

**HIDALGO COUNTY PURCHASING DEPARTMENT
PARTICIPATING BIDDER-S LOG
SPECIFICATIONS/BID PACKETS
IBF-RFP-RFQ-RFI**

BID OPENING DATE: August 19, 2009 **BID OPENING TIME:** 9:30 A.M.

DEPARTMENT/BID DESCRIPTION: Hidalgo County-“Repairs, Removal & Installation of Mobile Radios, Computers And Other Emergency Miscellaneous Equipment”

BID NO.: 2009-163-08-19-SMA

NAME OF VENDOR: COMPANY/FIRM	BID REQUES T *VIA	SIGNATURE (IF APPLICABLE) OR INITIALS OF STAFF ADDRESSING MAIL OUT	DATE	ADDRESS & PHONE NO
1) COMMUNICATIONS ETC. Attn: Eddie Guerra	BLM	Sandra Montalvo	08/04/09	421 S. Broadway McAllen, Texas 78501 956-631-8597 (office) communicationsetc@sbcglobal.net
2) TRI COUNTY COMMUNICATIONS Attn: David Champion	BLM	Sandra Montalvo	08/04/09	1421 East Pike Blvd. Weslaco, Tx 78596 956-447-8440 (office) 956-227-0205 (cell) dchampion@tri-countycom.com
3) SOUTH TEXAS COMMUNICATIONS Attn: Sid Basandua	BLM	Sandra Montalvo	08/04/09	709 E. Pecan McAllen, Texas 78501 956-687-8591 (office) 956-687-1735 (fax) sidb@stradios.com
4) VSL, INC. Attn: Diana or Valentin	BLM	Sandra Montalvo	08/04/09	3716 S.Bus. Hwy 281 Edinburg, Tx 78539 956-383-6855-Office) 956-380-1513(Fax) Vslinc@aol.com
5) MANLEY SOLUTIONS INC. ATTN: Sarah Bos	EMR	Sandra Montalvo	08/04/09	27702 Crown Valley Pkwy, Ste. D4#262 Ladera Ranch, CA 92694 1-877-262-6539 ext 706 949-606-0312 Fax sbos@manleysolutions.com
6) GENESIS NETWORKS, INC. ATTN: Shon Goodman	EMR	Sandra Montalvo	08/06/09	600 N. Loop 1604 E San Antonio, Tx 210-489-6671 (office) 210-872-1368 (cell) Shon.goodman@genesisnet.com
7) CAM MUSHROOM NETWORK ATTN: Marianne Costabile	EMR	Sandra Montalvo	08/06/09	5703 Oberlin Dr., Suite 208 San Diego, CA 92121 888-842-1231 ext 705 714-319-3359 mcostabile@mushroomnetworks.com

*VIA:
IN PERSON (IP)
TELEPHONE REQUEST (TR)
BIDDER LIST MAIL OUT (BLM)
E-MAIL REQUEST (EMR)

HIDALGO COUNTY
“Repair, Removal, & Installation of Mobile Radios, Computers and Other Emergency Miscellaneous Equipment”
Bid No.: 2009-163-08-19-SMA
BID TABULATION

PARTICIPATING VENDORS

VSL, INC.

