



CONTRACT PRICING WORKSHEET

for All Products Except Motor Vehicles

*This Form must be prepared by Contractor, and provided to End User to attach to Purchase Order, with copy to H-GAC.
The H-GAC fee shall be calculated and shown as a separate line item.*

Buying Agency: HIDALGO COUNTY PCT. #1	Contractor: ALAMO SALES CORP.
Contact Person: RAUL LOZANO/OSCAR GARZA	Prepared By: H & V EQUIPMENT INC.-THAD R. MOORE
Phone: (956) 968-8733	Phone: (956) 565-3788
Location City, State: WESLACO, TX 78596	Contract No.: GR01-10
Date: 9/10/2010	Product Code: *JIMMY GARCIA-ALAMO REP (830-560-6463
Product Description: ALAMO 28' AXTREME BOOM MOWER	

A. Item Base Unit Price Per H-GAC Contract:	04812628	28' AXTREME/JOYSTICK	A:	\$37,048.00
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B. Published Options (Itemize below and attach additional sheet(s) if necessary)

Code	Description	Cost	Code	Description	Cost
02986203	60" ROTARY	8686.00			
02985029	MOUNT LABOR-OIL	3764.00			
02986360	6430 JOHN DEERE 4x4	52502.00			
				Subtotal From Additional Sheet(s):	
				Subtotal B:	64,952.00

Note: Published Options are options submitted with the contractor's bid.

C. Unpublished Options (Itemize below and attach additional sheet(s) if necessary)

Code	Description	Cost	Code	Description	Cost
				Subtotal From Additional Sheet(s):	
				Subtotal C:	

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction, the percentage is:

D. Other Price Adjustments (E.G. Installation, Freight, Delivery, Etc.)

Subtotal D:	-

E. Unit Cost of Item Before Fee & Non-Equipment Charges (A+B+C+D)	102,000.00
Quantity Ordered	X 1
Subtotal E:	102,000.00

F. H-GAC Admin Fee (1.5% of Subtotal E)	Subtotal F: \$0.00
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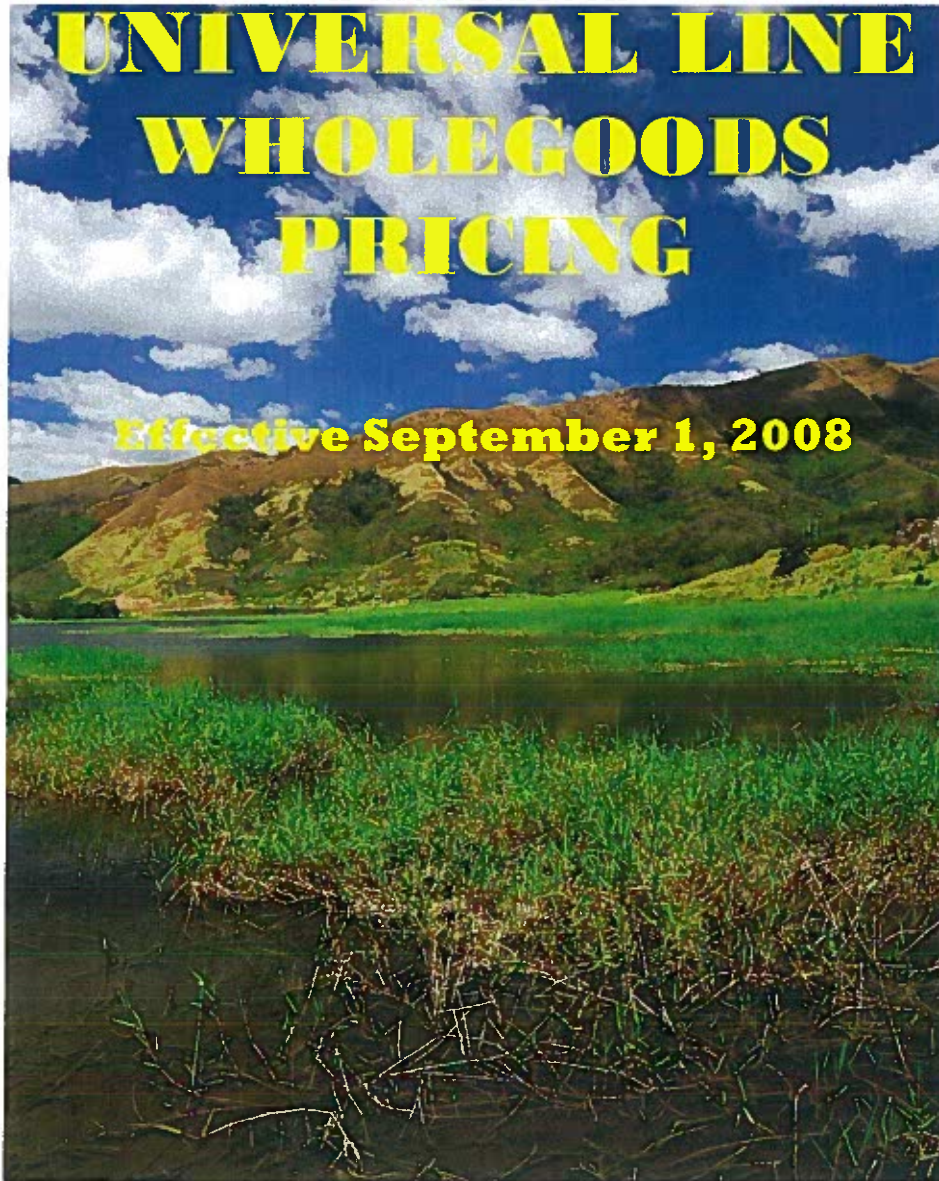
G. Non-Equipment Charges (Trade-In, Extended Warranty, etc.)	
Subtotal G:	-

