

Contractor Evaluation Matrix HIDALGO COUNTY, TX

Criteria	Description of Criteria	AshBritt, Inc.	CERES Environmental, Inc.	CrowderGulf
Completeness/Accuracy to H-GAC Form	Subjective criteria based on the method and manner of the proposal in total, attention to detail, following H-GAC End User Request	<ul style="list-style-type: none"> Complete and detailed information regarding equipment, sub-contractors, past projects, references, available services Prompt response to requests 	<ul style="list-style-type: none"> Top 3 vendor by bid price alone Complete proposal Heavily invested in technologies to improve efficiency in debris management 	<ul style="list-style-type: none"> Over 30 years of debris management experience Main office Theodore, Alabama
1. Rate Schedule				
A. Rate Schedule	Bid Price	\$2,836,057.50	\$2,086,022.50	\$2,400,320.00
B. Rate Schedule Rank	Ranking amongst all bidders (1 = Lowest Bid, 9 = Highest Bid)	9	3	7
2. Financial Strength/Stability				
A. Financial Resources	Lines of credit and bond capacities	<ul style="list-style-type: none"> Historically sound line of credit per Bank of America letter Financially liquid and stable 	<ul style="list-style-type: none"> Financially liquid and stable 	<ul style="list-style-type: none"> Financially liquid and stable
B. Insurance and Bid Bond	Listing of the type and value of insurance and Bid Bond	<ul style="list-style-type: none"> Proof of insurance not included 	<ul style="list-style-type: none"> Proof of insurance not included 	<ul style="list-style-type: none"> Proof of insurance not included
3. Experience with Similar Counties				
A. Historic and Reliable Projects	Projects sharing similar size and scope which can be used as comparison for probable successful completion	<ul style="list-style-type: none"> Hidalgo County, TX (2008) Coastal Texas Regions (2008) Collier County, FL (2005) Plantation, FL (2005) Boca Raton, FL (2005) 	<ul style="list-style-type: none"> Displays ability to handle multi-million CY projects Cameron County, TX (2008) Jefferson Parish, LA (2008) St. Charles Parish, LA (2005) 	<ul style="list-style-type: none"> Friendswood, TX (2008) Galveston County, TX (2008) Montgomery County, TX (2008) Multiple projects with similar size and scope Projects in 9 different hurricanes No reference contacts provided, only past projects
B. References	List of references	<ul style="list-style-type: none"> References provided 	<ul style="list-style-type: none"> References provided 	<ul style="list-style-type: none"> References provided
4. Available Resources				
A. List of Existing Contracts	Number of pre-positioned contracts, locational diversity of pre-positioned contracts	<ul style="list-style-type: none"> 140 pre-positioned contracts Approximately 80 in Florida 26 Texas contracts Other contracts in Maryland, North Carolina, South Carolina and Virginia 	<ul style="list-style-type: none"> Approximately 55 contracts Majority in Florida 4 contracts in Texas 	<ul style="list-style-type: none"> Provided with list of contracts in County area 24 contracts in area 9 contracts in Texas 7 total for Alabama, Mississippi, and Louisiana Written in documentation to honor all contractual commitments
B. Equipment and Sub-contractors	Listing of pertinent equipment and sub-contractor availability	<ul style="list-style-type: none"> Fleet of self-loading grapple trucks Dispatch equipment and personnel 24 hours prior to event and hold at 100 mile strike point staging area Motor coach buses for mobile operations control centers with satellite internet Standing agreements with specialized firms and disaster recovery sub-contractors Over 90 primary and secondary first responder sub-contractors Access to communication devices listed in H-GAC response packet 	<ul style="list-style-type: none"> Staff and equipment on site hours after contract execution Self-proclaimed "one of the largest inventories of disaster management equipment" Extensive technology available for debris clean-up services Standing contracts with sub-contractors throughout the nation Custom mobile offices and command centers 	<ul style="list-style-type: none"> Over 300 sub-contractors Major debris equipment including knuckle booms, dump trucks, skid-steer loaders, etc. List of available equipment available on website
5. Oral Interview (Optional)				

