

**LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
GARTNER, INC.**

C24-1021

This Linking Agreement (“Agreement”) is entered into as of this 22th day of October 2024, between the City of Glendale, an Arizona municipal corporation (“City”), and Gartner, Inc., a Delaware corporation, authorized to do business in Arizona (“Contractor”), collectively, the “Parties.”

RECITALS

- A. On January 1, 2021, the State of Arizona, a member of the S.A.V.E Cooperative Purchasing Agreement, entered into a contract with Contractor to purchase the goods and services described in the State Agreement No. CTR053240 (“Cooperative Agreement”), which is attached hereto as **Exhibit A**. The Cooperative Agreement allows its cooperative use by other governmental agencies, including the City.
- B. Section 2-149 of the City’s Procurement Code permits the Materials Manager to procure goods and services by participating with other governmental units in cooperative purchasing agreements when the best interests of the City would be served.
- C. Section 2-149 also provides that the Materials Manager may enter into such cooperative agreements without meeting the formal or informal solicitation and bid requirements of Glendale City Code Sections 2-145 and 2-146.
- D. The City wishes to contract with Contractor for supplies or services identical to those being provided to other units of government under the Cooperative Agreement. Contractor consents to the City’s cooperative use of the terms and conditions of the Cooperative Agreement, and agrees to provide the supplies and services set forth in the Statement of Work appended hereto as **Exhibit B**.

AGREEMENT

NOW, THEREFORE, in consideration of the foregoing recitals, which are incorporated by reference, and the covenants and promises contained in this Linking Agreement, the parties agree as follows:

- 1. Term of Agreement.
 - A. As provided in the Cooperative Agreement, purchases can be made by governmental entities from the date of award, which was December 28, 2020, until the date the contract terminated on December 31, 2023, unless the term was extended by mutual agreement of the parties to the Cooperative Agreement. The term of the Cooperative Agreement could be extended for two additional one-year periods. The Cooperative Agreement was amended and extended for the first one-year period through December 31, 2024 pursuant to State Contract Amendment No. 3. The Cooperative Agreement was amended and extended for the second one-year period through December 31, 2025, pursuant to State Contract Amendment No. 4. Accordingly, the term of this Agreement is the period from its Effective Date until December 31, 2025.

B. There are currently no additional extensions available under the Cooperative Agreement. If the Cooperative Agreement is amended or extended, the City may likewise exercise such extension provided it gives notice to the Contractor that it is exercising its option to extend. Glendale extensions are not automatic and shall only occur if the City affirmatively exercises its right to extend this Agreement.

2. Scope of Work; Terms, Conditions, and Specifications.

A. Contractor shall provide City the supplies and/or services identified in the Scope of Work attached as **Exhibit B**.

B. Contractor agrees to comply with all the terms, conditions and specifications of the Cooperative Purchasing Agreement. Such terms, conditions and specifications are specifically incorporated into and are an enforceable part of this Agreement.

3. Compensation.

A. City shall pay Contractor compensation at the same rate and on the same schedule as provided in the Cooperative Purchasing Agreement, which is attached hereto as **Exhibit C**.

B. The total purchase price for the supplies and/or services purchased under this Agreement shall not exceed eighty-five thousand dollars (\$85,000) annually or one hundred seventy thousand dollars (\$170,000) for the entire term of the Agreement (initial term plus any extensions).

4. Cancellation. This Agreement may be cancelled pursuant to A.R.S. § 38-511.

5. Non-discrimination. Contractor must not discriminate against any employee or applicant for employment on the basis of race, color, religion, sex, national origin, age, marital status, sexual orientation, gender identity or expression, genetic characteristics, familial status, U.S. military veteran status or any disability. Contractor will require any Sub-contractor to be bound to the same requirements as stated within this section. Contractor, and on behalf of any subcontractors, warrants compliance with this section.

6. Insurance Certificate. A certificate of insurance applying to this Agreement must be provided to the City prior to the Effective Date.

7. E-verify. Contractor complies with A.R.S. § 23-214 and agrees to comply with the requirements of A.R.S. § 41-4401.

8. No Boycott of Israel. To the extent A.R.S § 35-393 through § 35-393.03 are applicable, the parties hereby certify that they are not currently engaged in, and agree for the duration of the Agreement to not engage in, a boycott of goods or services from Israel, as that term is defined in A.R.S § 35-393.

