

**LINKING AGREEMENT  
BETWEEN  
THE CITY OF GLENDALE, ARIZONA  
AND  
CARAHSOFT TECHNOLOGY CORP.**

This Linking Agreement (“Agreement”) is entered into as of this \_\_\_\_ day of \_\_\_\_\_, 2023, between the City of Glendale, an Arizona municipal corporation (“City”), and Carahsoft Technology Corp., a Maryland corporation, authorized to do business in Arizona (“Contractor”), collectively, the “Parties.”

**RECITALS**

- A. On May 1, 2020 under Omnia Partners, the Region 4 Education Service Center entered into a contract with Contractor to purchase the goods and services described in the Educational Software Solutions and Services Contract #R191902 (“Cooperative Purchasing Agreement”), an excerpt of which is attached hereto as **Exhibit A**. The Cooperative Purchasing Agreement permits its cooperative use by other governmental agencies including the City.
- B. Section 2-149 of the City’s Procurement Code permits the Materials Manager to procure goods and services by participating with other governmental units in cooperative purchasing agreements when the best interests of the City would be served.
- C. Section 2-149 also provides that the Materials Manager may enter into such cooperative agreements without meeting the formal or informal solicitation and bid requirements of Glendale City Code Sections 2-145 and 2-146.
- D. The City desires to contract with Contractor for supplies or services identical, or nearly identical, to the supplies or services Contractor is providing other units of government under the Cooperative Purchasing Agreement. Contractor consents to the City’s utilization of the Cooperative Purchasing Agreement as the basis of this Agreement, and Contractor desires to enter into this Agreement to provide the supplies and services set forth in this Agreement.

**AGREEMENT**

NOW, THEREFORE, in consideration of the foregoing recitals, which are incorporated by reference, and the covenants and promises contained in this Linking Agreement, the parties agree as follows:

- 1. **Term of Agreement.** The City is purchasing supplies and/or services from Contractor pursuant to the Cooperative Purchasing Agreement. According to the Cooperative Purchasing Agreement, purchases can be made by governmental entities from the date of award, which was May 1, 2020, until the date the contract expires on April 30, 2024 unless the term of the Cooperative Purchasing Agreement is extended by the mutual agreement of the original contracting parties. The Cooperative Purchasing Agreement, however, may not be extended beyond April 30, 2025. The initial period of this Agreement, therefore, is the period from the Effective Date of this Agreement until April 30, 2024. The City may renew the term of this Agreement for an additional one (1) year period, until the Cooperative Purchasing Agreement expires on April 30, 2025. Glendale renewals are not automatic and shall only occur if the City gives the Contractor notice of its intent to renew. The City may give the Contractor notice of its intent to renew this Agreement 30 days prior to the anniversary of the Effective Date to effectuate such renewal.

2. Scope of Work; Terms, Conditions, and Specifications.
  - A. Contractor shall provide City the supplies and/or services identified in the Scope of Work attached as **Exhibit B**.
  - B. Contractor agrees to comply with all the terms, conditions and specifications of the Cooperative Purchasing Agreement. Such terms, conditions and specifications are specifically incorporated into and are an enforceable part of this Agreement.
3. Compensation.
  - A. City shall pay Contractor compensation at the same rate and on the same schedule as provided in the Cooperative Purchasing Agreement, which is attached hereto as **Exhibit C**.
  - B. The total purchase price for the supplies and/or services purchased under this Agreement shall not exceed one hundred thousand dollars (\$100,000) annually or two hundred thousand dollars (\$200,000) for the entire term of the Agreement (initial term plus any renewals).
4. Cancellation. This Agreement may be cancelled pursuant to A.R.S. § 38-511.
5. Non-discrimination. Contractor must not discriminate against any employee or applicant for employment on the basis of race, color, religion, sex, national origin, age, marital status, sexual orientation, gender identity or expression, genetic characteristics, familial status, U.S. military veteran status or any disability. Contractor will require any Sub-contractor to be bound to the same requirements as stated within this section. Contractor, and on behalf of any subcontractors, warrants compliance with this section.
6. Insurance Certificate. A certificate of insurance applying to this Agreement must be provided to the City prior to the Effective Date.
7. E-verify. Contractor complies with A.R.S. § 23-214 and agrees to comply with the requirements of A.R.S. § 41-4401.
8. No Boycott of Israel. To the extent A.R.S § 35-393 through § 35-393.03 are applicable, the parties hereby certify that they are not currently engaged in, and agree for the duration of the Agreement to not engage in, a boycott of goods or services from Israel, as that term is defined in A.R.S § 35-393.
9. Uyghur Forced Labor Prevention Act (UFLPA). Contractor certifies that it does not currently, and during the term of this Agreement, will not use:
  - a. the forced labor of ethnic Uyghurs in the People’s Republic of China;
  - b. any goods or services produced by the forced labor of ethnic Uyghurs in the People’s Republic of China; and

- c. any contractors, subcontractors or suppliers that use the forced labor or any goods or services produced by the forced labor of ethnic Uyghurs in the People's Republic of China.
10. Attestation of PCI Compliance. When applicable, the Contractor will provide the City annually with a Payment Card Industry Data Security Standard (PCI DSS) attestation of compliance certificate signed by an officer of Contractor with oversight responsibility.
  11. Notices. Any notices that must be provided under this Agreement shall be sent to the Parties' respective authorized representatives at the address listed below:

City of Glendale Police Department  
 c/o Chris Briggs, Chief of Police  
 6835 North 57<sup>th</sup> Drive  
 Glendale, AZ 85301

And

Carahsoft Technology Corp.  
 c/o Benjamin Rader  
 11493 Sunset Hills Road, Suite 100  
 Reston, VA 20190

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date and year set forth above.

“City”

City of Glendale, an Arizona  
 municipal corporation

By: \_\_\_\_\_  
 Kevin R. Phelps  
 City Manager

“Contractor”

Carahsoft Technology Corp,  
 a Maryland corporation

By: Madeline Hall  
 Name: Madeline Hall  
 Title: Contracts Manager

ATTEST:

\_\_\_\_\_  
 Julie K. Bower (SEAL)  
 City Clerk

APPROVED AS TO FORM:

\_\_\_\_\_  
 Michael D. Bailey  
 City Attorney

**LINKING AGREEMENT  
BETWEEN  
THE CITY OF GLENDALE, ARIZONA  
AND  
CARAHSOFT TECHNOLOGY CORP.**

**EXHIBIT A**  
**Educational Software Solutions and Services, Contract #R191902**  
**(49 pages)**



October 25, 2022

Ms. Jennifer Kanach  
Proposals Director  
Carahsoft Technology Corporation  
11493 Sunset Hills Road, Suite 100  
Reston, VA 20190  
sales@carahsoft.com

Re: Renewal Award of Contract # R191902

Dear Ms. Kanach:

Per official action taken by the Board of Directors of Region 4 Education Service Center on October 25, 2022, Region 4 ESC is pleased to announce that Carahsoft Technology Corporation has been awarded an annual contract renewal for the following, based on the sealed proposal submitted to Region 4 on November 19, 2019, and subsequent performance thereafter:

**Contract**

Educational Software Solutions and Services

The contract will expire on April 30, 2024, completing the fourth year of a five-year term contract. The contract is available through OMNIA Partners, Public Sector. Your designated OMNIA Partners, Public Sector contact is Deborah Bushnell, at (713) 554-7348 or [deborah.bushnell@omniapartners.com](mailto:deborah.bushnell@omniapartners.com)

The partnership between Carahsoft Technology Corporation, Region 4 and OMNIA Partners, Public Sector can be of great help to participating agencies. Please provide copies of this letter to your sales representative(s) to assist in their daily course of business.

Sincerely,

DocuSigned by:  
  
30EE15BFEF1C4C6

Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services

**Region 4 Education Service Center (ESC)**

**Contract # R191902**

*for*

**Educational Software Solutions and Services**

*with*

**Carahsoft Technologies**

**Effective: May 1, 2020**

The following documents comprise the executed contract between the Region 4 Education Service Center and Carahsoft Technologies effective May 1, 2020:

- I. Appendix A; Vendor Contract
- II. Offer & Contract Signature Form
- III. Supplier's Response to the RFP, incorporated by reference

# **TAB 1 – DRAFT CONTRACT AND OFFER AND CONTRACT SIGNATURE FORM (APPENDIX A)**

Please see the following page for the Offer and contract Signature Form (Appendix A).

## APPENDIX A

### CONTRACT

*This Contract ("Contract") is made as of February 25, 2020 by and between Carahsoft Technologies ("Contractor") and Region 4 Education Service Center ("Region 4 ESC") for the purchase of Educational Software Solutions and Services ("the products and services").*

### RECITALS

WHEREAS, Region 4 ESC issued Request for Proposals ("RFP") Number 19-19 for Educational Software Solutions and Services, to which Contractor provided a response ("Proposal"); and

WHEREAS, Region 4 ESC selected Contractor's Proposal and wishes to engage Contractor in providing the services/materials described in the RFP and Proposal;

WHEREAS, both parties agree and understand the following pages will constitute the Contract between the Contractor and Region 4 ESC, having its principal place of business at 7145 West Tidwell Road, Houston, TX 77092.

WHEREAS, Contractor included, in writing, any required exceptions or deviations from these terms, conditions, and specifications; and it is further understood that, if agreed to by Region 4 ESC, said exceptions or deviations are incorporated into the Contract.

WHEREAS, this Contract consists of the provisions set forth below, including provisions of all attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any attachment, the provisions set forth below shall control.

WHEREAS, the Contract will provide that any state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies") may purchase products and services at prices indicated in the Contract upon the Public Agency's registration with OMNIA Partners.

- 1) Term of agreement. The Contract is for a period of three (3) years. Region 4 ESC shall have the right to renew the Contract for two (2) additional one-year periods or portions thereof. Region 4 ESC shall review the Contract prior to the renewal date and notify the Contractor of Region 4 ESC's intent renew the Contract. Contractor may elect not to renew by providing three hundred sixty-five days' notice to Region 4 ESC.
- 2) Scope: Contractor shall perform all duties, responsibilities and obligations, set forth in this agreement, and described in the RFP, incorporated herein by reference as though fully set forth herein.
- 3) Form of Contract. The form of Contract shall be the RFP, the Offeror's proposal and Best and Final Offer(s).
- 4) Order of Precedence. In the event of a conflict in the provisions of the Contract as accepted by Region 4 ESC, the following order of precedence shall prevail:
  - i. This Contract

- ii. Offeror's Best and Final Offer
  - iii. Offeror's proposal
  - iv. RFP and any addenda
- 5) Commencement of Work. The Contractor is cautioned not to commence any billable work or provide any material or service under this Contract until Contractor receives a purchase order for such work or is otherwise directed to do so in writing by Region 4 ESC.
- 6) Entire Agreement (Parol evidence). The Contract, as specified above, represents the final written expression of agreement. All agreements are contained herein and no other agreements or representations that materially alter it are acceptable.
- 7) Assignment of Contract. No assignment of Contract may be made without the prior written approval of Region 4 ESC. Contractor is required to notify Region 4 ESC when any material change in operations is made (i.e. bankruptcy, change of ownership, merger, etc.).
- 8) Novation. If Contractor sells or transfers all assets or the entire portion of the assets used to perform this Contract, a successor in interest must guarantee to perform all obligations under this Contract. Region 4 ESC reserves the right to accept or reject any new party. A change of name agreement will not change the contractual obligations of Contractor.
- 9) Contract Alterations. No alterations to the terms of this Contract shall be valid or binding unless authorized and signed by Region 4 ESC.
- 10) Adding Authorized Distributors/Dealers. Contractor is prohibited from authorizing additional distributors or dealers, other than those identified at the time of submitting their proposal, to sell under the Contract without notification and prior written approval from Region 4 ESC. Contractor must notify Region 4 ESC each time it wishes to add an authorized distributor or dealer. Purchase orders and payment can only be made to the Contractor unless otherwise approved by Region 4 ESC. Pricing provided to members by added distributors or dealers must also be less than or equal to the Contractor's pricing.
- 11) TERMINATION OF CONTRACT
- a) Cancellation for Non-Performance or Contractor Deficiency. Region 4 ESC may terminate the Contract if purchase volume is determined to be low volume in any 12-month period. Region 4 ESC reserves the right to cancel the whole or any part of this Contract due to failure by Contractor to carry out any obligation, term or condition of the contract. Region 4 ESC may issue a written deficiency notice to Contractor for acting or failing to act in any of the following:
- i. Providing material that does not meet the specifications of the Contract;
  - ii. Providing work or material was not awarded under the Contract;
  - iii. Failing to adequately perform the services set forth in the scope of work and specifications;
  - iv. Failing to complete required work or furnish required materials within a reasonable amount of time;
  - v. Failing to make progress in performance of the Contract or giving Region 4 ESC reason to believe Contractor will not or cannot perform the requirements of the Contract; or
  - vi. Performing work or providing services under the Contract prior to receiving an authorized purchase order.

