



# Hidalgo County Head Start Program Policy Council Agenda

**DATE:** February 20, 2008

**SUBJECT:** Discussion/Approval on Request to enter into a Service Contract for Forty-Eight (48) Motorola i355 Rugged Handsets Plus Two (2) Motorola ic902 Flip Phones with 2000 Shared Minutes with Sprint through the Hidalgo County's Membership/Participation with Houston-Galveston Area Council (HGAC)

**RATIONALE/NEED:** The current communication system being used by the Maintenance and Transportation Departments are unreliable, inadequate and in a constant state of repair. During 2007 the program spent \$4,769.00 in repairing hand units in addition to the annual cost totaling \$11,520. The County, among other entities that we have contacted utilizing this system, report good reliability and performance.

**RECOMMENDATION:** Administration recommends approval.

**COST:** \$14,691.36 per year

**RELATED INFORMATION INCLUDED:** Proposal/HGAC Contract/Memo

\*\*\*\*\*

**INITIATED BY:** Ambrosio Tovar, Procurement Director *A. Tovar*

**REVIEWED BY:** Mr. Edmundo Garcia, Assistant Director *E. Garcia*

**PROGRAM DIRECTOR'S APPROVAL:** *Luz Flores*



## HIDALGO COUNTY HEAD START PROGRAM

P. O. BOX 0117 ♠ EDINBURG, TEXAS 78540 ♠ TEL: (956) 383-0706 ♠ FAX: (956) 381-0439

TO: Edmundo Garcia, Assistant Director  
FROM: Ambrosio Tovar, Procurement Director *ax*  
DATE: January 23, 2008  
SUBJ: Sprint Radios

Mr. Palacios, Mr. Solis and I have been looking into the capabilities of the Sprint (Motorola i355 rugged handset) radios. These are the radios we have tested by the transportation department using two loaner radio demos.

We called three agencies currently using these radios from Sprint. They were Mr. Pete Garza, Head Purchasing Agent, from the City of Edinburg, Mr. Joe Torres, Computer Technology Department, Edcouch ISD, and Mr. Renan Ramirez, IT – CIO, Hidalgo County. All three users recommended the radios. The Edcouch ISD uses the radios on the school buses and Hidalgo County use the radios county wide with no problems.

The cost would be \$15.40 per month for each Motorola i355 rugged handset (48) radio and \$50.04 for 2 Motorola ic902 Flip Phone with 2000 shared minutes. The cost of \$7.70 per month applies for the group direct connect of all fifty (50) radios.

In case if we were to replace one of these radios (Motorola i355) due to damage, the replacement cost would be \$79.99 as compared to the high repair cost to the existing radios we are using. The initial cost for the radios would be zero. The company would give us the radios for free with a one year agreement.

Should you have any questions please let me know.

Thank you.



Local Government  
**QUOTATION**  
 Sprint Nextel TX DIR-SDD-611

Quote Date: 1/22/2008  
 Quote Expires: 31-Jan

Tax Exempt Number  
 Account Number New Account  
 Name of Account Hidalgo County Head Start  
 POC for billing Ambrosio Tovar  
 Bill to address

City ST Zip Edinburg, TX 78540  
 Tel # for billing purposes 956-380-4149  
 Fax # for billing purposes

POC for shipping Ambrosio Tovar  
 Ship to address

City ST Zip Edinburg, TX 78540  
 Tel # for shipping purposes 956-380-4149  
 Fax # for shipping purposes  
 POC e-mail address