9. Uyghur Forced Labor Prevention Act (UFLPA). Contractor certifies that it does not currently, and during the term of this Agreement, will not use:

- a. the forced labor of ethnic Uyghurs in the People's Republic of China;

- b. any goods or services produced by the forced labor of ethnic Uyghurs in the People’s Republic of China; and
 - c. any contractors, subcontractors or suppliers that use the forced labor or any goods or services produced by the forced labor of ethnic Uyghurs in the People’s Republic of China.
10. Attestation of PCI Compliance. When applicable, the Contractor will provide the City annually with a Payment Card Industry Data Security Standard (PCI DSS) attestation of compliance certificate signed by an officer of Contractor with oversight responsibility.
11. Notices. Any notices that must be provided under this Agreement shall be sent to the Parties’ respective authorized representatives at the address listed below:

City of Glendale
c/o Mike Siewerth
6835 N. 57th Dr., Suite 100
Glendale, Arizona 85301

and

Gartner, Inc.
56 Top Gallant Rd.
Stamford, Connecticut 06902

[Remainder of this page intentional blank – signatures can be found on the next page.]

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date and year set forth above.

“City”

“Contractor”

City of Glendale, an Arizona
municipal corporation

Gartner, Inc.,
a Delaware corporation

By: _____
Kevin R. Phelps
City Manager

Signed by:
By: David Vixama 10/4/2024
Name: David Vixama
Title: Sr. Manager, Contracts

ATTEST:

Julie K. Bower (SEAL)
City Clerk

APPROVED AS TO FORM:

Michael D. Bailey
City Attorney

**LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
GARTNER, INC.**

**EXHIBIT A
IT RESEARCH, ADVISORY, ASSESSMENT, VERIFICATION AND
VALIDATION SERVICES, AGREEMENT NO. CTR053240**

Attachment 1 Offer and Acceptance Form

SUBMISSION OF OFFER: Undersigned hereby offers and agrees to provide **IT Advisory, Assessment, Verification and Validation- Consulting Services** in compliance with the Solicitation indicated above and our Offer indicated by the latest dated version below:

Initial Offer:	1.	10/31/19	SL						
		Date	initial						
Revised Offers:	2.	08/09/20	SL SBM	3.	x	x	4.	x	x
		date #1	initial		date #1	initial		date #1	initial
	5.	x	x	6.	x	x	7.	x	x
		date #4	initial		date #5	initial		date #6	initial
Best and Final Offer:	8.	9/29/20	SL						
		Date	initial						

Gartner, Inc.

Offeror company name

56 Top Gallant Road

Address

Stamford, Connecticut 06902

City | State | ZIP

04-3099750

Federal tax identifier (EIN or SSN)

x



Signature of person authorized to sign Offer

Scott Lyon, Director of Legal Affairs

Printed name and title

Jeremy Schlosser, Account Executive

Contact name and title

Jeremy.Schlosser@Gartner.com 602-

Contact Email Address

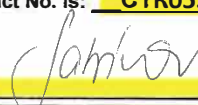
Contact phone number

CERTIFICATION: By signature in the above, Offeror certifies that it:

- will not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11246, [Arizona] State Executive Order 2009-9 or A.R.S. §§ 41-1461 through 1465;
- has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted offer. Failure to provide a valid signature affirming the stipulations required by this clause will result in rejection of the Offer. Signing the Offer with a false statement will void the Offer, any resulting contract, and may be subject to legal penalties under law;
- complies with A.R.S. § 41-3532 when offering electronics or information technology products, services, or maintenance; and
- is not debarred from, or otherwise prohibited from participating in any contract awarded by federal, state, or local government.

ACCEPTANCE OF OFFER: State hereby accepts the initial Offer, Revised Offer, or Best and Final Offer identified by the latest date and number at the top of this form (the Accepted Offer). Offeror is now bound (as Contractor) to carry out the Work under the attached Contract, of which the Accepted Offer forms a part. Contractor is cautioned not to commence any billable work or to provide any material or perform any service under the Contract until Contractor receives the applicable Order or written notice to proceed from Procurement Officer.

State's Contract No. is: CTR053240 The effective date of the Contract is: 01/01/2021 Contract awarded 12/28/2020
Date Date Date



Procurement Officer Signature

Sabina B. Moore

Procurement Officer Printed Name

**LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
GARTNER, INC.**

**EXHIBIT B
Scope of Work**

Contractor will provide Gartner Research & Advisory Subscriptions per the current Gartner RAS Product Price Schedule.

Gartner Research & Advisory Subscriptions

About Us

Gartner delivers deep, global functional and technology insight to senior leaders and their teams in every major role across the enterprise. Our expert guidance and tools enable faster, smarter decisions for organizations to execute on their mission-critical priorities. Visit us at gartner.com.



