or confine any person without lawful authority and against her or his will;
3. Use lending or other credit methods to establish a debt by any person when labor or services are pledged as a security for the debt, if the value of the labor or services as reasonably assessed is not applied toward the liquidation of the debt, the length and nature of the labor or services are not respectively limited and defined;
4. Destroy, conceal, remove, confiscate, withhold, or possess any actual or purported passport, visa, or other immigration document, or any other actual or purported government identification document, of any person;
5. Cause or threaten to cause financial harm to any person;
6. Entice or lure any person by fraud or deceit; or
7. Provide a controlled substance as outlined in Schedule I or Schedule II of section 893.03, Florida Statutes, to any person for the purpose of exploitation of that person.

**Under penalties of perjury, I declare that I have read the foregoing document and that the facts stated in it are true.**

By: [Signature] Kevin Walker, Manager 1/28/26  
 Authorized Signature Printed Name and Title Date

STATE OF Missouri  
 COUNTY OF Lawrence

Sworn (or affirmed) and subscribed before me by means of  physical presence or  online notarization this 28th day of January, 2026 by Kevin Walker, who is  personally known or  produced identification (ID produced: NA).

Notary Public Signature: [Signature]  
 Print Name: Kim Adams  
 My Commission Expires: 4/13/26

(Seal)  
 Kim Adams  
 Notary Public-Notary Seal  
 STATE OF MISSOURI  
 Commissioned for Lawrence County  
 My Commission Expires: 4/13/2026  
 ID. #14435117

**EXHIBIT "D"**

occurrence form basis and shall apply as primary and non-contributory. Defense costs are to be in addition to the limit of liability. A waiver of subrogation is to be provided in favor of the City. Coverage shall extend to independent Vendors and fellow employees. Contractual Liability is to be included. Coverage is to include a cross liability or severability of interests provision as provided under the standard ISO form separation of insurers clause.

Except as to Workers' Compensation and Employers' Liability insurance, Certificates of Insurance and policies shall clearly state that coverage required by the Contract has been endorsed to include the City of Fort Pierce, a municipality of the State of Florida, its officers, agents and employees as Additional Insured for Commercial General Liability and Business Auto Liability policies. The name for the Additional Insured endorsement issued by the insurer shall read "City of Fort Pierce, a municipality of the State of Florida, its officers, employees and agents shall be listed as additional insured and include Contract Name and Number." Copies of the Additional Insured endorsements shall be attached to the Certificate of Insurance. The policies shall be specifically endorsed to provide thirty (30) day written notice to the City prior to any adverse changes, cancellation, or non-renewal of coverage thereunder. Formal written notice shall be sent to City of Fort Pierce, 100 N. US Highway One, Fort Pierce, FL 34950, Attn: Procurement. In the event that the statutory liability of the City is amended during the term of this Contract to exceed the above limits, the Vendor shall be required, upon thirty (30) days written notice by the City, to provide coverage at least equal to the amended statutory limit of liability of the City. Copies of the Additional Insured endorsement shall be attached to the Certificate of Insurance.

**Business Automobile Liability Insurance:** The Vendor shall agree to maintain Business Automobile Liability at a limit of liability not less than \$1,000,000.00 each accident covering any auto, owned, non-owned and hired automobiles. In the event, the Vendor does not own any automobiles, the Business Auto Liability requirement shall be amended allowing Vendor to agree to maintain only Hired & Non-Owned Auto Liability. This amended requirement may be satisfied by way of endorsement to the Commercial General Liability, or separate Business Auto Coverage form. Certificate holder must be listed as additional insured. A waiver of subrogation must be provided. Coverage shall apply on a primary and non-contributory basis.

**Professional Liability Insurance:** The Vendor shall agree to maintain Professional Liability, or equivalent Errors & Omissions Liability, at a limit of liability not less than \$2,000,000 Per Occurrence. When a self-insured retention (SIR) or deductible exceeds \$10,000, the City reserves the right, but is not obligated, to review and request a copy of Vendor's most recent annual report or audited financial statement. For policies written on a "Claims-Made" basis, Independent Vendor warrants that the retroactive date equals or precedes the effective date of this Contract. In the event the policy is canceled, non-renewed, switched to an Occurrence Form, retroactive date advanced, or any other event triggering the right to purchase a Supplemental Extended Reporting Period (SERP) during the life of this Contract, Vendor shall agree to purchase a SERP with a minimum reporting period not less than four (4) years. If policy contains an exclusion for dishonest or criminal acts, defense coverage for the same shall be provided.

