



ABOUT POTATO BARN

- HB Enterprises, LLC dba Potato Barn
- Family-owned unique home furnishing store
- Three locations (Chandler, Mesa and Scottsdale)
- First location in the West Valley







LOCATION AND BUILDING

- Location: West of SWC Estrella Parkway & McDowell Road
- Zoning:
 - PAD/Commercial
- Building size:
 - 100,636 square feet





LOCATION AND BUILDING





PROPOSED INCENTIVES

Development Process Incentives

- Waiving 100% of building plan review & permit fees \$94,326.40
- Reimbursing 100% of civil plan review & permit fees \$38,624.75
 previously paid
- Funding 100% of development impact fees \$492,916.25
 TOTAL Proposed Incentives: \$625,867.40



AGREEMENT PROVISIONS

- Will hire at least 45 employees
- Pay an average wage of at least \$22.78 an hour
- Invest at least \$15.3 million in capital expenditures
- Complete construction, hire staff, and open by late 2022 or early 2023



ECONOMIC IMPACT OF PROJECT

- Applied Economics estimates Potato Barn will total more than \$39.6 million in economic impact over the next five years
- Increased property and sales tax revenues generated by Potato Barn, as well as its employees, vendors and service providers
- Direct revenue to the city is estimated to be \$2.41 million over the next five years



RECOMMENDATION

Staff recommends approval of the Job Creation Agreement with HB Enterprises, LLC



QUESTIONS AND DISCUSSION