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Criteria	Description of Criteria	D&I Enterprises, Inc.	DRC Emergency Services	Omnit-Pinnacle
Completeness/Accuracy to H-GAC Form	Subjective criteria based on the method and manner of the proposal in total, attention to detail, following H-GAC End User Request	<ul style="list-style-type: none"> Provided complete financial report subcontractor and reference list available upon request 	<ul style="list-style-type: none"> Experienced debris management company Main office in Mobile, Alabama 	<ul style="list-style-type: none"> Only submitted bid worksheet in response to H-GAC R request No response to additional information request
1. Rate Schedule	Bid Price	\$2,339,467.50	\$2,198,010.00	\$2,723,690.00
B. Rate Schedule Rank	Ranking amongst all bidders (1 – Lowest Bid, 9 – Highest Bid)	6	4	8
2. Financial Strength/Stability	Lines of credit and bond capacities	<ul style="list-style-type: none"> Financially liquid and stable Demonstrates financial stability through basic financial strength ratios 	<ul style="list-style-type: none"> Financially liquid and stable 	<ul style="list-style-type: none"> No financial information provided
A. Financial Resources	Listing of the type and value of insurance and Bid Bond	<ul style="list-style-type: none"> Proof of insurance not included 	<ul style="list-style-type: none"> Proof of insurance not included 	<ul style="list-style-type: none"> Proof of insurance not included
B. Insurance and Bid Bond	Projects sharing similar size and scope which can be used as comparison for probable successful completion	<ul style="list-style-type: none"> Several recent ice storm and tornado projects Hurricane Katrina, MS (2005) Hurricane Wilma, FL (2005) Hurricane Rita, TX (2005) 	<ul style="list-style-type: none"> Mobilized on projects throughout Texas during Hurricane Ike Past project list available for review 2008 – Harris County, Galveston, Houston, Jefferson County, Port Arthur, Baytown 	<ul style="list-style-type: none"> No projects provided
3. Experience with Similar Counties	List of references	<ul style="list-style-type: none"> No references provided 	<ul style="list-style-type: none"> No reference contracts provided, only past projects 	<ul style="list-style-type: none"> No references provided
B. References	Number of pre-positioned contracts, locational diversity of pre-positioned contracts	<ul style="list-style-type: none"> 20 pre-positioned contracts 2 contracts in Texas 9 contracts in Florida 3 contracts in Alabama 1 contract in Louisiana 	<ul style="list-style-type: none"> Over 200 pre-positioned contracts Majority of contracts in Texas and Florida Full list available for review 	<ul style="list-style-type: none"> No pre-positioned contracts list provided
A. List of Existing Contracts	Listing of pertinent equipment and sub-contractor availability	<ul style="list-style-type: none"> Extensive list of equipment on website Includes trucks, communication devices, mobile command centers, portable offices/housing, etc. 	<ul style="list-style-type: none"> Able to mobilize 24 – 48 hours after event if not before actual event Listing of available equipment upon request 	<ul style="list-style-type: none"> No equipment list provided
B. Equipment and Sub-contractors	5. Oral Interview (Optional)			