Customer Service & Support



Finance



Human Resources



Information Technology



Legal & Compliance



Marketing & Communications



Product Management



Research & Development



Sales



Supply Chain



19K+

Founded in 1979, we have **nearly 19,500 associates** in ~85 offices around the world



15K+

We serve **more than 15,000 client enterprises** in 90+ countries and territories in the public and private sectors



460K+

Delivering insight fueled in part by more than **460,000 yearly client interactions**

Working with Gartner

Cross-function and technology roles work together to drive digital transformation for your organization. Gartner works with your team across the org—from strategy to execution—to help drive better outcomes.



Gartner Research and Insights for Technology Leaders and Their Teams

Click role to view available products and pricing.

Chief Information Officer (CIO)	Chief Data & Analytics Officer (CDAO) / Chief Data Officer (CDO) / Head of Data & Analytics	Chief Information Security Officer (CISO) / Head of Security & Risk Management	Head of Software Engineering	Head of IT Infrastructure & Operations	Head of Enterprise Applications	Head of Enterprise Architecture	Head of Program & Portfolio Management	Head of Sourcing, Procurement & Vendor Management
---------------------------------	---	--	------------------------------	--	---------------------------------	---------------------------------	--	---



Gartner Research and Insights for Cross-functional Leaders and Their Teams.

Click role to view available products and pricing.

Head of Customer Service & Support	Chief Financial Officer (CFO) / Finance Leader	Chief Human Resource Officer (CHRO) / Head of HR	General Counsel (GC) / Chief Legal Officer / Assurance Leader	Chief Marketing Officer (CMO) / Marketing Leader	Head of Research & Development/ R&D Leader
------------------------------------	--	--	---	--	--



Additional Products

Click role to view available products and pricing.

Conferences	Limited Availability
-------------	----------------------

STATE OF ARIZONA

Contract No. CTR053240

Exhibit A - Gartner Research & Advisory Subscriptions (RAS)

Table 1 - Gartner RAS Product Price Schedule

Purchase orders using Year 2023 Prices herein must be received on or before December 31, 2024 with a Year 1 start date no later than January 1, 2025. To be eligible for these rates, purchasing entity must be a United States government entity, public sector entity, or a nonprofit wholly owned and operated by government. Other purchasing entities at Gartner's discretion. Gartner reserves the right to refresh its products offerings for all clients on a quarterly basis. For products and license pricing not listed herein, Gartner may offer to an eligible client rates consistent with the then-current Gartner Public Sector pricing plus any applicable administrative fees for the service(s) ordered.

Refer to [Purchasing Guidelines](#) for purchasing requirements and product configuration.

Year 2024 Prices

Gartner Research & Advisory Subscriptions		1-Year Purchase	3-Year Purchase		
		Year 1	Year 1 of 3	Year 2 of 3	Year 1 of 3
Chief Information Officer (CIO)			Back to roles page		
Gartner for CIOs					
Gartner for CIOs Individual Access					
Individual Access Advisor ¹	Single License	76,566	76,566	79,250	82,030
	Multi License	69,697	69,697	72,140	74,670
Gartner for CIOs Team Plus					
Team Leader ²		69,697	69,697	72,140	74,670
Advisor Team Member or Advisor Team Leader		50,910	50,910	52,700	54,550
Cross Function Team Member		35,354	35,354	36,600	37,890

Year 2024 Prices

Gartner Research & Advisory Subscriptions		1-Year Purchase	3-Year Purchase		
		Year 1	Year 1 of 3	Year 2 of 3	Year 1 of 3
Executive Programs			Back to roles page		
Executive Programs Individual Access ¹					
Individual Access Member	Single License	123,940	123,940	128,280	132,770
	Multi License	110,304	110,304	114,170	118,170
Executive Programs Leadership Team ²					
Team Leader		112,425	112,425	116,360	120,440
IT Executive Team Member or IT Executive Team Leader		112,425	112,425	116,360	120,440
Partner Team Member or Partner Team Leader	Limited Availability ³	103,728	103,728	107,360	111,120
Advisor Team Member or Advisor Team Leader		40,910	40,910	42,350	43,840
Cross Function Team Member		29,596	29,596	30,640	31,720
Role Team Member		21,532	21,532	22,290	23,080
Executive Programs Leadership Team Plus ²					
Team Leader		123,637	123,637	127,970	132,450
	Renewing Subscriber ⁶ (before 01-Jan-2022)	113,596	113,596	117,580	121,700
IT Executive Team Member or IT Executive Team Leader		123,637	123,637	127,970	132,450
Partner Team Member or Partner Team Leader	Limited Availability ³	113,172	113,172	117,140	121,240
Delegate Team Member or Delegate Team Leader	Renewal Only ⁶	66,061	66,061	68,380	70,780
	Renewing Subscriber ⁶ (before 01-Jan-2022)	60,586	60,586	62,710	64,910
Advisor Team Member or Advisor Team Leader		44,546	44,546	46,110	47,730
Cross Function Team Member		32,627	32,627	33,770	34,960