Purchase Order #  
 Credit Card Info  
 Credit Card #  
 Expires on

Rate Plan	Quantity	Voice Service MRC	Total Cost
Business Essentials 1000 w/Mobile to Mobile		2	\$50.04
Business Essentials Add-on (Direct Connect Only)		48	\$15.40
Unlimited Group Direct Connect		50	\$7.70
<b>Monthly Recurring Cost (Includes applicable discounts)</b>			<b>\$1,224.28</b>
<b>Optional Services (Not included in this proposal)</b>			
*Comet Tracker GPS Activation Fee (One Time)	1	\$20.00	N/A
Unlimited Group Direct Connect	1	\$7.70	N/A
Comet Tracker GPS Service with Data & Public IP	1	\$30.00	N/A
<b>Equipment Prices</b>			
1355 (\$79.99 Flat Rate Each)	48	\$0.00	January 08 Promo
1c902 (\$279.99 Flat Rate Each)	2	\$0.00	January 08 Promo
<b>Total One Time &amp; Equipment Charge</b>	48 Motorola 1355 rugged Handsets, 2 Motorola 1c902 Flip Phone		<b>\$0.00</b>
<b>Summary</b>	2000 Shared Minutes, Unlimited Direct Connect, Voice Mail, Caller ID, LD		
<b>Total Annual Investment</b>	12 Months Service (Does not include applicable taxes or fees)		<b>\$14,691.36</b>

Sales Rep: Robert Hahn - Sprint Nextel Public Sector Sales  
 Rio Grande Valley  
 956-227-8642  
 robert.hahn@sprint.com

**GOVERNMENT CUSTOMERS PLEASE NOTE:**  
 When considering fund allocations, be aware of additional charges that may apply. A Universal Service Fund Fee, E911 surcharge and Federal Number Pooling Surcharge apply to ALL subscribers including the Federal Government. These fees are approximately 4% of the total monthly recurring charges as well as interstate calls (long distance) and interstate toll calls. (Universal Service Fund-to fund school programs, libraries and rural health care providers) and E911 (to fund build out of 911 wireless services)\*\*these fees are subject to change at any time\*\*

411 Charges \$1.40 per call, connected at no additional charge - airtime charged apply)note, this charge is subject to change\*

Off network roaming charges may also occur.

Overage Charges - Voice (based on rate plan that is \$ 0.40 cents per minute chosen)  
 Casual Data Usage Charge \$ 0.02 cents per kilobyte



## The Sprint Nextel-HGAC Contract

- *Contract Number: CW05-02*
- *Effective June 1, 2005 – May 31, 2009*
- *2 year agreement with options to extend*
- *Fully competed contract agreement, amended on 2/21/07 to include all Sprint Nextel markets, products and services.*
- *End Users must be a member and have a signed Interlocal Agreement with HGAC to utilize contract*
  - *<https://www.hgacbuy.com/Program%20Information.htm>*
- *An executed Sprint Nextel End User Agreement is required*

Radio  
**CELLULAR PHONE REQUEST FORM**  
 HIDALGO COUNTY, TEXAS

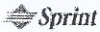
(1) Type of Request:  
Radio  
 Phone and service (NEW)  User Name Change  
 Phone and service (Porting/Existing number: 956-\_\_-\_\_\_\_)  Delete Service  
 Plan change  Other \_\_\_\_\_  
 Motorola Model i355

(2) Requesting employee/position: See Attached List  
 Employee ID #: \_\_\_\_\_ Office: \_\_\_\_\_ Budget Acct. #: 08-19-20-505-0-5209

(3) Type of duties:  
 Offsite duties  On-call duties  Law Enforcement  Emergency Response  Other: Meetings

(4) Describe how cell phone will be used: Head Start Bus Drivers & Maintenance Staff

(5) Anticipated usage in minutes per month (check only one):

 Sprint	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	500	1100	1400	2000	2500	3500
Plan Cost	\$33.75	\$53.30	\$65.60	\$82.00	\$94.30	\$110.70

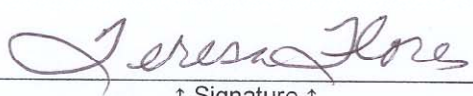
Monthly Service Fee \$23.10 per radio

(6) Will phone be used outside of the County of Hidalgo NO. If yes indicate where and how frequently \_\_\_\_\_

(7) Cell phones come with desktop charger. Additional accessories needed: No  
 Car charger \_\_\_\_\_ Carrying case \_\_\_\_\_ Extra battery \_\_\_\_\_ Other: \_\_\_\_\_

(8) If requesting a different model or make of cell phone than is supplied under the current contract indicate justification for additional expense \_\_\_\_\_

