

Requisition

Req # 00175828

PO #
Date: 05/17/10

Consent
21954
7/13/10

Bill To: x
 x

Vendor : 42129
XEROX CORPORATION
P.O. BOX 650361
PNC BANK
1200 E CAMPBELL, STE 108
RICHARDSON TX 75081

Ship To: PURCHASING DEPARTMENT
100 E. CANO, 4TH FL
EDINBURG TX 78539

Contact: **Nielda Cavazos**
956-318-2626

Contract No: SMARTBUY

Special Instructions:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
1.00	EACH	TPSS TEXAS PROCUREMENT & SUPPORT SERVICES 985-L2 SMARTBUY REQUISITION # SMARTBUY PURCHASE ORDER # UPON DELIVERY OF NEW EQUIPMENT PLEASE PICKUP THE TRADE UNIT SERIAL #UTV-866385 COMMISSIONERS' COURT PENDING APPROVAL 7/13/2010 DO NOT DUPLICATE ORDER 985-13-56001-5 WorkCentre 7346P (Mid Range Ty) 45 BLACK/WHITE PPM DIGITAL COPIER 40 COLOR PPM DIGITAL COPIER PRINTER WITH 520 SHEET TRAY, 100 SHEET BYPASS TRAY, DATA SECURITY KIT, JOB ACCO KIT, STD OUTPUT TRAY, DADF, NAT KIT, SPEED KIT/ NAME PLATE KIT, SCANNER STAND NETWORK DRIVERS KIT AND HIGH CAPACITY PRICE INCLUDES 10,000 B/W IMPRESSIONS ALL EXCESS B/W PRINTS AT \$.0084 EACH 4,100 COLOR IMPRESSIONS ALL EXCESS COLOR PRINTS AT \$.0460 EACH	.00	.00
7.00	MONTH	985-13-56217-7 Cust Ed. Consulting (REQUIRED)	19.13	133.91
7.00	MONTH	985-13-56200-3 NEW 48 MONTH LEASE TERM PRICE INCLUDES 10,000 B/W IMPRESSIONS ALL EXCESS B/W PRINTS AT \$.0084 EACH 4,100 COLOR IMPRESSIONS ALL EXCESS COLOR PRINTS AT \$.0460 EACH	400.24	2,801.68
7.00	MONTH	985-13-56215-1 SCANNING ENABLEMENT KIT 48 MONTH TERM	27.27	190.89
7.00	MONTH	985-13-56219-3 OFFICE FINISHER 48 MONTH TERM	21.70	151.90
7.00	MONTH	985-13-56231-8 SCAN TO PC DESKTOP	12.06	84.42
		Account No _____	Encumbrance	
		0-1100-415-18-160-001-0-780	3,362.80	
			Freight	.00
			Total	3,362.80
		REPORT ROAD HAZARDS 1-866-HCR-SAFE OR 1-866-427-7233		

Authorized By: _____

Req # 175828



Lease Pricing PROPOSAL

Presented to HIDALGO COUNTY PURCHASING

By Damaris Morales

On 7/8/2010

CASH PRICE \$22,131.36

Negotiated Contract : 072452800

Solution				
Item	Product Description	Agreement Information	Trade Information	Requested Install Date
1. W7346P (WC 7346P PRINTER)	<ul style="list-style-type: none"> - High Cap Tandem Tray - Scanning Enabl.kit - Scan To Pc Dtop Se25 - Office Finisher - Customer Ed - Analyst Services 	Lease Term: 48 months Purchase Option: FMV	- Xerox CC245 S/N UTV866385 Trade-In as of Payment 38	8/1/2010

Monthly Pricing					
Item	Lease Minimum Payment	Print Charges			Maintenance Plan Features
		Meter	Volume Band	Per Print Rate	
1. W7346P	\$480.21	1: Meter 1	1 - 10,000 10,001+	Included \$0.0084	- Consumable Supplies Included for all prints - Pricing Fixed for Term
		2: Meter 2	1 - 4,100 4,101+	Included \$0.0460	
Total	\$480.21	Minimum Payments (Excluding Applicable Taxes)			

All information in this proposal is considered confidential and is for the sole use of HIDALGO COUNTY PURCHASING.
 If you would like to acquire the solution described in this proposal, we would be happy to offer a Xerox order agreement. Pricing is subject to credit approval and is valid until 8/7/2010.

