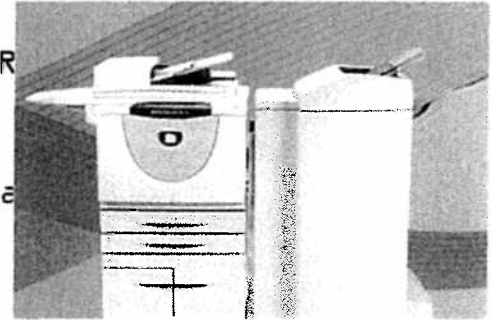


Req# 179563

Xerox 985-L2 Lease Pricing

Xerox WorkCentre 5790T (High R
90 ppm digital copier



Digital Copier with 4 Trays, Bypass Tray and DADF, W5790 Kit, 4000 Sheet High Capacity Feeder Documentation Kit, High Volume Finisher, and Post Process Inserter for HVF

(Required market codes: W5790T, 100HVF, INSRT-HVF)

Price includes 50,000 monthly impressions
all excess prints at \$.0039 each

	<u>Monthly Base</u>	<u>Commodity Codes:</u>
Equip Description/Qty	\$ 0.00	985-13-59001-2
36 month term	\$ 373.01	985-13-59002-0
48 month term	\$ 332.40	985-13-59034-3
60 month term	\$ 308.27	985-13-59066-5

558.14
\$464.76
93.38 difference

Cash Price \$ 20,093.04

Contract includes:

- delivery & installation
- all supplies, except paper & specialty items



Total Mo. Price \$ 558.14

* Difference is for Xerox 7655 Current contract.

780!

334-1108

Xerox 985-L2 Lease Pricing

Accessories for Xerox W5790T

	<u>Price</u>	<u>Commodity Code:</u>
<u>Embedded Fax Line with LAN fax:</u>		
36 month term	\$ 14.19	985-13-59007-9
48 month term	\$ 11.26	985-13-59039-2
60 month term	\$ 9.51	985-13-59071-5
<u>Foreign Interface Device:</u>		
36 month term	\$ 4.14	985-13-59030-1
48 month term	\$ 3.28	985-13-59062-4
60 month term	\$ 2.77	985-13-59094-7
<u>Legal 2-Hole Punch:</u>		
36 month term	\$ 2.14	985-13-59012-9
48 month term	\$ 1.69	985-13-59044-2
60 month term	\$ 1.43	985-13-59076-4
<u>C/Z Trifold for Booklet Maker Fin:</u>		
36 month term	\$ 97.23	985-13-59013-7
48 month term	\$ 77.09	985-13-59045-9
60 month term	\$ 65.12	985-13-59077-2
<u>3-Hole Punch for Hi Vol finisher:</u>		
36 month term	\$ 2.10	985-13-59014-5
48 month term	\$ 1.67	985-13-59046-7
60 month term	\$ 1.40	985-13-59078-0
<u>A3 Short Edge Feed Kit:</u>		
36 month term	\$ 23.72	985-13-59015-2
48 month term	\$ 18.80	985-13-59047-5
60 month term	\$ 15.89	985-13-59079-8
<u>Legal Short Edge Feed Kit:</u>		
36 month term	\$ 23.72	985-13-59016-0
48 month term	\$ 18.80	985-13-59048-3
60 month term	\$ 15.89	985-13-59080-6
<u>Envelope Insert Kit:</u>		
36 month term	\$ 4.71	985-13-59020-2
48 month term	\$ 3.74	985-13-59051-7
60 month term	\$ 3.16	985-13-59084-8
<u>Convenience Stapler / Shelf Kit: (for stand-alone config.)</u>		
36 month term	\$ 5.32	985-13-59018-6
48 month term	\$ 4.22	985-13-59051-7
60 month term	\$ 3.56	985-13-59082-2
<u>Xerox Copier Assistant:</u>		
36 month term	\$ 7.85	985-13-59096-2
48 month term	\$ 9.30	985-13-59064-0
60 month term	\$ 11.72	985-13-59032-7



