



Hidalgo County Head Start Program Policy Council Agenda

DATE: May 19, 2010

SUBJECT: Discussion/Approval on Request to Purchase Data Network Services for Seventeen (17) Head Start Centers through Hidalgo County's Membership /Participation in The State of Texas Department of Information Resources (DIR) Awarded Vendor, Calence, LLC, dba Insight Networking, (DIR Contract Number DIR-SDD-236)

RATIONALE/NEED: There is a need to update our data network and to have internet access in seventeen (17) Head Start center locations that currently do not have internet access. This would provide efficiency in educational, and health data collection.

RECOMMENDATION: Administration recommends approval.

COST: \$59,023.30

RELATED INFORMATION INCLUDED: Memo/Participant Info/Proposal

INITIATED BY: Ambrosio Tovar, Procurement Director *AT*

DREVIEWED BY: Mr. Edmundo Garcia, Assistant Director *EG*

PROGRAM DIRECTOR'S APPROVAL: *Jerome Flores*



HIDALGO COUNTY HEAD START PROGRAM

P. O. BOX 0117 ♣ EDINBURG, TEXAS 78540♣ TEL: (956) 383-0706 ♣ FAX: (956) 380-2588

TO: Edmundo Garcia, Assistant Director
FROM: Ambrosio Tovar, Procurement Director
DATE: May 12, 2010
SUBJ: Network Services – Head Start Centers

In keeping up with technology Hidalgo County Head Start has lacked networking with seventeen (17) Head Start centers with the administrative office. Information is transmitted to and from the centers that already have been networked with administration. Those locations without the network capabilities have to travel to the main office.

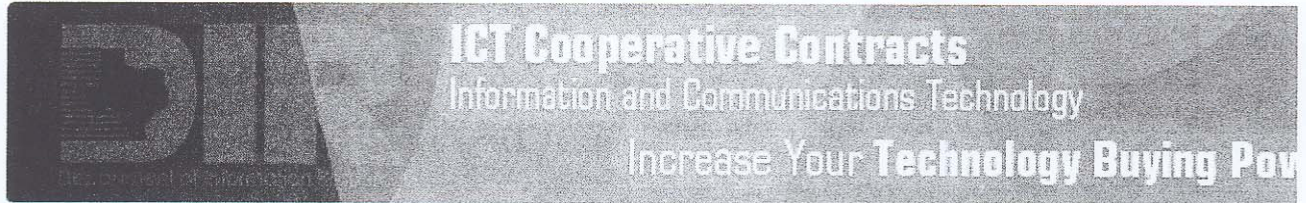
Calence, LLC, dba Insight Networking is being recommended as the vendor to supply the parts and equipment for this project. The vendor is listed under the Department of Information Resources (DIR).

This project will enable us to network these centers. In doing this, it will provide efficiency in the workload by doing electronic transmission of reports and also keep the center staff at the center to maintain a safe educational environment for the children.

Should you have any questions please call me. Thank you.

All

Home Co-op Contracts TexasOnline Security DCS CTS



Calence, LLC, dba Insight Networking

URL [Vendor Website](#)
Vendor ID 1203791623100
HUB Type Non HUB
 E-Rate Qualified

DIR Contract Number DIR-SDD-236
Contract Term End Date 5/9/2010
Contract Exp Date Not Available

How
 1.
 2.

Calence, LLC, dba Insight Networking DIR

Contact [Jerry Martin](#)
Phone (512) 691-2015
Fax 512-691-9480

Contact [Lisa Maldonado](#)
Phone (512) 463-5662
Fax (512) 475-4759

3.
 4.

Contract Overview

[Get Adobe Reader](#)

Contract: DIR-SDD-236

Availa
 Calenc
 Cisco
 Ironpo
 N/A

Standard Terms and Conditions PDF - 166 KB

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

HUB Subcontracting Plan (HSP) PDF - 66 KB | Updated 02/10/2010

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

Availa

Pricing PDF - 21 KB | Updated 02/10/2010

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

Netwo
 Router

Additi

[Appen](#)
[Amenc](#)
[Amenc](#)
[Amenc](#)

Reseller Vendor Contacts

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax
Austin Ribbon & Computer Supplies, Inc.	1742339797900	Woman Owned	Leslie Spinks	Phone: (512) 45 Fax: 512-452-06
Dykon Computer Help Center, Inc.	1721348878000	Black/Male	Eben Dike	Phone: 713-843 Fax: 713-843-7:

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Quote / Order Form

Quote to: Hidalgo County Head Start
 1901 W State Highway 71
 McAllen, Texas 78504
 Mr. Ambrosio Tovar
 Phone: (956) 380-4149 Fax: _____
 DIR Agreement #: DIR-SDD-236 PO# _____
 Quote # 033010BISD