Year 2024 Prices

Gartner Research & Advisory Subscriptions

1-Year Purchase

3-Year Purchase

Year 1

Year 1 of 3

Year 2 of 3

Year 1 of 3

Executive Programs v2

[Back to roles page](#)

Executive Programs v2 Individual Access ¹		
Self-Directed Individual Access	Single License	83,334
	Multi License	75,657
Guided Individual Access	Single License	146,263
	Multi License	132,930
Executive Programs v2 Self-Directed Team ²		
Self-Directed Team Leader		75,657
CIO Self-Directed Member or CIO Self-Directed Leader Member		75,657
CDAO, CISO, I&O, or Software Engineering Leaders Guided Member *		132,930
CDAO, CISO, I&O, or Software Engineering Leaders Guided Leader Member *		132,930
CDAO, CISO, I&O, or Software Engineering Leaders Self-Directed Member *		68,687
CDAO, CISO, I&O, or Software Engineering Leaders Self-Directed Leader Member *		68,687
Advisor Member or Advisor Leader Member		59,293
Cross Function Member		38,687
* Other roles may be available; check with account representative.		

83,334	86,260	89,280
75,657	78,310	81,060
146,263	151,390	156,690
132,930	137,590	142,410
75,657	78,310	81,060
75,657	78,310	81,060
132,930	137,590	142,410
132,930	137,590	142,410
68,687	71,100	73,590
68,687	71,100	73,590
59,293	61,370	63,520
38,687	40,050	41,460

Year 2024 Prices

Gartner Research & Advisory Subscriptions	1-Year Purchase	3-Year Purchase		
	Year 1	Year 1 of 3	Year 2 of 3	Year 1 of 3
Executive Programs v2 Guided Team ²				
Guided Team Leader	132,930	132,930	137,590	142,410
CIO Guided Member or CIO Guided Leader Member	132,930	132,930	137,590	142,410
CDAO, CISO, I&O, or Software Engineering Leaders Guided Member *	132,930	132,930	137,590	142,410
CDAO, CISO, I&O, or Software Engineering Leaders Guided Leader Member *	132,930	132,930	137,590	142,410
Partner Member or Partner Leader Member Limited Availability ³	132,930	132,930	137,590	142,410
CIO Self-Directed Member or CIO Self-Directed Leader Member	75,657	75,657	78,310	81,060
CDAO, CISO, I&O, or Software Engineering Leaders Self-Directed Member *	68,687	68,687	71,100	73,590
CDAO, CISO, I&O, or Software Engineering Leaders Self-Directed Leader Member *	68,687	68,687	71,100	73,590
Advisor Member or Advisor Leader Member	59,293	59,293	61,370	63,520
Cross Function Member	38,687	38,687	40,050	41,460
* Other role-based domains may be available; check with account representative.				
Executive Programs v2 Extended Team ²				
Guided CDAO, CISO, I&O, or Software Engineering Leaders Team Member	50,506	50,506	52,280	54,110
Self-Directed CDAO, I&O, CISO, or Software Engineering Leaders Team Member	44,950	44,950	46,530	48,160
Advisor Member	44,950	44,950	46,530	48,160
Cross Function Member	26,869	26,869	27,810	28,790

Year 2024 Prices

Gartner Research & Advisory Subscriptions

		1-Year Purchase
		Year 1
Data and Analytics		
Gartner for CDAOs		
Individual Access Advisor ¹	Single License	75,556
	Multi License	68,687
Team Leader ²		68,687
Team Member		44,950
Gartner for CDAOs Executive		
Individual Access Advisor ¹	Single License	146,263
	Multi License	132,930
Team Leader ²		132,930
Team Member		50,506

3-Year Purchase		
Year 1 of 3	Year 2 of 3	Year 1 of 3
Back to roles page		
75,556	78,210	80,950
68,687	71,100	73,590
68,687	71,100	73,590
44,950	46,530	48,160
146,263	151,390	156,690
132,930	137,590	142,410
132,930	137,590	142,410
50,506	52,280	54,110

InfoSec / Cybersecurity

Gartner for CISOs		
Individual Access Advisor ¹	Single License	75,556
	Multi License	68,687
Team Leader ²		68,687
Team Member		44,950
Gartner for CISOs Executive		
Individual Access Advisor ¹	Single License	146,263
	Multi License	132,930
Team Leader ²		132,930
Team Member		50,506

