

# Requisition

Req # 00128498

PO #

Date: 03/12/08

Bill To: x  
x

**Vendor:** 355623  
RAPID7 LLC  
545 BOYLSTON STREET, STE 400  
BOSTON MA 02116-3606  
FAX (310)640-6885

**Ship To:** INFORMATION TECHNOLOGY DEPARTMENT  
100 N. CLOSNER, 1ST FL  
EDINBURG TX 78539

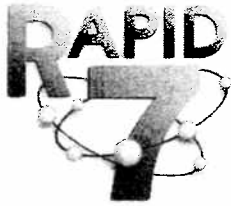
**Contact:** EDNA KIRBY  
956-292-7010

**Contract No:**

**Special Instructions:**

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
		Sole Source and Sole Supplier Reference # Q58155		
		<del>DO NOT</del> DUPLICATE ORDER		
1	EACH	NEXPOSE INTERNET VULNERABILITY MANAGEMENT SYSTEM Includes software license for 1 NeXpose Security Console & Scan Engine	10,000.00	10,000.00
300	EACH	NEXPOSE IP LICENSE FOR SPECIFIED IP RANGE Permits scanning up to licensed number of IPs	58.50	17,550.00
1	EACH	NEXPOSE DISCOVERY LICENSE FOR SPECIFIED NUMBER OF IPs Permits discovery scanning for a Class B IP range	5,000.00	5,000.00
1	EACH	NEXPOSE APPLICANCE Plug and Play 1U rack mount LCD Display for easy configuration to the network. Warranty: Hardware will be replaced while under maintenance for three years from date of delivery. Maintenance is included for the first year. Customer is responsible for backup of data.	3,000.00	3,000.00
1	EACH	ONE YEAR NEXPOSE TECHNICAL SUPPORT & UPGRADES Unlimited access to 24 hour technical support and automatic product upgrades, included any and all major releases 15% of NeXpose product cost	.00	.00
1	EACH	ONE YEAR NEXPOSE SUBSCRIPTION LICENSE NeXpose vulnerability definitions by electronic subscription 20% of NeXpose product cost	.00	.00
1		Discount (DISCPROMO) DISCOUNT: 11075		-11,075.00
1	EACH	Shipping Cost (UPS Ground -Flat Rate)	25.00	25.00
		Account No _____	Encumbrance	
		8-1100-415-00-200-002-0-747	24,500.00	
			Freight	.00
			Total	24,500.00
		REPORT ROAD HAZARDS 1-866-HCR-SAFE OR 1-866-427-7233		

**Authorized By:** \_\_\_\_\_



## Rapid7 LLC

545 Boylston Street, Suite 400  
Boston, MA 02116  
[Tel] 617-247-1717  
[Fax] 617-507-6488

To Whom It May Concern:

This letter confirms that Rapid7 LLC is the sole source and sole supplier of NeXpose, as well as the sole provider of technical support and subscription services for the product. The NeXpose source code is owned exclusively by Rapid7; therefore, Rapid7 is the only supplier of product updates and new vulnerability definitions.

Second and subsequent years' technical support and subscription services are available exclusively through direct procurement from Rapid7. No resellers are permitted to resell Rapid7's annual support and subscription services; Rapid7 is the sole authorized source.

NeXpose is unique in that we employ an artificial intelligence engine called JESS (Java Expert System Shell). This patented technology is not replicated in any vulnerability assessment system other than NeXpose.

If I can be of further assistance, please contact me.

Sincerely,

A handwritten signature in black ink, appearing to read "Nick Fasano". The signature is fluid and cursive, with a long, sweeping underline.

