

# HIDALGO COUNTY PURCHASING DEPARTMENT BID TABULATION SHEET

DEPARTMENT NAME: Hidalgo County

BID OPENING DATE: January 20, 2010

BID OPENING TIME: 9:30 A.M.

DESCRIPTION OF BID: “Turnkey Purchase and Installation for new Audio and Video System for Hidalgo County 370<sup>th</sup> District Court”

BID No: 2010-034-01-20-MSS

BUYER: Moises Salazar

	NAME OF COMPANY	TOTAL PRICE (TURNKEY)	BID BOND
1	<b>Communications Etc (Submitted for A. Razo, LLC dba Hi-Tech Security Systems)</b>	<b>\$9,663.00</b>	N/A
2	<b>Starr Telecom</b>	<b>\$7,896.00</b>	N/A
3			
4			
5			
6			
7			
8			



**ESTER CONTRERAS**  
DISTRICT COURT COORDINATOR

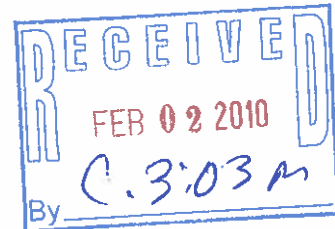
**FRANK B. MORENO, CSR-RPR**  
OFFICIAL COURT REPORTER

**IDA L. PÉREZ**  
CRIMINAL CASE COORDINATOR

**ALICIA SALINAS**  
COURT BAILIFF/INTERPRETER

**NOÉ GONZALEZ**  
JUDGE, 370<sup>th</sup> JUDICIAL DISTRICT OF TEXAS  
HIDALGO COUNTY COURTHOUSE  
100 N. CLOSNER, 1<sup>st</sup> FLOOR  
EDINBURG, TEXAS 78539  
(956) 318-2280

February 2, 2010



TO: Martha L. Salazar, CPPB  
Hidalgo County Purchasing Agent

FM: Hon. Noé González  
Judge Presiding

RE: Turnkey Purchase and Installation for new Audio and Video System for Hidalgo County  
370<sup>th</sup> District Court  
Bid No. 2010-034-01-20-MSS

This memo is to serve as notice of my recommendation on the bids submitted on the Audio/Video System for the 370<sup>th</sup> State District Court.

At first blush the lower bid seems logical until you begin to examine the products chosen by each bidder. Generally, the overall "quality" of the products that are included in the bid by "Hi Tech" (the higher bid) are far superior to those products included by "Starr Telecom". I have personally done the leg work on the research and have concluded that in the long run, it would be more beneficial and cost-effective to the taxpayers of our county to accept the "Hi Tech" bid.

The only products that I could compare are the DVR, the AMPLIFIER, and the CAMERAS, because the specs on the speakers, the wireless tuner and wireless microphones, were not provided by Starr Telecom, which is disturbing to me.

I have been on the bench for over 15 years and have always had problems with the speaker and microphone systems that I have had available, therefore, quality is extremely important in order to assure reliability. The DVR that "Starr" includes in their quote has the lowest level of performance even in that company's product comparison as opposed to what "Hi Tech" offers, which is of better quality, durability, and more importantly, reliability. The AMPLIFIER included by "Starr" is fine, although that product company makes excellent microphones, their amplifiers are middle of the road as opposed to what "Hi Tech" offers, which in my opinion is better and more reliable.

Now, the cameras included by "Starr" as compared to those included by "Hi Tech" are not even close in comparison. The quality, reliability and performance by those offered by "Hi Tech" far exceed those offered by Starr. The cameras' costs are far different because the products are far different. Finally, the installation charges are higher by "Starr" than "Hi Tech" for the same work.

Based on my independent research into the included products on these bids, I recommend that "Hi Tech" be awarded the bid. I have no problem with Starr Telecom, however, on these bids, the most important issues to me have to be quality, durability, and reliability of products we will use on a daily basis. The taxpayers will actually get a better deal for their money in the long run. We must assure that our courts work efficiently and avoid unnecessary delays due to malfunctions with equipment.

