

**LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND**

MATLICK ENTERPRISES, INC. dba UNITED FIRE EQUIPMENT CO.

THIS LINKING AGREEMENT (this "Agreement") is entered into as of this _____ day of _____, 2022, between the City of Glendale, an Arizona municipal corporation (the "City"), and Matlick Enterprises, Inc. dba United Fire Equipment Co., a(n) Arizona Corporation authorized to do business in Arizona ("Contractor"), collectively, the "Parties."

RECITALS

- A. On July 1, 2020, under Arizona Department of Environmental Quality, the State of Arizona entered into a contract with Contractor to purchase the goods and services described in the Contract # CTR050476 - Emergency Response, Firefighting and Safety Equipment ("Cooperative Purchasing Agreement"), which is attached hereto as Exhibit A. The Cooperative Purchasing Agreement permits its cooperative use by other governmental agencies including the City.
- B. Section 2-149 of the City's Procurement Code permits the Materials Manager to procure goods and services by participating with other governmental units in cooperative purchasing agreements when the best interests of the City would be served.
- C. Section 2-149 also provides that the Materials Manager may enter into such cooperative agreements without meeting the formal or informal solicitation and bid requirements of Glendale City Code Sections 2-145 and 2-146.
- D. The City desires to contract with Contractor for supplies or services identical, or nearly identical, to the supplies or services Contractor is providing other units of government under the Cooperative Purchasing Agreement. Contractor consents to the City's utilization of the Cooperative Purchasing Agreement as the basis of this Agreement, and Contractor desires to enter into this Agreement to provide the supplies and services set forth in this Agreement.

AGREEMENT

NOW, THEREFORE, in consideration of the foregoing recitals, which are incorporated by reference, and the covenants and promises contained in this Linking Agreement, the parties agree as follows:

1. Term of Agreement. The City is purchasing supplies and/or services from Contractor pursuant to the Cooperative Purchasing Agreement. According to the Cooperative Purchasing Agreement, purchases can be made by governmental entities from the date of award, which was July 1, 2020, until the date the contract expires on 6/30/2021 unless the term of the Cooperative Purchasing Agreement is extended by the mutual agreement of the original contracting parties. The Cooperative Purchasing Agreement, however, may not be extended beyond 6/30/2022. The initial period of this Agreement, therefore, is the period from the Effective Date of this Agreement until 6/30/2022. The City may renew the term of this Agreement for three (3) one-year periods until the Cooperative Purchasing Agreement

expires on 6/30/2025. Glendale renewals are not automatic and shall only occur if the City gives the Contractor notice of its intent to renew. The City may give the Contractor notice of its intent to renew this Agreement 30 days prior to the anniversary of the Effective Date to effectuate such renewal.

2. Scope of Work; Terms, Conditions, and Specifications.

- A. Contractor shall provide City the supplies and/or services identified in the Scope of Work attached as Exhibit B.
- B. Contractor agrees to comply with all the terms, conditions and specifications of the Cooperative Purchasing Agreement. Such terms, conditions and specifications are specifically incorporated into and are an enforceable part of this Agreement.

3. Compensation.

- A. City shall pay Contractor compensation at the same rate and on the same schedule as provided in the Cooperative Purchasing Agreement, which is attached hereto as Exhibit C.
- B. The total purchase price for the supplies and/or services purchased under this Agreement shall not exceed two hundred thousand dollars (\$200,000) for the entire term of the Agreement (initial term plus any renewals).

4. Cancellation. This Agreement may be cancelled pursuant to A.R.S. § 38-511.

5. Non-discrimination. Contractor must not discriminate against any employee or applicant for employment on the basis of race, color, religion, sex, national origin, age, marital status, sexual orientation, gender identity or expression, genetic characteristics, familial status, U.S. military veteran status or any disability. Contractor will require any Sub-contractor to be bound to the same requirements as stated within this section. Contractor, and on behalf of any subcontractors, warrants compliance with this section.

6. Insurance Certificate. A certificate of insurance applying to this Agreement must be provided to the City prior to the Effective Date.

7. E-verify. Contractor complies with A.R.S. § 23-214 and agrees to comply with the requirements of A.R.S. § 41-4401.

8. No Boycott of Israel. To the extent A.R.S § 35-393 through § 35-393.03 are applicable, the parties hereby certify that they are not currently engaged in, and agree for the duration of the Agreement to not engage in, a boycott of goods or services from Israel, as that term is defined in A.R.S § 35-393.

9. Attestation of PCI Compliance. When applicable, the Contractor will provide the City annually with a Payment Card Industry Data Security Standard (PCI DSS) attestation of compliance certificate signed by an officer of Contractor with oversight responsibility.

10. Notices. Any notices that must be provided under this Agreement shall be sent to the Parties' respective authorized representatives at the address listed below:

City of Glendale
c/o Dave Jensen, Deputy Chief
11550 W. Glendale Ave.
Glendale, AZ 85307
And

Matlick Enterprises, Inc. dba United Fire Equipment Company
c/o Paul Fraser
335 N. Fourth Avenue
Tucson, AZ 85705

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date and year set forth above.

