

REQ: 183634

Calence, LLC dba Insight Networking
6820 South Hart Avenue
Tempe, A 85283

Sales Rep : Diana Berger
Phone: 956-369-3619
diana.berger@insight.com

Design Associate: Tim Fain
Phone: 512-691-2026

tim.fain@insight.com



Technical Support - 40

DIR Contract# DIR-SDD-1460



Sales Quote: 101010DB-2
Date: 10/10/2010
Buyer: Renan Ramirez
Name: Hidalgo County
Phone: 956-318-2151
Email: renan@co.hidalgo.tx.us

Part Number	Description	Quantity	List Price	Discount	Unit Price	Extended Price
Technical Services	Technical Support - 40 Hours	1			\$ 6,040.00	\$ 6,040.00

Sales Quote is valid for 30 days

TOTAL \$ 6,040.00

TERMS AND CONDITIONS

Transaction is governed by the applicable contract between Calence, LLC dba Insight Networking and the Texas Department of Information Resources Pursuant to that contract, the warranties and disclaimers located at the following URL apply to this transaction: www.insight.com/pages/legal/web/
The above referenced contract and warranties and disclaimers are hereby incorporated herein by this reference.
CALENCE, LLC DBA INSIGHT NETWORKING SPECIFICALLY OBJECTS TO ANY ADDITIONAL TERMS BEING ADDED THROUGH A PURCHASE ORDER OR OTHER SIMILAR DOCUMENT OR COMMUNICATION (A 'PURCHASE ORDER'). BY ORDERING ANY OF THE ITEMS IDENTIFIED HEREIN, CUSTOMER AGREES THAT ANY ADDITIONAL TERMS CONTAINED IN A PURCHASE ORDER SHALL NOT BECOME PART OF THE AGREEMENT BETWEEN THE PARTIES AND SPECIFICALLY THAT THE TERMS AND CONDITIONS CONTAINED HEREIN OR INCORPORATED HEREIN BY REFERENCE SHALL SUPERSEDE ANY CONFLICTING, CONTRARY, OR ADDITIONAL TERMS AND CONDITIONS IN A PURCHASE ORDER.

*Remotely Tech-Support
from Network*

*325.00
- 93.44 = 28.1590*

*231.56 per hr. (2151.00 hourly)
X 40 hrs.
9,262.40*

*as Design
Consulting Director*

01100415002000020336

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**APPENDIX C PRICING INDEX
TO DIR-SDD-1460**

Calence LLC dba Insight Networking Manufacturer/Product Line/Product Category	Customer Discount % off MSRP
Hardware	
Bluesocket	21.75%
Commscope/Systimax	35.75%
Exterity	15.00%
Lightspeed	13.75%
Netscout Systems	21.75%
Vbrick Systems, Inc.	20.75%
Panduit	34.75%
Syn-Apps	5.00%
Maintenance	
Lightspeed	7.75%
Vbrick	4.75%
Technical Services	
Asset Management (Asset Tagging), Trade-In and Asset Disposal, Warehousing, Staging & Configuration & Integration Services, Project Management, Cabling, Training	28.75%

Line #7 from list.

Insight*Change Management
Hidalgo County – Ad-hoc Maint.*

The purpose of this form is to document change requests. Once completed, the form is submitted to the client for approval. No change to the project is authorized until the client signs off on this form, thereby agreeing to the documented impact.

Prepared by:	David Avila
Date prepared:	11/03/10
Date last revised:	N/A

Section 1 – Change Request

Client Name:	COUNTY OF HIDALGO	Change #:	2
Project #:	P-003589	Contract# / PO#:	CN003589

Change Request Name (30 characters or less):

County of Hidalgo-40 AD HOC HOURS

Priority: High Medium Low**Detailed Description (including Reasons/Benefits):**

Customer turnaround time for signature is within days if using change order.

Section 2 – Change Estimate**Action Required to Implement Change (tasks, skill sets, material, etc.):**

CUSTOMER NOTE:

ORIGINAL MAINTENANCE AMOUNT WAS \$17,240.00 (AMOUNT HAS BEEN PAID IN FULL)

NEW CHANGE ORDER AMOUNT \$6,040.00

Change in Price: Total Resell - \$6,040.00

Hours/Qty	Labor Type/Material Desc.	Price	Total
1	Engineer	\$6,040.00	\$6,040.00

Section 3 - Describe Impacts, Tradeoffs, Issues, & Risks: (check all that apply)

Schedule	Software	Resource	Hardware	Description of Impacts, Tradeoffs, Issues & Risks

Section 3 – Approval

The purpose of this form is to document change requests. Once completed, the form is submitted to the client for approval. No change to the project is authorized until the client signs off on this form, thereby agreeing to the documented impact.

The undersigned understands and agrees that when approved, this change request becomes a part of the primary contract between Calence, LLC and the "client".

<input checked="" type="checkbox"/> Approved	Project Manager:
<input type="checkbox"/> Deferred	
<input type="checkbox"/> Rejected	Date: 11-3-10
<input checked="" type="checkbox"/> Approved	Impacted Department: Hidalgo I.T. Dept.
<input type="checkbox"/> Deferred	
<input type="checkbox"/> Rejected	Date:
<input type="checkbox"/> Approved	Client Authorized Agent: René Ramirez - County Judge
<input type="checkbox"/> Deferred	
<input type="checkbox"/> Rejected	Date: 11/9/10