For any questions, please contact me at (956)682-1820



1080-7-707
4/10/07

Purchasing Dept.

5 30.21
\$458.70

6/29/10
4:03 pm

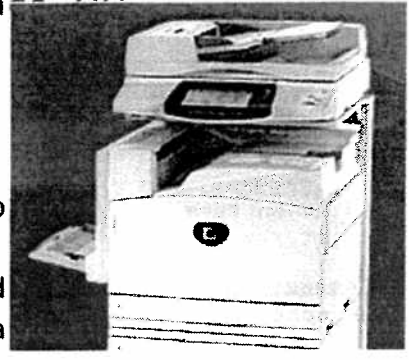
Trade In: UTV-866385

-71.51 buyout

10/21/08

Xerox 985-L2 Lease Pricing

Xerox WorkCentre 7346P (Mid Range TUV)
45 black / white ppm digital copier
40 color ppm digital copier



Printer with 520 Sheet Tray, 100 Sheet Bypass Tray, Data Security Kit, Job Acco Kit, STD Output tray, DADF, Nat kit, Speed Kit/ Name Plate Kit, Scanner Stand Network Drivers Kit and High Capacity Ta

(Required market codes: WC7345P, AYG)

Price includes
10,000 B/W impressions
all excess B/W prints at \$.0084 each
4,100 Color impressions
all excess Color prints at \$.0460 each

*B/W
color unit*
*Total
\$480.40*

	<u>Monthly Base</u>	<u>Commodity Codes:</u>
Equip Description/Qty	\$ 0.00	985-13-56001-5
36 month term	\$ 442.64	985-13-56100-5
<u>48 month term</u>	<u>\$ 400.24</u>	<u>985-13-56200-3</u>
60 month term	\$ 375.05	985-13-56300-1

*cash price
\$25,450.08*
\$22,131.36



- Contract includes:
- delivery & installation
 - all supplies, except paper & specialty items

Xerox 985-L2 Lease Pricing

Accessories for Xerox WC7346P

	<u>Price</u>	<u>Commodity Code:</u>
<u>Single Line Fax and iFax Kit:</u>		
36 month term	\$ 20.60	985-13-56107-0
48 month term	\$ 16.34	985-13-56207-8
60 month term	\$ 13.80	985-13-56307-6
<u>Compact Flash Media Print Kit:</u>		
36 month term	\$ 20.47	985-13-56108-8
48 month term	\$ 16.22	985-13-56208-6
60 month term	\$ 13.71	985-13-56308-4
<u>USB Thumb Drive Print Kit:</u>		
36 month term	\$ 10.28	985-13-56109-6
48 month term	\$ 8.15	985-13-56209-4
60 month term	\$ 6.89	985-13-56309-2
<u>USB & Parallel Print Kit:</u>		
36 month term	\$ 17.03	985-13-56110-4
48 month term	\$ 13.50	985-13-56210-2
60 month term	\$ 11.41	985-13-56310-0
<u>Foreign Interface Kit:</u>		
36 month term	\$ 12.01	985-13-56112-0
48 month term	\$ 9.52	985-13-56212-8
60 month term	\$ 8.04	985-13-56312-6
<u>Thumbnail Preview Kit:</u>		
36 month term	\$ 27.34	985-13-56113-8
48 month term	\$ 21.68	985-13-56213-6
60 month term	\$ 18.31	985-13-56313-4
<u>Secure Access s/w w/HID 125kHz Reader:</u>		
36 month term	\$ 41.95	985-13-56114-6
48 month term	\$ 35.57	985-13-56214-4
60 month term	\$ 31.78	985-13-56314-2
<u>Scanning Enablement Kit:</u>		
36 month term	\$ 34.40	985-13-56115-3
48 month term	\$ 27.27	985-13-56215-1 ✓
60 month term	\$ 23.04	985-13-56315-9
<u>Convenience Stapler:</u>		
36 month term	\$ 10.28	985-13-56116-1
48 month term	\$ 8.15	985-13-56216-9
60 month term	\$ 6.89	985-13-56316-7
<u>Secure Watermark Kit:</u>		
36 month term	\$ 27.34	
48 month term	\$ 21.68	

