

**LINKING AGREEMENT  
BETWEEN  
THE CITY OF GLENDALE, ARIZONA  
AND  
WESCO DISTRIBUTION**

THIS LINKING AGREEMENT (this "Agreement") is entered into as of this \_\_\_\_\_ day of \_\_\_\_\_, 2022, between the City of Glendale, an Arizona municipal corporation (the "City"), and Wesco Distribution, Inc., a Delaware corporation authorized to do business in Arizona ("Contractor"), collectively, the "Parties."

**RECITALS**

- A. On January 25, 2019, Sourcewell , formerly the National Joint Powers Alliance, (NJPA), entered into a cooperative contract with Contractor described in the Facility MRO (Maintenance, Repair & Operations), Industrial & Building Supplies with Related Equipment, Accessories, Supplies and Services Contract# 121218-WES. The Cooperative Purchasing Agreement permits its cooperative use by other governmental agencies including the City.
- B. Section 2-149 of the City's Procurement Code permits the Materials Manager to procure goods and services by participating with other governmental units in cooperative purchasing agreements when the best interests of the City would be served.
- C. Section 2-149 also provides that the Materials Manager may enter into such cooperative agreements without meeting the formal or informal solicitation and bid requirements of Glendale City Code Sections 2-145 and 2-146.
- D. The City desires to contract with Contractor for supplies or services identical, or nearly identical, to the supplies or services Contractor is providing other units of government under the Cooperative Purchasing Agreement. Contractor consents to the City's utilization of the Cooperative Purchasing Agreement as the basis of this Agreement, and Contractor desires to enter into this Agreement to provide the supplies and services set forth in this Agreement.

**AGREEMENT**

NOW, THEREFORE, in consideration of the foregoing recitals, which are incorporated by reference, and the covenants and promises contained in this Linking Agreement, the parties agree as follows:

1. Term of Agreement. The City is purchasing supplies and/or services from Contractor pursuant to the Cooperative Purchasing Agreement. According to the Cooperative Purchasing Agreement, purchases can be made by governmental entities from the date of award, which was January 25, 2019, until the date the contract expires on January 25, 2023 unless the term of the Cooperative Purchasing Agreement is extended by the mutual agreement of the original contracting parties through January 25, 2024. The initial period of this Agreement, therefore, is the period from the Effective Date of this Agreement until January 25, 2023. The City may renew the term of this Agreement for one-year until the Cooperative Purchasing Agreement expires on January 25, 2024. Glendale renewals are not automatic and shall only occur if the City gives the Contractor notice of its intent to renew.

The City may give the Contractor notice of its intent to renew this Agreement 30 days prior to the anniversary of the Effective Date to effectuate such renewal.

2. Scope of Work; Terms, Conditions, and Specifications.

- A. Contractor shall provide City the supplies and/or services identified in the Scope of Work attached as Exhibit A.
- B. Contractor agrees to comply with all the terms, conditions and specifications of the Cooperative Purchasing Agreement. Such terms, conditions and specifications are specifically incorporated into and are an enforceable part of this Agreement.

3. Compensation.

- A. City shall pay Contractor compensation at the same rate and on the same schedule as provided in the Cooperative Purchasing Agreement, which is attached hereto as Exhibit B.
- B. The total purchase price for the supplies and/or services purchased under this Agreement shall not exceed \$200,000 for the entire term of the Agreement (initial term plus any renewals).

4. Cancellation. This Agreement may be cancelled pursuant to A.R.S. § 38-511.

5. Non-discrimination. Contractor must not discriminate against any employee or applicant for employment on the basis of race, color, religion, sex, national origin, age, marital status, sexual orientation, gender identity or expression, genetic characteristics, familial status, U.S. military veteran status or any disability. Contractor will require any Sub-contractor to be bound to the same requirements as stated within this section. Contractor, and on behalf of any subcontractors, warrants compliance with this section.

6. Insurance Certificate. A certificate of insurance applying to this Agreement must be provided to the City prior to the Effective Date.

7. E-verify. Contractor complies with A.R.S. § 23-214 and agrees to comply with the requirements of A.R.S. § 41-4401.

8. No Boycott of Israel. To the extent A.R.S § 35-393 through § 35-393.03 are applicable, the parties hereby certify that they are not currently engaged in, and agree for the duration of the Agreement to not engage in, a boycott of goods or services from Israel, as that term is defined in A.R.S § 35-393.

9. Attestation of PCI Compliance. When applicable, the Contractor will provide the City annually with a Payment Card Industry Data Security Standard (PCI DSS) attestation of compliance certificate signed by an officer of Contractor with oversight responsibility.

10. Notices. Any notices that must be provided under this Agreement shall be sent to the Parties' respective authorized representatives at the address listed below:

City of Glendale  
c/o David Winters  
Streetlight Program Manager  
6210 W. Myrtle Avenue  
Glendale, AZ 85301

And

Wesco Distribution, Inc.  
c/o Rob Bezjak  
Director/General Manager  
225 W Station Square Drive, Suite 700  
Pittsburgh, PA 15219  
Tel: 314-402-4732  
Email: rbezjak@wescodist.com

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date and year set forth above.

“City”

City of Glendale, an Arizona  
municipal corporation

By:

\_\_\_\_\_  
Kevin R. Phelps  
City Manager

“Contractor”

Wesco Distribution, Inc.,  
a Delaware corporation

By:

\_\_\_\_\_  
Name: Rob Bezjak  
Title: Director/General Manager

ATTEST:

\_\_\_\_\_  
Julie K. Bower (SEAL)  
City Clerk

APPROVED AS TO FORM:

\_\_\_\_\_  
Michael D. Bailey  
City Attorney

**LINKING AGREEMENT  
BETWEEN  
THE CITY OF GLENDALE, ARIZONA  
AND  
WESCO DISTRIBUTION, INC.**

Facility MRO (Maintenance, Repair & Operations), Industrial & Building Supplies with Related  
Equipment, Accessories, Supplies and Services

**EXHIBIT A**

See Attached Sourcewell Contract No. 121218-WES

**Form C**

**EXCEPTIONS TO PROPOSAL, TERMS, CONDITIONS,  
AND SOLUTIONS REQUEST**



Company Name: WESCO Distribution, Inc.


Any exceptions to the terms, conditions, specifications, or proposal forms contained in this RFP must be noted in writing and included with the Proposer's response. The Proposer acknowledges that the exceptions listed may or may not be accepted by Sourcewell or included in the final contract. Sourcewell will make reasonable efforts to accommodate the listed exceptions and may clarify the exceptions in the appropriate section below.

Section/page	Term, Condition, or Specification	Exception	Sourcewell ACCEPTS

Proposer's Signature:  Date: Dec 4, 2018

**Sourcewell's clarification on exceptions listed above:**

No exceptions Noted



Contract Award  
RFP #121218



FORM D

Formal Offering of Proposal  
(To be completed only by the Proposer)

FACILITY MRO (MAINTENANCE, REPAIR & OPERATIONS), INDUSTRIAL & BUILDING SUPPLIES WITH  
RELATED EQUIPMENT, ACCESSORIES, SUPPLIES & SERVICES

In compliance with the Request for Proposal (RFP) for FACILITY MRO (MAINTENANCE, REPAIR & OPERATIONS), INDUSTRIAL & BUILDING SUPPLIES WITH RELATED EQUIPMENT, ACCESSORIES, SUPPLIES & SERVICES, the undersigned warrants that the Proposer has examined this RFP and, being familiar with all of the instructions, terms and conditions, general and technical specifications, sales and service expectations, and any special terms, agrees to furnish the defined products and related services in full compliance with all terms and conditions of this RFP, any applicable amendments of this RFP, and all Proposer's response documentation. The Proposer further understands that it accepts the full responsibility as the sole source of solutions proposed in this RFP response and that the Proposer accepts responsibility for any subcontractors used to fulfill this proposal.

Company Name: WESCO Distribution, Inc. Date: Dec. 4, 2018

Company Address: 225 West Station Square Dr. Suite 700

City: Pittsburgh State: PA Zip: 15219

CAGE Code/DUNS: 05CF2

Contact Person: Lee Osterman Title: Vice President, CIG Market

Authorized Signature:  Lee Osterman  
(Name printed or typed)

**FORM E**  
**CONTRACT ACCEPTANCE AND AWARD**



(Top portion of this form will be completed by Sourcewell if the vendor is awarded a contract. The vendor should complete the vendor authorized signatures as part of the RFP response.)

Sourcewell Contract #: 121218-WES

Proposer's full legal name: WESCO Distribution, Inc.

**Based on Sourcewell's evaluation of your proposal, you have been awarded a contract. As an awarded vendor, you agree to provide the products and services contained in your proposal and to meet all of the terms and conditions set forth in this RFP, in any amendments to this RFP, and in any exceptions that are accepted by Sourcewell.**

The effective date of the Contract will be January 25, 2019 and will expire on January 25, 2023 (no later than the later of four years from the expiration date of the currently awarded contract or four years from the date that the Sourcewell Chief Procurement Officer awards the Contract). This Contract may be extended for a fifth year at Sourcewell's discretion.

**Sourcewell Authorized Signatures:**

DocuSigned by:  
Jeremy Schwartz  
C0FD2A139D0B485  
SOURCEWELL DIRECTOR OF OPERATIONS AND  
PROCUREMENT/CPO SIGNATURE

Jeremy Schwartz  
(NAME PRINTED OR TYPED)

DocuSigned by:  
Chad Coauette  
7E428BF817A84CC  
SOURCEWELL EXECUTIVE DIRECTOR/CEO SIGNATURE

Chad Coauette  
(NAME PRINTED OR TYPED)

Awarded on January 23, 2019

Sourcewell Contract # 121218-WES

**Vendor Authorized Signatures:**

The Vendor hereby accepts this Contract award, including all accepted exceptions and amendments.

Vendor Name WESCO Distribution

Authorized Signatory's Title Division Vice President

Kevin Pugh  
VENDOR AUTHORIZED SIGNATURE

Kevin Pugh  
(NAME PRINTED OR TYPED)

Executed on January 30, 20 19

Sourcewell Contract # 121218-WES

**PROPOSER ASSURANCE OF COMPLIANCE**



**Proposal Affidavit Signature Page**

**PROPOSER'S AFFIDAVIT**

The undersigned, authorized representative of the entity submitting the foregoing proposal (the "Proposer"), swears that the following statements are true to the best of his or her knowledge.

1. The Proposer is submitting its proposal under its true and correct name, the Proposer has been properly originated and legally exists in good standing in its state of residence, the Proposer possesses, or will possess before delivering any products and related services, all applicable licenses necessary for such delivery to Sourcewell members agencies. The undersigned affirms that he or she is authorized to act on behalf of, and to legally bind the Proposer to the terms in this Contract.
2. The Proposer, or any person representing the Proposer, has not directly or indirectly entered into any agreement or arrangement with any other vendor or supplier, any official or employee of Sourcewell, or any person, firm, or corporation under contract with Sourcewell, in an effort to influence the pricing, terms, or conditions relating to this RFP in any way that adversely affects the free and open competition for a Contract award under this RFP.
3. The Proposer has examined and understands the terms, conditions, scope, contract opportunity, specifications request, and other documents in this solicitation and affirms that any and all exceptions have been noted in writing and have been included with the Proposer's RFP response.
4. The Proposer will, if awarded a Contract, provide to Sourcewell Members the /products and services in accordance with the terms, conditions, and scope of this RFP, with the Proposer-offered specifications, and with the other documents in this solicitation.
5. The Proposer agrees to deliver products and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
6. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
7. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statute §13.591, Subd. 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals generally become public data. Minnesota Statute §13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
8. The Proposer understands that it is the Proposer's duty to protect information that it considers nonpublic, and it agrees to defend and indemnify Sourcewell for reasonable measures that Sourcewell takes to uphold such a data designation.

**[The rest of this page has been left intentionally blank. Signature page below]**

By signing below, Proposer is acknowledging that he or she has read, understands, and agrees to comply with the terms and conditions specified above.

Company Name: WESCO Distribution, Inc.

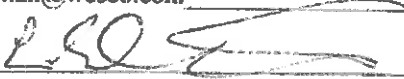
Address: 225 West Station Square Dr. Suite 700

City/State/Zip: Pittsburgh, PA 15219

Telephone Number: 412-454-2200

E-mail Address: losterman@wesco.com

Authorized Signature:



Authorized Name (printed): Lee Osterman

Title: Vice President, CIG Market

Date: Dec 4, 2018

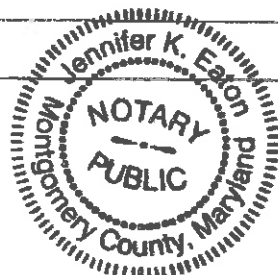
**Notarized**

Subscribed and sworn to before me this 4<sup>th</sup> day of December, 2018

Notary Public in and for the County of Montgomery State of Maryland

My commission expires: September 12, 2022

Signature: Jennifer K. Eaton





**PROPOSER QUESTIONNAIRE**

**Payment Terms, Warranty, Products and Services, Pricing and Delivery, and Industry-Specific Questions**

Proposer Name: WESCO Distribution, Inc. \_\_\_\_\_

Questionnaire completed by: Eric Anderson \_\_\_\_\_

**Payment Terms and Financing Options**

1) What are your payment terms (e.g., net 10, net 30)?

WESCO's standard payment terms are NET 30 from day of shipment

2) Do you provide leasing or financing options, especially those options that schools and governmental entities may need to use in order to make certain acquisitions?

WESCO does not provide any Leasing or Financing options.

3) Briefly describe your proposed order process. Please include enough detail to support your ability to report quarterly sales to Sourcewell. For example, indicate whether your dealer network is included in your response and whether each dealer (or some other entity) will process the Sourcewell Members' purchase orders.

WESCO Distribution, Inc. offers the full spectrum of product ordering capabilities. While customers can order at our branch counter or via phone and fax, our electronic ordering systems help bring additional speed and cost savings to the procurement process. WESCO utilizes EDI, e-mail, electronic cataloging (including internet ordering), direct order entry, and bar-code bin labeling to streamline transaction processes. We also support the leading industry portals so customers can access WESCO-supplied products from multiple sites on the web. Credit cards (VISA, MasterCard, and American Express) can be used on all of these ordering methods.

WESCO's point-of-sale system, WESNET, manages all aspects of order processing/shipping/invoicing. This is a "real-time" system that allows any salesperson to view the status of any order, products availability at all locations, shipping information, backorder status and billing information. The WESNET system also allows contract pricing to be uploaded to automatically upload contract pricing at order entry.

Upon award of a contract, WESCO has an internal process to create "National Account" codes that are then assigned to participating members of a specific contract. These codes are created in order to lock contractual pricing company wide, which ensures no sales vary from the contractual values. In addition, these National Account codes enable WESCO to pull selected criteria from the WESNET database to provide Participating Public Agencies with detailed reporting. WESCO has a standard report process that meets and exceeds most reporting requirements; however, we also have the ability to provide customized reports. WESCO can provide customized electronic or paper reports on a variety of transactional activities and can be sent on a daily, weekly, monthly, quarterly, annual basis.

- 4) Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell Members for using this process?

WESCO does accept P-Card procurement and payment process. There is no additional cost to Sourcewell member in using this option.

### Warranty

- 5) Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may include in your response a copy of your warranties, but at a minimum please also answer the following questions.