H.	Total Purchase Price (E+F+G):	\$102,000
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Estimated Delivery Date:



H-GAC PRICE BOOK



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XTREME 28 BOOM 28' TELESCOPING MODEL

F.O.B. Seguin, TX

STANDARDSPECIFICATIONS

- Bolt-On Undermount with Front and Rear Attached Rails
- Exclusive Slewing Ring Bearing is Featured for Boom Maneuverability
- Standard Boom Structure Made from Alloy Steel
- Main Pivot Features 2" Chrome Pins with Greaseable, Hardened Steel Bushings
- Self Contained Front Mounted Hydraulic System
- Oil-to-Air Cooler with Electric Fan
- Ability to Mow Horizontally within 6" of Rear Tire with Swivel Heads
- Boom Features Dipper and Lift
- Boom Reach: Up-24' 2", Out-27', Down-17' 6"
- 180° Horizontal Boom Swing
- Axle-Mounted Boom Rest
- Mount Kit, all Wheel Weight, and Polycarbonate Window Included in Base Price
- Tractor Req: Min of 8,500 lbs and 90 HP, Min 90" Wheelbase and 18" Ground Clearance

HEAD SPECIFICATIONS

- 58" Cutting Diameter
- Alloy Deck Material with Double Wall Side Skirt
- 4-1/2"x9" Heat-Treated Alloy Spindle
- 152 HP Motor Direct-Coupled
- 2-1 2" x 5" Stacked Three-Leaf Blade Bar, Alloy Steel
- 5 8" x 5" High-Carbon Alloy Steel Blade, 360° Swing
- Standard (1) year limited parts and labor warranty.

PRODUCT ORDER CODE	DESCRIPTION	APPRX. WEIGHT	LIST PRICE
28' Base Unit (One Choice Required)			
04812528	28' Xtreme Boom with 6 spool valve	0	39,865
04812628	28' Xtreme Boom with Joystick	0	45,739
MOWER HEAD (One Choice Required)			
02986190 & 02986331	60" Rotary w/Ctr Hyd Door, Blade Bar & Head Swivel (Joystick Remote)	1,115	12,440
TBA	60" Rotary w/Ctr Hyd Door, Blade Bar & Head Swivel (Cable Remote)	1,115	12,440
02986203	60" Rotary w/Ctr Hyd Door, Blade Bar (No Head Swivel)	1,061	10,724
02986212 & 02986331	50" Rotary w/Ctr Hyd Door, Blade Bar & Head Swivel (Joystick Remote)	---	11,849
TBA	50" Rotary w/Ctr Hyd Door, Blade Bar & Head Swivel (Cable Remote)	---	11,849
02986211	50" Rotary w/Ctr Hyd Door, Blade Bar (No Head Swivel)	---	10,133
02986213 & 02986331	50" Rotary w/Ctr Hyd Door, Blade Pan & Head Swivel (Joystick Remote)	---	11,152
TBA	50" Rotary w/Ctr Hyd Door, Blade Pan & Head Swivel (Cable Remote)	---	11,152
02986210	50" Rotary w/Ctr Hyd Door, Blade Pan (No Head Swivel)	---	9,436
OPTIONS			
02983328A	Additional Operators and Parts Manuals		41
TBA	Quick Hitch Kit* - SEE NOTE BELOW		3,343
TBA	Hydraulic Kit for Quick Hitch Head** - SEE NOTE BELOW		443
02985029	Mounting Labor & Oil	NET	4,101
02791800	Special Mower Paint	NET	869
02968967	Special Tractor Paint	NET	3,627
00889899	Additional 12 Month Warranty	NET	2,472