"City"

City of Glendale, an Arizona
municipal corporation

By: _____
Kevin R. Phelps
City Manager

"Contractor"

Matlick Enterprises, Inc. dba United Fire Equipment Co.,
an Arizona Corporation

By: _____
Name: Paul Fraser
Title: Product Manager

ATTEST:

Julie K. Bower (SEAL)
City Clerk

APPROVED AS TO FORM:

Michael D. Bailey
City Attorney

**LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
MATLICK ENTERPRISES, INC. dba UNITED FIRE EQUIPMENT CO.**

EXHIBIT A

(Contract # CTR050476 - Emergency Response, Firefighting and Safety Equipment)



Invitation for Bid

Solicitation No.
BPM002337

Emergency Response, Firefighting and Safety Equipment and Supplies

Arizona Department of Environmental
Quality
1110 W. Washington Street
Phoenix, AZ 85007

OFFER FORMS (ATTACHMENTS)

Offer and Acceptance Form (Attachment I)

SUBMISSION OF OFFER: Undersigned hereby offers and agrees to provide Emergency Response, Firefighting and Safety Equipment and Supplies in compliance with the Solicitation indicated above and our Offer indicated by the latest dated version below:

Initial Offer:	<input checked="" type="checkbox"/>	<i>Robert Begany</i>	<i>LAB</i>				
	date	5/29/2020	initial				
Revised Offers:	<input type="checkbox"/>			<input type="checkbox"/>			<input type="checkbox"/>
	date #1		initial	date #1	initial	date #1	initial
	<input type="checkbox"/>			<input type="checkbox"/>			<input type="checkbox"/>
	date #4		initial	date #5	initial	date #6	initial
Best and Final Offer:	<input type="checkbox"/>						
	date		initial				

United Fire Equipment Company

Offeror company name

335 N 4th Avenue

Address

Tucson AZ 85705

City | State | ZIP

86-0354767

Federal tax identifier (EIN or SSN)

Robert Begany

Signature of person authorized to sign Offer

LAB

Initials

Robert Begany

Printed name and title

Tucson Branch Manager

Contact name and title

bob@ufec.com

Contact Email Address

(520)622-3639 x171

Contact phone number

CERTIFICATION: By signature in the above, Offeror certifies that it:

- will not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11246, [Arizona] State Executive Order 2009-9 or A.R.S. § 41-1461 through 1465;
- has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted offer. Failure to provide a valid signature affirming the stipulations required by this clause will result in rejection of the Offer. Signing the Offer with a false statement will void the Offer, any resulting contract, and may be subject to legal penalties under law;
- complies with A.R.S. § 41-3532 when offering electronics or information technology products, services, or maintenance; and
- is not debarred from, or otherwise prohibited from participating in any contract awarded by federal, state, or local government.

ACCEPTANCE OF OFFER: State hereby accepts the Initial Offer, Revised Offer, or Best and Final Offer identified by number # 1 at the top of this form, and which was dated May 29, 2020 (the Accepted Offer). Offeror is now bound (as Contractor) to carry out the Work under the attached Contract, of which the Accepted Offer forms a part. Contractor is cautioned not to commence any billable work or to provide any material or perform any service under the Contract until Contractor receives the applicable Order or written notice to proceed from Procurement Officer.

ADEQ Contract No. is CTR050476 The effective date of the contract is: July 1, 2020 Contract awarded June 24, 2020

Kim Shelley
Kim Shelley, CPPB
Procurement Officer Signature

Teena Ziegler
Teena Ziegler, CPPO, CPPB, Chief Procurement Officer

End of Attachment I



Invitation for Bid

Solicitation No.
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Confidentiality and Trade Secrets (Attachment IV)

All materials submitted as part of a response to a solicitation are subject to Arizona public records law and will be disclosed if there is an appropriate public records request at the time of or after the award of the contract. Recognizing there may be materials included in a solicitation response that is proprietary or a trade secret, a process is set out in A.A.C. R2-7-103 (attached) that will allow qualifying materials to be designated as confidential and excluded from disclosure. For purposes of this process the definition of "trade secret" will be the same as that set out in A.A.C. R2-7-101(52).

This form must be completed and returned with the response to the solicitation and any supporting information to assist the State in making its determination as to whether any of the materials submitted as part of the solicitation response should be designated confidential because the material is proprietary or a trade secret and therefore not subject to disclosure.

All offerors must select one of the following:

My response does not contain proprietary or trade secret information. I understand that my entire response will become public record in accordance with A.A.C. R2-7-C317.

My response does contain trade secret information because it contains information that:

1. Is a formula, pattern, compilation, program, device, method, technique or process, AND
2. Derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use; AND
3. Is the subject of efforts by myself or my organization that are reasonable under the circumstances to maintain its secrecy.

