



PURCHASING DEPARTMENT
County Of Hidalgo

MEMORANDUM

“SOLE SOURCE DECLARATION”

To: Hidalgo County Commissioners Court

From: Martha L. Salazar
Hidalgo County Purchasing Agent

Date: November 6, 2007

Re: “Sole Source Declaration” – PJ Technologies, Inc.

Due to changing technology, it is most advantageous for the Information Technology Department to enhance this department's productivity. Hidalgo County (IT) Information Technology Department requires the use of PJ Goverlan Remote Administrative Software. This software would enable the department to troubleshoot and correct computers remotely and cut down on travel time. The PJ Technologies, Inc. is the “sole manufacturer” for this software”. Other vendors were contacted to solicit quotes but we advised PJ Technologies is the “sole source” for this software.

Therefore, the Information Technology Department requires the purchase of this software from The PJ Technologies, Inc.

COUNTY of HIDALGO

Information Technology Department
100 N. Closer Blvd.
Edinburg, TX 78539-3587
ph: 956-318-2151
fx: 956-318-2152



EDINBURG, TEXAS 78539

MEMORANDUM

TO: Purchasing Dept., ATTN: Ms. Matilde Faz

FROM: *for* Renan Ramirez, IT Dept., CIO *Renan Ramirez*

DATE: 06 Nov 07

SUBJECT: Usage of New Software

1. This department is currently requesting approval to purchase PJP Goverlan Remote Administrative Software which would enhance this department's productivity.
2. This software would enable this department to troubleshoot and correct computers remotely and cut down on travel time.
3. If any more information is warranted do not hesitate to call Ruben R. Flores at 292.7010 x6018.

Requisition

Req # 00120946

PO #

Date: 10/31/07

Bill To: x
x

Vendor : 350893
PJ TECHNOLOGIES, INC.
7621 SW 54TH AVE.
MIAMI FL 33143
FAX (800)570-8594

Ship To: INFORMATION TECHNOLOGY DEPARTMENT
100 N. CLOSNER, 1ST FL
EDINBURG TX 78539

Contact: EDNA KIRBY
956-292-7010

Contract No:

Special Instructions:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
		COUNTY WIDE		
		DO NOT DUPLICATE ORDER		
5	EACH	PJP-GOV105 Goverlan Remote Admin Suite v6.x -eDownload	619.00	3,095.00
5	EACH	PJP-GRC105 Goverlan Remote Control v6.x -eDownload	229.00	1,145.00
5	EACH	PJP-GOV105GMS2 2 year Maintenance Subscription for the Goverland Remote Admin Suite product	298.00	1,490.00
5	EACH	PJP-GRC105GMS2 2 year Maintenance Subscription for the Goverlan Remote Control product	118.00	590.00
0		Less 5% discount (on user licenses only)		-212.00
		DISCOUNT: 212		
		Account No _____	Encumbrance	
			Freight	.00
			Total	6,108.00
		REPORT ROAD HAZARDS 1-866-HCR-SAFE OR 1-866-427-7233		

Authorized By: _____



PJ Technologies, Inc.

7621 SW 54th Avenue, Miami, FL 33143-5848
 Phone 888.330.4188 / +1 (786) 268.3517
 Fax 800.570.8594 / +1 (646) 349.3944
 Sales@pjtec.com

Price Quote

DATE: OCTOBER 18, 2007

TO: Stan Ramos
 County of Hidalgo Texas
 100 W. Clossner Blvd.
 Edinburg, TX 78539

RED. 120946

QTY	PRODUCT #	DESCRIPTION	UNIT PRICE	TOTAL
5	PJP-GOV105	* Goverlan Remote Admin Suite v6.x - eDownload	\$619	\$3,095.00
5	PJP-GRC105	* Goverlan Remote Control v6.x - eDownload	\$229	\$1,145.00
5	PJP-GOV105GMS2	2 year Maintenance Subscription for the Goverlan Remote Admin Suite product	\$298	\$1,490.00
5	PJP-GRC105GMS2	2 year Maintenance Subscription for the Goverlan Remote Control product	\$118	\$590.00
Subtotal				\$6,320.00
Less 5% discount (on user licenses only)				-\$212.00
SUBTOTAL				\$6,108.00
SALES TAX				\$0.00
TOTAL COST (USD)				\$6,108.00

* Includes a 90-day Goverlan Maintenance Subscription (GMS). An extended 1 or 2 year GMS can only be purchased within these initial 90 days. For more information on the GMS, please visit: <http://www.goverlan.com/Maintenance>

Payment Terms: Net 30 days

Remit To Address: PJ Technologies Inc.
 7621 SW 54th Avenue
 Miami, FL 33143 USA

Payment can be made by bank check or wire transfer. Please make checks payable to PJ Technologies, Inc. Payment must be made in U.S. dollars, drawn on a U.S. bank. Checks drawn on a foreign bank will be rejected. Bank account details can be provided upon request. If you have any questions, please contact Sales@pjtec.com.



