



CONTRACT PRICING WORKSHEET
For Standard Equipment Purchases

Contract No.: VE03-06 Date Prepared: 4/10/08

This Form must be prepared by Contractor and given to End User. The H-GAC administrative fee shall be shown in Section F. End User issues PO to Contractor, and MUST also fax a copy of PO, together with completed Pricing Worksheet, to H-GAC @ 713-993-4548. Please type or print legibly.

| | | | |
|-----------------|----------------|--------------|-------------------|
| Buying Agency: | HIDALGO COUNTY | Contractor: | PHILPOTT MOTORS |
| Contact Person: | RIGO | Prepared By: | MICHAEL WILEY |
| Phone: | 956 207-6789 | Phone: | 888-858-7801 |
| Fax: | 956 383-8864 | Fax: | 254-865-9118 |
| Email: | | Email: | trucksgov@aol.com |
| Product Code: | D17 | Description: | 2009 FORD ESCAPE |

A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$ 14,212.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

| Description | Cost | Description | Cost |
|---------------------------|-------------|---|-------------|
| XLT FWD PACKAGE | \$ 1,881.00 | U02- XLS PACKAGE | INCL |
| 3.0L V6 ENGINE | INCL | FRONT A/C; CLOTH SEAT CARPET FLOORS | INCL |
| | | 5 PASSENGER | INCL |
| | | 4 CYL ENGINE; AUTOMATIC | INCL |
| | | Subtotal From Additional Sheet(s): | \$ - |
| BUDGETARY NUMBERS: | | Subtotal B: | \$ 1,881.00 |

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

| Description | Cost | Description | Cost |
|---|-------------|---|-------------|
| 09-SPEC CHANGE/EMMISSION | \$ 3,177.00 | | |
| SIDE AIRBAGS; SAFETY CANOPY 1ST & 2ND ROW | INCL | Subtotal From Additional Sheet(s): | \$ - |
| ADVANCE TRAK WITH ROLL STABILITY | INCL | Subtotal C: | \$ 3,177.00 |

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 20%

D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)

| Description | Cost | Description | Cost |
|----------------------------|-----------|--------------------|-----------|
| PRE DELIVERY INSPECTION | \$ 80.00 | | |
| DELIVERY TO HIDALGO COUNTY | \$ 638.00 | Subtotal D: | \$ 718.00 |

E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D) \$ 19,988.00

Quantity Ordered: 3 X Subtotal of A + B + C + D: \$ 19,988.00 = **Subtotal E:** \$ 59,964.00

F. H-GAC Fee Calculation (From Current Fee Tables) **Subtotal F:** \$ 600.00

G. Trade-Ins / Other Allowances / Special Discounts

| Description | Cost | Description | Cost |
|-------------|------|--------------------|------|
| | | Subtotal G: | \$ - |

Estimated Delivery Date: 90-120 DAYS **H. Total Purchase Price (E+F+G):** \$ 60,564.00

OK