

Requisition

Req # 00170195

PO #

Date: 02/04/10

*Consent
#20289
3/16/10*

Bill To: x
x

Vendor: 350893
PJ TECHNOLOGIES, INC.
7621 SW 54TH AVE.
MIAMI FL 33143
FAX (800)570-8594

Ship To: INFORMATION TECHNOLOGY DEPARTMENT
100 E. CANO, 4TH FLOOR
EDINBURG TX 78540

Contact: EDNA KIRBY
956-292-7010

Contract No:

Special Instructions:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
		DO NOT DUPLICATE ORDER		
1.00	EACH	Goverlan Remote Admin Suite v7.x-eDownload	629.10	629.10
2.00	EACH	Goverlan Remote Control v7.x-eDownload (10% discount applied)	269.10	538.20
1.00	EACH	9 months maintenance for new Goverlan Remote Admin Suite License	149.25	149.25
2.00	EACH	9 months maintenance for new Goverlan Remote Control license	66.75	133.50
5.00	EACH	1 Yr maintenance renewal for existing Goverland Remote Admin Suite Licenses	199.00	995.00
10.00	EACH	1 Yr maintenance renewal for existing Goverlan Remote Control Licenses	89.00	890.00
		Account No	<u>Encumbrance</u>	
		0-1100-415-00-200-002-0-336	3,335.05	
			Freight	.00
			Total	3,335.05
		REPORT ROAD HAZARDS 1-866-HCR-SAFE OR 1-866-427-7233		
		<i>2009-616667</i>		
		<i>594938 CC 2007 Regelan</i>		
		<i>11/20/07</i>		

Authorized By: _____



PJ Technologies, Inc.

7621 SW 54th Avenue, Miami, FL 33143-5848
Phone 888.330.4188 / +1 (786) 268.3517
Fax 800.570.8594 / +1 (646) 349.3944
Sales@pjtec.com

Price Quote

DATE: JANUARY 28, 2010

TO: Stan Ramos
County of Hidalgo, Texas
100 E. Cano 4th Floor
Edinburg TX, 78539

QTY	PRODUCT #	DESCRIPTION	UNIT PRICE	TOTAL
1	PJP-GOV109	*Goverlan Remote Admin Suite v7.x – eDownload (10% discount applied)	\$629.10	\$629.10
2	PJP-GRC109	*Goverlan Remote Control v7.x – eDownload (10% discount applied)	\$269.10	\$538.20
1	PJP-GOV109GMS1	9 months maintenance for new Goverlan Remote Admin Suite license	\$149.25	\$149.25
2	PJP-GRC109GMS1	9 months maintenance for new Goverlan Remote Control license	\$66.75	\$133.50
5	PJP-GOV109GMS1	1 Yr maintenance renewal for existing Goverlan Remote Admin Suite licenses	\$199.00	\$995.00
10	PJP-GOV109GMS1	1 Yr maintenance renewal for existing Goverlan Remote Control licenses	\$89.00	\$890.00
			SUBTOTAL	\$3,335.05
			SALES TAX	\$0.00
			TOTAL COST (IN USD)	\$3,335.05

** Includes a 3 month complimentary Goverlan Maintenance Subscription (GMS). An extended 1 or 2 year GMS can only be purchased within these initial 90 days. To read about the GMS program, please see: <http://www.goverlan.com/Maintenance>.*

SHI

Req # 170195

Consent
20258
3/16/10Pricing Proposal
Quotation #: 3610284
Created On: Mar-05-2010
Valid Until: Mar-31-2010**Hidalgo County****Stan Ramos**Phone: (956)-292-7010
Fax:
Email: Stan.Ramos@co.hidalgo.tx.us**Inside Sales
Representative****Jeff DeModna**1301 South Mo-Pac Expressway
Ste 375
Austin, Tx 78746
Phone: 800- 870-6079
Fax: 512-732-0232
Email: Jeff_DeModna@gs.shi.com

All Prices are in US Dollar(USD)

