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Sole Source Memorandum

To: Gila County Procurement

Re: Justice AV Solutions (JAVS) County-Wide Standardization

cc: Gila County Court Administration – Jon Bearup
Gila County – County Manager – Michael O'Driscoll
Gila County – Deputy County Manager – Josh Beck

From: Maryn Belling, Finance Director

Purpose

This memorandum documents the justification for standardizing Gila County courtroom and public-meeting audio-visual systems through **Justice AV Solutions (JAVS)** for the planned County-Wide Courtroom Audio-Visual Upgrade, including comprehensive integration of the Gila County Board of Supervisors Suites in Globe and Payson.

While other vendors may be capable of providing individual audio-visual components or competing systems, the County has a substantial operational, technical, and public-service interest in maintaining a single, standardized platform across facilities.

Existing Successful Integration

JAVS has successfully transformed the audio-visual environment of the Gila County Superior Court facility in Payson. Implementation required coordination among multiple stakeholders, including:

- Gila County Courts;
- Arizona Administrative Office of the Courts technology resources;
- Gila County Information Technology;
- Gila County Facilities; and
- JAVS technical and implementation personnel.

This work established a known and successfully operating AV environment that County IT and Facilities personnel can support and that Court personnel can use consistently.

Expanding this established platform to remaining courtrooms and the Board of Supervisors Suites builds upon an existing County investment rather than introducing a second, incompatible or separately supported AV environment.

Operational and Public-Service Justification

Standardizing County facilities on a single JAVS platform provides significant operational benefits beyond the initial equipment purchase.

A uniform system allows Gila County IT and Facilities personnel to develop expertise around one established platform, simplifies troubleshooting and system administration, reduces training requirements, and provides greater consistency in equipment, software, configuration, maintenance, warranty service, and future upgrades.

For the Courts, reliable audio-visual technology also directly supports the administration of justice. Courtroom systems must consistently accommodate hearings, evidence presentation, remote participation, recording, and communications among judicial

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officers, attorneys, litigants, witnesses, and other participants. Standardization reduces the operational risk associated with unfamiliar or incompatible systems and supports continuity of proceedings and due-process access for Court clients and legal representatives.

Including the Board of Supervisors Suites in Globe and Payson within the same comprehensive upgrade extends these efficiencies to public meetings and constituent services. Reliable, consistent AV capabilities between the County's primary public meeting locations improve remote participation, presentations, public access, staff support, and communication between geographically separated communities.

County-Wide Standardization

Using one vendor and one established technology platform county-wide provides the County with:

1. **Single-point warranty and technical support** rather than requiring staff to determine responsibility among multiple manufacturers, integrators, and service providers;
2. **Standardized equipment and configuration**, allowing IT and Facilities staff to maintain consistent knowledge, troubleshooting procedures, and replacement components;
3. **Reduced compatibility risk** between courtroom, meeting-room, recording, conferencing, and supporting network technologies;
4. **Continuity of operations**, particularly when staff must support systems at multiple County locations;
5. **Reduced lifecycle costs** associated with training, spare equipment, maintenance, software, upgrades, and vendor coordination;
6. **Improved courtroom reliability and due-process support** through expansion of a platform already successfully implemented in Gila County's judicial environment; and
7. **Improved constituent access and efficiency** by integrating the Globe and Payson Board of Supervisors Suites into the County's standardized AV environment.

Procurement Determination

This justification is not based upon a finding that no other audio-visual vendor exists or that competition is technically impossible. Rather, it is based upon the County's existing investment, demonstrated successful implementation, interoperability requirements, operational continuity, lifecycle support needs, and the substantial efficiencies gained through county-wide standardization.

Introducing a competing platform would require Gila County to support multiple AV ecosystems, potentially including separate warranties, service relationships, equipment standards, software configurations, training requirements, replacement inventories, and troubleshooting procedures. Those additional requirements could diminish the value of the County's existing investment and introduce unnecessary operational risk into court proceedings and public meetings.

Accordingly, Gila County determines that continuing with **Justice AV Solutions (JAVS)** for the County-Wide Courtroom Audio-Visual Upgrade and comprehensive inclusion of the Board of Supervisors Suites in Globe and Payson represents the most efficient and operationally responsible means of expanding the County's existing AV infrastructure.

The standardization provides a known, supportable, and successfully implemented technology environment while maximizing existing County resources and supporting reliable access to judicial proceedings, public meetings, and constituent services.

Recommended Determination: Approve Justice AV Solutions (JAVS) as the sole-source/standardized provider for this county-wide AV initiative, subject to negotiation of fair and reasonable pricing and all applicable County contracting and approval requirements.