

FACILITY SOLUTIONS *group*

November 1, 2010

Erika Reyna
Economic Development Planner
Hidalgo County Judges Office
100 E. Cano, Second Floor
Edinburg, Texas 78539

Reference: Solar Lighting/Poles Installation Buy Board # 290-08 11% off list

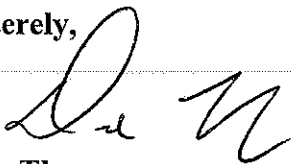
Facility Solutions Group appreciates the opportunity to offer you a proposal to install (50) SOL Lighting fixtures # SPM-300-3Q-CH-DOME-10' ARM-DTD on 37' direct burial ANSI 05.1 wood poles. These will be installed as specified by Hidalgo County.

TOTAL PRICE FOR (50) UNITS MATERIAL, LABOR AND FREIGHT \$ 408,650.00 NO TAX

*** NOTE- We are not in receipt of soil test reports or contingencies at proposed pole locations...This proposal is contingent on suitable soil test reports to facilitate the installation. If we had to slurry and or sleeve the holes for installation of the poor soil, the additional cost per pole would be \$ 490 per pole....most likely it would be minimal as this mainly occurs near the coast or where there is a high water table.

Thank you again for the opportunity to offer you this proposal and we look forward to working for you.

Sincerely,



Dave Thomas



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