Please note that failure to attach an explanation may result in a determination that the information does not meet the statutory trade secret definition. All information that does not meet the definition of trade secret as defined by A.A.C. R2-7-101(52) will become public in accordance with A.A.C. R2-7-C317. The State reserves the right to make its own determination of Proposer's trade secret materials through a written determination in accordance with A.A.C. R2-7-103.

If the State agrees with the proposer's designation of trade secret or confidentiality and the determination is challenged, the undersigned hereby agrees to cooperate and support the defense of the determination with all interested parties, including legal counsel or other necessary assistance.

By submitting this response, proposer agrees that the entire offer, including confidential, trade secret and proprietary information may be shared with an evaluation committee and technical advisors during the evaluation process. Proposer agrees to indemnify and hold the State, its agents and employees, harmless from any claims or causes of action relating to the State's withholding of information based upon reliance on the above representations, including the payment of all costs and attorney fees incurred by the State in defending such an action.

United Fire Equipment Company

Company Name

335 N 4th Avenue

Address

Tucson AZ 85705

City

State

Zip

Signature of Person Authorized to Sign

Robert Begany

Printed Name

Tucson Branch Manager

Title



Invitation for Bid

Solicitation No.
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Conformance Statements (Attachment VIII) Continued

ATTACHMENT VIII Supplement No. 1: Exceptions to Instructions to Offerors

Article / Paragraph or Exhibit Reference	Proposed Changes / Alternate Language	Rationale for Proposed Change
Instructions to Offerors		
X	X	X
X	X	X
X	X	X

United Fire Equipment Company

Company Name

Signature of Person Authorized to Sign



Invitation for Bid

Solicitation No.
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Emergency Response, Firefighting and Safety Equipment and Supplies

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Conformance Statements (Attachment VIII) Continued

ATTACHMENT VIII Supplement No. 2:

Exceptions to Scope of Work and Pricing

Article / Paragraph or Exhibit Reference	Proposed Changes / Alternate Language	Rationale for Proposed Change
Scope of Work		
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Pricing		
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

United Fire Equipment Company

Company Name

Signature of Person Authorized to Sign



Invitation for Bid
 Solicitation No.
BPM002337
Emergency Response, Firefighting and Safety Equipment and Supplies

Arizona Department of
 Environmental Quality
 1110 W. Washington Street
 Phoenix, AZ 85007

Conformance Statements (Attachment VIII) Continued

ATTACHMENT VIII Supplement No. 3:

Exceptions to Contract Terms & Conditions

Article/ Paragraph or Exhibit Reference	Proposed Changes / Alternate Language	Rationale for Proposed Change
Special Terms & Conditions		
x	x	x
x	x	x
x	x	x
x	x	x
x	x	x

Article/ Paragraph or Appendix Reference	Proposed Changes / Alternate Language	Rationale for Proposed Change
Uniform Terms & Conditions		
x	x	x
x	x	x
x	x	x

United Fire Equipment Company

Company Name

Robert Be...

Signature of Person Authorized to Sign

End of Attachment VIII



Invitation for Bid

Solicitation No.
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Conformance Statements (Attachment VIII) Continued

ATTACHMENT VIII Supplement No. 2:

Exceptions to Scope of Work and Pricing

Article / Paragraph or Exhibit Reference	Proposed Changes / Alternate Language	Rationale for Proposed Change
Scope of Work		
Pricing		
Foam	Freight Excluded from Pricing	Unable to calculate until time of order
Compressors	Freight Excluded from Pricing	Unable to calculate until time of order
Scene Lighting	Freight Excluded from Pricing	Unable to calculate until time of order
Ladders	Freight Excluded from Pricing	Unable to calculate until time of order
Pipe Poles	Freight Excluded from Pricing	Unable to calculate until time of order
FX Wheeled Units and Skids	Freight Excluded from Pricing	Unable to calculate until time of order
Pumps	Freight Excluded from Pricing	Unable to calculate until time of order

United Fire Equipment Company

Company Name

Signature of Person Authorized to Sign



Bob Begany <bobb@ufec.com>

{object_label_subject} : New forum message

1 message

Buyer Arizona <notifications@app.az.gov>
Reply-To: notifications@app.az.gov
To: CROWLEY DAVE <sales@ufec.com>

Thu, May 14, 2020 at 3:06 PM

Hello DAVE CROWLEY,

A new message is available in the forum of Emergency Response, Firefighting and Safety Equipment and Supplies:

FOB Inclusion in Pricing

In this type of scenario, you can state freight is determined by: weight, amount, or other such items that would be used to make a determination upon placement of an order. If lift gate charges would apply, it would be important to list those are extra or included. It is acceptable that you list how you determine freight charges if no one rate applies.