Nick Fasano  
National Sales Director  
617 247 1717  
nick\_fasano@rapid7.com



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 898 N. Sepulveda Blvd  
 Suite 500  
 El Segundo CA 90245  
 United States  
 (310) 760-4640 Phone / (310) 640-6885 Fax  
 www.rapid7.com  
 Tax ID # 74-3111935

# PRODUCT ORDER FORM

Date 3/7/2008  
 Reference # Q58155  
 Expires 3/31/2008  
 Sales Rep Brodhag, Andrew J  
 PO #  
 Terms Net 30

**Bill To**

Renan Ramirez  
 County of Hidalgo  
 100 N. Clossner Blvd.  
 Edinburg TX 78539  
 United States

Req. 128498

Product Code	Quantity	Description	Unit Price	Total Price
NXNSC	1	NEXPOSE INTERNET VULNERABILITY MANAGEMENT SYSTEM * Includes software license for 1 NeXpose Security Console & Scan Engine	10,000.00	10,000.00
NXIPLIC	300	NEXPOSE IP LICENSE FOR SPECIFIED IP RANGE * Permits scanning up to licensed number of IPs	58.50	17,550.00
NXDISLIC	1	NEXPOSE DISCOVERY LICENSE FOR SPECIFIED NUMBER OF IPs * Permits discovery scanning for a Class B IP range	5,000.00	5,000.00
NXAPPLIANC E	1	NEXPOSE APPLIANCE * Plug and Play * 1U rack mount * LCD Display for easy configuration to the network Warranty: Hardware will be replaced while under maintenance for three years from date of delivery. Maintenance is included for the first year. Customer is responsible for backup of data.	3,000.00	3,000.00
NXTECH	1	ONE YEAR NEXPOSE TECHNICAL SUPPORT & UPGRADES * Unlimited access to 24 hour technical support and automatic product upgrades, included any and all major releases — 15% of NeXpose product cost	0.00	0.00
NXSUBS	1	ONE YEAR NEXPOSE SUBSCRIPTION LICENSE * NeXpose vulnerability definitions by electronic subscription — 20% of NeXpose product cost	0.00	0.00

**MARKETING PARTNER DISCOUNTS:**

All discounts predicated on client serving as a "Marketing Partner". Client agrees to provide the following marketing support after NeXpose has been implemented in consideration for the marketing concession discounts:  
 \* Serving as a reference for Rapid7 LLC (Rapid7 will schedule appropriately)  
 \* Speaking to analysts as warranted  
 \* Supporting the development of a case study  
 \* Press release announcing the partnership upon contract execution  
 \* Participation in joint press releases and/or articles for media publication as warranted

Subtotal 35,550.00  
 Discount (DISCPROMO) -11,075.00  
 Shipping Cost (UPS Ground - Flat Rate) 25.00  
 Total \$24,500.00



# PRODUCT ORDER FORM

## Terms and Conditions

### PURCHASE ORDER NOTES:

Your signature on this Purchase Order Form shall be a binding, non-cancelable agreement between Licensee and Rapid7. Delivery and use of the product(s) listed shall be governed in accordance with the terms listed here and those terms accompanying the software.

### PAYMENT TERMS:

- \* Customer responsible for any costs incurred in the collection of this debt, including attorney's fees and court costs.
- \* Rapid7 LLC reserves the right to correct and/or collect state or government taxes assessed, as required by law, without notice.

### SERVICE RENEWAL:

This service will be automatically renewed at the list price in effect at the end of the Initial Term, and each Term extension thereafter, unless either party delivers to the other party a written termination notice at least thirty (30) days prior to the end of the then current Term or Term Extension. Failure to provide termination notification shall not be considered grounds for non-payment.