Part Number	Description	List Price	Unit Cost	Qty	DIR %	Extended Cost
Location B						
CISCO3845	3845 w/AC PWR,2GE,1SFP,4NME,4HWIC, IP Base, 64F/256D	\$13,000.00	\$7,280.00	1	-44%	\$7,280.00
S384IPB-12424T	Cisco 3845 IP BASE W/O CRYPTO	\$0.00	\$0.00	1		\$0.00
HWIC-4T1/E1	4 port clear channel T1/E1 HWIC	\$3,500.00	\$1,960.00	2	-44%	\$3,920.00
VVIC2-2MFT-T1/E1	2-Port 2nd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1	\$2,000.00	\$1,120.00	1	-44%	\$1,120.00
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$0.00	\$0.00	1		\$0.00
PWR-3845-AC	Cisco 3845 AC power supply	\$0.00	\$0.00	1		\$0.00
MEM3800-256U512D	256 to 512MB DRAM (single DIMM) Factory upgrade for 3800	\$0.00	\$0.00	1		\$0.00
MEM3800-64U128CF	64 to 128 MB CF Factory Upgrade for Cisco 3800 Series	\$0.00	\$0.00	1		\$0.00
CCP-CD	CCP On CD And CCP Express On Flash	\$0.00	\$0.00	1		\$0.00
CON-SNT-3845	SMARTNET 8X5XNBD 3845 w/AC PWR,2GE,1S	\$1,509.00	\$1,056.30	1	-30%	\$1,056.30
Location C						
CISCO3845	3845 w/AC PWR,2GE,1SFP,4NME,4HWIC, IP Base, 64F/256D	\$13,000.00	\$7,280.00	1	-44%	\$7,280.00
S384IPB-12424T	Cisco 3845 IP BASE W/O CRYPTO	\$0.00	\$0.00	1		\$0.00
HWIC-4T1/E1	4 port clear channel T1/E1 HWIC	\$3,500.00	\$1,960.00	2	-44%	\$3,920.00
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$0.00	\$0.00	1		\$0.00
PWR-3845-AC	Cisco 3845 AC power supply	\$0.00	\$0.00	1		\$0.00
MEM3800-256U512D	256 to 512MB DRAM (single DIMM) Factory upgrade for 3800	\$0.00	\$0.00	1		\$0.00
MEM3800-64U128CF	64 to 128 MB CF Factory Upgrade for Cisco 3800 Series	\$0.00	\$0.00	1		\$0.00
CCP-CD	CCP On CD And CCP Express On Flash	\$0.00	\$0.00	1		\$0.00
CON-SNT-3845	SMARTNET 8X5XNBD 3845 w/AC PWR,2GE,1S	\$1,509.00	\$1,056.30	1	-30%	\$1,056.30
Location A						
CISCO3845	3845 w/AC PWR,2GE,1SFP,4NME,4HWIC, IP Base, 64F/256D	\$13,000.00	\$7,280.00	1	-44%	\$7,280.00
S384IPB-12424T	Cisco 3845 IP BASE W/O CRYPTO	\$0.00	\$0.00	1		\$0.00
VVIC2-2MFT-T1/E1	2-Port 2nd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1	\$2,000.00	\$1,120.00	2	-44%	\$2,240.00
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$0.00	\$0.00	1		\$0.00
PWR-3845-AC	Cisco 3845 AC power supply	\$0.00	\$0.00	1		\$0.00
MEM3800-256U512D	256 to 512MB DRAM (single DIMM) Factory upgrade for 3800	\$0.00	\$0.00	1		\$0.00
MEM3800-64U128CF	64 to 128 MB CF Factory Upgrade for Cisco 3800 Series	\$0.00	\$0.00	1		\$0.00
CCP-CD	CCP On CD And CCP Express On Flash	\$0.00	\$0.00	1		\$0.00
CON-SNT-3845	SMARTNET 8X5XNBD 3845 w/AC PWR,2GE,1S	\$1,509.00	\$1,056.30	1	-30%	\$1,056.30

16 Remote Sites

CISCO1841-T1-V2	1841 bundle w/HWIC-1DSU-T1, IP Base, 32FL/128DR AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$2,395.00	\$1,341.20	16	-44%	\$21,459.20
CAB-AC		\$0.00	\$0.00	16		\$0.00
S184IPB-12425	Cisco 1841 IOS IP BASE W/O CRYPTO	\$0.00	\$0.00	16		\$0.00
MEM1800-64CF	64MB Cisco 1800 Compact Flash Memory	\$0.00	\$0.00	16		\$0.00
MEM1841-128U256D	128 to 256MB SODIMM DRAM factory upgrade for the Cisco 1841	\$0.00	\$0.00	16		\$0.00
HWIC-1DSU-T1	1-Port T1/Fractional T1 DSU/CSU WAN Interface Card	\$0.00	\$0.00	16		\$0.00
CCP-CD	CCP On CD And CCP Express On Flash	\$0.00	\$0.00	16		\$0.00
CON-SNT-C1841T1V	SMARTNET 8X5XNBD 1841 bundle w/HWIC-1DSU	\$121.00	\$84.70	16	-30%	\$1,355.20

Notes: **All quotes must be submitted with all purchase orders.**
 Prices good for 30 days from date quoted.
 Returns must be made within 30 days of receipt of product.
 Models and prices are subject to change without notice.

		TYPE: CISCO	TOTAL FOR THIS ORDER	\$59,023.30
Quoted By:			Date Quoted:	4/26/2010
Ship To:	Go DIRect with Calence		Invoice To:	

Phone _____ Fax Phone _____ Fax _____
 E-MAIL Address: _____ (Required for Verification of Receipt of Order)
 Note: When using this QUOTE with Purchase Order please include PO#, Ship to, Invoice to and Contact phone numbers.