You can access the forum via the following url : https://app.az.gov/page.aspx/en/bpm/process_manage_extranet/3565/forum_ext?viewPost=8209

Regards,
Webmaster

This is an automatically generated e-mail, please do not reply



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Offeror's References (Attachment VI)

OFFEROR NAME: United Fire Equipment Company

ADEQ intends to conduct reference checks for services in similar scope provided to other entities. It may, at its sole discretion, contact additional clients not presented as references.

Offerors shall provide at least three (3) client references for assignments that replicate or mirror the requirements of this IFB, which may include ADEQ performance. All assignments shall be for assignments received and completed within the last five (5) years.



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Offeror's References (Attachment VI) Continued

REFERENCE #1

Reference Information	
Organization Name:	Coolidge Fire Department
Address:	130 W. Central Ave <i>Street Address</i>
	Coolidge AZ 85128 <i>City, State, Zip Code</i>
Contact Information:	Chief Mark Dillon <i>Contact Name</i>
	(520) 723-6015 <i>Phone Number</i>
	mdillon@coolidgeaz.com <i>Contact Email Address</i>
Description of Services Provided	
Services Begin Date: 2001	Services End Date: On-going
Description of Services Provided: (Include services similar to those described in the solicitation.) MSA SCBA, SCBA Service, Bauer Compressor and Fill-station, Compressor service, Akron Field-service kits, Hale pump parts and service, Lion Turnouts and PPE, Cairn's Helmets, MSA Thermal Imaging Cameras, MSA Gas detectors and accessories, Extrication tools, Streamlight flashlights, Fire Hose and nozzles.	



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Offeror's References (Attachment VI) Continued

REFERENCE #2

Reference Information	
Organization Name:	Mesa Fire and Medical Department
Address:	6935 E Decatur <i>Street Address</i>
	Mesa AZ 85211 <i>City, State, Zip Code</i>
Contact Information:	Deputy Chief Brian Yox <i>Contact Name</i>
	(480) 644-3524 <i>Phone Number</i>
	Brian.Yox@mesaaz.gov <i>Contact Email Address</i>
Description of Services Provided	
Services Begin Date: 2001	Services End Date: On-going
Description of Services Provided: (Include services similar to those described in the solicitation.) Lion Turnouts and PPE, Bauer Compressor , Compressor service, Fire Hose and nozzles, Cover pants, Station uniforms, Class A uniforms, Streamlight flashlights, Akron field service kits, Firefighting Foam, Hand tools and equipment.	



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Offeror's References (Attachment VI) Continued

REFERENCE #3

Reference Information	
Organization Name:	Buckeye Fire Department
Address:	530 E Monroe
	<i>Street Address</i>
	Buckeye AZ 85326
	<i>City, State, Zip Code</i>
Contact Information:	Chief Bob Costello
	(623) 349-6700
	<i>Contact Name</i> <i>Phone Number</i>
	bcostello@buckeyeaz.gov
	<i>Contact Email Address</i>
Description of Services Provided	
Services Begin Date:	Services End Date:
2001	On-going
Description of Services Provided: (Include services similar to those described in the solicitation.)	
MSA SCBA, SCBA Service, Lion Turnouts and PPE, Cairn's Helmets, Station uniforms, Class A uniforms, Haix Structure Boots,	

End of Attachment VI



Invitation for Bid

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Quality
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Phoenix, AZ 85007

Conformance Statements (Attachment VIII)

ADEQ WILL NOT CONSIDER ANY EXCEPTIONS UNLESS DESIGNATED ON THIS FORM.

READ THE INSTRUCTIONS TO OFFERORS BEFORE TAKING ANY EXCEPTIONS – TAKING EXCEPTIONS CAN BE GROUNDS FOR ADEQ REJECTING OR
DOWN-GRADING YOUR OFFER IN EVALUATION.

CONFORMANCE TO THE INSTRUCTIONS TO OFFERORS:

Check one of the following – if neither is checked, State will assume that as equivalent to “YES”:

YES – Offeror acknowledges that it has read and understands the Instructions to Offerors of the Solicitation Documents and attests that its Offer complies.

NO – Offeror acknowledges that it has read and understands the Instructions to Offerors of the Solicitation Documents, and attests that its Offer complies EXCEPT FOR the exceptions listed in **Attachment VIII Supplement 1**.

CONFORMANCE TO THE SCOPE OF WORK AND PRICING:

Check one of the following – if neither is checked, State will assume that as equivalent to “YES”:

YES – Offeror acknowledges that it has read and understands the Scope of Work and Pricing of the Solicitation Documents and attests that its Offer complies with both.

NO – Offeror acknowledges that it has read and understands the Scope of Work and Pricing of the Solicitation Documents and attests that its Offer complies with both EXCEPT FOR the exceptions listed in **Attachment VIII Supplement 2**.

CONFORMANCE TO THE CONTRACT SPECIAL TERMS AND CONDITIONS:

Check one of the following – if neither is checked, State will assume that as equivalent to “YES”:

YES – Offeror acknowledges that it has read and understands the Special Terms and Conditions and the Uniform Terms and Conditions, along with their respective Exhibits and Appendices, in the Solicitation Documents and attests that its Offer complies with both.

