

**Subject:** RE: Best and Final Offer For RFP NO: 2007-455-12-05-Excess Workers Compensation  
**Date:** Thu, 13 Dec 2007 14:28:37 -0600  
**From:** "Susan Shoemake" <SShoemake@McGriff.com>  
**To:** "Vangie Garcia" <garcia\_vangie@yahoo.com>  
**CC:** "Jackie Day" <JDay@McGriff.com>

Vangie:

The signed best and final offer is included (the form has been faxed as well). We have requested the certificate of insurance showing the County as additional insured and will forward to you upon receipt.

The Temporary Confirmation will follow upon receipt of the binder from the insurance carrier.

Should you have any questions, or require additional information, please do not hesitate to give me a call.

Your business is important to us and we appreciate the opportunity to service your insurance needs!

Thank-you!!!!

*Susan Shoemake, CPCU*

**Account Manager**  
**McGriff, Seibels & Williams Insurance Services, Inc.**  
404 E. Ramsey Rd., #108  
San Antonio, TX 78216

(210) 695-8582 DIRECT                      (210) 695-8583 FAX  
(877) 254-6564 TOLL FREE                (210) 602-4840 CELL

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-----Original Message-----

**From:** Vangie Garcia [mailto:garcia\_vangie@yahoo.com]  
**Sent:** Thursday, December 13, 2007 2:00 PM  
**To:** Susan Shoemake  
**Subject:** Best and Final Offer For RFP NO: 2007-455-12-05-Excess Workers Compensation

Hello Mr. Fontenot, Susan,  
Please review the attached information. Thank you.



PURCHASING DEPARTMENT  
County Of Hidalgo

**MEMORANDUM**  
(IMMEDIATE REVIEW AND RESPONSE REQUIRED)

To: Johnny Fontenot, Senior Vice President  
McGriff, Seibls & Williams of Texas

Attn: Susan Shoemake, CPCU  
Account Manager

From: Vangie Y. Garcia, Buyer *[Signature]*  
Martha L. Salazar, CPPB, Purchasing Agent  
Hidalgo County Purchasing Department

Date: December 13, 2007

Re: Best and Final Offer-Hidalgo County-Excess Workers Compensation Insurance  
RFP NO: 2007-445-12-05-VYG

Pursuant to today's conference call meeting, to discuss coverages being offered in the RFP response from McGriff, Seibels & Williams. Such coverages are the General Liability, Workers' Compensation and Employer's Liability.

A reminder to McGriff, Seibels Williams, that the CIQ Form must be recorded at Hidalgo County Clerk's Office (Please refer to the proposal packet) and in the Legal Terms-Line Item Number 20, it discloses more detailed information regarding the CIQ Form. Once the form is recorded at Hidalgo County Clerk's Office, please remit a copy of it to my attention in order to be in compliance.

Please forward the "Certificate Of Insurance" as required and stated in the RFP, immediately to my attention in order to be in compliance.

Please forward also the "Temporary Confirmation" as discussed to my attention in order to proceed forward.

And finally, the request of the "Best and Final Offer" was discussed. Your original "Premium & Fees" is \$146,750.00 Flat and it is at this time Hidalgo County is requesting for consideration of a "Best and Final Offer" for the proposed scope of services for the above-referenced project.

We request that you submit a "Best And Final Offer" by today, Thursday, December 13, 2007, by 4:00 P.M., or sooner, in order to proceed in placing on the agenda for the next Commissioner's Court date of Tuesday, December 26, 2007, for approval of the "Best And Final Offer".

Please sign and return back by deadline of Thursday, December 13, 2007, at 4:00 P.M. If you have any questions, please call me at (956) 292-7000-Extension 4856. Thank you.

Best and Final Offer: \$ 146,750.00 Signed: Johnny Fontenot Printed Name: Johnny Fontenot  
Title: Senior Vice President Date: 12/13/2007