WESCO Distribution, Inc. agrees to provide Buyer with the warranty and remedies as provided by the applicable manufacturer of the Goods or subcontractor of the Services provided by WESCO hereunder. These warranties and remedies shall be the sole and exclusive remedies available to Buyer and applicable to the Goods or Services provided by WESCO hereunder. WESCO shall assist Buyer with the enforcement of all manufacturer warranties for the benefit of WESCO during the remedy period as provided by the manufacturer or subcontractor.

EXCEPT FOR THE FOREGOING, WESCO HEREBY DISCLAIMS AND EXCLUDES ANY AND ALL OTHER WARRANTIES REGARDING GOODS AND SERVICES, EXPRESS OR IMPLIED, INCLUDING, WITHOUT LIMITATION, THE IMPLIED WARRANTY OF MERCHANTABILITY, THE IMPLIED WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, IMPLIED WARRANTIES AGAINST DEFECTS IN DESIGN, MATERIALS AND WORKMANSHIP.

- **Do your warranties cover all products, parts, and labor?**  
All the Manufacturer warranties cover their products and parts. As for labor, WESCO does not provide labor and for the manufacturers, only if the product included labor from the Manufacturer.
- **Do your warranties impose usage restrictions or other limitations that adversely affect coverage?**  
WESCO passes through the warranties offered by our manufacturer partners, without modification.
- **Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?**  
As the role of WESCO being a distributor, and does not have any Technicians on staff, this will not apply.
- **Are there any geographic regions of the United States for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell Members in these regions be provided service for warranty repair?**  
WESCO will assist any member with any warranty issues across the United States, but since WESCO does not have Technicians on staff, this will not apply.
- **Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?**  
WESCO will assist any member regarding any warranty issue and will work with the respective manufacturer to resolve the problem. The ultimate responsibility will be the OEM, but the member will work with WESCO along the way to satisfy the issue.
- **What are your proposed exchange and return programs and policies?**

## Return Policy –

- Customer may return material for any reason at the branch or distribution center from which the material was shipped, subject to WESCO prior approval, which will not be unreasonably withheld. Prior to returning material, contact your WESCO salesperson for approval and instructions.
- If permission for return is granted, WESCO shall issue a Return Authorization number, and material approved for return should be sent back to WESCO within 30 days after the issuance of the RA number.
- Returns are subject to manufacturing restocking fees, if any.
- Material return requests greater than 60 days after the customer receipt of the material may not be approved for return.
- WESCO will only accept the return of materials that were purchased directly from WESCO.
- Approved return material must be returned unused and in re-sellable condition in order to receive credit. Electrical components must be unopened in order to be considered re-sellable.
- Any non-stock/special made-to-order product that cannot be returned to the WESCO material manufacturer will not receive return authorization and the customer will not be issued credit.
- The customer will be notified in the event material received back to WESCO is deemed not creditable and to determine to either scrap or return the material back to the customer, at the customer's expense.

### 6) Describe any service contract options for the items included in your proposal (“on call”, retainer, etc.).

As a MRO products distributor, WESCO does not offer any direct Service Contract options. WESCO can help facilitate with the manufacturers in the event a Service Contract comes available, as these options would come directly from the manufacturer.

### Pricing, Delivery, Audits, and Administrative Fee

### 7) Provide a general narrative description of the equipment/products and related services you are offering in your proposal.

WESCO's business allows its customers to access more than 1,000,000 products. WESCO's network of branches and distribution centers stock more than 130,000 unique product stock keeping units (“SKUs”) from over 24,000 suppliers. Each branch will tailor its inventory to meet the needs of the Participating Public Agencies in its local market, stocking an average of approximately 2,500 SKUs.

Representative products that WESCO offers include:

- Electrical Supplies. Wiring devices, fuses, terminals, connectors, boxes, enclosures, fittings, lugs, terminations, tape, splicing and marking supplies
- Industrial Supplies. Tools and testers, safety and security, fall protection, personal protection, consumables, fasteners, janitorial and other MRO supplies
- Power Distribution. Circuit breakers, transformers, switchboards, panel boards, metering products and bus way products
- Lighting. Lamps, fixtures, ballasts and lighting control products
- Wire and Conduit. Wire, cable, raceway, metallic and non-metallic conduit
- Control, Automation and Motors. Motor control devices, drives, surge and power protection relays, timers, pushbuttons and operator interfaces
- Data and Telecom. Copper and fiber cable, data connectivity, support and protection products

- Physical Security and Access Control. DVR's, Card Readers, Camera's, Applicable Software

WESCO will attempt to source any manufacturer upon request. Customer requirements for specified products determine the selection of suppliers. During Sales Order Processing, sales and operations groups review all customer product and service requirements. If product specified is not manufactured by a WESCO-approved Supplier, personnel will contact the relevant manufacturer to confirm their capabilities to produce product to relevant to the industry and government standards identified on the customer order.

- 8) Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. (Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract. See the body of the RFP and the Price and Product Change Request Form for more detail.)

WESCO will offer a "Discount off MSRP" Price Schedule broken down by Manufacturer and Product Sets. It will also show commodity manufacturers that will be based on a "Cost Plus" structure. This is titled "Sourcewell - Categories & Manufacturers". To accompany this document will be a SAMPLE of our MSRP sheets that WESCO will maintain for all manufacturers for the duration of the contracts. WESCO will also offer a "Hot List" of products that are common items in the SLED sector.

- 9) Please quantify the discount range presented in this response. For example, indicate that the pricing in your response represents is a 50% percent discount from the MSRP or your published list.

The Discount ranges from 0% - 89% off of MSRP or Trade Service End Column, at the time of quote.

- 10) The pricing offered in this proposal is

- \_\_\_\_\_ a. the same as the Proposer typically offers to an individual municipality, university, or school district.
- \_\_\_\_\_X\_\_\_\_\_ b. the same as the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.
- \_\_\_\_\_ c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.
- \_\_\_\_\_ d. other than what the Proposer typically offers (please describe).

- 11) Describe any quantity or volume discounts or rebate programs that you offer.

WESCO maintains strategic relationships with the top manufacturers in the industry. These relationships allow WESCO to negotiate additional cost-savings for large project and bulk purchases. As every opportunity can be unique in nature, WESCO always entertains working with the customer on any large purchase to determine the matched manufacturer and product to then work strategically to obtain the best potential cost savings discount available. These opportunities are a case-by-case event therefore these opportunities will be examined at the time of inquiry.

- 12) Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.

WESCO will attempt to source any manufacturer upon request. Customer requirements for specified products determine the selection of manufacturers. During Sales Order Processing, sales and operations groups review all customer product and service requirements. If product specified is not manufactured by a WESCO-approved Supplier, personnel will contact the relevant manufacturer to

confirm their capabilities to produce product to relevant to the industry and government standards identified on the customer order.

WESCO shall provide a quote based on a case-by-case scenario and pricing will be based upon "Cost Plus %", which will be in line with the provided WESCO Price Schedule, based upon Product Category. In the quote to the member, WESCO will note items that are deemed Open Market.

- 13) Identify any total cost of acquisition costs that are **NOT** included in the pricing submitted with your response. This cost includes all additional charges that are not directly identified as freight or shipping charges. For example, list costs for items like installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.

WESCO has successfully developed and implemented numerous strategic alliances / managed business relationships throughout the United States, to assist our customers in reducing their "Total Cost of Ownership". Collectively, they incorporate a wide variety of vendor managed inventory program elements, such as bin-stock replenishment, consignment, kitting, and warehouse management across a broad range of products.

- 14) If travel expense, delivery or shipping is an additional cost to the Sourcewell Member, describe in detail the complete travel expense, shipping and delivery program.

Shipments of material are generally made via WESCO truck, UPS or a common carrier. Freight charges for WESCO core products shall be Prepaid and Allowed. For any expedited shipping per the customers' request, this shall be Prepaid and Charge. The shipping charge will be added to the customer's invoice.

- 15) Specifically describe those travel expense, shipping and delivery programs for Alaska, Hawaii, Canada, or any offshore delivery.

WESCO maintains sales locations in Alaska and Hawaii. For items located in the locally stocked warehouse, the policy stated above will apply. For items shipping from the Continental U.S., shipping charges may apply. In the State of Hawaii, items shipping from a sales location different from the island of destination, shipping charges may apply. In the State of Alaska, shipping charges may apply in shipping to any remote location.

- 16) Describe any unique distribution and/or delivery methods or options offered in your proposal.

WESCO Distribution, Inc. carrier partnerships are nationally, regionally and locally based. WESCO is capable of providing a wide range of shipping services, from shipping small parcels to shipments that are multiple truck loads. WESCO can also offer expedited deliveries from next flight out airfreight to local messenger deliveries. WESCO is always looking for capabilities of our carriers and comparing those to service needs to our customers. We will assign the appropriate carrier based on the final destination location, delivery services required, and delivery date to ensure the most economical shipping costs. Generally, WESCO can deliver in stock items to all member locations on a same day or next day basis depending on your locations specific needs. Same day shipments will require a cutoff time, to be established between WESCO and individual agency. Orders placed before the cutoff time would be delivered the same day, order placed after the cutoff time will be delivered the following day. Same day deliveries will be made via WESCO truck and/or local contract carrier.

- 17) Please specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell Members obtain the proper

pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell.

WESCO's National Account and Sales Support expertise, coupled with our industry knowledge and extensive branch network not only position us well to respond to the needs of multi-location national accounts, it make us uniquely qualified to support the Sourcewell contract. We combine national programs with local service and support by encouraging creative and flexible thinking at the branch level, believing it key to customizing service relationships that meet the specific needs of each individual customer location. Upon award of a contract, WESCO has an internal process to create "National Account" codes that are then assigned to participating members of a specific contract. These codes are created in order to lock contractual pricing company wide, which ensures no sales vary from the contractual values. These "National Account" codes also allows WESCO to create sales reports for all sales based on the "National Account". The WESCO National Account Team has on their calendar all National Accounts that require Sales Usage Reports and Fee requirements. WESCO currently holds contracts with similar requirements and is therefore experienced and capable of fulfilling your reporting requirements.

- 18) Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See RFP Section 6.29 and following for details.)

WESCO Distribution, Inc. will offer Sourcewell a 2% Contract Administration Fee.

### Industry-Specific Questions

- 19) How would being awarded a Sourcewell contract allow you to better and more efficiently serve the government, education and non-profit segments?

With Sourcewell being one of the most recognized Co-op's across the nation, and since it is its own public agency, the competitive awarded contract will allow WESCO and its divisions to proactively pursue customers knowing that by offering this contract, it becomes a more effective sales process. The more than 150 sales branches will understand the ease-of-use which will then close more sales with their customers and new customers.

- 20) Describe the added value your company would provide to government, education and non-profit customers through a Sourcewell-awarded contract.

WESCO will provide best in class distribution services, including e-business, local delivery, and technical support for the broad array of suppliers we distribute. By providing the pricing available through our Sourcewell contract, eligible agencies will have the ability to receive market level pricing quickly, and be able to select specific product solutions with the knowledge the items have been through the competitive process. Our best relationships are with agencies that allow us to provide suggestions on cost savings, energy efficient upgrades, and the manufacturers that offer the most value, for your investments.

- 21) Describe any new products and services added to your portfolio within the past 18 months.

WESCO has expanded and strengthened its portfolio by diversifying its end markets, customer base service capabilities, product lines and supplier relationships, and will continue to do so as they move forward through the next decade. The hottest products in our industry are centered around Energy Efficiency, LED Lighting & Controls Wireless Networking and Data Center Management.

- 22) Please describe any product training, consulting or instruction that you offer, including the programs, the related costs and the benefits?

While WESCO is one of the largest electrical distributors in North America, WESCO also has the resources in place to provide training to the customer in many different aspects. Some of these offerings are:

1. WESCO sales personnel along with the Regional Government Managers are there to provide product updates, product training and to set up product seminars as requested by the customer. Since WESCO is partnered with most top name Electrical and Lighting manufacturers in the industry, we can take over the task of scheduling manufacturers to provide specific product training.
2. WESCO, in partnering with EATON, has a successful program in performing Energy Audits. Energy Audits are conducted by a team of experienced energy audit professionals who will assess the working environments and power consumption to help customers reduce energy consumption and realize cost savings. This is applicable to large corporate end users, data centers, government offices and installations, university campuses, healthcare, and the list goes on. It could be an hour well spent. Additionally, with recent changes in NFPA 70E worker safety, WESCO/EATON jointly can provide all city facilities with the necessary legal documentation and identification to prevent future Arc Flash accidents and citations from OSHA in the future.
3. WESCO has nine Regional Lighting Managers that provide Lighting Upgrade and Retrofit Expertise to provide customers a look at the dividends produced by state-of-the-art lighting systems. An upgraded lighting system Audit can provide you with the following benefits:
  - Energy Saving Solutions
  - Maintenance Savings
  - Improved Lighting Quality, Related Productivity, and Safety
  - Inventory Procurement and Management Savings
  - Environmental and safety compliance

WESCO's upgrade process provides solutions that fulfill our Customers' needs and generate desired and expected results.

**23) Do you have an on-line purchasing portal? If so, please describe your online ordering process, purchase approvals/tracking, payment options, reporting and monitoring (For example, can a member track spending by staff members, can a member put limits on purchases, can a member be invoiced, etc.)**

WESCO has invested significantly to support our customers' e-Business initiatives. Our strategy is to e-Enable our existing customers, establish a dominant position in the emerging channels and develop internal productivity tools using web-based technologies. We will do this by providing our customers with the products and services they desire at the service levels they expect to receive at the prices they expect to pay using the e-Commerce methodology of their choosing.

Buy.WESCO provides customers with web based selection and electronic purchasing. Users have the ability to view real-time inventory in both the local branch, and our eight distribution centers located in North America. All of this is done via the web, so no software or local network are required. In our proposal, we will be loading all contract items onto our website, permitting users the ability to view product information and purchase electronically. WESCO products are available today on the Web at [www.buy.WESCO.com](http://www.buy.WESCO.com), our full-function Internet catalog provides:

- Powerful product search capability
- Quick and easy order entry
- Comprehensive order information
- Customized shopping lists

- Complete item detail
- Real-time price and availability
- Account customization capability
- Access 24 hours a day, seven days a week

Users can have a choice of PO/Invoice or credit card orders. Buy.WESCO can also handle online quote requests, and buyers can retrieve and checkout the online quoted items both online or through the punch-out catalog. The Online Services page can provide detailed reporting as well as invoice printing and PO shipment status.

24) Please rank the top 3 market segments where your company provides products & services:

- |   |   |
|---|---|
| a) Facilities MRO (Maintenance Repair & Operations) | 2 |
| b) Industrial Supplies                              |   |
| c) Tools & Equipment/Accessories                    |   |
| d) Electrical Power Transmission & Supplies         | 3 |
| e) Mechanical Power Transmission                    |   |
| f) Pneumatics/ Fluid Power                          |   |
| g) Electrical and Lighting Products & Services      | 1 |
| h) Plumbing Supplies & Waterworks                   |   |
| i) Construction & Building Supplies                 |   |

25) Describe your market share, depth, and breadth of products and services offered within each of the following categories you currently provide to your government, education & non-profit customers:

The market is highly fragmented with thousands of manufacturers and over 10,000 distributors. The top 50 distributors have less than 20% share in North America and a majority of our products get to market through distribution channels.