Upon receipt of a written deficiency notice, Contractor shall have ten (10) days to provide a satisfactory response to Region 4 ESC. Failure to adequately address all issues of concern may result in Contract cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by Contractor under the Contract shall immediately become the property of Region 4 ESC.

- b) Termination for Cause. If, for any reason, Contractor fails to fulfill its obligation in a timely manner, or Contractor violates any of the covenants, agreements, or stipulations of this Contract Region 4 ESC reserves the right to terminate the Contract immediately and pursue all other applicable remedies afforded by law. Such termination shall be effective by delivery of notice, to the Contractor, specifying the effective date of termination. In such event, all documents, data, studies, surveys, drawings, maps, models and reports prepared by Contractor will become the property of the Region 4 ESC. If such event does occur, Contractor will be entitled to receive just and equitable compensation for the satisfactory work completed on such documents.
- c) Delivery/Service Failures. ~~Failure to deliver goods or services within the time specified, or within a reasonable time period as interpreted by the purchasing agent or failure to make replacements or corrections of rejected articles/services when so requested shall constitute grounds for the Contract to be terminated. In the event Region 4 ESC must purchase in an open market, Contractor agrees to reimburse Region 4 ESC, within a reasonable time period, for all expenses incurred. Refer to Appendix B~~
- d) Force Majeure. If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts, or other industrial disturbances, act of public enemy, orders of any kind of government of the United States or the State of Texas or any civil or military authority; insurrections; riots; epidemics; landslides; lighting; earthquake; fires; hurricanes; storms; floods; washouts; droughts; arrests; restraint of government and people; civil disturbances; explosions, breakage or accidents to machinery, pipelines or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that the above requirement that any Force Majeure shall be remedied with all reasonable dispatch shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty.

- e) Standard Cancellation. Region 4 ESC may cancel this Contract in whole or in part by providing written notice. The cancellation will take effect 30 business days after the other party receives the notice of cancellation. After the 30th business day all work will cease following completion of final purchase order.
- 12) Licenses. Contractor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by Contractor. Contractor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the Contract. Region 4 ESC reserves the right to stop work and/or cancel the Contract if Contractor's license(s) expire, lapse, are suspended or terminated.

13) Survival Clause. All applicable software license agreements, warranties or service agreements that are entered into between Contractor and Region 4 ESC under the terms and conditions of the Contract shall survive the expiration or termination of the Contract. All Purchase Orders issued and accepted by Contractor shall survive expiration or termination of the Contract.

14) Delivery. Conforming product shall be shipped within 7 days of receipt of Purchase Order. If delivery is not or cannot be made within this time period, the Contractor must receive authorization for the delayed delivery. The order may be canceled if the estimated shipping time is not acceptable. All deliveries shall be freight prepaid, F.O.B. Destination and shall be included in all pricing offered unless otherwise clearly stated in writing.

15) Inspection & Acceptance. If defective or incorrect material is delivered, Region 4 ESC may make the determination to return the material to the Contractor at no cost to Region 4 ESC. The Contractor agrees to pay all shipping costs for the return shipment. Contractor shall be responsible for arranging the return of the defective or incorrect material.

16) Payments. Payment shall be made after satisfactory performance, in accordance with all provisions thereof, and upon receipt of a properly completed invoice.

17) Price Adjustments. Should it become necessary or proper during the term of this Contract to make any change in design or any alterations that will increase price, Region 4 ESC must be notified immediately. Price increases must be approved by Region 4 ESC and no payment for additional materials or services, beyond the amount stipulated in the Contract shall be paid without prior approval. All price increases must be supported by manufacturer documentation, or a formal cost justification letter. Contractor must honor previous prices for thirty (30) days after approval and written notification from Region 4 ESC. It is the Contractor's responsibility to keep all pricing up to date and on file with Region 4 ESC. All price changes must be provided to Region 4 ESC, using the same format as was provided and accepted in the Contractor's proposal. *Refer to Appendix B*

Price reductions may be offered at any time during Contract. Special, time-limited reductions are permissible under the following conditions: 1) reduction is available to all users equally; 2) reduction is for a specific period, normally not less than thirty (30) days; and 3) original price is not exceeded after the time-limit. Contractor shall offer Region 4 ESC any published price reduction during the Contract term.

18) Audit Rights. Contractor shall, at its sole expense, maintain appropriate due diligence of all purchases made by Region 4 ESC and any entity that utilizes this Contract. Region 4 ESC reserves the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. Region 4 ESC shall have the authority to conduct random audits of Contractor's pricing at Region 4 ESC's sole cost and expense. Notwithstanding the foregoing, in the event that Region 4 ESC is made aware of any pricing being offered that is materially inconsistent with the pricing under this agreement, Region 4 ESC shall have the ability to conduct an extensive audit of Contractor's pricing at Contractor's sole cost and expense. Region 4 ESC may conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 4 ESC. *Refer to Appendix B*

18) Discontinued Products. If a product or model is discontinued by the manufacturer, Contractor may substitute a new product or model if the replacement product meets or exceeds the

specifications and performance of the discontinued model and if the discount is the same or greater than the discontinued model. *Refer to Appendix B*

19) New Products/Services. New products and/or services that meet the scope of work may be added to the Contract. Pricing shall be equivalent to the percentage discount for other products. Contractor may replace or add product lines if the line is replacing or supplementing products, is equal or superior to the original products, is discounted similarly or greater than the original discount, and if the products meet the requirements of the Contract. No products and/or services may be added to avoid competitive procurement requirements. Region 4 ESC may require additions to be submitted with documentation from Members demonstrating an interest in, or a potential requirement for, the new product or service. Region 4 ESC may reject any additions without cause. *Refer to Appendix B*

20) Options. Optional equipment for products under Contract may be added to the Contract at the time they become available under the following conditions: 1) the option is priced at a discount similar to other options; 2) the option is an enhancement to the unit that improves performance or reliability.

21) Warranty Conditions. All supplies, equipment and services shall include manufacturer's minimum standard warranty and one (1) year labor warranty unless otherwise agreed to in writing. *Refer to Appendix B*

22) Site Cleanup. Contractor shall clean up and remove all debris and rubbish resulting from their work as required or directed. Upon completion of the work, the premises shall be left in good repair and an orderly, neat, clean, safe and unobstructed condition.

23) Site Preparation. Contractor shall not begin a project for which the site has not been prepared, unless Contractor does the preparation work at no cost, or until Region 4 ESC includes the cost of site preparation in a purchase order. Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements. *Refer to Appendix B*

24) Registered Sex Offender Restrictions. For work to be performed at schools, Contractor agrees no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or are reasonably expected to be present. Contractor agrees a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at Region 4 ESC's discretion. Contractor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.

25) Safety measures. Contractor shall take all reasonable precautions for the safety of employees on the worksite and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Contractor shall post warning signs against all hazards created by its operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage. *Refer to Appendix B*

26) Smoking. Persons working under the Contract shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.

*Refer to Appendix B*

- 27) Stored materials. ~~Upon prior written agreement between the Contractor and Region 4 ESC, payment may be made for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to Region 4 ESC prior to payment. Such materials must be stored and protected in a secure location and be insured for their full value by the Contractor against loss and damage. Contractor agrees to provide proof of coverage and additionally insured upon request. Additionally, if stored offsite, the materials must also be clearly identified as property of Region 4 ESC and be separated from other materials. Region 4 ESC must be allowed reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary. Until final acceptance by Region 4 ESC, it shall be the Contractor's responsibility to protect all materials and equipment. Contractor warrants and guarantees that title for all work, materials and equipment shall pass to Region 4 ESC upon final acceptance.~~
- 28) Funding Out Clause. A Contract for the acquisition, including lease, of real or personal property is a commitment of Region 4 ESC's current revenue only. Region 4 ESC retains the right to terminate the Contract at the expiration of each budget period during the term of the Contract and is conditioned on a best effort attempt by Region 4 ESC to obtain appropriate funds for payment of the contract.
- 29) Indemnity. Contractor shall protect, indemnify, and hold harmless both Region 4 ESC and its administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of the Contractor, Contractor employees or subcontractors in the preparation of the solicitation and the later execution of the Contract. Any litigation involving either Region 4 ESC, its administrators and employees and agents will be in Harris County, Texas.
- 30) Marketing. Contractor agrees to allow Region 4 ESC to use their name and logo within website, marketing materials and advertisement. Any use of Region 4 ESC name and logo or any form of publicity, inclusive of press releases, regarding this Contract by Contractor must have prior approval from Region 4 ESC.
- 31) Certificates of Insurance. Certificates of insurance shall be delivered to the Region 4 ESC prior to commencement of work. The Contractor shall give Region 4 ESC a minimum of ten (10) 15 days' notice prior to any modifications or cancellation of policies. The Contractor shall require all subcontractors performing any work to maintain coverage as specified.
- 32) Legal Obligations. It is Contractor's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services and shall comply with all laws while fulfilling the Contract. Applicable laws and regulation must be followed even if not specifically identified herein.

**OFFER AND CONTRACT SIGNATURE FORM**

The undersigned hereby offers and, if awarded, agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing.

Company Name Carahsoft Technology Corporation  
Address 11493 Sunset Hills Road, Suite 100  
City/State/Zip Reston, VA 20190  
Telephone No. 703.871.8500  
Email Address sales@Carahsoft.com  
Printed Name Jennifer Kanach  
Title Proposals Director  
Authorized signature *Jennifer Kanach*

**Accepted by Region 4 ESC:**

Contract No. R191902

Initial Contract Term May 1, 2020 to April 30, 2023

*Margaret S. Bass*  
Region 4 ESC Authorized Board Member

2/25/2020  
Date

Margaret S. Bass  
Print Name

*Carmen J. Moreno*  
Region 4 ESC Authorized Board Member

2/25/2020  
Date

Carmen T. Moreno  
Print Name

## **a. Terms and Conditions Acceptance Form (Appendix B)**

Please find our Appendix B on the following pages. We have also separately included a redlined version of the document at the end of our submission, and as a separate file in our electronic copy.

## Appendix B

### TERMS & CONDITIONS ACCEPTANCE FORM

Signature on the Offer and Contract Signature form certifies complete acceptance of the terms and conditions in this solicitation and draft Contract except as noted below with proposed substitute language (additional pages may be attached, if necessary). The provisions of the RFP cannot be modified without the express written approval of Region 4 ESC. If a proposal is returned with modifications to the draft Contract provisions that are not expressly approved in writing by Region 4 ESC, the Contract provisions contained in the RFP shall prevail.

**Check one of the following responses:**

- Offeror takes no exceptions to the terms and conditions of the RFP and draft Contract.

*(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)*

- Offeror takes the following exceptions to the RFP and draft Contract. All exceptions must be clearly explained, reference the corresponding term to which Offeror is taking exception and clearly state any proposed modified language, proposed additional terms to the RFP and draft Contract must be included:

*(Note: Unacceptable exceptions may remove Offeror's proposal from consideration for award. Region 4 ESC shall be the sole judge on the acceptance of exceptions and modifications and the decision shall be final.*

If an offer is made with modifications to the contract provisions that are not expressly approved in writing, the contract provisions contained in the RFP shall prevail.)

Section/Page	Term, Condition, or Specification	Exception/Proposed Modification	Accepted (For Region 4 ESC's use)
III.22. /pg 11	22. Samples	Remove current language. Contractor's provided Service Level or End User License Agreement for manufacturers will govern the terms of this section.	Accepted
IV. 2. a. ii./pg 12	2.a.Products/Pricing ii.	Add the two bullets: "Manufacturer part #" and "Offeror's Part # (if different from manufacturer part #)"	Accepted
IV.2.a / pg 13	2.a.Products/Pricing: Not to Exceed Pricing	Remove current language and replace with: Best and Final Offer: Region 4 ESC, in its sole discretion, may request Offerors reasonably susceptible for award to submit a Best and Final Offer. Offerors must submit their Best and Final Offers in writing. If an Offeror does not respond to the request for a Best and Final Offer, that Offeror's most recent prior submission will be considered its Best and Final Offer.	Accepted
IV.5/pg 14	5. Additional Investigations	Remove entirely	Accepted
Appendix A/pg 16	Draft Contract, Recitals, 11. Termination of Contract a. Cancellation for Non Performance or Contractor Deficiency.	Remove item a. Cancellation for Non-Performance or Contractor Deficiency entirely. Contractor's provided Service Level or End User License Agreement for manufacturers will govern the terms of this section.	Rejected
Appendix A/pg 17	Draft Contract, Recitals, 11. Termination of Contract c. Delivery/ Service Failure	Remove item c. Delivery/Service Failure entirely. Contractor's provided Service Level or End User License Agreement for manufacturers will govern the terms of this section.	Accepted
Appendix A/pg 17	Draft Contract, Recitals, 12. Licenses	Add "(in adherence of section 11a)"	Accepted
Appendix A/pg 18	Draft Contract, Recitals, 15. Inspection & Acceptance	Remove entirely. Contractor's provided Service Level or End User License Agreement for manufacturers will govern the terms of this section.	Rejected
Appendix A/pg 18	Draft Contract, Recitals, 17. Price Adjustments	Add "when contractor receives notice" to the end of the first sentence. Change "thirty (30) days" to "fifteen (15) days. Add "Contractor's provided Service Level or End User License Agreement for manufacturers will additionally govern the terms of this section."	Accepted
Appendix A/pg 18	Draft Contract, Recitals, 18. Audit Rights	Remove "random" from "random audits," and add "with no less than (1) business days' notice" immediately following. Carahsoft requests a reasonable amount of time to prepare for an audit. Change "Contractor's sole cost and expense to "Region 4 ESC's sole cost and expense". Carahsoft will give you the ability to conduct an extensive audit, but we will not pay for it.	Accepted

**Appendix B**

**TERMS & CONDITIONS ACCEPTANCE FORM**

Signature on the Offer and Contract Signature form certifies complete acceptance of the terms and conditions in this solicitation and draft Contract except as noted below with proposed substitute language (additional pages may be attached, if necessary). The provisions of the RFP cannot be modified without the express written approval of Region 4 ESC. If a proposal is returned with modifications to the draft Contract provisions that are not expressly approved in writing by Region 4 ESC, the Contract provisions contained in the RFP shall prevail.