PJ Technologies, Inc.
7021 SW 54th Ave. Miami, FL 33143
Tel: 888.330.1188 Fax: 800.570.8591

Nov 2, 2007

To: Stan Ramos
County of Hidalgo, Texas

From: Jeff Lee, Sales Director
PJ Technologies, Inc.
621 SW 54th Avenue
Miami, FL 33143

Re: Government Removal Administration State and Government Removal Control

Dear Stan,

This letter is to confirm that PJ Technologies, Inc. is the sole source provider of Government

Best Regards,

A handwritten signature in black ink, appearing to read "Jeff Lee". The signature is written in a cursive, flowing style with a large, prominent initial 'J'.

Matilde Faz

From: Edna Kirby [edna.kirby@co.hidalgo.tx.us]
Sent: Thursday, November 01, 2007 10:36 AM
To: matilde.faz@co.hidalgo.tx.us
Subject: FW: goverlan

Ms. Maty,

This in reference to req.# 120946.

Edna

From: Stan.Ramos [mailto:stan.amos@co.hidalgo.tx.us]
Sent: Thursday, November 01, 2007 11:30 AM
To: edna.kirby@co.hidalgo.tx.us
Subject: FW: goverlan

From: Jay Carlile [mailto:jaycar@cdwg.com]
Sent: Wednesday, October 17, 2007 1:56 PM
To: stan ramos
Subject: RE: goverlan



Hey Stan,

I'm sorry but Goverlan is made by PJ Technoloies, which we don't sell. I won't be able to quote this. We might have an alternative solution, but I wouldn't be able to get more info until Monday as I'm out tomorrow and Friday.

Otherwise, I apologize, but please continue to utilize me for anything else you might need a quote on.

<http://www.pjtec.com/GoverLAN/>

Jay B. Carlile
Account Manager
CDWG
The Right Technology, Right Away
Direct Toll Free: 866-224-6448
Direct Phone: 312-705-9592
Direct Fax: 312-705-9492
Email: jaycar@cdwg.com
<http://www.cdwg.com>

From: stan ramos [mailto:stan.amos@co.hidalgo.tx.us]
Sent: Wednesday, October 17, 2007 1:15 PM
To: Jay Carlile
Subject: goverlan

I need a quote for goverlan enterprise edition

11/1/2007

Matilde Faz

From: Edna Kirby [edna.kirby@co.hidalgo.tx.us]
Sent: Thursday, November 01, 2007 10:37 AM
To: matilde.faz@co.hidalgo.tx.us
Subject: FW: SHI Quote 2355765, Goverlan

Ms. Maty,

This is in reference to req. # 120946.

Edna

From: Stan.Ramos [mailto:stan.ramos@co.hidalgo.tx.us]
Sent: Thursday, November 01, 2007 11:31 AM
To: edna.kirby@co.hidalgo.tx.us
Subject: FW: SHI Quote 2355765, Goverlan

From: Dana_McEvoy@shi.com [mailto:Dana_McEvoy@shi.com]
Sent: Thursday, October 18, 2007 3:05 PM
To: stan.ramos@co.hidalgo.tx.us
Subject: SHI Quote 2355765, Goverlan



Pricing Proposal
Quotation #: 2355765
Created On: Oct-18-2007
Valid Until: Oct-31-2007

Hidalgo County

Stan Ramos

Phone:
Fax:
Email: stan.ramos@co.hidalgo.tx.us

Account Representative

Dana McEvoy

1250 Capital of Texas Hwy South,
Suite I-350
Austin, TX 78746
Phone: 800-870-6079
Fax: 512-732-0232
Email: Dana_McEvoy@shi.com

All Prices are in US Dollar(USD)

Product	Qty	Your Price	Total
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1	Goverlan Remote Admin Suite 6.X edownload PJ Technologies, Inc. - Part#: pjp-gov105	5	\$619.00	\$3,095.00
2	Goverlan Remote Control V.6 PJ Technologies, Inc. - Part#: pjp-grc105	5	\$229.00	\$1,145.00
3	2 Year mnt subscription for the goverlan remote admin suite product PJ Technologies, Inc. - Part#: pjp-gov105gms2	5	\$298.00	\$1,490.00
4	2 Year mnt subscription for the goverlan remote control product PJ Technologies, Inc. - Part#: pjp-grc105gms2	5	\$118.00	\$590.00
			Total	\$6,320.00

Additional Comments

Thank You for choosing SHI-GS! To ensure the best level of service, please provide End User Name, Phone Number, and E-Mail Address when submitting a Purchase Order. For any additional information including Hardware and Software Contract Numbers, please contact an SHI-GS Sales Representative at 800-870-6079.