



CONTRACT PRICING WORKSHEET

*This Form must be prepared by Contractor, and provided to End User to attach to Purchase Order, with copy to H-GAC.
The H-GAC fee shall be calculated and shown as a separate line item.*

Buying Agency:	HIDALGO COUNTY (PCT #4)	Contractor:	RUSH TRUCK CENTERS OF TEXAS, L.P.
Contact Person:	JUAN TAPIA	Prepared By:	CHARLIE PLOUSE
Phone/Fax:	(956) 318-2626 // (956) 318-2629	Phone/Fax:	(713) 495-6304 // (713) 695-9620
Location City, State:	122 NORTH DOOLITTLE ROAD EDINBURG, TEXAS 78541	Contract No.:	HT11-05
Date:	6/15/2007	Product Code:	JB
Product Description:	PETERBILT 340 WITH ACCURATE 60K ROLL-OFF		

A. Item Base Unit Price Per H-GAC Contract: **A:** \$ 70,862.00

B. Published Options (Itemize below and attach additional sheet(s) if necessary)

Code	Description	Cost	Code	Description	Cost
	60K ACCURATE HOIST				
	O'BRIAN TRAPER				
	CUNNINS 315 HP.				
	10 SPEED TRANSMISSION				
	A/C				
Subtotal From Additional Sheet(s):					\$ 58,120.50
Subtotal B:					\$ 58,120.50

Note: Published Options are options submitted with the contractor's bid.

C. Unpublished Options (Itemize below and attach additional sheet(s) if necessary)

Code	Description	Cost	Code	Description	Cost
		\$ -			\$ -
	RUSH & PETERBILT DISCOUNTS	\$ (20,328.50)			\$ -
	INCLUDING 2007 335 CHASSIS	\$ -			\$ -
		\$ -			\$ -
Subtotal From Additional Sheet(s):					0
Subtotal C:					\$ (20,328.50)
Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction, the percentage is:					-15.76%

D. Other Price Adjustments (E.G. Installation, Freight, Delivery, Etc.)

	Subtotal D:	-
--	--------------------	---

E. Unit Cost of Item Before Fee & Non-Equipment Charges (A+B+C+D)	\$ 108,654.00
Quantity Ordered	X 1
Subtotal E:	\$ 108,654.00

F. H-GAC Fee	Subtotal F: \$ 1,000.00
---------------------	--------------------------------

G. Non-Equipment Charges (Trade-In, Extended Warranty, etc.)	\$ -
	\$ -
	\$ -
Subtotal G:	\$ -

H. Total Purchase Price (E+F+G): **\$ 109,654.00**

(Please Type, or Print Legibly)

Estimated Delivery Date: 11/1/2007

HIDALGO COUNTY, PCT #3

June 15, 2007

PETERBILT COMPUTATIONS

PETERBILT 340 CHASSIS: [ROLL-OFF]

OPTIONS CALCULATIONS

COMPLETE CHASSIS LIST PRICE: \$ 112,424.00

CHASSIS LIST: \$ 74,608.00

CHASSIS OPTIONS LIST: \$ 37,816.00

<u>LIST</u>	<u>H-GAC DISCOUNT</u>	<u>OPTIONS NET</u>	
<u>\$ 37,816.00</u>	<u>14.40%</u>	<u>JB-02</u>	<u>! \$ 32,370.50 !</u>

14.4% DISCOUNT = .856 MULTIPLIER

7RTC24 60K ROLL-OFF HOIST \$ 20,500.00

RTC44 TARDER \$ 5,250.00

TOTAL OTHER OPTIONS \$ 25,750.00

TOTAL PUBLISHED OPTIONS [CHASSIS & ROLL-OFF BO \$ 58,120.50]