WESCO is recognized one of the Top 2 Electrical Distributors in North America and averages \$8 Billion in annual sales.

We compete directly with global, national, regional and local distributors of electrical and other industrial supplies. Competition is primarily focused on the local service area, and is generally based on product line breadth, product availability, service capabilities and price. We also compete with buying groups formed by smaller distributors to increase purchasing power and provide some cooperative marketing capability.

- |   |   |
|---|---|
| a) Facilities MRO (Maintenance Repair & Operations) | Safety and security, consumables, fasteners, janitorial, data and telecom products and other MRO supplies                     |
| b) Industrial Supplies                              | Safety Supplies (Vest, Gloves, Harness)   |
| c) Tools & Equipment/Accessories                    | Testers, safety and security, fall protection, personal protection, consumables, fasteners, janitorial and other MRO supplies |
| d) Electrical Power Transmission & Supplies         | Circuit breakers, transformers, switchboards, panel boards, metering products and bus way products                            |
| e) Mechanical Power Transmission                    |   |
| f) Pneumatics/ Fluid Power                          |   |
| g) Electrical and Lighting Products & Services      |   |

Wiring devices, fuses, terminals, connectors, boxes, enclosures, fittings, lugs, terminations, tape splicing and marking supplies. Wire, cable, raceway, metallic and non-metallic conduit. Lamps, fixtures, ballasts and lighting control products. Motor control devices, drives, surge and power protection, relays, timers, pushbuttons and operator interfaces

- h) Plumbing Supplies & Waterworks
- i) Construction & Building Supplies

Signature: \_\_\_\_\_



Date: \_\_\_\_\_

Dec 4, 2018

**Upon award, WESCO requests the opportunity to discuss mutually agreeable terms which properly reflect WESCO's role as a distributor, which are mutually acceptable to the parties including in the areas of warranty, indemnification and reasonable limitations of liability.**

**LINKING AGREEMENT  
BETWEEN  
THE CITY OF GLENDALE, ARIZONA  
AND  
WESCO DISTRIBUTION, INC.**

Facility MRO (Maintenance, Repair & Operations), Industrial & Building Supplies with Related  
Equipment, Accessories, Supplies and Services

**EXHIBIT B**

**METHOD AND AMOUNT OF COMPENSATION**

Method and amount of compensation is outlined in the Sourcewell Contract No. 121218-WES Pricing Schedule.

**NOT TO EXCEED AMOUNT**

The total amount of compensation paid to Contractor for full completion of all work required by the Project must not exceed \$2,000,000 for the entire term of the Agreement.

See Attached Sourcewell Contract No. 121218-WES Pricing Schedule.



**Pricing Schedule**

**121218-WES**

**Sourcewell**

**Mar-22**

Appendix B		Product/Service Specifications				
Manufacturer	WESCO Category	WESCO Category	Category#	Business Category Name	Quantity	Disc. from TSEC
3M	RACEWAYS, WIREWAYS,STRUT,CABLE TRAY	WIRING DUCT	Category g	Electrical and Lighting Products	10	Disc. from TSEC
3M	TAPE,INSULATING MATERIAL,HEAT SHRINK TUBING,SEALANTS & ADHESIVES	HEAT SHRINK TUBING	Category a	Facilities MRO	4	Disc. from TSEC
3M	TAPE,INSULATING MATERIAL,HEAT SHRINK TUBING,SEALANTS & ADHESIVES	TAPES	Category a	Facilities MRO	5	Disc. from TSEC
3M	TAPE,INSULATING MATERIAL,HEAT SHRINK TUBING,SEALANTS & ADHESIVES	AEROSOLS, COATINGS & CEMENT	Category a	Facilities MRO	10	Disc. from TSEC
3M	TERMINATIONS,LUGS,CONNECTORS & ACCESSORIES	LUGS	Category g	Electrical and Lighting Products	8	Disc. from TSEC
3M	TERMINATIONS,LUGS,CONNECTORS & ACCESSORIES	SPLICES & TERMINATIONS	Category g	Electrical and Lighting Products	9	Disc. from TSEC
3M	TERMINATIONS,LUGS,CONNECTORS & ACCESSORIES	TERMINALS (STA-KONS)	Category g	Electrical and Lighting Products	14	Disc. from TSEC
3M	TERMINATIONS,LUGS,CONNECTORS & ACCESSORIES	WIRE CONNECTORS	Category g	Electrical and Lighting Products	4	Disc. from TSEC
3M	TERMINATIONS,LUGS,CONNECTORS & ACCESSORIES	CABLE TIES	Category g	Electrical and Lighting Products	4	Disc. from TSEC
3M	TOOLS	TOOLS	Category c	Tools & Equipment/Accessories	4	Disc. from TSEC
3M	DATA/COMM CONNECTIVITY	FIBER CONNECTORS	Category a	Facilities MRO	5	Disc. from MSRP
3M	ELECTRICAL SUPPLIES	FASTENERS & ACCESSORIES	Category g	Electrical and Lighting Products	10	Disc. from TSEC
3M	ELECTRICAL SUPPLIES	LOCKOUT, TAGOUTS & WIRE MARKERS	Category g	Electrical and Lighting Products	10	Disc. from TSEC
3M	INDUSTRIAL MAINTENANCE	MAINTENANCE PRODUCTS	Category b	Industrial Supplies	10	Disc. from TSEC
3M	TOOLS & TEST EQUIPMENT	TOOLS AND KITS	Category c	Tools & Equipment/Accessories	5	Disc. from MSRP
ABB	TRANSFORMERS, METERS, OVERHEAD	OH, FILES, POWER	Category d	Electrical Power Transmission & Supplies	22	Cost Plus
ACME	TRANSFORMERS	CONTROL TYPE	Category d	Electrical Power Transmission & Supplies	25	Disc. from TSEC
ACME	TRANSFORMERS	DRY TYPE	Category d	Electrical Power Transmission & Supplies	25	Disc. from TSEC
ACP INTERNATIONAL	MARKERS, SIGNS, POSTS	MAINTENANCE PRODUCTS	Category a	Facilities MRO	22	Cost Plus
AFL TELECOMMUNICATIONS	DATA/COMM	FIBER CABLE	Category a	Facilities MRO	22	Cost Plus
AFL TELECOMMUNICATIONS	TOOLS & TEST EQUIPMENT	FIBER TOOLS	Category c	Tools & Equipment/Accessories	3	Disc. from MSRP
AG NEOVO TECHNOLOGY	SECURITY & ACCESS CONTROL	VIDEO DISPLAY	Category a	Facilities MRO	10	Disc. from TSEC
AIPHONE	PHONES & NOTIFICATION	INTERCOM	Category a	Facilities MRO	10	Disc. from MSRP
AIRMASTER	FANS, HEATERS, VENTING EQUIP.	FANS, HEATERS, VENTING EQUIP.	Category b	Industrial Supplies	14	Disc. from TSEC
AIRW	WIRE, POWER, CORDS & BUILDING (P.I.E.)	CORDS & CORD SETS	Category g	Electrical and Lighting Products	22	Cost Plus
ALLEN	TOOLS	TOOLS	Category e	Tools & Equipment/Accessories	29	Disc. from TSEC
ALLIED - POWERSTRUT	RACEWAYS, WIREWAYS,STRUT,CABLE TRAY	STRUT	Category g	Electrical and Lighting Products	22	Cost Plus
ALLIED - POWERSTRUT	RACEWAYS, WIREWAYS,STRUT,CABLE TRAY	STRUT FITTINGS	Category g	Electrical and Lighting Products	45	Disc. from TSEC
ALTRONIX	SECURITY & ACCESS CONTROL	POWER/CONTROLS	Category a	Facilities MRO	10	Disc. from MSRP
ALUMAFORM	DISTRIBUTION EQUIPMENT	BRACKETS, BRACES DEADENDS	Category d	Electrical Power Transmission & Supplies	22	Cost Plus
ALUMINUM CONDUIT NIPPLES	CONDUIT & CABLE FITTINGS	ELBOWS, COLPS & NIPS	Category g	Electrical and Lighting Products	45	Disc. from TSEC
ALUMINUM BLS & COUPS	CONDUIT & CABLE FITTINGS	ELBOWS, COLPS & NIPS	Category g	Electrical and Lighting Products	45	Disc. from TSEC
AMERICAN FASTENER	ELECTRICAL SUPPLIES	FASTENERS & ACCESSORIES	Category g	Electrical and Lighting Products	56	Disc. from TSEC
AMERICAN FIBRETEK	SECURITY & ACCESS CONTROL	TRANSDUCER	Category a	Facilities MRO	10	Disc. from MSRP
AMERICAN LIGHTING	LIGHTING	NON-HAZARDOUS	Category g	Electrical and Lighting Products	22	Cost Plus
ANAMET	CONDUIT-METAL (P.I.E.)	LIQUID TIGHT - METALLIC	Category g	Electrical and Lighting Products	22	Cost Plus
ANAMET	CONDUIT-NON METALLIC (P.I.E.)	LIQUID TIGHT - NON METALLIC	Category g	Electrical and Lighting Products	22	Cost Plus
APPLETON	BALLASTS	FLUORESCENT, ELECTRONIC, HID	Category g	Electrical and Lighting Products	19	Disc. from TSEC
APPLETON	BOXES METALLIC & NON-METALLIC	FS/FO BOXES	Category g	Electrical and Lighting Products	25	Disc. from TSEC
APPLETON	BOXES METALLIC & NON-METALLIC	HAZARDOUS LOCATION BOXES	Category g	Electrical and Lighting Products	18	Disc. from TSEC
APPLETON	BOXES METALLIC & NON-METALLIC	JUNCTION BOX	Category g	Electrical and Lighting Products	18	Disc. from TSEC
APPLETON	BOXES METALLIC & NON-METALLIC	METALLIC OUTLET BOXES & COVERS	Category g	Electrical and Lighting Products	50	Disc. from TSEC
APPLETON	CIRCUIT BREAKERS	LOW, MED, HI-VOLTAGE, THERMAL, MAGNETIC	Category g	Electrical and Lighting Products	13	Disc. from TSEC
APPLETON	CONDUIT & CABLE FITTINGS	CABLE FITTINGS BX, ROMEX, AC, MC, FLEX	Category g	Electrical and Lighting Products	42	Disc. from TSEC
APPLETON	CONDUIT & CABLE FITTINGS	CONDUIT BODIES	Category g	Electrical and Lighting Products	24	Disc. from TSEC
APPLETON	CONDUIT & CABLE FITTINGS	CORD CONNECTORS	Category g	Electrical and Lighting Products	42	Disc. from TSEC
APPLETON	CONDUIT & CABLE FITTINGS	EMT CONDUIT FITTINGS	Category g	Electrical and Lighting Products	40	Disc. from TSEC
APPLETON	CONDUIT & CABLE FITTINGS	EXPLOSION PROOF FITTINGS	Category g	Electrical and Lighting Products	17	Disc. from TSEC
APPLETON	CONDUIT & CABLE FITTINGS	HUBS	Category g	Electrical and Lighting Products	30	Disc. from TSEC
APPLETON	CONDUIT & CABLE FITTINGS	LIQUID TIGHT CONNECTORS	Category g	Electrical and Lighting Products	37	Disc. from TSEC
APPLETON	CONDUIT & CABLE FITTINGS	STRAPS, HANGERS, BEAM CLAMPS	Category g	Electrical and Lighting Products	13	Disc. from TSEC
APPLETON	CONTROL - OPEN & CLOSED	VFD, PLC, RELAYS, TIMERS, STARTERS	Category g	Electrical and Lighting Products	13	Disc. from TSEC
APPLETON	ENCLOSURES	HAZARDOUS LOCATION	Category g	Electrical and Lighting Products	15	Disc. from TSEC

