

# V·A Architecture

November 1, 2006

Martha L. Salazar, Purchasing Agent  
Hidalgo County  
Administration Building  
100 E. Cano Street  
Edinburg, Texas 78539

RE: Mario E. Ramirez, Jr. Juvenile Justice Center for the County of Hidalgo  
#C-05-007-0802

Ms. Salazar:

Enclosed please find a furniture comparison between Texas Correctional Industries (T.C.I.) Furniture catalog pricing and Hon Furniture catalog pricing. This comparison reflects a substantial cost difference in favor of T.C.I., however, does not reflect applicable discounts.

With the assistance of Hidalgo County Purchasing buyers, it was determined that after available discounts, the cost comparison would remain in favor of T.C.I. by approximately \$34,000.00.

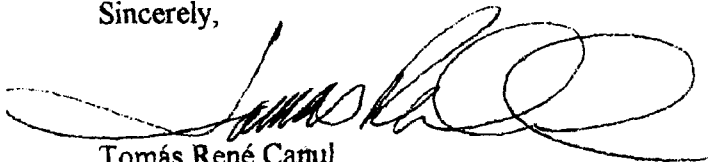
Please note that these costs take into consideration the Juvenile Probation Department's inventory of all existing furniture which can be relocated to the new facility. This inventory has resulted in a reduction of furniture cost by approximately \$50,000.00.

Thus, it is our recommendation that a purchase order for the procurement of fixtures, furnishings, and equipment for the new facility be issued to Texas Correctional Industries.

We have requested from TCI an updated proposal based on our numerous meetings with the Juvenile Probation Department.

Should you have any questions, please phone our office.

Sincerely,



Tomás René Canul  
TRC: sic  
00-1001\LTR\SALAZAR\110106

Vargas & Associates  
2029 Industrial Drive  
McAllen, Texas 78504  
(956) 631-2242

cc: Buddy Silva, Chief Juvenile Probation Officer

PROJECT NUMBER 00-1001

11/1/2006

**JUDGE MARIO E. RAMIREZ, JR. JUVENILE JUSTICE CENTER  
EDINBURG, TEXAS**

**TEXAS CORRECTIONAL INDUSTRIES  
FURNITURE COMPARISON**

C-1	SECRETARIAL CHAIR - EUROANALYST	93	\$285.00	\$26,505.00
C-2	NOT USED			
C-3	DAKOTA STACKABLE CHAIRS - UPHOLSTERED	261	\$74.00	\$19,314.00
	DAKOTA STACKABLE CHAIR - UN-UPHOLSTERED	174	\$44.00	\$7,656.00
C-4	REGULAR EXECUTIVE CHAIR - SHS	7	\$377.00	\$2,639.00
C-5	3 PLACE SOFA -TRADITIONAL	2	\$682.00	\$1,364.00
C-6	NOT USED			\$0.00
C-7	NOT USED			\$0.00
C-8	CLUB CHAIR - SHS	36	\$198.00	\$7,128.00
C-9	NOT USED			\$0.00
C-10	JUDGES CHAIR -SHS	1	\$437.00	\$437.00
D-1	NOT USED			\$0.00
D-2	CRT DESK W/ CRT RETURN - SFA	48	\$895.00	\$42,960.00
D-3	COMPUTER TABLE - SHS	8	\$319.00	\$2,552.00
D-4	JUNIOR EXECUTIVE DESK - SHS	7	\$1,035.00	\$7,245.00
D-5	JUNIOR CREDENZA - SHS	7	\$869.00	\$6,083.00
D-6	SENIOR EXECUTIVE DESK - SHS	1	\$1,224.00	\$1,224.00
D-7	SENIOR CREDENZA - SHS	2	\$906.00	\$1,812.00
T-1	SICO TC-65 MOBILE FOLDING TABLE	12		\$0.00
T-2	36" X 72" CONFERENCE TABLE - SFA	4	\$409.00	\$1,636.00
T-3	4 MAN DINING ROOM TABLE	29	\$775.00	\$22,475.00
T-4	4 MAN DINING ROOM TABLE - ADA	15	\$775.00	\$11,625.00
T-5	ROUND COFFEE TABLE - TRADITIONAL	4	\$225.00	\$900.00
T-6	NOT USED			\$0.00
T-7	NOT USED			\$0.00
T-8	60" DIA ROUND CONFERENCE TABLE - SHS	1	\$370.00	\$370.00
T-9	18" DEEP X 72" WIDE ALL PURPOSE TABLES	2	\$185.00	\$370.00
T-10	18" DEEP X 72" WIDE ALL PURPOSE TABLES	2	\$185.00	\$370.00
B-1	BOOKCASE 48" HEIGHT	65	\$331.00	\$21,515.00
B-2	BOOKCASE HUTCH - DOUBLE WIDE	9	\$673.00	\$6,057.00
B-3	BOOKCASE 70" HEIGHT	15	\$440.00	\$6,600.00
B-4	BOOKCASE 30" HEIGHT W/ DOORS - SHS	2	\$440.00	\$880.00

