



Lease Pricing PROPOSAL

Presented to HIDALGO COUNTY TREASURES

By Damaris Morales

On 10/17/2008

SSPA
EXCELLENCE
IN SERVICE OPERATIONS
2008



Certified Three Consecutive Years!

FIXED PRICE LEASE \$505.89 WITH SUPPLIES

CASH PRICE \$22,8398.40

Negotiated Contract : 072391200

Solution

Item	Product Description	Agreement Information		Trade Information	Requested Install Date
1. W5632P (W5632 PRINTER/2T)	<ul style="list-style-type: none"> - Basic Ofc Finisher - S08 C-p-scan Cntrlr - Scan To Pc Dtop Se25 - Customer Ed - Analyst Services 	Lease Term:	48 months	- Xerox CC123 S/N TFW079658	11/7/2008
		Purchase Option:	FMV	Trade-In as of Payment 29	
2. WC4150X (WC4150-PRNT/SCAN/FAX)	<ul style="list-style-type: none"> - Net Scan Enable - 4150 Stand - Scan To Pc Dtop Se-5 - Customer Ed - Analyst Services 	Lease Term:	48 months	- Xerox CC123 S/N TFW079711	11/7/2008
		Purchase Option:	FMV	Trade-In as of Payment 29	

Monthly Pricing

Item	Lease Minimum Payment	Print Charges			Maintenance Plan Features
		Meter	Volume Band	Per Print Rate	
1. W5632P	\$266.60	1: Total	1 - 5,000 5,001+	Included \$0.0090	- Consumable Supplies Included for all prints
2. WC4150X	\$209.23	1: Total	1 - 5,000 5,001+	Included \$0.0105	- Consumable Supplies Included for all prints
Total	\$475.83	Minimum Payments (Excluding Applicable Taxes)			

All information in this proposal is considered confidential and is for the sole use of HIDALGO COUNTY TREASURES.

If you would like to acquire the solution described in this proposal, we would be happy to offer a Xerox order agreement. Pricing is subject to credit approval and is valid until 11/16/2008.

For any questions, please contact me at (956)682-1820



XEROX®

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Lease Pricing PROPOSAL

Presented to HIDALGO COUNTY HEALTH DEPARTMENT
 By Damaris Morales
 On 10/1/2008



CASH OPTION \$30,665.52
 FIXED PRICE OPTION \$931.52 WITH 50,000 PRINTS INCLUDED
 Negotiated Contract : 072391200

Solution			
Item	Product Description	Agreement Information	Trade Information
1. W5665PT	(W5665 PRINTER/4T) - Office Finisher - S08 C-p-scan Cntrlr - 3-hole - Ofcfin Only - Customer Ed - Analyst Services	Lease Term: 36 months Purchase Option: FMV	- Xerox WCP65 S/N MRN026353 Trade-In as of Payment 36
			Requested Install Date: 10/22/2008

Monthly Pricing					
Item	Lease Minimum Payment	Print Charges			Maintenance Plan Features
		Meter	Volume Band	Per Print Rate	
1. W5665PT	\$851.82	1: Total	1 - 50,000 50,001+	Included \$0.0066	- Consumable Supplies Included for all prints - Pricing Fixed for Term
Total	\$851.82	Minimum Payments (Excluding Applicable Taxes)			

This option includes the scanning feature.

All information in this proposal is considered confidential and is for the sole use of HIDALGO COUNTY HEALTH DEPARTMENT. If you would like to acquire the solution described in this proposal, we would be happy to offer a Xerox order agreement. Pricing is subject to credit approval and is valid until 10/31/2008.

For any questions, please contact me at (956)682-1820