SOUTH TEXAS COMMUNICATION

DESCRIPTION

ITEMS	REMOVAL PRICE	INSTALLATION PRICE	REPAIR PRICE (PER HOUR)	MARK UP RATE WITH PARTS	LIST ALL WARRANTIES	REMOVAL PRICE	INSTALLATION PRICE	REPAIR PRICE (PER HOUR)	MARK UP RATE WITH PARTS	LIST ALL WARRANTIES
RADIOS										
Motorola Syntor (X, 9000, Etc)	\$ 21.50	\$ 40.00	\$ 29.95	13%		\$ 22.53	\$ 42.81	\$ 60.00	10%	60 days
Motorola Maxtrac	\$ 10.50	\$ 21.00	\$ 29.95	13%		\$ 22.53	\$ 42.81	\$ 60.00	10%	60 days
Johnson Line Radios	\$ 10.50	\$ 21.00	\$ 29.95	13%		\$ 11.26	\$ 22.53	\$ 60.00	10%	60 days
EF Johnson Line Radios	\$ 21.50	\$ 40.00	\$ 29.95	13%		\$ 11.26	\$ 22.53	\$ 60.00	10%	60 days
Vertex Line Radios	\$ 10.50	\$ 21.00	\$ 29.95	13%		\$ 11.26	\$ 22.53	\$ 60.00	10%	60 days
Motorola Radius Line Radios (GM 300, M120, M1225 etc.)	\$ 10.50	\$ 21.00	\$ 29.95	13%	SEE ATTACH	\$ 11.26	\$ 22.53	\$ 60.00	10%	60 days
Jensen Line Radios	\$ 0.01	\$ 0.01	\$ 29.95	13%		\$ 11.26	\$ 22.53	\$ 60.00	10%	60 days
Midland Line Radios	\$ 0.01	\$ 0.01	\$ 29.95	13%		\$ 11.26	\$ 22.53	\$ 60.00	10%	60 days
Sp-130 Scanning Radio	\$ 0.01	\$ 0.01	\$ 29.95	13%		\$ 11.26	\$ 22.53	\$ 60.00	10%	60 days
Antennas	\$ 7.00	\$ 13.00	\$ 29.95	13%		\$ 7.87	\$ 13.51	\$ 60.00	10%	60 days
Ma-Comm Line Radios (mobile & portable)	\$ 21.50	\$ 40.00	\$ 29.95	13%		No bid	No bid	\$ 60.00	10%	60 days
LIGHT BAR										
Code 3 Excalibur Package	\$ 19.50	\$ 55.00	\$ 29.95	13%		\$ 20.27	\$ 55.21	\$ 40.00	10%	60 days
Whelen Edge 9004 SL	\$ 19.50	\$ 55.00	\$ 29.95	13%		\$ 20.27	\$ 55.21	\$ 40.00	10%	60 days
Federal Signal Jet Sonic	\$ 19.50	\$ 55.00	\$ 29.95	13%	SEE ATTACH	\$ 20.27	\$ 55.21	\$ 40.00	10%	60 days
Federal Signal Jet Stream	\$ 19.55	\$ 55.00	\$ 29.95	13%		\$ 20.37	\$ 55.21	\$ 40.00	10%	60 days
Directional Light Bar	\$ 15.00	\$ 25.00	\$ 29.95	13%		\$ 12.38	\$ 35.21	\$ 40.00	10%	60 days
SIRENS										
12 Volt Sirens	\$ 13.00	\$ 25.00	\$ 29.95	13%		\$ 7.87	\$ 18.02	\$ 40.00	10%	60 days
Siren Speakers Push Bar Mounted	\$ 12.00	\$ 18.00	\$ 29.95	13%		\$ 7.87	\$ 18.02	\$ 40.00	10%	60 days
Siren Speakers Concealed Mounted	\$ 12.00	\$ 18.00	\$ 29.95	13%		\$ 7.87	\$ 18.02	\$ 40.00	10%	60 days