Manufacturer	WESCO Category	Sub-Category	Product	Category	Supplier - Category List	% Discount or Cost + %	Structure
APPLETON		LIGHTING	NON-HAZARDOUS, HAZARDOUS	Category g	Electrical and Lighting Products	40	Disc. from TSEC
APPLETON		WIRING DEVICES	PIN & SLEEVE - NON & HAZARDOUS LOCATION	Category g	Electrical and Lighting Products	18	Disc. from TSEC
APPLETON		OPEN & CLOSED	OPEN & CLOSED	Category g	Electrical Power Transmission & Supplies	14	Disc. from TSEC
ARECONT VISION		SECURITY & ACCESS CONTROL	CAMERAS	Category a	Facilities MRO	10	Disc. from MSRP
ARMSTRONG		TOOLS	TOOLS	Category c	Tools & Equipment/Accessories	39	Disc. from TSEC
ASD LIGHTING		LIGHTING	NON-HAZARDOUS	Category g	Electrical and Lighting Products	22	Cost Plus
ATLAS LIGHTING		LIGHTING	NON-HAZARDOUS	Category g	Electrical and Lighting Products	22	Cost Plus
BELDEN		DATACOMM CABLE	COPPER AND FIBER CABLE	Category a	Facilities MRO	22	Disc. from MSRP
BELDEN		DATACOMM CONNECTIVITY	COPPER & FIBER CONNECTORS/PANELS	Category a	Facilities MRO	30	Disc. from MSRP
BERKTEK - LEWTON		DATACOMM CABLE	COPPER AND FIBER CABLE	Category a	Facilities MRO	38	Disc. from MSRP
B-LINE - EATON		RACEWAYS, WIREWAYS, STRUT, CABLE TRAY	STRUT FITTINGS	Category g	Electrical and Lighting Products	22	Cost Plus
B-LINE - EATON		RACEWAYS, WIREWAYS, STRUT, CABLE TRAY	STRUT FITTINGS	Category g	Electrical and Lighting Products	45	Disc. from TSEC
B-LINE - EATON		DATACOMM SUPPORT	RACKS, CABINETS, CABLE TRAY	Category a	Facilities MRO	15	Disc. from MSRP
BOSS CONTROLS		WIRING DEVICES	CONTROL UNIT	Category g	Electrical and Lighting Products	5	Disc. from MSRP
BRADY		ELECTRICAL SUPPLIES	LOCKOUT, TAGOUTS & WIRE MARKERS	Category g	Electrical and Lighting Products	23	Disc. from TSEC
BRIDGEPORT		CONDUIT & CABLE FITTINGS	CABLE FITTINGS BX, ROMEX, AC, MC, FLEX	Category g	Electrical and Lighting Products	44	Disc. from TSEC
BRIDGEPORT		CONDUIT & CABLE FITTINGS	CONDUIT BODIES	Category g	Electrical and Lighting Products	42	Disc. from TSEC
BRIDGEPORT		CONDUIT & CABLE FITTINGS	CORD CONNECTORS	Category g	Electrical and Lighting Products	45	Disc. from TSEC
BRIDGEPORT		CONDUIT & CABLE FITTINGS	DIE-CAST FITTINGS	Category g	Electrical and Lighting Products	56	Disc. from TSEC
BRIDGEPORT		CONDUIT & CABLE FITTINGS	EMT CONDUIT FITTINGS	Category g	Electrical and Lighting Products	40	Disc. from TSEC
BRIDGEPORT		CONDUIT & CABLE FITTINGS	LIQUID TIGHT CONNECTORS	Category g	Electrical and Lighting Products	51	Disc. from TSEC
BRIDGEPORT		CONDUIT & CABLE FITTINGS	RIGID/MC CONDUIT FITTINGS	Category g	Electrical and Lighting Products	43	Disc. from TSEC
BRIDGEPORT		CONDUIT & CABLE FITTINGS	STRAPS, HANGERS, BEAM CLAMPS	Category g	Electrical and Lighting Products	42	Disc. from TSEC
BRYANT		CONDUIT & CABLE FITTINGS	CORD CONNECTORS	Category g	Electrical and Lighting Products	37	Disc. from TSEC
BRYANT		WIRING DEVICES	G.F.I.'S	Category g	Electrical and Lighting Products	27	Disc. from TSEC
BRYANT		WIRING DEVICES	OCCUPANCY SENSORS	Category g	Electrical and Lighting Products	16	Disc. from TSEC
BRYANT		WIRING DEVICES	PIN & SLEEVE - NON & HAZARDOUS LOCATION	Category g	Electrical and Lighting Products	29	Disc. from TSEC
BRYANT		WIRING DEVICES	SW, RECEP.TS, PLUGS, CONN-COMMERCIAL	Category g	Electrical and Lighting Products	38	Disc. from TSEC
BRYANT		WIRING DEVICES	SW, RECEP.TS, PLUGS, CONN-INDUSTRIAL	Category g	Electrical and Lighting Products	6	Disc. from TSEC
BUSCHMAN		TERMINATIONS, LUGS, CONNECTORS & ACCESSORIES	WIRE CONNECTORS	Category g	Electrical and Lighting Products	23	Disc. from TSEC
BURNIDY		ELECTRICAL SUPPLIES	FASTENERS & ACCESSORIES	Category a	Facilities MRO	16	Disc. from TSEC
BURNIDY		TAPE, INSULATING MATERIAL, HEAT SHRINK TUBING, SEALANTS & ADHESIVES	WIRE PULLING LUBRICANTS	Category g	Electrical and Lighting Products	20	Disc. from TSEC
BURNIDY		TERMINATIONS, LUGS, CONNECTORS & ACCESSORIES	CABLE TIES	Category g	Electrical and Lighting Products	23	Disc. from TSEC
BURNIDY		TERMINATIONS, LUGS, CONNECTORS & ACCESSORIES	LUGS	Category g	Electrical and Lighting Products	24	Disc. from TSEC
BURNIDY		TERMINATIONS, LUGS, CONNECTORS & ACCESSORIES	SPICES & TERMINATIONS	Category g	Electrical and Lighting Products	27	Disc. from TSEC
BURNIDY		TERMINATIONS, LUGS, CONNECTORS & ACCESSORIES	TERMINALS (STA-KONS)	Category c	Tools & Equipment/Accessories	14	Disc. from TSEC
BURNIDY		TOOLS	TOOLS	Category c	Tools & Equipment/Accessories	51	Disc. from TSEC
BUSSMANN - EATON		FUSES, FUSE BLOCKS & FUSE HOLDERS	BALANCE OF LINE-LESS MFG EXCLUDED ITEMS	Category g	Electrical and Lighting Products	22	Disc. from TSEC
BUSSMANN - EATON		FUSES, FUSE BLOCKS & FUSE HOLDERS	DUAL ELEMENT	Category g	Electrical and Lighting Products	35	Disc. from TSEC
BUSSMANN - EATON		FUSES, FUSE BLOCKS & FUSE HOLDERS	FUSE BLOCKS / HOLDERS	Category g	Electrical and Lighting Products	41	Disc. from TSEC
BUSSMANN - EATON		FUSES, FUSE BLOCKS & FUSE HOLDERS	GLASS	Category g	Electrical and Lighting Products	47	Disc. from TSEC
BUSSMANN - EATON		FUSES, FUSE BLOCKS & FUSE HOLDERS	LOW PEAK / AMP TRAP	Category g	Electrical and Lighting Products	50	Disc. from TSEC
BUSSMANN - EATON		FUSES, FUSE BLOCKS & FUSE HOLDERS	MIDGET	Category g	Electrical and Lighting Products	23	Cost Plus
CABLE - WELDING		WIRE, POWER, CORDS & BUILDING (P.I.E.)	WELDING CABLE	Category g	Electrical and Lighting Products	13	Disc. from MSRP
CADOPIL - LEGRAND		DATACOMM SUPPORT	CABLE TRAY	Category a	Facilities MRO	20	Disc. from TSEC
CADOPIL - LEGRAND		CONDUIT & CABLE FITTINGS	STRAPS, HANGERS, BEAM CLAMPS	Category g	Electrical and Lighting Products	56	Disc. from TSEC
CANTEX		CONDUIT & CABLE FITTINGS	ELBOWS, COUPS & NIPS	Category g	Electrical and Lighting Products	55	Disc. from TSEC
CANTEX		CONDUIT & CABLE FITTINGS	PVC CONDUIT FITTINGS	Category g	Electrical and Lighting Products	22	Cost Plus
CANTEX		CONDUIT-NON METALLIC (P.I.E.)	NON-METALLIC	Category g	Electrical and Lighting Products	35	Disc. from TSEC
CARLON		BOXES METALLIC & NON-METALLIC	NON METALLIC BOXES & COVERS	Category g	Electrical and Lighting Products	56	Disc. from TSEC
CARLON		BOXES METALLIC & NON-METALLIC	WEATHERPROOF	Category g	Electrical and Lighting Products	22	Cost Plus
CARLON		CONDUIT & CABLE FITTINGS	PVC CONDUIT FITTINGS	Category g	Electrical and Lighting Products	22	Cost Plus
CARLON		CONDUIT-NON METALLIC (P.I.E.)	LIQUID TIGHT - NON METALLIC	Category g	Electrical and Lighting Products	23	Disc. from TSEC
CARLON		CONDUIT-NON METALLIC (P.I.E.)	NON-METALLIC	Category g	Electrical and Lighting Products	23	Disc. from TSEC
CARLON		ENCLOSURES	NON-METALLIC	Category g	Electrical and Lighting Products	23	Disc. from TSEC
CARLON		RACEWAYS, WIREWAYS, STRUT, CABLE TRAY	SURFACE RACEWAY	Category g	Electrical and Lighting Products	22	Disc. from TSEC
CARLON		RACEWAYS, WIREWAYS, STRUT, CABLE TRAY	WIREWAY	Category g	Electrical and Lighting Products	35	Disc. from TSEC
CARLON		RACEWAYS, WIREWAYS, STRUT, CABLE TRAY	WIRING DUCT	Category g	Electrical and Lighting Products	25	Disc. from TSEC
CARLON		TAPE, INSULATING MATERIAL, HEAT SHRINK TUBING, SEALANTS & ADHESIVES	AEROSOLS, COATINGS & CEMENT	Category a	Facilities MRO	14	Disc. from TSEC
CARLON		TOOLS	TOOLS	Category c	Tools & Equipment/Accessories	38	Disc. from TSEC
CARLON DEL		CONDUIT & CABLE FITTINGS	CONDUIT BODIES	Category g	Electrical and Lighting Products	23	Cost Plus
CAROL CABLE		WIRE, POWER, CORDS & BUILDING (P.I.E.)	CORDS & CORD SETS	Category g	Electrical and Lighting Products	22	Disc. from MSRP
CHATSWORTH PRODUCTS INC. (CPI)		DATACOMM SUPPORT	RACKS, CABINETS, CABLE TRAY	Category a	Facilities MRO	21	Disc. from MSRP
CIRCLE-A-W		ENCLOSURES	METALLIC - NEMA 1 & 2	Category g	Electrical and Lighting Products	21	Disc. from MSRP
CIRCLE-A-W		ENCLOSURES	METALLIC - NEMA 3	Category g	Electrical and Lighting Products	21	Disc. from MSRP

Product	Manufacturer	Product Description	Manufacturer Part Number	Category	Product Name	% Discount or Cost + %	Structure
CIRCLE A-W		RACEWAYS, WIREWAYS, STRUT, CABLE TRAY	WIREWAY	Category g	Electrical and Lighting Products	40	Disc. from MSRP
CODE BLUE CORP		PHONES & NOTIFICATION	EMERGENCY PHONES	Category a	Facilities MRO	5	Disc. from MSRP
COMMSCOPE		DATA/COMM CABLE	COPPER AND FIBER CABLE	Category a	Facilities MRO	30	Disc. from MSRP
COMMSCOPE		DATA/COMM CONNECTIVITY	COPPER & FIBER CONNECTORS/PANELS	Category a	Facilities MRO	30	Disc. from MSRP
COMMSCOPE		DATA/COMM SUPPORT	RACKS, CABINETS, WIRE MANAGEMENT	Category a	Facilities MRO	24	Disc. from MSRP
COMMSCOPE		WIRELESS	DISTRIBUTED ANTENNA System (DAS)	Category a	Facilities MRO	25	Disc. from MSRP
COMMSCOPE - SYSTEMAX		DATA/COMM CONNECTIVITY	COPPER & FIBER CONNECTORS/PANELS	Category a	Facilities MRO	24	Disc. from MSRP
COMMSCOPE - SYSTEMAX		DATA/COMM SUPPORT	RACKS, CABINETS, WIRE MANAGEMENT	Category a	Facilities MRO	24	Disc. from MSRP
COMNET COMMUNICATIONS NETWORKS		SECURITY & ACCESS CONTROL	ETHERNET CONNECTION	Category a	Facilities MRO	10	Disc. from MSRP
CONDUX		TOOLS	TOOLS	Category c	Tools & Equipment/Accessories	0	Disc. from TSEC
CORITECH LIGHTING-LEVTON		LIGHTING	NON-HAZARDOUS	Category g	Electrical and Lighting Products	22	Cost Plus
COOPER LIGHTING		LAMPS	LED	Category g	Electrical and Lighting Products	22	Cost Plus
COOPER LIGHTING - EATON		BALLASTS	FLUORESCENT, ELECTRONIC, HID	Category g	Electrical and Lighting Products	22	Cost Plus
COOPER LIGHTING - EATON		LIGHTING	NON-HAZARDOUS, EMERGENCY, LED	Category g	Electrical and Lighting Products	22	Cost Plus
CORNING		DATA/COMM CABLE	FIBER CABLE	Category a	Facilities MRO	15	Disc. from MSRP
CORNING		DATA/COMM CONNECTIVITY	FIBER CONNECTORS/PANELS	Category a	Facilities MRO	15	Disc. from MSRP
CORNING		TOOLS & TEST EQUIPMENT	FIBER TOOLS	Category c	Tools & Equipment/Accessories	15	Disc. from MSRP
CRC		INDUSTRIAL MAINTENANCE	MAINTENANCE PRODUCTS	Category b	Industrial Supplies	7	Disc. from TSEC
CREE		LIGHTING	LED	Category g	Electrical and Lighting Products	20	Disc. from TSEC
CROUSE HINDS		BOXES METALLIC & NON-METALLIC	NON-METALLIC BOXES & COVERS	Category g	Electrical and Lighting Products	40	Disc. from TSEC
CROUSE HINDS		BOXES METALLIC & NON-METALLIC	METALLIC OUTLET BOXES & COVERS	Category g	Electrical and Lighting Products	60	Disc. from TSEC
CROUSE HINDS		CONDUIT & CABLE FITTINGS	EMT CONDUIT FITTINGS	Category g	Electrical and Lighting Products	39	Disc. from TSEC
CROUSE HINDS		CONDUIT & CABLE FITTINGS	DIE-CAST FITTINGS	Category g	Electrical and Lighting Products	65	Disc. from TSEC
CROUSE HINDS		CONDUIT & CABLE FITTINGS	LIQUID TIGHT CONNECTORS	Category g	Electrical and Lighting Products	60	Disc. from TSEC
CROUSE HINDS		CONDUIT & CABLE FITTINGS	STRAPS, HANGERS, BEAM CLAMPS	Category g	Electrical and Lighting Products	65	Disc. from TSEC
CROUSE HINDS		CONDUIT & CABLE FITTINGS	HUBS	Category g	Electrical and Lighting Products	60	Disc. from TSEC
CROUSE HINDS		CONDUIT & CABLE FITTINGS	CABLE FITTINGS BX, ROMEK, AC, MC, FLEX	Category g	Electrical and Lighting Products	45	Disc. from TSEC
CROUSE HINDS		ELECTRICAL SUPPLIES	SIGNALING DEVICES, TIMERS	Category g	Electrical and Lighting Products	10	Disc. from TSEC
CROUSE HINDS		ENCLOSURES	METALLIC - NEMA 32 & 4 JIC	Category g	Electrical and Lighting Products	25	Disc. from TSEC
CROUSE HINDS		ENCLOSURES	FIBERGLASS	Category g	Electrical and Lighting Products	10	Disc. from TSEC
CROUSE HINDS		OPEN & CLOSED	OPEN & CLOSED	Category g	Electrical Power Transmission & Supplies	28	Disc. from TSEC
CROUSE HINDS		TRANSFORMERS	DRY TYPE	Category d	Electrical Power Transmission & Supplies	20	Disc. from MSRP
CROUSE HINDS		WIRING DEVICES	SW, RECEPES, PLUGS, CONN-INDUSTRIAL	Category g	Electrical and Lighting Products	25	Disc. from TSEC
CROUSE HINDS - EATON		BALLASTS	FLUORESCENT, ELECTRONIC, HID	Category g	Electrical and Lighting Products	22	Cost Plus
CROUSE HINDS - EATON		BOXES METALLIC & NON-METALLIC	PS/PD BOXES	Category g	Electrical and Lighting Products	22	Cost Plus
CROUSE HINDS - EATON		BOXES METALLIC & NON-METALLIC	HAZARDOUS LOCATION BOXES	Category g	Electrical and Lighting Products	22	Cost Plus
CROUSE HINDS - EATON		BOXES METALLIC & NON-METALLIC	JUNCTION BOX	Category g	Electrical and Lighting Products	22	Cost Plus
CROUSE HINDS - EATON		CIRCUIT BREAKERS	LOW, MED, HI-VOLTAGE, THERMAL, MAGNETIC	Category g	Electrical and Lighting Products	22	Cost Plus
CROUSE HINDS - EATON		CONDUIT & CABLE FITTINGS	CONDUIT BOXES	Category g	Electrical and Lighting Products	22	Cost Plus
CROUSE HINDS - EATON		CONDUIT & CABLE FITTINGS	CORD CONNECTORS	Category g	Electrical and Lighting Products	22	Cost Plus
CROUSE HINDS - EATON		CONDUIT & CABLE FITTINGS	EXPLOSION PROOF FITTINGS	Category g	Electrical and Lighting Products	22	Cost Plus
CROUSE HINDS - EATON		CONDUIT & CABLE FITTINGS	RIGID/MC CONDUIT FITTINGS	Category g	Electrical and Lighting Products	22	Cost Plus
CROUSE HINDS - EATON		CONTROL - OPEN & CLOSED	VFD, PLC, RELAYS, TIMERS, STARTERS	Category g	Electrical and Lighting Products	22	Cost Plus
CROUSE HINDS - EATON		ENCLOSURES	HAZARDOUS LOCATION	Category g	Electrical and Lighting Products	22	Cost Plus
CROUSE HINDS - EATON		LIGHTING	NON-HAZARDOUS, HAZARDOUS, EMERGENCY	Category g	Electrical and Lighting Products	22	Cost Plus
CROUSE HINDS - EATON		SAFETY SWITCHES	GENERAL DUTY & HEAVY DUTY	Category g	Electrical and Lighting Products	22	Cost Plus
CROUSE HINDS - EATON		WIRING DEVICES	PIN & SLEEVE - NON & HAZARDOUS LOCATION	Category g	Electrical and Lighting Products	22	Cost Plus
CROUSE HINDS - KRYDOON		ENCLOSURES	NON-METALLIC	Category g	Electrical and Lighting Products	22	Cost Plus
CUTLER HAMMER		OPEN & CLOSED	OPEN & CLOSED	Category g	Electrical Power Transmission & Supplies	6.3	Disc. from TSEC
CUTLER HAMMER		PROGRAMMABLE CONTROLLERS	PROGRAMMABLE CONTROLLERS	Category g	Electrical Power Transmission & Supplies	5.1	Disc. from TSEC
CUTLER HAMMER - EATON		CONTROL - OPEN & CLOSED	VFD, PLC, RELAYS, TIMERS, STARTERS	Category g	Electrical and Lighting Products	11	Disc. from TSEC
CUTLER HAMMER - EATON		FACTORY PRODUCTS	SENSORS & SWITCHES	Category g	Electrical and Lighting Products	15	Disc. from TSEC
CUTLER HAMMER - EATON		SAFETY SWITCHES	DOUBLE THROW & SPECIALTY	Category g	Electrical and Lighting Products	17	Disc. from TSEC
CUTLER HAMMER - EATON		SAFETY SWITCHES	GENERAL DUTY & HEAVY DUTY	Category g	Electrical and Lighting Products	15	Disc. from TSEC
CUTLER HAMMER (W)		CIRCUIT BREAKERS	LOW, MED, HI-VOLTAGE, THERMAL, MAGNETIC	Category g	Electrical and Lighting Products	11	Disc. from TSEC
CUTLER HAMMER (W)		FUSES, FUSE BLOCKS & FUSE HOLDERS	BALANCE OF LINE-LESS MFG EXCLUDED ITEMS	Category g	Electrical and Lighting Products	45	Disc. from TSEC
CUTLER HAMMER (W)		TRANSFORMERS	CONTROL TYPE	Category d	Electrical Power Transmission & Supplies	30	Disc. from TSEC
CUTLER HAMMER (W)		TRANSFORMERS	DRY TYPE	Category d	Electrical Power Transmission & Supplies	30	Disc. from TSEC
DA-LITE SCREEN - LEGRAND		PHONES & NOTIFICATION	VIDEO DISPLAY	Category a	Facilities MRO	5	Disc. from MSRP
DELCS		SAFETY AND PROTECTION	AIR PURIFICATION	Category a	Facilities MRO	8	Disc. from MSRP
DIALIGHT		LIGHTING	NON-HAZARDOUS	Category g	Electrical and Lighting Products	5	Disc. from MSRP
DITEK		SECURITY & ACCESS CONTROL	SURGE PROTECTION	Category a	Facilities MRO	15	Disc. from MSRP
D-LINK		SECURITY & ACCESS CONTROL	BUSINESS & CONSUMER SOLUTIONS, NUCIUS	Category a	Facilities MRO	0	Disc. from MSRP
DOOR KING		SECURITY & ACCESS CONTROL	MCOUNTS/HOUSINGS	Category a	Facilities MRO	10	Disc. from MSRP
DOTTE		ELECTRICAL SUPPLIES	FASTENERS & ACCESSORIES	Category g	Electrical and Lighting Products	35	Disc. from TSEC

