

Print

Application For Appointment/Reappointment - Submission #24565

Date Submitted: 1/30/2026

Name of Board or Boards for which you are applying:*

Board of examiners of contractors

Name:*

Blair Lehman

Home Address:*

1014 Texas Ct.

City:*

Fort Pierce

State:*

FL

Zip:*

34950

How long at this address?*

10 years

Telephone Number*

2246220032

If less than two years, provide prior address:

1014 Texas Ct.

Are you a citizen of the United States? *

Yes

No

Occupation: *

Management

Employer:*

Komatsu

Do you own a business that operates within the City of Fort Pierce?*

Yes

No

If yes, list the address and nature of said business:

Do you now or in the future plan to do business with the City of Fort Pierce or the Fort Pierce Utilities Authority(FPUA)?*

Yes

No

If yes, in which organization and in what capacity?

Are you employed by a business that is located within the City of Fort Pierce?*

Yes

No

If yes, state the business and location:

Do you have special training or knowledge in the area of:

Engineering:*

Yes

No

Architecture:*

Yes

No

Real Estate
Brokering:*

Yes

Finanace/Accounting:*

Yes

No

No

Contracting:*

Yes

No

Land Development:*

Yes

No

Utilities:

Yes

No

Management:*

Yes

No

Describe your professional background and what expertise you will bring to this Board. (Attach your resume or other applicable information below if desired) *

Extensive Commercial and residential development background

Are you currently a member of a Commission-appointed board/committee?*

Yes

No

If yes, please specify:

Have you ever been convicted of a felony?*

Yes

No

If yes, what was the nature of the crime(s) you were convicted of:

If appointed, are you willing to attend a training session which could last several hours?*

Yes

No

Referred by:*

None

Applicant Email Address:*

Blairlehman@hotmail.com

Date:*

1/30/2026

Applicant's Signature:*

Blair Lehman

APPLICATIONS EXPIRE 6 MONTHS FROM THE DATE OF SUBMISSION. PLEASE REAPPLY AS OFTEN AS DESIRED.

For additional information, please contact the City Clerk's Office at 772.467.3065 or email lcox@cityoffortpierce.com.

Upload Resume (Optional)

Blair Lehman-2025-1.pdf

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Professional Summary

Since starting my career in 2001 much of my experience has been in industrial and commercial applications. I have 4 years of technical schooling in the elevator industry, as well as 2 years of Technical College. I have used that education and field experience to work in the field as a mechanic and foreman. I have also succeeded in positions in territory sales and management of employees located throughout the United States. Driven Territory Manager motivated to increase sales and rental opportunities through customer focus and strategic planning.

Skills

- Sales/Rental/Service Territory development
- Account management
- Customer Relations management
- Sales strategy development
- Safety compliance
- Industrial and commercial equipment management

Experience

Product Service Manager / Montabert (Komatsu), North America / April 2023 – Present/
montabertusa.com

- After sales product support of dealer reps and end user.
- After sales training of mining, demolition, and material handling attachments use with Komatsu excavators.
- Monitor the safety and technical training of the field service team. Leading the drive to our ZERO Harm Culture.
- Manage multiple dealer accounts throughout the eastern half of the U.S.
- Support end users by scheduling regular inspections of products even after the product warranty has expired.
- Increase the overall quality of field service repairs by administering regular training sessions.
- Successfully decreased the number of warranty claims through the increase in product, operator, and technical training.
- Overall management of the field projects. Provide estimated costs and timeline proposals on large and small jobs.
- Develop and execute capital spending plans required to support the department.
- Supporting and interacting with other departments such as sales to support their goals and opportunities. Develop and support a professional attitude with each Field Service employee.
- P & L of the field service department. Understands the financial end of the business and overall company objectives, while keeping the dealer and end user's budget in mind.
- Instructor for Komatsu Service Institute – Attachments course.

