

**From:** Martha Salazar [martha.salazar@co.hidalgo.tx.us]  
**Sent:** Friday, April 09, 2010 2:06 PM  
**To:** 'Oscar Garza'  
**Subject:** FW: Turnkey Purchase and Installation of new Audio / Video System 370th

**From:** Renán Ramirez [mailto:renan@co.hidalgo.tx.us]  
**Sent:** Friday, April 09, 2010 1:53 PM  
**To:** 'Martha Salazar'  
**Subject:** Turnkey Purchase and Installation of new Audio / Video System 370th

Marty,

As requested by the Commissioner's Court I have re-evaluated both the Purchasing Department's specifications and both vendors' bids.

I will comment on each below.

**Purchasing Department's specifications:**

The specifications are generic enough and do not appear to be "vendor specific". My only question is why request a DVR (Digital Video Recorder) without a hard drive. What is its function?

**Vendor Specifications:**

Both vendors meet the minimal technical specifications. As for preferences I will acquiesce to the Judge's recommendation.

The only difference is that STE did not submit the specs for the Speakers, wireless tuners and microphones.

I have included this grid. The squares in blue indicate that the vendor included the technical specification for what they are bidding on.

Description:		Qty:	Hi-Tech Sec		STE	
			Unit	Total	Unit	Total
DVR-4/8/16 CH, H.264, Multiplex DVR		1	\$ 825.00	\$ 825.00	\$ 691.00	\$ 691.00
CAMERAS: Minidome Color Cameras 540 lines		8	\$ 379.50	\$ 3,036.00	\$ 165.00	\$ 1,320.00
AUDIO AMP: Commercial Audio Amp		1	\$ 649.00	\$ 649.00	\$ 530.00	\$ 530.00
SPEAKER: 8 inch speaker, round flush-mount		5	\$ 46.25	\$ 231.25	\$ 45.00	\$ 225.00
UHF Wireless microphone system	Wireless Microphone Tuner	1	\$ 249.00	\$ 249.00	\$ 530.00	\$ 530.00
	Microphone Wireless Handheld	4	\$ 690.00	\$ 2,760.00	\$ 525.00	\$ 2,100.00
Installation				\$ 1,912.75		\$ 2,500.00
Total:				\$ 9,663.00		\$ 7,896.00

If you have any questions please feel free to contact me.

=====

**Renán Ramirez**

 Please refrain from printing this email unless completely necessary. Go Green!


---

**From:** Stan Ramos [mailto:stan.ramos@co.hidalgo.tx.us]  
**Sent:** Thursday, March 25, 2010 10:37 AM  
**To:** 'Moises Salazar'  
**Cc:** renan@co.hidalgo.tx.us  
**Subject:** Cameras

Moises

After careful consideration the IT Dept. highly recommends that Hi-Tech Security be considered to address the security cameras and audio equipment concerns for the 370<sup>th</sup> District Court as the equipment meets the requirements for the county. If you have any questions do not hesitate to call me.

*Stan Ramos III*  
*Hidalgo County Information Technology*  
[stan.ramos@co.hidalgo.tx.us](mailto:stan.ramos@co.hidalgo.tx.us)  
*100 E. Cano 4th floor*  
*Edinburg Tx, 78539*  
*office 956-292-7010*  
*fax 956-318-2152*  
*cell 956-207-9883*

 No trees were killed in the sending of this message. However a large number of electrons were terribly inconvenienced.