Manufacturer	Product Category	Sub-Category	Manufacturer	Product Category	Manufacturer	Product Category	% Discount or Cost Plus	Structure
DOTWORKS	SECURITY & ACCESS CONTROL	CAMERAS/HOUSINGS	Category a	Facilities MRO			0	Disc. from MSRP
DUAL-LITE	LIGHTING	EMERGENCY	Category g	Electrical and Lighting Products			22	Cost Plus
DURACELL USA	INDUSTRIAL MAINTENANCE	BATTERIES	Category b	Industrial Supplies			22	Cost Plus
DURALINE	CONDUIT & CABLE FITTINGS	FIBER PATHWAY	Category g	Electrical and Lighting Products			20	Disc. from MSRP
EATON ELECTRICAL PRODUCTS	ELECTRICAL SUPPLIES	BALANCE OF LINE	Category g	Electrical and Lighting Products			20	Disc. from TSEC
EATON POWER DIVISION	POWER PROTECTION	UPS/PDUS	Category a	Facilities MRO			20	Disc. from MSRP
EDWARDS	ELECTRICAL SUPPLIES	SIGNALING DEVICES, TIMERS	Category g	Electrical and Lighting Products			9	Disc. from TSEC
EGS	CONDUIT & CABLE FITTINGS	CABLE FITTINGS BX, ROMEX, AC, MC, FLEX	Category g	Electrical and Lighting Products			29	Disc. from TSEC
EGS	CONDUIT & CABLE FITTINGS	CONDUIT BODIES	Category g	Electrical and Lighting Products			43	Disc. from TSEC
EGS	CONDUIT & CABLE FITTINGS	CORD CONNECTORS	Category g	Electrical and Lighting Products			44	Disc. from TSEC
EGS	CONDUIT & CABLE FITTINGS	EMT CONDUIT FITTINGS	Category g	Electrical and Lighting Products			56	Disc. from TSEC
EGS	CONDUIT & CABLE FITTINGS	LIQUID TIGHT CONNECTORS	Category g	Electrical and Lighting Products			40	Disc. from TSEC
EGS	CONDUIT & CABLE FITTINGS	RIGID/IMC CONDUIT FITTINGS	Category g	Electrical and Lighting Products			41	Disc. from TSEC
EGS	CONDUIT & CABLE FITTINGS	STRAPS, HANGERS, BEAM CLAMPS	Category g	Electrical and Lighting Products			41	Disc. from TSEC
EIKO	LAMPS	MINIATURE LAMPS	Category g	Electrical and Lighting Products			54	Disc. from TSEC
ELASTIMOLD	DISTRIBUTION EQUIPMENT	RUBBER PRODUCTS - ELBOWS, TERMINATIONS	Category d	Electrical Power Transmission & Supplies			22	Cost Plus
ELECTRIFLEX	CONDUIT-METAL (P.I.E.)	LIQUID TIGHT - METALLIC	Category g	Electrical and Lighting Products			22	Cost Plus
ELECTRIFLEX	CONDUIT-NON METALLIC (P.I.E.)	LIQUID TIGHT - NON METALLIC	Category g	Electrical and Lighting Products			22	Cost Plus
ELECTROMATE	ENCLOSURES	METALLIC - NEMA 12 & 4 IIC	Category g	Electrical and Lighting Products			46	Disc. from MSRP
ELECTROMATE	ENCLOSURES	METALLIC - NEMA 3	Category g	Electrical and Lighting Products			46	Disc. from MSRP
ELECTROMATE	ENCLOSURES	NON-METALLIC	Category g	Electrical and Lighting Products			47	Disc. from MSRP
ELECTROMATE	RACEWAYS, WIREWAYS, STRUT, CABLE TRAY	WIREWAY	Category g	Electrical and Lighting Products			46	Disc. from MSRP
ELECTROMODE	FANS, HEATERS, VENTING EQUIP.	FANS, HEATERS, VENTING EQUIP.	Category b	Industrial Supplies			29	Disc. from TSEC
ELSTER	METERS	ELECTRIC	Category d	Electrical Power Transmission & Supplies			22	Cost Plus
EMT	CONDUIT & CABLE FITTINGS	ELBOWS, COUPS & RIPS	Category g	Electrical and Lighting Products			45	Disc. from TSEC
EMT	CONDUIT-METAL (P.I.E.)	CONDUIT - METAL	Category g	Electrical and Lighting Products			22	Cost Plus
ENDOT	DATACOMM SUPPORT	CONDUIT	Category a	Facilities MRO			20	Disc. from MSRP
ENGENIUS TECHNOLOGIES	SECURITY & ACCESS CONTROL	DATACOMM AND TELECOM	Category a	Facilities MRO			0	Disc. from MSRP
ERICO CADDY	DATACOMM SUPPORT	CADWELD	Category a	Facilities MRO			21	Disc. from MSRP
ERICO CADDY	DATACOMM SUPPORT	GROUND MAT'L & ACCESS	Category a	Facilities MRO			0	Disc. from MSRP
ERICO CADDY	DATACOMM SUPPORT	GROUND RODS	Category a	Facilities MRO			15	Disc. from MSRP
ERICO CADDY	DATACOMM SUPPORT	SURGE PROTECTION	Category a	Facilities MRO			15	Disc. from MSRP
ERICSON	WIRING DEVICES	SW, RECEP.TS, PLUGS, COMM-INDUSTRIAL	Category g	Electrical and Lighting Products			25	Disc. from TSEC
ETHERWAN SYSTEMS	SECURITY & ACCESS CONTROL	ETHERNET CONNECTION	Category a	Facilities MRO			10	Disc. from MSRP
EVEREADY	INDUSTRIAL MAINTENANCE	BATTERIES	Category b	Industrial Supplies			22	Cost Plus
FEDERAL SIGNAL	ELECTRICAL SUPPLIES	SIGNALING DEVICES, TIMERS	Category g	Electrical and Lighting Products			20	Disc. from TSEC
FIBERTRON	DATACOMM CONNECTIVITY	FIBER CONNECTORS/PANELS	Category a	Facilities MRO			37	Disc. from MSRP
FLEX - ALUMINUM	CONDUIT-METAL (P.I.E.)	CONDUIT - METAL	Category g	Electrical and Lighting Products			22	Cost Plus
FLEX - STEEL	CONDUIT-METAL (P.I.E.)	CONDUIT - METAL	Category g	Electrical and Lighting Products			22	Cost Plus
FLUKE	TOOLS & TEST EQUIPMENT	TESTING EQUIPMENT	Category g	Facilities MRO			5	Disc. from MSRP
FLUKE	TOOLS & TEST EQUIPMENT	TOOLS AND KITS	Category g	Electrical and Lighting Products			22	Cost Plus
G&W	SAFETY SWITCHES	DOUBLE THROW & SPECIALTY	Category g	Electrical and Lighting Products			5	Disc. from MSRP
G&W	PHONES & NOTIFICATION	EMERGENCY PHONES	Category a	Facilities MRO			5	Disc. from MSRP
G&W	CONDUIT & CABLE FITTINGS	ELBOWS, COUPS & RIPS	Category g	Electrical and Lighting Products			45	Disc. from TSEC
GE DISTRIBUTION	CIRCUIT BREAKERS	LOW, MED, HI-VOLTAGE, THERMAL, MAGNETIC	Category g	Electrical and Lighting Products			7	Disc. from TSEC
GE DISTRIBUTION	SAFETY SWITCHES	DOUBLE THROW & SPECIALTY	Category g	Electrical and Lighting Products			25	Disc. from TSEC
GE DISTRIBUTION	SAFETY SWITCHES	GENERAL DUTY & HEAVY DUTY	Category g	Electrical and Lighting Products			40	Disc. from TSEC
GE LIGHTING	BALLASTS	ELECTRONIC	Category g	Electrical and Lighting Products			82	Disc. from MSRP
GE LIGHTING	BALLASTS	FLUORESCENT	Category g	Electrical and Lighting Products			69	Disc. from MSRP
GE LIGHTING	BALLASTS	H.I.D.	Category g	Electrical and Lighting Products			70	Disc. from MSRP
GE LIGHTING	BALLASTS	BALANCE OF LINE	Category g	Electrical and Lighting Products			63	Disc. from MSRP
GE LIGHTING	BALLASTS	CFL	Category g	Electrical and Lighting Products			69	Disc. from MSRP
GE LIGHTING	BALLASTS	MAGNETIC	Category g	Electrical and Lighting Products			64	Disc. from MSRP
GE LIGHTING	BALLASTS	SIGN	Category g	Electrical and Lighting Products			53	Disc. from MSRP
GE LIGHTING	LAMPS	FLUORESCENT, MULTI VAPOR	Category g	Electrical and Lighting Products			88	Disc. from MSRP
GE LIGHTING	LAMPS	LED	Category g	Electrical and Lighting Products			82	Disc. from MSRP
GE LIGHTING	LAMPS	LUCCOLIN	Category g	Electrical and Lighting Products			87	Disc. from MSRP
GE LIGHTING	LAMPS	INCANDESCENT, MERCURY VAPOR	Category g	Electrical and Lighting Products			89	Disc. from MSRP
GE LIGHTING	LAMPS	HPS	Category g	Electrical and Lighting Products			87	Disc. from MSRP
GE LIGHTING	LAMPS	QUARTZ	Category g	Electrical and Lighting Products			88	Disc. from MSRP
GE LIGHTING	LAMPS	HALOGEN	Category g	Electrical and Lighting Products			88	Disc. from MSRP
GE LIGHTING	LAMPS	HI-D	Category g	Electrical and Lighting Products			87	Disc. from MSRP
GE TRANSFORMERS	TRANSFORMERS	CONTROL TYPE	Category d	Electrical Power Transmission & Supplies			30	Disc. from TSEC
GE TRANSFORMERS	TRANSFORMERS	DRY TYPE	Category d	Electrical Power Transmission & Supplies			30	Disc. from TSEC
GENERAL CABLE - PRYSMIAN	DATACOMM CABLE	COPPER AND FIBER CABLE	Category a	Facilities MRO			38	Disc. from MSRP