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Plant Manager / OLDCASTLE APG, Fort Pierce, FL / August 2020 – April 2023 / crhamericas.com

- Provide leadership, supervision, and support for all production and office staff in the Concrete/Paver Plant.
- Ensuring all daily/weekly KPI goals are met or exceeded.
- Established a preventative maintenance program to minimize downtime of production equipment.
 - Equipment downtime was averaging 20% weekly when hired.
 - Current Equipment downtime is below 9% due to strict preventative maintenance planning.
- Conduct bi-weekly maintenance meetings with the maintenance department.
- Continuously analyze operator and machine performance to optimize production quality and production output.
- Continuously analyze and improve safety practices.
- Conduct weekly safety meetings with entire staff.
- Oversee all plant equipment upgrades/replacement.
- Work closely with office staff to maintain clear communication with all vendors and customers.
- Created goals and expectations for all employees/positions.
 - Work with corporate to create monetary rewards for employees that exceed expectations.

National Mobile Services Manager / HYTORC, North America / April 2013 – August 2020 / hytorc.com

- Travel throughout the United States to work one on one to coach each Mobile Service Technician.
- Maintain ISO standards 9001 and 17025.
- Responsible for assisting each Technician in the overall growth of repairs and calibrations in their territories.
- Train Technicians employees to improve Cold Call strategies and increase the number of new accounts opened.
- Create incentives to increase overall growth.
- Aiding in establishing and maintaining Sales Team/Mobile Service Technician relationships to increase sales, rentals, and overall customer support
- Record and measure the yearly growth of sales, rentals, repairs, calibrations, new accounts opened, and revenue generated.
 - 2018 and 2019 each had record overall growth of 24% of the previous years.
- Set and maintain Nationwide consistency of company standards and practices.
- Ensure each Technician complies with company safety policies and is up to date with their OSHA/MSHA certificates.
 - Inspect each site and set corrective measures if needed.
- Identify technical deficiencies, and coach/train when needed.
- Coordinate with Branch Managers to create and maintain a support system for all Mobile Service Technicians to be successful and continue to grow their territories.

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- Creating and maintaining customer relationships, managing customer tool repair needs and serving as a technical consultant addressing various application challenges.
- Travel throughout the territory to call on regular and prospective customers to provide onsite repair and calibration of hydraulic/pneumatic/electric/battery torque tools.
- Identify potential sales and rental opportunities.
- Provided technical consultation and safety training to customers.
- Served a vital role in increasing existing customer sales, equipment rentals, and service as well as identifying and securing new business opportunities.
- In this position I doubled my KPI's every year and succeeded in being a top performer in the company by leading in rental, sales, and repair revenue.
- Successfully built a sustainable territory in the Northern Illinois-Chicago area and was able to replicate the same degree of growth since transferring to the South Florida territory which led to being promoted to the National Sales/Service Manager.

Union Elevator Mechanic & Foreman / IUEC Local 2, Chicago, IL / September 2001 – October 2013

- Foreman of a Multimillion dollar building expansion of the elevators at Blue Cross/Blue Shield of Illinois.
- Maintaining open communication with companies, contractors, engineers, and employees.
- Assist all parties in solving any technical, personal, and scheduling issues that occur on the job.
- Work with the sales department to increase company revenue while maintaining customer satisfaction.
- Provided weekly safety training to all onsite employees.
- Managing daily activities and ordering necessary materials to prevent any delay in job completion.
- Motivate and train employees, prepare reports, and assist in conducting weekly progress meetings with the company, contractors, safety personnel, and consultants
- Experience in new construction of Traction and Hydraulic elevators involving electrical, welding, hydraulic, and pipefitting.
- Experience in elevator and escalator maintenance.
- Experience in elevator and escalator repair.

2005 - Four-year completion of Technical Trade school with IUEC, Local 2 Chicago

2000 - Two-year completion of Technical Welding Program, College of DuPage, IL

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References available upon request.