



PURCHASING DEPARTMENT
County Of Hidalgo

June 26, 2008

Ms. Julie Wood
Cameron Land & Cattle, Inc.
7132 Ock Drive
San Antonio, Tx, 78256

Re: Tires' Disposal Service E-07-459-11-20

Dear Ms. Wood:

We will be placing your request to terminate your contract on Commissioners' Court on Tuesday, July 1, 2008.

As you are aware Article 14 of the current contract states that only the County can terminate the contract. It is up to the County Commissions' to approve or not approve this request.

Please, be aware that if you would like to present your request at Commissioners' Court, you may do so, on Tuesday, July 1, 2008 at 9:30 am at Hidalgo County Administration Building, 100 E. Cano, 1st Floor, Edinburg, Texas.

Please acknowledge receipt of this notice by signing below and returning to the Purchasing Department by no later than, 5:00p.m., Wednesday, June 25, 2008 via facsimile to (956) 956-318-2629.

By: _____

Date: _____

If you require any more information, please do not hesitate to call me at (956) 318-2626.

Sincerely,

Mary A. Maldonado
Contracts Manager

Cameron Land & Cattle, Inc
7132 Oak Dr
San Antonio, Texas 78256
Ph. 210-698-5282 Fax 210-698-5148

March 10, 2008

+Attn Mary Maldonado
County of Hidalgo Purchasing
2802 S. Business Hwy 281
Edinburg, Texas 78256

Dear Valued Customer

We have enjoyed many years of servicing your scrap tire disposal needs. We have always kept our prices at the lowest possible in order not to have to ask for a price increase. As you know, fuel costs have been and are continuing to rise dramatically and drive the cost of all goods and services upward with no end in sight. As a result, I see that we have two options available to us at this time.

1. I must ask for a price increase as is available as an option in the contract. All other customers are paying significantly more. The prices are as follows:

Passenger tires	1.40	- .95	Truck tires	6.50	- 4.00
Pass w/rim	2.80	- 1.90	Truck w/rim	13.00	- 8.00
Tractor tires	14.00	- 12.00	Trac w/rim	28.00	-

As I can see, this is the only option available under the current contract. I need this to go into effect April 1.

2. I exercise my right to terminate the contract with the two months notice beginning now. There are possibilities available to us in that case such as offering prices for delivered tires, trailers set at your locations, and there may even be a possibility for fuel adjustment fees which are not in the current contract.

I regret this, but I can not and will not allow my company to bankrupt itself. I have cut costs everywhere I can and passed costs on to other customers as much as I can. I have no other choice.