**Check one of the following responses:**

- Offeror takes no exceptions to the terms and conditions of the RFP and draft Contract.

*(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)*

- Offeror takes the following exceptions to the RFP and draft Contract. All exceptions must be clearly explained, reference the corresponding term to which Offeror is taking exception and clearly state any proposed modified language, proposed additional terms to the RFP and draft Contract must be included:

*(Note: Unacceptable exceptions may remove Offeror's proposal from consideration for award. Region 4 ESC shall be the sole judge on the acceptance of exceptions and modifications and the decision shall be final.*

If an offer is made with modifications to the contract provisions that are not expressly approved in writing, the contract provisions contained in the RFP shall prevail.)

Section/Page	Term, Condition, or Specification	Exception/Proposed Modification	Accepted (For Region 4 ESC's use)
Appendix A/pg 18-19	Draft Contract, Recitals, 18. Discontinued Products	Add "(unless manufacturer justification is provided and approved by Region 4 ESC)".	Accepted
Appendix A/pg 19	Draft Contract, Recitals, 19. New Products/Services	Add "(unless manufacturer justification is provided and approved by Region 4 ESC)" after "...the original discount".	Accepted
Appendix A/pg 19	Draft Contract, Recitals, 21. Warranty Options	Add "In accordance with Contractor's provided Service Level or End User License Agreement for manufacturers" Manufacturers terms would have greater applicability on a transactional basis	Accepted
Appendix A/pg 19	Draft Contract, Recitals, 23. Site Preparation	Add "(unless the exception of preparation is specified by the service level agreement)" after "...the site has not been prepared..."	Accepted
Appendix A/pg 19	Draft Contract, Recitals, 25. Safety measures	Add "Contractor's provided Service Level or End User License Agreement for manufacturers will govern the terms of this section.	Accepted
Appendix A/pg 20	Draft Contract, Recitals, 27. Stored Materials	Remove entirely and replace with Contractor's provided Service Level or End User License Agreement for manufacturers will govern the terms of this section. "Carahsoft requests these is a transactional applicability	Accepted
Appendix A/pg 20	Draft Contract, Recitals, 31. Certificates of Insurance	Change "...minimum of ten (10) days" to "...minimum of fifteen (15) days". Carahsoft requests 5 extra days to consider our insurance brokers turn around time	Accepted
Appendix D, Exhibit A/pg 28-38	Exhibit A Response for National Cooperative Contract	We have included a redlined version of all terms with our response, per the Q&A	

**Carahsoft Contract # R191902**  
**Educational Software and Value Added OEM Partners**

<b>Manufacturer</b>	<b>Discount off List</b>
[S] Cube	2.00%
10Zig Products Tier 1	2.00%
10Zig Products Tier 2	6.00%
10Zig Products Tier 3	15.00%
10Zig Services	2.00%
3CLogic	0.50%
4iQ Inc.	2.00%
7SIGNAL	0.50%
Abbyy	3.00%
Accela Licenses	3.54%
Accela Subscription	0.33%
Accela Training and Support	3.55%
AchieveIt Online, LLC.	0.50%
Aconex	3.00%
Acquia	2.38%
Acronis	1.50%
Actiance Maintenance	3.67%
Actiance Products- Tier 1	3.86%
Actiance Products- Tier 2	12.84%
Actiance Professional Services	0.08%
Adaptus LLC	1.00%
ADF Solutions	0.50%
Adobe- Consulting & Training Tier 1	0.00%
Adobe- Consulting & Training Tier 2	2.29%
Adobe- License Tier 1	0.00%
Adobe- License Tier 2	7.50%
Adobe- Maintenance Tier 1	0.00%
Adobe- Maintenance Tier 2	7.51%
Adobe- Other Products Tier 1	0.00%
Adobe- Other Products Tier 2	6.91%
Advologix	0.50%
AgileCraft	2.00%
Airversity, Inc.	0.50%
Akamai Tier 1	19.00%
Akamai Tier 2	24.00%
Akamai Tier 3	35.00%
Akitabox	1.00%
Alert Logic Maintenance	3.00%
Alert Logic Products	3.00%
Alert Logic Professional Services	3.00%
Alfresco	2.29%
All Other Accela Products and Services	0.33%
All Other Actiance Products and Services	0.08%
All Other Akamai Products and Services	10.00%
All Other Appsense Products and Services	8.00%
All Other Arista Networks Products and Services	0.27%
All Other Autodesk Products and Services	1.30%
All Other Avue Technologies Products and Services	0.59%
All Other Blackbag Technologies Products and Services	1.30%
All Other BMC Products and Services	0.00%
All Other Bomgar Products and Services	0.00%
All Other Box Products and Services	5.00%
All Other EnterpriseDB Products and Services	6.05%
All Other F5 Networks Products and Services	0.47%
All Other I2, Inc Products and Services	2.12%
All Other Identity Automation Products and Services	0.04%
All Other Imation Products and Services	3.97%
All Other Kofax Products and Services	0.00%
All Other mPower Innovations Products and Services	0.00%

**Carahsoft Contract # R191902**  
**Educational Software and Value Added OEM Partners**

Manufacturer	Discount off List
Alorica	0.50%
Alteryx	2.00%
ALTR Solutions Inc.	0.50%
Amazon Web Services	0.00%
Anaplan	1.00%
Andrews Consulting Group Inc. (ACG)	3.44%
Annese Managed Services	5.00%
Annese Professional Services	5.00%
Apex IT	2.00%
APOS	1.25%
Appbus Inc.	2.00%
Apperian	1.30%
Appgate	0.50%
Application Perfection	1.32%
AppSec	8.83%
AppSense Products	12.82%
Appsense Training	8.00%
Apptio	1.00%
Arbola	1.00%
Archive360	0.50%
Arcos	1.00%
Arctic Wolf Networks	0.50%
Arista Networks Products- Tier 1	0.27%
Arista Networks Products- Tier 2	2.32%
Arista Networks Services & Maintenance	0.27%
ArmorText	0.50%
Arria NLG	0.50%
ASG Technologies	2.00%
ASR Analytics	0.50%
Assima	2.00%
Atlassian	2.00%
Attestiv	0.50%
Autodesk Maintenance- Tier 1	0.85%
Autodesk Maintenance- Tier 2	7.92%
Autodesk Maintenance- Tier 3	16.79%
Autodesk Products- Tier 1	1.30%
Autodesk Products- Tier 2	11.53%
Autodesk Products- Tier 3	20.45%
Automox, Inc.	0.50%
AutoRABIT	2.00%
Avecto	2.00%
AvePoint Public Sector Inc.	5.35%
Avepoint Services	3.00%
Avocette	2.00%
Avoka	2.57%
Avolution	0.50%
Avue Technologies Products	0.59%
Avue Technologies Subscription	0.75%
Ayasdi, Inc.	2.00%
Backblaze, Inc.	0.50%
BackOffice Associates LLC	1.02%
Bayshore Networks	0.50%
Beezy Inc.	0.50%
BEINCOURT	0.50%
Bentley	2.00%
BetterGIS	0.50%
BetterUp	0.50%
BigID	0.50%
BlackBag Technologies Licenses	1.30%

**Carahsoft Contract # R191902**  
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Manufacturer	Discount off List
BlackBag Technologies Perpetual	13.66%
Blackberry	2.00%
BlackDuck	2.99%
Blackthorn.io, Inc.	0.50%
Blancco	2.00%
Blueforce Development Corp.	0.50%
BMC Software- Tier 1	0.00%
BMC Software- Tier 2	3.00%
Boeing	1.02%
Bomgar Products- Tier 1	0.00%
Bomgar Products- Tier 2	1.85%
Bomgar Products- Tier 3	3.06%
Bomgar Services	0.00%
Bomgar Support	1.85%
Bonfire	0.50%
Boomi	1.00%
Booz Allen Hamilton Inc.	2.00%
Boundless	5.00%
Box Inc. Maintenance	5.00%
Box Inc. Products	17.23%
BoxTone	3.69%
Bravium Consulting Inc.	0.50%
Bright Pattern Inc.	0.50%
Broadcom, Inc.	2.00%
Bromium	0.75%
Bugcrowd, Inc.	0.50%
C2 Labs	0.50%
CA Technologies	2.00%
CAFM Resources	4.54%
Calypso AI Corp.	0.50%
Canda Solutions	23.18%
Capsule Tech Inc.	0.01%
Carahsoft	0.50%
CareAR	0.50%
CareerBuilder Tier 1	6.71%
CareerBuilder- Tier 2	7.14%
CareerBuilder- Tier 3	8.16%
Carnegie Speech Company	2.33%
Carpathia	8.47%
Case Commons	2.00%
Cellebrite	1.00%
Celonis Inc.	2.00%
CelWell Services	1.50%
Center for Internet Security (CIS)	3.00%
Centrifuge Systems	2.11%
Centripetal Networks	2.00%
CEPTES Software Pvt Ltd	0.50%
Certes Network- Tier 1	11.65%
Certes Network- Tier 2	18.11%
Certipath	1.00%
CGI	0.01%
Chainalysis	1.10%
ChargePoint, Inc.	0.50%
Chiliad Inc.	1.02%
Chooch Intelligence Technologies Co.	0.50%
Cicer One	0.50%
Cideon	2.99%
Ciena Maintenance	8.07%
Ciena Products- Tier 1	7.75%

**Carahsoft Contract # R191902**  
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Manufacturer	Discount off List
Ciena Products- Tier 2	12.75%
Ciena Products- Tier 3	38.28%
Ciena Products- Tier 4	41.30%
Ciena Products- Tier 5	50.38%
Ciena Products- Tier 6	58.75%
Ciena Support	8.07%
Cipher Cloud	0.01%
CIS	13.00%
Citibot	0.50%
Clarifai, Inc.	0.50%
Clariti	0.50%
Class Technologies, Inc	2.00%
Clear Skye	0.50%
ClearCube	0.50%
ClearInsight Solutions	2.00%
ClearStory Data	2.00%
Cleversafe Products	2.83%
Cleversafe Services and Training	0.01%
Clockwork-Solutions	8.07%
Cloud Academy Inc.	0.50%
Cloud Services	5.00%
Cloud SynApps	2.00%
Cloud Warriors Government LLC	2.00%
CloudBees, Inc.	2.00%
CloudBolt	2.00%
CloudCheckr	0.50%
CloudCover	0.50%
Cloudera	3.70%
CloudSaver	0.50%
Cloudtamer.io	0.50%
Coalfire	1.00%
Code42	0.50%
Cofense, Inc.	0.50%
CollabNet- Tier 1	0.99%
CollabNet- Tier 2	2.28%
Collibra	0.75%
Commvault Systems, Inc.	0.50%
ComplianceQuest	0.50%
Composite Software	0.01%
Computable Insights LLC	0.01%
ComScore	3.03%
ConduSiv	8.75%
Conga	2.00%
Contrast Security	0.50%
Copado	0.50%
CORASCloud, Inc.	0.50%
Core Security	2.00%
CoreView USA, Inc.	0.50%
CornerstoneAI Audits, Inc.	0.50%
Corporate Reimbursement Services Inc.	3.03%
Coupa	2.00%
Crayon Software Experts, LLC.	0.50%
Critical Start	0.50%
Cronos Consulting Group	0.50%
CrowdAI	0.50%
Cubic Digital Intelligence	2.90%
CustomerTimes Corp.	2.00%
CVENT	0.50%
CyanGate	2.00%