### MARKETING PARTNER DISCOUNTS:

All discounts predicated on client serving as a "Marketing Partner". Client agrees to provide the following marketing support after NeXpose has been implemented in consideration for the marketing concession discounts:

- \* Serving as a reference for Rapid7 LLC (Rapid7 will schedule appropriately)
- \* Speaking to analysts as warranted
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- \* Press release announcing the partnership upon contract execution
- \* Participation in joint press releases and/or articles for media publication as warranted

ACCEPTED BY:

\_\_\_\_\_

NAME:

\_\_\_\_\_

TITLE: \_\_\_\_\_ DATE: \_\_\_\_\_

BILL TO ADDRESS:

\_\_\_\_\_

\_\_\_\_\_

SHIP TO ADDRESS:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_



## What Rapid7's Customers are Saying

"With its remote access capabilities, NeXpose allows me to delegate to our other IT administrators and ensure every campus department is covered in our network audits. I can locate the systems that have the most problems in only a few clicks...The reporting capabilities are better than anything we used previously... The vulnerabilities discovered by NeXpose are thoroughly explained and remediation steps are outlined for addressing them. We can also generate an executive summary for upper management." - *Joe Ferris, Florida State University*

"NeXpose is extremely thorough in its compliance checking against devices; [it] also demonstrated it enables integration with other technologies. We can easily integrate it with the Peregrine Service Center, the software we use for call-ticketing and incident-handling...The product is easy to use; the interface makes it simple to set up and perform the scanning. We were also pleased to learn that it is an affordable solution and fit within our budget." - *David Fournier, Hannaford Bros. Co.*

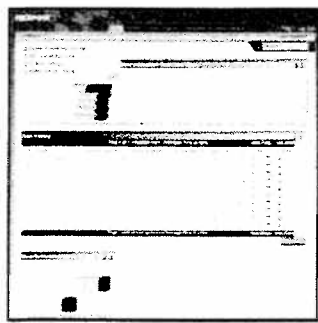
"The functionality is unsurpassed. I almost jumped up and down with joy when I saw it could work against all of those different hardware platforms, databases, and OSs. I was also impressed with the license flexibility. So many other products cannot be used for a rotating audit schedule, while your license plan seems tailored to my circumstance. I was very impressed with the multiplatform, multiOS, and multiapplication approach; and especially, I like the credentials. I am so happy I can do OS patch level scans and do a web crawl that catches cross-site scripting and other application type vulnerability IN ONE PRODUCT." - *Edward Melchior, University of Wisconsin Milwaukee*

"We wanted to minimize risks in our environment and prevent potentially destructive events from occurring. We're using NeXpose for protecting both our network backbone and devices at our Boston headquarters...Other products found the security problems but didn't provide a way to solve them. My focus is on finding solutions; therefore it was a huge difference for me that NeXpose explains what I need to do to fix a problem." - *Tom Scott, Newbury Comics.*

"We've found NeXpose to be very intuitive and easy to use. Most of our staff has picked it up with minimal training. The risk scanning process has become very flexible now because NeXpose affords usability throughout our organization that we did not have before." - *Pamela Sutton, Miami Dade County*

mission critical data and protect their customers from hackers and exploits.

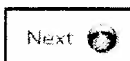
NeXpose combines the following into a Unified Vulnerability Managment solution, enabling non-stop, flexible protection from network security threats:



[Click to enlarge](#)

- Vulnerability management - scan your environment from both inside and outside the firewall to find exposures that can compromise your network
- Risk assessment - identify risk based upon how the vulnerability in one system affects another
- Policy and compliance reporting - determine if your systems comply with corporate or regulatory policies
- Remediation guidance - fix vulnerabilities quickly and easily with the information provided in remediation reports
- Accurate scanning - delivers accurate scanning results in less time with an expert system that follows an assessment process similar to that used by ethical hackers
- Automated ticketing - manages the remediation workflow process with an internal ticketing system to delegate remediation tasks to the analysts and administrators responsible for individual systems.

NeXpose audits Web applications, databases, operating systems, servers, and network devices from a single product. NeXpose, available as a software product, hardware appliance or a managed service, runs on Linux and Window platforms and self manages internal database, program and vulnerability library updates.



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## What is NeXpose?

In 2000, Rapid7 recognized the need for a powerful and intelligent all-in-one vulnerability management solution. After working with security experts and security professionals to define and develop this unique solution, the Rapid7 team emerged with NeXpose. Today, NeXpose is the number one choice of security experts and thousands of security professionals to protect their global assets, secure