\$200,270.00

\*PRICE EXCLUDES INSTALLATION, BUT INCLUDES T-3 AND T-4 DINING TABLES

HON  
FURNITURE COMPARISON

C-1	SECRETARIAL CHAIR - 2070 SERIES GAMUT	93	\$459.00	\$42,687.00
C-2	NOT USED			
C-3	4040 OLSON STACKERS (UPHOLSTERED N/A)	261	\$105.00	\$27,405.00
	4040 OLSON STACKERS - UN-UPHOLSTERED	174	\$105.00	\$18,270.00
C-4	MID BACK EXEC CHAIR - MEADOWBROOK 6500	7	\$1,246.00	\$8,722.00
C-5	3 PLACE SOFA - 5175	2	\$1,754.00	\$3,508.00
C-6	NOT USED			\$0.00
C-7	NOT USED			\$0.00
C-8	GUEST CHAIR - 6540	34	\$783.00	\$26,622.00
C-9	GUEST CHAIR - MEADOWBROOK 6500	2	\$983.00	\$1,966.00
C-10	HIGH BACK EXEC CHAIR - MEADOWBROOK 6500	1	\$1,344.00	\$1,344.00
D-1	NOT USED			\$0.00
D-2	CRT DESK W/ CRT RETURN - 92000	48	\$3,040.00	\$145,920.00
D-3	PRINTER STAND - 95000 (COMPUTER TABLE N/A)	8	\$1,223.00	\$9,784.00
D-4	DBL PEDESTAL DESK - 95000	7	\$2,490.00	\$17,430.00
D-5	CREDENZA W/ KNEE SPACE - 95000	7	\$2,294.00	\$16,058.00
D-6	DBL PEDESTAL DESK - 95000	1	\$2,490.00	\$2,490.00
D-7	CREDENZA W/ KNEE SPACE - 95000	2	\$2,294.00	\$4,588.00
T-1	SICO TC-65 MOBILE FOLDING TABLE	12		\$0.00
T-2	36" X 72" CONFERENCE TABLE - 94000	4	\$1,111.00	\$4,444.00
T-3	4 MAN DINING ROOM TABLE	29		\$0.00
T-4	4 MAN DINING ROOM TABLE - ADA	15		\$0.00
T-5	SQUARE COFFEE TABLE - 95000	4	\$327.00	\$1,308.00
T-6	NOT USED			\$0.00
T-7	NOT USED			\$0.00
T-8	48" DIA ROUND CONFERENCE TABLE - 95000	1	\$1,754.00	\$1,754.00
T-9	18" DEEP X 60" WIDE ALL PURPOSE TABLES	6	\$709.00	\$4,254.00
T-10	24" DEEP X 72" WIDE ALL PURPOSE TABLES	2	\$822.00	\$1,644.00
B-1	BOOKCASE 48" HEIGHT - 95000	65	\$1,178.00	\$76,570.00
B-2	HUTCH - 95000	2	\$2,071.00	\$4,142.00
B-3	FILE CABINET 2 DRAWER - 95000	1	\$1,473.00	\$1,473.00
B-4	LATERAL FILE 2 DRAWER - 95000	1	\$1,473.00	\$1,473.00
				\$453,399.00

\*\* C-3 UN-UPHOLSTERED, D-3 IS A PRINTER STAND, D-6 AND D-7 SAME SIZE AS JR EXEC'S,  
T-2 NOT 95000 SERIES, T-8 AND T-9 MORE FEATURES, B-3 SAME SIZE AS JR EXEC'S,  
B-3 NOT 70" HIGH  
PRICE DOES NOT INCLUDE THE PRICE OF T-3 AND T-4 DINING TABLES AT APPROX. \$ 34,000.00  
NOR FREIGHT, DELIVERY, ASSEMBLY AND INSTALLATION