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<b>Manufacturer</b>	<b>Discount off List</b>
Cyara Inc.	0.50%
Cyber-Ark	18.55%
CyberReef	2.00%
Cybersixgill	0.50%
Cybersoft	3.06%
CyCognito Inc.	0.50%
Cylance	1.00%
Cynet	8.00%
D2L	2.00%
Daric Holdings Inc.	0.50%
DarkOwl, LLC	2.00%
Data Direct Networks- Tier 1	0.00%
Data Direct Networks- Tier 2	2.04%
Data Direct Networks- Tier 3	5.61%
Dataguise	0.00%
Datameer	2.33%
DatAnchor	0.50%
Datanova Scientific LLC	2.00%
Datapipe	0.50%
Datawatch	0.01%
Decipher Technology Studios	0.50%
Decision Lens	0.50%
Deep Instinct	2.00%
Delinea	1.00%
Dell	1.50%
Delphix Products- Tier 1	3.44%
Delphix Products- Tier 2	8.47%
Delphix Support and Services	8.47%
Denodo Technologies	2.00%
DigEplan	0.50%
Digital Era	0.50%
Digital Guardian	2.00%
Digital Map	1.00%
Digital Realty	3.01%
Digital Reasoning	3.44%
DigitalBlue Software	0.50%
DigitalBlue Software	2.00%
Discover Technologies LLC	0.50%
DocuSign- Tier 1	0.00%
DocuSign- Tier 2	1.02%
Dreamfactory	3.43%
DTEN	0.50%
Dun & Bradstreet	0.50%
Earthling Security	0.01%
eCivis	1.00%
Edbrix Inc.	0.50%
EdPower	1.00%
Ekahau	2.00%
Elastic	1.00%
ElectrifAi	0.50%
EMC Products- Tier 1	0.00%
EMC Products- Tier 2	1.30%
EMC Products- Tier 3	11.83%
EMC Products- Tier 4	22.15%
EMC Support and Services- Tier 1	0.00%
EMC Support and Services- Tier 2	1.00%
EMC Support and Services- Tier 3	12.76%
EMC Support and Services- Tier 4	22.15%
Emergency Visions	2.33%

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Manufacturer	Discount off List
Endeca Maintenance- Tier 1	0.00%
Endeca Maintenance- Tier 2	6.46%
Endeca Maintenance- Tier 3	10.20%
Endeca Products- Tier 1	0.00%
Endeca Products- Tier 2	3.96%
Endeca Products- Tier 3	6.08%
Endeca Products- Tier 4	10.20%
Endeca Services	10.35%
Enterprise DB Products- Tier 1	0.99%
Enterprise DB Products- Tier 2	2.28%
Enterprise Elements Inc.	4.54%
Epik Solutions	0.50%
E-Plansoft	3.00%
e-Share	0.50%
eSignifi	0.50%
eSyncTraining Tier 1	0.00%
eSyncTraining Tier 2	3.00%
eSyncTraining Tier 3	6.00%
EVAN360 LLC	0.50%
EVGA- Tier 1	2.29%
EVGA- Tier 2	18.37%
Exabeam	1.00%
Experian	0.74%
Exterro	3.00%
ExtraHop	3.00%
F5 Networks Products- Tier 1	0.47%
F5 Networks Products- Tier 2	1.58%
F5 Networks Products- Tier 3	3.85%
F5 Networks Products- Tier 4	7.26%
F5 Networks Support	0.48%
F5 Networks Training	1.61%
Fidelis Cybersecurity, Inc.	2.00%
FileTrail	0.50%
Five9	0.50%
Flashpoint	0.50%
FlexAnalytics Intel Center Products	0.01%
FlexAnalytics Maintenance	3.03%
FlexAnalytics Other Products	3.03%
Flexera	1.50%
Flosum	0.50%
Flow Corporation- Tier One	0.75%
Flow Corporation- Tier Two	2.00%
FM:Systems Group LLC	0.50%
FogHorn Systems	0.50%
ForceBrain.com	0.50%
Forcepoint	0.50%
ForeScout	2.00%
Forgerock	2.50%
FormAssembly	2.00%
FormStack	0.50%
Fornetix	2.00%
Fortinet Tier One	1.50%
Fortinet Tier Two	3.00%
Forum Systems	2.00%
Forward Networks, Inc.	0.50%
Fusion Health	0.50%
Fusion Risk Management	0.50%
Fusion-IO- Tier 1	0.00%
Fusion-IO- Tier 2	8.16%

**Carahsoft Contract # R191902**  
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Manufacturer	Discount off List
Fusion-IO- Tier 3	19.88%
Genesys	1.26%
Geofeedia	1.00%
Geollect	0.50%
Geonorth	0.50%
Geosite	0.50%
GeoSolutions USA Corp.	2.00%
Gigamon	0.00%
Gigantor Technologies Inc.	0.50%
Gimmel	3.00%
Globalscape	3.19%
Golden	0.50%
Golden Recursion Inc.	8.00%
Goldfinger Holdings	0.50%
GoodMaps, Inc.	0.50%
Google	1.00%
Gov Grants	2.00%
Granicus Tier 1	4.00%
Granicus Tier 2	6.00%
Gravel Road Data Labs, LLC.	0.50%
Gray Quarter, Inc.	0.50%
GreenAppy	0.75%
Greenlight Group	2.99%
GreyNoise Intelligence, Inc.	0.50%
Gridless Tier 1	2.00%
Gridless Tier 2	5.71%
GroundWork Products and Services- Tier 1	2.28%
GroundWork Products and Services- Tier 2	4.69%
Groupdolists	0.50%
H2O.ai, Inc.	0.50%
HashiCorp	1.20%
Haystax	0.75%
HCL	1.20%
Heimdall Data LLC	0.50%
Hexagon Geospatial	0.50%
Hike2	2.00%
Holonic Technologies, Inc.	0.50%
Hootsuite Media, Inc.	2.00%
Horizon3.ai	0.50%
HPE	3.00%
HSO	0.50%
Human Security, Inc.	2.00%
HyperOffice	4.54%
HyTrust	2.99%
I2, Inc Maintenance- Tier 1	3.50%
I2, Inc Maintenance- Tier 2	11.53%
I2, Inc Maintenance- Tier 3	22.38%
I2, Inc Maintenance- Tier 4	30.87%
I2, Inc Products- Tier 1	2.12%
I2, Inc Products- Tier 2	13.58%
I2, Inc Products- Tier 3	20.14%
IBM	1.00%
IBM Products- Tier 1	0.00%
IBM Products- Tier 2	0.97%
IBM Products- Tier 3	13.04%
IBM Services	0.00%
iBoss	0.50%
Icaros, Inc.	0.50%
Icertis, Inc.	2.00%

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<b>Manufacturer</b>	<b>Discount off List</b>
iDefender LLC	0.50%
Identity Automation Maintenance	0.04%
Identity Automation Products- Tier 1	0.04%
Identity Automation Products- Tier 2	9.09%
Identity Automation Support- Tier 1	0.04%
Identity Automation Support- Tier 2	9.09%
IKANOW	3.69%
ikeGPS	0.75%
ILA Corporation DBA VM2020 Solutions	0.50%
Illume	3.68%
Image Access Corporation	2.00%
Imagine Solutions DBA Encapture	2.00%
iMapData	17.24%
Imation Maintenance	6.03%
Imation Products- Tier 1	2.02%
Imation Products- Tier 2	6.04%
Imperva	2.00%
Imprivata Maintenance	0.38%
Imprivata Products- Tier 1	0.37%
Imprivata Products- Tier 2	7.43%
Imprivata Services	7.47%
Infinera	0.50%
Info Security Corp (ISC)	6.26%
Infoblox Products	10.00%
Infoblox Services	3.00%
INKY	1.00%
Innive Inc.	0.50%
InSource	0.50%
Inspired E-Learning	2.00%
Insystech	0.50%
Intact Partners, Inc.	0.50%
Intellective	0.50%
Interactive Data, LLC	0.50%
Intergral	3.69%
Intermap Technologies	0.01%
Interaset	2.00%
InterWorks, Inc.	2.00%
Inttensity	2.57%
Invincea Maintenance and Services	0.00%
Invincea Products	0.00%
iOra	1.04%
IronKey by Imation	5.22%
IronNet	2.00%
ITS Partners	0.50%
Ivanti	0.50%
IX LAYER, Inc.	0.50%
JackBe	2.58%
Jama Software	3.03%
Janya	0.31%
Jive Products	2.42%
Jive Support and Services	2.53%
Juniper Networks, Inc.	0.50%
Kapow Software	2.99%
Keeper Security	10.00%
Keralia	0.50%
Keyavi Data Corp	0.50%
Know Who	1.01%
Knowledge Broker Tier 1	0.00%
Knowledge Broker Tier 2	20.00%

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<b>Manufacturer</b>	<b>Discount off List</b>
Knowledge Broker Tier 3	40.00%
Knowmadix	5.00%
Kofax	1.00%
Kofax Products- Tier 1	2.83%
Kofax Products- Tier 2	14.12%
Kofax Support	14.11%
Kove Corporation	0.75%
Krista Software	0.50%
Kroll Ontrack Licenses	7.47%
Kroll Ontrack Maintenance	7.41%
Kroll Ontrack Services	0.00%
Kyriba	0.50%
Lacuna Technologies, Inc.	2.00%
Lanuage Weaver/SDL	13.27%
LaunchPad Careers Inc.	0.01%
Leadership Connect	0.50%
Leaptree Limited	0.50%
Learn to Win	0.50%
LeGuard, Inc.	0.50%
LEIDIT LLC	0.50%
Lexicon Technologies Inc.	6.03%
Lexis Nexis	2.00%
LG Electronics	28.57%
Liferay	1.00%
Lightsense	0.50%
LinkedIn	2.00%
Liquidware Labs License	8.43%
Liquidware Labs Support and Services	8.05%
Litify Inc.	2.00%
LiveAction	0.50%
Localist	0.50%
Locality Media	0.50%
Looker	0.50%
Lookout Inc.	8.00%
Lucid Software, Inc.	2.00%
Lucidworks	3.20%
LuminosoTechnologies Inc	0.01%
Magnet Forensics	0.50%
Manage Mobility	27.00%
Mandiant, Inc.	0.50%
Manhattan Software	2.75%
MapBox	1.50%
MarkLogic	7.88%
Material Security	0.50%
Mattermost	0.50%
McAfee	3.50%
Metalogix Software US, Inc Maintenance- Tier 1	2.40%
Metalogix Software US, Inc Maintenance- Tier 2	3.47%
Metalogix Software US, Inc Products- Tier 1	2.73%
Metalogix Software US, Inc Products- Tier 2	3.47%
Metalogix Software US, Inc Products- Tier 3	64.35%
Metalogix Software US, Inc Professional Services	4.68%
Metalogix Software US, Inc Services	2.73%
Metazoa	0.50%
Metrc, LLC	0.50%
Micro Focus- Tier 1	0.00%
Micro Focus- Tier 2	1.92%
Micro Focus- Tier 3	12.45%
Micro Focus- Tier 4	26.30%

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<b>Manufacturer</b>	<b>Discount off List</b>
Micro Focus- Tier 5	80.01%
Microsoft	1.00%
Millsapps, Ballinger & Associates	2.00%
Mimecast North America, Inc.	0.50%
MiserWare License- Tier 1	22.92%
MiserWare License- Tier 2	48.27%
MiserWare License- Tier 3	58.46%
MiserWare Services	22.92%
MobiChord	0.50%
MobileMind Technologies	0.50%
MobilePD	1.02%
ModelOp	0.50%
Modria	1.26%
Modzy	0.50%
MongoDB Products and Services Tier 1	3.00%
MongoDB Products and Services Tier 2	4.45%
Mosse Security	0.50%
MotionDSP	2.99%
mPower Innovations Maintenance	1.12%
mPower Innovations Products- Tier 1	0.00%
mPower Innovations Products- Tier 2	1.12%
mPower Innovations Professional Services	2.07%
MURAL	2.00%
mxHero	0.50%
MySQL	23.82%
Nally Ventures	0.50%
NaphCare, Inc.	0.50%
NCS Technologies	8.16%
Nearmap	0.50%
Netfoundry	0.50%
NetImpact Stategies, Inc.	0.50%
Netography, Inc.	0.50%
New Relic	1.00%
NewSci	1.00%
Next Level Security Systems Products- Tier 1	1.01%
Next Level Security Systems Products- Tier 2	13.11%
Nintex	0.50%
nlyte Software	2.75%
NNData Corporation	0.50%
NNT	0.50%
Northwoods	2.00%
Novodynamics	3.03%
Nuance	2.00%
Nucleus Cyber	0.50%
Nucleus Security LLC	0.50%
Nutanix	4.16%
Nuvolo Technologies	0.50%
Oak Innovation Limited	0.50%
Oblong	3.03%
OC Systems Products	1.77%
OC Systems Support and Services	11.85%
Ocient, Inc.	0.50%
Oculus Labs	3.69%
Odaseva	2.00%
Okta	2.00%
Omnilink	1.17%
Onapsis	1.00%
Onsolve	0.50%
OpenCounter, Inc.	0.50%

