




PURCHASING DEPARTMENT
County Of Hidalgo

MEMORANDUM
(IMMEDIATE REVIEW AND RESPONSE REQUIRED)

To: Mr. Jim Carlson
IMS Medical Supply
Via Fax No. (956) 287-9113
Phone (956) 287-9111

From: Yvette Islas, Buyer 
Hidalgo County Purchasing Department

Date: April 17, 2008

Re: RFP: 2008-043-02-27-YSI "COMPUTERTIZED RADIOLOGY MACHINE –
HEALTH DEPARTMENT "

Pursuant to action taken by Commissioner's Court on Tuesday, April 01, 2008 on the above referenced Request for Proposals, "**Computerized Radiology Machine**" your company has been ranked number one (1) and approved to proceed with the negotiations process. As part of the negotiations process, we are requesting that you submit your Best and Final Offer (BAFO).

We request that you consider the rates you are proposing and submit your Best and Final Offer (BAFO) via facsimile (956)292-7612 or via e-mail to yvette.islas@co.hidalgo.tx.us by no later 3:00 p.m. on Monday, April 21, 2008.

Please sign below and return to acknowledge of receipt with commitment to submit by the deadline indicated.

Signed: 

Print Name: JIM CARLSON

Thank you in advance for you prompt attention to this matter. Should you have any questions or require any additional information, please call me at (956) 318-2626 extension 4874.

IMS Durable Medical Equipment
114 South 13th Street
Edinburg, Texas 78539

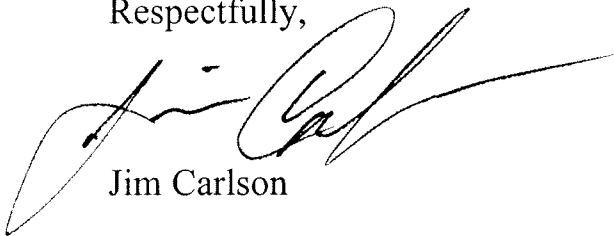
Hidalgo County
Purchasing Department
Edinburg, Texas 78539
Attn: Yvette Islas

Dear Yvette,

As per our conversation in regards to the service contract, the county will receive one year parts and labor warranty which is standard with the system. We have added four additional years of labor warranty and preventative maintenance to the bid proposal. We added \$1500.00 per year for four years. This will give the county a total of five years of labor warranty.

In regards to being able to lower our proposed bid price we are unable to make any changes. At the time of the bidding, we put our lowest prices down so we could turn in a competitive proposal.

Respectfully,



Jim Carlson

**IMS Durable Medical Equipment
114 South 13th Street
Edinburg, Texas 78539**

**Hidalgo County Health Department
1304 South 25th Street
Edinburg, Texas 78539**

**Bid Proposal
April 21, 2008**

REP No: 08-043-02-27-YSI

Alara Crystal View Computer Radiography w/IMS C-Cisa PACS

2ea CR Plate Reader	\$39,995.00/ea
4ea 14 x 17 Cassette w/Plate Included with reader	
2ea 10 x 12 Cassette w/Plate Included with reader	
Alara CR Operating Software Included with reader	
2ea Alara Workstation Included with reader	
C-Cisa SA Software	\$14,500.00
C-Cisa PH II Software	\$12,995.00
C-Cisa Server Software	\$14,500.00
C-Cisa Dicom Software	\$ 2,500.00
INCLUDED w/ SA and Server Software	
Auto Archiving	
Modality Work List	
Integrated Voice Dictation	
Image Processing	
Patient Work List	
2ea C-Cisa Workstation w/500 Gig Raid Hard Drive	\$ 5,200.00/ea
1ea Two Bank 2 Megapixel Diagnostic Viewer Monitor	\$10,500.00
1ea 24" Ultra High Resolution Monitor	Included with Computer
One Year Parts & Labor Warranty	
1-4 Hour Response Time by Phone or On-Site	
5 Years Labor & Preventative Maintenance Program	\$ 1,500.00/4Year
Install X-Ray Machine @ County Jail	\$ 0.00
INCLUDED w/install	
Apron rack, Full Apron, Half Apron, Pair of Lead Gloves, & Calipers	
Provide NCT (Non Certified Technician) Training	\$ 0.00
Installation & Training of CR & PACS Systems	\$ 0.00

Hidalgo County is responsible for Internet Connection and any electrical power needed to operate the CR systems and X-Ray System.

Total \$151,385.00



PURCHASING DEPARTMENT
County Of Hidalgo

MEMORANDUM
(THOROUGH REVIEW RECOMMENDED/ REQUIRED)

TO: Eduardo Olivarez, Chief Administrative Officer

FROM: Yvette S. Islas *YSI*

DATE: April 22, 2008

SUBJECT: Hidalgo County Request for Proposals - No 2008-043-02-27
HIDALGO COUNTY HEALTH DEPARTMENT -
COMPUTERIZED RADIOLOGY SYSTEM

Please see attached Best and Final Offer (BAFO) submitted by Mr. Jim Carlson from IMS Durable Medical Equipment for the above mentioned project. Please sign below indicating acknowledgment and acceptance.

Please acknowledge receipt and acceptance of correspondence and BAFO by signing below and returning by fax to (956) 292-7612 or by e-mail to yvette.islas@co.hidalgo.tx.us by 4:00 pm, April 22, 2008.

Signature

Eduardo Olivarez

Date

4/22/08

Thank you for your cooperation in this important matter. If you have any questions or require additional information contact Yvette S. Islas at (956) 292-7000, ext. 4874.