

Requisition

Req # 00182490

PO #

Date: 09/22/10

*Consent
#23095
9/28/10*

Bill To: x
x

Vendor: 339253
OCE FINANCIAL SERVICES, INC.
5600 BROKEN SOUND BLVD
BOCA RATON FL 33487

Ship To: COUNTY CLERK
100 N. CLOSNER, 1ST FL
EDINBURG TX 78539

Contact: RENE PEREZ
956-318-2100

Contract No: TXMAS# 2-36010

Special Instructions:

QUANTITY	UOM	DESCRIPTION	UNIT PRICE	AMOUNT
3.00	MONTH	DO NOT DUPLICATE ORDER TXMAS CONTRACT# 2-36010 Océ ColorWave 306 \$823.00/month* - 36 LTOP OCE Contract: Maintenance for the 2,000 sq ft per month plan includes parts labor & travel. (ink, print heads and maintenance cassettes are not included. Service provided by local channel partner) The service plan includes the following: 2,000 SF per month: \$125.00 per month base charge, \$0.0394 excess charge above allowance	823.00	2,469.00
3.00	MONTH	TXMAS CONTRACT# 2-36010 Monthly Maintenance Agreement <u>Account No</u> <u>Encumbrance</u> Freight .00 Total 2,844.00	125.00	375.00
REPORT ROAD HAZARDS 1-866-HCR-SAFE OR 1-866-427-7233 0-1237-415-40-180-003-0-780 #2,469. ⁰⁰ 0-1237-415-40-180-003-0-432 #375. ⁰⁰				

Authorized By: _____

Prepared for:
HIDALGO COUNTY CLERK OF COURT
Rene Perez

Océ ColorWave® 300 Quote Sheet



Questions regarding the
systems in this document?
Please contact:

Earl Maderé
Océ North America
8835 N Sam Houston Pkwy W
Houston, TX 77064
281.949.2658
earl.madere@oce.com
September 22, 2010

Proposed Solution

Océ ColorWave 300 Benefits



In implementing the Océ ColorWave 300, Hidalgo County will realize the following benefits:

Reduced printing costs due to

- Lower energy costs due to Océ thermal inkjet technology
- Elimination of outsourcing as printing can be brought in house
- Reduction of wasted prints
- All-in-one design requires limited operating space and is easily accessible by users

Greater productivity due to

- Scan and copy with easy-to-use templates, customizable to standardize your most common operations
- Print from and scan to USB for walk-up users
- Unattended printing with users creating, submitting and managing jobs directly from their desktop
- Color-enabled scanner to consolidate copy and scan tasks from multiple pieces of equipment
- Ability to change media and inks while the system is printing
- Direct DWF printing
- Increased employee productivity with support for set processing, and innovative output stacker

Improved quality of document output with

- Color scanning capability utilizing Océ Color Image Logic™ technology to automatically enhance the image quality of every scanned original
- Océ Dynamic Switching provides high print quality without sacrificing productivity and without having to tweak complex print settings

Improved reliability due to

- Solid, hard wearing materials ensure long system lifetime, leads to higher uptime and fewer replaced parts
- Award winning service from over 4,000 technicians and software experts worldwide



Equipment Proposal

Océ ColorWave 300 all-in-one multifunction system

Océ ColorWave 300 configuration

- 2-Roll color printer; black & white: 41 seconds/E-size; color: 63 seconds/E-size
- Top-mounted color enabled scanner for copying and scanning
- Océ PowerM® controller with concurrent processing
- Océ Color Scan Logic™ software — Scan to multipage PDF/multipage TIFF/JPEG in color
- Adobe® Postscript®/PDF printing, Initial supplies,
- Delivery, installation, and System Integration.