Quote:\$37,048.00
Exceeds required
8% discount

* Includes all components to convert boom and (1) head to Quick Hitch

** Required to convert additional heads to Quick Hitch



Wholegoods Department
(800) 882-5762 ext. 6

SAMURAI 18 BOOM 18' ARTICULATED MODEL

F.O.B. Seguin, TX

STANDARD SPECIFICATIONS

- 4" X 4" Square Tubular Frame
- Features a 2 1/2" greaseable "king post" style turning arm.
- Main pivots points utilize 2" pins with greaseable, hardened steel bushings.
- Self contained hydraulic system w/integrated oil cooler.
- 20 gal Front-Mounted Reservoir/35 gal Total System Volume
- Motor Circuit: Gear Pump Rated @ 30 gpm (66.5 hp) & 3,800 psi @ 2,200 rpm.
- Control Circuit: Gear Pump Rated @ 12 gpm (21 hp) & 3,000 psi @ 2,200 rpm.
- Inner Boom Arm 6"X6"X1/4" Alloy Steel Tubing
- Outer Boom Arm 5"X5"X1/4" Alloy Steel Tubing
- 120° Horizontal Boom Swing
- Boom Reach: Up-18' 7", Out-18', Down-5' 1"
- Mount Kit, Wheel Weight, and Polycarbonate Window Included in Base Price
- Tractor Req: Min of 8,500 lbs and 90 eng. hp. Min 90° Wheelbase and 18" Ground Clearance

HEAD SPECIFICATIONS

- 58" Cutting Diameter
- Alloy Deck Material with Double Wall Side Skirt
- 4-1/2"x9" Heat-Treated Alloy Spindle
- 152 HP Direct-Coupled Gear Motor
- Stacked Three-Lamf. Alloy Steel Blade Bar
- 5.8" X 5" Double-Edged, Tempered Steel Blades, 360° Swing
- Standard (1) year limited parts and labor warranty.

PRODUCT ORDER CODE	DESCRIPTION	APPLX. WEIGHT	LIST PRICE
18' Base Unit (One Choice Required)			
04851801	18' Samurai Boom - 2wd w/Cable Remote	---	29,448
04851803	18' Samurai Boom - 4wd w/Cable Remote	---	29,448
04851800	18' Samurai Boom - 2wd w/Joystick	---	35,158
04851802	18' Samurai Boom - 4wd w/Joystick	---	35,158
MOWER HEAD (One Choice Required)			
02986190 & 02986331	60" Rotary w/Ctr Hyd Door, Blade Bar & Head Swivel (Joystick Remote)	1,115	12,440
TBA	60" Rotary w/Ctr Hyd Door, Blade Bar & Head Swivel (Cable Remote)	1,115	12,440
02986203	60" Rotary w/Ctr Hyd Door, Blade Bar (No Head Swivel)	1,061	10,724
02986212 & 02986331	50" Rotary w/Ctr Hyd Door, Blade Bar & Head Swivel (Joystick Remote)	---	11,849
TBA	50" Rotary w/Ctr Hyd Door, Blade Bar & Head Swivel (Cable Remote)	---	11,849
02986211	50" Rotary w/Ctr Hyd Door, Blade Bar (No Head Swivel)	---	10,133
02986213 & 02986331	50" Rotary w/Ctr Hyd Door, Blade Pan & Head Swivel (Joystick Remote)	---	11,152
TBA	50" Rotary w/Ctr Hyd Door, Blade Pan & Head Swivel (Cable Remote)	---	11,152
02986210	50" Rotary w/Ctr Hyd Door, Blade Pan (No Head Swivel)	---	9,436
TBA	48" Flail-Axe w/Head Swivel (Joystick Remote)	---	12,314
TBA	48" Flail-Axe w/Head Swivel (Cable Remote)	---	12,314
TBA	48" Flail-Axe (No Head Swivel)	777	10,598
TBA	48" Flail-Axe, SHD Cuttershaft (3 oz Knives) w/Head Swivel (Joystick Remote)	---	13,321
TBA	48" Flail-Axe, SHD Cuttershaft (3 oz Knives) w/Head Swivel (Cable Remote)	---	13,321
TBA	48" Flail-Axe, SHD Cuttershaft (4 oz Knives) (No Head Swivel)	---	11,760
TBA	48" Grass Flail, SHD Cuttershaft	---	11,605
TBA	60" Grass Flail, SHD Cuttershaft	800	11,697
TBA	5' Timber Cat Sickle Bar	682	11,116
TBA	7' Timber Cat Sickle Bar	770	11,808
TBA	90" Buzzbar (4 Blade)	1098	13,209
TBA	69" Buzzbar (3 Blade)	---	11,724
TBA	48" Buzzbar (2 Blade)	550	9,399
TBA	Ditcher Head (Hitch Post Mounted)	---	10,898
OPTIONS			
02986950A	Additional Operators and Parts Manuals	---	41
TBA	Quick Hitch Kit* - SEE NOTE BELOW	---	3,343
TBA	Hydraulic Kit for Quick Hitch Head** - SEE NOTE BELOW	---	443
02975647	Flail-Axe Jack Stand Kit*** - SEE NOTE BELOW	---	273
TBA	Case-IH Maxxum Frt Axle Stabilizer Kit	---	955
TBA	JD 6030 Frt Axle Stabilizer Kit	---	955
TBA	JD 7030 Frt Axle Stabilizer Kit	---	955
TBA	NH T6000 Series Frt Axle Stabilizer Kit	---	955
02985025	Mounting Labor & Oil	NET	4,101
02791800	Special Mower Paint	NET	869
02968967	Special Tractor Paint	NET	3,627
00889899	Additional 12 Month Warranty	NET	1,966