Siren with PA (295SL100)	\$ 15.00	\$ 30.00	\$ 29.95	13%	SEE ATTACH	\$ 7.87	\$ 18.02	\$ 40.00	10%	60 days
Siren Control Head (model #1295HFRSA)	\$ 15.00	\$ 30.00	\$ 29.95	13%		\$ 7.87	\$ 18.02	\$ 40.00	10%	60 days
Undercover Siren with position switch	\$ 13.00	\$ 25.00	\$ 29.95	13%		\$ 7.87	\$ 18.02	\$ 40.00	10%	60 days
OTHER MISC. ITEMS										
Video Camera System	\$ 18.00	\$ 89.00	\$ 29.95	13%		\$ 20.27	\$ 55.21	\$ 40.00	10%	60 days
Radars with Antennas	\$ 15.00	\$ 60.00	\$ 29.95	13%		\$ 20.27	\$ 55.21	\$ 40.00	10%	60 days
Mobile Data Computers & stands with power supply	\$ 30.00	\$ 95.00	\$ 29.95	13%		\$ 20.27	\$ 55.21	\$ 40.00	10%	60 days
QPA-1125 Dual Slot Charger	\$ 0.01	\$ 0.01	\$ 29.95	13%		\$ 12.38	\$ 27.03	\$ 40.00	10%	60 days
Grille Lights (Halogen, LED or Strobe)	\$ 11.00	\$ 25.00	\$ 29.95	13%	SEE ATTACH	\$ 12.38	\$ 27.03	\$ 40.00	10%	60 days
Rear Deck Lights	\$ 11.00	\$ 25.00	\$ 29.95	13%		\$ 10.13	\$ 21.40	\$ 40.00	10%	60 days
Dash Lights	\$ 7.00	\$ 16.00	\$ 29.95	13%		\$ 9.00	\$ 16.89	\$ 40.00	10%	60 days
Prisoner Cages	\$ 15.00	\$ 29.00	\$ 29.95	13%		\$ 18.02	\$ 29.79	\$ 40.00	10%	60 days
Shotgun/Rifle Rack (all mounts & types)	\$ 9.00	\$ 18.00	\$ 29.95	13%		\$ 9.00	\$ 18.02	\$ 40.00	10%	60 days
LED Lights	\$ 11.00	\$ 25.00	\$ 29.95	13%		\$ 12.38	\$ 27.03	\$ 40.00	10%	60 days
Grille Lights (Halogen, LED or Strobe)	\$ 11.00	\$ 25.00	\$ 29.95	13%		\$ 12.38	\$ 27.03	\$ 40.00	10%	60 days
LED Dash Lights	\$ 11.00	\$ 25.00	\$ 29.95	13%		\$ 12.38	\$ 27.03	\$ 40.00	10%	60 days
Light Inserts by Pairs, Front or Back (Halogen, LED or Strobe)	\$ 10.00	\$ 20.00	\$ 29.95	13%		\$ 9.00	\$ 16.89	\$ 40.00	10%	60 days
Fuse Panel	\$ 10.00	\$ 19.00	\$ 29.95	13%		\$ 10.13	\$ 20.27	\$ 40.00	10%	60 days
Strobe Power Supplies	\$ 10.00	\$ 16.00	\$ 29.95	13%	SEE ATTACH	\$ 10.13	\$ 19.14	\$ 40.00	10%	60 days
Wig-Wag Flasher	\$ 10.00	\$ 14.00	\$ 29.95	13%		\$ 10.13	\$ 19.13	\$ 40.00	10%	60 days
Flash Light Charger	\$ 5.00	\$ 11.00	\$ 29.95	13%		\$ 18.02	\$ 14.63	\$ 40.00	10%	60 days
Push Bumpers	\$ 15.00	\$ 25.00	\$ 29.95	13%		\$ 5.62	\$ 14.63	\$ 40.00	10%	60 days
Center Console	\$ 15.00	\$ 25.00	\$ 29.95	13%		\$ 16.33	\$ 18.02	\$ 40.00	10%	60 days