Product	Qty	Your Price	Total
1 Goverlan Remote Admin Suite v7.x "eDownload" PJ Technologies - Part#: PJP&G OV109	1	\$670.00	\$670.00
2 Goverlan Remote Control v7.x "eDownload" PJ Technologies - Part#: PJP&G RC109	2	\$287.00	\$574.00
3 9 months maintenance for new Goverlan Remote Admin Suite license (expires Mar 5th 2011) PJ Technologies - Part#: PJP&G OV109GMS1	1	\$159.00	\$159.00
4 9 months maintenance for new Goverlan Remote Control license (expires Mar 5th 2011) PJ Technologies - Part#: PJP&G RC109GMS1	1	\$72.00	\$72.00
5 1 Yr maintenance renewal for existing Goverlan Remote Admin Suite licenses (expires Feb 26th 2011) PJ Technologies - Part#: PJP&G OV109GMS1	5	\$210.00	\$1,050.00
6 1 Yr maintenance renewal for existing Goverlan Remote Control licenses (expires Feb 26th 2011) PJ Technologies - Part#: PJP&G OV109GMS1	10	\$94.00	\$940.00
		Total	\$3,465.00

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.

Matilde Faz

From: Edna Kirby [edna.kirby@co.hidalgo.tx.us]
Sent: Tuesday, February 23, 2010 3:41 PM
To: matilde.faz@co.hidalgo.tx.us
Subject: FW: Goverlan

Hi Maty,

Quotes for Req. 170195 (PJ Technologies)

From: Stan Ramos [mailto:stan.ramos@co.hidalgo.tx.us]
Sent: Tuesday, February 23, 2010 11:16 AM
To: edna.kirby@co.hidalgo.tx.us
Subject: FW: Goverlan

From: Jay Carlile [mailto:jaycar@cdwg.com]
Sent: Tuesday, February 23, 2010 10:50 AM
To: Stan Ramos
Subject: Goverlan

Stan,

Please accept this email as a 'no bid' letter for your request of Goverlan, as we do not carry that manufacturer. Sorry about that.

Jay B. Carlile

Sr. Account Manager

CDWG

The Right Technology, Right Away

Direct Toll Free: 866-224-6448

Direct Phone: 312-705-9592

Direct Fax: 312-705-9492

Email: jaycar@cdwg.com

<http://www.cdwg.com>

Matilde Faz

From: Edna Kirby [edna.kirby@co.hidalgo.tx.us]
Sent: Tuesday, February 23, 2010 3:42 PM
To: matilde.faz@co.hidalgo.tx.us
Subject: FW: GoverLAN Quote

Hi Maty,

Quote for Req. 170195 (PJ Technologies)

From: Stan Ramos [mailto:stan.ramos@co.hidalgo.tx.us]
Sent: Tuesday, February 23, 2010 10:49 AM
To: edna.kirby@co.hidalgo.tx.us
Subject: FW: GoverLAN Quote

From: Carlos-Montanez [mailto:CMontanez@techdepot.com]
Sent: Tuesday, February 23, 2010 9:10 AM
To: Stan Ramos
Subject: GoverLAN Quote

Good Morning Stan,

I hope all is well. Unfortunately we do not carry GoverLAN products. Thanks for the opportunity and I look forward to working with you in the future.

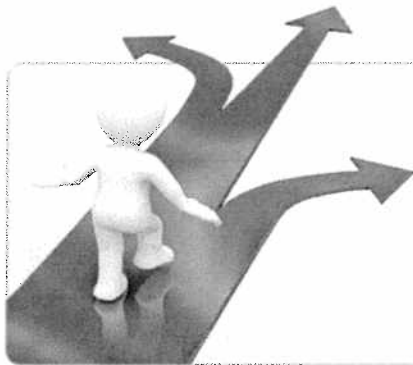
Carlos Montañez

District Sales Manager - Public Sector
Tech Depot by Office Depot
6 Cambridge Drive
Trumbull, CT 06611
Phone: 888.251.4278
Fax: 888.251.4058
Email: cmontanez@techdepot.com

US Communities RQ 09-997736-42C/HP DIR-SDD-223 / DIR-SDD-792/TCPN# R4716 / Erate# 143023342

Delivering Winning Solutions That Inspire Worklife

Reg# 170195



Maintenance

The road ahead >>>

Maintenance Subscriptions are a great way to guarantee that you receive continuous quality of service while reducing your total cost of ownership.

Our maintenance program provides your organization with the most up-to-date software updates & upgrades at a significantly reduced cost

Increase your ROI

Maintenance subscriptions cover 12/24 months of major software releases and provide you with these benefits:

- ✓ Save on version upgrades
- ✓ Priority Telephone Support
- ✓ One easy payment

MORE INFORMATION

For more information about this maintenance program, email Sales@pjtec.com

What is the Goverlan Maintenance Subscription (GMS)?