NO – Offeror acknowledges that it has read and understand the Special Terms and Conditions and the Uniform Terms and Conditions, along with their respective Exhibits and Appendices in the Solicitation Documents and attests that its Offer complies with both EXCEPT FOR the exceptions listed in **Attachment VIII Supplement 3**.



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Experience and Capacity Questionnaire (Attachment VII)

ADEQ may determine your Proposal is Non-Responsive if you do not provide information.

Offeror to include a narrative description of its organization. The narrative to include the following:

1. Brief overview of business operations;
2. Date established;
3. Ownership (public, partnership, subsidiary, etc.);
4. Location in which the Offeror is incorporated; Address of "Main Office" (e.g. Corporate Headquarters and any satellite offices responsible for performance of proposed tasks);
6. Full disclosure of any potential conflict of interest between the Offeror and any State employee who functions or has responsibilities in the review or approval of the undertaking or carrying out of the Contract;
7. A Statement of whether, in the last ten (10) years, the Offeror has filed (or had filed against it) any bankruptcy or insolvency proceeding, whether voluntary or involuntary, or undergone the appointment of a receiver, trustee, or assignee for the benefit of creditors, and if so, an explanation providing relevant details and current status;
8. A Statement of whether there are any pending Securities Exchange Commission investigations involving the Offeror, and if such are pending or in progress, an explanation providing relevant details and an attached opinion of counsel as to whether the pending investigation(s) may impair the Offeror's performance in a Contract under this Solicitation;
9. A Statement documenting all open or pending litigation initiated by Offeror or where Offeror is a defendant or party in any litigation that may have a material impact on Offeror's ability to deliver the contracted services;
10. A Statement documenting all open or pending litigation initiated by Offeror or where Offeror is a defendant or party in any litigation with a Public sector client;
11. Full disclosure of any Public Sector contracts terminated for cause or convenience in the past five (5) years; and,
12. Full disclosure of any criminal or civil offense;
13. Provide evidence of any Arizona required business license to provide these services; provide copies of any professional or industry certifications that support Offeror's ability to provide the services detailed in this Solicitation.

Offeror's response should be specific as well as relevant. The narrative should not contain language used for marketing purposes. A total of three (3) pages maximum for this section.

End of Attachment VII



Overview of United Fire:

United Fire, established in 1968, is an Arizona corporation based in Tucson that is dedicated to supporting firefighters and public safety in our state. Annually, we are proud to contribute more time, money and support into our community and economy than any other fire equipment company through jobs, taxes, and charitable donations.

With two centrally located offices (Tempe & Tucson), 60 employees, a large fleet of mobile sales and service vehicles, apparatus and hose maintenance, and a DOT cylinder hydro test facility, United Fire provides unmatched local resources and support; and that is just where our commitment to the fire service begins. As the oldest and most successful locally owned and family operated fire equipment business, we participate in firefighter equipment technology improvements, training, recognition, and fundraising in many ways.

In Tucson we are proud supporters of TFD's Chili Cook-off, Annual Calendar, Vintage Fire Truck Restorations, Local 479, Retired Firefighters, and the Greater Tucson Fire Foundation.

United Fire is also pleased to be a major contributor to the: Arizona State Fire School, Firefighter of the Year Award, Last Alarm Foundation, Inc., National Fallen Firefighters Foundation/Tucson Event, Arizona Fire Chiefs Association, Arizona Fire Districts Association, Professional Fire Fighters Association, Volunteer Fire Fighters of Arizona, as well as numerous other fire department fund raisers, too many to mention all of them here.

Support before and service after the sale should always be a critical part of your evaluation. United Fire is confident that our 52-year history, premium products, and excellent reputation provide the necessary confidence you require that other companies must still earn.

United Fire is committed to supporting first responders and our local community. When you spend here, your money stays here. According to Local First Arizona, for every \$100 spent at a locally owned business, \$43 remains in the local economy as opposed to a non-locally owned business where only \$13 remains in the local economy. United Fire has an unparalleled track record participating in this economic growth strategy.

Key Personnel Resumes:

Mr. Daniel Matlick - President/CEO: Mr. Matlick has been with United Fire for 35 Years and is the qualifying party for the company's Fire Protection Systems and Low Voltage/Communications contractor licenses. Daniel has also earned his Firefighter (I) & (II) and Fire Inspector (I) state certification and was the first certified Jaws of Life

instructor in Arizona. Additionally, he holds numerous other fire protection qualifications that make him uniquely able to provide expert advice to the fire service, local and national.

Based on his contributions to code enforcement and fire prevention education he was selected as the first honorary member to the Arizona Fire Marshals Association. Matlick was also the first civilian to ever be inducted into the Arizona Fire Service Hall of Fame.