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Manufacturer	Discount off List
OpenSGI	2.33%
OpenText- Tier 1	2.33%
OpenText- Tier 2	14.97%
OpenText- Tier 3	58.84%
OPSWAT, Inc.	2.00%
Optensity	3.54%
Optezo, Inc.	0.50%
OSaaS LLC	2.00%
Otava	2.00%
OutSystems	1.10%
OwnBackup	0.80%
PagerDuty, Inc.	0.50%
Palette	3.00%
Palo Alto	8.00%
Passage Technology LLC	0.50%
PaymentWorks, Inc.	2.00%
Pentaho Products- Tier 1	0.27%
Pentaho Products- Tier 2	1.92%
PermitRocket	2.00%
Pernix Data	2.00%
Persado	0.50%
PhoneLiveStreaming	0.50%
Ping Identity	2.00%
Pivotal Products	3.00%
Pivotal Services	0.00%
piXlogic	2.99%
PlatCore	0.50%
platfora	0.01%
Plauti B.V.	2.00%
Plurilock	2.00%
Poly	0.50%
PowerDMS	1.00%
Precise	4.54%
Precise Biometrics Inc.	1.52%
Premier Technology Advisors	8.00%
Procore Technologies	0.50%
Progress Software	1.22%
Proofpoint	5.00%
ProSymmetry	0.50%
Proven Optics LLC	0.50%
Pulselight Holdings, Inc.	0.50%
Pyramid Analytics USA, Inc.	0.50%
Qadium	2.00%
Qii.AI	0.50%
QlikTech Inc.	0.75%
QlikView- Tier 1	0.00%
QlikView- Tier 2	1.02%
Quality Technology Services	0.75%
Qualtrics	1.00%
Quantifind	0.50%
Quantum4D	2.63%
Questica	0.50%
Queue-it	0.50%
r4 Technologies, Inc.	0.50%
Radiant Logic	0.50%
RangeForce	0.50%
Rapid7	2.00%
ReadSpeaker	3.00%
RealEyes Connect LLC	3.44%

**Carahsoft Contract # R191902**  
**Educational Software and Value Added OEM Partners**

Manufacturer	Discount off List
Recommind	0.01%
Recorded Future	2.63%
Red Hat- Tier 1	0.00%
Red Hat- Tier 2	10.20%
Red Hat- Tier 3	20.44%
Red Hat Training	0.77%
Red Hats- Tier 4	28.03%
RegScale	0.50%
REI Systems	0.50%
Remediant	0.50%
Rescale, Inc.	0.50%
ReSTNSX, Inc.	2.00%
Revere Data	2.57%
ReversingLabs	0.01%
Rhondos	0.50%
Risklens	2.00%
Riskconnect Tier 1	0.00%
Riskconnect Tier 2	15.00%
Riverbed	2.00%
RSA	2.00%
Rubrik	5.00%
Saasyan	0.50%
SafeBreach, Inc.	2.00%
SafeGuard Cyber	0.50%
SafeNet	0.00%
SailPoint	0.50%
Salesforce	2.21%
Samsung	33.67%
Samsung Knox	2.00%
SAP	0.00%
SAP- Concur	1.00%
Saviynt, Inc	1.20%
Scale AI, Inc.	0.50%
SchoolBanks, Inc.	0.50%
SDL Government	6.26%
Seamlessdocs	4.00%
Secureworks	1.30%
Security Scorecard, Inc.	2.00%
Security Services	5.00%
Semperis, Inc.	2.00%
Sensics	1.53%
SentinelOne	1.50%
SEP TECH	0.50%
Sequoia	0.50%
Seros	4.54%
Sertifi	0.50%
ServiceNow	0.50%
SevOne Maintenance and Services	0.97%
SevOne Products	1.89%
Shavlik	0.51%
Sherpa	0.50%
SimpliGov LLC	1.00%
Siren Data Intelligence, Inc.	0.25%
Skedulo	0.40%
Sketchbox	0.50%
Skuid	0.50%
Skyport Systems	2.00%
SKyX Systems Corp	1.00%
Slack	0.50%

**Carahsoft Contract # R191902**  
**Educational Software and Value Added OEM Partners**

Manufacturer	Discount off List
Smartsheet	2.00%
SND Software, Inc.	2.00%
Snowflake	2.00%
SOA Software	2.63%
Social Solutions	0.50%
Socrata	3.00%
Softdocs	0.50%
Solarwinds	3.00%
Solix	11.85%
Sonim	2.00%
Spectra Logic	1.00%
Spire Global, Inc.	0.50%
Splashtop	0.50%
Splashtop, Inc.	2.00%
Splunk	1.26%
Sprinklr	0.50%
Stave	0.50%
Stealthbits	2.63%
SteriLumen, Inc.	0.50%
Swiftly, Inc.	0.50%
Symantec Products and Services- Tier 1	0.00%
Symantec Products and Services- Tier 2	0.51%
Symantec Products and Services- Tier 3	1.09%
Symantec Products and Services- Tier 4	10.00%
Symantec Products and Services- Tier 5	20.19%
Symantec Products and Services- Tier 6	40.29%
Symantec Products and Services- Tier 7	50.00%
Symantec Products and Services- Tier 8	70.75%
Symantec Products and Services- Tier 9	83.59%
Symmetry Systems	0.50%
Syntasa	1.00%
System Automation Corporation	0.50%
Tableau	0.70%
Talend USA	0.50%
Talkdesk	0.50%
Tanium	4.00%
Tasktop	0.01%
Tecnic Consulting Inc.	0.50%
TelaForce, LLC	0.50%
Telos Corporation	0.50%
Tenable	2.00%
Tenfold	2.00%
Tensor Networks	0.50%
Teradici	18.37%
TerraGo	2.99%
Tetra 4D	2.83%
Text to Them	4.00%
Thales e-Security	2.00%
Thentia	0.50%
Thetus	2.99%
ThinLaunch Software LLC	2.62%
ThreatLocker	0.50%
Throughline	2.00%
Thycotic	0.50%
TIBCO Software Federal Inc.	25.00%
TimeTrade	0.50%
Tintri	0.27%
TouchShare	0.00%
Traction on Demand	0.50%

**Carahsoft Contract # R191902**  
**Educational Software and Value Added OEM Partners**

Manufacturer	Discount off List
TransUnion	8.16%
Tricentis	2.00%
Trimble Inc.	2.00%
Trinity Cyber LLC	0.50%
Tripwire Maintenance and Services	2.00%
Tripwire Tier 1	0.00%
Tripwire Tier 2	3.06%
Tripwire Tier 3	12.00%
Trustwave	9.00%
Twilio	1.60%
TyGR LLC	0.50%
Typesafe	23.18%
UC innovation Inc	0.50%
Udacity, Inc.	0.50%
UiPath	2.00%
Unit4 Business Software Inc.	0.50%
Userway Inc.	0.50%
UXStorm	4.00%
Valimail Inc.	0.50%
Vast Data Federal, Inc.	0.50%
Vehicle Tracking Solutions	2.00%
Venafi Tier 1	7.00%
Venafi Tier 2	10.00%
Venafi Tier 3	12.00%
Veracode	2.63%
Verdiem	0.95%
Verisys- Tier 1	0.00%
Verisys- Tier 2	0.00%
Veritas Products and Services- Tier 1	0.00%
Veritas Products and Services- Tier 2	0.51%
Veritas Products and Services- Tier 3	1.09%
Veritas Products and Services- Tier 4	10.00%
Veritas Products and Services- Tier 5	20.19%
Veritas Products and Services- Tier 6	40.29%
Veritas Products and Services- Tier 7	50.00%
Veritas Products and Services- Tier 8	70.75%
Veritas Products and Services- Tier 9	83.59%
Veritone	1.00%
Veritone, Inc.	2.00%
Verkada	3.00%
Vertiba	2.00%
Viewfinity	14.08%
Village Chif Pty Ltd	0.50%
Vimeo	0.50%
Vintra	0.50%
VIQ Solutions	2.00%
Virtru	1.02%
Virtual Forge Inc.	2.00%
Virtual Instruments Tier 1	1.00%
Virtual Instruments Tier 2	4.00%
Virtustream	1.02%
Vision Genesis	1.02%
Vision-e	0.50%
Visium Analytics, LLC	0.50%
Vivi LLC	0.50%
VMware Inc.- Tier 1	0.00%
VMware Inc.- Tier 2	1.02%
VMware Inc.- Tier 3	5.10%
VMware Inc.- Tier 4	12.01%
WalkMe	0.50%
WhiteCanyon Software	2.03%
Wickr	2.00%
Wolters Kluwer	0.50%
Workshare Technology Tier 1	2.00%

**Carahsoft Contract # R191902**  
**Educational Software and Value Added OEM Partners**

<b>Manufacturer</b>	<b>Discount off List</b>
Workshare Technology Tier 2	8.00%
WPI Services	0.01%
x Matters	7.06%
Xaqt	0.50%
Xceedium Inc.	0.01%
xxsigo Systems	4.39%
Yansa Labs	0.50%
Yext, Inc.	0.50%
Zammo, Inc.	0.50%
ZenCity	0.50%
Zimbra	3.00%
Zimperium, Inc.	0.50%
Zoom	1.00%
Zscaler	2.00%

**Carahsoft Contract # R191902**  
**Educational Software and Value Added OEMs**

Manufacturer	Discount off List
[S] Cube	2.00%
1 Kosmos, Inc.	2.00%
10Zig Products Tier 1	2.00%
10Zig Products Tier 2	6.00%
10Zig Products Tier 3	15.00%
10Zig Services	2.00%
3CLogic	0.50%
460 TECH, LLC dba BEINCOURT	2.00%
4iQ Inc.	2.00%
75IGNAL	0.50%
Abbyy	3.00%
Abnormal Security Corporation	2.00%
Acalvio Technologies	2.00%
Accela Licenses	3.54%
Accela Subscription	0.33%
Accela Training and Support	3.55%
AchieveIt Online, LLC.	0.50%
Aclima, Inc.	2.00%
Aconex	3.00%
Acquia	2.38%
Acronis	1.50%
Actiance Maintenance	3.67%
Actiance Products- Tier 1	3.86%
Actiance Products- Tier 2	12.84%
Actiance Professional Services	0.08%
Adaptus LLC	1.00%
ADF Solutions	0.50%
Adobe- Consulting & Training Tier 1	0.00%
Adobe- Consulting & Training Tier 2	2.29%
Adobe- License Tier 1	0.00%
Adobe- License Tier 2	7.50%
Adobe- Maintenance Tier 1	0.00%
Adobe- Maintenance Tier 2	7.51%
Adobe- Other Products Tier 1	0.00%
Adobe- Other Products Tier 2	6.91%
Advologix	0.50%
AECOM Technical Services, Inc.	2.00%
Aerospike, Inc.	2.00%
AgileCraft	2.00%
AINS, LLC	2.00%
Air Xeo Inc.	2.00%
Airgility, Inc.	2.00%
Airversity, Inc.	0.50%
AirWorks Solutions, Inc.	2.00%
Aisera, Inc.	2.00%
Akamai Tier 1	19.00%
Akamai Tier 2	24.00%
Akamai Tier 3	35.00%
Akitabox	1.00%
Alert Logic Maintenance	3.00%
Alert Logic Products	3.00%
Alert Logic Professional Services	3.00%
AlertEnterprise, Inc.	2.00%

**Carahsoft Contract # R191902**  
**Educational Software and Value Added OEMs**

Alfresco	2.29%
All Other Accela Products and Services	0.33%
All Other Actiance Products and Services	0.08%
All Other Akamai Products and Services	10.00%
All Other Appsense Products and Services	8.00%
All Other Arista Networks Products and Services	0.27%
All Other Autodesk Products and Services	1.30%
All Other Avue Technologies Products and Services	0.59%
All Other Blackbag Technologies Products and Services	1.30%
All Other BMC Products and Services	0.00%
All Other Bomgar Products and Services	0.00%
All Other Box Products and Services	5.00%
All Other EnterpriseDB Products and Services	6.05%
All Other F5 Networks Products and Services	0.47%
All Other I2, Inc Products and Services	2.12%
All Other Identity Automation Products and Services	0.04%
All Other Imation Products and Services	3.97%
All Other Kofax Products and Services	0.00%
All Other mPower Innovations Products and Services	0.00%
Alorica	0.50%
Alteryx	2.00%
ALTR Solutions Inc.	0.50%
Amazon Web Services	0.00%
AMIICUSS, LLC.	2.00%
Anaplan	1.00%
Andrews Consulting Group Inc. (ACG)	3.44%
Anjuna Security, Inc.	3.00%
Annese Managed Services	5.00%
Annese Professional Services	5.00%
Apex IT	2.00%
APIsec.ai, Inc.	2.00%
APOS	1.25%
Appbus Inc.	2.00%
Apperian	1.30%
Appgate	0.50%
Appian Corporation	2.00%
Application Perfection	1.32%
Apporto Corporation	2.00%
AppSec	8.83%
AppSense Products	12.82%
Appsense Training	8.00%
Apptio	1.00%
Arbola	1.00%
Archive360	0.50%
Arcos	1.00%
Arctic Wolf Networks	0.50%
Arete Advisors LLC.	2.00%
Arista Networks Products- Tier 1	0.27%
Arista Networks Products- Tier 2	2.32%
Arista Networks Services & Maintenance	0.27%
Armis, Inc.	5.00%
ArmorText	0.50%
Arria NLG	0.50%
Asana, Inc.	2.00%