XEROX



103-13-56115-3

Xerox 985-L2 Lease Pricing

Optional Catalog Accessories for Networked Xerox WC7346P

	<u>Price</u>	<u>Commodity Code:</u>
<u>Cust Ed. / Consulting (required):</u>		
36 month term	\$ 24.14	985-13-56117-9 ✓
48 month term	\$ 19.13	985-13-56217-7 ✓
60 month term	\$ 16.16	985-13-56317-5
<u>Advanced Finisher:</u>		
36 month term	\$ 47.90	985-13-56118-7
48 month term	\$ 37.98	985-13-56218-5
60 month term	\$ 32.08	985-13-56318-3
<u>Office Finisher:</u>		
36 month term	\$ 27.37	985-13-56119-5 ✓
48 month term	\$ 21.70	985-13-56219-3 ✓
60 month term	\$ 18.33	985-13-56319-1
<u>Production Finisher:</u>		
36 month term	\$112.92	985-13-56120-3
48 month term	\$ 89.53	985-13-56220-1
60 month term	\$ 75.63	985-13-56320-9
<u>3 Line Fax and iFax Kit:</u>		
36 month term	\$ 51.16	985-13-56121-1
48 month term	\$ 40.56	985-13-56221-9
60 month term	\$ 34.26	985-13-56321-7
<u>EFI Fiery Network Server:</u>		
36 month term	\$119.59	985-13-56122-9
48 month term	\$ 94.81	985-13-56222-7
60 month term	\$ 80.10	985-13-56322-5
<u>EFI Hot Folder / Virtual Printers:</u>		
36 month term	\$ 34.05	985-13-56123-7
48 month term	\$ 26.99	985-13-56223-5
60 month term	\$ 22.80	985-13-56323-3
<u>EFI IMPOSE 2.7 Kit:</u>		
36 month term	\$ 76.97	985-13-56124-5
48 month term	\$ 61.03	985-13-56224-3
60 month term	\$ 51.55	985-13-56324-1
<u>EFI Spot On Kit:</u>		
36 month term	\$ 34.05	985-13-56125-2
48 month term	\$ 26.99	985-13-56225-0
60 month term	\$ 22.80	985-13-56325-8
<u>EFI Auto Trap Kit:</u>		
36 month term	\$ 34.05	
48 month term	\$ 26.99	



Xerox 985-L2 Lease Pricing

Optional Catalog Accessories for Networked Xerox WC7346P

	<u>Price</u>	<u>Commodity Code:</u>
<u>Secure Access s/w w/Mag Stripe Reader:</u>		
36 month term	\$ 37.21	985-13-56127-8
48 month term	\$ 31.57	985-13-56227-6
60 month term	\$ 28.22	985-13-56327-4
<u>Secure Access s/w w/MiFare Reader :</u>		
36 month term	\$ 41.63	985-13-56128-6
48 month term	\$ 35.28	985-13-56228-4
60 month term	\$ 31.51	985-13-56328-2
<u>sFax Enablement Kit:</u>		
36 month term	\$ 27.21	985-13-56129-4
48 month term	\$ 21.57	985-13-56229-2
60 month term	\$ 18.22	985-13-56329-0
<u>Scan to PC Desktop PRO V9.0 - 25 Seats:</u>		
36 month term	\$ 77.14	985-13-56130-2
48 month term	\$ 61.16	985-13-56230-0
60 month term	\$ 51.67	985-13-56330-8
<u>Scan to PC Desktop V9.0 - 25 Seats :</u>		
36 month term	\$ 15.21	985-13-56131-0
48 month term	\$ 12.06	985-13-56231-8
60 month term	\$ 10.18	985-13-56331-6
<u>SMARTSEND 2.1:</u>		
36 month term	\$146.27	985-13-56132-8
48 month term	\$122.18	985-13-56232-6
60 month term	\$107.87	985-13-56332-4
<u>SMARTSEND PRO 2.1 :</u>		
36 month term	\$289.97	985-13-56133-6
48 month term	\$249.59	985-13-56223-4
60 month term	\$225.58	985-13-56333-2



**Capital Lease Versus Operating Lease Test
2010**

Ref # 15828

Indicates calculated field
Mandatory Field
Complete if indicated in lease documentation