Quote: \$8,686.00 exceeds required 8% discount

discounted price \$3,764.00

* Includes all components to convert boom and (1) head to Quick Hitch

** Required to convert additional heads to Quick Hitch

*** Required to level Flail-Axe for Quick Hitch



Wholesale Department
(800) 882-5762 ext. 6

JOHN DEERE 6430 PREMIUM AND MID-SPEC TRACTORS

F.O.B. Seguin, TX



Illustration includes tires & other options not available on standard tractors.

PREMIUM TRACTOR SPECIFICATIONS

- 95 PTO HP at 2300 RPM
- John Deere PowerTech Plus 4-Valve Common Rail Diesel Engine
- Wet Clutch
- 276 C.I.D./ 4 cylinder engine
- Cat II 3-point hitch
- Hyd. Differential lock
- Flange Axle
- John Deere Green

MID-SPEC SPECIFICATIONS

- 95 PTO HP at 2300 RPM
- John Deere Diesel Engine
- Wet Clutch
- 276 C.I.D./ 4 cylinder engine
- Cat II 3-point hitch
- Hyd. Differential lock
- Flange Axle
- John Deere Green

PREMIUM SERIES TRACTORS

Part Number	Model	Transmission	Tire Sizes	List Price
02984929	6430 Cab 2wd	16x16 PQ/LH Rev.	10.00-16 18.4-34	56,379
02984928	6430 Cab 2wd	16x16 PQ/LH Rev.--Creeper	10.00-16 18.4-34	58,250
02984931	6430 Cab 4wd	16x16 PQ/LH Rev.	12.4-24 18.4-30	63,636
02984930	6430 Cab 4wd	16x16 PQ/LH Rev.--Creeper	12.4-24 18.4-30	65,465
02984933	6430 Cab 4wd	16x16 PQ/LH Rev.	13.6-24 18.4-34	64,254
02984932	6430 Cab 4wd	16x16 PQ/LH Rev.--Creeper	13.6-24 18.4-34	66,127

MID-SPEC SERIES TRACTORS

Part Number	Model	Transmission	Tire Sizes	List Price
02986359	6430 Cab 2wd	16x16 SyncroPlus/LH Mechanical Reverser	10.00-16 18.4-34	49,381
02986360	6430 Cab 4wd	16x16 SyncroPlus/LH Mechanical Reverser	13.6-24 18.4-34	57,068
02986304	6430 Cab 4wd	16x16 SyncroPlus/LH Mechanical Reverser w/Creeper	13.6-24 18.4-34	59,135

Discounted Price:
\$52,502.00
Required 8% discount



Wholegoods Department
(800) 882-5762 ext. 6