**Carahsoft Contract # R191902**  
**Educational Software and Value Added OEMs**

ASG Technologies	2.00%
ASR Analytics	0.50%
Assima	2.00%
Astera Software	2.00%
Atlassian	2.00%
Attestiv	0.50%
Autodesk Maintenance- Tier 1	0.85%
Autodesk Maintenance- Tier 2	7.92%
Autodesk Maintenance- Tier 3	16.79%
Autodesk Products- Tier 1	1.30%
Autodesk Products- Tier 2	11.53%
Autodesk Products- Tier 3	20.45%
Automize A/S	2.00%
Automox, Inc.	0.50%
AutoRABIT	2.00%
Avaap USA, LLC.	2.00%
Avecto	2.00%
AvePoint Public Sector Inc.	5.35%
Avepoint Services	3.00%
Avisare Corp.	2.00%
Avocette	2.00%
Avoka	2.57%
Avolution	0.50%
Avue Technologies Products	0.59%
Avue Technologies Subscription	0.75%
Axonius Federal Systems LLC	2.00%
Ayasdi, Inc.	2.00%
Backblaze, Inc.	0.50%
BackOffice Associates LLC	1.02%
Bayshore Networks	0.50%
Beezy Inc.	0.50%
BEINCOURT	0.50%
Bentley	2.00%
BetterGIS	0.50%
BetterUp	0.50%
BeyondTrust Corporation	2.00%
Big Compass	2.00%
BigID	0.50%
Binti, Inc.	2.00%
Black Swift Technologies, LLC	0.50%
BlackBag Technologies Licenses	1.30%
BlackBag Technologies Perpetual	13.66%
Blackberry	2.00%
BlackDuck	2.99%
Blackthorn.io, Inc.	0.50%
Blanco	2.00%
Blue Fusion Technologies	2.00%
Blueforce Development Corp.	0.50%
Bluesource	5.00%
BMC Software- Tier 1	0.00%
BMC Software- Tier 2	3.00%
Boeing	1.02%
Bomgar Products- Tier 1	0.00%
Bomgar Products- Tier 2	1.85%

**Carahsoft Contract # R191902**  
**Educational Software and Value Added OEMs**

Bomgar Products- Tier 3	3.06%
Bomgar Services	0.00%
Bomgar Support	1.85%
Bonfire	0.50%
Boomi	1.00%
Booz Allen Hamilton Inc.	2.00%
Boundless	5.00%
Box Inc. Maintenance	5.00%
Box Inc. Products	17.23%
BoxTone	3.69%
Bravium Consulting Inc.	0.50%
Brazen Technologies, Inc.	2.00%
Bright Pattern Inc.	0.50%
Broadcom, Inc.	2.00%
Bromium	0.75%
Bugcrowd, Inc.	0.50%
BYOS USA, Inc	2.00%
C2 Labs	0.50%
CA Technologies	2.00%
CAFM Resources	4.54%
Calypso AI Corp.	0.50%
Canda Solutions	23.18%
Capsule Tech Inc.	0.01%
Carahsoft	0.50%
CareAR	0.50%
CareerBuilder Tier 1	6.71%
CareerBuilder- Tier 2	7.14%
CareerBuilder- Tier 3	8.16%
Carnegie Speech Company	2.33%
Carpathia	8.47%
Case Commons	2.00%
Casepoint LLC	2.00%
Cellebrite	1.00%
Celonis Inc.	2.00%
CelWell Services	1.50%
Censys, Inc	2.00%
Center for Internet Security (CIS)	3.00%
Centrifuge Systems	2.11%
Centripetal Networks	2.00%
CEPTES Software Pvt Ltd	0.50%
Certes Network- Tier 1	11.65%
Certes Network- Tier 2	18.11%
Certipath	1.00%
CGI	0.01%
Chainalysis	1.10%
ChargePoint, Inc.	0.50%
Chiliad Inc.	1.02%
Chooch Intelligence Technologies Co.	0.50%
Chorus Intelligence, Inc.	2.00%
Cicer One	0.50%
Cideon	2.99%
Ciena Maintenance	8.07%
Ciena Products- Tier 1	7.75%
Ciena Products- Tier 2	12.75%

**Carahsoft Contract # R191902**  
**Educational Software and Value Added OEMs**

Ciena Products- Tier 3	38.28%
Ciena Products- Tier 4	41.30%
Ciena Products- Tier 5	50.38%
Ciena Products- Tier 6	58.75%
Ciena Support	8.07%
Cipher Cloud	0.01%
CIS	13.00%
Cision US Inc.	2.00%
Citibot	0.50%
Clarifai, Inc.	0.50%
Clariti	0.50%
Class Technologies, Inc	2.00%
Clear Skye	0.50%
ClearCube	0.50%
Clearinsight Solutions	2.00%
ClearStory Data	2.00%
Cleversafe Products	2.83%
Cleversafe Services and Training	0.01%
Clockwork-Solutions	8.07%
Cloud Academy Inc.	0.50%
Cloud Services	5.00%
Cloud SynApps	2.00%
Cloud Warriors Government LLC	2.00%
CloudBees, Inc.	2.00%
CloudBolt	2.00%
CloudCheckr	0.50%
CloudCover	0.50%
Cloudera	3.70%
CloudSaver	0.50%
Cloudtamer.io	0.50%
Coalfire	1.00%
Cobwebs America Inc	2.00%
Code42	0.50%
Cofense, Inc.	0.50%
CogAbility, Inc.	2.00%
Cohesity, Inc.	2.00%
CollabNet- Tier 1	0.99%
CollabNet- Tier 2	2.28%
Collabware Systems, Inc.	2.00%
Collibra	0.75%
Commvault Systems, Inc.	0.50%
Compart North America, Inc.	2.00%
ComplianceQuest	0.50%
Composite Software	0.01%
Computable Insights LLC	0.01%
ComScore	3.03%
ConduSiv	8.75%
Conga	2.00%
ContraForceGroup, Inc	0.50%
Contrast Security	0.50%
Copado	0.50%
CORASCloud, Inc.	0.50%
Core Security	2.00%
CoreView USA, Inc.	0.50%

**Carahsoft Contract # R191902**  
**Educational Software and Value Added OEMs**

CornerstoneAI Audits, Inc.	0.50%
Corporate Reimbursement Services Inc.	3.03%
Coupa	2.00%
Crave.io Inc.	2.00%
Crayon Software Experts, LLC.	0.50%
Cribl, Inc	0.50%
Critical Start	0.50%
Cronos Consulting Group	0.50%
CrowdAI	0.50%
Crowdstrike, Inc	5.00%
Cubic Digital Intelligence	2.90%
CustomerTimes Corp.	2.00%
CVENT	0.50%
CyanGate	2.00%
Cyara Inc.	0.50%
Cyber Crucible, Inc.	2.00%
Cyber-Ark	18.55%
CyberReef	2.00%
Cybersixgill	0.50%
Cybersoft	3.06%
Cybrary, Inc	2.00%
CyCognito Inc.	0.50%
Cylance	1.00%
Cynet	8.00%
D2L	2.00%
D2L Ltd	2.00%
Daric Holdings Inc.	0.50%
DarkOwl, LLC	2.00%
Darzin Softare Pty Ltd	0.50%
Data Direct Networks- Tier 1	0.00%
Data Direct Networks- Tier 2	2.04%
Data Direct Networks- Tier 3	5.61%
Dataguise	0.00%
Dataiku, Inc.	2.00%
Datameer	2.33%
DatAnchor	0.50%
Datanova Scientific LLC	2.00%
Datapipe	0.50%
DataRobot, Inc.	2.00%
DataShapes, Inc.	2.00%
Datawatch	0.01%
Decipher Technology Studios	0.50%
Decision Lens	0.50%
Deep Instinct	2.00%
DeepSeas, LLC.	2.00%
Deepwatch, Inc.	2.54%
Defend3D	2.00%
Delinea	1.00%
Dell	1.50%
Delphix Products- Tier 1	3.44%
Delphix Products- Tier 2	8.47%
Delphix Support and Services	8.47%
Denodo Technologies	2.00%
DigEplan	0.50%

**Carahsoft Contract # R191902**  
**Educational Software and Value Added OEMs**

Digital Era	0.50%
Digital Guardian	2.00%
Digital Map	1.00%
Digital Realty	3.01%
Digital Reasoning	3.44%
DigitalBlue Software	2.00%
DigitSec, Inc.	2.00%
Discover Technologies LLC	0.50%
Discovered Intelligence, Inc.	2.00%
Docebo NA, Inc.	2.00%
DocuSign- Tier 1	0.00%
DocuSign- Tier 2	1.02%
Domino Data Lab, Inc.	2.00%
Draganfly, Inc.	2.00%
Dreamfactory	3.43%
Druva, Inc.	2.00%
DTEN	0.50%
Dun & Bradstreet	0.50%
Earthling Security	0.01%
Easyvista	2.00%
eCare Vault, Inc.	2.00%
eCivis	1.00%
Edbrix Inc.	0.50%
EdPower	1.00%
Ekahau	2.00%
Elastic	1.00%
ElectrifAi	0.50%
Ellucian Company L.P.	2.00%
EMC Products- Tier 1	0.00%
EMC Products- Tier 2	1.30%
EMC Products- Tier 3	11.83%
EMC Products- Tier 4	22.15%
EMC Support and Services- Tier 1	0.00%
EMC Support and Services- Tier 2	1.00%
EMC Support and Services- Tier 3	12.76%
EMC Support and Services- Tier 4	22.15%
Emergency Visions	2.33%
Endeca Maintenance- Tier 1	0.00%
Endeca Maintenance- Tier 2	6.46%
Endeca Maintenance- Tier 3	10.20%
Endeca Products- Tier 1	0.00%
Endeca Products- Tier 2	3.96%
Endeca Products- Tier 3	6.08%
Endeca Products- Tier 4	10.20%
Endeca Services	10.35%
Enhanced Voting	2.00%
Enterprise DB Products- Tier 1	0.99%
Enterprise DB Products- Tier 2	2.28%
Enterprise Elements Inc.	4.54%
Entrust Corporation	2.00%
Epik Solutions	0.50%
E-Plansoft	3.00%
Equinix Security LLC	2.00%
e-Share	0.50%

**Carahsoft Contract # R191902**  
**Educational Software and Value Added OEMs**

eSignifi	0.50%
Esper Regulatory Technologies, Inc.	2.00%
eSyncTraining Tier 1	0.00%
eSyncTraining Tier 2	3.00%
eSyncTraining Tier 3	6.00%
EVAN360 LLC	0.50%
Everbridge, Inc.	2.00%
Everlaw, Inc.	2.00%
EVGA- Tier 1	2.29%
EVGA- Tier 2	18.37%
EvolveWare, Inc.	2.00%
Exabeam	1.00%
Experian	0.74%
Exterro	3.00%
ExtraHop	3.00%
F5 Networks Products- Tier 1	0.47%
F5 Networks Products- Tier 2	1.58%
F5 Networks Products- Tier 3	3.85%
F5 Networks Products- Tier 4	7.26%
F5 Networks Support	0.48%
F5 Networks Training	1.61%
FI Consulting, Inc	2.00%
Fidelis Cybersecurity, Inc.	2.00%
FileTrail	0.50%
Fitbit, LLC	2.00%
Five9	0.50%
Fivetran Inc.	2.00%
Flashpoint	0.50%
FlexAnalytics Intel Center Products	0.01%
FlexAnalytics Maintenance	3.03%
FlexAnalytics Other Products	3.03%
Flexera	1.50%
Flosum	0.50%
Flow Corporation- Tier One	0.75%
Flow Corporation- Tier Two	2.00%
Fluid Mobility Inc.	2.00%
FM:Systems Group LLC	0.50%
FogHorn Systems	0.50%
ForceBrain.com	0.50%
ForceBrain.com Inc. dba SUMO Scheduler	2.00%
Forcepoint	0.50%
ForeScout	2.00%
Forgerock	2.50%
FormAssembly	2.00%
FormStack	0.50%
Fornetix	2.00%
Fortinet Tier One	1.50%
Fortinet Tier Two	3.00%
Forum Systems	2.00%
Forward Networks, Inc.	0.50%
Fusion Health	0.50%
Fusion Risk Management	0.50%
Fusion-IO- Tier 1	0.00%
Fusion-IO- Tier 2	8.16%