Back to roles page		
75,556	78,210	80,950
68,687	71,100	73,590
68,687	71,100	73,590
44,950	46,530	48,160
146,263	151,390	156,690
132,930	137,590	142,410
132,930	137,590	142,410
50,506	52,280	54,110

Year 2024 Prices

Gartner Research & Advisory Subscriptions

		1-Year Purchase	3-Year Purchase		
		Year 1	Year 1 of 3	Year 2 of 3	Year 1 of 3
Software Engineering					
Gartner for Software Engineering Leaders					
Individual Access Advisor ¹	Single License	75,556	75,556	78,210	80,950
	Multi License	68,687	68,687	71,100	73,590
Team Leader ²		68,687	68,687	71,100	73,590
Team Member		44,950	44,950	46,530	48,160
Gartner for Software Engineering Leaders Executive					
Individual Access Advisor ¹	Single License	146,263	146,263	151,390	156,690
	Multi License	132,930	132,930	137,590	142,410
Team Leader ²		132,930	132,930	137,590	142,410
Team Member		50,506	50,506	52,280	54,110

[Back to roles page](#)

Infrastructure & Operations

		1-Year Purchase	3-Year Purchase		
		Year 1	Year 1 of 3	Year 2 of 3	Year 1 of 3
Gartner for I&O Leaders Self-Directed					
Individual Access Advisor ¹	Single License	75,556	75,556	78,210	80,950
	Multi License	68,687	68,687	71,100	73,590
Team Leader ²		68,687	68,687	71,100	73,590
Team Member		44,950	44,950	46,530	48,160
Gartner for I&O Leaders Guided					
Individual Access Advisor ¹	Single License	146,263	146,263	151,390	156,690
	Multi License	132,930	132,930	137,590	142,410
Team Leader ²		132,930	132,930	137,590	142,410
Team Member		50,506	50,506	52,280	54,110

[Back to roles page](#)

Year 2024 Prices

Gartner Research & Advisory Subscriptions		1-Year Purchase	3-Year Purchase		
		Year 1	Year 1 of 3	Year 2 of 3	Year 1 of 3
IT Leaders			Back to roles page		
IT Leader Individual Access ¹					
Reference	Single License	35,556	35,556	36,810	38,100
	Multi License	22,122	22,122	22,900	23,710
Individual Access Advisor	Single License	50,809	50,809	52,590	54,440
	Multi License	37,677	37,677	39,000	40,370
IT Leadership Team ²					
Team Leader		37,677	37,677	39,000	40,370
Advisor Team Member		37,677	37,677	39,000	40,370
Cross Function Team Member		22,829	22,829	23,630	24,460
Role Team Member		14,425	14,425	14,930	15,460
Essentials Team Member		10,920	10,920	11,310	11,710
IT Leadership Team Plus ²					
Team Leader		40,607	40,607	42,030	43,510
Advisor Team Member		40,607	40,607	42,030	43,510
Cross Function Team Member		24,647	24,647	25,510	26,410
Industry Advisory Services Individual Access ¹ (one industry)					
Reference	Single License	38,990	38,990	40,360	41,780
	Multi License	26,566	26,566	27,500	28,470
Individual Access Advisor	Single License	57,677	57,677	59,700	61,790
	Multi License	44,647	44,647	46,210	47,830

Year 2024 Prices

Gartner Research & Advisory Subscriptions	1-Year Purchase	3-Year Purchase		
	Year 1	Year 1 of 3	Year 2 of 3	Year 1 of 3
Industry Advisory Services Leadership Team ² (one industry)				
Team Leader	44,647	44,647	46,210	47,830
Advisor Team Member	44,647	44,647	46,210	47,830
Cross Function Team Member	27,273	27,273	28,230	29,220
Role Team Member	16,122	16,122	16,690	17,280
Essentials Team Member	11,244	11,244	11,640	12,050
Industry Advisory Services Leadership Team Plus ² (one industry)				
Team Leader	48,687	48,687	50,400	52,170
Advisor Team Member	48,687	48,687	50,400	52,170
Cross Function Team Member	29,798	29,798	30,850	31,930

Technology Professionals	
Technical Professionals Team ^{4,5} (Includes 1 Team Leader and up to 4 Team Member)	69,596
Additional Team Member	13,334
Technical Professionals Department ^{4,5} (per agency)	
Advisor Department	146,046
Reference Department	98,213

Back to roles page		
69,596	72,040	74,570
13,334	13,810	14,300
146,046	151,160	156,460
98,213	101,660	105,220

