



Fire Protection Quotation Page 1 of 1

TX Contractor's License #ACR-2034

Date: 7/12/2010

Re: TXMAS-6-03FAC020/GSA#GS-06F-0063S 2008 Schedule

Firetrol is pleased to provide the quote of: TXMAS pricing for Fire Alarm Repair in Hidalgo County Old Admin Bldg

Part I: SCOPE OF WORK: Firetrol Protection Systems, Inc. will demo the following like equipment that is inoperable and replace with the following parts listed below – all parts/items listed are listed and approved parts under Notifier GSA pricing on attached datasheet and are available under Firetrol GSA contract-but to facilitate TXMAS schedule the pricing is reduced a further 37%. Only one item below #3 marked with an "*" is not on any GSA schedule but is reduced per TXMAS so that all parts/incidental items do not reflect more than 40% of total cost. Parts listed as "best value, open market"/incidental reflect 39.8% of total contract price thereby allowing for these items as considered "incidental".

Breakdown: Category 561-001 Scope FIRE ALARM

*****All below items are NIGP coded as 340-16*****

All items below are considered "open market, best value" and are off contract and represent 39.8% of total

- 1-Qty 1 NFS-320 FACP Panel, 120VAC, Black List \$2,557.00/GSA Price \$1,597.32 (Addendum 2 page 18)
Less an additional 37% off to adhere to TXMAS "open market-incidental" items-\$1,006.31
- 2-Qty 2 N-ANN-80 Annunciator List \$323.00/GSA Price \$201.77 – Ext Price \$403.54(Add2 page 17)
Less an additional 37% off to adhere to TXMAS "open market-incidental" items-\$254.23
- *3-Qty 1 UDACT Communicator Transmitter List \$584.00/Best value open market (25%off list) Price \$438.00
Less an additional 37% off to adhere to TXMAS "open market-incidental" items-\$275.94
- 4-Qty 12 XP6-MA Transponder List \$628.00/GSA Price \$392.30- Ext price \$4707.60(Add 2 page 39)
Less an additional 37% off to adhere to TXMAS "open market-incidental" items-\$2,965.41
- 5-Qty 5 BB-25 Cabinets List \$158.00/GSA Price \$98.70-Ext Price \$493.50(Add 2 page 12)
Less an additional 37% off to adhere to TXMAS "open market-incidental" items-\$310.59
- 6-Qty 5 CH-6 Chassis List \$46.00/GSA Price \$28.11-Ext Price \$140.55(Add 2 page 13)
Less an additional 37% off to adhere to TXMAS "open market-incidental" items-\$88.55
- 7-Qty 11 FRM-1 Relay Module List \$103.00/List \$60.21-Ext Price \$662.31(Add 2 page 28)
Less an additional 37% off to adhere to TXMAS "open market-incidental" items-\$417.26

TXMAS Schedule says, "You may negotiate with a TXMAS vendor on the price of: Incidental. Non-TXMAS contract items and services, installations, or inside deliveries and set-ups that are required to facilitate TXMAS contract purchases" see attachments 1, 3, 4 and 5 for more information –

GSA Parts Rate	"Schedule GSA Notifier Pricing Schedule less 37% –"Best value/Open market"	\$5,042.35
GSA Parts Rate	"Best value/Open market" as listed above(#3*)	\$275.94
GSA Premium Labor Rate	"Shop/Delivery"(travel time) Standard at \$112.50/5 hours per way-10	\$1,125.00
GSA Premium Labor Rate	"GSA Mix Rate"(fire alarm) Standard at \$135.00/ 22 hours	\$2,970.00

GSA Premium Labor Rate	“GSA Inside Wireman”(fire alarm) Standard at \$154.00/12 hours	\$1,848.00
GSA Premium Labor Rate	“GSA System Programmer”(fire alarm) Standard at \$167.00/ 4 hours	\$668.00
GSA Premium Labor Rate	“GSA Designer Engineer”(fire alarm) Standard at \$135.00/ 4 hours	\$540.00
GSA Premium Labor Rate	“GSA Project Manager”(fire alarm) Standard at \$150.00/ 6 hours	\$900.00

Subtotal Cost \$13,369.29

(Percentage breakdown 39.8% off contract, negotiated “incidental” and 60.2% GSA labor charges)

EXCLUDED FROM THIS PROPOSAL ARE:

- Overtime/Weekend/After hours -Approved /
- / Any additional requirements by the AHJ (Authority Having Jurisdiction) /
- Permit costs / Service labor to repair if parts needed /

If you have any questions or if I can be of any further assistance, please feel free to contact me. The standard Firetrol terms and conditions page is attached to this bid for services.

ACCEPTED BY: _____
PRINTED NAME: _____
TITLE: _____
DATE: _____
P.O. # _____

Best Regards.

Larry Appel
Inspection/Service
Sales