LEASE OPTIONS

Model	Sale Price TXMAS CONTRACT 2-36010	LTOP- SIN 51-58 & LWOO-SIN 51-58a LEASES FOR CONFIGURATION ABOVE	Monthly Maintenance Agreement
Océ ColorWave 300	\$25,130.00	\$823.00/month* - 36 LTOP	\$125.00(See Below)
Océ ColorWave 300	\$25,130.00	\$650.00/month* - 48 LTOP	\$125.00(See Below)
Océ ColorWave 300	\$25,130.00	\$547.00/month* - 60 LTOP	\$125.00(See Below)
Océ ColorWave 300	\$25,130.00	\$811.00/month* - 36 LWOO	\$125.00(See Below)
Océ ColorWave 300	\$25,130.00	\$638.00/month* - 48 LWOO	\$125.00(See Below)
Océ ColorWave 300	\$25,130.00	\$515.00/month* - 60 LWOO	\$125.00(See Below)

Note: All LWOO Leases have an optional 10% buyout at the end of lease. LWOO lease pricing does not include applicable property taxes. Customer owns the system for all LTOP Leases after the last payment is received by OFSI.

Océ contract

Maintenance for the 2,000 sq ft per month plan includes parts labor & travel. (ink, print heads and maintenance cassettes are not included. Service provided by local channel partner)

The service plan includes the following:

- 2,000 SF per month: \$125.00 per month base charge, \$0.0394 excess charge above allowance
- 5,000 SF per month: \$230.00 per month base charge, \$0.0288 excess charge above allowance

* Estimated and based on current rate at time of quotation



The Océ Advantage

Industry expertise

Representing over 130 years of experience, Océ NV, the parent company of Océ North America, is a \$4.6 billion international manufacturer that markets its products in over 90 countries worldwide and maintains Research and Development and production facilities in the United States, The Netherlands, Germany, and France.

Business partnership

Océ Wide Format Printing Systems, a division of Océ North America, provides innovative solutions to meet the changing needs of the technical document marketplace. Our diverse and complete line-up of hardware and software solutions brings one-stop shopping to your entire document creation, handling, and distribution operation.

Award-winning service

Our large and diverse product line is backed by our award winning direct service force. All of our service technicians complete a rigorous, customer-focused, technical training program. The Océ service organization has also been recognized by BERTL and the Association for Services Management for superior quality.

Océ technology and software support

Océ Business Services provides you with support services such as 24-hour/7 days a week self help Web support, optional telephone assistance via Océ's Help Desk Services, Océ Software Maintenance which helps you keep pace with advancing technology, and Océ Customer Education Services, which offers a full range of training courses to optimize your staff's productivity.

Flexible financing alternatives

Océ Financial Services, Inc., provides flexible acquisition alternatives when financing is required. These programs enable customers to obtain Océ Wide Format Printing Systems equipment and software by means of a controllable and affordable monthly payment that can be tailored to the specific needs of your organization.

Océ Imaging Supplies

Océ Imaging Supplies offers your company a quality line of media products. Océ Imaging Supplies stands out from many other suppliers of media because we do not simply re-sell media from secondary sources.



In 2006 Océ received the Readers Choice award for onsite service & support award from Bertl. This award was voted for by clients from over 56 countries and rated 32 manufacturers on the performance of the equipment, service, reliability, value and other qualities.



Matilde Faz

From: Benedict, Anne-Marie [Anne-Marie.Benedict@oce.com]
Sent: Wednesday, September 15, 2010 4:59 PM
To: Matilde Faz
Subject: RE: Texas Lease under TXMAS 2-36010

Hi Maty,

Please, call me Anne-Marie. (I am not terribly formal...) Thank you for your kind email - I'm very glad I was able to help.

The lease rates listed as expiring August 31, 2010 have actually been extended until Nov 30, 2010 for both the LTOP and LWOO plans. It may be a couple of weeks before the TXMAS catalog is updated so feel free to use this email as confirmation of the rate extension until the update is posted.

Please don't hesitate to contact me if you have any other questions.