Year 2024 Prices

Gartner Research & Advisory Subscriptions

1-Year Purchase

Year 1

3-Year Purchase

Year 1 of 3

Year 2 of 3

Year 1 of 3

Customer Service & Support

[Back to roles page](#)

Customer Service & Support Leaders

Individual Access Advisor ¹	Single License	50,405
	Multi License	37,677
Team Leader ²		37,677
Advisor Member		37,677
Reference Member		16,869

50,405	52,170	54,000
37,677	39,000	40,370
37,677	39,000	40,370
37,677	39,000	40,370
16,869	17,460	18,080

Finance

[Back to roles page](#)

Chief Financial Officers

Individual Access Advisor ¹	Single License	122,930
	Multi License	111,314
Team Leader ²		111,314
Advisor Member or Advisor Leader		37,677
Reference Member		17,576

122,930	127,240	131,700
111,314	115,210	119,250
111,314	115,210	119,250
37,677	39,000	40,370
17,576	18,200	18,840

Finance Leaders

Individual Access Advisor ¹	Single License	50,405
	Multi License	37,677
Team Leader ²		37,677
Advisor Member		37,677
Reference Member		17,576

50,405	52,170	54,000
37,677	39,000	40,370
37,677	39,000	40,370
37,677	39,000	40,370
17,576	18,200	18,840

Year 2024 Prices

Gartner Research & Advisory Subscriptions

1-Year Purchase
Year 1

3-Year Purchase		
Year 1 of 3	Year 2 of 3	Year 1 of 3

Human Resources		
Chief Human Resources Officers		
Individual Access Advisor ¹	Single License	122,930
	Multi License	111,314
Team Leader ²		111,314
Advisor Member or Advisor Leader		37,677
Reference Member		20,708
Human Resources Leaders		
Individual Access Advisor ¹	Single License	50,405
	Multi License	37,677
Team Leader ²		37,677
Advisor Member		37,677
Reference Member		20,708
Human Resources Professionals ⁴		
Reference - Up to 20 HR Professionals		46,263
Reference - Up to 5 HR Professionals		28,788

Back to roles page		
122,930	127,240	131,700
111,314	115,210	119,250
111,314	115,210	119,250
37,677	39,000	40,370
20,708	21,440	22,200
Human Resources Leaders		
50,405	52,170	54,000
37,677	39,000	40,370
37,677	39,000	40,370
37,677	39,000	40,370
20,708	21,440	22,200
Human Resources Professionals ⁴		
46,263	47,890	49,570
28,788	29,800	30,850

Year 2024 Prices

Gartner Research & Advisory Subscriptions		1-Year Purchase	3-Year Purchase		
		Year 1	Year 1 of 3	Year 2 of 3	Year 1 of 3
Legal, Risk and Compliance			Back to roles page		
Legal, Risk and Compliance Leaders or Legal, Risk and Compliance Leaders for Audit & Risk					
Individual Access Advisor ¹	Single License	43,132	43,132	44,650	46,220
	Multi License	32,627	32,627	33,770	34,960
Leader ²		32,627	32,627	33,770	34,960
Advisor Member		32,627	32,627	33,770	34,960
Reference Member		13,031	13,031	13,490	13,970

Marketing		Back to roles page			
Gartner for Chief Marketing Executives					
Individual Access Member ¹	Single License	135,354	135,354	140,100	145,010
	Multi License	121,011	121,011	125,250	129,640
Team Leader ²		121,011	121,011	125,250	129,640
Advisor Member or Advisor Leader		47,677	47,677	49,350	51,080
Reference Member		18,788	18,788	19,450	20,140
Marketing Leaders					
Individual Access Advisor ¹	Single License	57,273	57,273	59,280	61,360
	Multi License	47,677	47,677	49,350	51,080
Team Leader ²		47,677	47,677	49,350	51,080
Advisor Member		47,677	47,677	49,350	51,080
Reference Member		18,788	18,788	19,450	20,140

Year 2024 Prices

Gartner Research & Advisory Subscriptions		1-Year Purchase	3-Year Purchase		
		Year 1	Year 1 of 3	Year 2 of 3	Year 1 of 3
Research & Development			Back to roles page		
R&D Leaders					
Individual Access Advisor ¹	Single License	50,405	50,405	52,170	54,000
	Multi License	37,677	37,677	39,000	40,370
Leader ²		37,677	37,677	39,000	40,370
Advisor Member		37,677	37,677	39,000	40,370
Reference Member		20,708	20,708	21,440	22,200