Xerox 985-L2 Lease Pricing

Optional Catalog Accessories for Networked Xerox W5790T

	<u>Price</u>	<u>Commodity Code:</u>
<u>Copy/Print Controller:</u>		
36 month term	\$ 54.35	985-13-59005-3
48 month term	\$ 46.18	985-13-59037-6
60 month term	\$ 41.34	985-13-59069-9
<u>Copy/Print/Scan Controller:</u>		
36 month term	\$ 79.12	985-13-60122-3
48 month term	\$ 62.74	985-13-60222
60 month term	\$ 53.00	985-13-60322-9
<u>Professional Office Finisher:</u>		
36 month term	\$ 106.75	985-13-60123-1
48 month term	\$ 84.63	985-13-60223-9
60 month term	\$ 71.50	985-13-60323-7
<u>Embedded Fax 2 line with LAN fax:</u>		
36 month term	\$ 33.17	985-13-59008-7
48 month term	\$ 26.30	985-13-59040-0
60 month term	\$ 22.21	985-13-59072-3
<u>Common Access Card Enablement Kit:</u>		
36 month term	\$ 4.71	985-13-59017-8
48 month term	\$ 3.74	985-13-59049-1
60 month term	\$ 3.16	985-13-59081-4
<u>Convenience Stapler: (for connected config.)</u>		
36 month term	\$ 5.32	985-13-60126-4
48 month term	\$ 4.22	985-13-60226-2
60 month term	\$ 3.56	985-13-60326-0
<u>Network Accounting:</u>		
36 month term	\$ 11.86	985-13-59031-9
48 month term	\$ 9.40	985-13-59063-2
60 month term	\$ 7.94	985-13-59095-4
<u>Secure Access s/w w/HID 125KHz Reader:</u>		
36 month term	\$ 33.73	985-13-59024-4
48 month term	\$ 29.03	985-13-59056-6
60 month term	\$ 26.22	985-13-59088-9
<u>Secure Access s/w w/Mag Stripe Reader:</u>		
36 month term	\$ 30.19	985-13-59025-1
48 month term	\$ 26.01	985-13-59057-4
60 month term	\$ 23.52	985-13-59089-7
<u>Secure Access s/w w/MiFare Reader:</u>		
36 month term	\$ 33.73	985-13-59026-9
48 month term	\$ 29.03	985-13-59058-2
60 month term	\$ 26.22	985-13-59090-5



Xerox 985-L2 Lease Pricing

Optional Catalog Accessories for Networked Xerox W5790T

	<u>Price</u>	<u>Commodity Code:</u>
<u>Scan Upgrade:</u>		
36 month term	\$ 35.54	985-13-60131-4
48 month term	\$ 28.18	985-13-60231-2
60 month term	\$ 23.80	985-13-60331-0
<u>Scan to PC Desktop PRQ V9.0 - 25 Seats:</u>		
36 month term	\$ 53.46	985-13-59027-7
48 month term	\$ 42.39	985-13-59059-0
60 month term	\$ 35.81	985-13-59091-3
<u>Scan to PC Desktop V9.0 - 25 Seats:</u>		
36 month term	\$ 10.53	985-13-59028-5
48 month term	\$ 8.35	985-13-59060-8
60 month term	\$ 7.05	985-13-59092-1
<u>SMARTSEND 2.1:</u>		
36 month term	\$116.33	985-13-60134-8
48 month term	\$ 98.44	985-13-60234-6
60 month term	\$ 87.81	985-13-60334-4
<u>SMARTSEND PRQ 2.1:</u>		
36 month term	\$239.76	985-13-60135-5
48 month term	\$209.78	985-13-60235-3
60 month term	\$191.96	985-13-60335-1
<u>Unicode Kit:</u>		
36 month term	\$ 7.08	985-13-59029-3
48 month term	\$ 5.61	985-13-59061-6
60 month term	\$ 4.74	985-13-59093-9
<u>USB Direct Connect:</u>		
36 month term	\$ 0.00	985-13-60137-1
48 month term	\$ 0.00	985-13-60237-9
60 month term	\$ 0.00	985-13-60337-7
<u>High Volume Finisher with Booklet Maker:</u>		
36 month term	\$ 92.72	985-13-59006-1
48 month term	\$ 73.52	985-13-59038-4
60 month term	\$ 62.10	985-13-59070-7
<u>Color Scan Enable:</u>		
36 month term	\$ 34.35	985-13-59009-5
48 month term	\$ 27.24	985-13-59041-8
60 month term	\$ 23.01	985-13-59073-1
<u>30 to 20 amp Conversion:</u>		
36 month term	\$ 0.00	985-13-59019-4
48 month term	\$ 0.00	985-13-59051-7
60 month term	\$ 0.00	985-13-59083-0



Lease Pricing PROPOSAL



Presented to HIDALGO, COUNTY OF ELECTIONS DEPARTMENT

By Damaris Morales

On 7/27/2010

Negotiated Contract : 072452800

Solution				
Item	Product Description	Agreement Information	Trade Information	Requested Install Date
1. 5790PT	(WC5790 PRINTER/4TRAY) - High Vol Finisher - 3 Hole-hvf Fins - Scan To Pc Dtop Se25 - Mono Scanning Kit - Customer Ed - Analyst Services	Lease Term: 36 months Purchase Option: FMV	- Xerox W7655P S/N VDR549076 Purchase and Retain as of Payment 33	8/10/2010

Monthly Pricing					
Item	Lease Minimum Payment	Print Charges			Maintenance Plan Features
		Meter	Volume Band	Per Print Rate	
1. 5790PT	\$558.18	1: Meter 1	1 - 50,000 50,001+	Included \$0.0039	- Consumable Supplies Included for all prints - Pricing Fixed for Term
Total	\$558.18	Minimum Payments (Excluding Applicable Taxes)			

All information in this proposal is considered confidential and is for the sole use of HIDALGO, COUNTY OF ELECTIONS DEPARTMENT. If you would like to acquire the solution described in this proposal, we would be happy to offer a Xerox order agreement. Pricing is subject to credit approval and is valid until 8/26/2010.