**Waiver of Subrogation:** By entering into this Contract, the Vendor agrees to a Waiver of Subrogation for each required policy. When required by the insurer or should a policy condition not permit an Insured to enter into a pre-loss Contract to waive subrogation without an endorsement

then the Vendor shall agree to notify the insurer and request the policy be endorsed with a Waiver of Transfer of Rights of Recovery Against Others, or its equivalent.

**Deductibles:** All deductible amounts shall be paid for and be the responsibility of the Vendor for any and all claims under this Contract. Where an SIR or deductible exceeds \$5,000, the City reserves the right, but is not obligated, to review and request a copy of the bidder's most recent annual report or audited financial statement.

It shall be the responsibility of the Vendor to ensure that all independent Vendors comply with the same insurance requirements referenced herein. It shall be the responsibility of the Vendor to obtain Certificates of Insurance from all independent Vendor listing the City as an Additional Insured without the language "when required by written contract". If the Vendor, independent Vendor and/or subvendor maintain higher limits than the minimums shown above, the City requires and shall be entitled to coverage for the higher limits maintained by the Vendor/independent Vendor.

The Vendor may satisfy the minimum limits required above for either Commercial General Liability, Business Auto Liability, and Employers' Liability coverage under Umbrella or Excess Liability. The Umbrella or Excess Liability shall have an Aggregate limit not less than the highest "Each Occurrence" limit for either Commercial General Liability, Business Auto Liability, or Employers' Liability. When required by the insurer, or when Umbrella or Excess Liability is written on Non-Follow Form, the City shall be endorsed as an "Additional Insured."

The City by and through its Risk Management Division reserves the right, but is not obligated, to review, modify, reject or accept any required policies of insurance, including limits, coverages or endorsements, herein from time to time throughout the term of this Contract. All insurance carriers must have an AM Best rating.

A failure on the part of the Vendor to execute the contract and/or punctually deliver the required insurance certificates and other documentation may be cause for annulment of the award.

Certificates of Insurance must be completed as follows:

1. Certificate Holder

City of Fort Pierce

Attention: Risk Management

100 N. U.S. Hwy 1

Fort Pierce, FL 34954-1480

2. Additional Insured for General Liability

City of Fort Pierce and its officials, officers and employees.

**Builder's Risk Insurance:** Contractor shall purchase and maintain Builder's Risk insurance in an amount equal to 100% of the completed value of the project including any amendments thereto (without coinsurance). Contractor's policy shall be written on an "ALL Risk" Builders Risk form that shall cover physical loss or damage to the Work, temporary buildings, construction forms and scaffolding, materials, and equipment in transit or in storage/at temporary locations, and should extend coverage to foundations, excavations, and other underground property. Coverage shall insure

against at least the following perils or causes of loss: fire; lightning; windstorm/and hail; theft (including theft of materials, whether or not attached to any structure); vandalism and malicious mischief; flood; earthquake; collapse; and such other perils or causes of loss as may be specifically required. The policy shall include coverage for pollutant cleanup, debris removal, demolition and increased cost of construction, water damage, backup of sewers and drains, testing and startup of building systems (including hot testing), and mold & fungus remediation. The Builders Risk coverage shall include a waiver of subrogation rights endorsement in favor of the City.

The “ALL RISK” Builder’s Risk Insurance must also cover: soft costs, including additional advertising/promotional; additional license and permit fees; additional legal/accounting fees; insurance premiums, including builder’s risk; and architects’ and engineers’ fees that may be necessary to provide plans and specifications and supervision of work for the repair and/or replacement of property damage caused by a covered peril.

This policy must include insurance for the City of Fort Pierce, Contractor, Subcontractors, Architect/Engineer, and Consultants for their interest in covered property. The City’s policy will not provide coverage related to this project.


Contractor has the right to purchase coverage or self-insure any exposures not required by these specifications, but shall be held liable for all losses, deductibles, and self-insurance for coverages not required.

Contractor is responsible for all deductibles. including those for windstorms.

**Pollution Insurance:** Contractor shall procure and agree to maintain in full force during the term of this Contract, Contractors Pollution Liability Insurance in limits not less than \$1,000,000 per occurrence and \$2,000,000 aggregate, for any operations relating to the construction, handling, storage, and transportation of hazardous materials and/or waste. Contractors Pollution should be in force for no less than the entire term of the project and two years extended Completed Operations. The City of Fort Pierce shall be listed as an additional insured. A waiver of subrogation shall be provided in favor of the City. Coverage shall apply on a primary and non-contributory basis.