In 1994 Matlick initiated, and became chairman of, the Firefighter of the Year award for the State of Arizona which he continues to manage and support 20 years later. In 2005 he became a founding board member and the principle fund raiser for the Last Alarm Foundation, a non-profit organization dedicated to honoring departed firefighters.

As a business leader passionately involved in the community, he has served and chaired the Northwest Fire District Emergency Services Commission and was a director of the Tucson Art District Partnership. Mr. Matlick is the current President of the Fourth Avenue Merchants Association and has served the business district for over 17 years.

Mr. Jeff Gilbert – Sr. Sales Associate: Mr. Gilbert has been with United Fire since 2004 and is the primary person assigned to manage the Tucson Fire Department account. With over 28 years experience working in the fire service, six years as a chief officer, Jeff has an excellent understanding of what is truly important to firefighter safety and performance. With extensive product knowledge and hands on experience, he is always just a phone call away for any technical support you may require.

Mr. David Crowley – Sr. Sales Agent: Mr. Crowley has been with United Fire since 1994 and is the primary inside-sales person assigned to manage the Tucson Fire Department account. With two decades of fire equipment sales experience, Dave possesses tremendous knowledge on a wide range of fire and safety products to assist you with ongoing requirements.

Mr. Bob Begany – Tucson Branch Manager: Mr. Begany has been with United Fire since 2011 and is responsible for the day-to-day sales operations in Tucson. With over 30 years of combined experience working in sales, service, and management, Bob provides the team leadership necessary to ensure that all your requests are taken care of in a professional and expedient manner.



Location

With two centrally located offices (Tempe & Tucson), 47 employees, a large fleet of mobile sales and service vehicles, apparatus and hose maintenance, and a DOT cylinder hydro test facility, United Fire provides unmatched local resources and support.

Our Tucson office is located in the heart of the Historic 4th Avenue shopping district, at 335 N. 4th Avenue, Tucson AZ 85705

Our Tempe Store is located at 125 W. Gemini Dr., Tempe AZ 85283



Disclosures

United Fire has no potential conflict of interest between itself and any State Employee who functions or has responsibilities in the review or approval of the undertaking or carrying out of the Contract.

In the last ten (10) years, United Fire has not filed (or had filed against it) any bankruptcy or insolvency proceeding, whether voluntary or involuntary, or undergone the appointment of a receiver, trustee, or assignee for the benefit of creditors.

There are no pending Securities Exchange Commission investigations involving United Fire.

There are no open nor pending litigations initiated by United Fire or where United Fire is a defendant or party in any litigation that may have a material impact on United Fire's ability to deliver the contracted services.

There are no open nor pending litigations initiated by United Fire or where United Fire is a defendant or party in any litigation with a Public sector client.

United Fire has had no Public Sector contracts terminated for cause or convenience in the past five (5) years.

United Fire has committed no criminal nor civil offenses.



City of Tucson

License Certificate

Business Name and Mailing Address:

UNITED FIRE EQUIPMENT
335 N 4TH AVE
TUCSON AZ 85705-8497

License Number: 0064239

Type: Other Electronic and Precision Equipment

Issue Date: December 24, 2019

Expiration Date: December 31, 2020

Owner:

MATLICK ENTERPRISES INC

This license / permit is **non-transferable** and must be posted in a conspicuous place at the business location.

THE ISSUANCE OF THIS LICENSE / PERMIT SHALL NOT BE CONSTRUED AS PERMISSION TO OPERATE IN VIOLATION OF ANY LAW OR REGULATION.

FOLD HERE

<u>CITY OF TUCSON, ARIZONA</u>		<u>Non-Transferable</u>
<u>LICENSE SECTION</u>		0064239
<u>Expiration Date: December 31, 2020</u>		MUST BE DISPLAYED IN A CONSPICUOUS PLACE
Business License		
For the payment of the license fee, the person or firm below is hereby licensed to conduct business in the City of Tucson.		
Tax accruing to the City of Tucson shall be paid under provisions of Ch. 19, Tucson City Code. This license is subject to revocation for violation of Ch. 7 or Ch. 19 of the Tucson City Code.		
Issued To: UNITED FIRE EQUIPMENT	Located At: 335 N 4TH AV, TUCSON, AZ 85705	
	Effective: January 01, 2020	
Please refer to license number in all correspondence.	By CFO/Assistant City Manager	



Invitation for Bid

Solicitation No.
BPM002337

Emergency Response, Firefighting and Safety Equipment and Supplies

Arizona Department of
Environmental Quality
1110 W. Washington Street
Phoenix, AZ 85007

Insurance Evidence (Attachment IX)

Letter of Insurability

The Offeror shall provide a Letter of Insurability from your Insurance company as a proof that the Offeror currently possesses the required insurance as stated in the Section 6.2 of Special Terms and Conditions or the Offeror is able to obtain the required Minimum Scope and Limits of Insurance should a contract be awarded to them.