Conferences			Back to roles page		
North America Conferences ⁷ (price per ticket)					
IT Symposium/Xpo		5,708	5,708	6,000	6,300
Summit (BI, Data Center, Security, or Apps)		3,864	3,864	4,060	4,270
Summit (excludes BI, Data Center, Security, and Apps)		3,283	3,283	3,450	3,630
Finance Conference		3,359	3,359	3,530	3,710
ReImagineHR Conference		3,713	3,713	3,900	4,100
Marketing Symposium/Xpo		4,091	4,091	4,300	4,520

Year 2024 Prices

Gartner Research & Advisory Subscriptions		1-Year Purchase	3-Year Purchase		
		Year 1	Year 1 of 3	Year 2 of 3	Year 1 of 3
Limited Availability ³					
Enterprise IT Leadership Team ²					
Back to roles page					
Team Leader		96,091	96,091	99,460	102,950
Advisor Team Member		37,677	37,677	39,000	40,370
Cross Function Team Member		22,829	22,829	23,630	24,460
Role Team Member		14,425	14,425	14,930	15,460
Essentials Team Member		11,244	11,244	11,640	12,050
Enterprise IT Leadership Team Plus ²					
Team Leader		104,364	104,364	108,020	111,810
Advisor Team Member		40,607	40,607	42,030	43,510
Cross Function Team Member		24,647	24,647	25,510	26,410
Core Connect Individual Access ¹					
Reference	Single License	30,910	30,910	32,000	33,120
	Multi License	17,273	17,273	17,880	18,510
Advisor	Single License	46,465	46,465	48,100	49,790
	Multi License	32,748	32,748	33,900	35,090
News and Insights					
IT News and Insights		798	798	830	860
News and Insights		798	798	830	860

Year 2024 Prices

Gartner Research & Advisory Subscriptions	1-Year Purchase	3-Year Purchase		
	Year 1	Year 1 of 3	Year 2 of 3	Year 1 of 3
Technical Professionals Small & Midsize Business (SMB) ⁴ (per agency)				
Advisor SMB	73,820	73,820	76,410	79,090
Reference SMB	49,001	49,001	50,720	52,500
Technical Professionals for Higher Education ^{4, 8} (per student campus)				
Advisor	73,820	73,820	76,410	79,090
Reference	49,001	49,001	50,720	52,500
Strategic Advisory Services Availability only to clients with research subscriptions licenses.				
Internal Advisory Session	23,536	23,536	24,360	25,220
Add-On for Executive Programs, Enterprise IT, and Supply Chain Leaders				
Executive Programs - Two Additional Meetings Add-on	27,475	27,475	28,440	29,440
Enterprise IT Leaders - Two Additional Meetings Add-on	27,475	27,475	28,440	29,440
Executive Programs Member Basic for MSE ¹ – Renewal Only				
Individual Access ¹ Single License	86,263	86,263	89,290	92,420
Renewing Subscriber ⁶ (before 01-Jan-2022)	79,192	79,192	81,970	84,840
Individual Access ¹ Multi License	77,273	77,273	79,980	82,780
IT Executives – Renewal Only				
IT Executives CIO Signature ¹ Renewing Subscriber ⁶ (before 01-Jan-2022)	129,081	129,081	133,600	138,280

The following products are available. Please contact your Gartner account representative for details:

- Gartner for CIOs with Industry Individual Access ¹ (one industry)
- Gartner for CIOs Team Plus with Industry ² (one industry)
- Executive Programs Individual Access with Industry ¹ (one industry)
- Executive Programs Leadership Team with Industry ² (one industry)
- Executive Programs Leadership Team Plus with Industry ² (one industry)
- Enterprise IT Leadership Team with Industry ² (one industry)
- Enterprise IT Leadership Team Plus with Industry ² (one industry)
- Strategic Advisory Services: Remote Advisory Services

Purchasing Guidelines

2-Year and 3-Year Purchase Requirements

The 3-Year Purchase rates herein requires a noncancellable 2 years or 3 years commitment with a Year 1 start date no later than January 1, 2024. Purchasing client agrees to waive termination for convenience rights. For clarity, the following clause applies and shall be included in the purchase order and/or Service Agreement:

“Due to the multi-year term of this Service Agreement, Client expressly waives its right of "9.4 Termination for Convenience" in Contract CTR053240 Amendment 1 Solicitation No. BPM001910 SECTION 2-C: Special Terms and Conditions (herein referred to as CTR053240 SECTION 2-C). Client retains its right of termination for "1.22 Non-Availability of Funds" in CTR053240 SECTION 2-C. This Service Agreement shall automatically renew at the prices set forth herein unless Gartner receives written notice from Client requesting an adjustment to the annual fees to match the then-current contract fees. Such notice must be received by Gartner at least ninety (90) days prior to the Contract Term Start Date of the renewal year to be modified. Any additional or renewal purchases shall be at the then-current contract fees.”