TO: MARSHA COMMOND, SPECIAL PROJECTS COORDINATOR - PUBLIC WORKS, PUBLIC WORKS, DIRECTORS OFFICE

FROM: CAMILLE WALLACE, ESQ., SENIOR ASSISTANT CITY ATTORNEY 

THROUGH: SARA HEDGES, CITY ATTORNEY

RE: CDBG COACH FENN PARK IMPROVEMENT PROJECT PIGGYBACK CONTRACT - PLAY POWER, INC.

CAO RLS#: 26-07

DATE: JANUARY 21, 2026

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I have reviewed the above Request for Legal Services (RLS) related to the contract between the City of Fort Pierce and Play Power, Inc., which piggybacks on Sourcewell's cooperative purchase contract to acquire a new shade structure for the Coach Fenn Park as part of the city's CDBG project. Please note the following comments:

1. The Original Sourcewell Contract and Extension provided in Agenda Quick were set to expire February 17, 2026. You subsequently provided an Updated Sourcewell Contract with this Vendor that has an expiration date of December 17, 2029. The Updated Sourcewell Contract has been uploaded to Agenda Quick. You must attach the Updated Sourcewell Contract to the Piggyback Contract as Exhibit A.
2. The Original Proposal provided in Agenda Quick (labeled Exhibit C in Agenda Quick) related to the Original Sourcewell Contract. You have subsequently provided an Updated Proposal. It has been uploaded to Agenda Quick. You must attach the Updated Proposal to the Piggyback Contract as Exhibit B.
3. A redlined version reflects: 1.) a correction of the Sourcewell Contract number; 2.) a change in the term period to coincide with the end date for this project based on the CDBG funding timeline; 3.) standard contract language for city agreements; 4.) the inclusion of standard insurance requirements for the City as Exhibit D; and 5.) incorporation of the Affidavit Regarding Use of Coercion as Exhibit C.
4. A clean version of the Piggyback Contract has been uploaded to the RLS which the Department can use as a template for future agenda items.
5. The Department should confirm who in the Finance Department should be point of contact responsible for receiving notices and invoices on behalf of the city and insert that individual's email address in the contract (See the Note in the contract).
6. Based on the comments above, **the Piggyback Contract is approved as to form and correctness.**

7. Reminder: The Department should place the Piggyback Contract on the Commission Consent Agenda for review and approval prior to execution. *The Contractor, however, should sign the Agreement prior to being placed on the Agenda.*
8. Note: The Vendor will not provide numerous prerequisite requirements for the Vendor to be able to deliver and build this structure, as noted in their proposal. The Public Works Department will be responsible for an extensive list of requirements, which include: all site preparation and obtaining building permits.

If you have any questions, please do not hesitate to contact this Office via phone or e-mail. Thank you.

**City Commission Day Meeting 9:00 AM**

**10. A.**

**Meeting Date:** 02/09/2026

**Re:** Resolution No. 26-R07 Review and approve incentive resolution for Mohnark Pharmaceuticals

**Submitted For:** Jessica Williams, Redevelopment Specialist , Community and Economic Dev

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**SUBJECT:**

Resolution 26-R07 Expressing Support for Mohnark Pharmaceuticals as a Qualified Economic Development Ad Valorem Tax Exemption Applicant

**SUMMARY:**

Mohnark Pharmaceuticals Inc. is a small Veteran-Owned business, headquartered in Fort Pierce. Mohnark Pharmaceuticals specializes in the manufacturing of generic topical pharmaceutical products. Their product line includes over-the-counter and prescription-equivalent gels and creams such as Lidocaine, Diclofenac Sodium, and Adapalene. Mohnark Pharmaceuticals mission is to provide high quality, affordable topical pharmaceuticals with an emphasis on domestic manufacturing and supply chain resilience.

Mohnark Pharmaceuticals intends to expand its current corporate headquarters manufacturing facility by adding new production lines and automated packaging, upgrading quality control and research and development lab capabilities, and improving electrical and HVAC infrastructure. The project will include a capital investment of approximately \$600,000.00 in real property and approximately \$1,460,000.00 in tangible personal property by December 31, 2026.

Mohnark Pharmaceuticals will retain its existing employees and create eleven (11) new full-time equivalent jobs (FTEs) paying an average annual wage of \$53,664 (\$25.80), 108% of St. Lucie County's average annual wage, and a generous benefits package to its employees. The employment schedule consists of 4 retained jobs and 4 new FTEs in Year 1, and 7 new FTEs in Year 2.

Based on the current representations made by Mohnark Pharmaceuticals, the City of Fort Pierce has made a preliminary determination that Mohnark Pharmaceuticals meets the requirements for an Economic Development Ad Valorem Tax Exemption in accordance with Section 196.1995, Florida Statutes, whereby the business location is an "expansion of an existing business" for purposes of Section 196.012(15), Florida Statutes.

