

# LENCO

## ARMORED VEHICLES

Protecting Our Nation's Defenders™

10 Betnr Industrial Drive – Pittsfield, MA 01201  
 PH (413) 443-7359 – FAX (413) 445-7865

## Quotation 6618

Quotation Date: 08/05/08  
 Lenco Tax ID No. 04-2719777

HI005  Hidalgo County Sheriff's Office 711 El Cibolo Road Edinburg, TX 78541	<b>Estimated Completion Date:</b> Approx 210 Days ARO	<b>F.O.B.: Destination</b>
	<b>Payment Terms:</b> Payable Upon Completion Lenco Contract GS-07F-0390M 1122 Program	
	<b>Ship Via:</b> Common Carrier	
<b>Inspection &amp; Acceptance:</b> At Lenco Factory, Pittsfield, MA		

**Terms and Conditions:** Net 30 Days – MSO Transferred Upon Receipt of Payment

Item:	Product #	Retail	Net Price
Lenco B.E.A.R. (Diesel, Rotating Hatch; Counter Balanced)	BFL603	\$251,075.00	\$240,310.00
<b>Options:</b>			
4WD, Four Wheel Drive Option	B4WD70	42,000.00	40,199.00
Run Flat Tires: Set of (6)	BRF6	7,400.00	7,050.00
(3) Roof Mounted Remote Control Spotlights	BRCS	3,150.00	3,015.00
Whelen Liberty (LED) Light Bar (Installed)	BLED	3,200.00	3,017.00
Intercom System; Inside to Outside	BINT	3,000.00	2,871.00
Radio Prep Package	BIRA	525.00	502.00
Set of (2) Ballistic Skip Round Shields	BBSRS2	2,950.00	2,824.00
Seat Belts for Rear Bench Seats	BRBSB	1,450.00	1,388.00
Fold-Up Steel Work Table	BFSWT	275.00	263.00
Back Up Camera & Monitor	BBU	2,400.00	2,297.00
Thermal Image & Color Camera w/ (3) Flat Screen Color Monitors	BTI	30,000.00	28,714.00
Chassis Parts & Service Manual	BFLMAN	500.00	479.00
Front Mounted Receiver with Ram Post and Plate, (Deletes Std Winch)	Open Market	5,500.00	5,500.00
		<b>\$353,425.00</b>	<b><del>\$338,429.00</del></b>
		FOB Edinburg, TX	<u>7,994.00</u>
		<b>Total Cost for (1) Lenco B.E.A.R. Edinburg, TX</b>	<b><u>\$346,423.00</u></b>

**Net Savings \$14,996**

FOB Edinburg, TX 7,994.00

**Total Cost for (1) Lenco B.E.A.R. Edinburg, TX \$346,423.00**

Specifications Subject to Change

**PROPRIETARY**

**WE ARE PLEASED TO SUBMIT THE ABOVE QUOTATION FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS QUOTATION IS VALID FOR 30 DAYS. THEREAFTER, IT IS SUBJECT TO CHANGE WITHOUT NOTICE**

**ACCEPTANCE OF PROPOSAL** — The above prices are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above

**LENCO INDUSTRIES INC.**

Authorized  
Signature \_\_\_\_\_

Authorized  
Signature \_\_\_\_\_

*James J. Massery*  
 \_\_\_\_\_  
 James J. Massery

Please sign and return

Thank You

## **1122 Program Overview**

Section 1122 of the FY 1994 National Defense Authorization Act authorizes state and local governments to purchase law enforcement equipment suitable for counter-drug activities through the Federal Government. The program affords state and local agencies the opportunity to take advantage of the discounts available to the Federal Government due to its large volume purchases. By using this system, law enforcement activities will be able to stretch their budget dollars in purchasing items required for the completion of their missions.

## **1122 Purchase Request Procedures**

1. A letter from the requesting agency is needed with the following specifications:
  - a. A typed letter on the agency's letterhead
  - b. The letter will include the size of the agency (total number of full time, compensated officers), the agency's jurisdiction and the justification of how the purchased property will be used for counter-drug and/or counter-terrorist activities.
  - c. The letter must state who the agency point of contact for the purchase is by full name and rank (if applicable) and their phone number and direct email address.
  - d. The letter must be signed by the agency's Chief Executive Official (Chief of Police/County Sheriff).
2. A written quote is obtained from the vendor by the requesting agency and attached to the request letter. The quote must have the following:
  - a. Vendor name, mailing address, phone number and fax number.
  - b. GSA contract number.
  - c. Vendor point of contact to include first and last name, phone number and direct email address.
  - d. A complete listing of items requested to purchase and the quoted price.
3. A Purchase Order from the requesting agency containing the following:
  - a. Vendor Information: vendor name, name of the point of contact, vendor and POC phone number, vendor fax number and POC email address.
  - b. Requesting Agency Information: agency name, billing and shipping

address, name of agency point of contact, POC's phone number and email address.

- c. State the items requested for purchase with itemized price and grand total price.

The request letter, vendor quote and purchase order need to be submitted via email to the State Points of Contact for the 1122 Program. The current SPOCs are:

SGT Audrey M. Foushee  
(512) 782-5966 office  
[audrey.foushee@us.army.mil](mailto:audrey.foushee@us.army.mil)

SGT Rondy L. Kilpatrick  
(512) 782-5654 office  
[rondy.kilpatrick@us.army.mil](mailto:rondy.kilpatrick@us.army.mil)