The Letter of Insurability (and any additional letters) should be clearly marked as

Attachment IX – Supplement Insurance

NOTE: If Awarded a Contract, The Offeror shall provide a Certificate of insurance (e.g. ACORD forms) and associated policy endorsement(s) prior to beginning service(s) under the Contract.

End of Attachment IX



Invitation for Bid (IFB) SOLICITATION AMENDMENT



SOLICITATION NO.: IFB BPM002337
 AMENDMENT NO.: 1
 TITLE:
 Emergency Response, Firefighting and Safety Equipment and Supplies

ADEQ PROCUREMENT
 1110 W. Washington Street
 Phoenix, AZ 85007

THE PURPOSE OF THIS AMENDMENT IS TO:

1. Correct Special Term and conditions section 4.
2. Replace Uniform Terms and Conditions v9 (Rev 7-1-2013) with:
 - a. Special Terms and Conditions (rev 1-1-16) (5)
 - b. The State of Arizona's Special Terms and Conditions are hereby incorporated by reference as if fully set forth herein. This document may be accessed through the ADOA State Procurement Office Web Site:
 - c. <https://spo.az.gov/sites/default/files/documents/files/Special%20Terms%20and%20Conditions%20%28rev%201-1-16%29.doc>
 - d. Supplier shall review Special Terms and conditions
3. All other Terms and Conditions Remain Unchanged.

IN ACCORDANCE WITH INSTRUCTIONS TO OFFERORS, ITEM 4.5, ACKNOWLEDGEMENT OF SOLICITATION AMENDMENTS; THE ABOVE REFERENCED SOLICITATION AMENDMENT SHALL BE ACKNOWLEDGED ELECTRONICALLY, VIA APP, PRIOR TO THE SOLICITATION DUE DATE AND TIME.

Offeror Signature and Date Required

(Include Amendment with offer)

The above referenced Solicitation Amendment is hereby executed this 19th day of May 2020 at Phoenix, Arizona.

Patricia Lorenzen

Procurement Officer: Patricia Lorenzen
 Email Address: Lorenzen.patricia@azdeq.gov

Available online at Arizona Procurement Portal (APP) eProcurement System <https://app.az.gov>

ATTACHMENT III: DISCOUNT SCHEDULE

Bidder Name:

Emergency Response, Firefighting and Safety Equipment and Supplies

Instructions: Offerors shall submit Attachment 4 as a separate document uploaded within APP. The basis for pricing shall be fixed discount(s) off published price list(s). The discount offers shall clearly identify the percent of discount to apply to the contract category. Discounts shall be offered in whole numbers.

Offeror may add more than one manufacturer per category. Manufacturers listed are examples, Offeror may add additional manufacturers.

Offerors are encouraged to use the existing categories, but are permitted to create their own for special or more competitive discount offerings.

Category	Examples of Manufacturers	Current Published Catalog or Website	% off list price
SCBA	MSA	Website: Catalog name: Section or Mfg: https://us.msasafety.com/	25%
Turn Outs	Lion	Website: Catalog name: Section or Mfg: https://www.lionprotects.com/	15%
Helmets and Hoods	Cairns	Website: Catalog name: Section or Mfg: https://us.msasafety.com/	23%
Boots	Haix	Website: Catalog name: Section or Mfg: https://www.habusa.com/	20%
Gloves & Suspenders	Lion	Website: Catalog name: Section or Mfg: https://www.lionprotects.com/	10%
Foam	Phos-Chek	Website: Catalog name: Section or Mfg: https://phoschek.com/	Freight excluded
Gases	MSA	Website: Catalog name: Section or Mfg: https://us.msasafety.com/	12%
Spill	PIG	Website: Catalog name: Section or Mfg:	No Bid
Meters and Instruments	MSA	Website: Catalog name: Section or Mfg: https://us.msasafety.com/	12%
PPE	FireDex	Website: Catalog name: Section or Mfg: https://www.firedex.com/	10%
Safety	MSA	Website: Catalog name: Section or Mfg: https://us.msasafety.com/	12%
Medical Supplies		Website: Catalog name: Section or Mfg:	No Bid
Communications	FireComm	Website: Catalog name: Section or Mfg: https://www.firecom.com/	5%
Tools (shovels, flashlights, McLeod Tool)	Flamefighter	Website: Catalog name: Section or Mfg: https://www.flamefighter.com/	10%