NOTE: All services will be performed at the attached rate with a minimum invoice of one hour per invoice.

VSL INC.

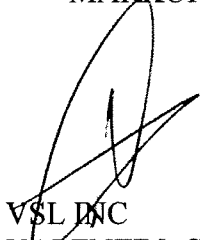
3716 S. US HWY 281
EDINBURG, TX. 78539
(956) 383-6855
FAX (956) 380-1513

TO: HIDALGO COUNTY PURCHASING DEPARTMENT.

VSL INC WARRANTIES ALL REMOVAL AND INSTALLATIONS FOR 2 YEARS AGAINST DEFECTS ON OUR LABOR. OUR WARRANTIE DOES NOT EXTEND TO THIRD PARTY INVOLMENT AND ANY FORCE OF NATURE AND ACTS OF GOD.

VSL INC WARRANTIES OUR REPAIRS FOR ONE YEAR ON LABOR AND MANUFACTURER WARRANTIES ON PARTS. OUR WARRANTIE DOES NOT EXTEND TO THIRD PARTY INVOLMENT AND ANY FORCE OF NATURE AND ACTS OF GOD.

MARKUP PRICE IN REPAIR PARTS 13%.



VSL INC
VALENTIN CARDENAS



PURCHASING DEPARTMENT
County Of Hidalgo

MEMORANDUM

TO: All Department Heads

FROM: Sandra Montalvo, Buyer *(Signature)*
Hidalgo County Purchasing Department

DATE: August 25, 2009

RE: **BID AWARD RECOMMENDATION REQUEST**
Bid No. 2009-163-08-19-SMA
HIDALGO COUNTY-"Repair, Removal and Installation of Mobile Radios, Computers & Other Emergency Miscellaneous Equipment"

We have received two (2) responses to the above mentioned project. Enclosed you will find a copy of the Tabulation Sheet along with copies of the bid responses for your review and recommendation.

We would like to present your recommendation on the next Commissioner's Court Meeting; therefore, we need your response no later than Friday, August 29, 2009 @ 10:00 a.m. to be able to present to Commissioner's Court on September 08, 2009. Please indicate your recommendation or any concerns on the space provided below and reply to the Purchasing Department. via fax to (956)-318-2629 or via email to: sandra.montalvo@co.hidalgo.tx.us.

Should you have any questions or require further information please do not hesitate to call me at 318-2626- ext. 4865. Thank you for your attention and cooperation to this matter.

<u>AWARD TO VENDOR(S):</u>	<u>RECOMMENDATION (BASIS)</u>
1. VSL	Better, Cheaper Prices & Better Warranties. ^{Good} Workmanship.
2. S.TX Comm.	Bad Experiences with this Vendor's work.
3.	

Please include the budget account number(s) for the above reference project.

Budget Acct No.: 9-1100-421-00-291-001-0-432

(Signature)
AUTHORIZED SIGNATURE

Blanca I Sanchez
PRINTED NAME

Constable Pct. 1
DEPARTMENT

8-26-09
DATE

Enclosures



PURCHASING DEPARTMENT
County Of Hidalgo

MEMORANDUM

TO: All Department Heads
FROM: Sandra Montalvo, Buyer *SM*
Hidalgo County Purchasing Department
DATE: August 25, 2009
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<u>AWARD TO VENDOR(S):</u>	<u>RECOMMENDATION (BASIS)</u>
1. <i>VSE</i>	<i>Better prices</i>
2.	
3.	

Please include the budget account number(s) for the above reference project.

Budget Acct No.: *91100-421-00-292-001-0-432*

[Signature]
AUTHORIZED SIGNATURE

Frank Sanchez
PRINTED NAME

Construction Dept
DEPARTMENT

8/27/09
DATE

Enclosures



PURCHASING DEPARTMENT
County Of Hidalgo

MEMORANDUM

TO: All Department Heads
FROM: Sandra Montalvo, Buyer *(Signature)*
Hidalgo County Purchasing Department
DATE: August 25, 2009
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HIDALGO COUNTY-"Repair, Removal and Installation of Mobile Radios, Computers & Other Emergency Miscellaneous Equipment"

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<u>AWARD TO VENDOR(S):</u>	<u>RECOMMENDATION (BASIS)</u>
1. VSL. INC.	Price / workmanship / warranty
2.	
<u>f. So. Tx. Comm. - <u>Not Recommended</u> due to price & poor work quality</u>	

Please include the budget account number(s) for the above reference project.

Budget Acct No.: 9-1100-421-00-294-001-0-

(Signature)
AUTHORIZED SIGNATURE

JOEL RIVERA
PRINTED NAME

Constable Pct. 4
DEPARTMENT

8/25/09
DATE

Enclosures



PURCHASING DEPARTMENT
County Of Hidalgo

MEMORANDUM

TO: All Department Heads

FROM: Sandra Montalvo, Buyer *(Signature)*
Hidalgo County Purchasing Department

DATE: August 25, 2009

RE: **BID AWARD RECOMMENDATION REQUEST**
Bid No. 2009-163-08-19-SMA
HIDALGO COUNTY-"Repair, Removal and Installation of Mobile Radios, Computers & Other Emergency Miscellaneous Equipment"

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<u>AWARD TO VENDOR(S):</u>	<u>RECOMMENDATION (BASIS)</u>
1. USL LNC	prices are cheaper and the warranty is longer.
2.	
3.	

Please include the budget account number(s) for the above reference project.

Budget Acct No.: 9-1100-421-00-295-001-0-432

(Signature)
AUTHORIZED SIGNATURE

Daniel Marichalar Constable Pct. 5 8/28/09
PRINTED NAME DEPARTMENT DATE

Enclosures