**Carahsoft Contract # R191902  
Educational Software and Value Added OEMs**

Fusion-IO- Tier 3	19.88%
Gallus Communications LLC dba TASSTA Americas	2.00%
Gemba Software Solutions dba ProcedureFlow	2.00%
Genesys	1.26%
Geofeedia	1.00%
Geollect	0.50%
Geonorth	0.50%
Geosite	0.50%
GeoSolutions USA Corp.	2.00%
Gigamon	0.00%
Gigantor Technologies Inc.	0.50%
Gimmel	3.00%
GitLab, Inc.	2.00%
GL Suite, Inc	2.00%
Glasswall Solutions Limited	2.00%
Globalscape	3.19%
Golden	0.50%
Golden Recursion Inc.	8.00%
Goldfinger Holdings	0.50%
GoodMaps, Inc.	0.50%
Google	1.00%
GoSecure, Inc.	2.00%
Gov Grants	2.00%
Governmentjobs.com, Inc dba NeoGov	2.00%
Granicus Tier 1	4.00%
Granicus Tier 2	6.00%
Gravel Road Data Labs, LLC.	0.50%
Gray Quarter, Inc.	0.50%
GreenAppy	0.75%
Greenlight Group	2.99%
GreyNoise Intelligence, Inc.	0.50%
Gridless Tier 1	2.00%
Gridless Tier 2	5.71%
GroundWork Products and Services- Tier 1	2.28%
GroundWork Products and Services- Tier 2	4.69%
Groupdolist	0.50%
H2O.ai, Inc.	0.50%
Halcyon Tech, Inc.	2.00%
Hale International Recruitment US, LLC	2.00%
HashiCorp	1.20%
Haystax	0.75%
HCL	1.20%
Heimdall Data LLC	0.50%
Hello Lamp Post ltd	2.00%
Hexagon Geospatial	0.50%
Hexalytics, Inc.	2.00%
HHS Technology Group, LLC	2.00%
Hike2	2.00%
Hitachi Vantara	2.00%
HKA Tech, LLC	2.00%
Holonic Technologies, Inc.	0.50%
Hootsuite Media, Inc.	2.00%
Horizon3.ai	0.50%
HPE	3.00%

**Carahsoft Contract # R191902  
Educational Software and Value Added OEMs**

HSO	0.50%
Human Security, Inc.	2.00%
Hycu, Inc.	2.00%
HyperOffice	4.54%
HyTrust	2.99%
I2, Inc Maintenance- Tier 1	3.50%
I2, Inc Maintenance- Tier 2	11.53%
I2, Inc Maintenance- Tier 3	22.38%
I2, Inc Maintenance- Tier 4	30.87%
I2, Inc Products- Tier 1	2.12%
I2, Inc Products- Tier 2	13.58%
I2, Inc Products- Tier 3	20.14%
IBM	1.00%
IBM Products- Tier 1	0.00%
IBM Products- Tier 2	0.97%
IBM Products- Tier 3	13.04%
IBM Services	0.00%
iBoss	0.50%
Icaros, Inc.	0.50%
Icertis, Inc.	2.00%
iDefender LLC	0.50%
Identity Automation Maintenance	0.04%
Identity Automation Products- Tier 1	0.04%
Identity Automation Products- Tier 2	9.09%
Identity Automation Support- Tier 1	0.04%
Identity Automation Support- Tier 2	9.09%
IKANOW	3.69%
ikeGPS	0.75%
ILA Corporation DBA VM2020 Solutions	0.50%
iLAB, LLC.	2.00%
Illume	3.68%
Image Access Corporation	2.00%
Imagine Solutions DBA Encapture	2.00%
iMapData	17.24%
Imation Maintenance	6.03%
Imation Products- Tier 1	2.02%
Imation Products- Tier 2	6.04%
Imperva	2.00%
Imprivata Maintenance	0.38%
Imprivata Products- Tier 1	0.37%
Imprivata Products- Tier 2	7.43%
Imprivata Services	7.47%
Incode Technologies	1.00%
Indigov Corporation	2.00%
Infinera	0.50%
Info Security Corp (ISC)	6.26%
Infoblox Products	10.00%
Infoblox Services	3.00%
INKY	1.00%
Innive Inc.	0.50%
InSource	0.50%
Inspired E-Learning	2.00%
Instabase, Inc.	2.00%
Insystech	0.50%

**Carahsoft Contract # R191902  
Educational Software and Value Added OEMs**

Intact Partners, Inc.	0.50%
Intellective	0.50%
Intelligent Automation, LLC dba BlueHalo Labs	2.00%
Interactive Data, LLC	0.50%
Integral	3.69%
Intermap Technologies	0.01%
Interset	2.00%
InterWorks, Inc.	2.00%
Intrusion Inc.	2.00%
Inttensity	2.57%
Invincea Maintenance and Services	0.00%
Invincea Products	0.00%
iOra	1.04%
IronKey by Imation	5.22%
IronNet	2.00%
ISI Solutions, Inc dba sFiles	2.00%
ITS Partners	0.50%
Ivanti	0.50%
IX LAYER, Inc.	0.50%
JackBe	2.58%
Jacobs Technology Inc.	2.00%
Jama Software	3.03%
Janya	0.31%
Jive Products	2.42%
Jive Support and Services	2.53%
JSMPros, Inc.	2.00%
Juniper Networks, Inc.	0.50%
Kahua	2.00%
Kapow Software	2.99%
Keene Village Plastics	2.00%
Keeper Security	10.00%
Keralia	0.50%
Keyavi Data Corp	0.50%
Kinney Group, Inc.	2.00%
Know Who	1.01%
Knowledge Broker Tier 1	0.00%
Knowledge Broker Tier 2	20.00%
Knowledge Broker Tier 3	40.00%
Knowmadix	5.00%
Kofax	1.00%
Kofax Products- Tier 1	2.83%
Kofax Products- Tier 2	14.12%
Kofax Support	14.11%
Kove Corporation	0.75%
Krista Software	0.50%
Kroll Ontrack Licenses	7.47%
Kroll Ontrack Maintenance	7.41%
Kroll Ontrack Services	0.00%
Kyndi, Inc.	2.00%
Kyndryl Federal, LLC	2.00%
Kyriba	0.50%
Lacuna Technologies, Inc.	2.00%
Lanuage Weaver/SDL	13.27%
LaunchPad Careers Inc.	0.01%

**Carahsoft Contract # R191902**  
**Educational Software and Value Added OEMs**

Leadership Connect	0.50%
Leankor Inc.	2.00%
Leaptree Limited	0.50%
Learn to Win	0.50%
Legendary Supply Chain, Inc.	2.00%
LeGuard, Inc.	0.50%
LEIDIT LLC	0.50%
Lexicon Technologies Inc.	6.03%
Lexis Nexis	2.00%
LG Electronics	28.57%
Liferay	1.00%
Lightsense	0.50%
Lilt, Inc.	2.00%
LinkedIn	2.00%
Linksys USA, Inc.	2.00%
Liquidware Labs License	8.43%
Liquidware Labs Support and Services	8.05%
Litify Inc.	2.00%
LiveAction	0.50%
LNB Solutions Inc.	3.00%
Localist	0.50%
Locality Media	0.50%
LogicMonitor, Inc.	2.00%
Looker	0.50%
Lookout Inc.	8.00%
Lovelytics, LLC	2.00%
Lucid Software, Inc.	2.00%
Lucidworks	3.20%
Luminare, Inc.	2.00%
LuminosoTechnologies Inc	0.01%
Lumu Technologies	2.00%
M2Mobi	1.00%
Magnet Forensics	0.50%
Manage Mobility	27.00%
Mandiant, Inc.	0.50%
MangoApps, Inc.	2.00%
Manhattan Software	2.75%
MapBox	1.50%
Mark43, Inc.	2.00%
MarkLogic	7.88%
Material Security	0.50%
Mattermost	0.50%
McAfee	3.50%
Menlo Security, Inc.	2.00%
Mercurio Analytics, Inc.	2.00%
Metalogix Software US, Inc Maintenance- Tier 1	2.40%
Metalogix Software US, Inc Maintenance- Tier 2	3.47%
Metalogix Software US, Inc Products- Tier 1	2.73%
Metalogix Software US, Inc Products- Tier 2	3.47%
Metalogix Software US, Inc Products- Tier 3	64.35%
Metalogix Software US, Inc Professional Services	4.68%
Metalogix Software US, Inc Services	2.73%
Metazoa	0.50%
Metrc, LLC	0.50%

**Carahsoft Contract # R191902**  
**Educational Software and Value Added OEMs**

Micro Focus- Tier 1	0.00%
Micro Focus- Tier 2	1.92%
Micro Focus- Tier 3	12.45%
Micro Focus- Tier 4	26.30%
Micro Focus- Tier 5	80.01%
Microsoft	1.00%
Millsapps, Ballinger & Associates	2.00%
Mimecast North America, Inc.	0.50%
MiserWare License- Tier 1	22.92%
MiserWare License- Tier 2	48.27%
MiserWare License- Tier 3	58.46%
MiserWare Services	22.92%
MobiChord	0.50%
MobileMind Technologies	0.50%
MobilePD	1.02%
ModelOp	0.50%
Modria	1.26%
Modzy	0.50%
MongoDB Products and Services Tier 1	3.00%
MongoDB Products and Services Tier 2	4.45%
Mosse Security	0.50%
MotionDSP	2.99%
Moveworks, Inc.	2.00%
mPower Innovations Maintenance	1.12%
mPower Innovations Products- Tier 1	0.00%
mPower Innovations Products- Tier 2	1.12%
mPower Innovations Professional Services	2.07%
MURAL	2.00%
mxHero	0.50%
MySQL	23.82%
Nally Ventures	0.50%
NaphCare, Inc.	0.50%
NCS Technologies	8.16%
Nearmap	0.50%
Netfoundry	0.50%
NetImpact Stategies, Inc.	0.50%
NetImpact Strategies, Inc.	2.00%
Netography, Inc.	0.50%
Netskope, Inc.	2.00%
New Relic	1.00%
NewSci	1.00%
Next Level Security Systems Products- Tier 1	1.01%
Next Level Security Systems Products- Tier 2	13.11%
Nintex	0.50%
nlyte Software	2.75%
NNData Corporation	0.50%
NNT	0.50%
Nok Nok Labs, Inc.	2.00%
Noname Public Sector LLC.	2.00%
Northwoods	2.00%
Novodynamics	3.03%
Nozomi Networks, Inc.	2.00%
NU Borders, LLC	2.00%
Nuance	2.00%

**Carahsoft Contract # R191902  
Educational Software and Value Added OEMs**

Nucleus Cyber	0.50%
Nucleus Security LLC	0.50%
NuHarbor Security, Inc.	2.00%
Nullable, Inc. dba Aware	2.00%
Nutanix	4.16%
Nuvolo Technologies	0.50%
NWO.ai, Inc.	2.00%
Nyriad, Inc.	2.00%
Oak Innovation Limited	0.50%
Oblong	3.03%
OC Systems Products	1.77%
OC Systems Support and Services	11.85%
Ocient, Inc.	0.50%
Oculus Labs	3.69%
Odaseva	2.00%
Okta	2.00%
Omnilink	1.17%
ON2IT, Inc.	3.00%
Onapsis	1.00%
Onsolve	0.50%
Open Systems US, Inc.	2.00%
OpenCounter, Inc.	0.50%
OpenGov	2.00%
OpenSGI	2.33%
OpenText- Tier 1	2.33%
OpenText- Tier 2	14.97%
OpenText- Tier 3	58.84%
OPSWAT, Inc.	2.00%
Optensity	3.54%
Optezo, Inc.	0.50%
Orbital Insight, Inc.	2.00%
OSaaS LLC	2.00%
Otava	2.00%
OurBond, Inc.	2.00%
Outpost Security, LLC	2.00%
OutSystems	1.10%
Oversight Systems, Inc.	2.00%
OwnBackup	0.80%
PagerDuty, Inc.	0.50%
Palette	3.00%
Palo Alto	8.00%
Paperless Innovations, Inc	2.00%
Parascript, LLC	2.00%
Passage Technology LLC	0.50%
PaymentWorks, Inc.	2.00%
PC Matic, Inc	2.00%
PCI Pal (U.S.) Inc	10.00%
Pentaho Products- Tier 1	0.27%
Pentaho Products- Tier 2	1.92%
People Services Center, Inc. DBA CATCH Intelligence	2.00%
Peregrine Technologies, Inc.	2.00%
PermitRocket	2.00%
Permuta Technologies, Inc.	2.00%
Pernix Data	2.00%

