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Info@FleetPaths.com

1) Explanation of the item or service requested.

FleetPaths is a comprehensive street operations management and work completion monitoring platform that helps municipalities track a variety of vehicles, drivers and crews and the work they do on the streets and in the community. The system is customizable and user-friendly, allowing for easy tracking, monitoring and management of drivers, work crews and vehicles like street sweepers, garbage trucks, snowplows, and mowers. FleetPaths provides advanced proprietary hardware and software technology to help municipalities manage their fleets, drivers and crews efficiently and effectively.

With FleetPaths, municipalities can stay on top of maintenance, scheduling, route completion progress and other important tasks, making it an essential tool for any municipality looking to optimize its operations, keep track of materials and the progress of work being performed while also providing the public with critical snow and street maintenance event information in real time.

SnowPaths with VISION (by FleetPaths) helps municipalities to:

- Know exact real-time material spread rate and amount of salt that is being applied to all surfaces.
- Make more-informed decisions to improve material usage costs, worker productivity and efficiency.
- Provide transparency which reduces the number of calls and inquiries from the public during a snow event.
- Better manage time sheets & overtime, shift changes with the route completion percentage and in-cab real-time route completion views and printable maps option.
- Use vehicle location data to protect drivers from false property damage claims.
- Metrics & mapping displayed for these leading spreader units: Bosch Rexroth, Certified Power, Dickey-John, Force America and Schmidt.
- Provide in-storm insights to snow removal and route completion performance.

2) Explanation of sole source determination.

The SnowPaths and VISION solutions (by FleetPaths) is the only fleet and field workforce management solution in the industry powered by Verizon Connect that includes real-time snowplow route completion reporting, material usage monitoring (Salt, Sand, Brine etc) and a public facing portal to keep citizens informed of plowing status during a snow event. No other solution offers the FleetPaths proprietary real-time route completion



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features which provides information for both the municipal private/internal admin portal and a public facing portal that only shows road completion when plows blades are actually down and spreaders are actually on. The SnowPaths service (by FleetPaths) offers both in real time in addition to an industry only "Track only in assigned zone" feature which is not available anywhere else.

Additionally, no other solution offers an integrated route optimization capability, real-time route progress and completion visibility, a real-time web-based driver app, a public facing citizen portal and a secure driver site for recording route and stop data.

Finally, no other company delivers the tiered hierarchy access required by municipal Command Center leadership to provide appropriate visibility for public officials to monitor snow operations progress/completion from any location with any web enabled device with an internet connection.

FleetPaths is an exclusive integration partner and solution provider to Verizon Connect. The FleetPaths solution requires Verizon Connect hardware in order for the SnowPaths service to function. FleetPaths does not provide its solution with any other provider in the U.S. FleetPaths uses a direct to end-user/retail model for selling and deploying its solution.

3) Supplemental sole source information

Verizon Connect has no other Marketplace Integration Partner that can deliver the services outlined above. FleetPaths is the only partner/company that Verizon Connect has the ability to work with to provide the above services.

The officers of the company confirm any statements made above or on the website.

The website (<https://fleetpaths.com>) and its subsequent pages indicates the exclusivity with Verizon Connect and states that the FleetPaths platform requires a Verizon Connect connection in order to function.

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