

HGACBuy.com
THE SMART PURCHASING SOLUTION



Helping
Governments
Across the
Country
Buy

HGACBuy – Expanding Your Options

Accelerate Your Business at SprintSpeed

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About HGAC

- *HGAC (Houston-Galveston Area Council) has been serving local governments for more than 30 years--beginning in 1973. From coast-to-coast, Program participants include local governments, state agencies, and qualifying non-profit corporations that provide one or more governmental functions and services.*
- *The Houston-Galveston Area Council is the largest Council of Government (COG) in Texas. HGAC is a political subdivision of the State of Texas and acts as a purchasing agent offering a full range of competitively procured products and services, primarily in Public Safety equipment and services.*

About HGAC

- *HGAC conforms to the requirements of Texas statutes that are applicable to competitive bids (IFBs) and competitive proposals (RFPs).*
- *All products or services offered by HGAC have been subjected to either a competitive bid or competitive proposal process.*
- *HGAC has **more than 1,500 Participating Members** (local governments, state agencies and qualifying non-profit corporations) from across the United States.*

About HGAC's Program Participants

- **Types of qualifying entities include:**
 - ***Municipalities***
 - ***Counties***
 - ***Schools and School Districts***
 - ***Colleges & Universities***
 - ***Hospitals and Hospital Districts***
 - ***Emergency Services Districts***
 - ***Rural Fire Prevention Districts***
 - ***Volunteer Fire Departments***
 - ***Emergency Medical Services***
 - ***Special Law Enforcement Jurisdictions***
 - ***Judicial Courts & Districts***
 - ***Emergency Communications Districts***
 - ***Councils of Governments***
 - ***Utility Districts (MUDs, WCIDs, Irrigation, etc.)***
 - ***Special Districts***
 - ***Authorities (Airport, Port, River, Water, Toll Road, etc.)***
 - ***State Agencies***

The Sprint Nextel-HGAC Contract

- *Contract Number: **CW05-02***
- *Effective June 1, 2005 – May 31, 2009*
- *2 year agreement with options to extend*
- *Fully competed contract agreement, amended on 2/21/07 to include all Sprint Nextel markets, products and services.*
- *End Users must be a member and have a signed Interlocal Agreement with HGAC to utilize contract*
 - <https://www.hgacbuy.com/Program%20Information.htm>
- *An executed Sprint Nextel End User Agreement is required*

HGAC Contract Products and Pricing

- **Contract includes all Wireless equipment and services on iDEN and CDMA networks.**
 - **Airtime Discounts:**
 - 23% Discount Off Nat'l Airtime Rate Plans for VOICE and DATA
 - **Nextel iDEN equipment:**
 - 39% off the National Promotion Price of all Equipment or Flat rate pricing, whichever is lowest.
 - 20% Off RRP (Regular Retail Price) of Accessories, 0% Off Promotional Price
 - **Sprint CDMA equipment:**
 - Promotional Flat rate pricing or rebate, which ever is lowest.
 - No discount on Accessories
 - **Emergency Response Program and CNS is included in agreement**
 - **Shipping and Activation fees are waived**
 - **Early Termination Fee is waived**
 - **Individual Liable customers receive 10%/Private or 15%/Public discount under standard Public Sector IL program.**

The HGACBuy Contract Support Team

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