Manufacturer	MR - CD Category	Sub-Category	Product	Category	Category Name	% Discount or Cost +/- %	Structure
GENERIC		CONDUIT-METAL (P.I.E.)	LIQUID TIGHT - METALLIC	Category g	Electrical and Lighting Products	22	Cost Plus
GENERIC		CONDUIT-NON METALLIC (P.I.E.)	LIQUID TIGHT - NON METALLIC	Category g	Electrical and Lighting Products	22	Cost Plus
GOULD SHAWMUT		FUSES, FUSE BLOCKS & FUSE HOLDERS	BALANCE OF LINE-LESS MFG EXCLUDED ITEMS	Category g	Electrical and Lighting Products	47	Disc. from TSEC
GOULD SHAWMUT		FUSES, FUSE BLOCKS & FUSE HOLDERS	DUAL ELEMENT	Category g	Electrical and Lighting Products	32	Disc. from TSEC
GOULD SHAWMUT		FUSES, FUSE BLOCKS & FUSE HOLDERS	FUSE BLOCKS / HOLDERS	Category g	Electrical and Lighting Products	35	Disc. from TSEC
GOULD SHAWMUT		FUSES, FUSE BLOCKS & FUSE HOLDERS	GLASS	Category g	Electrical and Lighting Products	38	Disc. from TSEC
GOULD SHAWMUT		FUSES, FUSE BLOCKS & FUSE HOLDERS	LOW PFK / AMP TRAP	Category g	Electrical and Lighting Products	43	Disc. from TSEC
GOULD SHAWMUT		FUSES, FUSE BLOCKS & FUSE HOLDERS	MIDGET	Category g	Electrical and Lighting Products	47	Disc. from TSEC
GREAT LAKES & CABINETS		DATACOMM SUPPORT	RACKS, CABINETS	Category a	Facilities MRO	20	Disc. from MSRP
GREENLEE		FACTORY PRODUCTS	FACTORY PRODUCTS	Category a	Electrical and Lighting Products	9	Disc. from TSEC
GREENLEE		TOOLS	TOOLS	Category c	Tools & Equipment/Accessories	5	Disc. from TSEC
HITACHI CABLE		DATACOMM CONNECTIVITY	COPPER CONNECTORS	Category a	Facilities MRO	25	Disc. from MSRP
HITACHI CABLE		DATACOMM CONNECTIVITY	FIBER CONNECTORS	Category a	Facilities MRO	25	Disc. from MSRP
HOFFMAN - NVENT		ENCLOSURES	FIBERGLASS	Category g	Electrical and Lighting Products	9	Disc. from MSRP
HOFFMAN - NVENT		ENCLOSURES	METALLIC - NEMA 12 & 4 JXC	Category g	Electrical and Lighting Products	13	Disc. from MSRP
HOFFMAN - NVENT		ENCLOSURES	METALLIC - NEMA 1	Category g	Electrical and Lighting Products	13	Disc. from MSRP
HOFFMAN - NVENT		ENCLOSURES	NON-METALLIC	Category g	Electrical and Lighting Products	13	Disc. from MSRP
HOFFMAN - NVENT		RACEWAYS, WIREWAYS, STRUT, CABLE TRAY	WIREWAY	Category g	Electrical and Lighting Products	13	Disc. from MSRP
HOFFMAN - NVENT		DATACOMM SUPPORT	RACKS, CABINETS	Category a	Facilities MRO	31	Disc. from MSRP
HOLOPHANE		LIGHTING	NON-HAZARDOUS	Category g	Electrical and Lighting Products	22	Cost Plus
HUBBELL		TOOLS & TEST EQUIPMENT	HAND TOOLS	Category c	Tools & Equipment/Accessories	35	Disc. from MSRP
HUBBELL LIGHTING		BALLASTS	FLUORESCENT, ELECTRONIC, HID	Category g	Electrical and Lighting Products	22	Cost Plus
HUBBELL LIGHTING		LIGHTING	NON-HAZARDOUS, HAZARDOUS, EMERGENCY	Category g	Electrical and Lighting Products	22	Cost Plus
HUBBELL PREMISE		DATACOMM CONNECTIVITY	COPPER CONNECTORS/PANELS	Category a	Facilities MRO	22	Disc. from MSRP
HUBBELL WIRING		CONDUIT & CABLE FITTINGS	CORD CONNECTORS	Category g	Electrical and Lighting Products	12	Disc. from TSEC
HUBBELL WIRING		WIRING DEVICES	DIMMERS	Category g	Electrical and Lighting Products	25	Disc. from TSEC
HUBBELL WIRING		WIRING DEVICES	G.F.I.'S	Category g	Electrical and Lighting Products	36	Disc. from TSEC
HUBBELL WIRING		WIRING DEVICES	OCCUPANCY SENSORS	Category g	Electrical and Lighting Products	28	Disc. from TSEC
HUBBELL WIRING		WIRING DEVICES	PIN & SLEEVE - NON & HAZARDOUS LOCATION	Category g	Electrical and Lighting Products	18	Disc. from TSEC
HUBBELL WIRING		WIRING DEVICES	SW, RECEP.TS, PLUGS, COMM-COMMERCIAL	Category g	Electrical and Lighting Products	26	Disc. from TSEC
HUBBELL WIRING		WIRING DEVICES	SW, RECEP.TS, PLUGS, COMM-INDUSTRIAL	Category g	Electrical and Lighting Products	37	Disc. from TSEC
HUGHES BROS		DISTRIBUTION EQUIPMENT	CROSSARMS, ASSEMBLIES, ETC	Category d	Electrical Power Transmission & Supplies	22	Cost Plus
IDEAL		ELECTRICAL SUPPLIES	FASTENERS & ACCESSORIES	Category g	Electrical and Lighting Products	21	Disc. from TSEC
IDEAL		ELECTRICAL SUPPLIES	LOCKOUT, TAGOUTS & WIRE MARKERS	Category g	Electrical and Lighting Products	21	Disc. from TSEC
IDEAL		INDUSTRIAL MAINTENANCE	MAINTENANCE PRODUCTS	Category b	Industrial Supplies	17	Disc. from TSEC
IDEAL		TAPE,INSULATING MATERIAL,HEAT SHRINK TUBING,SEALANTS & ADHESIVES	AEROSOLS, COATINGS & CEMENT	Category a	Industrial Supplies	16	Disc. from TSEC
IDEAL		TAPE,INSULATING MATERIAL,HEAT SHRINK TUBING,SEALANTS & ADHESIVES	HEAT SHRINK TUBING	Category a	Facilities MRO	17	Disc. from TSEC
IDEAL		TAPE,INSULATING MATERIAL,HEAT SHRINK TUBING,SEALANTS & ADHESIVES	WIRE PULLING LUBRICANTS	Category a	Facilities MRO	16	Disc. from TSEC
IDEAL		TERMINATIONS,LUGS,CONNECTORS & ACCESSORIES	CABLE TIES	Category g	Electrical and Lighting Products	14	Disc. from TSEC
IDEAL		TERMINATIONS,LUGS,CONNECTORS & ACCESSORIES	LUGS	Category g	Electrical and Lighting Products	21	Disc. from TSEC
IDEAL		TERMINATIONS,LUGS,CONNECTORS & ACCESSORIES	TERMINALS (STA-KONIS)	Category g	Electrical and Lighting Products	24	Disc. from TSEC
IDEAL		TERMINATIONS,LUGS,CONNECTORS & ACCESSORIES	WIRE CONNECTORS	Category g	Electrical and Lighting Products	38	Disc. from TSEC
IDEAL		TOOLS	TOOLS	Category c	Tools & Equipment/Accessories	35	Disc. from TSEC
IDEAL		TOOLS & TEST EQUIPMENT	HAND TOOLS/TESTERS	Category c	Tools & Equipment/Accessories	0	Disc. from MSRP
IMC		CONDUIT & CABLE FITTINGS	ELBOWS, COUPS & NIPS	Category g	Electrical and Lighting Products	45	Disc. from TSEC
INTERMATIC		ELECTRICAL SUPPLIES	SIGNALLING DEVICES, TIMERS	Category g	Electrical and Lighting Products	11	Disc. from TSEC
ITE		CIRCUIT BREAKERS	LOW, MED, HI-VOLTAGE, THERMAL, MAGNETIC	Category g	Electrical and Lighting Products	8	Disc. from TSEC
ITE		SAFETY SWITCHES	DOUBLE THROW & SPECIALTY	Category g	Electrical and Lighting Products	18	Disc. from TSEC
ITE		SAFETY SWITCHES	GENERAL DUTY & HEAVY DUTY	Category g	Electrical and Lighting Products	45	Disc. from TSEC
ITE		ELECTRICAL SUPPLIES	ACCESSORIES	Category g	Electrical and Lighting Products	22	Cost Plus
ALLEN		TOOLS	TOOLS	Category c	Tools & Equipment/Accessories	5	Disc. from TSEC
KOHLER		CONDUIT & CABLE FITTINGS	GENERATORS	Category c	Tools & Equipment/Accessories	22	Cost Plus
LEGION LIGHTING		LIGHTING	NON-HAZARDOUS	Category g	Electrical and Lighting Products	43	Disc. from TSEC
LENEX		TOOLS	NON-HAZARDOUS	Category c	Tools & Equipment/Accessories	22	Cost Plus
LEOTEK		LIGHTING	NON-HAZARDOUS, HAZARDOUS	Category g	Electrical and Lighting Products	33	Disc. from MSRP
LEVITON		WIRING DEVICES	DIMMERS	Category g	Electrical and Lighting Products	22	Cost Plus
LEVITON		WIRING DEVICES	G.F.I.'S	Category g	Electrical and Lighting Products	41	Disc. from TSEC
LEVITON		WIRING DEVICES	OCCUPANCY SENSORS	Category g	Electrical and Lighting Products	30	Disc. from TSEC
LEVITON		WIRING DEVICES	PIN & SLEEVE - NON & HAZARDOUS LOCATION	Category g	Electrical and Lighting Products	20	Disc. from TSEC
LEVITON		WIRING DEVICES	SW, RECEP.TS, PLUGS, COMM-COMMERCIAL	Category g	Electrical and Lighting Products	38	Disc. from TSEC
LEVITON		WIRING DEVICES	SW, RECEP.TS, PLUGS, COMM-INDUSTRIAL	Category g	Electrical and Lighting Products	45	Disc. from TSEC
LEVITON		DATACOMM CONNECTIVITY	COPPER & FIBER CONNECTORS/PANELS	Category a	Facilities MRO	25	Disc. from MSRP
LEVITON		ELECTRICAL SUPPLIES	EV CHARGING STATION EQUIPMENT	Category g	Electrical Power Transmission & Supplies	22	Cost Plus
LEVITON		WIRELESS	DISTRIBUTED ANTENNA System (DAS)	Category a	Facilities MRO	25	Disc. from MSRP

Manufacturer	WESCO Category	Sub-Category	Product #	Product Name	% Discount or Cost Plus	Structure
LIFESAFETY POWER	SECURITY & ACCESS CONTROL	POWER SUPPLIES	Category a	Facilities MRO	25	Disc. from MSRP
LITHONIA	LIGHTING	NON-HAZARDOUS, EMERGENCY	Category g	Electrical and Lighting Products	22	Cost Plus
LOUISVILLE LADDERS	INDUSTRIAL MAINTENANCE	MAINTENANCE PRODUCTS	Category b	Industrial Supplies	16	Disc. from TSEC
LOUVERE ELECTRONICS	PHONES & NOTIFICATION	AUDIO	Category a	Facilities MRO	0	Disc. from MSRP
LOUVERS LED	LIGHTING	LIGHTING ACCESSORIES	Category g	Electrical and Lighting Products	30	Disc. from MSRP
LUTRON	WIRING DEVICES	DIMMERS	Category g	Electrical and Lighting Products	22	Disc. from TSEC
MACLEAN POWER SYSTEMS	POLE LINE HARDWARE	OVERHEAD	Category d	Electrical Power Transmission & Supplies	22	Cost Plus
MAGNASPHERE	SECURITY & ACCESS CONTROL	MOUNTS/HOUSINGS	Category a	Facilities MRO	30	Disc. from MSRP
MARTIN ENTERPRISES	BOXES	UNDERGROUND UTILITY	Category d	Electrical Power Transmission & Supplies	22	Cost Plus
MAXCELL - TVC COMMUNICATIONS	DATA/COMM SUPPORT	CONDUIT	Category a	Facilities MRO	9	Disc. from MSRP
MC GILL	LIGHTING	TEMPORARY	Category g	Electrical and Lighting Products	19	Disc. from TSEC
MC GILL	WIRING DEVICES	MINIATURE SWITCHES	Category g	Electrical and Lighting Products	17	Disc. from TSEC
METALLICS	ELECTRICAL SUPPLIES	FASTENERS & ACCESSORIES	Category g	Electrical and Lighting Products	16	Disc. from TSEC
MICRO SWITCH	WIRING DEVICES	MINIATURE SWITCHES	Category g	Electrical and Lighting Products	15	Disc. from TSEC
MIDDLE ATLANTIC - LEGRAND	SECURITY & ACCESS CONTROL	WORKSTATIONS/CABINETS/RACKS	Category a	Facilities MRO	10	Disc. from MSRP
MIDWEST	CONDUIT & CABLE FITTINGS	CABLE FITTINGS BX, ROMEK, AC, MC, FLEX	Category g	Electrical and Lighting Products	35	Disc. from TSEC
MIDWEST	CONDUIT & CABLE FITTINGS	CONDUIT BODIES	Category g	Electrical and Lighting Products	42	Disc. from TSEC
MIDWEST	CONDUIT & CABLE FITTINGS	DIE-CAST FITTINGS	Category g	Electrical and Lighting Products	56	Disc. from TSEC
MIDWEST	CONDUIT & CABLE FITTINGS	EXIT CONDUIT FITTINGS	Category g	Electrical and Lighting Products	56	Disc. from TSEC
MIDWEST	CONDUIT & CABLE FITTINGS	HUBS	Category g	Electrical and Lighting Products	38	Disc. from TSEC
MIDWEST	CONDUIT & CABLE FITTINGS	LIQUID TIGHT CONNECTORS	Category g	Electrical and Lighting Products	37	Disc. from TSEC
MIDWEST	CONDUIT & CABLE FITTINGS	RISID/DC CONDUIT FITTINGS	Category g	Electrical and Lighting Products	37	Disc. from TSEC
MIDWEST	CONDUIT & CABLE FITTINGS	STRAPS, HANGERS, BEAM CLAMPS	Category g	Electrical and Lighting Products	42	Disc. from TSEC
MILBANK	DISTRIBUTION EQUIPMENT	METX SOCKETS	Category d	Electrical Power Transmission & Supplies	21	Cost Plus
MILESTONE	SECURITY & ACCESS CONTROL	MOUNTS/HOUSINGS	Category a	Facilities MRO	0	Disc. from MSRP
MILWAUKEE	POWER TOOLS & ACCESSORIES	POWER TOOLS & ACCESSORIES	Category c	Tools & Equipment/Accessories	35	Disc. from TSEC
MILWAUKEE	TOOLS	TOOLS	Category e	Tools & Equipment/Accessories	39	Disc. from TSEC
MINERALLAC	CONDUIT & CABLE FITTINGS	STRAPS, HANGERS, BEAM CLAMPS	Category g	Electrical and Lighting Products	32	Disc. from TSEC
MTW - TEW - SIS	WIRE, POWER, CORDS & BUILDING (P.I.E.)	WIRE & POWER	Category g	Electrical and Lighting Products	22	Cost Plus
MYERS	CONDUIT & CABLE FITTINGS	HUBS	Category g	Electrical and Lighting Products	15	Disc. from TSEC
NORTH COAST CONDUIT	CONDUIT & CABLE FITTINGS	HBP	Category g	Electrical and Lighting Products	22	Cost Plus
NYF FRYBRIDGE	SECURITY & ACCESS CONTROL	TRANSMISSION	Category a	Facilities MRO	10	Disc. from MSRP
O'CAL INC	CONDUIT & CABLE FITTINGS	CONDUIT BODIES	Category g	Electrical and Lighting Products	42	Disc. from TSEC
O'CAL INC	CONDUIT & CABLE FITTINGS	ELBOWS, COUPS & NIPS	Category g	Electrical and Lighting Products	45	Disc. from TSEC
O'CAL INC	CONDUIT-METAL (F.I.E.)	CONDUIT - METAL	Category g	Electrical and Lighting Products	22	Cost Plus
OKONITE	WIRE, POWER, CORDS & BUILDING (P.I.E.)	PRIMARY CABLE	Category d	Electrical Power Transmission & Supplies	22	Cost Plus
OPTIX AMERICAS	SECURITY & ACCESS CONTROL	IP PRODUCTS	Category a	Facilities MRO	27	Cost Plus
OPTICAL CABLE CORP. (OCC)	DATA/COMM CABLE	FIBER CABLE	Category a	Facilities MRO	25	Disc. from MSRP
OPTICAL CABLE CORP. (OCC)	DATA/COMM CONNECTIVITY	FIBER CONNECTORS/PANELS	Category a	Facilities MRO	35	Disc. from MSRP
ORTRONICS - LEGRAND	DATA/COMM CONNECTIVITY	COPPER & FIBER CONNECTORS/PANELS	Category a	Facilities MRO	37	Disc. from MSRP
ORTRONICS - LEGRAND	DATA/COMM SUPPORT	RACKS, CABINETS, WIRE MANAGEMENT	Category a	Facilities MRO	35	Disc. from MSRP
ORTRONICS - LEGRAND	WIRELESS	DISTRIBUTED ANTENNA System (DAS)	Category a	Facilities MRO	35	Disc. from MSRP
OZ/GEDNEY	BOXES METALLIC & NON-METALLIC	ES/PO BOXES	Category g	Electrical and Lighting Products	33	Disc. from TSEC
OZ/GEDNEY	BOXES METALLIC & NON-METALLIC	HAZARDOUS LOCATION BOXES	Category g	Electrical and Lighting Products	32	Disc. from TSEC
OZ/GEDNEY	BOXES METALLIC & NON-METALLIC	JUNCTION BOX	Category g	Electrical and Lighting Products	21	Disc. from TSEC
OZ/GEDNEY	BOXES METALLIC & NON-METALLIC	METALLIC OUTLET BOXES & COVERS	Category g	Electrical and Lighting Products	50	Disc. from TSEC
OZ/GEDNEY	CONDUIT & CABLE FITTINGS	CABLE FITTINGS BX, ROMEK, AC, MC, FLEX	Category g	Electrical and Lighting Products	42	Disc. from TSEC
OZ/GEDNEY	CONDUIT & CABLE FITTINGS	CONDUIT BODIES	Category g	Electrical and Lighting Products	33	Disc. from TSEC
OZ/GEDNEY	CONDUIT & CABLE FITTINGS	CORD CONNECTORS	Category g	Electrical and Lighting Products	42	Disc. from TSEC
OZ/GEDNEY	CONDUIT & CABLE FITTINGS	EMT CONDUIT FITTINGS	Category g	Electrical and Lighting Products	56	Disc. from TSEC
OZ/GEDNEY	CONDUIT & CABLE FITTINGS	EXPLOSION PROOF FITTINGS	Category g	Electrical and Lighting Products	29	Disc. from TSEC
OZ/GEDNEY	CONDUIT & CABLE FITTINGS	LIQUID TIGHT CONNECTORS	Category g	Electrical and Lighting Products	37	Disc. from TSEC
OZ/GEDNEY	CONDUIT & CABLE FITTINGS	RISID/DC CONDUIT FITTINGS	Category g	Electrical and Lighting Products	38	Disc. from TSEC
OZ/GEDNEY	CONDUIT & CABLE FITTINGS	STRAPS, HANGERS, BEAM CLAMPS	Category g	Electrical and Lighting Products	42	Disc. from TSEC
OZ/GEDNEY	ENCLOSURES	HAZARDOUS LOCATION	Category g	Electrical and Lighting Products	19	Disc. from TSEC
OZ/GEDNEY	LIGHTING	HAZARDOUS	Category g	Electrical and Lighting Products	18	Disc. from TSEC
OZ/GEDNEY	WIRING DEVICES	PIV & SLEEVE - NON & HAZARDOUS LOCATION	Category g	Electrical and Lighting Products	18	Disc. from TSEC
PANDUIT	ELECTRICAL SUPPLIES	FASTENERS & ACCESSORIES	Category g	Electrical and Lighting Products	14	Disc. from TSEC
PANDUIT	ELECTRICAL SUPPLIES	LOCKOUT, TAGOUTS & WIRE MARKERS	Category g	Electrical and Lighting Products	14	Disc. from TSEC
PANDUIT	RACEWAYS, WIREWAYS, STRUT, CABLE TRAY	SURFACE RACEWAY	Category g	Electrical and Lighting Products	21	Disc. from TSEC
PANDUIT	RACEWAYS, WIREWAYS, STRUT, CABLE TRAY	WIRING DUCT	Category g	Electrical and Lighting Products	24	Disc. from TSEC
PANDUIT	TAPE, INSULATING MATERIAL, HEAT SHRINK TUBING, SEALANTS & ADHESIVES	HEAT SHRINK TUBING	Category a	Facilities MRO	20	Disc. from TSEC
PANDUIT	TERMINATIONS, LUGS, CONNECTORS & ACCESSORIES	CABLE TIES	Category g	Electrical and Lighting Products	13	Disc. from TSEC
PANDUIT	TERMINATIONS, LUGS, CONNECTORS & ACCESSORIES	SPLICERS & TERMINATIONS	Category g	Electrical and Lighting Products	16	Disc. from TSEC
PANDUIT	TERMINATIONS, LUGS, CONNECTORS & ACCESSORIES	TERMINALS (STA-RONS)	Category g	Electrical and Lighting Products	19	Disc. from TSEC