A 12 month subscription (non-refundable) that entitles your company to receive all minor and major upgrades to the Goverlan product under license. It also guarantees swift technical support response time via priority email and telephone support.

To ensure that you have a smooth introduction and trouble-free implementation, the purchase of Goverlan includes a free maintenance subscription for 90 days.

Do I need to Purchase a GMS to use Goverlan?

No. The purchase of a GMS is a value-added option. However, if you do not own a GMS, you will only be able to download software maintenance updates (bug fixes) and technical support will only be provided via email (no phone support). When a new version is released, you will need to pay the full upgrade cost applicable for each product.

For new Goverlan licenses, an initial 90-day maintenance subscription is offered free-of-charge to ensure that you have a smooth introduction and trouble-free implementation. During these initial 90 days, you will have full access to our qualified technical staff and resources.

How much is the GMS?

The GMS cost is based on the current retail price of the Goverlan product. You can purchase a 1 or 2 year GMS. The advantage of buying a 2 year subscription is that the maintenance cost is locked-in even if Goverlan prices increase.

The table below shows GMS costs based on current Goverlan v7 prices.

Current Annual Subscription Price List

Type	Goverlan Administration Suite	Goverlan Remote Control
1 year	\$199	\$89
2 years	\$398	\$178

What if I purchase additional licenses during my current GMS period?

If you purchase additional user licenses which you would like included under your current GMS, you will be charged a prorated maintenance amount for the additional licenses based on the number of months left before renewal*.

* Since the purchase of a new license automatically includes 3 months of free maintenance, the prorated amount may be null.

buy now
online

▶ buy new product licenses + maintenance

▶ buy maintenance for existing licenses

Reg # 170195

When Should I Purchase the GMS?

You must purchase a GMS within the first 3 months from your original purchase date. The 12 month subscription starts after the initial 3 month period from the original license purchase date.

It doesn't matter if you purchase the GMS on Day 1 or Day 89. However, for convenience, it is best to purchase the GMS at the same time as you purchase the new license(s).

How Long Do I Have To Renew GMS Once It Expires?

GMS's are not automatically renewed. We will send you an email notification prior to your GMS expiration date.

Once your GMS expires, you have 30 days to renew your GMS. During this 30 day period, you are not covered by your GMS. After 30 days, your GMS will be cancelled. You will have to pay the full upgrade cost when the next version is released and then you will have 90 days to purchase a new GMS.

COUNTY *of* HIDALGO

Information Technology Department
100 N. Clooner Blvd.
Edinburg, TX 78539-3587
ph: 956-318-2151
fx: 956-318-2152



EDINBURG, TEXAS 78539

MEMORANDUM

TO: Purchasing Dept., ATTN: Ms. Matilde Faz

FROM: *for* Renan Ramirez, IT Dept., CIO *Renan RAMOS*

DATE: 06 Nov 07

SUBJECT: Usage of New Software

1. This department is currently requesting approval to purchase PJP Goverlan Remote Administrative Software which would enhance this department's productivity.
2. This software would enable this department to troubleshoot and correct computers remotely and cut down on travel time.
3. If any more information is warranted do not hesitate to call Ruben R. Flores at 292.7010 x6018.

Stan.Ramos

From: Judy Lee [jlee@pjtec.com]
Sent: Wednesday, November 07, 2007 8:30 AM
To: stan.ramos@co.hidalgo.tx.us
Subject: Goverlan E-Delivery

Hi Stan,

As per our conversation this morning, the end product is delivered electronically within 24 hours of receiving a purchase order. You will receive (via email) a Goverlan activation code, valid for the number of user licenses your organization has purchased. There will be a link in the email confirmation describing how to activate your product.

The latest version of the Goverlan software is always available to download from our website. You should regularly check for new software updates (fixes/enhancements). Any new v6.x update is free of charge.

If you have any questions or need anything else, please don't hesitate to contact me.

Best Regards,
Judy Lee, Sales Department
PJ Technologies, Inc.
www.pjtec.com

Tel: (888) 330 4188 x83
Fax: (800) 570 8594

 Please consider the environment before printing this e-mail.