If you have any question with reference to this memo, feel free to contact me as soon as possible.

## Moises Salazar

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**From:** Stan Ramos [stan.ramos@co.hidalgo.tx.us]  
**Sent:** Thursday, March 25, 2010 10:37 AM  
**To:** 'Moises Salazar'  
**Cc:** renan@co.hidalgo.tx.us  
**Subject:** Cameras

Moises

After careful consideration the IT Dept. highly recommends that Hi-Tech Security be considered to address the security cameras and audio equipment concerns for the 370<sup>th</sup> District Court as the equipment meets the requirements for the county. If you have any questions do not hesitate to call me.

*Stan Ramos III*  
*Hidalgo County Information Technology*  
[stan.ramos@co.hidalgo.tx.us](mailto:stan.ramos@co.hidalgo.tx.us)  
*100 E. Cano 4th floor*  
*Edinburg Tx, 78539*  
*office 956-292-7010*  
*fax 956-318-2152*  
*cell 956-207-9883*



No trees were killed in the sending of this message. However a large number of electrons were terribly inconvenienced.



PURCHASING DEPARTMENT  
County Of Hidalgo

April 1, 2010

Leonel J. Lopez, President  
Starr Telecom  
304 W. Veterans  
Palmview, Texas 78572

Re: **RFB No. 2010-034-01-20-MSS**  
**Hidalgo County -"Turnkey Purchase and Installation for New Audio and Video System for Hidalgo County 370<sup>th</sup> District Court"**

Dear Mr. Lopez:

Hidalgo County Purchasing Department cannot recommend awarding a bid to a vendor that does not meet all specifications, requirements, terms and conditions set forth in the solicitation of sealed bids. The Purchasing Department will only recommend award to the lowest bidder. The above referenced project is scheduled for action at the next Commissioners' Court meeting.

Therefore, pursuant to the Texas Local Government Code 262.027 (c), you have the opportunity to appear at Commissioner's Court on April 6, 2010 at 9:00 a.m., located at 100 E. Cano St., 1<sup>st</sup> floor, off the atrium in Edinburg, Texas, to voice your opinion or comments you may have regarding this bid or award.

Should you have any questions or require additional information, please do not hesitate to call me at 318-2626.

Sincerely,

A handwritten signature in cursive script that reads "Moises Salazar".

Moises Salazar, Buyer III

Hidalgo County Purchasing Department

VIA: E-mail



# HIDALGO COUNTY

Department Of Budget & Management

## INTRA - DEPARTMENTAL TRANSFER FORM

**DATE:** Thursday, April 01, 2010 **JE #:** 01118

**DEPARTMENT HEAD:** Raul Silguero, Jr. , Budget Officer

**DEPARTMENT NAME:** Dept of Budget & Mgmt for - 370th District Court

**ACCOUNT NUMBER:** 0-1100-412-00-007-001-0-XXX

**CONTACT PERSON:** Dina Treviño, Manager Budget Section **PHONE:** (956) 292-7025 Ext. 5423

**PREPARED BY:** Sylvia Solis

**SUBJECT:** Emergency Intra - departmental Transfer/s

Hidalgo County Auditor's Office: <sup>↑</sup> *AMT*  
*4/6/10*

I would like to request the following Intra - departmental transfer/s (transfer in/out) (increase/decrease) in accordance with Local Government Code Chapter 111, Subchapter C, Section 111.070, Subsection C.

FROM Code	Object Code Description	TO Object Code	Object Code Description	Amount
890	OTHER	743	OFFICE FURN & EQUIP	1,029.00
890	OTHER	664	OTHER MINOR EQUIP	8,036.00
890	OTHER	601	OFFICE & COMP. SUPPLIE	599.00

**TOTAL BUDGET INCREASE (DECREASE) \$ 9,664.00**

**REASON:** TO FUND NEW AUDIO & VIDEO EXPENDITURES.

*Raul Silguero*  
AUTHORIZED SIGNATURE/DBM

4/06/2010  
DATE