



PURCHASING DEPARTMENT
County Of Hidalgo

MEMORANDUM
(IMMEDIATE REVIEW AND RESPONSE REQUIRED)

To: Mr. Gary R. Looney, RHU, REBC
Alamo Insurance Group, Inc.

Via Email

ATTN: Xavier C. Guevara, PAHM, CBC

From: Martha L. Salazar, CPPB
Hidalgo County Purchasing Department

C/O: Cris Villarreal, Buyer *CV*

Date: October 28, 2008

Re: Proposal-"Consulting Services for: Part I- Self-Funded Insured Group Health for Hidalgo County", project.

Pursuant to action taken by Commissioner's Court on Tuesday, October 14, 2008, be advised that your firm has been selected (ranked number one) to enter into negotiations for Consulting Services with County of Hidalgo for the above referenced.

We ask that you provide us with your best and final offer based on the scope of services you submitted in your response, by no later than 4:00 p.m. on Thursday, October 30, 2008.

We ask that you sign below acknowledging receipt with commitment to submit by deadline and return via email or via fax to (956)318-2629.

Signed: *Gary R Looney*

Printed Name: GARY R LOONEY

Title: SR VP



CONSULTING SERVICES FOR:
PART I – SELF-FUNDED INSURED
GROUP HEALTH
BID No. 2008-195-09-10CGV

PRESENTED BY:



3201 Cherry Ridge Dr. Suite D405 San Antonio, Texas 78230
Office 210-930-6665 Fax 210-930-1838 Toll Free 888-596-5504
Rio Grande Office 135 Paseo Del Prado, Ste. #31 Edinburg, Texas 78539
Office 956-971-8161 Fax 956-971-0711

Email: alamogrp@alamoinsgrp.com
www.alamoinsurancegroup.com



FEE INFORMATION

SCOPE OF SERVICES: Consultant Services for Group Health and Voluntary Insurance Plans are on "As Needed Basis" including, but not limited to the following for:

Part I.) Group Health Consultant:

- Monitoring of current health benefits provider, through January 31, 2009.
- Information and data collection.
- Preparation of the Request for a Group Health Benefits Plan with Life, Accidental Death and Dismemberment Proposal (RFP/Q).
- Solicitation of Qualified insurers and vendors.
- Analysis of responses for recommendation.
- Selection and presentation of finalists; and
- Program implementation (effective 02/01/09).

FEES:

Alamo Insurance Group, Inc. proposes an annual fee of **\$ \$37,500** for services that include all work related to the delivery of the scope of services described above. In addition, Alamo Insurance Group, Inc. extends this annual fee for a period of four (4) years.