Pumps	Hale	https://www.haleproducts.com/	22%	Freight excluded
Ventilation	SuperVac	https://www.haleproducts.com/	15%	
Nozzles and Appliances	Task Force Tips	https://www.suervac.com/	5%	
Adapters	Task Force Tips	https://www.tft.com/	5%	
G-Force Nozzles	Task Force Tips	https://www.tft.com/	0%	
Wildland	C & S Supply	https://www.tft.com/	25%	
Fire Extinguishers and Accessories	Amerex	https://www.candsupply.com/	20%	
Fire Extinguisher Wheeled Units and Skids	Amerex	https://www.amerex-fire.com/	20%	
Rescue and Extrication	JaegerTech	https://www.amerex-fire.com/	2%	Freight excluded
Body Armor	Armor Express	http://www.jaegertechcorp.com/	5%	
Foam and Foam Concentrates	Chemguard	https://www.armorxpress.com/	40%	
Apparatus lights and Light Bars	Code3	https://www.johnsoncontrols.com/fire-suppression	20%	Freight excluded
Ladders	Duo-Safety	https://www.code3eq.com/us/en	12%	
Nozzles, Adapters and Valves	Elkhart Brass	https://www.duosafety.com/	30%	Freight excluded
Apparatus lights Displays, Flowmeters, Interaoms	Fire Research Corp	http://www.elkhartbrass.com/	12%	
Fire Extinguisher Cabinets	Larsen	https://www.fireresearch.com/	10%	
		https://www.excab.com/		

Fire Extinguisher Wheeled Units and Skids	Ansul	https://www.ansul.com/en/us/pages/default.aspx	20%	Freight excluded
Battery Conditioners / Chargers and Accessories	Kussmaul	https://www.kussmaul.com/	15%	
Foam Delivery Systems	FoamPro	https://www.fireresearch.com/	12%	
Bunker Gear Cabinets and Washers	Groves	https://www.readvrack.com/groves-incorporated/	5%	

**LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
MATLICK ENTERPRISES, INC. dba UNITED FIRE EQUIPMENT CO.**

**EXHIBIT B
Scope of Work**

PROJECT

This is to purchase MSA G1 4500psi Self Contained Breathing Apparatus (SCBA) as well as 4500psi air cylinders. This equipment will be assigned to one of our MRU apparatuses.

In addition to the purchase of the equipment we are seeking to link to this agreement for the purchase of parts and equipment as the SCBA's age and require maintenance and repair. .

**LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
MATLICK ENTERPRISES, INC. dba UNITED FIRE EQUIPMENT CO.**

EXHIBIT C

METHOD AND AMOUNT OF COMPENSATION

Section 3 of this agreement.

NOT TO EXCEED AMOUNT

The total amount of compensation paid to Contractor for full completion of all work required by the Project must not exceed \$200,000 for the entire term of the Agreement including all extensions.

DETAILED PROJECT COMPENSATION

See attached quote.



www.unitedfire.net
800.362.0150

335 N. Fourth Avenue, Tucson, AZ 85705

Quote UFEQ33563

Valid through March 3, 2022

Prepared For:

Glendale Fire Department
David Jensen
Phone: (602)228-5509
7505 N. 55th Ave.
Glendale, AZ 85301
djensen@glendaleaz.com

Prepared By:

Paul Fraser
Product Manager/Sales Associate
Phone: (800) 362-0150
Fax: (520) 882-3991
Email: PaulF@ufec.com



Paul Fraser



Below is the interactive version of the quote, you can choose options and see the quote totals.

For the full presentation proposal, [click here](#) to view or download the PDF version of this quote. You can sign and fax this in, or you can save time by simply electronically accepting this quote below.

Line Item Detail

QTY	Description	Picture	Unit Price	Ext Price
ADEQ CONTRACT CTR 050476				
4	MSA G1 SCBA LESSCYLINDER, 4500 PSIG, WITH: CGA Quick Connect Remote Connection Serviceable Shoulder Tunnel Straps with Chest Strap Adjustable Swiveling Lumbar Pad Solid cover Regulator Left Shoulder Continuous Regulator Hose Waist-mounted Quick-Fill w/hose and pouch Speaker Module Left Shoulder PASS Telemetry Right Shoulder w/Integrated TIC Rechargeable Battery [MSAA-G1FS444MA2C5LGR]		\$8,100.00	\$32,400.00
4	Facepiece,G1, Md, 4-pt harness		\$325.00	\$1,300.00
4	4500 PSIG, 45-Minute Cylinder, G1		\$1,125.00	\$4,500.00

Update Totals

SubTotal: \$38,200.00
Shipping: \$0.00
Sales Tax: \$3,323.40
Total: \$41,523.40

Payment Options

Purchase (Terms) **\$41,523.40**
Terms full payment

Purchase (Credit Card)
Credit Card

\$41,523.40
full payment

Ready to Accept?

Order Confirmation

We reserve the right to cancel orders arising from errors, inaccuracies, or omissions.

I agree to the terms and conditions of the above document and PDF attachment with an electronic signature below.

IP Address 208.48.8.4

PO Number

(Optional: Enter PO Number as your reference only.)

Comments

Email Address

djensen@glendaleaz.com

Printed Name

Signature

Have Questions?

Not Ready To Accept? Have Questions?

(Note, you will receive a copy of your message by email.)

No questions posted yet.

Time expressed in US Mountain Standard Time UTC-07:00

To see more products visit www.unitedfire.net