Enjoy your evening,

Anne-Marie

Anne-Marie Benedict
Contracts Compliance Manager, Public Sector

Océ North America | Legal Dept | 4501 Ford Avenue | Suite 1100 | Alexandria, VA 22302
anne-marie.benedict@oce.com | Phone 703-247-3910 | Fax 703-247-3947



"Nobody made a greater mistake than he who did nothing because he could do only a little." - Edmund Burke

From: Matilde Faz [mailto:matilde.faz@co.hidalgo.tx.us]
Sent: Wednesday, September 15, 2010 4:42 PM
To: Benedict, Anne-Marie
Subject: RE: Texas Lease under TXMAS 2-36010

Hi, Ms. Benedict

I apologize I missed your call, it was a pleasure to hear your voice mail by the way you provided me with great information, it is very helpful to me and thanks for sending it via email as well, you did a GREAT job and covered my questions, only one thing I missed to ask Mr. Madere was in the lease price chart I noticed the effective dates expired on 8/31/2010 do you happen to have an updated list price chart? I deeply appreciate your quick respond to this matter.

Have a wonderful evening!

Your prompt and favorable consideration to this matter would be deeply appreciated.

Matilde Faz

From: Polhemus, Brian [brian.polhemus@oce.com]
Sent: Wednesday, September 15, 2010 3:42 PM
To: Matilde Faz
Subject: RE: TXMAS Web Inquiry

The lease rate factors are current. The contract is being updated as we speak. We will honor the rate factors although the date has expired. You can use this email as a confirmation for pricing.

Sincerely,

Brian Polhemus

Area Sales Manager | Océ North America, Inc. WFPS
8835 N. Sam Houston Parkway W.
Houston, Texas 77064
E-mail brian.polhemus@oce.com
Phone (281) 949-2682 | Fax (281) 949-2709
Mobile(817) 713 1497
www.oceusa.com

Check out the newly introduced Océ ColorWave 300, ColorWave 600 and PlotWave 300 interactive sites at:
http://files.oce.com/en/flash/products/pp_colorwave_300_1003x440/index.html
<http://www.oceusa.com/ColorWave600movie>
http://www3.oce.com/preview/pw300/product_presentation_ona/index.htm



From: Matilde Faz [mailto:matilde.faz@co.hidalgo.tx.us]
Sent: Wednesday, September 15, 2010 3:38 PM
To: Polhemus, Brian
Subject: RE: TXMAS Web Inquiry

I deeply appreciate your quick respond to this matter, I apologize for not including my other concern, I noticed in the current lease rate chart you emailed me the effective dates are from 1/22/2007 through 8/31/2010 is there an updated chart for this? I apologize once again. I'm just trying to get all this information correct before we continue with this request to avoid any delays at a later time to generate purchase orders and payments.
Thanks a lot for all your help.

Hidalgo County

Help

Logoff

Agenda Items

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Search for Agenda Items

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Inbox Login

Manage Agendas

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Managing Forms Inbox

Templates

Agenda Item Templates
Agenda Templates
Minutes Item Template

Support

Email Support

Create/Edit Agenda Items

Form is in routing

Submitted By: Rene Perez, COUNTY CLERK	Agenda Item: 23146	<input type="button" value="Search"/>	<input type="button" value="Status"/>	<input type="button" value="Print"/>	<input type="button" value="Word"/>	<input type="button" value="PDF"/>
Meeting Type: COMMISSIONERS' COURT	Department: COUNTY CLERK					
Meeting Date: 09/28/2010 - CC CONSENT	Submitted For: Annette Muniz					
Item Title: 2010 - COUNTY CLERK'S OFFICE (1237)						
Agenda Category: 2010 Interdepartmental Transfers						

Agenda Item contains: Attachment information

Information

Show | Click on the SHOW button to VIEW the full contents.
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CAPTION (text will appear on the agenda)
2010 - COUNTY CLERK'S OFFICE (1237)
BACKGROUND

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