**Department Head / Elected Official**

 ↑ Signature ↑	Teresa Flores ↑ Print Name ↑	<u>02/27/08</u> ↑ Date Signed ↑
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**APPROVED BY HIDALGO COUNTY COMMISSIONERS' COURT**


**APPROVAL DATE :** \_\_\_\_\_

Radio

**CELLULAR PHONE REQUEST FORM** ("Multiple phones")  
HIDALGO COUNTY, TEXAS

Type of Request:	Requesting Employee Or Position	Employee ID #	Model of Phone	Anticipated usage per month	Additional accessories
Radio	Victor Valdez		Motorolai355	ulimited	N/A
Radio	Luis Robles		Motorolai355	ulimited	N/A
Radio	Frank Saucedo		Motorolai355	ulimited	N/A
Radio	Gilberto Gomez		Motorolai355	ulimited	N/A
Radio	Felix Rendon		Motorolai355	ulimited	N/A
Radio	David Galvez		Motorolai355	ulimited	N/A
Radio	Ernesto Zambrano		Motorolai355	ulimited	N/A
Radio	Jaime Cantu		Motorolai355	ulimited	N/A
Radio	Jesse Garcia		Motorolai355	ulimited	N/A
Radio	Mark Galvez		Motorolai355	ulimited	N/A
Radio	Robert Rosales		Motorolai355	ulimited	N/A
Radio	Robert De La Garza		Motorolai355	ulimited	N/A
Radio	Gustavo Marez		Motorolai355	ulimited	N/A
Radio	Ramon Esquivel		Motorolai355	ulimited	N/A
Radio	Alfredo Ayala		Motorolai355	ulimited	N/A

**Department Head/Elected Official**

	
Signature	Print Name
Teresa Flores	Date Signed
	02/27/08

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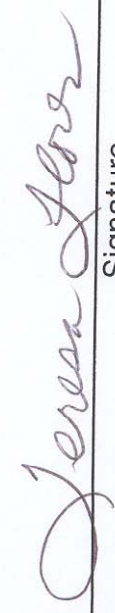
Radio

**CELLULAR PHONE REQUEST FORM ("Multiple phones")**

HIDALGO COUNTY, TEXAS

Type of Request:	Requesting Employee Or Position	Employee ID #	Model of Phone	Anticipated usage per month	Additional accessories
Radio	David Davila		Motorolai355	ulimited	N/A
Radio	Olga Herrera		Motorolai355	ulimited	N/A
Radio	Alberto Torres		Motorolai355	ulimited	N/A
Radio	Joel Ocañas		Motorolai355	ulimited	N/A
Radio	Raul Ornelas		Motorolai355	ulimited	N/A
Radio	Lupita Contreras		Motorolai355	ulimited	N/A
Radio	Tony Delgado		Motorolai355	ulimited	N/A
Radio	Armando Mejia		Motorolai355	ulimited	N/A
Radio	Gilbert Valdez		Motorolai355	ulimited	N/A
Radio	Joe Zamora		Motorolai355	ulimited	N/A
Radio	Dora Rea		Motorolai355	ulimited	N/A
Radio	Salvador Mata		Motorolai355	ulimited	N/A
Radio	Raul de la Rosa		Motorolai355	ulimited	N/A
Radio	Bud Driver in Monte Alto		Motorolai355	ulimited	N/A
Radio	Victor Martinez		Motorolai355	ulimited	N/A

**Department Head/Elected Official**

 Signature	Teresa Flores Print Name
	02/27/08 Date Signed

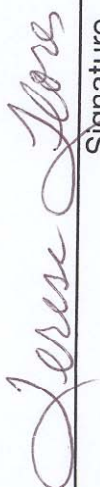
**APPROVED BY HIDALGO COUNTY COMMISSIONERS' COURT -- APPROVAL DATE:** \_\_\_\_\_