Product Guidelines

¹ “Single License” applies to a buying center that has one individual license; “Multi License” applies to a buying center that has at least two qualifying licenses within the same agency or named client. To qualify for Multi License price levels, services must be ordered on the same Service Agreement or Purchase Order and reflect a common “Bill To” address. Strategic Advisory Services, Conferences, and Add-on services do not contribute towards Multi License pricing qualification.

² Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Certain team solutions are Limited Availability services as indicated in the pricing table. A maximum of one (1) Leader and three (3) to ten (10) Members per team unless otherwise indicated in the list above. A minimum of three (3) Advisor and/or Cross Function team member licenses required per Enterprise IT Leadership Leader and per Partner license. All licenses in a Team must be coterminous and of the same team type. For example, a Team Plus configuration may only contain Team Plus licenses and cannot include other types of team licenses such as Team Plus with Industry, Team (non-Plus), etc. Team solutions with Industry Advisory Services is for one industry and all licenses in the team must purchase access to the same industry.

Product specific team solution guidelines:

Gartner for CIOs Team Plus and Executive Programs Leadership Team Plus:

- IT Executive Team Leader, Delegate Team Leader, and Advisor Team Leader require Gartner for IT Leadership Team Plus Team Members.
- Partner Team Leader requires three Gartner for Enterprise IT Leadership Team Plus Advisor and/or Cross Function Team Members before other Team Member licenses can be added.

Executive Programs Leadership Team:

- IT Executive Team Leader, Delegate Team Leader, and Advisor Team Leader require Gartner for IT Leadership Team Members.
- Partner Team Leader requires three Gartner for Enterprise IT Leadership Team Advisor and/or Cross Function Team Members before other Team Member licenses can be added.

Executive Programs v2 Team:

- CIO Guided Member, CIO Guided Leader Member, Partner Member, and Partner Leader Member require an Executive Programs v2 Guided Team Guided Team Leader. CIO and Partner Leader Member licenses requires Executive Programs v2 Extended Team Advisor or Cross Function Members.
- Role-based (CDAO, CISO, Software Engineering Leaders, etc.) Leader Member licenses requires EXP v2 Extended Team Members with the same role-based domain and the same guided or self-directed designation. Other roles may be available. Contact Gartner account representative for availability.

Gartner for Chief Financial Officers Team:

- Advisor Team Leader requires Gartner for Finance Leaders Team Members.

Gartner for Chief Human Resources Officers Team:

- Advisor Team Leader requires Gartner for Human Resources Leaders Team Members.

Gartner for Chief Marketing Officers Team:

- Advisor Team Leader requires Gartner for Marketing Leaders Team Members.

³ Availability is limited. Please check with your Gartner Sales representative before ordering.

⁴ Purchasing prerequisite and/or eligibility requirements apply. Check with Sales representatives before purchasing.

⁵ Technical Professionals Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Each Technical Professionals Team consists of one (1) Team Leader and four (4) Team Member coterminous licenses. Up to six (6) additional Team Members may be added for a maximum total of ten (10) Team Members per Team Leader.

⁶ Renewal Only and Renewing Subscriber services and pricing are available to eligible license holders who purchased the service listed on or before the date specified above or below and continuously purchase the service thereafter. Please check with Sales Representative for availability and eligibility before ordering.

⁷ Ticket prices apply to orders received by December 31st of the year indicated for the start of each term. For example, ticket prices for Year 2024 applies to orders received on or before December 31, 2024. Future ticket prices have not been released; please check with account representatives for future pricing at the time of purchase.

⁸ Higher Education products are only available to eligible public and not-for-profit Higher Education colleges or universities with undergraduate students pursuing two-year associate or four-year baccalaureate degrees in information technology. A Core IT Research Reference for Higher Education license is for one designated, student campus based on the total full-time equivalent (FTE) student enrollment of the college or university, as assessed at the time of purchase. Purchasing prerequisites apply. Check with Sales representatives before purchasing. Technical Professionals for Higher Education is only available to IT staff of the designated college or university.

**LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
GARTNER, INC.**

EXHIBIT C

METHOD AND AMOUNT OF COMPENSATION

Method and amount of compensation is based on the current pricing list in the Arizona State Agreement No. CTR053240.

NOT TO EXCEED AMOUNT

The total amount of compensation paid to Contractor for full completion of all work required by the Statement of Work must not exceed \$85,000 annually or \$170,000 for the entire term of the Agreement.

DETAILED PROJECT COMPENSATION

Gartner Research & Advisory Subscriptions purchased on an as-needed basis.