Lease / Property Schedule No.	Asset Module Asset ID No.	Lease Term Commence Date	Description	Monthly Pymt Amount	Title Xfer at End of Lease? (Y/N)	Bargain Purchase Option? (Y/N)	Lease Term in Months	Est. Economic Useful Life in Months	Total Principal Pmts Over Lease Term	FMV of Leased Equip. at Lease Inception	Capital or Operating Lease? (Calculated Field)
Sample		11/23/2007	WC 7132 Copier-Printer		N	N	39	60	\$6,495.45	\$5,279.00	Capital Lease
Co. Clks.	TPCN	1/12/2010	8560DN Phaser O Std. Wty	\$170.81	N	N	39	60	\$6,661.59	\$2,258.00	Capital Lease
Auditors	TPSS	TX Smart Buy PO	Workcentre 7232P	\$290.38	N	N	36	60	\$10,453.68	\$9,425.00	Capital Lease
Auditors	TPSS	TX Smart Buy PO	WC5645	\$221.49	N	N	36	60	\$7,973.64	\$8,488.00	Capital Lease
Tax Office SJ Office	TPSS	TX Smart Buy PO	WC5638	\$153.18	N	N	36	60	\$5,514.48	\$6,520.00	Operating Lease
Juvenile Boot Camp	TPCN	TCPN Contract	W5645T Copier/4T cc 2008	\$358.17	N	N	36	60	\$12,894.12	\$10,198.00	Capital Lease
Juvenile Detention	TPCN	TCPN Contract	W5645T Copier/4T cc 2008	\$284.22	N	N	36	60	\$10,231.92	\$10,198.00	Capital Lease
District Clerks Office	TASB	Smartbuy	Bizhub 601 Copier/Printer/Scr	\$416.66	N	N	36	60	\$14,999.76	\$9,259.00	Capital Lease
JP 1 Place 1	TPSS	Smartbuy	WC 5638 digital copier	\$153.18	N	N	36	60	\$5,514.48	\$5,514.18	Capital Lease
389th District Court	TPSS	Smartbuy	WC 20 digital copier	\$71.49	N	N	36	60	\$2,573.64	\$2,572.56	Capital Lease
Court @ Law #6	TPSS	Smartbuy	WC 5638 digital copier	\$153.18	N	N	36	60	\$5,514.48	\$5,514.18	Capital Lease
Human Resources	TPSS	Smartbuy	WC7232P digital copier	\$259.38	N	N	36	60	\$9,337.68	\$9,337.68	Capital Lease
Tanya's Copiers											
Purchasing	TPSS	6/8/2010	WC 7346P Digital Copier	\$	N	N	60	60	#/VALUE!		
Tax Office Ed. Auto	TPSS	5/18/2010	WC 5645 Digital Copier	\$181.74	N	N	36	60	\$6,542.64	\$6,431.40	Capital Lease
Tax Office Ed Assess	TPSS	5/18/2010	WC 5645 Digital Copier	\$181.74	N	N	36	60	\$6,542.64	\$6,431.40	Capital Lease
Tax Office Ed Bookke	TPSS	5/18/2010	WC 5645 Digital Copier	\$181.74	N	N	36	60	\$6,542.64	\$6,431.40	Capital Lease
Tax Office Mc Auto	TPSS	5/18/2010	WC 5645 Digital Copier	\$181.74	N	N	36	60	\$6,542.64	\$6,431.40	Capital Lease
Tax Office Wes. Tax	TPSS	Smartbuy	WC 5225	\$105.92	N	N	36	60	\$3,813.12	\$3,813.12	Capital Lease
Tax Office Miss Auto	TPSS	Smartbuy	WC 5225	\$105.92	N	N	36	60	\$3,813.12	\$3,813.12	Capital Lease
District Clerks Office	TASB	Master Crt #1 Renta	450-452 (e452) Re-Manufacture	\$198.00	N	N	mo/mo	60	#/VALUE!	Rental NO \$.00	Operating Lease
Purchasing	TPSS		WC7346P Copier	\$480.40	N	N	48	60	\$23,059.20	\$22,131.36	Capital Lease
					N	N		60	\$0.00		
					N	N		60	\$0.00		
					N	N		60	\$0.00		
					N	N		60	\$0.00		
					N	N		60	\$0.00		
					N	N		60	\$0.00		
					N	N		60	\$0.00		
					N	N		60	\$0.00		
					N	N		60	\$0.00		
					N	N		60	\$0.00		

Instructions:

1. Overwrite the first record which is provided as a sample.
2. Enter values in the mandatory fields (green highlight) are entered and the optional fields (peach highlighted), if available.
3. The results of the test will display in the last column.
4. Highlight the basis of your answers to the above test criteria on the source documents.
5. For each capital lease, attach this schedule and the lease/property schedule agreements as support to Form AM-5.