Radio

**CELLULAR PHONE REQUEST FORM ("Multiple phones")**  
HIDALGO COUNTY, TEXAS

Type of Request:	Requesting Employee Or Position	Employee ID #	Model of Phone	Anticipated usage per month	Additional accessories
Radio	Jose Corona		Motorolai355	ulimited	N/A
Radio	Jesse Palos		Motorolai355	ulimited	N/A
Radio	Sergio Martinez		Motorolai355	ulimited	N/A
Radio	Juan De la Rosa		Motorolai355	ulimited	N/A
Radio	Efrain Maldonado		Motorolai355	ulimited	N/A
Radio	Pedro Orejel		Motorolai355	ulimited	N/A
Radio	Ralph Badillo		Motorolai355	ulimited	N/A
Radio	Daniel Ramirez		Motorolai355	ulimited	N/A
Radio	Isaac Santa Maria		Motorolai355	ulimited	N/A
Radio	Hector Becho		Motorolai355	ulimited	N/A
Radio	Darlene Garza		Motorolai355	ulimited	N/A
Radio	Mirella Rodriguez		Motorolai355	ulimited	N/A
Radio	Janie Garza		Motorolai355	ulimited	N/A
Radio	Daniel Garza		Motorolai355	ulimited	N/A
Radio	Jerom Garcia		Motorolai355	ulimited	N/A

**Department Head/Elected Official**

	
Signature	Print Name
	Teresa Flores
	Date Signed
	02/27/08

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Radio

**CELLULAR PHONE REQUEST FORM ("Multiple phones")**  
HIDALGO COUNTY, TEXAS



**CELLULAR PHONE REQUEST FORM**  
**HIDALGO COUNTY, TEXAS**

(1) Type of Request:

Phone and service (NEW)  User Name Change  
 Phone and service (Porting/Existing number: 956-\_\_\_-\_\_\_)  Delete Service  
 Plan change  Other \_\_\_\_\_  
 Motorola Model ic902 Flip Phone

(2) Requesting employee/position: Oscar Palacios, Director of Field Operations  
 Employee ID #: \_\_\_\_\_ Office: \_\_\_\_\_ Budget Acct. #: 08-19-20-505-0-5209

(3) Type of duties:

Offsite duties  On-call duties  Law Enforcement  Emergency Response  Other: Meetings

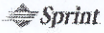
(4) Describe how cell phone will be used: Daily Use

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(5) Anticipated usage in minutes per month (check only one):

	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	500	1100	1400	2000	2500	3500
Plan Cost	\$33.75	\$53.30	\$65.60	\$82.00	\$94.30	\$110.70

Monthly Service Fee \$ 57.74 per month

(6) Will phone be used outside of the County of Hidalgo No. If yes indicate where and how frequently

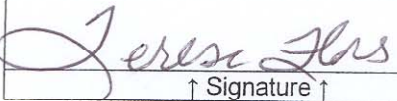
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(7) Cell phones come with desktop charger. Additional accessories needed: N/A

Car charger \_\_\_\_\_ Carrying case \_\_\_\_\_ Extra battery \_\_\_\_\_ Other: \_\_\_\_\_

(8) If requesting a different model or make of cell phone than is supplied under the current contract indicate justification for additional expense \_\_\_\_\_

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 Phone and service (Porting/Existing number: 956-\_\_-\_\_\_\_)  Delete Service  
 Plan change  Other \_\_\_\_\_

Motorola Model ic902 Flip Phone

(2) Requesting employee/position: Oliver Solis, Transportation Coordinator  
 Employee ID #: \_\_\_\_\_ Office: \_\_\_\_\_ Budget Acct. #: 08-19-20-505-0-5209

(3) Type of duties:

Offsite duties  On-call duties  Law Enforcement  Emergency Response  Other: Meetings


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(5) Anticipated usage in minutes per month (check only one):

	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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Plan Cost	\$33.75	\$53.30	\$65.60	\$82.00	\$94.30	\$110.70

Monthly Service Fee \$ 57.74 per month

(6) Will phone be used outside of the County of Hidalgo NO. If yes indicate where and how frequently

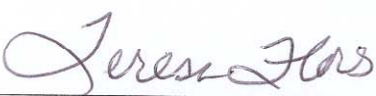
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For multiple phone requests, please continue on the following page.  
 V3 - modified 01/13/05