Pursuant to Section 196.1995, Florida Statutes, final approval of an Economic Development Ad Valorem Tax Exemption must be made through an approved Ordinance by the municipality.

**RECOMMENDATION:**

Adopt Resolution 26-R07

**ALTERNATIVES:**

Amend or deny Resolution 26-R07

**RESPONSIBLE STAFF:**

Shyanne Harnage, Director of Community and Economic Development

**COORDINATED WITH:**

City Attorney  
City Clerk  
Economic Development Council of St. Lucie County

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**Fiscal Impact**

**OTHER INFORMATION:**

There is no fiscal impact associated with this resolution at this time.

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**Attachments**

Resolution No. 26-R07  
City Attorney Memo  
Mohnark Executive Summary

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## RESOLUTION NO. 26-R07

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF FORT PIERCE, FLORIDA, **EXPRESSING SUPPORT FOR MOHNARK PHARMACEUTICALS, INC. AS A QUALIFIED ECONOMIC DEVELOPMENT AD VALOREM TAX EXEMPTION APPLICANT SUBJECT TO THE REQUIREMENTS OF SECTION 196.1995, FLORIDA STATUTES**; ALLOWING IMPROVEMENTS AND/OR TANGIBLE PERSONAL PROPERTY ADDITIONS TO BE MADE BY MOHNARK PHARMACEUTICALS SUBJECT TO THE ADOPTION OF AN EXEMPTION ORDINANCE; REPEALING ALL RESOLUTIONS IN CONFLICT HEREWITH; PROVIDING FOR A SEVERABILITY CLAUSE; AND PROVIDING AN EFFECTIVE DATE.

**WHEREAS**, Article VII, Section 3, of the Constitution of the State of Florida and Section 196.1995, Florida Statutes, empower the City of Fort Pierce (“City”) to grant economic development ad valorem tax exemptions to new businesses and expansions of existing businesses after the electors of the City, voting on the question in a referendum, authorize such exemptions; and

**WHEREAS**, by a referendum held on August 23, 2022, the electors of the City of Fort Pierce authorized the granting of ad valorem tax exemptions; and

**WHEREAS**, the granting of ad valorem tax exemptions to certain businesses will provide the City with additional economic development incentive to enhance the City’s competitive edge when encouraging new business development and retaining local businesses with expansion plans; and

**WHEREAS**, Mohnark Pharmaceuticals is an existing business in Fort Pierce, Florida who desires to expand in its existing building in Fort Pierce; and

**WHEREAS**, Mohnark Pharmaceuticals intends to expand its current corporate headquarters manufacturing facility by adding new production lines and automated packaging, upgrading quality control and research and development lab capabilities, and improving electrical and HVAC infrastructure. The project will include a capital investment of approximately \$600,000.00 in real property and approximately \$1,460,000.00 in tangible personal property by December 31, 2026.

**WHEREAS**, Mohnark Pharmaceuticals will retain its existing employees and create eleven (11) new full-time equivalent jobs (FTEs) paying an average annual wage of \$53,664 (\$25.80), 108% of St. Lucie County’s average annual wage, and a generous benefits package to its employees. The employment schedule consists of 4 retained jobs and 4 new FTEs in Year 1, and 7 new FTEs in Year 2.

**WHEREAS**, based on the current representations made by Mohnark Pharmaceuticals, the City of Fort Pierce has made a preliminary determination that Mohnark Pharmaceuticals meets the requirements for an Economic Development Ad Valorem Tax Exemption in accordance with Section 196.1995, Florida Statutes, whereby the business location is an “expansion of an existing business” for purposes of Section 196.012(15), Florida Statutes; and

**WHEREAS**, pursuant to Section 196.1995, Florida Statutes, final approval of an Economic Development Ad Valorem Tax Exemption must be made through an approved Ordinance by the municipality (“Exemption Ordinance”).