**Carahsoft Contract # R191902  
Educational Software and Value Added OEMs**

Persado	0.50%
PhoneLiveStreaming	0.50%
Photon Medical Communications, Inc.	2.00%
Ping Identity	2.00%
Pivotal Products	3.00%
Pivotal Services	0.00%
piXlogic	2.99%
Planet Technologies, Inc.	2.00%
PlatCore	0.50%
platfora	0.01%
Plauti B.V.	2.00%
Plurilock	2.00%
Poly	0.50%
PowerDMS	1.00%
Precise	4.54%
Precise Biometrics Inc.	1.52%
Premier Technology Advisors	8.00%
Procore Tecnologies	0.50%
Progress Software	1.22%
Project Hosts Inc.	2.00%
Promise Network, Inc.	2.00%
Proofpoint	5.00%
ProSymmetry	0.50%
Proven Optics LLC	0.50%
Pulselight Holdings, Inc.	0.50%
Pyramid Analytics USA, Inc.	0.50%
Qadium	2.00%
QFlow Systems, Inc.	2.00%
Qii.AI	0.50%
QlikTech Inc.	0.75%
QlikView- Tier 1	0.00%
QlikView- Tier 2	1.02%
Qmulos, LLC.	2.00%
Qrypt, Inc.	2.00%
Quality Technology Services	0.75%
Qualtrics	1.00%
Quantifind	0.50%
Quantum4D	2.63%
Questica	0.50%
Queue-it	0.50%
QuSecure, Inc.	2.00%
r4 Technologies, Inc.	0.50%
Radiant Logic	0.50%
RangeForce	0.50%
Rapid7	2.00%
ReadSpeaker	3.00%
RealEyes Connect LLC	3.44%
Recommind	0.01%
Recorded Future	2.63%
Red Hat- Tier 1	0.00%
Red Hat- Tier 2	10.20%
Red Hat- Tier 3	20.44%
Red Hat Training	0.77%
Red Hats- Tier 4	28.03%
RegScale	0.50%
REI Systems	0.50%
Remediant	0.50%
RepRisk AG	2.00%

**Carahsoft Contract # R191902  
Educational Software and Value Added OEMs**

Rescale, Inc.	0.50%
ResourceX	2.00%
ReSTNSX, Inc.	2.00%
Revere Data	2.57%
ReversingLabs	0.01%
Rhondos	0.50%
Risklens	2.00%
Riskonnect Tier 1	0.00%
Riskonnect Tier 2	15.00%
Riverbed	2.00%
R-Mor, LLC.	2.00%
RSA	2.00%
Rubrik	5.00%
Rumble, Inc dba runZero	2.00%
RunAi Labs USA, Inc.	2.00%
R-Zero Systems, Inc.	2.00%
Saasyan	0.50%
SafeBreach, Inc.	2.00%
SafeGuard Cyber	0.50%
SafeNet	0.00%
SailPoint	0.50%
Salesforce	2.21%
Samsung	33.67%
Samsung Knox	2.00%
SANS Institute	2.00%
SAP	0.00%
SAP- Concur	1.00%
Saviynt, Inc	1.20%
Scale AI, Inc.	0.50%
SchoolBanks, Inc.	0.50%
SDL Government	6.26%
S-Docs, Inc.	2.00%
Seamlessdocs	4.00%
Secured Communications, Inc.	2.00%
Secureworks	1.30%
Security Scorecard, Inc.	2.00%
Security Services	5.00%
Semarchy, Inc	2.00%
Semperis, Inc.	2.00%
Sensics	1.53%
SentinelOne	1.50%
SEP TECH	0.50%
Sequoia	0.50%
Seros	4.54%
Sertifi	0.50%
ServiceNow	0.50%
SevOne Maintenance and Services	0.97%
SevOne Products	1.89%
Shavlik	0.51%
Sherpa	0.50%
Shiftsmart, Inc.	2.00%
SimpliGov LLC	1.00%
Siren Data Intelligence, Inc.	0.25%
Skedulo	0.40%
Sketchbox	0.50%
Skuid	0.50%
Skycam Aviation, Inc.	2.00%
Skyline Technology Solutions, LLC	2.00%
Skyport Systems	2.00%
SKyX Systems Corp	1.00%

**Carahsoft Contract # R191902  
Educational Software and Value Added OEMs**

Slack	0.50%
Smartsheet	2.00%
SND Software, Inc.	2.00%
Snowflake	2.00%
SOA Software	2.63%
Social Solutions	0.50%
SocialTrendly, Inc. DBA BLACKBIRD.AI	2.00%
Socrata	3.00%
Socure, Inc.	2.00%
Softdocs	0.50%
Solarwinds	3.00%
Solix	11.85%
Sonim	2.00%
Sonitum, Inc.	2.00%
Sophos, Inc.	2.00%
SparkCognition Government Systems, Inc.	2.00%
Spatialitics, LLC	0.50%
Spectra Logic	1.00%
Spire Global, Inc.	0.50%
Splashtop	0.50%
Splashtop, Inc.	2.00%
Splunk	1.26%
Sprinklr	0.50%
Sprout Social, Inc.	3.00%
Stave	0.50%
Stealthbits	2.63%
SteriLumen, Inc.	0.50%
Stony Point, Inc.	2.00%
Striveworks, Inc.	2.00%
Submittable Holdings, Inc.	2.00%
SuccessKPI, Inc.	2.00%
Suggestion Ox, Inc	2.00%
Superior Wireless Consulting, Inc., dba Intratem	2.00%
Swiftly, Inc.	0.50%
Sylabs, Inc	2.00%
Symantec Products and Services- Tier 1	0.00%
Symantec Products and Services- Tier 2	0.51%
Symantec Products and Services- Tier 3	1.09%
Symantec Products and Services- Tier 4	10.00%
Symantec Products and Services- Tier 5	20.19%
Symantec Products and Services- Tier 6	40.29%
Symantec Products and Services- Tier 7	50.00%
Symantec Products and Services- Tier 8	70.75%
Symantec Products and Services- Tier 9	83.59%
Symmetry Systems	0.50%
Synasta Corporation	2.00%
Synergist Technologies, LLC	2.00%
Syntasa	1.00%
System Automation Corporation	0.50%
Tableau	0.70%
Talend USA	0.50%
Talkdesk	0.50%
Tanium	4.00%
Tasktop	0.01%
Team Cymru, Inc,	2.00%
Tecnicas Consulting Inc.	0.50%
TelaForce, LLC	0.50%
Telos Corporation	0.50%
Tenable	2.00%
Tenfold	2.00%

**Carahsoft Contract # R191902**  
**Educational Software and Value Added OEMs**

Tensor Networks	0.50%
Teradata Government Systems, LLC	2.00%
Teradici	18.37%
TerraGo	2.99%
Tetra 4D	2.83%
Tetrad Digital Intergrity, LLC	2.00%
Text to Them	4.00%
Thales e-Security	2.00%
The Tomorrow Companies, Inc.	2.00%
The Wire Digital, Inc. dba WireScreen	2.00%
Thentia	0.50%
Thetus	2.99%
ThinLaunch Software LLC	2.62%
Thought Stream LLC, d/b/a Bluescape	2.00%
ThreatLocker	0.50%
Throughline	2.00%
Thycotic	0.50%
TIBCO Software Federal Inc.	25.00%
TimeTrade	0.50%
Tintri	0.27%
TonicAI, Inc.	2.00%
Torch Research, LLC dba Torch.AI	2.00%
TouchShare	0.00%
Traction on Demand	0.50%
TranslateLive, LLC	2.00%
TransUnion	8.16%
Tricentis	2.00%
Trimble Inc.	2.00%
Trinity Cyber LLC	0.50%
Tripwire Maintenance and Services	2.00%
Tripwire Tier 1	0.00%
Tripwire Tier 2	3.06%
Tripwire Tier 3	12.00%
Trusona, Inc.	2.00%
Trustwave	9.00%
TTEC Government Solutions, LLC.	2.00%
TTech Inc. dba AIRIA	2.00%
Tufin	2.00%
Twilio	1.60%
Two Six Labs, LLC dba Two Six Technologies	2.00%
TyGR LLC	0.50%
Typesafe	23.18%
UberEther, Inc.	2.00%
UC innovation Inc	0.50%
Udacity, Inc.	0.50%
UiPath	2.00%
Unit4 Business Software Inc.	0.50%
Userway Inc.	0.50%
UXStorm	4.00%
Valimail Inc.	0.50%
Vantiq Inc.	2.00%
Vast Data Federal, Inc.	0.50%
VectorZero Technologies, LLC	2.00%
Veeam Software Corporation	2.50%
Vehicle Tracking Solutions	2.00%
Velosimo, Inc.	2.00%
Venafi Tier 1	7.00%
Venafi Tier 2	10.00%
Venafi Tier 3	12.00%
Veracode	2.63%

**Carahsoft Contract # R191902**  
**Educational Software and Value Added OEMs**

Verbit, Inc.	2.00%
Verdiem	0.95%
Verge Technologies, Inc.	2.00%
Verisys- Tier 1	0.00%
Verisys- Tier 2	0.00%
Veritas Products and Services- Tier 1	0.00%
Veritas Products and Services- Tier 2	0.51%
Veritas Products and Services- Tier 3	1.09%
Veritas Products and Services- Tier 4	10.00%
Veritas Products and Services- Tier 5	20.19%
Veritas Products and Services- Tier 6	40.29%
Veritas Products and Services- Tier 7	50.00%
Veritas Products and Services- Tier 8	70.75%
Veritas Products and Services- Tier 9	83.59%
Veritone	1.00%
Veritone, Inc.	2.00%
Verkada	3.00%
Verkada, Inc.	2.00%
Vertiba	2.00%
Vexcel Corporation	2.00%
Vibronyx, Inc.	2.00%
Viewfinity	14.08%
Village Chif Pty Ltd	0.50%
Vimeo	0.50%
Vintra	0.50%
VIQ Solutions	2.00%
Virtru	1.02%
Virtual Forge Inc.	2.00%
Virtual Instruments Tier 1	1.00%
Virtual Instruments Tier 2	4.00%
Virtustream	1.02%
Vision Genesis	1.02%
Vision-e	0.50%
Visium Analytics, LLC	0.50%
Vivi LLC	0.50%
VMware Inc.- Tier 1	0.00%
VMware Inc.- Tier 2	1.02%
VMware Inc.- Tier 3	5.10%
VMware Inc.- Tier 4	12.01%
WalkMe	0.50%
Wasabi Technologies, Inc.	2.00%
Waterfall Security Solutions, LTD	2.00%
WhiteCanyon Software	2.03%
Wickr	2.00%
WinMagic Corp.	2.00%
WireSpring Technologies, Inc.	3.00%
Wolters Kluwer	0.50%
Wonderschool, Inc	2.00%
Workshare Technology Tier 1	2.00%
Workshare Technology Tier 2	8.00%
WPI Services	0.01%
x Matters	7.06%
Xaqt	0.50%
Xceedium Inc.	0.01%
xXsigo Systems	4.39%
Yansa Labs	0.50%
Yext, Inc.	0.50%
Zammo, Inc.	0.50%
Zebra Technologies International, LLC	2.00%
ZenCity	0.50%

**Carahsoft Contract # R191902**  
**Educational Software and Value Added OEMs**

ZenLedger, Inc.	2.00%
Zentera Systems, Inc.	2.00%
Zimbra	3.00%
Zimperium, Inc.	0.50%
Zoobean, Inc.	2.00%
Zoom	1.00%
Zscaler	2.00%

**LINKING AGREEMENT  
BETWEEN  
THE CITY OF GLENDALE, ARIZONA  
AND  
CARAHSOFT TECHNOLOGY CORP.**

**EXHIBIT B  
Scope of Work  
(1 page)**

**PROJECT**

Contractor will provide technical software solutions and services, for example Cellebrite and Magnet Forensics.

**LINKING AGREEMENT  
BETWEEN  
THE CITY OF GLENDALE, ARIZONA  
AND  
CARAHSOFT TECHNOLOGY CORP.**

**EXHIBIT C  
(1 page)**

**METHOD AND AMOUNT OF COMPENSATION**

The method and amount of compensation is in accordance with Section 3 of this Agreement.

**NOT TO EXCEED AMOUNT**

The total amount of compensation paid to Contractor for full completion of all work required by the Project must not exceed \$100,000 annually or \$200,000 for the entire term of the Agreement.

**DETAILED PROJECT COMPENSATION**

City shall pay Contractor compensation in accordance with the rates as set forth in the Region 4 Education Service Center Educational Software Solutions and Services Contract #R191902.