For any questions, please contact me at (956)682-1820



Ref # 179563

Capital Lease Versus Operating Lease Test 2010

Indicates calculated field
Mandatory Field
Complete if indicated in lease documentation

Lease / Property Schedule No.	Asset Module Asset ID No.	Lease Term Commence Date	Description	Monthly Pymt Amount	Title Xfer at End of Lease? (Y/N)	Bargain Purchase Option? (Y/N)	Lease Term in Months	Est. Economic Useful Life in Months	Total Principal Pmts Over Lease Term	FMV of Leased Equip. at Inception	Capital or Operating Lease? (Calculated Field)
sample		11/23/2007	WC 7132 Copier-Printer		N	N	39	60	\$6,495.45	\$5,279.00	Capital Lease
Co. Clerks	TCPN	1/12/2010	8560DN Phaser O Std. Wty	\$170.81	N	N	39	60	\$6,661.59	\$2,258.00	Capital Lease
Auditors	TPSS	TX Smart Buy PO	Workcentre 7232P	\$290.38	N	N	36	60	\$10,453.68	\$9,425.00	Capital Lease
Auditors	TPSS	TX Smart Buy PO	WC5645	\$221.49	N	N	36	60	\$7,973.64	\$8,488.00	Capital Lease
Tax Office SJ Office	TPSS	TX Smart Buy PO	WC5638	\$153.18	N	N	36	60	\$5,514.48	\$6,520.00	Operating Lease
Juvenile Boot Camp	TCPN	TCPN Contract	W5645T Copier/4T cc 2008	\$358.17	N	N	36	60	\$12,894.12	\$10,198.00	Capital Lease
Juvenile Detention	TCPN	TCPN Contract	W5645T Copier/4T cc 2008	\$284.22	N	N	36	60	\$10,231.92	\$10,198.00	Capital Lease
District Clerks Office	TASB	3/12/2010	Bizhub 601 Copier/Printer/Scr	\$416.66	N	N	36	60	\$14,999.76	\$9,259.00	Capital Lease
JP 1 Place 1	TPSS	Smartbuy	WC 5638 digital copier	\$153.18	N	N	36	60	\$5,514.48	\$5,514.18	Capital Lease
389th District Court	TPSS	Smartbuy	WC 20 digital copier	\$71.49	N	N	36	60	\$2,573.64	\$2,572.56	Capital Lease
Court @ Law #6	TPSS	Smartbuy	WC 5638 digital copier	\$153.18	N	N	36	60	\$5,514.48	\$5,514.18	Capital Lease
Human Resources	TPSS	Smartbuy	WC7232P digital copier	\$259.38	N	N	36	60	\$9,337.68	\$9,337.68	Capital Lease
Tanya's Copiers											
Purchasing	TPSS	6/8/2010	WC 7346P Digital Copier	\$	N	N		60	#VALUE!		
Tax Office Ed. Auto	TPSS	5/18/2010	WC 5645 Digital Copier	\$181.74	N	N	36	60	\$6,542.64	\$6,431.40	Capital Lease
Tax Office Ed. Assess	TPSS	5/18/2010	WC 5645 Digital Copier	\$181.74	N	N	36	60	\$6,542.64	\$6,431.40	Capital Lease
Tax Office Ed. Booklet	TPSS	5/18/2010	WC 5645 Digital Copier	\$181.74	N	N	36	60	\$6,542.64	\$6,431.40	Capital Lease
Tax Office Mc Auto	TPSS	5/18/2010	WC 5645 Digital Copier	\$181.74	N	N	36	60	\$6,542.64	\$6,431.40	Capital Lease
Tax Office Wes. Tax	TPSS	Smartbuy	WC 5225	\$105.92	N	N	36	60	\$3,813.12	\$3,813.12	Capital Lease
Tax Office Miss Auto	TPSS	Smartbuy	WC 5225	\$105.92	N	N	36	60	\$3,813.12	\$3,813.12	Capital Lease
District Clerks Office	TASB	Master Crt #1	Renta 450-452 (e452) Re-Manufacture	\$198.00	N	N	mo/mo	60	#VALUE!	Rental NO \$0.00	Operating Lease
Purchasing	TPSS		WC7346P Copier	\$480.40	N	N	48	60	\$23,059.20	\$22,131.36	Capital Lease
93rd District Court	TPSS	Smartbuy	Canon IR-3225	\$165.03	N	N	36	60	\$5,941.08	\$4,778.71	Capital Lease
92nd District Court	TPSS	Smartbuy	WC 5225	\$105.92	N	N	36	60	\$3,813.12	\$3,813.12	Capital Lease
Elections Dept.	TPSS	Smartbuy	WC 5790T Digital Copier	\$558.14	N	N	36	60	\$20,093.04	\$20,093.04	Capital Lease
					N	N		60	\$0.00		
					N	N		60	\$0.00		
					N	N		60	\$0.00		
					N	N		60	\$0.00		

Instructions:

1. Overwrite the first record which is provided as a sample.
2. Enter values in the mandatory fields (green highlight) are entered and the optional fields (peach highlighted), if available.
3. The results of the test will display in the last column.
4. Highlight the basis of your answers to the above test criteria on the source documents.
5. For each capital lease, attach this schedule and the lease/property schedule agreements as support to Form AM-5.