Manufacturer	WESCO Category	F.P. Subcategory	Subgroup	Manufacturer Category W.C.C.	% Discount of Cost + %	Structure
PANDUIT	DATA COMM CONNECTIVITY	COPPER & FIBER CONNECTORS/PANELS	Category a	Facilities MRO	10	Disc. from MSRP
PANDUIT	DATA COMM SUPPORT	RACKS, CABINETS, WIRE MANAGEMENT	Category a	Facilities MRO	10	Disc. from MSRP
PANDUIT	TOOLS & TEST EQUIPMENT	FIBER/COPPER/MARKING EQUIPMENT	Category a	Facilities MRO	10	Disc. from MSRP
PANDUIT - BULK	TERMINATIONS, LUGS, CONNECTORS & ACCESSORIES	BULK TERMINALS, CABLE TIES & CONNECTORS	Category g	Electrical and Lighting Products	7	Disc. from TSEC
PASS & SEYMOUR - LEGRAND	BOXES METALLIC & NON-METALLIC	NON-METALLIC BOXES & COVERS	Category g	Electrical and Lighting Products	22	Disc. from TSEC
PASS & SEYMOUR - LEGRAND	CONDUIT & CABLE FITTINGS	CORD CONNECTORS	Category g	Electrical and Lighting Products	18	Disc. from TSEC
PASS & SEYMOUR - LEGRAND	WIRING DEVICES	DIMMERS	Category g	Electrical and Lighting Products	28	Disc. from TSEC
PASS & SEYMOUR - LEGRAND	WIRING DEVICES	DIFFERENTIAL SENSORS	Category g	Electrical and Lighting Products	37	Disc. from TSEC
PASS & SEYMOUR - LEGRAND	WIRING DEVICES	OCCUPANCY SENSORS	Category g	Electrical and Lighting Products	27	Disc. from TSEC
PASS & SEYMOUR - LEGRAND	WIRING DEVICES	PIN & SLEEVE - NON & HAZARDOUS LOCATION	Category g	Electrical and Lighting Products	25	Disc. from TSEC
PASS & SEYMOUR - LEGRAND	WIRING DEVICES	SW, RECEPTS, PLUGS, COMM-INDUSTRIAL	Category g	Electrical and Lighting Products	38	Disc. from TSEC
PEERLESS AV	SECURITY & ACCESS CONTROL	MOUNTS/HOUSINGS	Category a	Facilities MRO	27	Disc. from MSRP
PEERLESS AV	SECURITY & ACCESS CONTROL	DIGITAL SIGNAGE	Category a	Facilities MRO	35	Disc. from MSRP
PEERLESS AV	SECURITY & ACCESS CONTROL	DIGITAL SIGNAGE - Authorized	Category a	Facilities MRO	24	Disc. from MSRP
PEERLESS AV	SECURITY & ACCESS CONTROL	HOSPITALITY	Category a	Facilities MRO	0	Disc. from MSRP
PEERLESS AV	SECURITY & ACCESS CONTROL	KIOSKS	Category a	Facilities MRO	4	Disc. from MSRP
PEERLESS AV	SECURITY & ACCESS CONTROL	KIOSKS - Authorized	Category a	Facilities MRO	9	Disc. from MSRP
PEERLESS AV	SECURITY & ACCESS CONTROL	MOUNTS	Category a	Facilities MRO	38	Disc. from MSRP
PEERLESS AV	SECURITY & ACCESS CONTROL	MOUNTS - Authorized	Category a	Facilities MRO	18	Disc. from MSRP
PEERLESS AV	SECURITY & ACCESS CONTROL	SHADE	Category a	Facilities MRO	0	Disc. from MSRP
PHOENIX CONTACT	ELECTRICAL SUPPLIES	CABLES, CONNECTORS, RELAYS	Category g	Electrical and Lighting Products	35	Disc. from MSRP
PLYMOUTH	TAPE/INSULATING MATERIAL HEAT SHRINK TUBING/SEALANTS & ADHESIVES	TAPES	Category a	Facilities MRO	5	Disc. from MSRP
POWER CABLE	WIRE, POWER, CORDS & BUILDING (P.I.E.)	WIRE & POWER	Category d	Electrical Power Transmission & Supplies	26	Disc. from TSEC
POWER PARTNERS	TRANSFORMERS	OIL FILLED, POWER	Category d	Electrical Power Transmission & Supplies	22	Cost Plus
PERFORMED LINE PRODUCTS	DATA COMM SUPPORT	BOXES, CASES	Category a	Facilities MRO	3	Cost Plus
PROTO	TOOLS	TOOLS	Category c	Tools & Equipment/Accessories	34	Disc. from MSRP
PVC - ELS & COUPS	CONDUIT & CABLE FITTINGS	ELBOWS, COUPS & NIPS	Category g	Electrical and Lighting Products	56	Disc. from TSEC
PVC - SCHEDULE 40	CONDUIT-NON METALLIC (P.I.E.)	NON-METALLIC	Category g	Electrical and Lighting Products	22	Cost Plus
PVC FITTINGS	CONDUIT & CABLE FITTINGS	PVC CONDUIT FITTINGS	Category g	Electrical and Lighting Products	56	Disc. from TSEC
Q-MARK (MARLEY)	FANS, HEATERS, VENTING EQUIP.	FANS, HEATERS, VENTING EQUIP.	Category b	Industrial Supplies	19	Disc. from TSEC
RAB LIGHTING	LIGHTING	NON-HAZARDOUS	Category g	Electrical and Lighting Products	22	Cost Plus
RACO	BOXES METALLIC & NON-METALLIC	FLOOR BOXES	Category g	Electrical and Lighting Products	17	Disc. from TSEC
RACO	BOXES METALLIC & NON-METALLIC	METALLIC OUTLET BOXES & COVERS	Category g	Electrical and Lighting Products	51	Disc. from TSEC
RACO	BOXES METALLIC & NON-METALLIC	NON-METALLIC BOXES & COVERS	Category g	Electrical and Lighting Products	26	Disc. from TSEC
RACO	BOXES METALLIC & NON-METALLIC	WEATHERPROOF	Category g	Electrical and Lighting Products	40	Disc. from TSEC
RACO	CONDUIT & CABLE FITTINGS	CABLE FITTINGS BX, ROMEK, AC, MC, FLEX	Category g	Electrical and Lighting Products	42	Disc. from TSEC
RACO	CONDUIT & CABLE FITTINGS	CORD CONNECTIONS	Category g	Electrical and Lighting Products	44	Disc. from TSEC
RACO	CONDUIT & CABLE FITTINGS	DIE-CAST FITTINGS	Category g	Electrical and Lighting Products	56	Disc. from TSEC
RACO	CONDUIT & CABLE FITTINGS	EMT CONDUIT FITTINGS	Category g	Electrical and Lighting Products	56	Disc. from TSEC
RACO	CONDUIT & CABLE FITTINGS	LIQUID TIGHT CONNECTORS	Category g	Electrical and Lighting Products	37	Disc. from TSEC
RACO	CONDUIT & CABLE FITTINGS	PVC CONDUIT FITTINGS	Category g	Electrical and Lighting Products	37	Disc. from TSEC
RACO	CONDUIT & CABLE FITTINGS	RIGID/IMC CONDUIT FITTINGS	Category g	Electrical and Lighting Products	37	Disc. from TSEC
RACO	WIRING DEVICES	MINIATURE SWITCHES	Category g	Electrical and Lighting Products	18	Disc. from TSEC
RANTAM - LEGRAND	POWER PROTECTION	PDU'S	Category a	Facilities MRO	25	Disc. from MSRP
RAYVAC	INDUSTRIAL MAINTENANCE	BATTERIES	Category b	Industrial Supplies	22	Cost Plus
RAZBERI PRODUCTS - COMNET	SECURITY & ACCESS CONTROL	ETHERNET CONNECTION/RECORDERS	Category a	Facilities MRO	10	Disc. from MSRP
RED DOT	BOXES METALLIC & NON-METALLIC	PS/PD BOXES	Category g	Electrical and Lighting Products	36	Disc. from TSEC
RED DOT	BOXES METALLIC & NON-METALLIC	WEATHERPROOF	Category g	Electrical and Lighting Products	36	Disc. from TSEC
RED DOT	CONDUIT & CABLE FITTINGS	CONDUIT BOXES	Category g	Electrical and Lighting Products	42	Disc. from TSEC
RED DOT	CONDUIT & CABLE FITTINGS	HUBS	Category g	Electrical and Lighting Products	15	Disc. from TSEC
RIGID - ALUMINUM	CONDUIT-METAL (P.I.E.)	CONDUIT - METAL	Category g	Electrical and Lighting Products	22	Cost Plus
RIGID - GALV STEEL	CONDUIT-METAL (P.I.E.)	CONDUIT - METAL	Category g	Electrical and Lighting Products	22	Cost Plus
RIGID - PVC COATED	CONDUIT-METAL (P.I.E.)	CONDUIT - METAL	Category g	Electrical and Lighting Products	22	Cost Plus
RIGID - PVC COATED (ELS & COUPS)	CONDUIT & CABLE FITTINGS	ELBOWS, COUPS & NIPS	Category g	Electrical and Lighting Products	56	Disc. from TSEC
ROBROY INDUSTRIES	CONDUIT & CABLE FITTINGS	CONDUIT BOXES	Category g	Electrical and Lighting Products	42	Disc. from TSEC
ROBROY INDUSTRIES	CONDUIT & CABLE FITTINGS	ELBOWS, COUPS & NIPS	Category g	Electrical and Lighting Products	40	Disc. from TSEC
ROBROY INDUSTRIES	CONDUIT-METAL (P.I.E.)	CONDUIT - METAL	Category g	Electrical and Lighting Products	22	Cost Plus
SABRE INDUSTRIES	UTILITY AND LIGHTING POLES	POLES	Category a	Electrical and Lighting Products	22	Cost Plus
SCHNEIDER ELECTRIC	POWER PROTECTION	UPS/PDU'S	Category a	Facilities MRO	30	Disc. from MSRP
SECURITHON - ASSA ABLOY	SECURITY & ACCESS CONTROL	LOCKS/HARDWARE	Category a	Facilities MRO	10	Disc. from MSRP
SECURITY DOOR CONTROLS	SECURITY & ACCESS CONTROL	ACCESS CONTROL	Category a	Facilities MRO	10	Disc. from MSRP
SENECA DATA DISTRIBUTORS	SECURITY & ACCESS CONTROL	WORKSTATIONS	Category a	Facilities MRO	10	Disc. from MSRP
SHAT-R-SHIELD	LAMPS	SPECIALTY	Category g	Electrical and Lighting Products	12	Disc. from MSRP
SHERMAN-BELLY	TOOLS	INSTALLATION EQUIPMENT	Category c	Tools & Equipment/Accessories	22	Cost Plus