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Criteria	Description of Criteria	Phillips and Jordan	Storm Reconstruction Services	TFR Enterprises
Completeness/Accuracy to H-GAC Form	Subjective criteria based on the method and manner of the proposal in total, attention to detail, following H-GAC End User Request	<ul style="list-style-type: none"> Sound financials and prompt responses to requests Top 3 vendor by price 	<ul style="list-style-type: none"> No response to request for additional financial inquiry Top vendor by price Did not provide pre-positioned contracts as required by H-GAC Form 	<ul style="list-style-type: none"> Complete listing of pre-positioned contracts and equipment No list of past clients/projects as required by H-GAC Form
1. Rate Schedule				
A. Rate Schedule	Bid Price	\$2,085,747.50	\$1,957,149.50	\$2,261,705.00
B. Rate Schedule Rank	Ranking amongst all bidders (1 – Lowest Bid, 9 – Highest Bid)	2	1	5
2. Financial Strength/Stability				
A. Financial Resources	Lines of credit and bond capacities	<ul style="list-style-type: none"> Financially liquid and stable Demonstrates financial stability through basic financial strength ratios 	<ul style="list-style-type: none"> No financials provided in additional request for information 	<ul style="list-style-type: none"> Financially liquid and stable
B. Insurance and Bid Bond	Listing of the type and value of insurance and Bid Bond	<ul style="list-style-type: none"> Proof of insurance not included 	<ul style="list-style-type: none"> Included certificate demonstrating coverage limits 	<ul style="list-style-type: none"> Proof of insurance not included
3. Experience with Similar Counties				
A. Historic and Reliable Projects	Projects sharing similar size and scope which can be used as comparison for probable successful completion	<ul style="list-style-type: none"> Past debris removal projects a variety of different sizes Complete list available in response to H-GAC Form 	<ul style="list-style-type: none"> Projects throughout Texas (2008) Multiple projects over 500,000 CY 	<ul style="list-style-type: none"> Fort Bend County, TX (2008) (from BDR records) Completed projects throughout Florida, Mississippi, Louisiana, and Texas (from response)
B. References	List of references	<ul style="list-style-type: none"> Extensive list of references 	<ul style="list-style-type: none"> List of references available 	<ul style="list-style-type: none"> No references provided
4. Available Resources				
A. List of Existing Contracts	Number of pre-positioned contracts, locational diversity of pre-positioned contracts	<ul style="list-style-type: none"> Over 100 pre-positioned contracts Majority in Florida, South Carolina and North Carolina 1 in Texas 3 total in Alabama and Louisiana 	<ul style="list-style-type: none"> No pre-positioned contracts list provided 	<ul style="list-style-type: none"> 9 pre-positioned contracts (some have multiple municipality and county piggy-backs) 4 municipalities in Texas 4 municipalities in Florida Florida DOT contract includes 37 piggy-backs
B. Equipment and Sub-contractors	Listing of pertinent equipment and sub-contractor availability	<ul style="list-style-type: none"> Over 1,000 pieces of heavy and specialized equipment Extensive listing of sub-contractors 	<ul style="list-style-type: none"> 400+ subcontractors throughout US 	<ul style="list-style-type: none"> Will develop website for community disaster updates and released 3 days prior to event Owens over 100 pieces of equipment Can operate 7 concurrent TDSRS 300+ subcontractors
5. Oral Interview (Optional)				

**Contractor Evaluation Matrix
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Contractor Pricing Worksheet

County of Hidalgo | Texas

Contractor	Bid Price	Score	Stability	Score	Experience	Score	Resources	Score	Interview	Totals
Ashbritt	\$ 2,836,058	18.39	5	25.00	25, 24, 25	24.67	5	25.00	4.40	97.46
CERES Environmental	\$ 2,086,023	25.00	5	25.00	17, 25, 23	21.67	5	25.00	3.71	100.37
CrowderGulf	\$ 2,400,320	21.72	5	25.00	23, 25, 24	24.00	5	25.00	3.06	98.78
D&J Enterprises	\$ 2,339,468	22.29	5	25.00	23, 24.5, 24	23.83	5	25.00	3.67	99.80
DRC	\$ 2,198,010	23.72	5	25.00	25, 22, 21	22.67	5	25.00	4.13	100.52
Phillips & Jordan	\$ 2,085,748	25.00	5	25.00	24, 24, 25	24.33	5	25.00	3.66	102.99

Total Points Available 105

Total Score Evaluation