**NOW, THEREFORE, BE IT RESOLVED** by the City Commission of Fort Pierce, Florida, as follows:

1. Ratification of Recitals. The foregoing recitals are hereby ratified and confirmed as true and correct and hereby made a part of this Resolution.
2. Eligibility. Mohnark Pharmaceuticals may proceed to make improvements and/or tangible personal property additions following the passage of this Resolution. Such improvements or additions may be eligible for the exemption as authorized by Section 196.1995, Florida Statutes, subject to the subsequent passage of an Exemption Ordinance specifically granting an Exemption to Mohnark Pharmaceuticals.
3. Not Binding. Nothing in this Resolution shall bind the City of Fort Pierce to adopting an Exemption Ordinance for Mohnark Pharmaceuticals.
4. Conflict. If any resolutions, or parts of resolutions, are in conflict herewith, this Resolution shall control to the extent of the conflicting provisions.
5. Severability. The provisions of this Resolution are intended to be severable. If any part of this Resolution is determined to be void or is declared illegal, invalid, or unconstitutional by a Court of competent jurisdiction, the remainder of this Resolution shall remain in full force and effect.
6. Effective Date. This Resolution shall become effective immediately upon adoption.

**IN WITNESS WHEREOF**, this Resolution has been duly adopted this th day of \_\_\_\_\_, 2026.

\_\_\_\_\_  
LINDA HUDSON, MAYOR

ATTEST:


\_\_\_\_\_  
LINDA W. COX, CITY CLERK (CITY SEAL)

APPROVED AS TO FORM AND CORRECTNESS:

\_\_\_\_\_  
SARA K. HEDGES CITY ATTORNEY



TO: JESSICA WILLIAMS, REDEVELOPMENT SPECIALIST, COMMUNITY & ECONOMIC DEV, FPRA DIVISION

FROM: CAMILLE WALLACE, ESQ., SENIOR ASSISTANT CITY ATTORNEY 

THROUGH: SARA HEDGES, CITY ATTORNEY 

RE: RESOLUTION 2025-238 REVIEW INCENTIVE RESOLUTION FOR MOHNARK PHARMACEUTICALS AS TO  
FORM AND CORRECTNESS

CAO RLS#: 25-394

DATE: DECEMBER 15, 2025

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I have reviewed the above Request for Legal Services (RLS) related to the Resolution authorizing an economic development tax exemption for Mohnark Pharmaceuticals. I corrected the Florida Statute number and a grammatical error in paragraph #2. With those minor edits, **the Resolution is approved as to form and correctness.** Reminder, per F.S. 196.1995, the Commission must adopt an ordinance approving the exemption after the Property Appraiser has determined the fiscal impact of granting an exemption.

If you have any questions, please do not hesitate to contact this Office via phone or e-mail.  
Thank you.

# Executive Summary

## Mohnark Pharmaceuticals INC

[Mohnark Pharmaceuticals](#) Inc. is a small Veteran-Owned business, headquartered in Fort Pierce. Mohnark Pharmaceuticals specializes in the manufacturing of generic topical pharmaceutical products. Their product line includes OTC and prescription-equivalent gels and creams such as Lidocaine, Diclofenac Sodium, and Adapalene.

Mohnark Pharmaceuticals mission is to provide high quality, affordable topical pharmaceuticals with emphasis on domestic manufacturing and supply chain resilience.



### PROJECT SCOPE

*Business Expansion*



### CAPITAL INVESTMENT

*Facility: \$600,000*

*Equipment: \$1.4 Million*



### JOB CREATION

*New: 11*

*Avg Wage: \$53,664*

*108% SLC 2025 Average*

### NEW JOBS (Recurring Impact)

Impact	Employment	Labor Income	Output
Direct	11.00	\$710,638.68	\$4,636,522.39
Indirect	3.76	\$161,044.36	\$671,324.82
Induced	2.42	\$100,195.92	\$407,946.16
<b>Total</b>	<b>17.18</b>	<b>\$971,878.96</b>	<b>\$5,715,793.37</b>

#### Incentives for consideration:

- Ad Valorem Tax Exemption on TPP (City/County): Years 1-2 80%, Years 3-4 70%, Year 5 - 60%, Year 6 - 40%.
- Job Growth Investment Grant (County): Total of +/- \$18,150 over 2 years
- Expedited Approvals & Permitting

Data is based on 2025 dollars and 2024 IMPLAN data using the category "Pharmaceutical Manufacturing and Admin." Results may vary based on the unique characteristics of each project. The projections in this report are based on IMPLAN data and models, which include certain assumptions and estimates. While we strive for accuracy, these projections are subject to limitations such as data quality, model assumptions, and external factors that may impact results. Therefore, the findings should be interpreted as estimates and not exact figures. Users should consider these results as one of many tools in economic planning and decision-making.

**City Commission Day Meeting 9:00 AM**

**11. A.**

**Meeting Date:** 02/09/2026

**Re:** Board and Committee Assignments

**Submitted For:** Linda Cox, City Clerk, City Clerk

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**SUBJECT:**

Review and discussion regarding Mayor and City Commission assignments to various Boards and Committees

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**Attachments**

Current Assignments

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