Manufacturer	WESCO Category	Manufacturer	Category	Product/Company Name	% Discount or Cost + %	Structure
SIEMENS	TOOLS	INSTALLATION EQUIPMENT	Category c	Tools & Equipment/Accessories	5	Disc. from MSRP
SIEMON	DATA COMM CONNECTIVITY	COPPER & FIBER CONNECTORS/PANELS	Category a	Facilities MRO	37	Disc. from MSRP
SIEMON	TOOLS & TEST EQUIPMENT	FIBER/COPPER/MARKING EQUIPMENT	Category a	Facilities MRO	38	Disc. from MSRP
SOLAHD	TRANSFORMERS	CONTROL TYPE	Category d	Electrical Power Transmission & Supplies	12	Disc. from TSEC
SOLAHD	TRANSFORMERS	DRY TYPE	Category d	Electrical Power Transmission & Supplies	11	Disc. from TSEC
SOLAR	SOLAR PRODUCTS AND SERVICES	SOLAR	Category d	Electrical Power Transmission & Supplies	22	Cost Plus
STAHLIN	ENCLOSURES	FIBERGLASS	Category g	Electrical and Lighting Products	10	Disc. from TSEC
STERBERG LIGHTING	LIGHTING	POLES, FIXTURES	Category g	Electrical and Lighting Products	22	Cost Plus
STRESSCETE	LIGHTING	POLES	Category g	Electrical and Lighting Products	22	Cost Plus
SUPERIOR ESSEX	DATA COMM CABLE	COPPER CABLE	Category a	Facilities MRO	28	Disc. from MSRP
T&B	BOXES METALLIC & NON-METALLIC	FLOOR BOXES	Category g	Electrical and Lighting Products	19	Disc. from TSEC
T&B	CONDUIT & CABLE FITTINGS	CABLE FITTINGS BX, ROMEK, AC, MC, FLEX	Category g	Electrical and Lighting Products	42	Disc. from TSEC
T&B	CONDUIT & CABLE FITTINGS	CORD CONNECTORS	Category g	Electrical and Lighting Products	21	Disc. from TSEC
T&B	CONDUIT & CABLE FITTINGS	EMT CONDUIT FITTINGS	Category g	Electrical and Lighting Products	24	Disc. from TSEC
T&B	CONDUIT & CABLE FITTINGS	RUBS	Category g	Electrical and Lighting Products	42	Disc. from TSEC
T&B	CONDUIT & CABLE FITTINGS	LIQUID TIGHT CONNECTORS	Category g	Electrical and Lighting Products	40	Disc. from TSEC
T&B	CONDUIT & CABLE FITTINGS	RIGID/IMC CONDUIT FITTINGS	Category g	Electrical and Lighting Products	28	Disc. from TSEC
T&B	CONDUIT - NON METALLIC (P.I.E.)	LIQUID TIGHT - NON METALLIC	Category g	Electrical and Lighting Products	22	Cost Plus
T&B	ELECTRICAL SUPPLIES	FAST ENERS & ACCESSORIES	Category g	Electrical and Lighting Products	17	Disc. from TSEC
T&B	ELECTRICAL SUPPLIES	LOCKOUT, TAGOUTS & WIRE MARKERS	Category g	Electrical and Lighting Products	16	Disc. from TSEC
T&B	RACEWAYS, WIREWAYS, STRUT, CABLE TRAY	UNDERFLOOR DUCT	Category g	Electrical and Lighting Products	25	Disc. from TSEC
T&B	RACEWAYS, WIREWAYS, STRUT, CABLE TRAY	WIRING DUCT	Category g	Electrical and Lighting Products	27	Disc. from TSEC
T&B	SAFETY SWITCHES	DOUBLE THROW & SPECIALTY	Category g	Electrical and Lighting Products	31	Disc. from TSEC
T&B	SAFETY SWITCHES	GENERAL DUTY & HEAVY DUTY	Category g	Electrical and Lighting Products	40	Disc. from TSEC
T&B	TAPE, INSULATING MATERIAL, HEAT SHRINK TUBING, SEALANTS & ADHESIVES	HEAT SHRINK TUBING	Category a	Facilities MRO	19	Disc. from TSEC
T&B	TERMINATIONS, LUGS, CONNECTORS & ACCESSORIES	CABLE TIES	Category g	Electrical and Lighting Products	21	Disc. from TSEC
T&B	TERMINATIONS, LUGS, CONNECTORS & ACCESSORIES	LUGS	Category g	Electrical and Lighting Products	23	Disc. from TSEC
T&B	TERMINATIONS, LUGS, CONNECTORS & ACCESSORIES	SPLICES & TERMINATIONS	Category g	Electrical and Lighting Products	22	Disc. from TSEC
T&B	TERMINATIONS, LUGS, CONNECTORS & ACCESSORIES	TERMINALS (STA-KONS)	Category g	Electrical and Lighting Products	27	Disc. from TSEC
T&B	TOOLS	TOOLS	Category c	Tools & Equipment/Accessories	16	Disc. from TSEC
T&B - AMERICAN ELECTRIC	LIGHTING	NON-HAZARDOUS	Category g	Electrical and Lighting Products	22	Cost Plus
T&B - BLACKBURN	ELECTRICAL SUPPLIES	GROUND RODS	Category g	Electrical and Lighting Products	40	Disc. from TSEC
T&B - BLACKBURN	TERMINATIONS, LUGS, CONNECTORS & ACCESSORIES	LUGS	Category g	Electrical and Lighting Products	24	Disc. from TSEC
T&B - BOWERS	TERMINATIONS, LUGS, CONNECTORS & ACCESSORIES	SPLICES & TERMINATIONS	Category g	Electrical and Lighting Products	22	Disc. from TSEC
T&B - BOWERS	BOXES METALLIC & NON-METALLIC	FLOOR BOXES	Category g	Electrical and Lighting Products	14	Disc. from TSEC
T&B - BOWERS	BOXES METALLIC & NON-METALLIC	METALLIC OUTLET BOXES & COVERS	Category g	Electrical and Lighting Products	51	Disc. from TSEC
T&B - BOWERS	BOXES METALLIC & NON-METALLIC	NON-METALLIC BOXES & COVERS	Category g	Electrical and Lighting Products	19	Disc. from TSEC
T&B - BOWERS	RACEWAYS, WIREWAYS, STRUT, CABLE TRAY	SURFACE RACEWAY	Category g	Electrical and Lighting Products	8	Disc. from TSEC
T&B - BULK	TERMINATIONS, LUGS, CONNECTORS & ACCESSORIES	BULK TERMINALS, CABLE TIES & CONNECTORS	Category g	Electrical and Lighting Products	9	Disc. from TSEC
T&B - CATAMOUNT	TERMINATIONS, LUGS, CONNECTORS & ACCESSORIES	CABLE TIES	Category g	Electrical and Lighting Products	19	Disc. from TSEC
T&B - CATAMOUNT	TERMINATIONS, LUGS, CONNECTORS & ACCESSORIES	SPLICES & TERMINATIONS	Category g	Electrical and Lighting Products	22	Disc. from TSEC
T&B - HAZLUX LIGHTING	LIGHTING	HAZARDOUS	Category g	Electrical and Lighting Products	22	Cost Plus
T&B - PERFECT LINE	BOXES METALLIC & NON-METALLIC	WEATHERPROOF	Category g	Electrical and Lighting Products	37	Disc. from TSEC
T&B - STEEL CITY	BOXES METALLIC & NON-METALLIC	FLOOR BOXES	Category g	Electrical and Lighting Products	19	Disc. from TSEC
T&B - STEEL CITY	BOXES METALLIC & NON-METALLIC	METALLIC OUTLET BOXES & COVERS	Category g	Electrical and Lighting Products	59	Disc. from TSEC
T&B - STEEL CITY	CONDUIT & CABLE FITTINGS	CONDUIT BODIES	Category g	Electrical and Lighting Products	45	Disc. from TSEC

3M	DA-LITE SCREEN - LEGRAND	INTERMATIC	RACO
ABB	DELOS	ITE	RARITAN
ACME	DIALIGHT	KIDDE	RAYOVAC
ACP INTERNATIONAL	DITEK	KLEIN	RAZBERI TECHNOLOGIES
AFL TELECOMMUNICATIONS	D-LINK	KOHLER	RED DOT
AG NEOVO TECHNOLOGY	DOORKING	KORNS	ROBROY INDUSTRIES
AIPHONE	DOTTIE	LEGION LIGHTING	SCHNEIDER ELECTRIC
AIW	DOTWORKS	LENOX	SECURITRON MAGNALOCK
ALLIED - POWERSTRUT	DUAL-LITE	LEOTEK	SECURITY DOOR CONTROLS
ALTRONIX	DURACELL USA	LEVITON	SENECA DATA DISTRIBUTORS
ALUMAFORM	DURALINE	LIFESAFETY POWER	SHAT-R-SHIELD
AMERICAN FASTENER	EATON ELECTRICAL PRODUCTS	LITHONIA	SHERMAN-REILLY
AMERICAN FIBERTEK	EATON POWER	LOUISVILLE LADDERS	SIEMENS
AMERICAN LIGHTING	EDWARDS	LOUROE ELECTRONICS	SIEMON
ANAMET	EGS	LOUVERS LED	SOLAHD
APPLETON	EIKO	LUTRON	STAHLIN
ARECONT VISION	ELASTIMOLD	MACLEAN POWER SYSTEMS	STERNBERG LIGHTING
ASD LIGHTING	ELECTRIFLEX	MAGNASPHERE	STRESSCRETE
ATLAS LIGHTING	ELECTROMATE	MARTIN ENTERPRISES	SUPERIOR/ESSEX
BELDEN	ELSTER	MAXCELL	T&B
BERKTEK - LEVITON	ENDOT	MC GILL	T&B - AMERICAN ELECTRIC
B-LINE - EATON	ENGENIUS TECHNOLOGIES	METALLICS	T&B - ANCHOR
BOSS CONTROLS	ERICO CADDY	MICRO SWITCH	T&B - BLACKBURN
BRAD HARRISON	ERICSON	MIDDLE ATLANTIC	T&B - BOWERS
BRADY	ETHERWAN SYSTEMS	MIDWEST	T&B - BULK
BRIDGEPORT	EVEREADY	MILBANK	T&B - CATAMOUNT
BRYANT	EXCEL	MILESTONE	T&B - CATAMOUNT
BUCHANAN	FEDERAL SIGNAL	MILWAUKEE	T&B - HAZLUX LIGHTING
BURNDY	FIBERTRON	MINERALLAC	T&B - PERFECT-LINE
BUSSMANN - EATON	FLUKE	MTW - TEW - SIS	T&B - STEEL CITY
CABLOFIL - LEGRAND	FOSTORIA	MYERS	T&B - SUPERSTRUT
CADDY	G&W	NEER	T&B - UNION
CANTEX	GAI-TRONICS	NORTH COAST CONDUIT	TALK-A-PHONE
CARLON	GALV STEEL	NVT PHYBRIDGE	TORK
CAROL CABLE	GE DISTRIBUTION	OCAL INC	TRANSITION NETWORKS
CHATSWORTH PRODUCTS INC. (CPI)	GE LIGHTING	OKONITE	TRIANGLE / ROYAL
CIRCLE A-W	GE TRANSFORMERS	OPTEX AMERICAS	TRIPP-LITE
CODE BLUE CORP	GENERAL CABLE-PRYSMIAN	OPTICAL CABLE CORP. (OCC)	UNISTRUT
COMMSCOPE	GOULD SHAWMUT	ORTRONICS	VALCOM
COMNET COMMUNICATIONS NETWORKS	GREAT LAKES & CABINETS	OZ/GEDNEY	VENTURE LIGHTING
CONDUX	GREENLEE	PANDUIT	VERACITY USA
CONTECH LIGHTING-LEVITON	HITACHI	PASS & SEYMOUR - LEGRAND	VERTIV-LIEBERT
COOPER LIGHTING - EATON	HOFFMAN-NVENT	PEERLESS AV	VIDEO MOUNT PRODUCTS
CORNING	HOLOPHANE	PHOENIX CONTACT	WACKER NEUSON
CRC	HUBBELL LIGHTING	PLYMOUTH	WALKER
CREE	HUBBELL PREMISE	POWER CABLE	WERNER
CROUSE HINDS - EATON	HUBBELL WIRING	POWER PARTNERS	WESANCO
CROUSE HINDS - KRYDON	HUGHES BROS	PREFORMED LINE PRODUCTS	WHEELOCK
CUTLER HAMMER - EATON	IDEAL	PROTO	WIREMOLD - LEGRAND
CUTLER HAMMER (W)	IMC	RAB LIGHTING	WOODHEAD - MOLEX



## ENTITY INFORMATION

Search Date and Time: 3/31/2022 3:47:38 PM

### Entity Details

WESCO DISTRIBUTION, INC.

F07105051

Foreign For-Profit (Business) Corporation

Active

1/24/1994

In Good Standing

6/13/2018

1/24/1994

Perpetual

DISTRIBUTION OF ELECTRICAL SUPPLIES & EQUIPMENT

2021

Delaware

6/24/2022

3/7/1994

Statutory Agent Information

Corporation Service Company

Active 9/21/2020

Corporation Service Company

8825 N 23rd Avenue, Suite 100, PHOENIX, AZ 85021, USA

6/8/2021

Maricopa

Entity Name:

Entity ID:

Entity Type:

Entity Status:

Formation Date:

Reason for Status:

Approval Date:

Status Date:

Original Incorporation Date:

Life Period:

Business Type:

Last Annual Report Filed:

Domicile State:

Annual Report Due Date:

Years Due:

Original Publish Date:

Name:

Appointed Status:

Attention:

Address:

Agent Last Updated:

E-mail:


Attention:

Mailing Address:

County:

### Principal Information

<b>Title</b>	<b>Name</b>	<b>Attention</b>	<b>Address</b>	<b>Date of Taking Office</b>	<b>Last Updated</b>
Director	JOHN J ENGEL		225 WEST STATION SQUARE DRIVE SUITE 700, PITTSBURGH, PA, 15219, Allegheny County, USA	3/2/2012	6/6/2019
Officer	GARY J HABSURG		225 WEST STATION SQUARE DRIVE SUITE 700, PITTSBURGH, PA, 15219, Allegheny County, USA	3/2/2012	6/6/2019
President/CEO	JOHN J ENGEL		225 WEST STATION SQUARE DRIVE SUITE 700, PITTSBURGH, PA, 15219, Allegheny County, USA	9/18/2000	6/6/2019
Secretary	SAMAMTHA L O'DONOGHUE		225 WEST STATION SQUARE DRIVE SUITE 700, PITTSBURGH, PA, 15219, Allegheny County, USA	3/2/2012	6/6/2019
Treasurer	BRIAN M BEGG		225 WEST STATION SQUARE DRIVE SUITE 700, PITTSBURGH, PA, 15219, Allegheny County, USA	3/2/2012	6/6/2019

**Address** 

Attention: Corporation Service Company  
Address: 3825 N 23rd Avenue, Suite 100, PHOENIX, AZ, 85021, USA  
County: Maricopa  
Last Updated: 6/8/2021

**Entity Principal Office Address**

Attention: Corporation Service Company  
Address: 251 Little Falls Drive, WILMINGTON, DE, 19808, USA  
County: New Castle  
Last Updated: 6/8/2021